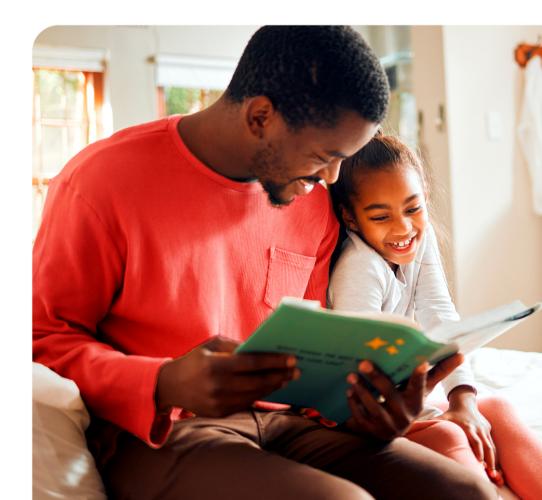


# Becoming a **digital bank** with a **human touch**

Santander UK Group Holdings plc – Annual Report 2023



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About this report

# **The Strategic Report** outlines the key elements of the Annual Report and provides context for the related financial statements.

It is also designed to help members of the Company assess how the Directors have performed their duty under section 172 of the Companies Act 2006. The report highlights key financial and non-financial metrics which help to explain our performance over the past year. It also highlights the external environmental factors affecting the business along with Santander UK's position in the UK banking market.

By Order of the Board.

William Vereker Chair, 29 February 2024



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#### Important information for readers

Santander UK Group Holdings plc (the Company) and its subsidiaries (collectively Santander UK or the Santander UK group) operate primarily in the UK, and are part of Banco Santander (comprising Banco Santander SA and its subsidiaries). Santander UK plc and Santander Financial Services plc are regulated by the UK Prudential Regulation Authority (PRA) and the Financial Conduct Authority (FCA). Certain other companies in the Santander UK group are regulated by the FCA and the PRA. This Annual Report contains forward-looking statements that involve inherent risks and uncertainties. Actual results may differ materially from those contained in such forward-looking statements on page 255.

The Company is the immediate parent company of Santander UK plc. The two companies operate on the basis of a unified business strategy, albeit the principal business activities of the Santander UK group are carried on by Santander UK plc and its subsidiaries

(the Santander UK plc group). The Board and Committees of the two companies run substantially simultaneously to ensure efficiency and effectiveness, whilst ensuring the independence and autonomy of Santander UK plc, our ring-fenced bank, are protected.

The Company's Corporate Governance and Risk Frameworks have been adopted by its subsidiaries to ensure consistency of application. As a result, the review of the business and principal risks and uncertainties facing the Company, and the description of the Company's Corporate Governance, including the activities of the Board and risk management arrangements, are integrated with those of Santander UK plc and are reported in this document as operating within the Company for all periods presented.

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At all times, we aim to treat all our stakeholders fairly and meet our environmental responsibilities. Information to demonstrate this commitment has been included in the Strategic Report and our ESG Supplement.

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At a glance

# Understanding our business

Our business model is focused on building **customer loyalty**, through being **digital first with a human touch**.

**Our Purpose** is to help people and businesses prosper.

We help our customers at moments that matter most.

**We champion** British businesses and help them to grow sustainably.

**Our customer focus** helps us to develop more loyal and lasting relationships. **We provide** high quality financial products and services across our digital, branch and telephony channels.

**14 million** active UK customers

**444** branches

**£175.2bn** in mortgage lending

**c19,800** Full time equivalent employees

5th largest commercial lender

**£193.6bn** in customer deposits

### Our competitive advantages

Scaled and established bank in the UK

**Strong** balance sheet with a prudent approach to risk

Part of a **global banking group,** with international expertise and technological synergies

A talented and motivated team

# **Our strategic priorities**

Be customer centric and increase customer activity

Focus on **simplification**, **automation** and **digitalisation** 

Create value and be disciplined with capital allocation

Become a more **sustainable** and **responsible bank** 

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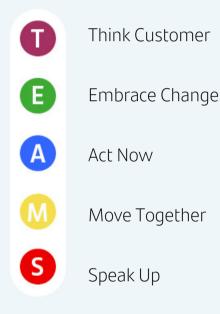
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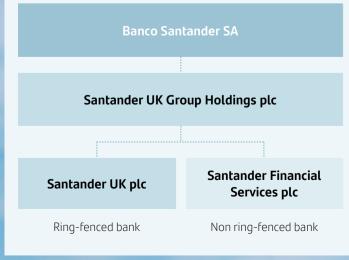
# Simple, Personal and Fair

We live our values of Simple, Personal and Fair through great behaviours and our people leaders:

### **Our behaviours:**



# Our corporate structure



Sustainability & Responsible banking strategy through considering the pillars of ESG

**Environment** Fighting climate change & supporting the green transition

**Social** Building a more inclusive society through delivering on our purpose

**Governance** Doing business the right way with robust governance

READ MORE ABOUT OUR ESG EFFORTS IN OUR SUSTAINABILITY REVIEW

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#### Chair's statement

# **Focused** on meeting the needs of our customers

Governance

William Vereker, Chair

Cost of living pressures have remained a challenge for households and businesses. Our people have continued to provide invaluable help and support to our customers when they need it.

#### 2023 has been a year of challenge

It has been another challenging year for the UK economy, and against this backdrop the focus of everyone at Santander UK has been on meeting the needs of our customers.

Our people have continued to support households with the ongoing impact of the increased cost of living and the changing mortgage and savings environment alongside helping our businesses to grow and take advantage of opportunities at home and in new markets.

I want to thank all of our people across the business for their commitment to helping our customers.

This has been the foundation for our strong results in 2023, building on the momentum of our performance in recent years. Our prudent approach to risk, arrears and increased income, saw our profit from continuing operations before tax increase 13% from £1,894m to £2,149m. This allowed us to pay £1.5bn of dividends, £750m of which was a special dividend.

#### Strengthening our commitment to Milton Keynes

It has also been an exciting year of change for the business as we moved to our purpose-built new corporate headquarters, in Milton Keynes, Unity Place. The city has an important place in the Santander UK story, being home to Abbey National prior to Banco Santander SA's entry into the UK market, so I am delighted that we have re-affirmed our long-standing commitment to Milton Keynes and the surrounding area.

Unity Place is not just an office building. It is a development that represents the best of UK industry. One that captures the forward-looking spirit of innovation and co-operation, typical of Milton Keynes and the area that was home to the codebreakers of Bletchley Park.

It will also be a central part of the community, providing opportunities for local businesses and a dedicated community space.

#### Impact of inflationary pressure

Whilst inflation fell over the year, this does not change the fact that prices have continued to rise and cost of living pressures remain a significant challenge for our customers.

One of the biggest impacts has been seen in the UK's mortgage market, as customers rolled off fixed rates across 2022 and 2023 on to new mortgages that attracted significantly higher monthly repayments.

We have been supporting our customers with a number of measures and we were signatories to the Government's Mortgage Charter, providing additional flexibility and reassurance at a difficult time for many customers.

The higher interest rate environment did enable Santander UK to offer customers some of the most competitive savings rates among our high street competitors. Decisions on savings' pricing must be made within the context of our business model, but it was important that we could offer a range of products that would reward savers, after years where the interest rate environment has made this difficult to achieve.

#### A strong financial sector is essential for the UK

What the last few years have made clear is that a strong and competitive financial sector can better serve the UK economy during times of economic uncertainty.

For it to continue doing so, government and regulatory bodies must work in partnership with us to create an environment that has consumer protection at its heart, but also allows the sector to invest, innovate and grow.

The implementation of the Consumer Duty should give customers assurance that their needs and the delivery of fair value is at the centre of our products and services.

As the regulatory environment continues to evolve, particularly in light of the Financial Services and Markets Act, and the government's Edinburgh Reforms, we must ask ourselves collectively if the volume of political, fiscal and regulatory factors risks making the UK a less competitive place for banks to operate, and therefore a less attractive place for banks to deploy their capital and invest.

Recent legislative, regulatory and sectoral interventions risk adding further layers of costs and burdens on UK banks which can limit their attractiveness for investment and reduce their valuations.

A strong regulatory environment clearly helps to provide confidence in the UK's financial sector for potential investors, but, we need to maintain a balance that allows our financial institutions to be strong, profitable and diverse.

We worked closely in 2023 with our stakeholders and regulators to examine ways in which the financial services sector and the banks in particular could be more competitive - and what specific interventions may help bring more capital to the UK. We will continue this work in 2024.



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#### Chair's statement continued

#### Progress towards our net zero commitments

Throughout the year we have continued to work closely with our colleagues in Banco Santander and nowhere has that collaboration been more important than in making progress to support their ambition to achieve net zero carbon emissions across the whole group by 2050.

We have updated our climate change strategy to align with Banco Santander SA's and in-turn developed our own internal transition plan, with a clear picture of how our lending portfolios will be impacted.

More widely, the integration of Banco Santander SA's business activity into five global businesses will help us simplify our own structure and align the way we organise ourselves with our shareholder, sharing a common operating model. These five businesses are:

- Corporate & Investment Banking;
- Wealth Management & Insurance;
- Payments;
- Digital Consumer Bank; and
- Retail & Commercial

We will be able to make the most of Banco Santander SA's unique combination of local leadership and global scale for our customers' benefit through product development, improved technology, digital capability and price.

#### Supporting education from school to the workplace

I was delighted to launch Our Adult Lifelong Learning Programme at the British Museum in November.

We have a proud history, going back over a quarter of a century, of supporting education, and our objective has always been to improve opportunity and access for people right across their learning journey, from childhood to higher education.

Our new programme will see us invest £6m over three years starting in 2024 on lifelong learning and education in the workplace. This will focus on three key areas where businesses have long felt there has been a shortage of expertise in the UK economy.

Our programme will centre on digital skills, sustainability skills and developing the skills essential for professional growth, as well as developing managers and leaders. We are determined to play our part in equipping a generation of people already in the workforce with new skills and capabilities that will help them thrive in the jobs of the future.

Also during the year, our multi-million-pound Santander Universities Scholars Programme awarded each of its first 100 students £30,000 of funding, a dedicated mentor, and access to training and development opportunities.

As ever, our Santander X UK Awards proved to be an inspirational day, seeing first-hand the spirit of innovation and creativity amongst the country's entrepreneurs and I look forward to seeing our finalists and winners from UK universities and start-ups go from strength to strength.

#### **Board changes**

This year we said farewell to several long-serving Board members as Annemarie Durbin, Duke Dayal, Chris Jones and Antonio Simoes stepped down to pursue new opportunities. I want to place on record my thanks for their considered counsel and contributions over an incredibly demanding number of years.

I am pleased to welcome Pedro Castro e Almeida, Michelle Hinchliffe and Jose Maria Roldan to the Board and look forward to working with them in the years ahead.

As we look ahead to 2024, we do so clearly in the knowledge that putting the needs of our customers first is essential to give them the support they need to face whatever challenges the economy presents. We have demonstrated the vital role the banking sector plays in our economy through turbulent times, and we will continue to do so as we support the UK's economic recovery.

#### William Vereker

Chair, 29 February 2024

#### Santander UK's best kept secret

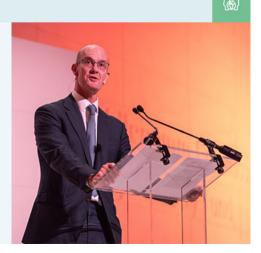
Everyone at Santander UK is in on our best kept secret – our investment in education here in the UK and globally.

In 2023, we evolved our long-standing Universities offering into a broader Education, Skills and Social Impact (ESSI) strategy that will help us connect anyone, anywhere with the opportunities and skills they need to build a bright future.

In late November 2023, our Chair launched our new adult education programme, which aims to help around 50,000 adults over a three-year period to learn and develop new skills to help them in today's workplace. Speaking at our second Annual Chairman's Reception, William said: "Building skills in key areas such as digital and sustainability plays a crucial role in helping people to future-proof their career and ensure their financial resilience.

"Santander UK offers support for people to learn new skills throughout their lives, from school – with our Numbers Game financial literacy work – to much later in life, when they may want to develop or change career paths.

"Our new skills courses in partnership with xUnlocked and Fearless Adventures are designed to give people the tools to succeed at the jobs of the future."



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#### **CEO** review

# Another year of putting customers first

Mike Regnier, Chief Executive Officer



#### 2023 highlights

#### **£2,149m Profit before tax** (2022: £1,894m)

#### 14.4%

Return on tangible equity (2022: 12.0%)

# 7.2 million

Digital customers (2022: 7.0 million)

# 2.5 million

Customers contacted for support (2022: >2 million)

8.2/10 Employee engagement score (2022: 7.8/10)

# >3.7 million

Financially empowered people (2022: >2.1 million)

The role we play in our customers' lives, particularly in times of uncertainty, is a privilege. We must always ask ourselves, what more can we do?

#### A position of trust

Banks have a vital role to play in the lives of our customers. The products and services we provide from current accounts to mortgages and lending, enable people to live their lives, own their first house or start up their own business. This importance is all the greater in times of economic uncertainty when customers look to us as a source of help and support.

It is a privilege to have such a position of trust. The challenging environment of recent years has ensured that we, and other banks, have looked at how we have provided our customers with the service, help and support they need to manage what have been, and for many still are, incredibly difficult circumstances.

UK households and businesses have demonstrated impressive resilience over the last twelve months despite the pressure of higher interest rates and low levels of growth. We saw at the start of 2023, the financial sector was not immune to these difficulties with the collapse of Silicon Valley Bank (SVB). Thanks to the strength of the UK's banking system, it was in a position to rescue SVB's UK subsidiary, providing vital reassurance to UK businesses, many of whom were smaller tech start-ups. The increased cost of living that our customers and businesses have experienced, is the first sustained period of economic difficulty in the digital and social media era, and this has meant that we have had to ensure our response has been tailored to the needs of our customers.

In a year where customers have seen their mortgage payments increase, often significantly, and the cost of the weekly shop and energy bills go up, our focus has been on understanding their needs and solutions we can put in place via the channels that work best for them.

Throughout 2023 our people, whether it be in branches, contact centres or across our offices, demonstrated their commitment to doing the best they can for our customers. Through their actions, I believe it has shown the importance of the wider banking sector in helping to support our communities and wider economy through times of difficulty. But crucially, it shows that we are able bridge the gap between those who want and need in-person help or prefer to access it digitally at a time of their choosing.

For many sectors, and even in some parts of banking, the focus has been almost exclusively on doing business through digital channels. We believe that our customers want the benefits of a digital bank with a human touch, providing face-to-face service through our branch network alongside an excellent digital offer. To retain the trust of our customers we must demonstrate that we are listening to what they want, and acting on what we are hearing.

This principle must apply to everything we do, and it was the driving force behind the launch of our internal strategic blueprint in April 2023. Our long-term strategy is designed to ensure that the customer is at the heart of our key priorities, thinking and decision making for the next decade – right across the business.

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#### **CEO review** continued

Our passion, the reason we come to work each day, must be to ensure that everything we do is focused on our customers. The way we work must be designed to make things easier for them. We must challenge ourselves to be creative in the solutions we deliver, based on processes and systems that work efficiently for our customers. This will mean we can be the digital bank with a human touch. Building relationships with our customers across our digital platforms, complemented and supported by our critical branch network.

# The cost of living remains a priority for our customers

I continued to be full of pride and admiration for the dedication our people continue to display in wanting to help our customers throughout the year. Our proactive approach meant that we were able to give customers invaluable help and advice regarding their financial position. Following the successful introduction of our outreach programme in 2022, we contacted a further 2.5 million customers in 2023, enabling us to provide assistance or options worth considering, often before an individual would find themselves in a distressed position.

This contact programme utilised a number of online tools to give people the chance to get help and advice at a time that would suit them. What we have learned over the last few years is that, in this digital age, we need to be available to our customers at the moment they want that help.

We launched a new digital financial health check that was utilised by 88,000 customers, a budget planner and an in-app Financial Support Hub. These tools built on existing digital options including My Money Manager and My Home Manager, which supported 300,000 customers.

Our branches have been a source of expertise and reassurance for customers, whilst our financial support call centres have provided a voice at the end of the phone outside of normal business hours when our customers have needed it. To enable us to support more customers, we have increased the number of people in our call centres by 40%.

For many of our customers, the increase in mortgage rates, which continued to rise through the first half of 2023, has been the defining issue regarding cost of living pressures.

We saw a 19% year-on-year increase in the number of customers calling us for support regarding their mortgage payments. Alongside the tailored help were able to provide customers, we were a signatory to the Government's Mortgage Charter. This put in place a series of additional measures designed to give reassurance to mortgage customers across the country, that all banks could give flexible and practical help, including a commitment not to reposses any home within 12 months of a missed payment that would enable them to navigate their way through the coming months. Unity Place: our brand new sustainable home





READ MORE ON PAGE 9

Thankfully, due in part to the support available, the levels of arrears have remained relatively low and below pre-pandemic levels. I hope that the combination of rising household income and the overall trend of falling mortgage rates that we have seen will mean the number remains low.

Ensuring the needs of our customers are put first underpins the most significant regulatory change of 2023 with the introduction of the Consumer Duty.

As the last year has shown, the ability to communicate in a clear and straightforward manner is vital to help our customers make important decisions, and a key part of implementing the new Duty has been to put in place the processes and controls that ensure we reach the standard the Financial Conduct Authority expect of us.

This has included notifying over 22 million customers about changes we are making to their Terms and Conditions to improve the language and layouts so they are easier to understand. This has been a significant undertaking, but it is an important one in order to ensure our customers understand clearly the product or service they are using, the price and value of those products and the support available to them.

As we continue to embed the Duty into our day-today business we will continue to work with the FCA to ensure we do this effectively.

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Unity Place is not just an office building, but a catalyst for bringing together the public, community groups, entrepreneurs, and our own people to collaborate and innovate.

I am particularly proud of the building's environmental credentials, as well as being able to host a number of social and responsible enterprises."

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#### **CEO review** continued

#### Delivering a successful 2023

We delivered an excellent set of results across all parts of the business in 2023, thanks to the continued hard work and dedication of our people.

Our profit from continuing operations before tax rose 13% to £2,149m and our Net Interest Income increased by 4%, driven primarily by the higher Bank of England (BoE) base rate. This increase contributed to an improved RoTE of 14.4%. Our CET1 capital ratio remained stable at 15.2%.

The uncertain economic environment and higher mortgage rates saw the UK's housing market slow with mortgage applications falling throughout 2023. Funding costs were also significantly higher, all of which contributed to a reduction in mortgage lending of £11.9bn.

This reduction in mortgage lending contributed to a slowing of green finance lending to £2.8bn, down from £6.5bn in 2022.

Our customer deposits reduced by £2.9bn in 2023 to £193.6bn which reflected the optimisation of our balance sheet in deposits and mortgages. Total customer lending stood at £206.7bn. Our Corporate and Commercial Bank granted £7.4bn in new facilities and bringing total loans to £17.9bn, in addition to securing £7.5bn in new deposits in a very tough commercial environment.

Of our 22.5 million customers, 13.9 million were active and the growth of those who conducted their business with us through our digital channels increased to 7.2 million digital customers.

Our retail NPS moved from 7th in 2022 to 5th in 2023, but improving that will be a key area of focus for us. We retained our 1st place in NPS for Business and Corporate banking.

#### Getting our Edge back

This has been a significant year for our retail proposition with the first year of our Edge current account and the launch of the Edge Up current account in June that focuses on expectations of our mature customers.

As we moved away from the 1|2|3 brand that has served us so well, I am delighted that the Edge portfolio has grown by 280,000 accounts through the year and has £2.5bn in deposits.

Last year we were competitive amongst our peers in terms of what we offered our savers. We simplified our savings range to ensure that our customers were offered the same rates regardless of whether they bank online or in branch.

Through a range of products, including our Limited Edition 3 Easy Access Saver, which offered customers 5.20%, an increased rate on our easy access Edge Saver of 7.00% for our Santander Edge customers and Edge Up paying 3.50% on balances up to £25,000, we were able to pay our customers £1.5bn in interest on retail savings in 2023.

I was delighted that, after years of operating in an environment where our customers often struggled to find savings products that met their needs, we were able to offer accounts that delivered value that was amongst the best in the sector.

#### Unity Place - more than an office

Unquestionably one of the biggest highlights of 2023 was the official opening of our new corporate headquarters in Milton Keynes, Unity Place.

Unity Place is a space that will bring our own people together and ensure that we are able to collaborate in a modern space that combines the best of today's working practices. It also provides opportunities for the local community to utilise the public spaces for events and for local businesses in our street food market that is open to the public.

Unity Place has been built with sustainability at its core. From collecting rainwater to use in the building's plumbing system to the use of low carbon heating from heat recovery and sustainable green energy, it is on target to receive the International Well Building Institute's 'Gold' rating for its environmental and wellbeing performance. Unity Place will also be linked to the 'MK Redway' network, providing easy access to the cycle routes across the city and beyond.

Within Unity Place is one of the three new Work Cafés that we opened across the UK in 2023. A concept that was originally launched in Chile in 2016, we opened our first UK Work Café in Leeds in 2019, and have new ones operating out of Triton Square in London and Douglas in the Isle of Man. These enable our customers and the general public to take advantage of on-site facilities, get banking support, or just work remotely. It is an example of how we can be creative and innovative about one of our strongest assets, our branches.

We have put in place a refurbishment programme, which has upgraded 47 of our branches, and it will continue into 2024, so that they are a welcoming environment for our customers to speak to our people about our products or about any help they may need.

#### CCB goes from strength to strength

2023 was an incredible year for our Corporate & Commercial Bank, building on an impressive 2022.

We delivered over £1bn of income for the first time in their history, which represented a 31% growth year-on-year, and £570m of profit before tax. That profit now accounts for over a quarter of Santander UK's profit from continuing operations before tax. This meant that we were the strongest performer amongst our counterparts across the Banco Santander group.

We welcomed a record number of new customers to CCB, over 500 businesses across a range of sectors from across the UK. Our international presence and ability to leverage relationships across the Banco Santander group and new markets makes us an attractive proposition to our clients.

Our research continues to show that businesses who trade internationally are amongst the strongest performers in the UK. We have helped more businesses than ever before enter a new market – more than 1,500 over the last five years – connecting UK companies to our global eco-system. Through our creative and innovative thinking, we are developing solutions that meet the needs of customers and make it easier for them to conduct their business and give them every opportunity to grow and thrive.

#### Helping to Break the Spell

Tackling fraud continues to be a focus for Santander UK and the wider sector, but it is clear this is an issue that banks cannot solve on their own.

Fraudsters have shown they will adapt to how our own behaviour changes. As cases of impersonation fraud reduce, we have seen the volume of fraud across the UK continue to rise through 2023, driven by a 43% increase in volume of purchase scams, where victims are tricked into buying goods that do not exist, and 29% increase in the volume of romance scams, where victims are tricked into thinking they're in a relationship.

Our specialist Break the Spell team, whose job it is to speak to customers who we believe are at high risk of being scammed, prevented customers from handing over £5.2m last year, bringing the total amount saved to £13.7m since launching in 2021. We have also introduced enhanced protection on online and mobile payments for our customers making payments to Facebook Marketplace.

However, it is clear that technology firms have a crucial role to play, as around 70% of payment scams originate on social media platforms. The government's Online Fraud Charter, a voluntary agreement between the government and the technology sector to reduce fraud on their platforms is welcome, and the Online Safety Bill and Online Advertising Programme are important in ensuring that all players in this sector recognise their responsibilities, but given fraud is a complex, economy-wide problem, we will require comprehensive action to find a solution that works and is fair.

# Diversity and inclusivity must be woven into the fabric of what we do

I passionately believe as a business that has offices and branches across all of the United Kingdom, we must reflect the people we work for. This must mean that diversity, equity and inclusion are woven into the fabric of what we do. To improve, we must be honest with ourselves and while there has been significant progress there are also priority areas with more work to be done.

Over the last 12 months we have made progress in reducing the gender pay gap. We have seen decreases in the mean gender pay gap by 2.2% to 27.0%, and in the median pay gap by 2.8% to 28.5%. There has been a 1.1% increase in the number of women in senior roles, which importantly, has been due to retaining and developing more talent within the business and ensuring gender-balanced shortlists for all senior positions.

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#### **CEO review** continued

Women account for almost half of all promotions into senior roles and 33.9% of our senior leadership population – the highest level we have seen – but it is clear there is still work to do. This year, we took targeted action through our Women in STEM campaign. This aims to increase representation of women in these roles at all levels, recognising this key growth and opportunity area for us in the years ahead.

We continue to voluntarily disclose our ethnicity pay gap, which has disappointingly moved in the wrong direction. Our mean pay gap increased to 13.4% and the median has moved to 17.6% over the last 12 months. This was predominately due to an increase in minority ethnic representation in our lowest pay quartile. In 2023 we did see a welcome increase in both the number of Asian, Black and Minority Ethnic employees who joined Santander UK and those who disclosed their ethnicity, up to 4,294 within our total workforce.

We are however making progress in improving senior representation, going from 8.0% in 2019 to 12.8% in 2023, meaning we are ahead of schedule for meeting our ambition of 14% (+/-2%) by the end of 2025 and remain well positioned to go beyond this.

