The information contained in this report is unaudited and does not comprise statutory accounts within the meaning of section 434 of the Companies Act 2006 ('the Act'). The statutory accounts for the year ended 31 December 2020 have been filed with the Registrar of Companies. The report of the auditor on those statutory accounts was unqualified, did not draw attention to any matters by way of emphasis and did not contain a statement under section 498(2) or (3) of the Act.

This report provides a summary of the unaudited business and financial trends for the twelve months ended 31 December 2021 for Santander UK Group Holdings plc and its subsidiaries (Santander UK), including its principal subsidiary Santander UK plc. The unaudited business and financial trends in this statement only pertain to Santander UK on a statutory basis (the statutory perimeter). Unless otherwise stated, references to results in previous periods and other general statements regarding past performance refer to the business results for the same period in 2020.

This report contains non-IFRS financial measures that are reviewed by management in order to measure our overall performance. These are financial measures which management believe provide useful information to investors regarding our results and are outlined as Alternative Performance Measures in Appendix 1. These measures are not a substitute for IFRS measures. Appendix 2 contains supplementary consolidated information for Santander UK plc, our principal ring-fenced bank. A list of abbreviations is included at the end of this report and a glossary of terms is available at: https://www.santander.co.uk/about-santander/investor-relations/glossary

Santander UK Group Holdings plc

Quarterly Management Statement for the twelve months ended 31 December 2021

Paul Sharratt Stewart Todd Adam Williams For more information: Head of Investor Relations Head of External Affairs Head of Media Relations santander.co.uk/about-santander 07715 087 829 07711 776 286 07711 783 118 ir@santander.co.uk



Nathan Bostock, Chief Executive Officer, commented:

"Thanks to the hard work of our staff across the UK, we have delivered another strong financial performance in a changeable and competitive environment. We have further cemented our position as the UK's third largest mortgage lender, helping customers with £7.5bn of net mortgage lending, and attracted 19,000 new current account customers through our switcher campaign. At the same time, we have grown income, realised the savings from our investment programme and continued to simplify our operations.

Our strategy means we are in good shape thanks to our prudent approach to risk, strong capital and resilient balance sheet and we are well placed to continue growing as the UK economy recovers.

"I feel incredibly privileged to have led Santander UK over the past seven years and particularly proud of the difference we have made for customers and communities across the UK, not least through the vital help we provided during the pandemic. Our absolute priority is to continue providing the support our customers need at this time, including to households and businesses facing challenges due to rising costs.

"I would like to thank all my colleagues for their support and commitment, and I know that the bank will continue to go from strength to strength under the leadership of my successor Mike Regnier."

Strong 2021 results with higher operating income and £7.5bn net mortgage growth

- Profit from continuing operations¹ before tax up 266% to £1,858m (adjusted² up 233%).
- Adjusted Banking NIM² up 29bps to 1.92% (2020: 1.63%) following deposit repricing. CIR down to 56% (2020: 63%).
- Operating expenses up 5% with £278m transformation programme investment.
- Adjusted operating expenses² down 1% as transformation programme savings helped to offset inflationary pressures.
- **£233m** credit impairment write-backs largely related to the UK economic recovery and Covid-19 PMAs.
- Provisions for other liabilities and charges increased by £116m to £379m, of which £130m related to the transformation programme.

Proven balance sheet resilience with strong capital and liquidity

- Prudent approach to risk reflected by low rate of arrears, no material corporate defaults, ECL provision of £0.9bn (Dec20: £1.4bn).
- CET1 capital ratio of 15.9% and UK leverage ratio of 5.2% are well above regulatory requirements. Strong LCR of 166% (2020: 150%).
- Asset sales and transfers of CIB to SLB¹ reduced customer loans by £6.0bn and RWAs by c£6bn.
- Paid £1.3bn interim ordinary share dividends related to 2021 profit and capital surplus assessment from asset sales and CIB transfer.
- Successful 2021 Bank of England stress test, our lowest post-stress CET1 capital ratio was 300bps above the reference rate.
- Multi-year transformation programme focused on efficiency and meeting the changing needs of our customers and people
- 2021 transformation programme investment largely related to the branch closures and head office consolidation.
- Since 2019, £742m of investment has realised £480m of savings to date, contributing to improved adjusted CIR² of 50% (2020: 60%).

Working to become a more sustainable and responsible bank focused on what matters most to our customers and communities

- Exceeded our target to financially empower 245,300 people and delivered financial education resources to over 500,000 young people.
- Helped our customers go green with EnergyFact reports for homeowners, ESG investment fund, and pilot for green corporate deposits.
- Named one of The Times Top 50 Employers for Women 2021 and achieved a top 20 ranking in the Social Mobility Index 2021.
- Achieved our goal to be carbon neutral and removed unnecessary single-use plastic from our own operations.

Income statement highlights	2021 £m	2020 £m
Operating income	4,544	3,835
Operating expenses before credit impairment losses, provisions and charges	(2,540)	(2,425)
Credit impairment write-backs / (losses)	233	(639)
Provisions for other liabilities and charges	(379)	(263)
Profit from continuing operations before tax ¹	1,858	508
Adjusted profit from continuing operations before tax ²	2,193	659
Balance sheet and capital highlights	31.12.21	31.12.20
Customer loans	£bn 210.6	£bn 210.4
- of which Retail Banking mortgages (Homes ¹)	177.3	169.8
- of which CCB ¹	17.0	17.6
Customer deposits	192.2	191.7
CET1 capital ratio	15.9%	15.2%
UK leverage ratio	5.2%	5.1%

1. See page 9 for more on asset sales and transfers, segment changes and discontinued operations.

2. Non-IFRS measure. See Appendix 1 for details and a reconciliation of adjusted metrics to the nearest IFRS measure.

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KPIs and our strategic priorities¹

Our strategic priorities are aligned to Banco Santander's OneEurope strategy, with a focus on customer loyalty, simplification, improved efficiency, and sustainable growth, while aiming to be the best bank for all our stakeholders. We are transforming the business for success to meet changing customer needs and deliver on our purpose to help people and businesses prosper.

Customers are at the heart of what we do and providing them with the service they expect drives our strategy. Our KPIs for loyal customers and retail net promoter score were impacted by deposit repricing. Deposits have increased however, and overall account numbers have remained broadly stable. We have made good progress with our transformation programme in 2021 but there is more to do to deliver improved customer experience. As we continue to simplify our business, we will be able to better target our resources to invest in technology and the digitalisation of the bank to give our people the tools to support our customers across all our platforms.

The transformation programme has helped to improve operational efficiency in 2021 with the cost to income ratio improving to 56% (adjusted cost-to-income ratio improved to 50%). This, together with higher income and credit impairment write-backs, led to increased adjusted RoTE of 13.2%.

We have a comprehensive strategy that supports our ambition to become a more sustainable and responsible bank. This reflects and responds to the issues that matter most to the bank and our key stakeholders, not least financial inclusion, climate change and diversity within our workplace. Over the course of the last year we have focused on supporting our customers in the wake of the pandemic and also on helping them to green their homes through new products and services.

Further information on our strategy, how we measure success, and the sustainability of our business will be provided in our 2021 Annual Report and ESG Supplement due to be published in March 2022. Our ESG report will also provide more information on our Sustainability and Responsible Banking Strategy and medium-term targets.

1. Grow customer loyalty by providing an outstanding customer experience	31.12.21	31.12.20	31.12.19
Loyal customers (million)	4.4	4.4	4.6
Digital customers (million)	6.6	6.3	5.8
Retail NPS rank	7 th	8 th	4 th
Business and corporate NPS rank	1 st	1 st	1 st
2. Simplify and digitise the business for improved efficiency and returns	31.12.21	31.12.20	31.12.19
Adjusted RoTE ²	13.2%	4.3%	7.8%
Adjusted cost-to-income ratio ²	50%	60%	59%
Cost of risk	-11bps	31bps	11bps
UK leverage ratio	5.2%	5.1%	4.7%
3. Invest in our people and ensure they have the skills and knowledge to thrive	31.12.21	31.12.20	31.12.19
Medium term aim to be a Top 10 company to work for ³	16 th	n.a.	n.a.
4. Further embed sustainability across our business	31.12.21	31.12.20	31.12.19
Financially empowered people (cumulative from 2019)	745,300	506,400	248,100

2022 outlook

- Although growth slowed at the end of 2021 due to the impact of the Omicron variant, we expect the impact on the UK economy from this to be limited.
- We expect Banking NIM² to be adversely affected by increased competition for mortgage lending although this will be offset by the impact of rising rates.
- We anticipate lower operating expenses going forward driven by the investment in our transformation programme. This is expected to offset the headwinds from inflation in 2022.
- Although the credit environment is likely to continue to be benign going forward, we expect an increased cost of risk as the writebacks of 2021 are not repeated.
- 1. KPI definitions can be found in the glossary: https://www.santander.co.uk/about-santander/investor-relations/glossary. See Appendix 3 for more on NPS ranks.
- 2. Non-IFRS measure. See Appendix 1 for details and a reconciliation of adjusted metrics to the nearest IFRS measure.
- 3. We are also accredited as a Top Employer (unranked) by the Top Employers Institute



ummarised consolidated income statement 20	nmarised consolidated income statement 2021 vs 2020						
	2021	2020	Change	202	1 2020	Change	
	£m	£m	%	£r	n £m	%	
Net interest income	3,997	3,381	18	3,99	7 3,337	20	
Non-interest income ¹	547	454	20	39	3 362	9	
Total operating income	4,544	3,835	18	4,39	0 3,699	19	
Operating expenses before credit impairment write-backs/losses, provisions and charges	(2,540)	(2,425)	5	(2,187	l) (2,204)	(1)	
Credit impairment write-backs / (losses)	233	(639)	n.m.	23	3 (639)	n.m.	
Provisions for other liabilities and charges	(379)	(263)	44	(249	9) (197)	26	
Profit from continuing operations before tax	1,858	508	266	2,19	3 659	233	
Tax on profit from continuing operations	(485)	(101)	380				
Profit from continuing operations after tax	1,373	407	237				
Profit from discontinued operations after tax ³	32	31	-				
Profit after tax	1,405	438	221				
Adjusted Banking NIM	-	-	-	1.929	% 1.63%	29bps	
CIR	56%	63%	-7рр	509	% 60%	-10pp	

Net interest income up 18%, with repricing actions on 11213 Current Account and other deposits offsetting 2020 base rate cuts and back book mortgage margin pressure, including £1.9bn net attrition on SVR and FoR products (2020: £1.8bn).
 When adjusted for £44m mortgage accounting treatment in 2020, net interest income² increased 20%.

- Non-interest income was up 20%, with the gain on sale of our UK head office in Q221 partially offset by significantly lower banking and transaction fees in our retail business largely due to the implementation of regulatory changes to overdrafts.
 When adjusted for the £73m property gains on sale and £81m operating lease depreciation (2020: £92m), non-interest income² increased 9% largely due to higher Consumer Finance income offset by the implementation of regulatory changes to overdrafts.
- Operating expenses before credit impairment write-backs/losses, provisions and charges up 5% largely related to the transformation programme including the closure of 111 branches and 40% reduction in head office space.
 When adjusted for £278m transformation programme costs (2020: £105m), £81m operating lease depreciation (2020: £92m) and £24m of charges related to Covid-19 in 2020, operating expenses² fell 1% reflecting continued efficiency savings.
- Credit impairment write-backs of £233m was largely due to net releases related to the improved economic outlook and Covid-19
 PMAs. In 2020 we made a significant charge for Covid-19 related PMAs. New to arrears flows and Stage 3 defaults remain low as all portfolios continue to perform resiliently. Notable changes in ECL are outlined on page 6.
- Provisions for other liabilities and charges increased 44%, largely related to the transformation programme.
 When adjusted for transformation programme charges of £130m (2020: £66m) provisions for other liabilities and charges ² were up 26% which included customer remediation and fraud charges linked to a rise in scams seen in 2021. On 25 December 2021 a system scheduling issue caused the duplication of £130m of payments, these have largely been recovered with non-material amounts outstanding.
- Tax on profit from continuing operations increased to £485m driven by a higher profit. The effective tax rate of 26.1% (2020: 19.9%) was higher as the proportion of profits subject to the bank surcharge increased.