The pay gap remains widest for our Black employees, who are still disproportionately underrepresented at senior levels. We continue to recognise Black inclusion as a key priority area and are pleases that we are making progress, particularly through the success of 100 participants of our flagship Black Talent Programme which is helping to increase internal mobility into senior manager roles. I am pleased that we have sought to play our part in ensuring the wider financial sector is looking at how we address diversity and inclusion. Improving social mobility is essential if we're to help people from all disadvantaged groups to reach their potential. As a founding member of Progress Together, the first membership body of its kind for improving socioeconomic diversity in financial services, we have contributed to its first annual report, creating a benchmark for the sector in this area.

We also intend to build on our position as a Disability Confident Leader and enhance our support and understanding of neurodiversity. In 2023, we became members of Neurodiversity in Business which will focus on maximising the potential of neurodiverse talent in the years ahead.

It is important that the progress we have made has been acknowledged externally. We appeared in The Times Top 50 for Gender Equality, alongside improving our positions in the Social Mobility Index and Stonewall Workplace Equality Index. We also featured in the Working Families Benchmark for the first time, recognising our focus on improving support for families and carers.

#### Leadership changes and celebrating 175 years

At Santander UK we said farewell to several members of the Executive Committee, with Reza Attar-Zadeh leaving to become Regional Head of Cards for Europe within the Banco Santander group at the start of the year and Tracie Pearce and Duke Dayal who left us for new challenges. I am extremely grateful to them for all their support and advice, particularly in my first twelve months as Chief Executive Officer, and wish them well for the future. I was delighted to welcome Angel Santodomingo, Alison Webdale and Andrew Wilson to the Executive Committee in 2023. I look forward to working with them in the months ahead.

2024 promises to be an exciting one for the business as we prepare to mark our 175th anniversary. Our roots can be traced back to 1849 and the creation of the National Building Society in Bishopsgate, London, which went on to become part of Abbey National. Its mission was to help people do transformational things with their lives, effectively democratising home ownership.

Today, our aim and passion remain the same. How we do this would be unrecognisable to our forefathers, but I do believe they would recognise the why. We should look forward to the challenges ahead with the same spirit and conviction that has served us well over the years, with a continued focus on ensuring everything we do is to the benefit of our customers.

#### Mike Regnier

CEO, 29 February 2024

#### A mighty amount for Macmillan: over £1m raised

Our strategic charitable partnership with Macmillan Cancer Support aims to improve financial inclusion and support to help people cope with the financial challenges that go with a cancer diagnosis.

On average 83% of people with cancer experience a degree of financial impact from their diagnosis. With over three million people living with cancer in the UK, we need to play our part in helping manage their situation by making money one less thing they need to worry about.

This is why we are extremely proud to celebrate the amazing milestone of over  $\pm 1m$  raised for Macmillan since the start of our partnership in 2022.

Through raffles, coffee mornings and Mighty Hikes, our people and customers have continued to be generous and help make the lives of those living with cancer a little bit easier.



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# Five **major forces** continue to shape the UK banking market



Uncertain economic environment

#### What we have seen

In 2023, the UK economy saw weak economic growth (0.1% based off latest data available), as UK consumers experienced increases in the cost of living following two years of high inflation.

This led to the Monetary Policy Committee (MPC) increasing the base rate five times in 2023 to 5.25% (175bps above 2022). As a result, the housing market slowed, with approvals below 2022 levels and prices reducing by around 0.8% in the year.

#### Our response and looking ahead

While our performance is closely linked to the performance of the UK economy, our mortgage focus and prudent approach to risk saw income benefits from a high rate environment.

We continued to focus on supporting our customers and invest in improving efficiency to offset inflationary pressures on expenses.

In 2023, we contacted 2.5 million customers to assist with cost of living pressures and provided tools to help them manage their money.

We invested further in our recently completed transformation programme, which helped offset inflationary pressures and keep our cost-to-income ratio stable at 48% (2022: 47%).

Looking ahead, in 2024 we expect the Bank of England to begin easing rates should inflation continue to fall. As this occurs, we expect to see mortgage lending begin to stabilise as our customers' real income improves.

We will also continue to monitor a highly active geopolitical environment, and any risks that arise.



Increased competition and margin pressure

#### What we have seen

The UK banking sector continues to be a highly competitive mature market. In addition to our traditional competitors, we have continued to see international and digital challengers compete for lending and deposits.

Most large UK banks saw mortgage lending and deposits either reduce or slow in growth with disciplined pricing in this highly competitive and high rate environment, as customers shopped around for best offerings.

Cost of retail and wholesale funding rose over 2023, leading to increased pressure on margins and spread.

#### Our response and looking ahead

In 2023, we took a strategic decision to deleverage our portfolio through being disciplined in pricing and maintaining our prudent approach to risk. Across the year we saw customer deposits decrease by £2.9bn to £193.6bn and customer lending decrease by £13.0bn to £206.7bn.

We continued to monitor competitors' products, develop partnerships and invest in our offerings (both traditional and digital) throughout the year to bring customers to Santander UK and meet their needs.

Looking forward, we expect international and digital challengers to continue their pursuit of market share, however we foresee this being challenging for them due to current funding costs.

We will continue to invest in our products and offerings to attract and retain customers, leveraging from our significant variety of resources.



Changing customer behaviours

#### What we have seen

2023 continued to see customers move towards digital banking over traditional banking methods.

Over 90% of our current account and credit card openings were made through digital channels, with our digital customer base growing 3% to over 7.2 million users.

We also saw a shift in customer deposits from current accounts into savings as customers took advantage of higher rates on savings accounts, especially term deposits.

#### Our response and looking ahead

With a refreshed commitment of becoming a digital first bank with a human touch, we digitised key customer journeys in 2023, allowing us to compete with challenger and online-only banks and simplifying our onboarding experience.

While we understand the increasing importance of digital banking, we continued to ensure that our branch and human contact for customers is market leading and available to those who need it most.

Looking ahead to 2024 we are looking forward to the release of OneApp in the UK, our new mobile banking app. OneApp will give our customers an improved mobile banking experience.

We will also continue to modernise our branches, with c.50 refurbishments planned for 2024, and continue to explore new ways of banking, like Work Cafés, with two planned openings in 2024.

Investment in our products will continue to ensure the products and services we offer meet our customers' needs and attract new customers.

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Intensifying regulatory pressures

#### What we have seen

The regulatory agenda continued to be intense in 2023, with significant policy and supervisory activity from both regulators and the UK Government.

We are now seeing regulators implement a range of new policies, including a new secondary competitiveness and growth objective for the UK's financial services sector. HM Treasury has also been consulting on reforms to ring-fencing.

#### Our response and looking ahead

In 2023, we began to address the PRA's expectations on model risk management ahead of the 2024 deadline, whilst also preparing for the finalisation of Basel 3.1, which will impact our capital requirements.

The centrepiece of regulatory activity in 2023 was the introduction of Consumer Duty. We have been focused on its effective implementation and ongoing embedding across the business, which has been successful. We are now focused on preparing for the implementation of Phase 2 in 2024.

Authorised Push Payment (APP) fraud continues to be a major challenge impacting the industry, with the Payment Systems Regulator (PSR) introducing a mandatory reimbursement requirement. Whilst we have implemented several changes to prevent fraud from occurring, we continue to encourage policymakers to consider how we can better prevent fraud from occurring.

We anticipate regulatory activity will intensify in 2024 and we will continue to work with industry, trade bodies and policymakers to support the appropriate regulation of the UK's financial services industry.



# ESG activity under the spotlight

#### What we have seen

Customers, governments, regulators and investors alike placed more scrutiny on ESG activities than ever before in 2023.

Companies are expected to play their part in creating a sustainable and diverse operating environment, as more customers and investors make decisions based on ESG factors.

#### Our response and looking ahead

In 2023, we updated our climate strategy to better align with our parent Banco Santander. In the UK, we have provided over £13bn in green financing since 2020 (2025 target: £20bn), helping our customers reduce their carbon footprint.

We have continued to make strong progress against our financial empowerment ambition, having exceeded both 2025 financial empowerment and education targets.

Internally, we continued to celebrate diversity and encourage our culture of belonging throughout 2023. We continue to make good progress against our diversity targets across both our Board and Senior Management, with orderly succession plans set to ensure alignment with our strategy.

Looking ahead, we will continue to evolve how we report on ESG matters. This involves updating our targets as we reach those set previously and improving disclosure. Our customers and people should expect to see benefits of Santander UK continuing to be a champion of sustainable and responsible banking in the UK.

TO READ MORE, SEE OUR SUSTAINABILITY REVIEW

#### Supporting our customers

Implementing the Mortgage Charter and Consumer Duty

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#### **Mortgage Charter**

In July 2023, HM Treasury published a Mortgage Charter following industry discussions with the UK Chancellor which Santander UK agreed to support.

We implemented the Charter, with our Risk and Compliance teams working closely with the wider business. We created new product solutions for our customers, including temporary interest-only and term extension options on mortgage products, as well as developing controls and monitoring to support these initiatives.

Further activity has started in order to achieve full compliance with the Charter across 2024.

Charter-related volumes have so far remained at the lower end of our expectations.

#### **Consumer Duty**

Santander UK achieved compliance with Phase 1 requirements of the Duty, in line with the required deadline of July 2023.

In particular, this involved reviewing all onsale products to ensure the customer journeys, communications and pricing structures enabled customers to achieve good outcomes. Where necessary, we made changes to improve the customer experience, such as simplifying all Terms and Conditions, and proactively contacting customers about their savings rates or the charges they are paying to use their overdraft.

Going forwards, we are taking an extensive range of actions to enhance our product governance, uplifting our Conduct and Regulatory risk framework, and refreshing Board and Executive level risk appetite metrics to reflect the new requirements.

Our risk programme is now focusing on Phase 2 of the Duty, which requires the review all off-sale products by 31 July 2024.

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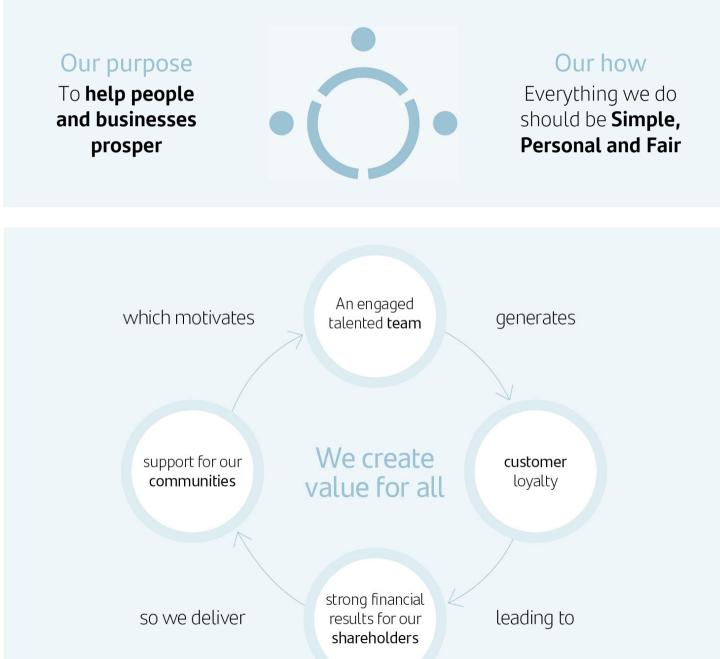
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Our business model

# We follow The Santander Way

# Our aim

To be the **best open financial services platform**, by acting **responsibly** and earning the **lasting loyalty** of our people, customers, shareholders and communities



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Our business model continued

# Santander UK

# We provide financial products and services

Mortgages, consumer auto finance, unsecured loans, credit cards, banking and savings accounts, investment and insurance products for individuals and growth-focused support and services for companies

# Our competitive advantage

**Scaled** and established bank in the UK

Scale in our core banking businesses combined with an innovative mindset

# Part of a global banking group

Synergies from Banco Santander's expertise, operating model and technology

# Strong balance sheet with

a prudent approach to risk

High asset quality across all portfolios and capital metrics well above regulatory requirements

# A talented and motivated team

A highly talented and engaged team, with the right skills in place to support our customers and transform the bank



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Our strategic priorities

# **Focused** on customer loyalty, improved efficiency and sustainable growth

### Customer centric & customer activity



Initiatives focused to better serve and engage our customers by leveraging technological and operations synergies from the global Banco Santander group, enabling access to financial services for our customers through several channels.

**2023 progress:** launched new digital current accounts (Edge & Edge Plus) and market leading easy access saver. For our corporate customers we launched Santander Navigator to connect them with overseas markets.

### Value creation & disciplined capital allocation

Focus on value creation for all (customers, employees, shareholders and communities) while managing risk and profitability and being disciplined with capital allocation.

**2023 progress:** strategic deleveraging of our balance sheet delivering record profits for our shareholders. We maintained significant headroom on regulatory capital requirements and delivered substantial dividends back to Banco Santander.

# Simplification, automation & digitalisation

We aim to reduce complexity, decrease friction and increase automation to streamline our products and processes. This is supported by becoming a 'digital bank with a human touch'.

**2023 progress:** migrated our contact centre platform to the cloud. CCB adopted Banco Santander's Gravity platform, an in-house digital cloud-native core banking system. Our retail banking customer pilot for 'OneApp' launched in the UK ahead of H1-24 migration.

### Sustainable & responsible banking

Initiatives aimed at helping our customers with their net zero transition and to help grow the number of people with the skills they need to thrive in the future.

**2023 progress:** completed a full review and update to our ESG operating model, which included a refreshed climate strategy and ongoing work to update our social strategy.

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Our performance and KPIs<sup>1</sup>

# Driving performance for stakeholders

# 22.5 million total customers

Our total customer base remained stable in 2023 despite a strategic deleveraging of our balance sheet. Our loyal customer base continues to be deepened by existing relationships and acquiring valuable new customers.

Note: decrease between 2021 and 2022 was the result of deactivation of inactive accounts.

| 2021 | 23.6m |  |
|------|-------|--|
| 2022 | 22.4m |  |
| 2023 | 22.5m |  |

# **Ranked 5th** in Retail Net Promoter Score<sup>2</sup>



Customer service is integral to our strategy and remains a key area of focus.

2022: NPS ranked 7th

# 5th out of 9 competitors

# 7.2 million digital customers

Customers in the UK are increasingly moving toward digital banking. We have made significant progress with our digital banking capabilities, with over half of our active customers now digital.



# **48%** cost-to-income ratio<sup>3</sup>

Stable as a result of higher net interest income following higher bank rates and disciplined pricing, and offset slightly by higher operating expenses.

| 2021 | 56% |
|------|-----|
| 2022 | 47% |
| 2023 | 48% |

# 13.9 million active customers

Our active customer base also remained stable as our Retail & Business Banking division focused on product delivery and customer experience, including Edge Up and Edge Saver.

Note: Customers need to meet a specific set of activity criteria to be marked as active.

| 2021 | 14.0m |
|------|-------|
| 2022 | 14.0m |
| 2023 | 13.9m |

# **Ranked 1st** in Business and Corporate Net Promoter<sup>2</sup>

We maintained our first place ranking, a testament to the comprehensive proposition and our strong support for our small and medium-sized business customers.

# 1st out of 6 competitors

# 89% digital sales

£)}

This KPI measures the percentage of new business that was performed through digital channels throughout the period. As we have become more digitally focused, this metric has increased over time.

| 2021 | 78.4% |
|------|-------|
| 2022 | 84.6% |
| 2023 | 89.1% |

# £2,485m in operating expenses

Operating expenses up 5% in 2023, as inflationary pressures on costs were partially offset by ongoing savings from our transformation programme. Cost management will continue to be an integral part of our strategy in 2024.

| 2021 | £2,540m |
|------|---------|
| 2022 | £2,370m |
| 2023 | £2,485m |

1. See Glossary for KPI definitions. Our shareholders primarily monitor the APMs shown here. Equal prominence between IFRS measures and APMs are included within the CEO and CFO reviews. 2. In 2022, we changed survey methodology. See Glossary on page 256 for details.

3. Non-IFRS measure. See 'Alternative Performance Measures' on page 168 for details and reconciliation to the nearest IFRS measure, where applicable.

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|------|-----|----|----|-----|-----|
|      |     |    |    |     |     |

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# Our performance and KPIs continued

# 15.2% CET1 capital ratio

The CET1 capital ratio remained stable at 15.2%. This was largely due to higher profit and a reduction in RWA exposure, partially offset by dividends paid in the year. We remain strongly capitalised with significant headroom to minimum requirements and MDA.

| 1 | 4. | 49 | % | Ro |
|---|----|----|---|----|
|   |    |    |   |    |



Our RoTE improved due to an increase in retained profit. UK leverage exposure remained broadly stable at £247.2bn (2022: £248.6bn).

| 2021 | 15.9%  |
|------|--------|
| 2022 | 15.2%  |
| 2023 | 15.2%  |
| 2020 | 10.270 |

| 2021 | 11.2% |
|------|-------|
| 2022 | 12.0% |
| 2023 | 14.4% |

# We continue to closely monitor our **ESG performance** in addition to our traditional financial metrics.

| <b>£13.3bn</b> in green finance raised since 2021                                    | Ø | <b>3.7 million</b> people financially empowered since 2021  |
|--|---|---|
| Green finance lending slowed in 2023 due to a reduction in overall mortgage lending. |   | We have achieved our target of >3.0 million financially empowered people ahead of our 2025 target date. |

| 2021 | £4.0bn |         |
|------|--------|---------|
| 2022 |        | £10.5bn |
| 2023 |        | £13.3bn |

| 2021 | 0.8m |      |      |
|------|------|------|------|
| 2022 |      | 2.1m |      |
| 2023 |      |      | 3.7m |

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#### **Risk management overview**

# We **'think customer'** with our everyday actions

Christine Palmer, Chief Risk Officer

#### Sustained support for our customers

Our everyday actions are directly linked to our customers and supporting the business in delivering good customer outcomes:

- Enhanced credit decisioning for our customers, improving customer experience, whilst delivering robust risk oversight and challenge to ensure our lending remains prudent.
- Supporting delivery of stress testing including the BoE's Annual Cyclical Scenario and sensitivity analysis of our future business plans, and Climate Internal Scenario Analysis to meet regulatory requirements and better understand our risk exposures.
- Compliance support for our Consumer Duty programme, underpinned our successful achievement of meeting the July 2023 deadline.
- Oversight of Non-Financial Risks, where we improved our controls in the year across a number of areas (highlighted separately).
- New regulatory model developments, as well as enhancing our model governance through a transformation programme that will help us to meet new regulatory requirements in 2024.
- Compliance oversight of Reputational risk management issues impacting our customers in 2023, including debanking, mortgage affordability and savings rates.
- Impactful oversight and engagement across key bank initiatives including IT and Fraud transformation programmes, payments, material outsourcing, and organisational change.

#### Capital and Liquidity risks

We remain in a strong position with respect to our Capital and Liquidity metrics. Our funding, liquidity and interest rate risk management approach is underpinned by an Eligible Liquidity Pool, mainly cash and balances at central banks.

Financial market volatility in March 2023, following the collapse of Silicon Valley Bank, had no impact on Santander UK, except that we initiated close monitoring and frequent management updates on the situation, and had regular sector-wide regulatory engagement during the crisis.

#### Non-Financial Risks

We made good progress in 2023 addressing our Non-Financial Risks. Key areas of progress included improvements in the following areas: IT stability and control environment, with all IT risk reduction commitments met in the year, and evidenced by a material decrease in major incidents; Financial Crime processes; the net value of our operational risk losses (events over £10,000) decreased significantly in 2023, largely due to successful delivery of fraud prevention initiatives which reduced our fraud losses and the numbers of our customers impacted by fraud; Transformation and Change practices; People risk metrics; and compliance and monitoring of our Third Party risk.

We continue to support and provide oversight to our Line 1 colleagues who closely monitor the cybersecurity and external malicious threat landscape, particularly in relation to risks of Ransomware attacks, and failure or compromise of a third-party supplier.

#### Looking forward

Strategic challenges for the banking sector will likely remain elevated in 2024. With this in mind, we aim to maintain our forward transition by:

- Supporting our customers, in an inflationary environment and tighter monetary conditions which may persist for longer than envisaged.
- Attracting and retaining risk management and compliance talent, in a very competitive recruitment market in key specialist areas such as technology, risk modelling and compliance.
- Performing regular risk assessments of our business plans, to inform financial forecasts and risk appetite.
- Delivering impactful oversight, challenge, guidance and support to the business.
- Continued emphasis on return to the office to maximise opportunities for collaboration across the business, whilst retaining the flexibility and benefits of working from home.

# "

Cost of living pressures and high interest rates remained the main areas of concern for our customers throughout 2023. Despite this, credit performance remained relatively resilient, underpinned by our prudent approach to risk.

The external environment is likely to remain challenging going forward, but we are well placed to continue to both support and deliver good outcomes for our customers in 2024."



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Risk management overview continued

# Top risks

### We monitor our Top risks regularly at the Executive Risk Control Committee (ERCC) and Board Risk Committee (BRC).

Highlighted below are our Top risks in 2023 and associated management actions. Many of these risks are likely to remain in focus in 2024.

#### Inflationary & supply chain pressures

This is the risk facing our retail customers from cost of living increases and higher interest rates; and on our corporate customers from business cost increases and supply chain pressures along with remaining Covid-19 and Brexit related risk issues post pandemic and exit from the EU. We have taken actions to adjust affordability criteria in our lending decisions and increased our customer support capacity, whilst ensuring close and continuous monitoring of our credit portfolios. To date our credit portfolio performance has remained relatively resilient, although we are seeing some signs of customer stress emerging, albeit from a relatively low base. We anticipate some further deterioration in credit metrics in 2024, as more customers refinance onto higher mortgage rates.

#### Building and maintaining capital strength

We saw sustained resilience in our Regulatory Capital in 2023, with the Common Equity Tier 1 ratio remaining significantly above the regulatory minimum. Regulatory uncertainty remains the top capital risk for the bank. The UK implementation of Basel 3.1 is set for 1 July 2025, with a four and a half year transition period to full implementation by 1 January 2030, and will likely impact our regulatory capital requirements.

#### Climate change

We continue to progress our transition planning to set baselines and net zero pathways for our residential mortgage, auto loan, and commercial real estate portfolios. We are also progressing our Climate Internal Scenario Analysis programme. This is expected to deliver capability to meet regulatory climate stress test requirements, enhanced assessment of our risk exposures, further supporting targeting of our lending decisions and facilitating achievement of our net zero ambitions. Increasing disclosure requirements for climate change and broader ESG reporting required us to enhance our data strategy, which is reflected in our assessment of Data Management as a Top Risk. Supporting our customers is a key focus of our climate change plans along with managing related risks and reducing emissions in our operations.

#### **Economic Crime**

Financial crime is a high priority risk, and addressing it remains a key priority for us. In 2023, we further developed our compliance oversight and operations, and updated our policies and standards reflecting latest external requirements and best practice. We also improved our operations and processes to respond to increasingly complex sanctions regimes, and introduced enhanced Customer Due Diligence processes and controls to support new business onboarding.

We considered the likely impact of government announcements on account closures. We only close accounts after a thorough review of all circumstances in line with legal and regulatory obligations and customer communication. Our Fraud losses were lower in 2023 compared to 2022, with design and implementation of new fraud prevention tools to complement our existing prevention and detection systems. Authorised Push Payment (APP) fraud remains the most significant single contributor to fraud losses. There are regulatory and consumer body considerations, with further PSR policy statements published in December 2023, which we are reviewing carefully for any further potential impacts. We are taking actions under our Fraud Transformation Programme to reduce losses and case volumes.

#### IT and Cybersecurity

The importance of IT risk management and control remains at the centre of our activities and we continue to progress a bank-wide programme to address increasing obsolescence, partly due to the fast pace of technological evolution. The programme is expected to deliver further risk reduction, over a three-year period, which we monitor closely.

We experienced no material data or cybersecurity incidents in 2023, although we responded to a number of third-party incidents. We continue to enhance our threat prevention controls, address IT obsolescence, and test our business area recovery plans against a range of scenarios. We continue to see increasing ransomware attacks across all sectors, driven by compromises in supply chain tools and we expect this trend to remain. We continue to invest in the right skills and resources to manage data and cybersecurity risks, and constantly monitor cybersecurity threats, particularly with evolving and elevated risks in the geopolitical environment.

#### People

People risk continues to be impacted by changes in our operating models and execution of our business strategies. We continue to adapt and respond to these risks, including those associated with the phased relocation of our Head Office to Unity Place in Milton Keynes across 2023 and 2024. We saw improvements in the year including reductions in levels of wellbeing related absence, and a stabilisation of attrition rates. Our wellbeing and inclusion strategy focuses on helping colleagues through change and supports productivity. We continue to support hybrid working but focused our messaging on encouraging colleagues to attend regularly in the office. We also provide support in response to the impact of external economic factors on our colleagues.

#### Conduct and Regulatory

In 2023, we remained vigilant in taking a customerfocused approach in developing strategy, products, services and policies that support fair customer outcomes and market integrity. As part of this, we proactively contacted customers at risk of experiencing financial stress to support them. We are supporting business customers with payment difficulties rolling off government loan schemes. We are also evolving our Financial Support team and SME support by investing more in people and IT, and we continue to focus on ensuring good customer outcomes.