- 1. Comprises 'Net fee and commission income' and 'Other operating income'.
- 2. Non-IFRS measure. See Appendix 1 for details and a reconciliation of adjusted metrics to the nearest IFRS measure.
- 3. See page 9 for more on segment changes and discontinued operations.



Summarised income statement Q421 vs Q321					Adjusted ²	
	Q421	Q321	Change	Q421	Q321	Change
	£m	£m	%	£m	£m	%
Net interest income	1,029	1,040	(1)	1,029	1,040	(1)
Non-interest income ¹	102	161	(37)	91	137	(34)
Total operating income	1,131	1,201	(6)	1,120	1,177	(5)
Operating expenses before credit impairment write-backs, provisions and charges	(620)	(579)	7	(554)	(529)	5
Credit impairment write-backs	63	100	(37)	63	100	(37)
Provisions for other liabilities and charges	(154)	(35)	>100	(137)	(34)	>100
Profit from continuing operations before tax	420	687	(39)	492	714	(31)
Adjusted Banking NIM	-	-	-	1.95%	1.98%	-3bps
CIR	55%	48%	7рр	49%	45%	4pp

- Net interest income was broadly stable.
- Non-interest income fell following higher gains on corporate centre liability management exercises in Q321.
- Operating expenses before credit impairment write-backs, provisions and charges increased from higher transformation programme spend.
- Credit impairment write-backs related to the release of Covid-19 related PMAs were lower.
- Provisions for other liabilities and charges increased largely due to the payment of the UK Bank Levy in Q421.

Summarised balance sheet

31.12.21	31.12.20
fbn	£bn
210.6	210.4
83.1	88.7
293.7	299.1
192.2	191.7
65.4	63.2
19.8	28.0
277.4	282.9
16.1	15.8
0.2	0.4
293.7	299.1
	£bn 210.6 83.1 293.7 192.2 65.4 19.8 277.4 16.1 0.2

 Customer loans increased £0.2bn with £7.5bn net mortgage lending (£33.6bn of gross lending) largely offset by £6.0bn of asset sales and transfer of CIB (outlined on page 9).

 Customer deposits increased £0.5bn, with growth in Retail Banking, CCB and Corporate Centre partially offset by the transfer of CIB (outlined on page 9). 11213 Current Account balances grew to £58bn (Dec20: £57bn) despite repricing actions taken during 2020 and 2021.

• Other assets and other liabilities fell primarily reflecting our approach to liquidity management during 2021.

2. Non-IFRS measure. See Appendix 1 for details and a reconciliation of adjusted metrics to the nearest IFRS measure.

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^{1.} Comprises 'Net fee and commission income' and 'Other operating income'.

Dec21 ECL provision reduced to £0.9bn (Dec20: £1.4bn)

Notable changes to ECL during 2021 which impacted 2021 credit impairment

Economic scenarios and weights: net release of £170m

The update to economic scenarios and weights used to calculate ECL reflected lower unemployment and a strong housing market against a back-drop of low arrears and defaults. Our latest economic scenarios are outlined on page 7.

Covid-19 related PMAs: net release of £53m
 The release for Covid-19 related PMAs largely related to payment holidays and corporate lending to sectors affected by Covid-19.
 These improved as customers completed 12 months of repayments since the end of the payment holiday or corporate client ratings were reviewed and upgraded.

Notable changes to ECL during 2021 which had no impact on 2021 credit impairment

Write-offs against provision: utilisation of £191m
 Write-offs against Retail Banking, Consumer Finance and CCB which were 33% lower than in 2020.
 Perimeter changes: net release of £57m

Perimeter changes following the asset sales and changes to CIB outlined on page 9.

Credit performance¹

		Customer lo	12-month Gross	Loan loss allowances		
31 December 2021	Total	Stage 1	Stage 2	Stage 3	write-offs	
	£bn	£bn	£bn	£br	n £m	£m
Retail Banking	185.6	171.8	11.7	2.1	108	389
of which mortgages (Homes)	177.3	164.4	11.1	1.8	5	191
of which unsecured retail (Everyday Banking ²)	8.3	7.4	0.6	0.3	103	198
Consumer Finance	5.0	4.8	0.2	-	25	52
CCB	17.0	11.8	4.4	0.8	58	423
Corporate Centre	3.0	2.8	0.2	-	-	2
Total	210.6	191.2	16.5	2.9	191	866
Undrawn balances	37.8	36.2	1.5	0.1		

Stage 1, Stage 2 and Stage 3 ratios³

90.79% 7.83% 1.43%

	Customer loans				12-month Gross	Loan loss allowances
31 December 2020	Total	Stage 1	Stage 2	Stage 3	write-offs	
	£bn	£bn	£bn	£bn	£m	£m
Retail Banking	178.5	165.6	11.0	1.9	155	588
of which mortgages (Homes)	169.8	157.6	10.4	1.8	14	280
of which unsecured retail (Everyday Banking ²)	8.7	8.0	0.6	0.1	141	308
Consumer Finance	8.0	7.6	0.4	-	25	118
ССВ	17.6	11.1	5.5	1.0	51	603
Corporate Centre	3.5	3.5	-	-	-	35
CIB1	2.8	2.6	0.2	-	22	33
Total	210.4	190.4	17.1	2.9	253	1,377
Undrawn balances	43.2	41.8	1.3	0.1		
Stage 1, Stage 2 and Stage 3 ratios ³		90.49%	8.12%	1.42%		

1. See page 9 for an outline of changes to our segmental structure.

2. Everyday Banking includes BBLS lending through Business Banking. See Appendix 3 for more information

3. Stage 3 ratio is the sum of Stage 3 drawn and Stage 3 undrawn assets divided by the sum of total drawn assets and Stage 3 undrawn assets.

Economic scenarios

- The UK economy has faced a range of challenges over the last two years from Brexit, the weakening global environment, and most significantly, the Covid-19 crisis.
- The outlook improved during 2021 with the success of the vaccination programme in alleviating the health crisis and allowing social restrictions to be lifted and economic activity to resume, although the emergence of the Omicron variant in late 2021 increased uncertainty.
- Looking ahead, the base case reflects the higher inflationary economic environment with quarterly growth rates beginning to return to pre-pandemic levels.
- The downside scenarios continue to encapsulate different potential outcomes from the base case including a return to high and persistent rates of inflation; lower use of savings as a means of increasing consumption; higher for longer unemployment and the longer-term impact this can have on economic growth; further lockdowns due to vaccine resistant strains of Covid-19; continuing weak investment; and a larger than assumed negative impact from the EU trade deal.
- The weights were adjusted to reflect recent market forecasts for lower growth and higher inflation, resulting in a 5pp reduction in the base case offset by a 5pp increase to Downside 1.

31 December 2021		Upside 1	Base case	Downside 1	Downside 2	Downside 3
		%	%	%	%	%
GDP	2020	-9.7	-9.7	-9.7	-9.7	-9.7
(calendar year	2021	7.0	6.9	6.8	6.2	5.6
annual growth	2022	4.8	4.6	4.1	-0.7	-7.5
rate)	2023	2.2	1.7	0.9	0.5	3.1
	2024	1.9	1.5	0.5	1.6	1.5
	2025	2.1	1.6	0.5	1.7	1.5
Base rate	2020	0.10	0.10	0.10	0.10	0.10
(At 31 December)	2021	0.25	0.25	0.25	0.25	0.25
	2022	0.75	0.75	0.75	1.00	-0.50
	2023	0.75	0.75	0.75	2.00	0.00
	2024	1.25	0.75	1.00	3.00	0.00
	2025	1.75	0.75	1.00	2.75	0.00
HPI	2020	6.9	6.9	6.9	6.9	6.9
(Q4 annual	2021	5.4	5.0	5.4	5.4	-2.5
growth rate)	2022	-0.8	2.0	-1.8	-8.3	-19.6
	2023	-2.0	2.0	-4.6	-13.1	-9.3
	2024	1.0	2.0	-3.1	-4.8	2.4
	2025	3.8	2.0	-0.7	4.3	3.3
	5yr CAGR	1.3	2.0	-1.8	-3.3	-6.0
Unemployment	2020	5.2	5.2	5.2	5.2	5.2
(At 31 December)	2021	4.4	4.7	4.4	4.4	6.8
	2022	4.4	4.5	4.8	6.9	11.4
	2023	4.2	4.4	5.0	6.9	8.7
	2024	3.9	4.3	5.1	6.4	8.0
	2025	3.7	4.3	5.4	6.1	7.4
	5yr Peak	4.5	4.7	5.7	7.3	11.9
Scenario weighting						
31 December 2021		5%	45%	25%	20%	5%
30 September 2021		5%	40 % 50%	20%	20%	5%
So September 2021	•	0/ د	0/02	2070	2070	5/C

1. For 30 September 2021 scenarios see QMS for nine months ended 30 September 2021.

Capital, funding and liquidity

		31.12.21	31.12.20
		£bn	£bn
Capital:	CET1 capital	10.8	11.1
	Total qualifying regulatory capital	14.7	15.4
	CET1 capital ratio	15.9%	15.2%
	Total capital ratio	21.6%	21.1%
	UK leverage ratio	5.2%	5.1%
	RWA	68.1	72.9
	UK leverage exposure	246.3	259.0
Funding:	Total wholesale funding and AT1	67.8	65.7
	- of which with a residual maturity of less than one year	10.2	21.1
Liquidity:	RFB DoLSub LCR	166%	150%
	RFB DoLSub LCR eligible liquidity pool	51.4	51.5
	SFS LCR	206%	165%
	SFS LCR eligible liquidity pool	2.8	2.8

RWA reduced following asset sales and transfers to Banco Santander as well as a sale of a retail mortgage portfolio¹

- RWA reduced c£6bn following a sale of our PSA shareholding to PSA Financial Services Spain, the transfer of CIB to SLB, sale of our London head office and the sale of a £0.6bn retail mortgage portfolio.
- These sales and transfers reduced customer loans by £6.0bn.

Dividend payments and assessment of capital surplus related to asset sales and transfer of CIB

- We paid £1,346m interim ordinary share dividends related to 2021 profit and an assessment of capital surpluses (2020: £103m).
- Dividends were paid in line with our dividend policy following review and approval by the Santander UK Board.

Improved capital ratios through RWA and leverage exposure management and retained profit

- CET1 capital ratio increased 70bps to 15.9%, 590bps above the MDA threshold, largely due to lower RWAs and retained profit.
- The UK leverage ratio improved 10bps to 5.2%, 160bps above regulatory minimum, largely due to lower assets.
- CET1 capital ratio includes a benefit of c20bps and UK leverage ratio c5bps from the change in treatment of software assets outlined in the EBA technical standard on the prudential treatment of software assets. The PRA have outlined in Policy Statement PS17/21 on the Implementation of Basel Standards that this treatment will fall away at the start of 2022 and software assets will instead be fully deducted from CET1 capital from that date.
- Total capital ratio increased by 50bps to 21.6%, with lower RWA and retained profits offsetting the reduction in capital securities in issue and the increased effect from January 2021 of the CRD IV Grandfathering Cap rules that reduce the recognition of grandfathered capital instruments issued by Santander UK plc.

Strong performance in the 2021 Bank of England stress test

- Our lowest post-stress CET1 capital ratio was modelled to be 11.2% before management actions, above the 8.2% reference rate. Our lowest post-stress Tier 1 leverage ratio was modelled to be 4.1% before management actions, above the 3.5% reference rate.
- The Bank of England did not require Santander UK to undertake any actions because of the exercise.

Robust funding, liquidity and interest rate management

- We drew further on TFSME in Q421, with £31.9bn outstanding at year end. We repaid all TFS outstanding. We issued £2.8bn of MREL eligible senior unsecured securities. Wholesale funding costs improved in 2021 with buy backs and maturities being refinanced at lower cost.
- The RFB DoLSub LCR of 166% increased (2020: 150%) and remains significantly above regulatory requirements.
- Our structural hedge position remained broadly stable at c£103bn, with an average duration of c2.6 years.

1. See page 9 for more on asset sales and transfers, segment changes and discontinued operations.

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Segmental reporting and balances

We amended our segments in Q421 following a review of our structure and how we manage our business. Our new segmental structure, as outlined below, is broadly consistent with how Banco Santander organises its operations across Europe.