#### Managing complex change

We have a challenging change agenda including continued aspirations for transformation and growth and well-established change control processes, as well as a strong oversight framework and related risk-based prioritisation. We continued our transformation to simplify the bank, which includes digitalising processes and customer journeys, reducing costs, extending internal capabilities and ensuring a resilient operating model.

#### Data management

Data Management including data privacy remains a key focus for us, reflecting the importance of data in supporting our business plans and strategy, the rising cybersecurity threat landscape, and the importance of controls over personal data. We continue to monitor and manage data risk through enhanced governance structures and processes. Our Data Programme is progressing with clearly defined deliverables that will improve our ability to manage data and enhance our capabilities, in line with our Data Strategy.

#### Third Party Risk Management (TPRM)

We rely extensively on third parties, both Banco Santander and external suppliers, for a range of goods and services. The heightened geopolitical environment puts an increased risk focus on supply chains. In 2023, we continue to progress work to enhance our controls and governance arrangements. We reassessed our highest risk suppliers against a revised set of criteria and implemented new metrics to monitor and manage our risk exposure. Our Procurement transformation also continues to operationalise our updated TPRM policies and processes.

#### **Ring-Fencing**

This was covered in 2023 as a Top Risk in our regular updates to ERCC and BRC. We focused on the continued refinement and enhancement of the quality and maturity of controls, and consideration of the HMT consultations on potential changes to the ring-fencing regime. We have removed this as a Top risk in 2024, given the progress we made in 2023.

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# **Emerging risks**

### We monitor these risks using our Emerging risks radar and regularly provide updates to the ERCC and BRC.

Highlighted below are our emerging risks in 2023 and our associated management actions. Most of these risks are systemic issues which will likely also impact our peers and remain relevant in 2024.

# Uncertain macroeconomic and geopolitical environment

These risks remain in our top areas of concern. UK political risks increased significantly in 2023, as the focus is drawn to an upcoming General Election. We monitor the political landscape closely, and our Public Affairs team provides specialist insights and analysis which we use to assess potential impacts on the bank. Key areas of policy focus include: the fiscal position; spending policy approach and related markets (rates) and economic impacts; taxation (including bank specific related); climate-related policies (including Net Zero); bank regulation; and post Brexit trade relations with the EU.

2024 is also an election year in the US, and we will consider the potential impacts on the geopolitical environment from this that could arise. Broader considerations include conflicts in Ukraine and the Middle East, as well as the strengthening of political, trade and security ties between a number of developing nations with large and growing economies. These developments can have significant impacts on inflationary pressures, supply chains, and the cybersecurity threat environment.

# Rapid technological change, customer behaviour, and Artificial Intelligence (AI)

Our overall approach to managing these risks reflects the continued acceleration of strong trends towards customer digital adoption via mobile and online banking. Our commitment is to become a digital bank with a human touch, whilst also ensuring that we remain competitive in a market which is experiencing an increase in digital-led market challenger entrants.

We continue to focus on investment in our products to ensure we are meeting customers' needs, with our OneApp mobile banking experience platform due for release in 2024. At the same time, we remain cognisant of cybersecurity, cloud technology and operational resilience issues which we take into account in our development strategy.

Al and associated risks and opportunities featured prominently in broader strategic business decisions across industries in 2023. Our strategy team formed a working group to co-ordinate a review of potential uses and touch-points of Al in the bank and other considerations such as governance, enterprise architecture, software implications and data usage.

#### Intense market competition

Against the backdrop of a highly competitive UK banking market, most large banks experienced either a reduction or slowdown in mortgage lending and in deposits, with customers able to select for value across a range of offerings. As well as taking a strategic decision to deleverage our mortgage portfolio, whilst maintaining prudent risk management, we continue to develop partnerships and invest in our products and offerings to attract and retain customers, leveraging Banco Santander's technology and support.

#### Demanding regulatory agenda

Like all UK banks, we will continue to face a demanding and complex regulatory agenda in 2024 and beyond focused on consumer outcomes, customer vulnerability, competition, and climate change. Our Compliance team continues to evaluate the evolving regulatory environment, and support the business in understanding and implementing regulatory change requirements. Many of these risks have, to a large degree, crystallised and we address them as part of our regular reporting across a range of risk types.

However, external developments are increasing the specific challenges being faced by banks in implementing climate change risk plans and fulfilling climate-related commitments. Costs associated with the climate change agenda have risen significantly, at the same time as cost of living has become a key focal point. Other external factors also remain uncertain and challenging including long-term UK government commitments, pace of technological developments, behavioural changes in society and business model transition risks.

These issues are likely to feature heavily in UK political debate in 2024 as part of the General Election. We are monitoring these external developments closely for any emerging reputational risks that could arise, either from failure to deliver our own climate-related plans, claims of 'greenwashing' or from a change in public perception of such initiatives given increased costs of implementation.

The FCA announced in January 2024 that it intends to use its s166 FSMA powers to review historical motor finance commission arrangements and sales across several firms. The review could imply some form of redress scheme, but the extent of our exposure under such a scheme remains uncertain at this stage. We are considering the immediate implications of the FCA announcement.

# Extended Government involvement in banking & markets

In 2023, we saw a continuation of this trend, with the Mortgage Charter and the focus on banks' decisions with respect to customers savings rates. These types of initiatives create additional challenges and uncertainty for strategic plan forecasting and balance sheet management. UK political risks arising from the 2024 election could also have further impacts going forwards. The issue of debanking which came to prominence in a high profile case in 2023, also highlighted the speed with which an emerging risk can crystallise into an operational and conduct event, as well as increased reputational risk and investor concerns.

It is paramount to us that customers have access to banking services and are treated fairly and transparently. Along with UK political risks, we also proactively monitor the potential for external interventions in the banking industry, and the likely impacts on the business, both regulatory and governmental.

#### Central Bank Digital Currencies & Crypto assets

Depending upon how these are implemented, there is a risk of a significant transfer of commercial bank deposits into these Central Bank Digital Currencies over time, increasing wholesale funding requirements and costs, and reducing the 'stickiness' of deposits in a stress. There are also broader potential impacts on regulatory frameworks, and monetary and fiscal policy. We continue to monitor these developments as they evolve.

We are also addressing the risk of crypto asset exposure through our client onboarding policies and procedures, which are part of our Financial Crime framework. We introduced crypto currency fraud controls, including limits applied for digital personal faster payments across telephone, branch and open banking channels.

#### **Environmental and Social risks**

Risks related to the environment have been increasing, including extreme weather conditions, bio-diversity loss, pollution, water and food crises, as well as the potential for new pandemics and diseases to emerge. There have also been massmigration movements to Europe. These issues can impact business resilience either directly or indirectly. As a result, we have added this to our emerging risks.

The UK Government refreshed its National Risk Register in 2023, which also highlighted a number of these risks and others. Our business recovery teams run risk scenarios and develop response playbooks to test the bank's resilience to a range of potential external events, which are refreshed regularly so that they remain relevant in the context of the current external threat landscape.

#### Eurozone/Sovereign Bank contagion

Energy and commodity price shocks have increased risks to post-pandemic growth and financial conditions in the Euro area and globally. Euro area sovereigns, corporates and households face higher interest rates and cost pressures that could test debt sustainability for more highly indebted entities.

The most relevant risks for Santander UK could be reflected in wider credit spreads which could increase wholesale funding costs. Credible funding plans and liability strategies to support our aspired business growth will be key, which are regularly reviewed and challenged at our Asset and Liability Committee (ALCO).

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## Key risk types

Key risk types map to, and are significant drivers of, our Top and Emerging risks.

#### Introduction

Key risk types are components of our overarching Risk Framework and are set out in detail in the Risk review. Each has its own defined framework, and we report on and review the risk profile formally at the ERCC, BRC and Board. However, the risk profile status level is proposed and recommended by the underlying specialist risk control forums.

Many of our top and emerging risk issues, which we described in the commentary above, intersect with our Key risk types and are mapped in the table below. We also comment below on a selection of these Key risk types, which were in focus in 2023 and remain so in 2024:

#### Economic crime

Both Financial Crime and Fraud risk remain a key area of focus for senior management and the board. Financial Crime Management remains one of our Top Risks and we continue to enhance our risk management capabilities, with further activities planned for 2024. With respect to Fraud, we continue to progress our Fraud Transformation programme, deploying new fraud prevention tools in order to enhance our controls.

#### Credit risk

Our credit portfolios remained relatively resilient in 2023. Whilst we have not yet seen any significant deterioration in reported credit metrics, challenging macroeconomic pressures are likely to impact more materially into 2024, with some early indicators pointing towards increased credit stress, albeit from a relatively low level.

We therefore have a cautious outlook for 2024, with the increased cost of living continuing to impact households and also increased mortgage rates, which although falling in late 2023 and early 2024, will still result in higher payments for many customers, and will remain a factor going forwards. Our Corporate credit customer portfolios also remained relatively resilient, but we also have a similar cautious outlook for 2024, with increased business costs and supply chain pressures and potentially reduced consumer spending likely to continue to impact our customers further.

#### Strategic and Business risk

These risks remain challenging to manage, due to the competitive market environment in both mortgage and savings markets, alongside elevated Government and regulatory focus, given cost of living issues facing customers. In 2024 our focus is shifting from Inflationary and Supply Chain Pressures to the risk of Margin Compression as a Top Risk. Markets are currently indicating a peak in the bank rate cycle, and our ALCO has approved a strategy to manage and mitigate this risk. Deposits are a key area of contention, with peers offering improved term deposit pricing. With mortgages there are additional challenges as well as reduced market volumes, with customer optionality under the Mortgage Charter presenting uncertainty over pipeline volumes and the level of hedging required.

#### **Non-Financial risks**

This continued as an area of focus in 2023. We managed risks arising from a heightened external cybersecurity risk environment, exacerbated by geopolitical conflicts; addressed increasing conduct and regulatory requirements; enhanced our fraud detection and prevention controls to mitigate fraud attacks and fraud losses; continued to enhance our Financial Crime oversight and systems and controls; provided oversight of IT risk management where a multi-year transformation programme is being implemented; managed complex change risk delivery with capacity and capability challenges; and enhanced our operational resilience along with associated regulatory requirements.

#### Model risks

This remains a significant focus in the bank, with a heavy regulatory models agenda in 2023 focusing on capital adequacy to comply with new regulatory technical standards for banks. The PRA's Model Risk Supervisory Statement (SS1/23) policy comes into effect in May 2024. We expect the trend of regulatory focus on models to continue over the next two years in line with supervisory expectations.

| Key risk type                    | Top risks   |   | Emerging risks  |
|----------------------------------|---|---|---|
| Credit, Capital                  | Inflationary & supply chain pressures<br>Climate change<br>Building & maintaining capital strengt | h   | Uncertain macroeconomic & geopolitical environment<br>Extended government involvement in banking & markets  |
| Market, Liquidity                | Inflationary pressures<br>Building & maintaining capital strengt                                  | h   | Uncertain macroeconomic & geopolitical environment<br>Eurozone/sovereign Bank Contagion   |
| Pension                          | Building & maintaining capital strengt  | h   | Uncertain macroeconomic & geopolitical environment  |
| Strategic & Business             | Inflationary & supply chain pressures<br>People<br>Data management                                | Managing complex change<br>IT & cybersecurity<br>Economic crime | Intense market competition<br>Rapid technological change & customer behaviour<br>Artificial intelligence<br>Central bank digital currencies<br>Environmental & social risks |
| Reputational                     | Economic crime<br>Climate change  |   | Demanding regulatory agenda   |
| Operational Risk &<br>Resilience | Third party risk management<br>Data management<br>People  | Managing complex change<br>IT & cybersecurity<br>Economic crime | Rapid technological change & customer behaviour<br>Artificial intelligence<br>Central bank digital currencies & crypto assets<br>Environmental & social Risks               |
| Model                            | Inflationary pressures<br>Managing complex change   | Climate change<br>Conduct & regulatory                          | Demanding regulatory agenda   |
| Conduct & Regulatory             | Inflationary pressures<br>Climate change<br>Economic crime  | Conduct & regulatory<br>Data management                         | Extended government involvement in banking & markets  |
| Financial Crime                  | Economic crime  | Conduct & regulatory  | Demanding regulatory agenda   |

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# Delivering on strong foundations

Angel Santodomingo, Chief Financial Officer (subject to regulatory approval)

# Another good set of results in an uncertain and challenging operating environment

2023 was another challenging year for our customers with cost of living and inflationary pressures and higher borrowing costs.

We are proud that despite the difficult backdrop, our prudent approach to risk and hard work of our people has delivered a strong set of results for 2023, with profit before tax up and a  $\text{RoTE}^{(2)}$  of 14.4% (2022:12.0%). These results reflect our prudent approach to risk and our resilient balance sheet.

Throughout the year we placed focus on balance sheet optimisation and delivery of strategic initiatives focused on building customer loyalty, creating value and simplifying our businesses. We have already started to see the benefits of this, as we delivered improved returns with a smaller balance sheet.

Delivering this set of results will allow us to continue putting our customers first and continue to invest further in simplifying and digitising the bank.

#### Our financial results

Profit from continuing operations before tax was £2,149m, a 13% increase on 2022 results. This increase was largely due to an increase in net interest income.

Net interest income increased 4% largely due to the impact of higher base rates alongside active balance sheet management through disciplined deposit pricing. Our Banking NIM increased 16bps benefiting from the higher base rates and pricing actions across both sides of the balance sheet. We believe that Banking NIM peaked in 2023.

Non-interest income was down 5% largely due to lower fees volume, and unrealised gains in 2022 which were not repeated. These were partially offset by the sale of Euroclear shares in H1-23.

Operating expenses increased by 5% as inflationary pressures on costs were partially offset by ongoing efficiency savings from our transformation programme which began in 2019 and cost management discipline.

# Summarised consolidated income statement

| For the years ended 31 December   | 2023<br>£m | 2022<br>£m |
|---|------------|------------|
| Net interest income   | 4,667      | 4,472      |
| Non-interest income <sup>(1)</sup>  | 509        | 534        |
| Total operating income  | 5,176      | 5,006      |
| Operating expenses before credit impairment charges, provisions and charges | (2,485)    | (2,370)    |
| Credit impairment charges   | (206)      | (321)      |
| Provisions for other liabilities and charges                                | (336)      | (421)      |
| Profit from continuing operations before tax                                | 2,149      | 1,894      |

#### Financial highlights

£1,596m Profit after tax (2022: £1,423m)

**2.20% Banking NIM**<sup>(2)</sup> (2022: 2.06%)

48%

Cost-to-income ratio (2022: 47%)

1.49% Stage 3 ratio

(2022: 1.24%)

# 15.2% CET1 Capital ratio

(2022: 15.2%)

5.1% UK leverage ratio

1) (2022: 5.2%)

1. Comprises 'Net fee and commission income' and 'Other operating income'.

2. Non-IFRS measure. See 'Alternative Performance Measures' in the Financial Overview for details and a reconciliation of adjusted metrics to the nearest IFRS measure and a prior period adjustment for 2022.

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This offset, paired with increased net interest income saw our cost-to-income ratio remain broadly stable at 48% (2022: 47%), despite two years of high inflation.

Our multi-year transformation programme concluded in 2023. This programme has seen a £794m reduction in costs so far, following £1bn planned investment.

Credit impairment charges were down 36% to £206m, reflecting the improved macroeconomic outlook in Q4-23, benefiting ECL despite a modest increase in arrears. Our cost of risk<sup>(4)</sup> decreased in the period to 10bps (2022: 15bps).

Provisions for other liabilities and charges decreased by 20% in 2023 to £336m (2022: £421m), due to the 2022 FCA fine related to historical shortcomings in our AML controls not being repeated. Fraud losses were also lower in 2023 at £136m (2022: £153m), supported by staff training, better controls and financial education for customers to help improve recognition of fraud and financial crimes.

Tax on profit from continuing operations increased to £553m (2022: £471m), the result of both higher profits in 2023 and an increase in underlying tax rates. This was partially offset by a reduction in the Bank Corporation Tax Surcharge rate.

The effective tax rate increased to 25.7% (2022: 24.9%) in the period.

Our loan book continues to perform well and underpins our strong balance sheet. Being primarily focused on prime UK mortgage lending, our mortgage book accounts for 85% of customer loans and has a stock loan-to-value of 51%.

With a slower housing market and higher mortgage rates in 2023, applications fell. Our decision to optimise the balance sheet given higher funding costs contributed to a reduction of  $\pm 11.9$ bn in mortgage lending over the period.

Unsecured retail lending, which includes credit cards, overdrafts and UPLs makes up only 3% of the book. Consumer Finance makes up 3% of the loan book and is largely secured on the vehicle.

Our corporate loan customers are well diversified across sectors, and we maintain low exposure to CRE and BTL (2% and 8% of total customer loans respectively).

Stage 3 ratio of our loan book was 1.49%, normalising from a low base (Dec-22: 1.24%) impacted by a smaller mortgage book and modest increase in arrears.

Customer deposits reduced by £2.9bn in 2023, as we remained disciplined with pricing actions in a highly competitive deposit market. This was possible due to lower funding requirements given a smaller mortgage book.

As a result of balance sheet management, our LDR reduced to 108% (Dec-22: 113%).

# Summarised segmental balance sheet<sup>(3)</sup>

| 31 December                                | 2023<br>£bn | 2022<br>£bn |
|--|-------------|-------------|
| Customer loans by segment                  |             |             |
| Retail & Business Banking                  | 182.3       | 194.6       |
| Consumer Finance                           | 5.2         | 5.4         |
| Corporate & Commercial Bank <sup>(1)</sup> | 17.9        | 18.5        |
| Corporate Centre                           | 1.3         | 1.2         |
| Total                                      | 206.7       | 219.7       |
| Other assets <sup>(2)</sup>                | 75.4        | 72.5        |
| Total assets                               | 282.1       | 292.2       |
| Customer deposits by segment               |             |             |
| Retail & Business Banking                  | 158.3       | 161.8       |
| Corporate & Commercial Bank                | 24.1        | 24.8        |
| Corporate Centre                           | 11.2        | 9.9         |
| Total                                      | 193.6       | 196.5       |
| Total wholesale funding                    | 55.8        | 63.0        |
| Other liabilities                          | 17.7        | 18.0        |
| Total liabilities                          | 267.1       | 277.5       |
| Shareholders' equity                       | 15.0        | 14.7        |
| Total liabilities and equity               | 282.1       | 292.2       |

Fraud and scams

#### Customers facing rising fraud

Fraud is the fastest growing industry crime in the UK, so it is no surprise that we have seen a rise in cases of impersonation fraud, targeted at our customers.

In 2023, we continued to implement communication measures to help raise awareness and education for our customers. These included staff training to identify scams and communicate safety measures to customers, regular reminders to customers and in-app warnings.

These measures are working as our staff and customers continue to identify and report instances of fraud before it is too late.

#### Love hurts as romance scams hit the UK

"I'll pay you back", "I can't video call" and "Trust me" are some of the phrases you may hear when talking to a romance scammer.

A romance scam is when victims are tricked into sending their money to a criminal who goes to great lengths to win their trust and convince them that they're in a real relationship.

Our latest research shows that nearly a third of the UK public have been targeted by romance scammers, with four in five victims saying it was because of clever and personal language used in conversations with the scammer.

To counter this, we teamed up with dating guru Anna Williamson (presenter of Celebs go Dating) to launch Love Hurts, a campaign aimed at helping people protect themselves from potential romance scams.

#### Santander UK fighting back against fraud

Fighting back against fraud was one of our key priorities over the last year. Our Break the Spell team, which works with people at high risk of being scammed, saved customers c.£5m in 2023 and £13.7m since launch in 2021. This has helped reduce our fraud charges by 11%.

While there's no one-size fits all approach when it comes to scams as criminals are constantly evolving their approach, we provided our customers with several protection methods and with tips to help them bank safely on our website.

1. CCB customer loans included £4.6bn of CRE loans (2022: £4.5bn).

2. Includes property assets classified as held for sale of £13m (2022: £49m).

3. The segmental basis of presentation in this Annual Report has been changed. See Note 2 to the Consolidated Financial Statements for more information.

4. Non-IFRS measure. See 'Alternative Performance Measures' in the Financial Overview for details and a reconciliation of adjusted metrics to the nearest IFRS measure and a prior period adjustment for 2022.

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#### Segmental performance

We manage our business through three core operating segments plus the Corporate Centre as outlined across. To ensure consistency and to leverage shared investment, best practice, and expertise, we work closely with our colleagues in Spain and across Europe.

Retail & Business Banking produced a strong year for delivery and customer focus. We expanded our Santander Edge product with the launch of Edge Up and Edge Saver products, winning 'Best overall current account range' at the personal finance awards.

We reignited our digital brand Cahoot with the launch of Simple Saver and Sunny Day Saver accounts, and further digitalised through the launch of our new OneApp pilot to all customers aimed at improving their digital banking experience. We look forward to completing the pilot and fully migrating to OneApp in 2024.

Corporate & Commercial Banking (CCB) delivered another strong financial performance in 2023 with solid growth in new clients, activity, income and profitability.

We introduced over 1,500 UK businesses to new international connections, added more than 1,000 new subscribers to our Santander Navigator platform and supported more than 10,000 UK firms with more than £25bn in corporate facilities and funding.

For the first time, we ran a dedicated television and wider marketing campaign for CCB. This campaign was aimed at helping raise client and market awareness for this growing part of our business and to showcase the value of making new global connections to UK businesses.

Consumer Finance maintains a prime portfolio, with 87% of lending secured on the vehicle and relatively low levels of default. In 2023, our Original Equipment Manufacturer (OEM) partners were responsible for 20% of all new car registrations, and 17% of new business was for green assets (i.e. electric vehicles and hybrids), with tailpipe emissions under 50g/km.

#### Our business segments

# Retail & Business Banking

Retail & Business Banking provides UK mortgage lending and banking services and unsecured lending to individuals and small businesses.

# **Consumer Finance**

Consumer Finance provides prime auto consumer financing for individuals, businesses, and automotive distribution networks.

#### Strong liquidity, funding and capital position

The CET1 capital ratio remained stable at 15.2%. Higher profit and a reduction in RWA exposure were partially offset by £1.5bn in dividends paid in 2023. RWAs decreased to £69.1bn (Dec-22: £71.2bn), with lower mortgage lending and active balance sheet management.

The UK leverage ratio remained broadly stable at 5.1% (Dec-22: 5.2%), with leverage exposure decreasing to £247.2bn (Dec-22: £248.6bn).

Strong LCR of 162%, maintaining significant headroom to regulatory requirements.

We continued with our stable and diversified funding programmes, issuing across a range of currencies. £8bn of TFSME was repaid during the period as planned, with £17.0bn outstanding.

The structural hedge position for the Santander UK plc group decreased to c. £106bn (Dec-22: c. £108bn), reflecting lower non-rate sensitive liabilities. The overall contribution to income increased during the period, and we expect this to continue going forward as maturities are replaced with higher yielding assets.

# Corporate & Commercial Banking

Corporate & Commercial Banking provides banking products and services to SMEs, mid-sized and larger corporates.

# Corporate Centre

Corporate Centre provides treasury services for asset and liability management of our balance sheet.

#### Looking ahead

After initial falls in H2-23, we expect inflation to fall further in 2024 which will help ease cost of living pressures for our customers and see the base rate start to reduce.

We expect Banking NIM to be lower with the impact of any base rate reduction and pressure on new business margins to be partially offset by increased income from the structural hedge.

Balance sheet optimisation and cost management will again be our focus in 2024, as we continue to prioritise profitability, capital generation and investment in our core banking franchise and our strategic initiatives.

We look forward to continuing our focus on supporting customers, people and communities.

#### Angel Santodomingo

Chief Financial Officer (subject to regulatory approval)

### Introduction to our new Chief Financial Officer

Angel Santodomingo joined Santander UK as Chief Financial Officer in December 2023 (subject to regulatory approval). Angel has nearly 40 years' experience in financial services and has worked in the Banco Santander group for nearly 20 years in several senior roles.

Originally joining in 2005, Angel became Banco Santander's Head of International Development and Asset Management, before becoming Global Head of Investor Relations.

In 2014, Angel moved to Brazil, becoming CFO of Banco Santander Brazil for nine years, including sitting as Executive Director on its Board.

Most recently before his Santander UK appointment, Angel returned to Spain becoming Banco Santander's Global Head of Strategy, Chief of Staff to the Executive Chair and Global Head of Sustainability, working directly for Executive Chair, Ana Botín.

"After nearly 20 years working across different parts of Banco Santander, I am excited to be joining the UK business. I look forward to working closely with the Board and the management team and helping shape the future of the bank."

Subject to regulatory approval, Angel will also be appointed Executive Director of Santander UK Group Holdings plc and Santander UK plc.



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#### Sustainability review

# Sustainability review

Financial institutions have a critical role to play in addressing sector-specific issues such as financial inclusion and financial crime. They also have a role to play in tackling broader societal challenges such as climate change.

Our Sustainability and Responsible Banking (SRB) strategy aligns to Banco Santander's and sets out Santander UK's approach to tackling key sustainability challenges, identified by our materiality assessment, while also supporting our core purpose to help people and businesses prosper. The SRB strategy embeds Environmental, Social and Governance (ESG) considerations into our business and culture. More information on each of these pillars is shown below. We disclose progress on our ESG strategy across our key reports each year, as outlined below:

#### Environment

At Santander UK, we recognise that climate change is one of the biggest challenges of our times. Through our updated climate change strategy, our goal is to support the UK in tackling climate change. We'll do this through a four-pronged approach by: decarbonising our portfolios in line with the goals of the Paris Agreement; supporting our customers in the green transition; reducing our own environmental impact; and embedding climate in risk management. We're also fully committed to Banco Santander's ambition to achieve net zero carbon emissions by 2050.