- Retail Banking: consists of two business units, Homes and Everyday Banking. Homes provides prime UK mortgage lending to owner occupiers and buy-to-let landlords with small portfolios. Everyday Banking provides banking services and unsecured lending to individuals and small businesses as well alongside wealth management for high-net-worth clients.
- Consumer Finance provides prime auto consumer financing for individuals, businesses, and automotive distribution networks.
- Corporate & Commercial Banking (CCB) provides banking products and services to SMEs, mid-sized and larger corporates, typically with annual turnovers of between £2m and £500m, as well as to Local Authorities and Housing Associations.
- Corporate Centre provides treasury services for asset and liability management of our balance sheet, as well as management of noncore and legacy portfolios.

Before these changes Consumer Finance was managed as part of Retail Banking. We also had a CIB segment most of which was moved to SLB under a Part VII banking business transfer scheme, which completed on 11 October 2021. The residual parts of CIB were wound down or transferred to other segments during 2021. The CIB segment is presented as a single discontinued operation line on the consolidated income statement of Santander UK for 2021 and 2020. Segmental income statements and customer balances for 2020 have been restated.

Customer loans by segment	31.12.21	31.12.20	
	£bn	£bn	
Retail Banking ¹	185.6	178.5	
Consumer Finance	5.0	8.0	
CCB ²	17.0	17.6	
Corporate Centre ³	3.0	3.5	
CIB	-	2.8	
Total	210.6	210.4	
Customer deposits by segment	31.12.21	31.12.20	
	£bn	£bn	
Retail Banking ¹	157.0	152.2	
CCB	25.6	25.0	
Corporate Centre ³	9.6	8.0	
CIB	-	6.5	
Total	192.2	191.7	

Asset sales

In July 2021 we sold our shareholding in PSA Finance UK Limited at book value to PSA Financial Services Spain, E.F.C., S.A., a joint venture between Santander Consumer Finance, S.A., a subsidiary of Banco Santander, S.A., and Banque PSA Finance, S.A.

In August 2021 we sold a £0.6bn retail mortgage portfolio for a premium of £15.2m.

Impact of asset sales and changes to CIB on customer deposits and customer loans

	Customer	Customer loans	
	deposits		
	£bn	£bn	
Sale of PSA shareholding	-	(2.6)	
Retail mortgage portfolio sale	-	(0.6)	
CIB balance sheet changes	(6.5)	(2.8)	
	(6.5)	(6.0)	

1. See Appendix 3 for a portfolio breakdown of Retail Banking customer loans and customer deposits.

- 2. CCB customer loans includes £4.4bn of CRE loans (2020: £5.0bn).
- 3. Corporate Centre customer loans includes Social Housing lending of £2.2bn (2020: £3.0bn) and Corporate Centre customer deposits includes Crown Dependencies of £6.0bn (2020: £6.0bn).



Summary income statement from continuing operations by segment

The segmental basis of the income statement has changed, see page 9 for more information.

2021	Retail Banking	Consumer Finance	ССВ	Corporate Centre	Total
	£m	£m	£m	£m	£m
Net interest income	3,374	233	401	(11)	3,997
Non-interest income ¹	201	178	109	59	547
Total operating income	3,575	411	510	48	4,544
Operating expenses before credit impairment write-backs, provisions and charges	(1,703)	(163)	(365)	(309)	(2,540)
Credit impairment write-backs	98	33	91	11	233
Provisions for other liabilities and charges	(187)	4	(34)	(162)	(379)
Profit / (loss) from continuing operations before tax	1,783	285	202	(412)	1,858
2020	Retail	Consumer	ССВ	Corporate	Total
	Banking	Finance	6 -1	Centre	6
Net interest income	£m 2,758	£m 264	fm 363	£m	£m
Non-interest income ¹	2,758	264 127	565 94	(4) (12)	3,381 454
Total operating income	3,003	391	457	(16)	3,835
Operating expenses before credit impairment losses, provisions and charges	(1,792)	(166)	(324)	(143)	(2,425)
Credit impairment losses	(264)	(44)	(294)	(37)	(639)
Provisions for other liabilities and charges	(160)	(8)	(6)	(89)	(263)
Profit / (loss) from continuing operations before tax	787	173	(167)	(285)	508

Segmental results 2021 vs 2020

Retail Banking: Profit increased due to growth in mortgage lending, higher mortgage early redemption charges, improved margin reflecting interest rate changes on the 11213 Current Account and lower funding costs as well as credit impairment write-backs.

Consumer Finance: Profit increased reflecting an increase in the residual value of cars, lower funding costs and credit impairment write-backs, partially offset by the impact of the sale of our PSA shareholding.

- CCB: Profit increased due to lower customer deposit rates, higher fee income and credit impairment write-backs.
- Corporate Centre: Loss increased due to higher transformation programme spending.

RWA by segment	31.12.21	31.12.20
	£bn	£bn
Retail Banking	42.9	41.0
Consumer Finance	6.4	8.5
CCB	12.9	13.3
Corporate Centre	5.9	6.3
CIB	-	3.8
Total	68.1	72.9

1. Comprises 'Net fee and commission income' and 'Other operating income'.

Appendix 1 – Alternative Performance Measures

In addition to the financial information prepared under IFRS, this Quarterly Management Statement contains non-IFRS financial measures that constitute APMs, as defined in ESMA guidelines. The financial measures contained in this report that qualify as APMs have been calculated using the financial information of the Santander UK group but are not defined or detailed in the applicable financial information framework or under IFRS. We use these APMs when planning, monitoring, and evaluating our performance. We consider these APMs to be useful metrics for management and investors to facilitate operating performance comparisons from period to period. Whilst we believe that these APMs are useful in evaluating our business, this information should be considered as supplemental in nature and is not meant as a substitute for IFRS measures.

a) Adjusted profit metrics and average customer assets

Net interest income, non-interest income, operating expenses before credit impairment losses, provisions and charges, provisions for other liabilities and charges, and profit from continuing operations before tax are all adjusted for items management believe to be significant, to facilitate operating performance comparisons from period to period. The financial results reflect continuing operations and therefore do not include discontinued operations. Prior period results have been amended accordingly.

	Ref.	2021	2020	Q421	Q321
		£m	£m	£m	£m
Net interest income					
Reported	(i)	3,997	3,381	1,029	1,040
Adjust for accounting treatment of mortgage account fees		-	(44)	-	-
Adjusted	(ii)	3,997	3,337	1,029	1,040
Non-interest income					
Reported	(iii)	547	454	102	161
Adjust for operating lease depreciation		(81)	(92)	(9)	(24)
Adjust for net gain on sale of London Head Office and branch prop	erties	(73)	-	(2)	-
Adjusted	(iv)	393	362	91	137
Reported Adjust for transformation Adjust for operating lease depreciation Adjust for higher increased expenses as a result of Covid-19	(v)	(2,540) 278 81 -	(2,425) 105 92 24	(620) 57 9 -	(579) 26 24 -
Adjusted	(vi)	(2,181)			
	(•1)	(2,101)	(2,204)	(554)	(529)
Provisions for other liabilities and charges	(0)	(2,101)	(2,204)	(554)	(529)
•	(1)	(379)	(2,204)	(554) (154)	(529) (35)
Provisions for other liabilities and charges	(1)				
Provisions for other liabilities and charges Reported		(379)	(263)	(154)	(35)
Provisions for other liabilities and charges Reported Adjust for transformation		(379) 130	(263)	(154)	(35)
Provisions for other liabilities and charges Reported Adjust for transformation Adjusted		(379) 130	(263)	(154)	(35) 1 (34)
Provisions for other liabilities and charges Reported Adjust for transformation Adjusted Profit from continuing operations before tax		(379) 130 (249)	(263) 66 (197)	(154) 17 (137)	(35) 1 (34) 687
Provisions for other liabilities and charges Reported Adjust for transformation Adjusted Profit from continuing operations before tax Reported		(379) 130 (249) 1,858	(263) 66 (197) 508	(154) 17 (137) 420	(35)

The adjustment for the gain on sale of our London Head Office was first made in Q221 and is outlined below. Also outlined below is the adjustment for the accounting treatment of mortgage account fees which changed in Q121. Explanations for the other adjustments were outlined on page 192 of the Santander UK Group Holdings plc 2020 Annual Report.

Non-interest income adjustment: net gain on sale of London head office and branch properties

- As previously announced, we are investing £150m into a state-of-the-art new campus in Milton Keynes which will become our UK headquarters. In Q221, we sold our current head office site in Triton Square, London to a wholly owned subsidiary of our parent.
- The net gain reflects a sale price based on independent valuations and is treated as an adjustment to other operating income, which is included in non-interest income.

The adjustment for accounting treatment changed in Q121 as outlined below.

Net interest income adjustment: accounting treatment of mortgage account fees

During Q420, we revised the accounting treatment for certain items of mortgage income. Mortgage account fees, which are normally paid at the end of the mortgage and were previously recognised as received in fee income, are now recognised in interest income as part of the effective interest rate method throughout the life of the mortgage to better reflect the requirements of IFRS. In addition, we no longer accrue interest income relating to the period after mortgages revert to the standard variable rate (or equivalent) beyond the incentive period. This better aligns our policy to current practice. The impact of these changes was taken in Q420 with no restatement of comparatives. In Q121 comparatives were restated to reallocate the net interest income and fee income changes taken in Q420 to the quarters in 2020 to which they relate.

b) Adjusted Banking NIM

Calculated as adjusted net interest income as a percentage of average customer assets over the period. We consider this metric useful for management and investors as it removes the positive impact of the 2020 accounting change on net interest income, which is not expected to be repeated.

	Ref.	2021	2020	Q421	Q321
Reported Net Interest Income	(i)	£3,997m	£3,381m	£1,029m	£1,040m
Adjusted Net Interest Income	(ii)	£3,997m	£3,337m	£1,029m	£1,040m
Reported Net Interest Income – annualised	(viii)	£3,997m	£3,381m	£4,082m	£4,126m
Adjusted Net Interest Income – annualised	(ix)	£3,997m	£3,337m	£4,082m	£4,126m
Banking NIM	(viii) divided by (vii)	1.92%	1.65%	1.95%	1.98%
Adjusted Banking NIM	(ix) divided by (vii)	1.92%	1.63%	1.95%	1.98%

c) Adjusted CIR

Calculated as adjusted total operating expenses before credit impairment write-backs/losses and provisions for other liabilities and charges as a percentage of the total of adjusted net interest income and adjusted non-interest income. We consider this metric useful for management and investors as an efficiency measure to capture the amount spent to generate income, as we invest in our multi-year transformation programme.

	Ref.	2021	2020	Q421	Q321
CIR	(v) divided by the sum of (i) + (iii)	56%	63%	55%	48%
Adjusted CIR	(vi) divided by the sum of (ii) + (iv)	50%	60%	49%	45%

d) Adjusted RoTE

Calculated as adjusted profit after tax attributable to equity holders of the parent, divided by average shareholders' equity less non-controlling interests, other equity instruments and average goodwill and other intangible assets. We consider this adjusted measure useful for management and investors as a measure of income generation on shareholder investment, as we focus on improving returns through our multi-year transformation programme.

	2021	Specific income, expenses and charges	As adjusted
	£m	£m	£m
Profit after tax	1,405	244	1,649
Less non-controlling interests of annual profit	(36)		(36)
Profit due to equity holders of the parent (A)	1,369		1,613

	2021	Equity adjustments	As adjusted
	£m	£m	£m
Average shareholders' equity	16,312		
Less average Additional Tier 1 (AT1) securities	(2,216)		
Less average non-controlling interests	(316)		
Average ordinary shareholders' equity (B)	13,780		
Average goodwill and intangible assets	(1,597)		
Average tangible equity (C)	12,183	61	12,244
Return on ordinary shareholders' equity (A/B)	9.9%		-
Adjusted RoTE (A/C)	-		13.2%

	Specific income, 2020 expenses and charges		As adjusted
	£m	£m	£m
Profit after tax	438	115	553
Less non-controlling interests of annual profit	(36)		(36)
Profit due to equity holders of the parent (A)	402		517

	2020	Equity adjustments	As adjusted
	£m	£m	£m
Average shareholders' equity	16,293		
Less average Additional Tier 1 (AT1) securities	(2,243)		
Less average non-controlling interests	(398)		
Average ordinary shareholders' equity (B)	13,652		
Average goodwill and intangible assets	(1,713)		
Average tangible equity (C)	11,939	29	11,968
Return on ordinary shareholders' equity (A/B)	2.9%		-
Adjusted RoTE (A/C)	-		4.3%

Specific income, expenses, charges

Details of these items are outlined in section a) of Appendix 1, with a total impact on profit from continuing operations before tax of £335m. The impact of these items on the taxation charge was £91m and on profit after tax was £244m. Tax is effected at the standard rate of corporation tax including the bank surcharge, except for items such as conduct provisions which are not tax deductible.