# Social

Our social agenda focuses on our customers, our communities, and our people. Education, employability, and entrepreneurship alongside financial inclusion, financial health, social mobility, and diversity and inclusion are essential to build our social impact ambitions. We are currently developing a new social strategy, which will launch in 2024. This brings together all of our initiatives that are designed to generate positive impact for our customers (with a particular focus on Consumer Duty), our communities, and our people. As part of our community engagement, we also focus on empowering students through our Santander Universities Programme, volunteering opportunities for our people, our charity partnership with Macmillan Cancer Support, and the Santander Foundation.

#### Governance

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Robust governance ensures we get the basics right. High standards of ethics, conduct, and integrity sit at the foundation of all prosperous and equitable businesses and societies. They are also a clear priority in how customers choose their bank. Our commitment is to be a fair. transparent, and responsible bank. At the heart of this is good customer outcomes and fair value. We deal with any form of fraud against our customers or other economic crime as a priority. We uphold the highest standards of governance, including applying the UK Corporate Governance Code. You can read more about our governance practices in the Chair's Report on Corporate Governance and the Directors' Report.

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#### Environment

Our updated climate strategy supports our contribution towards Banco Santander's ambition to be net-zero by 2050.

#### Our strategic priorities for environmental sustainability

Tackling climate change is a key strategic priority for Banco Santander. The overarching ambition is to be net zero by 2050 as we support all our customers' transition to a low-carbon economy and drive inclusive and sustainable growth. To underpin this ambition, Banco Santander is a founding member of the Net Zero Banking Alliance (NZBA) and the Glasgow Financial Alliance for Net Zero (GFANZ)

In the UK, we are fully aligned to the Banco Santander net zero ambition and we have an important role to play in achieving it. We have revised our climate strategy to align to the Banco Santander strategy. Our climate strategy is built around four key pillars:

- Aligning our portfolios to the Paris Agreement Goals
- Supporting our customers in the green transition
- Reducing our environmental impact
- Embedding climate in risk management.

Delivering our climate strategy is integral to our broader business priorities. In 2023 we developed a first iteration of our internal climate transition plan which articulates how we will implement our strategy. You can find more about our climate strategy and transition plan in the climate disclosures section of the Sustainability and Responsible Banking chapter of this report.

#### Aligning our portfolios to meet the Paris Agreement goals

We aim to deliver on our net-zero commitment in a way that delivers real-world decarbonisation. In 2023, we completed an analysis of what this transition will mean for our lending portfolios. As part of this, we are disclosing the baselines for our home and auto finance portfolios which account for 99.8% and 97% of exposures on these portfolios. This year, UK auto finance lending is also included within the new Banco Santander net zero target for this portfolio. Work on the Corporate & Commercial Banking (CCB) portfolio is ongoing and will continue into 2024.

The transition plan includes an assessment of the actions necessary to align our portfolios with the Paris Agreement goals. We have categorised these actions into three groups:

- those actions wholly within our control;
- those that we can influence;
- those that we are reliant on and will therefore need to monitor.

In 2024, we intend to continue to enhance our data, processes and understanding of internal and external levers as part of further embedding

climate transition planning within our overall business strategy.

#### Supporting our customers in the green transition

Being a responsible business is a key part of our strategy for the long term and our day-to-day decisions. Central to this is how we help our customers make the transition to a low-carbon economy.

As with our approach to the cost of living crisis, we need to help our retail customers to make informed and practical decisions. An example of this approach is our Greener Homes Hub. It provides help on how to make a home more energy efficient. Additionally, we continued to offer the free EnergyFact Report in 2023, which gives guidance on how homeowners can improve the energy efficiency of their homes. We continue to make good progress against our plans to support customers in decarbonising their homes. We've spent much of 2023 on preparing the groundwork for new partnership propositions which will come online in early 2024. These new partnerships will accelerate our work to support customers understand more about the benefits of energy efficiency upgrades and improve their end-to-end journey.

We have also used our position in the market to drive the public debate on building decarbonisation in the UK and what policy developments are needed to support this. We regularly participate in discussions on how government, banks, and the wider industry can work together to incentivise home energy efficiency improvements with crossparty political stakeholders and civil servants.

This year, we hosted a panel event on home energy efficiency at the Conservative Party Conference with Lord Callanan, the Minister for Energy Efficiency and Green Finance. We also joined the Better Homes Alliance, a cross-industry coalition calling for a 'Rebate to Renovate.' This incentivises homeowners to retrofit their homes through a stamp duty tax rebate linked to energy consumption. Alongside this, we joined the Warm Homes Commission, a group which aims to set out how the next government can tackle the challenge of bringing the UK's leakiest homes up to an acceptable standard of insulation and drive the switch to low-carbon heating.

In October 2022 we published our 'Buying into the Green Homes Revolution' report. The report examined the changing attitudes towards net zero among homeowners and buyers. Our research revealed that the main barriers to retrofitting for homeowners are cost and lack of understanding and guidance. To address our customers challenges, we made a series of recommendations to the Government. They focused on providing the right financial incentives; better information on upgrading properties; and establishing the skills, infrastructure, and capacity to carry out retrofitting at scale to meet future needs. We have now started additional work to expand our understanding of consumer attitudes towards retrofitting and to identify further policy levers to support building decarbonisation. Our findings will be published in a report in 2024.

# 2023 environment highlights

# £2.8bn

Green finance raised and facilitated in 2023

# 32,000

Customers supported with products and services in their transition to net zero in 2023

# Refreshed climate strategy

and development of initial climate transition plan

# £13.3bn

Green finance raised and facilitated since 2021 with a target of £20bn by 2025

SUPPLEMENT



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### Environment continued

For business customers, Corporate & Commercial Banking (CCB) continues to offer its sustainable finance through sustainability linked loans. Our aim is to help business customers across all sectors to access sustainable finance that will support their sustainability journeys and accelerate their transition towards a net-zero economy.

Banco Santander's internal Sustainable Finance Classification System (SFCS) provides the methodology for how we categorise sustainable financial products and services. This includes definitions for green, social, and sustainable finance. It outlines eligible sectors and business activities that support environmental and social sustainability. Sectors include energy, transport, water and waste management, and real estate. The SFCS is reviewed annually. Banco Santander has committed to raise over €120bn in green financing between 2019 and 2025. Our medium-term target is to raise or facilitate more than £20bn of green finance by 2025 and since 2021 we have achieved £13.3bn.

#### Reducing our environmental impact

Reducing greenhouse gas (GHG) emissions from sources under our operational control is a key pillar of our climate strategy and will contribute to our target of reaching net zero. We are continuously looking to drive GHG emission reductions through enhanced energy efficiency measures and lowcarbon practices and technologies in our operations. For instance, we are identifying and implementing energy optimisation measures including new LED lighting, heating electrification, Heating, Ventilation and Air Conditioning (HVAC) system upgrades, and replacement of fan coil units. 100% of Santander UK plc's electricity comes from certified renewable sources, procured under REGObacked green contracts.

We have a property strategy in place which runs until 2025. As part of our internal climate transition plan we have conducted analysis to assess how our property strategy will reduce operational emissions. We are currently on track to deliver emissions reductions of 45% from our 2019 baseline. Further work will be undertaken in 2024 to understand the requirements for a net-zero aligned strategy for 2030 and the costs and tradeoffs associated with delivering this.

We have moved into our new headquarters, Unity Place in Milton Keynes. The building is currently on track to achieve a Building Research Establishment Environmental Assessment Method (BREEAM) 'Excellent' rating. This demonstrates best-in-class practice in sustainable building design, construction, and operation. Unity Place offers an open, collaborative, and dynamic workspace, with open-access public areas and retail space for businesses on the lower floors to support community engagement. The building was designed and built with sustainability in mind. It is powered by 100% green electricity and does not have gas supply. Heating and cooling are provided by a state-of-the-art HVAC system equipped with air-source heat pumps and heat exchangers.

The rooftop mounted solar panels supply an estimated annual on-site green energy generation

of over 90,000 kWh. Multi stream waste segregation is performed on-site, while all rainwater on the rooftop is harvested and reused throughout the building. There is also space to park bicycles and charging points for electric vehicles.

We continue to monitor and evaluate our energy and carbon footprint in line with the Streamlined Energy and Carbon Reporting (SECR) regulation. In 2023, we used 93,387,392 kWh of energy, a 9% reduction against 2022 (103,156,234 kWh). This change was a result of significant reductions in our electricity and gas consumption. Our GHG emissions (market-based) were 5,438 tCO<sub>2</sub>e compared to 5,963 tCO<sub>2</sub>e in 2022. 'Market based' reflects the emissions from the renewable electricity purchased. Emissions per employee equate to 0.27 tCO<sub>2</sub>e, a decrease from 0.32 tCO<sub>2</sub>e in 2022. Santander UK's emissions are calculated using the UK Government Department for Energy Security and Net Zero (DESNZ) conversion factors. Santander Financial Services plc (SFS) emissions are included in this year's reporting. The basis of reporting of SECR information can be found in the climate-related financial disclosures section under Environmental Performance. Our total Scope 1, 2, and 3 emissions for 2023 are shown in the table below

|  | 2023   | 2022   | 2021   |
|--|--------|--------|--------|
| Scope 1 tCO <sub>2</sub> e                                   | 2,827  | 4,512  | 6,074  |
| Scope 2 tCO <sub>2</sub> e                                   | 16,211 | 15,624 | 18,860 |
| Scope 2 tCO <sub>2</sub> e<br>(Market-based)                 | 84     | 53     | 0      |
| Scope 3 tCO <sub>2</sub> e<br>(Business travel) <sup>1</sup> | 2,527  | 1,398  | 289    |
| Total <sup>1</sup>   | 5,438  | 5,963  | 6,363  |
| YoY % <sup>1</sup>   | (9)%   | (6)%   | -      |
| Total emissions per employee $(tCO_2e/FTE)^1$                | 0.27   | 0.32   | 0.35   |

 Employees that had left Santander UK or were temporarily absent during each reporting period for 2021-2023 had been excluded from Scope 3 business travel, but should have been included. For 2023 we have estimated this exclusion based on available data. We have made the assumption that the profile of employees and the nature of the travel has not materially changed in 2022 and 2021 and we have used the 2023 estimated uplift to restate 2022 and 2021 business travel. This estimation also impacts the Total CO<sub>2</sub>e emissions, CO<sub>2</sub>e emissions per employee, and year-on-year percentage for 2021-2023. Business travel for the excluded population will be reviewed as part of planned enhancements for future reporting periods.

Note: 2021 figures exclude Santander Financial Services plc emissions, which for 2023 were less than 3% of total emissions and considered not material to be included in 2021.

The amount of business travel continues to increase as we spend more time in our offices and branches post Covid-19. This resulted in greater Scope 3 emissions compared to 2022. However, the distance travelled, and resulting emissions, remain significantly lower than pre-pandemic levels. Despite this increase, total emissions reduced in 2023 because of reductions in gas and electricity consumption. This is largely due to the rationalisation across the head office estate, with the removal of several sites from the Santander Head Office Estate including Bootle and Newcastle, The old Milton Keynes sites were vacated in Q4 2023 with the opening of Unity Place. The current refurbishments underway at Triton Square, which include replacing lower efficiency mechanical, electrical, and plumbing assets (pumps, passenger lifts, LED lighting, HVAC upgrades, air handling units, fan coil units) are still ongoing. Several floors of the site were completed in 2022/2023. In 2023, a further three head office sites also started refurbishments.

Across the retail estate upgrades to HVAC units have also been rolled out. Santander UK works with a specialist third party to monitor energy consumption across the estate, optimising energy use through improving controls. Santander UK's environmental staff engagement initiative, Go Green, delivers a broad range of sustainability focused campaigns and initiatives to encourage colleagues to adopt sustainable behaviours as well as provide practical energy savings tips. All these measures contribute towards reducing Santander UK's overall energy consumption.

#### Embedding climate in risk management

Our Credit Risk Officer (CRO) is the Senior Management Function (SMF) responsible for identifying and managing climate-related risks supported by the Environment, Social, and Climate Change (ESCC) team who sit within Enterprise Risk. Over the years, our Line 2 function has carried out extensive work to ensure we identify both physical and transition risks relating to climate and how they can manifest and affect the Bank and our customers. This work is guided by UK and EU regulatory expectations and is aligned to Banco Santander's expectations. It remains ongoing and progress is reported to the ERCC and Board Risk Committee on a regular basis.

Our Line 2 risk function is leading work to develop Santander UK's internal climate risk modelling capabilities. This involves delivering an annual climate internal stress analysis (CISA) exercise and a related data development programme. Over time, this will enhance our capacity to:

- Identify physical and transition risks in a variety of scenarios including potential governmental policy changes and the resulting macroeconomic environment
- Consider the business model risks arising from each scenario
- Develop risk appetite metrics or limits to monitor and manage risks arising from climate change
- Embed climate-related considerations into credit decisioning by way of education to both our staff and customers.

We expect that the metrics and targets we use to monitor progress will be embedded into the risk framework during 2024 and align to Banco Santander's strategy and ambitions. We also anticipate that the CISA scenarios will, in future, support the external science-based pathways that are used in the analytical underpinning of this plan. This will help us to assess business model viability through the low-carbon transition.

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#### Social

As part of our SRB strategy, in 2023 we began work on a social strategy that goes beyond traditional banking services – focusing on our customers, our communities, and our people.

The implementation of consumer duty at Santander UK in 2023 has provided additional focus on putting our customers at the heart of everything we do to ensure good customer outcomes. Therefore, our new social strategy will include a commitment to enhance financial inclusion for our customers. We will continue to expand our products and services to ensure everyone has access to the financial tools and resources they need. In addition, we'll continue to help our customers improve their financial health check, which gives tailored support and tips to improve financial education and health.

Findings from the Financial Inclusion Commission show the importance of financial inclusion in the UK. The Commission states that 12.5 million UK adults have little or no confidence in their ability to manage money, with 22% of adults having less than £100 in savings. Our financial inclusion strategy sets the ambition for Santander UK to be financially inclusive. Our goal is to help people improve their financial skills, gain access to financial services and develop financial resilience. This means care and support need to be at the heart of our products and services, and the guidance and education we provide to customers.

#### Our customers

Enhancing customer support

In 2023, we helped more customers than ever, with our branch colleagues taking more than 5.8m calls (2022: 4.9m). We continue to provide regular coaching to develop our peoples' skills in telephone support. Voice training (training new starters in branch on how to support customers through the telephony channel) is now standard for all new branch starters.

We continue to offer a face-to-face service in our 444 high street branches. We've also refurbished 47 of our branches, opened two new Work Café branches to add to our first Work Café in Leeds and continued our support of the Banking Hub initiative with Cash Access UK Ltd.

#### Support for smaller businesses

Against the backdrop of rising costs and difficult economic conditions, we continue to support small and medium-sized enterprises (SMEs) through Santander Breakthrough. Breakthrough provides these businesses with practical, on-demand tools and support. In 2023, 18,996 businesses accessed these resources, which are designed to respond to the topics they need most help with, such as increasing business overheads and costs. We have continued to expand our mentoring and coaching for business owners to help them make the right decisions at the right time.

#### **Our communities**

#### Education, entrepreneurship, and employability

As part of our new Social strategy, our ambition in 2024 and beyond will be to expand our reach and help a growing number of people build the skills they need to improve their career prospects. We believe that education and lifelong learning are today's solution to a brighter future.

#### Santander Universities

We are very proud of our work over the last 15 years to support education, skills development, and entrepreneurship through our Santander Universities programme. We have donated more than £105m to our university partners across the country and supported upwards of 130,000 students into and through higher education. As we look to the future, our aim is to make sure that our programmes provide practical support, resources, and advice to help learners and businesses more than ever before.

We have developed a programme that helps level the playing field for students from underrepresented groups. The programme provides more choice and delivers support in the right way and at the right time. We do this by working with our established university partners to create opportunities for underrepresented students. This can be through scholarships, living wage internships that help students consider their future, or specialist entrepreneurial centres to help learners turn passion projects into businesses. We know that higher education isn't for everyone. This is why we're also investing in adult education that provides a pathway to better skills for all, no matter where they are in the UK. So, while we continue to award £4m every year through scholarships and support, we are also looking to do more. We will share more free, accessible learning programmes through the Santander Open Academy with people from all backgrounds.

#### **Financial education**

We believe all children and young people need a solid financial education. Our ambition is to become a reference within the banking industry in financial education by 2025.

Experts have told us the best way to create confidence with money is to teach financial concepts when people are young. This helps them to make better decisions about their money and protect their finances later in life.

In 2023, we campaigned for financial education to be compulsory in English primary schools and for all teachers, parents, and students to have easy access to education resources. We provide financial education resources through The Numbers Game in partnership with Twinkl. We also held a drop-in session with MPs and policy makers in Westminster to raise awareness of the need for statutory financial education across in primary schools.

In 2024, we plan to publish a paper with the Social Market Foundation and Twinkl, analysing the barriers to making financial education mandatory in English primary schools, and how these can be overcome. The Money and Pensions Service Strategy for Financial Wellbeing underlines the importance of financial education. The strategy's goal is to deliver meaningful financial education to an additional two million children and young people by 2030, increasing the target to 6.8 million.

#### 2023 social highlights

#### External recognition

Recognition for our work on inclusion and employee support includes: Times Top 50 for Gender Equality; Top 30 Social Mobility Index; Top 40 Stonewall Workplace Equality Index; Top 30 Working Families Benchmark; Exemplary Employer Status from Investing in Ethnicity; Menopause Friendly Employer Awards Most Open Workplace.

### Engaged people

Our employee engagement index of 8.2 is in the top 25% of external benchmark data<sup>1</sup>.

#### **READ MORE IN OUR ESG SUPPLEMENT**

#### 3.7 million

Since 2019 we have financially empowered<sup>2</sup> 3.7 million people surpassing our 2025 target of 3 million. This has been largely achieved through our financial education initiatives which have seen 3.1 million children and young people given a meaningful financial education.

### Social mobility

We have launched our Mobilise mentoring programme for disadvantaged students in our local communities.

Employee Engagement Index according to external benchmark by Workday Peakon Employee Voice.
 Number of people, mostly unbanked, underbanked or in a situation of vulnerability who, through our products and services and social investment initiatives are able to get access to the financial system, receive tailored finance and increase their knowledge and resilience through financial education.

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### Social continued

#### Santander Foundation

We are proud of the impact achieved by the Santander Foundation in 2023, delivering more than £1.8m to local charities to improve the digital and financial capabilities of people facing disadvantage.

With support from the Foundation, charitable partners have delivered services to over 5,330 people. This has led to at least £389,293 of savings and benefits, providing data to 1,199 people, supporting them to increase their financial and digital capabilities.

In 2023, the Foundation set up workshops to share learnings between our funded charities. It also launched a new programme to help funded partners communicate their cause and impact effectively.

The Foundation also boosted Santander UK colleagues' fundraising through the Matched Donations programme. This increased the value of donations raised by colleagues with  $\pounds471,674$  of additional funding.

#### Macmillan Cancer Support

2023 was the second year of our strategic partnership with Macmillan Cancer Support. The partnership is aligned with our financial inclusion goals and aims to help people with cancer overcome financial challenges they may face.

In 2023, we continued to develop our referral pilot which connects customers with Macmillan support. We are also continuing to review the customer journey and experience for customers with cancer, taking into consideration the Consumer Duty requirements.

During the year, Santander UK colleagues and customers also raised £1,230,124 in charitable funding for Macmillan, exceeding our partnership goal of £1m. Our people organised events such as coffee mornings and completed challenges, alongside volunteering their time.

#### Our people Our culture

We are part of a global organisation united by a common culture: The Santander Way. This encompasses our purpose – to help people and businesses prosper – and our aim to be the best open financial services platform, by acting responsibly and earning the lasting loyalty of our people, customers, shareholders, and communities. It also reflects our Simple, Personal and Fair values, our risk culture, and our behaviours.

Our TEAMS behaviours – Think Customer, Embrace Change, Act Now, Move Together, and Speak Up are crucial to delivering our strategy in a responsible way. They provide the direction for how our culture enhances customer focus, business agility, collaboration, and simplicity. In 2023, we launched our people deal which sets out what our people can expect from working at Santander UK. It is made up of six pillars:

- The place to be yourself
- Unleash your potential
- Raise the bar
- There when it matters
- Valued for your impact
- Shape the future.

Alongside standard elements like pay and benefits, it outlines some less familiar things our people can expect. These include our virtual GP service, Help@Hand, and inclusive training programmes. It also details what we expect from our people in return, including our TEAMS behaviours and putting good customer outcomes at the heart of everything we do every day.

#### Listening to our people

To help us to achieve our culture ambitions, we listen to our people to find out what's working well and where we can do things differently. Our monthly pulse survey, Your Voice, lets all of our people give feedback on our ways of working and their employee experience. It supports us to measure our culture, and how we're delivering against our people deal, providing real-time data and sentiment to whether our employees experience the TEAMS behaviours we set out to achieve, and if we are delivering against our strategy and a positive employee experience.

Throughout 2023, we saw steady improvement across all aspects of our employee engagement. All the engagement drivers that feed into our engagement score sit above the external benchmarks and many are in the top 25% or higher. Our overall 2023 employee engagement score was up 0.4 points to 8.2 out of 10 (2022: 7.8). This puts us in the top 25% of Peakon's external finance benchmark.

#### Diversity, equity, and inclusion

Our people deal has diversity, equity, and inclusion (DEI) at its heart. This is particularly reflected in The place to be yourself and There when it matters pillars.

Our commitment is to be a truly inclusive organisation that prioritises equity and reflects the customers and communities we serve. We designed our DEI strategy to deliver this commitment. It is designed on the principles of intersectionality, balanced representation, leadership, advocacy, allyship, transparency, and accountability.

In 2023, our DEI focus was on three priority areas:

Social Mobility: We are building on our status as a leading voice for social mobility in financial services. As a founder member of Progress Together, we are proud to have contributed to their Shaping Our Economy report, which creates a much-needed benchmark for social mobility in financial services. We also launched our Mobilise mentoring programme with The Lead Mindset. This first-of-its-kind programme offers education, support, and mentoring to disadvantaged 14-16 year-old students in our local communities. The programme runs over three years and aims to make a real difference to career outcomes.

Women in STEM: Our Women in STEM Campaign focuses on building our talent pipeline of women who are skilled in science, technology, engineering, and maths. A core part of the campaign is our bespoke Women in STEM Leadership Programme which helps to develop our existing female employees in this growth area.

**Black inclusion**: We continue to make progress against our commitment to tackle underrepresentation of Black talent in our senior roles. 100 employees have now graduated from our Black Talent Programmes, which support employee progression through sponsorship, leadership development, and access to inspirational Black role models. We are proud to have become signatories of the Halo Code, which destigmatises afro hair in professional spaces as we continue to have conversations about Black inclusion.

#### Wellbeing

Wellbeing is essential to helping our employees thrive and is a significant part of our people deal. Our comprehensive approach promotes positive wellbeing every day and spans mental, physical, social, and financial wellbeing.

We focus on prevention first with initiatives such as our Gympass and Mental Health Network. We also aim to be there for our people in the moments that matter, including the intervention and crisis stages of wellbeing. Key areas of support include Help@Hand, which provides virtual GP appointments and counselling, as well as specific interventions such as health and cancer screening. Our internal Wellbeing Hub is a single, easily accessible source for all our wellbeing support resources. It has been accessed 200,000 times in the last three years.

In the face of the cost of living crisis, we are prioritising financial wellbeing. Financial support options have been strengthened including the Santander Support Fund, which helps colleagues who are most in need, especially those dealing with challenging life events. We continue to raise colleague awareness on the support available, including our dedicated financial support helpline, which was launched in 2022.

We continue to provide all of our 3,800 people managers with Positive About Mental Wellbeing training. This equips them with tools to help prioritise positive mental wellbeing every day, recognise when more support may be needed, and help colleagues access support. Our Mental Wellbeing Network also offers peer support, raises awareness, and promotes positive mental wellbeing through a series of events and resources to its 2,000+ members.

We have been recognised for the support we provide to enhance our people's wellbeing. This includes a Best for Wellbeing award by Great Place to Work and Employer Initiative of the Year at the Inside Out Mental Health Awards for the additional support we give our colleagues who serve extremely vulnerable customers.

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#### Governance

The third pillar of our SRB strategy acts as a foundation for all of our ESG activities and initiatives. For more on bankwide governance see the Corporate Governance section.

#### Governance of our SRB Strategy

In 2023, we completed a full review and update of our ESG operating model. this has future proofed the governance of our SRB strategy and ensures we are equipped to respond to new regulatory requirements. Given the fast-evolving nature of ESG, this work will continue into 2024 as we embed ESG criteria further into all aspects of our business. Key outputs in 2023 included:

# Adoption of an ESG framework in our SRB strategy

To align with Banco Santander priorities, we restructured our SRB strategy around an ESG framework. The new three-pillar strategy concentrates activities within Environmental, Social, and Governance areas. We also revised our climate strategy and are developing a new Social strategy so they align to the areas where we can have the greatest impact. Executive Committee members hold accountability for each focus area.

# Re-mapping all ESG activities across the business with clear ownership

We have made good progress with embedding our SRB strategy across the business. Yet, regulatory and stakeholder expectations around sustainability and ESG are increasing. We therefore need to ensure every area of our business is set up to respond in an agile, consistent, and appropriate manner, and has clear accountability defined. With this in mind, in 2023 we re-mapped all our ESG activities to ensure they are aligned to our new ESG framework. With all divisions expected to deliver against our SRB strategy, we also defined clear involvement, roles, and responsibilities for all ESG activities in each business division.

# Updating SRB governance and management structures

Recognising the change in our approach to ESG, we also reviewed our governance and management forums to ensure they have clear authority and accountability to deliver the ESG operating model and our SRB strategy. Details are shown in the graphic.

# Update of Senior Management Function accountability for ESG

Our revised ESG operating model also considers the importance of senior management responsibilities. In addition to ExCo responsibility for different components of the SRB strategy, we have also reviewed overall Senior Management Function (SMF) accountability for ESG. The CEO oversees development and delivery of our SRB strategy, ensuring it is aligned with the bank's strategy and is embedded throughout the business.

The CEO is assisted by the Director of Communications and Responsible Banking who takes day-to-day responsibility for delivering the SRB strategy. The Chief Risk Officer continues to oversee the identification and management of financial risks of climate change. The CFO is accountable for ESG reporting and disclosure, including auditing and assurance of ESG data.

#### Being responsible in everything we do Human Rights and Modern Slavery

Banco Santander's sustainability policy sets out its commitment to protect human rights. This policy takes into account the UN Guiding Principles on Business and Human Rights and expresses Banco Santander's opposition to forced labour and child exploitation. We adopted this policy for Santander UK, strengthening our commitment to tackling human rights.

Since the introduction of the Modern Slavery Act 2015, each year we also reviewed how we prevent modern slavery and human trafficking (MSHT) in our business and supply chain.

#### 2023 governance highlights

# 38% of the Board are women

The Board aims to maintain at least two members who are female and aims to have 40% female representation by 2025.

# 10%

of the Santander UK quantitative remuneration scorecard is based on ESG metrics.

READ MORE IN OUR ESG SUPPLEMENT

#### annual MSHT statements, are customer due diligence, collaboration and information sharing, risks associated with third-party suppliers, pension providers and employee training. **Fair pay and transparency**

Our key focus areas, each of which we cover in our

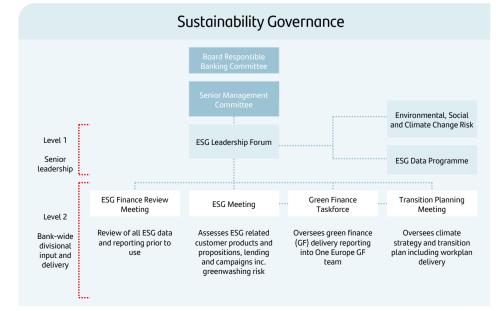
In 2023, we took further action to relieve cost of living pressures on our people. This included a onetime payment of £400 to all colleagues below senior leader level in February, separate to the 2023 annual pay review. We continue to check that salary reviews and changes to reward policies do not have an adverse impact on any employee groups. We are transparent about pay and benefits and are proud to have been an accredited Real Living Wage employer since 2015. We voluntarily publish our Ethnicity Pay Gap in our annual Everyday Inclusion and Pay Gap Report. We also voluntarily disclose our CEO pay ratio in the Remuneration Implementation Report in this Annual Report.

# Corporate Governance

We uphold the highest standards of governance, including applying the UK Corporate Governance Code.

# ESG senior management

accountability in place for our SRB strategy.



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#### Section 172: Stakeholder voice

# Listening to our Stakeholders

The Boards of the Company and Santander UK plc (the RFB and the Boards) have identified our customers, employees, regulators, communities and investors as our key stakeholder groups on the basis of their importance in ensuring the continuing success of Santander UK. While not a stakeholder in the strictest sense, we also take into account our impact on the environment and climate given its criticality to life and business in general, and as required by s172 Companies Act 2006 (s172).

Balancing the interests of these stakeholder groups alongside the interests of Santander UK is key to ensuring that we operate as a sustainable, responsible and profitable business, and we therefore seek to ensure that this is embedded in our strategy.

To support the Boards and their Committees in their considerations, in 2023 the Corporate Governance team refreshed the training on how to write good board papers, offering it to all members of management who prepare board papers. The training, a video of which has also been made available to management online, includes a specific focus on the directors' duties arising from s172 and how management's preparation of their papers plays a key role in ensuring that the Directors can discharge their responsibilities in a fully informed manner. In addition, our Board paper template includes a section for management to advise the Directors on customer and other stakeholder considerations.

In 2023, the Boards continued to spend time, inside and outside of formal meetings, engaging with stakeholders and discussing their interests, including visiting branches, contact centres and offices around the UK to better understand the needs of our customers, employees and communities. Each Director meets with our principal regulators, the PRA and FCA, on a periodic basis to understand their views, and they also attend our Board meetings from time to time. The Board meets regularly with members of management and the directors of Banco Santander SA, the Company's shareholder, and in February 2023, the Board held a full meeting cycle in Madrid to strengthen relations and encourage collaboration.

#### READ MORE ON PAGE 70 IN OUR BOARD RESPONSIBLE BANKING COMMITTEE CHAIR'S REPORT

More information on how the matters set out in Section 172(1) have been taken into account is available throughout the Annual Report

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# Section172: Stakeholder voice continued





#### Background

In creating the Consumer Duty (the Duty), the FCA challenged firms to not only raise the bar in terms of the minimum standard of outcomes and value expected for their customers', but to also achieve a cultural shift to ensure consistent delivery of those outcomes.

#### How the Board approached it

As required by the FCA, the Board approved the Consumer Duty implementation plan and appointed Nicky Morgan, independent Nonexecutive Director and Santander UK plc RBC Chair, as Consumer Duty Champion in October 2022. Since then, the RBC has overseen our implementation and compliance with the Duty on a holistic basis, with the aim of ensuring that our employees are appropriately empowered to put our customers at the heart of everything we do, that Santander UK is therefore able to ensure good customer outcomes, and that our regulatory relationships remain strong.

#### Outcome

Culture is a key element of the Duty and we have satisfied ourselves that our strategy and employee value proposition (including our purpose and behaviours) are aligned to the spirit of the Duty and fully embedded across the business. The Directors' individual employee engagement programmes have allowed us to assure ourselves, firsthand, that our employees have our customers at the heart of their decision making, and that they feel proud to do so. The results of our employee engagement survey, which are reported to the RBC quarterly, also support this conclusion.

In July 2023, we formally assessed the delivery of the first phase of the Duty, in line with the deadline set by the FCA. In preparation for this, we held a workshop during which management gave examples of how they had approached the implementation of the Duty, including the Fair Value Assessment process, the findings of the reviews they had completed and the proposed actions arising from them. As a result of management's thorough approach, we were able to agree that Santander UK is on track to meet the requirements of the Duty.

In December 2023, we considered the first iteration of a new Board Consumer Duty dashboard which will allow us to provide effective oversight going forward. The implementation timelines set by the FCA were stretching and we thank management for their hard work.

READ MORE IN OUR CEO REVIEW ON PAGE 07

# Climate strategy and planning



Climate

#### Background

As part of the Banco Santander group which has committed to reaching Net Zero by 2050, it was critical that we agreed a climate strategy and underlying transition plan to ensure that we are positioned to deliver on that commitment.

#### How the Board approached it

In February 2023, the Board set management the challenge of rearticulating our climate strategy and defining a robust climate transition plan by the end of 2023. Given that climate transition planning was an untrodden path for Santander UK, the Directors recognised the importance of giving management clear guidance and feedback, and they engaged with management throughout the year, both informally and in formal Committee meetings, to ensure successful delivery within the deadline.

#### Outcome

We recognise the importance of having an ambitious yet realistic climate strategy and Plan to support the UK's and Banco Santander's transition to net zero, and that these need to be aligned with Santander UK's broader commercial strategy and risk management approach and appetite in order to ensure that it benefits all our key stakeholder groups, including our investors and regulators.

In June 2023, the RBC considered and recommended to the Board a new Climate Strategy. Having certainty as to our strategy allowed management to focus on the alignment of an initial internal Transition Plan which articulates the activity within the control or influence of Santander UK and external factors we need to monitor. Supporting our customers in their own carbon transition is a key part of this and we continue to encourage management to identify and deliver innovative, effective and commercially viable initiatives which will help our customers achieve their ambitions.

Having given feedback to management on the initial internal Transition Plan in October, the RBC was pleased to have the Board agree with its recommendation to approve the Climate Strategy and initial internal Transition Plan in December 2023. While we will not be publishing this version of our Transition Plan, we look forward to sharing a further iteration in due course.

READ MORE IN OUR CLIMATE-RELATED FINANCIAL DISCLOSURES ON PAGE 38

### Non-Financial and Sustainability Information Statement

Governance

This section is produced to comply with sections 414CA and 414CB of the Companies Act 2006 as amended by The Companies (Strategic Report) (Climate-related Financial Disclosure) Regulations 2022 which places requirements on us to incorporate climate disclosures in our Annual Report. We have referenced the location of each disclosure.

More non-financial and sustainability information can be found in the Sustainability & Responsible Banking section of this Annual Report, including the Task Force on Climate-related Financial Disclosures (TCFD). Also see our website publication 2023 Environmental, Social and Governance (ESG) Supplement (which does not form part of this annual report).

| Reporting requirement                           | Policies and standards  | Information necessary to understand our business and its impact   | Page                          |
|---|---|---|-------------------------------|
| Environmental matters                           | Environmental Policies<br>Climate Change Risk Management<br>Policy<br>General Sustainability Policy | Emerging risks<br>Task Force on Climate-related Financial Disclosures (TCFD)<br>Managing Climate-related risks<br>Streamlined Energy and Carbon Reporting (SECR)<br>Sustainability review                         | 20<br>38<br>46<br>27,51<br>25 |
|   |   | Our Climate disclosures are located in the Sustainability and Responsible Banking section   | 34                            |
| Employees                                       | People Policies<br>Whistleblowing Policy<br>Ethical Code of Conduct Policy                          | Sustainability: Colleagues, Fair Pay & Transparency<br>Board Audit Committee Chair's report: Whistleblowing<br>Directors' report: Ethical Code of Conduct   | 30<br>69<br>83                |
| Human rights                                    | Human Rights Policy<br>General Sustainability Policy  | Sustainability: Modern Slavery & Human Trafficking<br>Sustainability review   | 30<br>25                      |
| Social matters                                  | Social Ethical Policy<br>General Sustainability Policy  | Sustainability: Communities<br>Sustainability review  | 28<br>25                      |
| Anti-corruption and anti-bribery                | Anti-Bribery & Corruption Policy<br>Whistleblowing Policy<br>Ethical Code of Conduct Policy         | Risk review: Financial crime risk<br>Board Audit Committee Chair's report: Whistleblowing<br>Top and emerging risks<br>Directors' report: Ethical Code of Conduct   | 161<br>69<br>87<br>83         |
| Principal risks and impact of business activity |   | Risk review<br>Effectiveness of risk management system and internal controls  | 86<br>62                      |
| Description of business model                   |   | Our Business model  | 13                            |
| Non-financial KPIs                              |   | Our Performance and KPIs  | 16                            |
| Climate-related financial<br>disclosures        | ESCC Risk Management Policy<br>Climate Change Risk Policy   | Sustainability and Responsible Banking:<br>– Task Force on Climate-related Financial Disclosures (TCFD)<br>– Managing Climate-related risks<br>– Climate-related risks and opportunities<br>– Metrics and targets | 38<br>46<br>42<br>48          |

#### Non-financial information disclaimer

This Annual Report contains, in addition to financial information, non- financial information (NFI), including environmental, social and governance-related metrics, statements, goals, commitments and opinions. The NFI can be found throughout the report but mostly in the Sustainability and Responsible Banking Section. NFI is prepared following various external and internal frameworks, reporting guidelines and measurement, collection and verification methods and practices, which are materially different from those applicable to financial information and are in many cases emerging and evolving. The methodologies used to prepare our NFI metrics and independent assurance of selected metrics can be found in our 2023 ESG Supplement. NFI is based on various materiality thresholds, estimates, assumptions, judgments, and underlying data derived internally and from third parties. NFI is thus subject to significant measurement uncertainties, may not be comparable to NFI of other companies or over time or across periods and its inclusion is not meant to imply that the information is fit for any particular purpose or that it is material to us under mandatory reporting standards. NFI is for informational purposes only, without any liability being accepted in connection with it except where such liability cannot be limited under overriding provisions of applicable law.

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# Welcome to Sustainability and Responsible Banking

# Sustainability and Responsible Banking

The Sustainability and Responsible Banking (SRB) section of this report responds to increasing demands by stakeholders for more information on our strategy and performance around ESG alongside our traditional financial reporting. In this section, we give an overview of our approach to SRB. This includes our strategy, material issues, progress against our medium-term targets, and a selection of highlights. It also includes mandatory disclosures such as our response to the Taskforce on Climate-related Financial Disclosures (TCFD). We will continue to update our ESG disclosures in line with future regulatory guidance and market practice. Further information on our environmental, social, and governance activities and performance is provided in our 2023 ESG Supplement, which is available on our website (and does not form part of this Annual Report). Our ESG Supplement also includes the results of a limited assurance engagement on certain ESG metrics. Our website also gives more information on all our ESG-related reports and disclosures. Banco Santander lists all of its ESG reports and disclosures on its website.

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| Medium-term scorecard and performance highlights | 37 |
| Climate-related financial disclosures            | 38 |
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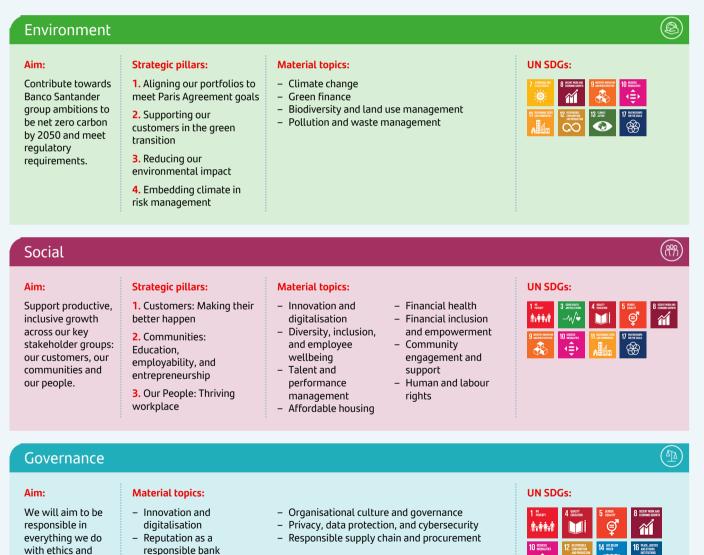
### Sustainability and Responsible Banking continued

# Sustainability overview

Governance

ESG has become a key activity within financial services companies. Financial institutions have a critical role to play in addressing sector-specific issues such as financial inclusion and financial crime. They also have a role to play in tackling broader societal challenges such as climate change.

Our SRB strategy sets out our ambition to be a sustainable and responsible bank; one which tackles the key challenges identified in our materiality assessment while also supporting our purpose to help people and businesses prosper. The SRB strategy responds to our most important sustainability issues and embeds environmental, social, and governance considerations into our business strategy and culture. More information on each of these pillars is shown below. Each pillar has its own aim and its own strategic pillars which correlate to the material topics from our 2023 single materiality assessment refresh.



integrity being a

solid foundation of our SRB strategy.

- Ethics and compliance

Santander UK Group Holdings plc 35

**READ MORE IN OUR ESG SUPPLEMENT** 

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# Sustainability and Responsible Banking continued

### Environment

### 2023 Progress

In 2023, we updated our climate strategy to align with Banco Santander's approach. To support the implementation of this strategy we also developed the first iteration of our internal climate transition plan.

**Portfolio alignment** - We have undertaken an assessment of the emissions arising from our mortgage, auto finance and commercial lending portfolios and are disclosing baselines for mortgage and auto finance. We also assessed what 2030 targets for these may look like and the actions required to achieve them. Supporting our customers - We spent much of 2023 on the groundwork for developing new partnership propositions which will come online in early 2024. We have also used our position in the market to stimulate the public debate on building decarbonisation in the UK.

*Our own emissions* - We have a property strategy in place which runs until 2025 and we are currently on track to deliver emissions reductions of 45% from our 2019 baseline.

*Climate risk* - Our Line 2 risk function continues to develop our internal climate risk modelling capabilities.

### 2024 Ambitions

In 2024, we will continue to enhance our internal climate transition plan and the data and processes that support it.

**Portfolio alignment -** We intend to further integrate our internal climate transition plan with our green finance and financial planning processes. We will also enhance the underlying data supporting our financed emissions calculation.

Supporting our customers - We intend to launch test and learn propositions to gain greater insight into how we can best support our mortgage customers in the transition to a net zero economy. *Our own operations* - We will start work to extend our property strategy to 2030. We also intend to expand our internal climate transition plan to cover more areas, including our supply chain emissions.

*Climate risk* - We will undertake an internal climate stress test using the capability we have developed in 2023. The results will be used to inform future targets and our risk appetite. They will also enhance our assessments of how climate change can affect our customers businesses and resilience.

### Social

### 2023 Progress

We started to update our Social strategy in 2023 and have agreed the three pillars of our approach. Key results included:

*Our customers* - We focused on supporting our customers with resources to gain financial education. We contacted 2.5 million of our customers experiencing financial difficulty and helped them put plans in place to get back to financial fitness or signpost them to help.

*Our communities* - Santander Universities awarded 100 students from underrepresented groups £30k of funding each over three years. We continued to provide financial education to young people with The Numbers Game in partnership with Twinkl and My Money Week.

**Our people** - We have executed the last phase of our three-year strategy Everyday Inclusion and focused on being a leader in social mobility. We have achieved multiple awards and positive benchmarks to our DEI work.

### 2024 Ambitions

Into 2024 we will look to finalise our Social strategy focusing on our three key pillars. We aim to develop key targets and associated delivery plans for each.

Our customers - We will continue to help our customers improve their financial inclusion and resilience by ensuring everyone has access to the financial tools and resources they need. *Our communities* - We will work to improve education, employability, and entrepreneurship throughout the UK. We'll continue to evolve our volunteering programme, community investment, and our work with the Santander UK Foundation.

**Our people** - We will continue to put Social Mobility at the centre of our DEI work, using our skills and resources to enable people to make the most of their potential.

### Governance

### 2023 Progress

We completed a full review and update of our ESG operating model. Key outputs include:

Adoption of an ESG framework in our SRB Strategy: To align with Banco Santander priorities, we have restructured our SRB strategy around an ESG framework.

Re-mapping all ESG activities across the business with clear ownership: With all divisions expected to deliver against our SRB strategy, we also defined clear involvement, roles, and responsibilities.

### Updating SRB governance and

management structures: We reviewed our governance and management forums to ensure they have clear authority and accountability to deliver the ESG operating model and our SRB strategy.

Update of Senior Management Function (SMF) accountability for ESG: Considers the importance of senior management responsibilities and reviewed overall SMF accountability for ESG.

### 2024 Ambitions

We will look to continue our work to finalise a specific governance strategy for the organisation to ensure this aligns with Banco Santander, upcoming regulatory requirements, and fits within the wider context of our Environmental and Social pillars. Work will continue into 2024 to further embed ESG within a range of business areas, including but not limited to: processes, policies, risk appetite, roles and responsibilities, and remuneration to create a strong ESG culture within the business.

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# Sustainability and Responsible Banking continued

# Medium-term scorecard and performance highlights

Governance

In late 2021, we established our SRB medium-term scorecard (MTS). It covers key areas of our SRB strategy and has set targets for 2022-2025, and in some cases 2030. The targets were set with two main considerations: Ensuring that they strengthen our contribution to Banco Santander group's public commitments and that they will help us to meet our own sustainability priorities.

In 2023, we started a review of our public commitments in line with the revised structure of our SRB strategy ensuring consolidation of our key focus areas. We will continue this work into 2024 and provide an update on our new public targets in 2024, given we have achieved some of our medium-term targets before the target date of 2025.

### Diversity, inclusion, and belonging

33.9% senior female employees

We continued to increase women in our senior management positions, however, this is still below the lower end of our target. We will continue to work hard to increase diversity and representation at senior employee levels over the medium term.

# Target: 50% (+/-10%) by 2025

(2022: 33.2%)

# **Financial Inclusion**

**3.1 million**<sup>1</sup> children and young people given a meaningful financial education

Our financial education initiatives saw another year-on-year increase in performance and we surpassed our 2025 target.

# Target: 2.2 million by 2025

(2022: 1.7 million<sup>2</sup>)

### Supporting customers in the green transition

**105,000<sup>4</sup>** customers supported to become greener with products and services<sup>3</sup>

000 (^^))

### Performance is in line with expectations. We are looking into new test and learn propositions in 2024 to provide more opportunities to support our customers in their own transition.

# Target: 180,000 by 2025

 $(2022:73,000^4)$ 

### Supporting customers in the green transition

**£13.3bn<sup>4</sup>** of green finance raised and facilitated

Performance was in line with expectations. Mortgage balances were down in 2023 due to the challenging mortgage new business environment and our decision to deleverage our mortgage portfolio.

# Target: $\pm 20$ bn by 2025<sup>3</sup> (2022: £10.5bn<sup>4</sup>)

### 1. Cumulative since 2019

2. People financially empowered: Number of people that are unbanked, financially underserved, in financial distress, with difficulty to access credit, or with financial knowledge constraints who through our products and services and social investment initiatives are able to get access to the financial system, receive tailored finance, and increase their financial knowledge through financial education.

3. Barco Santander's Sustainable Finance Classification System (SFCS) defines what investments can be considered green or social financing. We applied the SFCS to our lending and identified the following as green financing: renewable energy and other green energy financing; mortgages on properties with A- or B-rated EPC; and financing for electric vehicles, hybrid, and plug-in hybrid electric vehicles (PHEV) with emissions below 50g CO $_2$ /km.

Cumulative since 2021.

5. We are also developing new ways to create momentum in our internal Social Mobility network, a network of motivated colleagues who are working to deliver change for young adults in the community and our own workforce. The 2023 result is the same as 2022 as the survey is due to be completed again in 2024.

### Diversity, inclusion and, belonging

12.8% senior Asian, Black, and other Minority

### Ethnic employees

Senior Asian, Black, and other Minority Ethnic employee representation increased in 2023 and we hit the lower end of our target. We continue to work with our culture team to improve diversity and inclusion.

# Target: 14% (+/-2%) by 2025 (2022: 11.1%)

**Financial Empowerment** 

**3.7 million**<sup>1</sup> people financially empowered<sup>2</sup>

This year the people financially empowered metric performed strongly with a significant increase from 2022 and we have now surpassed our 2025 target. Our financial education initiatives saw another year-on-year increase in performance and form the majority of this metric.

# Target: 3 million by 2025

(2022: 2.1 million<sup>2</sup>)

### Social mobility

**29%**<sup>5</sup> of senior employees from a lower socio-economic background



We continue to encourage our senior leaders to disclose their socio-economic background and continue to integrate social mobility into our SRB agenda.

# Target: 35% by 2030

(2022:29%)

### Diversity, inclusion, and belonging

38% of women on the Board

The Board aims to maintain at least two members who are female and aims to have 40% female representation by 2025. Our female representation on the Board increased in 2023. We are in the process of ensuring an orderly succession for key Board positions and we expect further changes in 2024.

### Target: 40% by 2025 (2022: 33%)



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# Climate-related financial disclosures

# Introduction

We are committed to Banco Santander's net-zero 2050 ambition. This commitment is embedded into our business strategy and influences how we address climate risks in our business. We believe that the banking sector has a major role to play in combatting climate change and this role is constantly evolving. So, we continually seek to improve the way we measure, manage, and report on climate change.

We support the Financial Stability Board's (FSB) objective of improving climate-related financial reporting through the Taskforce on Climate-related Financial Disclosures (TCFD) recommendations.

This section provides our climate-related financial disclosures for 2023. We continue to evolve our disclosures as we increase our understanding of how climate change is affecting and will affect our business and customers. We do this by explaining how we manage climate risks and incorporate them into our governance model and strategy and how we are accelerating the low-carbon transition through green finance.

# Status of our response to the TCFD recommendations

From 1 January 2023, we are required to report against the Companies Act 2006 requirements (s414CA and CB), and we have done so in full, using the TCFD framework for comparability with premium-listed companies.