Equity adjustments

These adjustments are made to reflect the impact of adjustments to profit on average tangible equity.

e) Other non-IFRS measures and their calculations

- Banking NIM: Net interest income divided by average customer assets.
- Cost of risk: Credit impairment charge for the 12-month period as a percentage of average customer loans.
- Cost-to-income ratio: Total operating expenses before credit impairment write-backs/losses, provisions and charges as a percentage of the total of net interest income and non-interest income.
- Non-interest income: Net fee and commission income plus other operating income.
- Stage 3 ratio: The sum of Stage 3 drawn and Stage 3 undrawn assets divided by the sum of total drawn assets and Stage 3 undrawn assets.

Appendix 2 - Supplementary consolidated information for Santander UK plc and its controlled entities

Santander UK plc is the principal subsidiary of Santander UK Group Holdings plc.

Summarised consolidated income statement	2021	2020
	£m	£m
Net interest income	3,949	3,388
Non-interest income ¹	550	464
Total operating income	4,499	3,852
Operating expenses before credit impairment write-backs/losses, provisions and charges	(2,510)	(2,390)
Credit impairment write-backs / (losses)	233	(638)
Provisions for other liabilities and charges	(377)	(264)
Total operating credit impairment write-backs/losses, provisions and charges	(144)	(902)
Profit from continuing operations before tax	1,845	560
Tax on profit from continuing operations	(492)	(121)
Profit from continuing operations after tax	1,353	439
Profit from discontinued operations after tax	31	32
Profit after tax	1,384	471
	21 12 21	21 12 20
Summarised balance sheet	31.12.21	31.12.20
Total customer loans	£bn 207.3	£bn 207.0
Other assets	79.8	85.3
Total assets	287.1	292.3
Total customer deposits	186.2	185.7
Total wholesale funding	65.2	63.1
Other liabilities	19.6	27.5
Total liabilities	271.0	276.3
Shareholders' equity	16.1	15.8
Non-controlling interests	-	0.2
Total liabilities and equity	287.1	292.3
Summarised consolidated capital	31.12.21	31.12.20
·	£bn	£bn
Total qualifying regulatory capital	14.8	15.2
Risk-weighted assets (RWAs)	67.1	71.9
Total capital ratio	21.9%	21.2%

The information contained in this report is unaudited and does not comprise statutory accounts within the meaning of section 434 of the Companies Act 2006('the Act'). The statutory accounts for the year ended 31 December 2020 have been filed with the Registrar of Companies. The report of the auditor on those statutory accounts was unqualified, did not draw attention to any matters by way of emphasis and did not contain a statement under section 498(2) or (3) of the Act.

^{1.} Comprises 'Net fee and commission income' and 'Other operating income'.



Appendix 3 – Additional information

Mortgage stock LTV distribution	2021	2020
>100%	<1%	<1%
>85-100%	2%	4%
>75-85%	8%	11%
>50-75%	45%	41%
Up to 50%	45%	44%
Average LTV stock	41%	42%
Mortgage new business LTV distribution	2021	2020
London lending	60%	60%
Buy-to-let	68%	65%
Average LTV new business	64%	64%
Mortgage loan size	2021	2020
>£1.0m	2%	1%
£0.5m to £1.0m	9%	8%
£0.25m to £0.5m	30%	28%
<£0.25m	59%	62%
Ave. loan size (stock)	£174k	£165k
Ave. loan size (new business)	£234k	£218k
Mortgage borrower profile	2021	2020
Home movers	43%	42%
Re-mortgagers	29%	31%
First-time buyers	20%	20%
BTL	8%	7%
BTL balance	£14.9bn	£11.6bn
Interest rate profile	2021	2020
Fixed rate	84%	80%
Variable rate	10%	13%
SVR	4%	6%
FoR	2%	1%

Retail Banking customer loans by portfolio	31.12.21	31.12.20
	£bn	£br
Mortgages	177.3	169.8
Business banking	3.5	3.9
Other unsecured lending	4.8	4.8
Retail Banking customer loans	185.6	178.5
Retail Banking customer deposits by portfolio	31.12.21	31.12.20
	£bn	£bn
Current accounts	80.7	75.6
Savings	57.8	57.4
Business Banking	13.1	13.4
Other retail products	5.4	5.8
Retail Banking customer deposits	157.0	152.2
Corporate loans by segment	31.12.21	31.12.20
	£bn	£bn
Retail Banking (primarily BBLS though Business Banking)	3.5	3.9
ССВ	17.0	17.6
Corporate Centre (primarily Social Housing)	2.3	3.2
CIB	-	2.8
Corporate loans	22.8	27.5

Covid-19 support schemes

Payment holidays

We granted Covid-19 related payment holidays to more than 350,000 customers as part of our support for those affected by Covid-19. These schemes have now ended, and most customers returned to normal scheduled repayments when due.

Government lending schemes

We granted around £5bn of lending under government support schemes, mostly through the BBLS. Retail Banking customer loans includes Business Banking lending which is predominantly BBLS with a 100% government guarantee.

Retail NPS:

Ipsos 2021, Financial Research Survey (FRS) is a monthly personal finance survey. Results based on a sample of around 53,078 adults (aged 16+) a year in total across Great Britain. Interviews were over the phone and online, taking into account (and weighted to) the overall profile of the adult population. The NPS is based on a 11-point scale (%Top2 - %Bottom 7) across mortgages, savings, main current accounts, home insurance, UPLs and credit cards, based on a weighting of those products calculated to reflect the average product distribution across Santander UK and competitor brands. Data shown here is for the 12 months ended 31 December 2021, is based on the 13,839 Santander interviews and compared against 12 months ended data for the period as indicated. The competitor set used to calculate the product weights is Barclays, Halifax, HSBC, Lloyds Bank, Nationwide, NatWest, TSB and RBS. The competitor set included in this analysis for the ranking and highest performing peers is Barclays, Halifax, HSBC, Lloyds Bank, Nationwide, NatWest, TSB and RBS.