We believe we are materially consistent with the TCFD recommendations Annexes for all sectors and the financial sector-specific guidance. We have identified areas where we still need to make progress with respect to each of the four TCFD pillars, as shown in the table below.

| TCFD pillar and disclosure requirements   |   | page         | CA 414CB      |
|---|---|--------------|---------------|
| Governance  |   |              |               |
| a) Board's oversight of climate-related risks and opportunities   | We believe that we are compliant with TCFD Governance recommendations. In 2023, building on lessons learnt while  | 39-40        | (a)           |
| <ul> <li>b) Management's role in assessing and managing climate-<br/>related risks and opportunities</li> </ul>   | developing our internal climate transition plan, we developed<br>enhanced governance over green finance and climate<br>transition planning which will become operational in 2024.   |              |               |
| Strategy  |   |              |               |
| a) Climate-related risks and opportunities the organisation has identified over the short, medium, and long term  | Through undertaking the Climate Biennial Exploratory Scenario<br>(CBES) and European Banking Authority (EBA) climate stress<br>tests we already have a good understanding of the risks and<br>opportunities arising from climate change and the resilience of<br>our strategy. To increase our consistency with the TCFD<br>recommendations we intend to develop them further in 2024 |              | (d), (e), (f) |
| b) Impact of climate-related risks and opportunities on the organisation's businesses, strategy, and financial planning   | through our Climate Internal Scenario Analysis (CISA). This is reflected in our updated climate strategy, which is informed by the risks and opportunities assessed through our risk  | 42-44,<br>45 |               |
| c) Resilience of the organisation's strategy, taking into<br>consideration different climate-relate scenarios, including<br>a 2°C or lower scenario                     | management processes and focuses on four key pillars: Aligning<br>our portfolios to meet the Paris Agreement goals, supporting our<br>customers in the green transition, reducing our environmental<br>impact, and embedding climate in risk management.  | 45,<br>49-50 |               |
| Risk Management   |   |              |               |
| <ul> <li>a) Organisation's processes for identifying and assessing<br/>climate-related risks</li> </ul>   | Undertaking the CBES and EBA stress tests provided a good platform towards understanding the risks from climate change  |              | (b), (c)      |
| b) Organisation's processes for managing climate-related risks  | and this was strengthened in 2022 and 2023 through the development of our CISA capability.  | 46, 47       |               |
| c) How processes for identifying, assessing, and managing<br>climate-related risks are integrated into the organisation's<br>overall risk management                    | CISA capability, alongside our client engagement process and internal climate transition plan, provides the basis for identifying of the climate risks and opportunities, which inform our strategy.  |              |               |
| Metrics and Targets   |   |              |               |
| <ul> <li>a) Metrics used by the organisation to assess climate-related<br/>risks and opportunities in line with its strategy and risk<br/>management process</li> </ul> | In 2023, we made progress in assessing our Scope 3 financed<br>emissions. Our disclosures now include finance emissions from<br>our mortgages and auto finance portfolios. To increase our<br>consistency with TCFD recommendations in 2024, we intend to<br>further assess and embed our Scope 3 financed emissions<br>analysis and tempers.   |              | (g), (h)      |
| <ul> <li>b) Scope 1, Scope 2 and, if appropriate, Scope 3 greenhouse<br/>gas (GHG) emissions and related risks</li> </ul>   |   |              |               |
| c) Targets used by the organisation to manage climate-<br>related risks and opportunities and performance against<br>targets  | analysis and targets.   | 48           |               |

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# Climate-related financial disclosures continued

# **Climate governance**

Our climate ambitions and commitment to managing climate-related impacts is strategically important to our business. We have an established climate governance structure that provides clear oversight and ownership of our climate strategy and how we manage climate-related risks. Our governance model spans all levels of our business; from Board and Executive level, through our Risk and SRB functions, to our business divisions, including Retail & Business Banking (RBB), Consumer Finance and Corporate & Commercial Banking (CCB).

### Our climate change governance structure

Oversight and management of climate-related issues are embedded within our governance structure. The Board, senior management, and governance fora have visibility of climate-related issues, review, approve our climate strategy and oversee its implementation:

- Committees: The roles of Board and Executive committees, as well as dedicated climaterelated working groups are outlined in this section
- Key senior management roles: There are several senior roles with responsibility for managing climate-related matters, as outlined in this section
- Risk organisational structure: A three lines of defence risk model is built into the way we run our business, including how we manage climate risk.

Our climate change governance framework is aligned to Santander UK's wider Governance structure. Further detail on Board's oversight role in assessing and managing risks and opportunities see the Governance section of this Annual Report.

### Climate change governance activities in 2023

In 2023, we reviewed the governance fora within Santander UK HoldCo to ensure that they reflect the evolving accountability for climate change across the organisation. As part of this, two new forums will be created in 2024 to bring accountability for green finance and transition planning. We also undertook a full review of our target operating model for ESG activity and will implement this updated operating model in 2024. The following pages set out how Santander UK's Board, Committees, and working groups oversaw climate-related risks and opportunities during 2023.

### **Board Committees**

The Board Responsible Banking Committee, provides Board-level oversight and approval of climate performance. The committee met nine times during 2023, climate-related papers were presented on four occasions. These focused on climate change decarbonization plans, our updated climate strategy, TCFD development plans, and our internal climate transition plan. The Board Audit Committee discussed the Climate Change Impairment Update on one occasion.

### **Executive level committees**

Executive level committees provide managementlevel oversight, steer and review of ESG performance. At Executive management level, the Executive Risk Control Committee (ERCC) reviewed the planning and outputs of our Climate Internal Scenario Analysis (CISA) and updates were provided regarding climate change risk management. The Senior Management Committee (SMC) discussed climate-related matters on six occasions including our climate change decarbonization plans, our updated climate strategy, TCFD development plans and our internal climate transition plan.



### ESG Leadership Forum (ESG LF)

ESG Leadership Forum oversees the coordination of the SRB strategy. It has the delegated authority to approve ESG regulatory returns to Banco Santander (including Pillar 3 ESG assumptions) and ESG consideration in new products and services. To reflect the rapid evolution of the climate change agenda in the banking sector we updated the Terms of Reference for our ESG Leadership Forum. It is now chaired by the Head of Sustainability and Responsible Banking and meets monthly. In 2023, it met twelve times and climate-related matters were presented in all meetings. These topics included our Pillar 3 updates, Green Dashboard, our updated climate strategy, internal climate transition plan, climate change risk, green finance customer propositions, Taskforce for Green Finance and ESG Data Programme.

### Climate finance working groups

The purpose of the various climate finance working groups is to oversee the development and implementation of the SRB strategy, with a focus on the climate strategy. They ensure material climate-related risks and opportunities are adequately addressed across Santander UK. The working groups in place in 2023 were:

1. SCUK Climate Action and Sustainability Forum: Discusses sustainability-related matters for our Consumer Finance business.

2. Net Zero Policy Group: Meets quarterly to coordinate Santander UK's policy positions and asks in relation to Sustainability. The group updates internal stakeholders on Government and regulatory initiatives. It also maintains the net zero briefing document, which is used to inform Santander stakeholders ahead of external meetings.

3. Forum For Environmental Change (FFEC): Oversees environmental matters on Santander UK plc property, covering ISO14001 environmental management system, performance, and communication to staff.

4. Nature Working Group: A forum to discuss Santander UK's approach to mitigating naturerelated impacts.

5. Climate Change Risk Working Group: Oversees climate risk management in credit, liquidity, market and operational risk.

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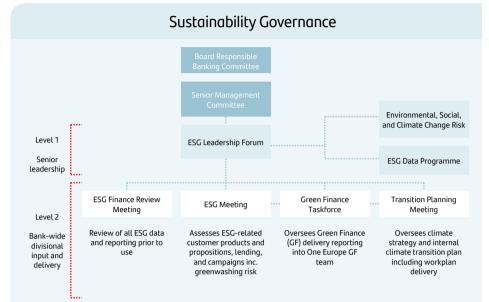
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# Climate-related financial disclosures continued

### Approved governance structure for 2024

In 2023, we reviewed our ESG governance framework resulting in the simplified structure shown below:

Governance



### **Risk organisational structure**

As described in the Risk review section of this Annual Report, we use the three lines of defence model to manage risk. Climate risk is considered through risk types as a transversal risk. Our Business Units, Business Support Units and Risk Control Units consider the impact of environmental and climate-related risks on our existing business risks in the medium and long term. Business Units are responsible for any climate-related risk identified in their business area. Business Support Units give specialist support to business units in risk management. For climate-related risks, the Business Support Units include SRB, Technology and Operations, and Finance. The Risk Control Units report their climate-related risks through the Environmental, Social, and Climate Change (ESCC) Risk team through to the CRO, and across the key risk types covering Credit, Liquidity, Pension, Capital, Operational, Reputational, Conduct and Regulatory, and Legal risks. Internal Audit plays a key role in the governance of our SRB and climate strategy by providing assurance across a wide range of related topics. Internal Audit is developing an ESG audit strategy to provide line three assurance.

### SMF accountabilities

The CEO oversees the development and delivery of Santander UK's SRB strategy ensuring alignment with the strategic blueprint and successfully embedding the strategy throughout the organisation. The CEO is assisted with this by:

- The Director of Communications and Responsible Banking is responsible for the overall development and delivery of our SRB strategy, including the climate strategy and internal climate transition plan.
- The four pillars of the climate strategy are each owned and delivered by the ExCo members accountable for these areas.

For progress on our climate strategy and internal climate transition plan:

- Individual business heads (CCB, RBB, and SCUK) are responsible for decarbonising portfolios and exploring green finance opportunities.
- The COO is responsible for reducing Santander UK's own operational footprint.
- The CRO is responsible for integrating climate risks and adhering to regulatory and supervisory expectations.

- First line of defence:
- Identifies, assesses, manages, and monitors climate change risks
- Ensures that the organisation is adequately resourced and receives relevant training related to climate change, in conjunction with the CRO
- Oversees the climate reporting framework, including targets and metrics and assisted by the CFO on external reporting and disclosures including auditing and assurance
- Ensures effective governance and controls are in place for climate reporting across Santander UK.

### Second line of defence:

- Runs climate change implementation plan ensuring compliance with SMF accountabilities
- Develops centralised climate change risk report and associated management information
- Develops business-configurable climate scenarios, which will feed into stress testing and other processes
- Updates policies and procedures in response to climate risk and maintains accountability for risk control
- Monitors key indicators for climate-related risks and opportunities
- Executes climate stress tests for Retail and Corporate portfolios; reports scenario outputs.

### Third line of defence:

Assesses the efficiency and effectiveness of processes and systems, compliance with regulation and supervisory requirements, and the reliability and integrity of financial and operational climate reporting.



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# Climate-related financial disclosures continued

# Strategy

### Our ambition is to be net zero by 2050

Banco Santander's overarching ambition is to become net zero by 2050. At Santander UK, we are fully aligned to this ambition. We aim to be net zero by 2050 as we support all our customers transition to a low-carbon economy and drive inclusive and sustainable growth. Our updated climate strategy reflects this ambition and aligns with the Banco Santander's four pillar framework.

- The key changes made to the strategy in 2023 are:
- Moving portfolio decarbonisation into a standalone strategic pillar. This allows us to prioritise our focus on initiatives targeting portfolio decarbonisation and aligning with the Paris Agreements goals. A key component of developing this pillar was modelling decarbonisation pathways for our key lending portfolios. We intend to refine our approach in the coming years.
- embedded in business planning, commercial strategies, and capacity management. - Simplifying our key enablers focusing on climate

- Assigning a responsible ExCo member for each

pillar to ensure that our climate ambition is

data, external partnerships, climate-related industry affiliations, and transparent communication and disclosure of our climate ambitions internally and externally.

## Santander UK's climate strategy

### Meet regulatory requirements and contribute towards Banco Santander group ambitions to be net zero by 2050

| Aligning our portfolios to r<br>Paris Agreement goals                             |  |              | Reducing our<br>nvironmental impact   |      | mbedding climate in risk management  |
|---|--|--------------|---------------------------------------|------|--|
| 华   |  |              |                                       |      | f  |
| Decarbonise portfolios<br>contribute to limiting glo<br>temperature increase to 1 | bal Help our customer                        |              | et zero in our own<br>ional footprint | anda | rate climate-related risks<br>adhere to regulatory and<br>pervisory expectations |
| Interim targets but calling<br>our dependencies                                   | out Green finance targe<br>on building decar |              | our own operations<br>by 2030         |      | as a principal risk and meet<br>egulatory requirements                           |
| Data and systems Communication and disclosures                                    |  | Partnerships | Policy engageme                       | ent  | People and skills  |

### Internal climate transition plan

In 2023, we completed the first iteration of our internal climate transition plan. The analysis covered Scope1, Scope 2, and Scope 3 business travel and most assets on our balance sheet under Scope 3 financed emissions.

The internal climate transition plan work is aligned to the recommendations of the Transition Plan Taskforce (TPT) and Glasgow Financial Alliance for Net Zero (GFANZ) and represents a material step forward in our understanding and capability.

The plan identifies the quality of data we have used in the assessment, the actions within our control, those we can influence, and those we are reliant on but can only monitor. It reviews how achievable net zero ambitions may be under the current environment. The work undertaken on our internal climate transition plan will inform how we deliver our refreshed climate strategy over the coming years. A key output was an action plan for 2024 focusing on the areas we still feel we need to enhance to improve the reliability of the analysis undertaken. Delivery of this is a key organizational focus and we intend to iterate this internally over 2024 to further develop our climate transition plan.

### Progress within our climate strategy in 2023

To achieve our strategy, we are continuously working on new customer propositions and external engagement. In the last few years, we have made significant progress and achieved important milestones that demonstrate how our climate strategy is implemented in practice. This includes setting internal metrics and targets to track our performance and inform strategic decisions. The response to climate change is a continually evolving agenda and in response we will continue this work and further evolve our strategy in the coming years.

### Summary of our net zero by 2050 transition roadmap

### Founding member of GFANZ and NZBA

Updated and approved climate strategy; developed internal climate transition plan

Removed unnecessary single-use plastic Moved into our new BREEAM-rated head office, Unity Place

|   |          |  |      | _                                   |                                    |  |      |
|---|----------|--|------|-------------------------------------|------------------------------------|--|------|
| 2020  | 2021     | 2022   | 2023 | 2024                                | 2025                               | 2030                                       | 2050 |
|   |          |  |      |                                     |                                    |  |      |
| Achieved carbon<br>neutrality in our<br>operations <sup>1</sup> |          | 100% of electric<br>tified renewable           |      | Execution of<br>internal<br>climate | Raise or<br>facilitate<br>£20bn of | Carbon neutral<br>in our own<br>operations |      |
|   | to paper | on customers ma<br>free communica<br>2022-2023 |      | stress testing<br>modelling         | green<br>finance                   | (Scope 1 and 2)                            |      |

Santander UK plc has been carbon neutral every year since 2020 through the procurement of certified voluntary carbon credits.

100% REGO-certified renewable electricity sourced for Santander UK plc. Santander Financial Services plc, which is included in this report, is sourcing non-renewable electricity and represents 0.5% of Santander UK's total electricity consumption in 2023.

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achieve net zero

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# Climate-related financial disclosures continued

### Climate-related risks and opportunities

The impacts of climate change present a range of risks to our business. However, there has been immaterial impact in the current FY23 financials. Our response to climate change, however, also offers real opportunities for Santander UK, our clients, and how we operate.

### **Climate-related risks**

Identifying, assessing, and managing our climate risks is a key part of our climate strategy. The complexity of climate change translates into a diverse range of risks. The fourth pillar of our climate strategy addresses these risks. We assess our exposure to climate-related risk and establish processes to manage and respond to them. Our systems provide data inputs for our strategic and financial decision making. We are also building our capability to test the resilience of our business strategy and business against climate risks and their impacts.

### **Physical risks**

These result from the direct impacts of climate change such as increasing severity and frequency of extreme weather events. They can be acute (eventdriven) or chronic. Chronic risks tend to materialise in the medium-to-longer term due to progressive climate shifts:

- Acute physical risks include more severe natural disasters. These include coastal floods, droughts, heatwaves, subsidence, heavy precipitation, floods, landslides, hurricanes/cyclones, storm surges, water scarcity and stress, and wildfires
- Chronic physical risks include weather pattern shifts, extreme precipitation, higher average temperatures, chronic heatwaves, and higher sea levels.

Physical risks can have economic impacts:

- Lower revenues owing to transport problems, supply chain disruption, and other impacts that strain production
- Lower revenues and higher costs linked to workers' health, safety, absenteeism, and other workforce-related problems
- Write-offs and early retirement of assets due to property damage and high-risk locations

- Higher operating costs, for example from inadequate water supply for hydroelectric plants or to cool nuclear and fossil fuel plants
- Wind pattern shifts that reduce energy production from wind farms
- Higher capital costs, for example from damage to facilities
- Lower revenues from declining sales.

### **Transition risks**

These relate to the process of adjustment towards a low-carbon economy. They arise from policymaking, technology, market sentiment, and reputation changes in response to climate change:

- Government policymaking and action can give rise to higher operating costs for carbon intensive customers. Policies can introduce enhanced reporting obligations, especially on emissions and green taxonomy disclosures
- Possible prudential treatment for high carbonrelated exposures, which could also raise financing costs for customers. These impacts appear in the short-to-medium term
- Technological advances, such as in renewable energy, energy storage products, and energy efficiency could render companies' systems obsolete. This could make them less competitive in the medium-to-long term
- Market sentiment can have an impact on supply and demand in the medium-to-long term. This could come from changes in customer preferences, companies' sales mix, energy pricing, and asset revaluation
- Reputation impacts can lead to a sudden drop in demand for goods and services from discredited sectors or companies.

# Climate change impact on financial planning and financial performance

It is important to understand the risks and opportunities to our balance sheet from climate change. We undertake climate scenario modelling to better understand these potential impacts on our business portfolios. This helps with devising actions that can mitigate these risks. Potential climate-related impacts that have been identified to date are listed here, while further work is under way to determine a more comprehensive list:

- Impact of changing economics on house prices and mortgage repayments
- Possible consequences of policies that promote rapid transition and will require retrofits and upgrades to improve energy efficiency. We also consider if grants may be available to support our customers with upgrade costs
- The impact on affordability and associated household costs from increasing energy costs.
   We consider customers whose properties have potentially lower EPC scores and associated higher energy costs
- Sectoral analysis of the impact of transition for our CCB customers. This includes EPC improvements of commercial properties, moving to renewable energy sources, reducing Scope 1-3 emissions, or progressing sustainability plans.
- Direct impacts on our customers as a result of the occurrence of climate-related physical risks

### The resilience of our climate strategy

Our strategic approach not only reviews climaterelated risks and opportunities. It also assesses our resilience to climate-related risk.

Having taken part in the Bank of England (BoE) Climate Biennial Exploratory Scenario (CBES) in 2021/22 and the European Central Bank (ECB) climate stress test in 2022, we identified the need to develop targeted in-house scenario analysis capability. In response, we developed our Climate Internal Scenario Analysis (CISA). This delivered short-term assessments of our balance sheet exposures to transition risk (2022) and physical risks (2023). We have been developing this capability in order to run wider transition and physical risk scenarios across longer-term horizons in 2024 and beyond.

To test our climate strategy resilience and identify opportunities to help our customers on their transition to net zero, our CISA capability will combine with our climate risk assessment model (CRAM) and internal climate transition plan. This will provide a platform for robust risk management and targeted decarbonisation planning.

| Climate risk factors   |   |   |                                      |  |  |  |  |  |  |  |
|--|---|---|--------------------------------------|--|--|--|--|--|--|--|
| <b>Physica</b><br>Leading to more severe natural disast<br>temperatures, and extreme flo | ers such as higher sea levels, higher     | <b>Transiti</b><br>Shifts in consumer behaviours and p<br>energy efficiency and t | references, policy changes affecting |  |  |  |  |  |  |  |
|  | Potential ecor                            | nomic impacts   |                                      |  |  |  |  |  |  |  |
| Falling house prices   | Falling equity and bond prices            | Market and credit losses  | Supply chain disruption              |  |  |  |  |  |  |  |
| Financial implications   |   |   |                                      |  |  |  |  |  |  |  |
| Credit losses and capital requirements   | Write-downs of carbon-intensive<br>assets | Falling equity and bond prices  | Market and liquidity risk            |  |  |  |  |  |  |  |

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# Climate-related financial disclosures continued

### Climate-related risks over the short, medium, and long term

The table below outlines potential impacts from the physical and transition risks arising from climate change. It includes an initial assessment of how these risks affect our key business segments over time.

| Climate risk           | Impact   | Business Impact   | Time horizon |
|------------------------|--|---|--------------|
| type and drivers       |  | (low, medium, high)   |              |
| Physical risk          |  |   |              |
| Acute                  | <ul> <li>More frequent and severe climate events such as flooding and<br/>drought that could affect our business and customers</li> <li>Extreme events that could cause damage to our sites.</li> </ul>  | commercial mortgage books, reducing collateral values (low)   | ST, MT, LT   |
| Chronic                | <ul> <li>Changes in weather patterns and stability of local ecosystems affecting food production and living environments and impacting customers whose operations are exposed to vulnerable ecosystems</li> <li>Rising temperatures affecting working conditions, living conditions, and local infrastructure</li> <li>Rising sea levels affecting local ecosystems and increasing subsidence and food risks in our financial assets.</li> </ul>   | <ul> <li>Santander UK-owned property, or third-party supplier<br/>impacts could impact customer servicing (low).</li> </ul>   | LT           |
| Transition risk        |  |   |              |
| Market and customers   | <ul> <li>Change in consumer behaviours including deliberate move to<br/>more sustainable products</li> <li>Potential loss of competitive advantage with our green<br/>product proposition or pricing risks.</li> </ul>   | <ul> <li>Strategic risk of not keeping pace if consumer<br/>preferences rapidly move towards more sustainable<br/>products (low).</li> </ul>  | ST, MT       |
| Policy making          | <ul> <li>More demanding policy environment and standards affecting<br/>our customers' business operations and customer behaviour</li> <li>Increased greenhouse gas emissions pricing to encourage the<br/>uptake of renewable energy.</li> </ul>   | <ul> <li>Strategic risk of a rapid disorderly transition (low)</li> <li>Potential risk of stranded customer assets if minimum EPC standards are enforced without government transition assistance (medium)</li> <li>Dependency on policy making to achieve decarbonisation of material lending portfolios. Risk of falling behind if appropriate policies are not implemented at all or in a timely manner (medium).</li> </ul>         | ST, MT, LT   |
| Technology and<br>data | <ul> <li>The need to invest in technology to reduce emissions or<br/>improve energy efficiency ratings</li> <li>Lack of procedures and systems to obtain and store reliable<br/>data for risk assessments, classification, and disclosure.</li> </ul>  | <ul> <li>For Consumer Finance, there is a risk that rapid technological obsolescence could result in lower residual vehicle values (low)</li> <li>All business areas are subject to the risk of investments being made in green technologies that are rapidly superseded (low)</li> <li>There are operational costs and greenwashing risks associated with misclassification of green assets and transition reporting (low).</li> </ul> | MT           |
| Regulatory<br>pressure | <ul> <li>Increasingly demanding banking regulation (for example, disclosure, stress testing, taxonomies) and increasing complexity and/or inconsistency with a scope required where data is not available or reliable</li> <li>Inefficiencies as consequence of different climate regulations from various jurisdictions.</li> </ul>   | <ul> <li>Santander UK, as a subsidiary of Banco Santander, is exposed to a risk of divergence in regulators expectation given differences in climate-related definitions (low)</li> <li>Higher operating costs may be incurred as a result of multiple and conflicting regulatory reporting requirements (low).</li> </ul>  | ST, MT       |
| Reputational           | <ul> <li>Risk of slow or lack of sufficient reaction impacting reputation</li> <li>Increased scrutiny from different stakeholders (for example, supervisors, regulators, media, NGOs, investors)</li> <li>Perceived to not be meeting, sufficiently progressing with, or providing transparency on climate-related commitments (greenwashing)</li> <li>Liability implications as an intermediary in several value chains (for example, data, products, financial services)</li> <li>Reputational impact from potential misalignment of emissions reduction commitments with performance in specific portfolios.</li> </ul> | <ul> <li>Increased customer and regulatory scrutiny due to<br/>changing public opinion and increased regulation, which<br/>we are perceived as not to be meeting, sufficiently<br/>progressing, or providing transparency on climate-<br/>related commitments (low).</li> </ul>   | ST, MT, LT   |

ST - short term: 0-3 years, MT - medium term: 3-5 years, LT - long term: 5-30 years

Business impact (low, medium, high): the scale of potential loss in terms of profitability/revenues, diminishing value of collateral/assets, or occurrence of increased potential costs that Santander UK could face for climate-related risks.

# Climate-related financial disclosures continued

|   |                                     |                         |                          |                    |                       | Cli        | mate  | e-re    | lated    | l op     | рог       | tunit     | ies     |          |             |          |                          |             |       |                    |
|---|-------------------------------------|-------------------------|--------------------------|--------------------|-----------------------|------------|---|---------|----------|----------|-----------|-----------|---------|----------|-------------|----------|--------------------------|-------------|-------|--------------------|
| 2023  |                                     | Sho                     | t term                   | ŋ                  | 20                    | 025        |   | M       | ediur    | n te     | гm        |           | 2(      | 030      |             | Lor      | ig terr                  | n           | •     | 2050               |
| esidential mortg  | ages                                |                         |                          |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| aise and facilitate £3<br>onsumer Finance   | 20bn of g                           | reen fina               | ince across              | R&CB a             | and                   |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| reen mortgages: Ind   | rease ba                            | lance sh                | eet and fun              | nding re           | quireme               | nt and     | reduce re                                     | elative | exposu   | re to er | nergy ir  | nefficien | nt proj | perties  |             |          |                          |             |       |                    |
| est and learn prop  | sitions                             |                         |                          |                    |                       | Fina       | ancing of                                     | retrof  | tting ac | tivities | : grow    | the num   | nber c  | of prope | erties rate | ed as en | ergy effici              | ent         |       |                    |
| Discount on smart l<br>Providing a new rou<br>customers<br>Help customers un<br>into retrofit coordir         | neating c<br>ute into s<br>derstand | olar pane               |                          |                    |                       | pro<br>Col | oting who<br>jects<br>laboratio<br>ciencies f | n with  | third pa |          |           | Ū         | у       |          |             |          |                          |             |       |                    |
| uto finance   |                                     |                         |                          |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| inancing to enable t  | he shift to                         | o electric              | vehicles (E              | EVs): Su           | oport fin             | anced      | emission                                      | s redu  | ctions   |          |           |           |         |          |             |          |                          |             |       |                    |
|   |                                     |                         |                          |                    |                       |            |   |         |          |          |           |           |         |          |             |          | pport the<br>specific se |             |       | reener vehicl<br>S |
| stablish new partne<br>ommitments:<br>or example, partner<br>ptions across its fas                            | ships wit<br>t-expand               | h BYD Uk<br>ing range   | and Fisker               |                    |                       |            |   |         |          |          |           | e financ  | e       |          |             |          |                          |             |       |                    |
| Corporate & Com   |                                     |                         | g                        |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| supporting clients in   | the just t                          | ransition               | and circula              | ar econo           | omy. Elir             | ninate     | carbon-ii                                     | ntensiv | e lendir | ng activ | vities to | suppor    | t the   | green t  | ransition   |          |                          |             |       |                    |
| ncrease in volume of<br>Wind, solar, and rei<br>EV charging infrasti<br>Battery storage sys<br>Social housing | newable<br>ructure                  |                         | d sustainal              | ble-link           | ed finan              | cing to    | :   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| Operational oppo  | rtunitie                            | s                       |                          |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| eliver 2025 propert   | y strateg                           | ý                       |                          |                    |                       |            | velop 203<br>30 net ze                        |         |          | ategy t  | o deliv   | er on     |         |          |             |          |                          |             |       |                    |
| copes 1 and 2: Redu<br>Work further to red<br>Transfer a majority<br>Retain ISO14001 ar                       | uce our c<br>of our ac              | arbon er<br>tivities to | nissions in<br>our new h | our pro<br>neadqua | perties<br>rters in l |            |   | rs:     |          |          |           |           |         |          |             |          |                          |             |       |                    |
|   |                                     |                         |                          |                    |                       | Sup        | ply chair                                     | n mana  | gement   | :: Enrol | more :    | supplier  | s to E  | covadis  | s engage    | with SN  | 1E supplie               | rs for thei | r net | zero transi        |
| mployee-based can   | npaigning                           | ) on gree               | n practices              |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| Policy and resear   | :h                                  |                         |                          |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| ctive engagement: (   | Campaigr                            | ning on k               | ey policies              | that wi            | l change              | consu      | mer beh                                       | aviour  |          |          |           |           |         |          |             |          |                          |             |       |                    |
| artnership with Bett  | er Home                             | s Allianc               | ē                        |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| ampaigning for gree   | en stamp                            | duty reb                | ate                      |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
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| uying into green ho<br>onsumer attitudes t<br>ack to policymakers   | o building                          |                         |                          |                    |                       |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| Vorking with externa  | al partner                          | s to deliv              | ver our inte             | ernal cli          | nate tra              | nsition    | plan  |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
| Inderstanding custo   | mer need                            | ls for sus              | tainable fir             | nancial            | products              |            |   |         |          |          |           |           |         |          |             |          |                          |             |       |                    |
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### Climate stress testing and scenario analysis

In the past few years Santander UK has taken part in both the BoE's CBES and the ECB climate stress tests. These exercises demonstrated a need to develop our in-house climate stress testing capability, leading to the development of our Climate Internal Scenario Analysis (CISA) programme.

### 2022 Transition Risk Assessment

This exercise qualitatively explored the threats posed by three transition scenarios detailed in the table below. The most immediate and plausible (the accelerated disorderly transition) was assessed quantitatively though our existing credit stress test models.

From a qualitative perspective the exercise demonstrated that financial losses would arise in each scenario, and it is likely that some of these risks would extend beyond the five-year horizon. However, we consider that all identified risks and challenges are manageable through our regular business planning process, where climate risk is factored into decision making.

From a quantitative perspective, under an accelerated transition, Santander UK would incur c.£1.2bn of losses over five years. The majority of these losses are attributable to the economics of the scenario, and so would be captured by the normal IFRS 9 ECL process if such a scenario arose. Aside from the economic drivers, c.£130m of losses were directly attributable to climate transition risks. When annualised over the five-year timeframe this is considered immaterial.

This was re-affirmed this year using existing impairment models for 2023 and generating a similar impact across the life of the loans. As a consequence, the lifetime losses fall within the range of our expected credit losses (ECL) scenarios and therefore no incremental provisions have been recognised in financial statements. As a result, we concluded that the balance sheet is not materially exposed to short-term transition risk and we do not consider it necessary to make additional provisions or hold additional capital.

### 2023 Physical Risk Assessment

During CISA 2023, we performed an assessment of the physical risks in the UK and the potential for direct impacts on Santander UK if these risks manifest.

The assessment was based on a literature review of the most recent evidence and a physical risk assessment of residential property collaterals performed by our partner, Landmark.

Under optimistic UN climate scenarios where fossil fuel use is reduced to nearly zero, the UK's mean temperature could rise by between 1°C and 3°C by 2050. This may increase winter precipitation by 10-30% and cause summers to be 20-40% drier. Resulting damage from floods, droughts, wildfires, and storms will become more severe and frequent. Sea levels will likely rise by 10-30cm and combined with higher storm- and tidal-surges will threaten coastal defences and exacerbate coastal erosion. Subsidence will likely increase by 200-300% due to weather induced shrinkage and swelling in substrates.

Our assessment of these acute risks on our residential mortgage collateral, which covers 85% of our loan book, shows that we are not materially exposed to expected physical climate risks. This is because we are not geographically concentrated in high-risk areas and losses as a result of defaulted mortgages are low. We also have a relatively low average loan-to-value.

Similarly, with our unsecured retail and corporate loans, we are not concentrated in specific sectors or geographies. Our conclusion is that we do not need to take immediate action to mitigate for future acute climate events based on findings from our research. These assessments considered the impact of discrete and direct events. But physical climate risk will likely manifest with multiple simultaneous and combined events disrupting entire value chains, and spanning local and global economies. To capture this interconnectedness, we are developing more sophisticated modelling capability through our CISA development programme.

### CISA development programme

The CISA development programme has been designed in three phases. Phase one was completed in Q3 2023 and established the ambition for inputs and modelling capabilities. It also set out our SMC-agreed strategy for delivering robust and meaningful stress testing to underpin our risk management, climate product strategy, and decarbonisation planning.

Phase two was completed in Q4 2023. It identified the required data and infrastructure suppliers, resource needs, and requirements for model build and validation.

The new CISA model will:

- Explore scenarios that reflect a range of climate outcomes, covering shorter- and longer-term (30-year) horizons and reflect physical and transition risks
- Allow for sectoral and geographic sensitivities, along with insurance sensitivities that can influence the findings
- Consider a wider range of physical perils, impacts on house prices, and affordability reflecting higher EPC upgrade, insurance premiums, and energy costs.

Phase three involves the delivery of the new climate stress test models into our business-asusual stress testing framework for annual climate stress testing.

# CISA scenarioScenario characteristicsAccelerated transition- Immediate and disorderly transition where geopolitical tension creates uncertainty over global energy market supply chains<br/>- This creates an emphasis on domestic energy security where the government funds an accelerated transition to renewable energy<br/>supplies. For example, grants to assist with a mass rollout of electric heat pumps, electric vehicles and renewable energy sources,<br/>such as offshore wind.Cost-sensitive transition- A steady-state scenario where real income growth continues its weak trend and energy transition continues in a cost sensitive way<br/>- Stable energy markets and cheaper wholesale prices keep gas in the energy mix<br/>- Private investment is expected to provide the bulk of funding, with the government reluctant to directly pass-on infrastructure<br/>investment costs to the public.De-prioritised transition- Energy transition becomes more expensive due to geopolitical fragmentation and superpower competition<br/>- Climate action is de-prioritised until 2030, permanently slowing transition in Europe.

### 2022 Transition Risk Assessment scenarios

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# **Risk Management**

The risks associated with climate and environmental change are key issues for Santander UK and our stakeholders. We are focused on effective climate risk management and regularly review the top risks that could affect our business, customers, and shareholders. Climate risk is considered as one of the principal risks to our business.

Risks related to climate change are monitored at the Board Risk Committee and Executive Risk Control Committee. The risk team is also present at ESG Leadership meetings to discuss these risks. Our top risks in 2023 are summarised in the Risk management overview in this report and covered in detail in the Risk review.

### Impact of climate risk on our key risk types

Although climate risk can affect all risk types, the main risk types impacted within Santander UK are:

### Credit risk

Certain sectors will be affected more than others by climate risk. Some sectors may be affected by transition risks such as transport, and others will be more affected by physical risk. Physical climate risks may give rise to credit losses if weatherrelated events affect customers' ability to repay their debts. Collateral values could also be affected as a result of damage to physical assets. Transition risks include changes in Government policy related to residential homes and property value. For example, closing the Flood Re Scheme impacts homeowners, who have been flooded or are in high flood risk areas, and their ability to get flood insurance for their homes.

### Operational risk and resilience

Climate change has a clear impact on operational risk. Extreme weather may force closures or damage to our offices, data centres, and branches. It could damage services provided by our suppliers which may affect our ability to operate.

### Reputational risk

Reputational risks linked to climate change may arise from our own business activities, from failing to meet sustainability targets, or by failing to deliver for our customers.

### Our UK risk management framework

We are also mindful of the counterparties that we lend to and ensure that potential green lending does not undermine the positive efforts of the climate change agenda elsewhere. Reputational risk may also arise from incorrectly classifying and reporting assets as green or sustainable or perceived to not be meeting, sufficiently progressing with, or providing transparency on climate-related commitments (greenwashing).

### Pension risk

Climate change may present long-term risks to the value and security of pension scheme investments. There is a risk that investment of funds could be made without considering climate-related risks as our schemes are managed by trustees.

### Liquidity risk

Climate risk may result in increased withdrawals of deposits. This could be a result of acute physical hazard or negative customer sentiment arising from a reputational event.

### Our UK climate change risk taxonomy

This is a qualitative classification of our portfolios' potential exposure to climate risks. It gives us a common language and method for portfolio holders and decision makers to support their climate-related decisions. The taxonomy assigns corporate sectors a risk rating on a five-point scale for physical and transition climate change risks. In collaboration with our parent, Banco Santander, and our credit experts, we have validated our sector ratings during 2023. This will ensure we are able to identify high-risk, high-materiality assets or segments that require deeper investigation and more thorough analysis. It will allow a continued focus on sectors with the greatest opportunities to move towards a decarbonised economy.

### Our climate risk operating model

Our SRB and ESCC Risk teams act as centres of excellence. These teams are responsible for integrating climate change considerations into the business across the first and second lines of defence. The SRB team leads the ESG Leadership Forum, which is responsible for implementing our strategy around ESG. The team works with our businesses on calculating financed emissions, setting decarbonisation targets, and developing our internal climate transition plan.

The ESCC Risk team reviews the impact of our netzero-aligned commercial strategies and transition plans on our overall risk position and credit risk. This oversight ensures that the results of CISA and CRAM feed into our internal climate transition plan in order to deliver our climate strategy and decarbonisation goals.

The ESCC Risk team reports the risk status through the ESG Leadership Forum, informed by our Climate Stress Test Steering Committee and ad hoc Climate Risk Working Groups. Through this governance we also embed our Climate Change Risk policy and ESCC Risk Management policy, whilst embedding compliance with the PRA's climate-related supervisory statement SS3/19.

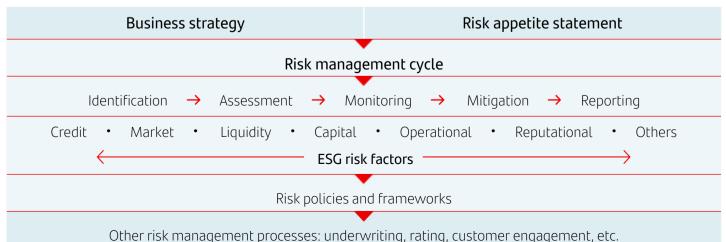
### Managing climate-related risks

To manage the risks associated with climate change, we have two key policies. Our ESCC Risk Management policy sets-out the sectors we consider high-risk from a climate perspective. Our Climate Change Risk policy outlines the steps that our risk teams will take to identify, assess, manage, and report on climate-related risks in our business and our primary supply chain.

We remain committed to following best practices, international standards, treaties and, references and ensure our customers adhere to them where relevant:

- The Equator Principles
- The standards for social and environmental performance and the explanatory notes of the International Finance Corporation (IFC)
- The United Nations Global Compact
- The Universal Declaration of Human Rights
   The International Labour Organisation Declaration
- The Convention on the Rights of the Child
- The Rio Declaration on Environment
- The United Nations Convention against Corruption.

We also follow standards specific to activities in the oil and gas, power generation, and mining and metals sectors, and those associated with businesses engaged in soft commodities.



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# Climate-related financial disclosures continued

### Developments in 2023

### Climate-related risk appetite

We continue to review our approach to climate change risk appetite. In 2023 our appetite metrics aligned to those articulated in our medium-term score card. Following completion of our internal climate transition plan a new suite of metrics aligned to Santander UK's transition is currently in development. We also intend to use the output of the CISA in 2024 to inform a review of risk appetite across our business lines.

### Credit risk

In 2023, we launched our Climate Risk Assessment Model (CRAM) to assess climate-related risk across corporate and commercial portfolios. This follows the green dashboard developed in Consumer Finance in 2022 to monitor the mix of vehicles we finance based on engine type.

Also in 2023, we have collated information from around 80% of our Corporate portfolio customers on their understanding of how climate risks may impact their businesses.

Climate risk considerations are now part of our product development processes. Outputs from our CISA, CRAM, and our internal climate transition plan will also feed into our credit decision processes.

For our Retail Mortgage portfolio, we have created a dashboard of key metrics to monitor potential climate change impacts and climate transition risks across the mortgage book. These are not referenced in this report but include metrics such as the composition of EPC ratings in the Mortgages portfolio and inflows and outflows of EPC ratings, differentiating between purchases and remortgages.

### Operational risk and resilience

The operational risk climate scenarios that were assessed during CBES have informed our ongoing resilience programme. This ensures that we have a sound understanding of the threats our operations face from climate-related risks. During 2023, we consolidated our Environmental Operations Policy Statement within the ESCC Risk Management policy. This ensures consistency and strengthens the controls with which we manage the environmental impacts on our business. Our thirdparty supplier engagements have a comprehensive climate screening programme to ensure they have considered climate risk within their business operations.

### Liquidity risk

Scenarios where our liquidity is affected have been tested in 2023 to assess our resilience to both highrisk physical and transition risk scenarios. We also tested three further scenarios formulated by Banco Santander. These scenarios included energy transition, nuclear disaster, and impacts due to a change in market perception. These results have formulated part of the ILAAP submission.

### **Reputational risk**

We continue to review sustainable finance products and green finance initiatives to ensure any green labelling is fit for purpose. In addition, the ESG Meeting is held regularly to review, certify, and approve the eligibility and consistency components of all proposed green, social, or sustainable ('ESGlabelled') transactions, products, and services. We collaborate closely with Banco Santander to ensure we have a consistent approach to classifying ESGlabelled products across the Banco Santander group using the Sustainable Finance Classification System (SFCS).

### Pension risk

In 2022, the Santander UK pension scheme (Scheme) established a Sustainability Committee and published a TCFD report. Specific responsibilities for climate-related risks and opportunities have been agreed to ensure adequate oversight and management. During 2023, the Scheme has issued its Responsible Investment Policy which includes consideration of ESG factors when making investment decisions.

### Third-party risk

Climate considerations have been incorporated into our onboarding process for third-party suppliers. We have partnered with a sustainability ratings provider to measure the quality of a potential supplier's sustainability management system through its policies, actions, and results.

### Climate risks in our pension scheme

The Santander (UK) Group Pension Scheme Trustees are responsible for managing climate risk relating to pension fund investments. A dedicated Sustainability Committee oversees the Scheme's sustainability strategy and is responsible for ensuring the Scheme meets its net zero carbon target by 2050. In 2023, the Sustainability Committee agreed on an updated framework for identifying and implementing practical steps to achieve its net zero carbon target and incorporated further information on climate risks and opportunities. The Scheme is working to further support its target to have 60% of the companies in its portfolios having credible targets that align to the Paris Agreement by 2030.

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# Climate-related financial disclosures continued

# **Metrics and targets**

Our updated climate strategy reflects our ambition and sets out medium-term metrics and targets. Metrics and targets help us monitor our performance, drive additional climate action, and communicate our progress. Some of our climate targets form part of our SRB medium-term scorecard and are presented in the table below. In 2023, we started a review of our public commitments in line with the revised structure of our SRB strategy ensuring consolidation of our key focus areas. We will continue this work into 2024 and provide an update on our new public targets in 2024. We are working to refine our climate-related targets and focus on impact and actions that we can influence. We expect these targets to expand in the next few years as our climate initiatives are accelerated.

### Santander UK medium-term climate change targets and 2023 performance

### Climate strategy pillar: Supporting our customers in the green transition

|   | Metric  | Perfor                   | mance                 | 2025   | Climate-related risk or opportunity   | Looking ahead   |
|---|---|--------------------------|-----------------------|--|---|---|
|   |   | 2023                     | Cumulative since 2021 | Target   |   |   |
| 1 | Volume of green<br>finance raised and<br>facilitated <sup>1</sup>   | £2.8bn                   | £13.3bn               | £20bn  | This target reflects our ambition to finance<br>green assets and activities. It illustrates the<br>opportunity to provide leading green<br>finance products to support our customers<br>in developing climate-resilient business<br>models. | Status:<br>In Mortgages, we are looking to expand our green finance proposition to support existing and new customers in decarbonising their homes. We are developing new partnership propositions which will launch in 2024 and aim to give customers links to the supply chain and retrofit coordination services. In Consumer Finance, we have recently announced two new partnerships which support the transition to greener vehicles. In CCB we are working to increase the volume of green lending and sustainable-linked financing. |
| 2 | Number of customers<br>supported with<br>products and services<br>in their transition to net<br>zero <sup>2</sup> | 32,000 customers         | 105,000<br>customers  | <b>180,000</b> This target considers the impact our gr lending has in supporting customers w their own transition. |   | Status:<br>In Mortgages, we will continue to focus on our retrofitting strategy and run proof of concept and pilot projects which aim to make retrofitting simple and risk-free across the UK. In CCB, we are working with our clients to help them assess, understand, and mitigate climate-related risks.   |
|   | Climate strategy pill   | ar: Reducing our o       | environmental im      | pact   |   |   |
|   | Metric  | 2023<br>Performance      | Reduction since 2021  | 2030<br>Target   | Climate-related risk or opportunity   | Looking ahead   |
| 3 | Achieve net zero in our<br>own operations by<br>2030  | 5,438 tCO <sub>2</sub> e | (14.5)% <sup>3</sup>  | Net Zero   | Improving operational sustainability<br>performance will limit the footprint of<br>our own operations while potentially<br>offering the opportunity to reduce<br>operational costs.   | Status:<br>We will continue to execute our 2025 property<br>strategy implementing energy efficiency projects<br>across the estate. Further work will be<br>undertaken in 2024 to understand the<br>requirements for a net zero aligned strategy for<br>2030.  |

Initiative is on track

1 Using Banco Santander's SFCS, green finance includes lending to renewable energy and other green energy financing, mortgages on properties with A- or B-rated EPCs, and financing for vehicles with emissions of 50g CO2/ km or less

2 Some customers who received the EnergyFact report may be subset of the customers reported under metric 2

3 Reduction in operational market-based emissions (Scope 1, 2, and 3 business travel) since 2021

### Metrics

### Aligning our portfolios to meet the Paris Agreement goals

Under Banco Santander's commitment as a founding member of the NZBA to achieve net zero by 2050, decarbonisation targets need to be set in line with reputable and scientifically-recognised pathways. These defined pathways determine how much and how fast emissions in each sector or activity should be reduced in order to achieve the overarching net zero commitment and to limit global warming to well below 2°C. Our internal climate transition plan aims to articulate how we are approaching the implementation of our climate strategy by exploring and analysing different decarbonisation pathways for our portfolios. In this section we cover the financed emissions baselines for our mortgages and auto finance portfolios. We use the Partnership for Carbon Accounting Financials (PCAF) financed emissions latest edition methodology for calculating financed emissions for our material portfolios. We have been PCAF signatories since 2021 with the aim of contributing to the ongoing development of its standards. Our ESG Leadership Forum has approved the approach to calculating and attributing financed emissions. In 2023, we continued to follow this approach for reestablishing the baseline of financed emissions for residential mortgages and auto finance. As part of this, we are disclosing baselines for our mortgage and auto finance lending which account for 99.8% and 97% of exposures on these portfolios.

PCAF data quality scores are also provided as a data confidence indicator. We are working to improve the quality and collection process for underlying data over time.

To analyse the decarbonisation pathways of our portfolios, we consider key enablers and external and internal levers. These include Government policy and our own commercial actions, on which we have different degrees of influence. Our aim is to integrate the learnings from this process into our overall business strategy and climate change risk management cycle, while being conscious of the challenges associated with obtaining high quality data.

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# Climate-related financial disclosures continued

### Residential mortgages baseline

In 2023, we established the baseline GHG emissions from our mortgage portfolio at 31 December 2022. This is shown in the table below. The new baseline allowed us to crystallise the scale of the change needed to help households on their journey to net zero. It also helped us identify a series of internal and external levers needed to support the transition and reduce the associated emissions in line with science-based pathways.

# Residential mortgages portfolio financed emissions - 2022 baseline

| Exposure covered (£bn)  | 187.1 |
|---|-------|
| Total portfolio (£bn)   | 187.5 |
| Coverage of portfolio (%)                                     | 99.8  |
| PCAF data quality score                                       | 3.3   |
| Baseline emissions 2022 (kgCO <sub>2</sub> e/m <sup>2</sup> ) | 39.7  |

### Auto finance baseline

In 2023, we also established the baseline GHG emissions from our auto finance portfolio at 31 December 2022. This is shown in the table below. The new baseline will allow us to explore further and evaluate different pathways to reduce the associated emissions. We have considered several options for partnerships and propositions and we are undertaking research within our auto finance portfolio to understand the barriers to EV sales from a retailer perspective. We aim to develop this insight and join our efforts with retailers to potentially deliver long-term improvement.

# Auto finance portfolio financed emissions - 2022 baseline

| Exposure covered (£bn)                          | 8.3 |
|---|-----|
| Total portfolio (£bn)                           | 8.5 |
| Coverage of portfolio (%)                       | 97  |
| PCAF data quality score                         | 3.1 |
| Baseline emissions 2022 (gCO <sub>2</sub> e/km) | 143 |

### Supporting our customers in the green transition

In 2023, progress against our targets was hindered by external factors such as economic slowdown and monetary policy. Last year's challenges acted as a deterrent for customers, who were hesitant to take on additional debt, in particular for sustainable assets that come with inherent costs.

We are working to overcome the current slowdown in adoption of green finance products. For example, through collaborations to enhance government incentives and strategic partnerships to raise customer awareness, mitigate perceived risks, and emphasise the long-term benefits of green assets. We use two targets to measure our impact on supporting our customers in the green transition. Progress against them is shown in the following graphs. More information on these targets can be found in the medium-term climate change targets table above.



### **Embedding climate in risk management** Corporate & Commercial Banking Carbon intensive sectors

At Santander UK, we are committed to providing financial products and services to support business activities that are environmentally and socially responsible. Our goal to increase our green finance lending activities underpins this commitment.

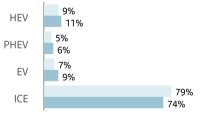
In 2023, our corporate lending exposure to sectors<sup>1</sup> that are considered to have severe climate change impact remained relatively low. The mix of business by sector was broadly unchanged with only real estate activities increasing by 3.2 percentage points. This is shown in the table below.

The ESCC Risk Management policy sets out our criteria for identifying, assessing, monitoring, and managing environmental and social risks and other climate change-related activities. It is fully integrated within our processes for risk management and lending decision-making. The policy prohibits direct new investment in, and/or providing financial services to, specific projects or activities across key sectors that are considered harmful for the environment. It is aligned to and must be applied in conjunction with Banco Santander's Sustainability and Human Rights policies. The policy covers activities in the oil and gas, power generation, and mining and metals sectors, and those arising from businesses engaged in soft commodities. We define fossil fuel exposure as exposure in operations and companies associated with extracting, producing, and investing in fossil fuels.

### **Consumer Finance**

The main consideration for our Consumer Finance business segment is the phase-out of internal combustion engine (ICE) vehicles. The UK government has announced a delay to the ban of new ICE vehicles. We continue to monitor these developments as the transition to electric vehicles may affect the demand for auto loans and the residual value of automotive vehicles. The SCUK exposure is transitioning from ICE vehicles to hybrid and electric ones as shown in the graph below.