Business and corporate NPS:

Business and corporate NPS is measured by the MarketVue Business Banking from Savanta. This is an ongoing telephone based survey designed to monitor usage and attitude of UK businesses towards banks. 14,500 structured telephone interviews are conducted each year among businesses of all sizes from new start-ups to large corporates. The data is based upon 8,932 interviews made in twelve months ended 31 December 2021 with businesses turning over from £0 - £500m per annum and are weighted by region and turnover to be representative of businesses in Great Britain. NPS - recommendation score is based on an 11 point scale (%Top 2 - %Bottom 7). The competitor set included in this analysis is Barclays, RBS, HSBC, Lloyds Bank, TSB and NatWest.

List of abbreviations

APM	Alternative Performance Measure
AT1	Additional Tier 1
BBLS	Bounce Back Loan Scheme
Banco Santander	Banco Santander S.A.
Banking NIM	Banking Net Interest Margin
BTL	Buy-To-Let
CAGR	Compound Annual Growth Rate
CBES	Climate Biennial Exploratory Scenario
CBILS	Coronavirus Business Interruption Loan Scheme
CCB	Corporate & Commercial Banking
CET1	Common Equity Tier 1
CIB	Corporate & Investment Banking
CIR	Cost-To-Income Ratio
CLBILS	Coronavirus Large Business Interruption Loan Scheme
COP26	Conference of Parties 26
CRR	Capital Requirements Regulation
EBA	European Banking Authority
ECL	Expected Credit Losses
ESMA	European Securities and Markets Authority
EU	European Union
FoR	Follow on Rate
FCA	Financial Conduct Authority
FSCS	Financial Services Compensation Scheme
GDP	Gross Domestic Product
HPI	House Price Index
IASB	International Accounting Standards Board
IFRS	International Financial Reporting Standard
IRD	Interest Rate Derivatives
LCR	Liquidity Coverage Ratio
LTV	Loan-To-Value
MDA	Maximum Distributable Amount
MREL	Minimum Requirement for own funds and Eligible Liabilities
n.m.	Not meaningful
PH	Payment Holiday
PMAs	Post model adjustments
PRA	Prudential Regulation Authority
QMS	Quarterly Management Statement
QoQ	Quarter-on-Quarter
RFB	Ring-Fenced Bank
RFB DoLSub	Santander UK plc Domestic Liquidity Sub-group
RoTE	Return on Tangible Equity
RWA	Risk-Weighted Assets
Santander UK	Santander UK Group Holdings plc
SFS	Santander Financial Services plc
SLB	Santander London Branch
SME	Small and Medium-Sized Enterprise
SVR	Standard Variable Rate
TFS	Term Funding Scheme
TFSME	Term Funding Scheme with additional incentives for SMEs
UK	United Kingdom
UPL	Unsecured Personal Lending
YoY	Year-on-Year

Additional information about Santander UK and Banco Santander

Santander UK is a financial services provider in the UK that offers a wide range of personal and commercial financial products and services. At 31 December 2021, the bank had around 19,200 employees and serves around 14 million active customers, via a nationwide branch network, telephone, mobile and online banking. Santander UK is subject to the full supervision of the FCA and the PRA in the UK. Santander UK plc customers' eligible deposits are protected by the FSCS in the UK.

Banco Santander (SAN SM, STD US, BNC LN) is a leading retail and commercial bank, founded in 1857 and headquartered in Spain and is one of the largest banks in the world by market capitalization. Its primary segments are Europe, North America, South America and Digital Consumer Bank, backed by its secondary segments: Santander Corporate & Investment Banking (Santander CIB), Wealth Management & Insurance (WM&I) and PagoNxt. Its purpose is to help people and businesses prosper in a simple, personal and fair way. Banco Santander is building a more responsible bank and has made a number of commitments to support this objective, including raising over €120 billion in green financing between 2019 and 2025, as well as financially empowering more than 10 million people over the same period. At the end of H1 2021, Banco Santander had more than a trillion euros in total funds, 150 million customers, of which 24.2 million are loyal and 45.4 million are digital, 10,000 branches and over 190,000 employees.

Banco Santander has a standard listing of its ordinary shares on the London Stock Exchange and Santander UK plc has preference shares listed on the London Stock Exchange.

None of the websites referred to in this Quarterly Management Statement, including where a link is provided, nor any of the information contained on such websites is incorporated by reference in this Quarterly Management Statement.

Disclaimer

Santander UK Group Holdings plc (Santander UK), Santander UK plc and Banco Santander caution that this announcement may contain forward-looking statements. Such forward-looking statements are found in various places throughout this announcement. Words such as "believes", "anticipates", "expects", "intends", "aims" and "plans" and other similar expressions are intended to identify forward-looking statements, but they are not the exclusive means of identifying such statements. Forward-looking statements include, without limitation, statements concerning our future business development and economic performance. These forward-looking statements are based on management's current expectations, estimates and projections and Santander UK, Santander UK plc and Banco Santander caution that these statements are not guarantees of future performance. We also caution readers that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. We have identified certain of these factors in the forward-looking statements on page 278 of the Santander UK Group Holdings plc 2020 Annual Report. Investors and others should carefully consider the foregoing factors and other uncertainties and events. Undue reliance should not be placed on forward-looking statements when making decisions with respect to Santander UK, Santander UK plc, Banco Santander and/or their securities. Such forwardlooking statements speak only as of the date on which they are made, and we do not undertake any obligation to update or revise any of them, whether as a result of new information, future events or otherwise. Statements as to historical performance, historical share price or financial accretion are not intended to mean that future performance, future share price or future earnings for any period will necessarily match or exceed those of any prior quarter. Santander UK is a frequent issuer in the debt capital markets and regularly meets with investors via formal roadshows and other ad hoc meetings. In line with Santander UK's usual practice, over the coming quarter it expects to meet with investors globally to discuss this Quarterly Management Statement, the results contained herein and other matters relating to Santander UK.

Nothing in this announcement constitutes or should be construed as constituting a profit forecast.