# Vehicle distribution by fuel type based on gross balance in the SCUK portfolio



2022 2023

HEV: Hybrid vehicles, PHEV: Plug-in hybrid electric vehicles, EV: Battery electric vehicles

| Credit exposure   |            |                          |            |                          |                 |
|---|------------|--------------------------|------------|--------------------------|-----------------|
|   | 2023<br>£m | 2023<br>% <sup>(a)</sup> | 2022<br>£m | 2022<br>% <sup>(b)</sup> | % points change |
| Real estate activities  | 8,678      | 50.5                     | 8,469      | 47.4                     | 3.1             |
| Accommodation and food service activities                           | 1,269      | 7.4                      | 1,354      | 7.5                      | (0.1)           |
| Wholesale and retail trade <sup>(1)</sup>                           | 1,099      | 6.4                      | 1,341      | 7.5                      | (1.1)           |
| Construction <sup>(2)</sup>   | 904        | 5.3                      | 1,073      | 6.0                      | (0.7)           |
| Manufacturing <sup>(3)</sup>  | 544        | 3.2                      | 752        | 4.2                      | (1.0)           |
| Electricity, gas, steam, and air conditioning supply <sup>(4)</sup> | 376        | 2.2                      | 268        | 1.5                      | 0.7             |
| Information and communication                                       | 348        | 2.0                      | 379        | 2.1                      | (0.1)           |
| Transport and storage <sup>(5)</sup>                                | 216        | 1.3                      | 241        | 1.3                      | _               |
| Agriculture   | 112        | 0.7                      | 125        | 0.7                      | _               |
| Water supply  | 88         | 0.5                      | 95         | 0.5                      | _               |
| Mining and quarrying <sup>(6)</sup>                                 | 55         | 0.3                      | 64         | 0.4                      | (0.1)           |

(a) Percentage of Santander UK's total credit exposure to non-financial corporates of £17.2bn in 2023

(b) Percentage of Santander UK's total credit exposure to non-financial corporates of £17.9bn in 2022

(1) Includes wholesale and trade of motor vehicles and motorcycles, parts and accessories. (2) includes construction of buildings and civil engineering activities. (3) includes manufacturing and processing of food products. (4) includes power generation, which comes largely from renewable sources (5) includes transport by road, rail, and air and passenger transport. (6) includes mining and extraction activities, of which oil and natural gas extraction is minimal.

1 We set our classification of carbon-intensive or climate-relevant sectors in line with the EBA's technical standards on prudential disclosures on ESG risks in accordance to Article 449a CRR (Pillar 3), which follows the Statistical Classification of Economic Activities in the European Community (commonly referred to as NACE for Nomenclature statistique des activités économiques dans la Communauté européenne).

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# Climate-related financial disclosures continued

### Retail & Business Banking – Mortgages

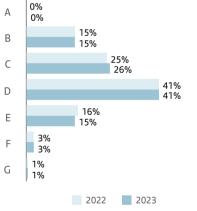
In 2023, we continued to expand our understanding of the impact of climate risks on our most significant lending activity, the residential mortgages portfolio. We are monitoring both physical and transition risks and are working to embed them into our governance and management arrangements, scenario analysis, and financial risk disclosures.

# Energy efficiency profile of our residential mortgage book (transition climate risk)

The UK government has consulted on proposals to require mortgage lenders to disclose energy performance across their property portfolios and on introducing voluntary targets to improve their portfolios to an average of EPC band C by 2030. We are continuously monitoring these developments while we work on initiatives to understand our customers' green finance needs and help them decarbonise their homes. You can find out more about the proof-of-concept partnerships we have explored in 2023 in the Strategy section of this report.

In 2023, the percentage of A-C rated energy efficient properties on our mortgage books marginally increased to 41% and the overall profile remained broadly unchanged.

# EPC ratings (A-G) for residential mortgages as a percentage of the total number of mortgages where an EPC is recorded for 2023 and 2022



Note: Sourced from Landmark. Distribution of registered EPCs. 2023 distribution including modelled EPCs: A:<1%, B:11%, C:22%, D: 50%, E: 15%, F: 2% and G:<1%

Regional distribution of EPC ratings (A - B) 2023



Note: Sourced from Landmark. Distribution of registered EPCs. 2023 distribution including modelled EPCs: LDN: 16%, ML:21%, NO:18%, SE:28%, NIRE:2%, SCOT:4%, SW&W:11%

### Flood risk (physical climate risk)

Flooding is one of the most material physical climate risks to our mortgage portfolio. Working with postcode-level data we have assessed the flood risk for every Santander UK mortgage. Flood risk probability is expressed as a ratio, where a 1 in 30-year flood event (1:30) refers to the likelihood of flooding occurring in a given year. Almost 95% of properties in our mortgage lending have very low risk or negligible flooding risk.

As part of our risk management process, we regularly assess the impact of physical climate risks on the value of our portfolio. We provide more details on this in Credit risk in the Risk review of this Annual Report. There was no material change in flood risk across the portfolio in 2023.

The figures presented in the table below show the current annual flood risk for all mortgage accounts open on 31 December 2023. Flood risk estimates are based on the likelihood of winter precipitation exceeding 6mm per day and consider coastal, river, and pluvial flooding.

### Notes on EPC and flood risk data and assumptions

EPC data for our residential mortgage portfolio are provided by Landmark who source data from the central EPC registers for the three UK jurisdictions, England and Wales, Scotland, and Northern Ireland. Where a property does not have an actual EPC rating, Landmark infers energy efficiency using its own proprietary model or by reference to EPC ratings in the same postcode area. Reasonable efforts have been made to ensure such data is complete, accurate, and materially correct.

Around 73% of the portfolio across all jurisdictions currently has a registered EPC. EPC data for England and Wales is currently the highest quality in terms of its availability and being up-to-date. In 2023, English and Welsh properties represented 91% of our mortgage portfolio. Landmark provides an estimate of current flood risk and 50-year forecasts using four climate change scenarios.

### Scotland

High and Med flood risk: 1.0% EPC rating E-G: 3.5%

### North

High and Med flood risk: 1.0% EPC rating E-G: 20.1%

### Midlands

High and Med flood risk: 0.6% EPC rating E-G: 19.0%

### London

High and Med flood risk: 1.2% EPC rating E-G: 16.0%

### Regional risk exposure

Northern Ireland

High and Med flood risk: 2.1%

South West & Wales

High and Med flood risk: 1.0%

South East excl. London

High and Med flood risk: 1.3%

EPC rating E-G: 3.7%

EPC rating E-G: 14.1%

EPC rating E-G: 23.6%

% of properties with high and medium flood risk and properties with EPCs E-G.

| Flood risk for residential mortgages   |                      | 2023 |                      | 2022 |
|--|----------------------|------|----------------------|------|
| Annual probability band                | Number of properties | %    | Number of properties | %    |
| High: >1:30                            | 2,858                | 0.3  | 2,975                | 0.2  |
| Medium: between 1:30 and 1:100         | 9,319                | 1    | 9,814                | 1    |
| Low: between 1:100 and 1:1,000         | 49,304               | 4    | 51,778               | 4    |
| Very Low: between 1:1,000 and 1:10,000 | 64,359               | 6    | 69,234               | 6    |
| Negligible: <1:10,000                  | 1,015,858            | 89   | 1,084,755            | 89   |
| Total                                  | 1,141,698            | 100  | 1,218,556            | 100  |

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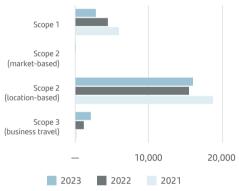
# Climate-related financial disclosures continued

### Reducing our own environmental impact

We have made significant progress with our operational environmental impact metrics in the last few years. This includes significant reductions in energy and waste production. There was however an increase in water consumption in 2023 due to office occupancy being the highest since Covid-19. More commentary on the annual trends of the sustainability metrics presented above can be found in the ESG supplement.

As per our Streamlined Energy and Carbon Reporting (SECR) in 2023 (also see the Environment section of the Strategic Report), we used 93,387,392kWh of energy, compared to the 103,156,234 kWh used in 2022. We emitted 5,438tCO<sub>2</sub>e market-based greenhouse gas emissions, compared to 5,963tCO<sub>2</sub>e in 2022. The slight increase in Scope 2 location-based emissions is due to the increased UK grid emissions factor. Our total Scope 1, 2, and 3 emissions for 2023 are set out in the table below:

### Absolute emissions per year (tCO2e)



|  | 2023   | 2022   | 2021   |
|--|--------|--------|--------|
| Scope 1 tCO <sub>2</sub> e                                       | 2,827  | 4,512  | 6,074  |
| Scope 2 tCO <sub>2</sub> e<br>(Location-based)                   | 16,211 | 15,624 | 18,860 |
| Scope 2 tCO₂e<br>(Market-based)                                  | 84     | 53     | 0      |
| Scope 3 tCO₂e<br>(Business travel) <sup>1</sup>                  | 2,527  | 1,398  | 289    |
| Total operational<br>tCO <sub>2</sub> e <sup>1</sup>             | 5,438  | 5,963  | 6,363  |
| YoY % <sup>1</sup>   | (9)%   | (6)%   |        |
| Financed emissions<br>thousand tCO <sub>2</sub> e<br>(mortgages) | -      | 2,561  | -      |
| Financed emissions thousand tCO <sub>2</sub> e (auto finance)    | -      | 1,366  | -      |

 Employees that had left Santander UK or were temporarily absent during each reporting period for 2021-2023 had been excluded from Scope 3 business travel, but should have been included. For 2023 we have estimated this exclusion based on available data. We have made the assumption that the profile of employees and the nature of the travel has not materially changed in 2022 and 2021 and we have used the 2023 estimated uplift to restate 2022 and 2021 business travel. This estimation also impacts the Total CO<sub>2</sub>e emissions, CO<sub>2</sub>e emissions per employee, and year-on-year percentage for 2021-2023. Business travel for the excluded population will be reviewed as part of planned enhancements for future reporting periods.

Note: 2021 figures exclude Santander Financial Services plc emissions, which for 2023 were less than 3% of total emissions and considered not material to be included in 2021.

### Additional notes on GHG emissions calculations Boundary

The Scope 1-3 GHG emissions include the activities and facilities owned and/or under operational control of Santander UK Group Holdings plc.

### Calculation

Scope 1: GHG emissions from oil, gas, direct transport, and fugitive gas emissions. Consumption and transport data is extracted from relevant source systems and records. Data is sourced from internal systems, including meter readings, maintenance records, and internal travel systems, as well as external systems such as bill validation systems and external supplier invoices. Emissions calculated for gas, oil, direct travel, and fugitive gases follow the GHG Protocol Corporate Standard using the relevant UK Government Department for Energy Security and Net Zero (DESNZ) conversion factors and are collated into a total Scope 1 emissions figure. We use billing invoices, meter readings, mileage claims, and maintenance records to obtain our consumption data.

Scope 2: GHG emissions from purchased electricity and electric fleet and company cars. For Santander UK we use the 'market-based' approach to quantify our emissions, meaning we use emissions factors provided by our electricity suppliers. For our Scope 2 emissions, this reflects the emissions for the electricity we have purchased via green tariffs which provide electricity from renewable sources including biomass and wind generation. The Scope 2 emissions for electricity consumption are calculated using the relevant UK Government DESNZ conversion factors and guidance. Emissions from the electric fleet are calculated using the Residual Mix from DESNZ Fuel Mix Disclosure. Data for electricity consumption and travel for electric fleet and company cars are extracted from relevant source systems. In 2023, battery electric vehicles comprised 64% of the total company fleet and hybrid electric vehicles made up 21% Emissions are collated into a total Scope 2 emissions figure. We use billing invoices and mileage claims for our consumption data. Electricity purchased by SFS was from conventional energy sources. We record Scope 2 emissions from SES both as location-based and market-based emissions. We sourced data for SFS electricity usage from billing invoices. Where data was delayed for year-end reporting, the average monthly electricity consumption was used to project the consumption for the remainder of the year.

Scope 3: This includes indirect emissions created through our value chain that have not been included in Scope 1 and 2. Our Scope 3 reporting encompasses the emissions from business travel (air, road and train). Business travel records are extracted from relevant internal systems or provided by the third-party travel admin operator. The distance in kilometres travelled is converted into carbon emissions using relevant factors from UK Government DESNZ and collated into a total Scope 3 emissions figure. Car figures are based on engine size, flight figures are based on average cabin seat class, and for rail they are based on average cabin seat class. Rail figures are based on national rail conversion factors. We source data from mileage claims and third-party travel reports. Taxi travel is excluded due to the lack of mileage data.

*Extra information:* DESNZ emission factors change each year and, in some cases (such as air travel), they have increased, meaning that the emissions have will increased for the same distances travelled in 2023 compared to 2022.

### Additional notes on financed emissions:

Calculations for residential mortgages include the attribution factor, which is the outstanding amount of the loan at 31 December for each mortgage divided by the total property value at origination for each building, as per PCAF's methodology. Building emissions (in  $tCO_2e$ ) were provided to Santander UK by the external data provider, Landmark. Landmark modelled building emissions associated with each property in the portfolio. These building emissions were then multiplied by the attribution factor, before being grouped together across region and property type.

For auto finance financed emissions, at 31 December 2022, the vehicle finance portfolio of SCUK comprised 633,806 individual funded assets (vehicles). To manage the large dataset provided by SCUK and account for the different considerations of vehicle and fuel types, the dataset and calculation was divided into groups of vehicle type and fuel type. The attributed financed emissions and attributed distance were calculated for each vehicle, then aggregated on vehicle type level. The sum of financed emissions across all vehicle-types is then aggregated and divided by the sum of attributed distances to determine the financed emissions intensity of the portfolio. Data from external providers are used for estimating the emission factors for each vehicle type and fuel type.

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# Welcome to Governance

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Governance at a glance

# Governance at a glance

Governance



Due to the overlap in Board membership, the Santander UK Group Holdings plc and Santander UK plc Board and Board Committees meet substantively simultaneously. As such, this report details the governance arrangements, practices and activities of both Santander UK Group Holdings plc's and Santander UK plc's Boards (the Boards) and Board Committees. The Santander UK plc Board and Board Committees also met independently from the Santander UK Group Holdings plc Board and Board Committees twice in 2023.

# Board changes in 2023

| 1 June  | 31 August                  | 1 September                         | 27 September        | 30 September            | 15 December                  |
|---|----------------------------|-------------------------------------|---------------------|-------------------------|------------------------------|
| Michelle Hinchliffe and<br>José María Roldán<br>appointed | Antonio Simoes<br>resigned | Pedro Castro e<br>Almeida appointed | Duke Dayal resigned | Chris Jones<br>resigned | Annemarie Durbin<br>resigned |

Independent Non-Executive Director 👘 Non-Executive Director 👘 Executive Director

\*Santander UK plc only

The UK Corporate Governance Code 2018 (the Code) sets out the framework for premium listed companies in the UK. Although the Company does not have premium listed shares on the London Stock Exchange, compliance with the Code is appropriate for a Company of our size and systemic importance to the UK economy. This Governance section details how the Company has applied and complied with the principles and provisions of the Code. Any principles and provisions of the Code that are not complied with are explained in the Directors' Report.

| Board Leadership and Company<br>Purpose<br>Our strategic priorities – pages 14 to 15<br>Our performance & KPIs – pages 16 to 17<br>Our Board & governance structure – page 54<br>Culture – pages 29 and 54 to 55 | <b>Division of Responsibilities</b><br>The role and responsibilities of the Board<br>– page 54<br>Committee reports – pages 60 to 72<br>Board & Board Committee attendance – page 57  | Audit Risk and Internal Control<br>Audit Committee Report – pages 65 to 69<br>Principal Risks – page 19<br>Risk Committee Report – pages 62 to 64<br>Going concern & viability - pages 68, 82 and 83 |
|--|---|--|
| S172: Stakeholder Voice – pages 31 to 32<br>Workforce engagement – pages 54 to 55  | Composition, Succession &<br>Evaluation<br>Board composition – page 55<br>Board succession – pages 58 and 60 to 61<br>Board and Committee effectiveness – page 59<br>Nomination & Governance Committee report –<br>pages 60 to 61 | <b>Remuneration</b> Directors Remuneration Report – pages 71 to 72   |

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# Chair's report on corporate governance

### Our Board and governance structure

Maintaining high standards of corporate governance is an essential element to ensure the long-term sustainable success of the Company. In addition to the Code (the standard against which we measure ourselves), we also have internal governance practices and rules, principally:

- The UK Group Framework, which defines clearly our responsibilities and relationship with Banco Santander SA, our shareholder, taking account of our fiduciary and regulatory responsibilities. This gives us the autonomy to discharge our responsibilities in the UK in line with best practice as an independent board while giving Banco Santander SA the oversight it needs. Clarity of roles and responsibilities is key to ensuring proper accountability for decisions and outcomes.
- The Corporate Governance Framework (CGF), which is designed to assist the Boards of Directors in discharging their responsibilities and ensuring an appropriate degree of delegation throughout the Santander UK group.

We review the CGF regularly to confirm that governance arrangements remain effective and appropriate. The corporate governance structure is supported by the internal control and risk management systems. An important principle, applied throughout the CGF, is that delegation of executive authority is to individual office holders, who may delegate aspects of their authority to others, as appropriate. Executive level committees have been established to support individuals in discharging their responsibilities.

# Santander UK group structure and ring-fencing governance arrangements

The substantive business of the Santander UK group continues to be conducted by Santander UK plc, our principal ring-fenced bank (RFB). Ringfenced banks operate within governance rules defined and overseen by the PRA who granted Santander UK plc certain ring-fencing governance rule modifications, recognising our ownership structure and chosen ring-fencing business model. With effect from 1 January 2024, the PRA approved a number of revisions to our ring-fencing rule modifications which simplify our governance arrangements, including the ability to have common Santander UK Group Holdings plc and Santander UK plc Board and Board Committee memberships, subject to various safeguards. As such, Mark Lewis, Dirk Marzluf and Nicky Morgan were appointed to the Board of Santander UK Group Holdings plc, with a number of changes to Board Committee composition to ensure complete alignment with Santander UK plc. One of the safeguards agreed is that if a conflict matter (as defined by the PRA) were to arise between the two companies, three INEDs holding PRA senior management functions (SMF) will have veto rights on Board decisions. These three SMF INEDs are Nicky Morgan, Mark Lewis and Ed Giera. Nicky Morgan will chair the RFB Board meeting in the event of a conflict matter decision.

### The role and responsibilities of the Board

The Boards are collectively responsible for promoting the success of Santander UK for the benefit of its stakeholders, taking into account the likely impact of our decisions in the long-term, as well as balancing the interests of our other stakeholders and our contribution to wider society. Our section 172: Stakeholder Voice statement in the Strategic Report explains how we have engaged with our stakeholders during the year.

The key decisions and matters reserved for the Boards' approval, such as the long-term strategy and priorities, are set out in the CGF. A copy of the Schedule of Matters Reserved for the Board is also available on our website at aboutsantander.co.uk, which does not form part of this Annual Report.

As Chair, I have overall responsibility for the leadership of the Boards and for ensuring their effectiveness in all aspects of operation. These responsibilities are formalised in the CGF. The composition of the Boards helps to ensure that no one individual or small group of individuals dominates the Boards' decision-making. The diversity of skills, experience and background on the Boards enables them to provide constructive challenge and strategic guidance and to offer specialist advice.

There is a clear division of responsibilities between the leadership of the Boards and the executive leadership of the business. The responsibilities of the Chair, CEO, SID and Non-Executive Directors (NEDs) are agreed by the Boards and set out in separate role statements as part of our CGF and are available on our website at aboutsantander.co.uk, which does not form part of this Annual Report. The Boards are also supported by their Committees, who make decisions and recommendations on specific responsibilities delegated to them. This enables the Boards to spend a greater proportion of their time on strategic, forward-looking matters.

### **Board Committees**

The Committees play an essential role in supporting the Boards, giving focused oversight of key areas and aspects of the business. Their roles and responsibilities are set out in their Terms of Reference which are available at aboutsantander.co.uk and which do not form part of this Annual Report. The Terms of Reference are regularly reviewed by each Committee to make sure they remain appropriate. Cross-Committee memberships provide visibility and awareness of matters relevant across the Committees.

Each Committee is chaired by and comprised of only Independent Non-Executive Directors (INEDs), with the exception of the Board Nomination & Governance and Board Risk Committees, which have one member who is a Banco Santander group appointed Non-Executive Director (GNED). Having assessed committee membership in light of the Code recommendations we are satisfied that the Committees will continue to be able to discharge their duties effectively and efficiently.

The Board Committees have each prepared a report which includes a description of their role and composition. These are presented in the sections that follow.

### How governance contributes to the delivery of our strategy

Our governance arrangements contribute to the development and delivery of our strategy in various ways, including by promoting accountability and responsibility, and ensuring information flows and independent insight from the NEDs.

All Directors are collectively responsible for the success of the Company. The NEDs exercise objective judgement in respect of Board decisions, and scrutinise and challenge management constructively. They also have responsibilities concerning the integrity of financial information, internal controls and risk management.

As a Board, we are responsible for ensuring that the business is purpose-led and that our decision making and activities reflect our core purpose to help people and businesses prosper. We do this by overseeing and developing our strategy and policies, including risk and corporate governance arrangements, monitoring progress towards meeting our objectives and reviewing the implementation of them by the CEO and his wider executive management team. In 2023, we refreshed our Strategic Blueprint, which defines our future direction, and sets out our 'why', our 'what', and our 'how', all underpinned by a set of clear strategic goals. The Board is accountable to our shareholders for the proper conduct of the business and seeks to represent the interests of all stakeholders

The Boards identified the following key stakeholders: Customers, Employees, Regulators, Communities and Investors. More information on how the Boards balance the interests of these stakeholders can be found in the Board Responsible Banking Committee Chair's report and our section 172: Stakeholder Voice statement in the Strategic Report.

# Culture and hearing the views of the workforce at the Board

The Boards recognise the importance of culture as a mechanism to support the long-term sustainable success of the companies. The Boards are responsible for setting and overseeing our culture, as well as monitoring progress on its development, which comes to life through our core values of simple, personal and fair.

Our Code of Conduct contributes to our culture, setting out how we should act and behave towards everyone we encounter through our work. It sits alongside our Strategic Blueprint, which outlines the importance of our TEAMS behaviours - Think Customer, Embrace Change, Act Now, Move Together and Speak Up. The Code of Conduct reinforces these elements to come together to drive our culture and maintain the standards that underpin it. All new colleagues are required to complete training on the Code of Conduct and annual refresher training is required for all colleagues.

Our employees are a key stakeholder, central to the delivery of our strategy, and the Boards are committed to ensuring continuous engagement with them to create a culture of inclusivity and belonging and, a healthy working environment.

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# Chair's report on corporate governance continued

As the overwhelming majority of colleagues in the Santander UK group are employed by Santander UK plc, the Board receives regular updates on the culture of the business and views of employees of Santander UK plc from engagement surveys feedback. These give the Board an understanding of the overall Santander UK group workforce and provide meaningful dialogue at Board meetings on workforce matters. For more, see the Board Responsible Banking Committee Chair's report.

### Board membership

At 31 December 2023, the Board of Santander UK Group Holdings plc consisted of the Chair (independent on appointment), four INEDs, one Executive Director (ED) and two GNEDs. The Santander UK plc Board, at 31 December 2023, consisted of the Chair (independent on appointment), six INEDs, one ED and three GNEDs. As a result of revisions made to our ring-fencing governance rule modifications, from 1 January 2024 the membership of the Board and Board Committees of Santander UK Group Holdings plc are now fully aligned with those of Santander UK plc. The Boards currently consist of the Chair (independent on appointment), six INEDs, one ED and three GNEDs. Angel Santodomingo will be appointed as an ED once regulatory approval has been received.

Biographies of the Directors are available at aboutsantander.co.uk, which does not form part of this Annual Report. The letters of appointment for INEDs and GNEDs are available at the Company's registered office and at the Annual General Meeting.

Through the Board Nomination & Governance Committees, we make sure there is the right mix of individuals on the Boards, giving an appropriate balance of knowledge, skills, experience and perspectives. Our aim to ensure orderly succession for Board positions is supported by continuous and proactive processes. We take into account our strategic priorities and the main trends and factors affecting the sustainability and success of the business. We oversee and regularly review the development of a diverse pipeline for succession.

In 2023, we appointed Angel Santodomingo as incoming CFO (subject to regulatory approval) following Duke Dayal's departure and welcomed Michelle Hinchliffe, Jose Maria Roldan and Pedro Castro e Almeida as NEDs. Antonio Simoes, Chris Jones and Annemarie Durbin resigned as NEDs during the year, and I'd like to thank them all for their commitment and invaluable contributions during their time on the Boards.

All aspects of diversity form part of our Board succession planning process. For more, see the Board Nomination & Governance Committee Chair's report.

### Board meetings in 2023

We held 11 Board meetings in 2023. Meetings of the Company were held concurrently with Santander UK plc. The Santander UK plc Board and Board Committees also met independently from the Santander UK Group Holdings plc Board and Board Committees twice in 2023.

Regular updates are provided to the Boards by me, each of the Committee Chairs, the CEO, CFO and CRO. I also held a number of meetings with the NEDs without the EDs present. We have a comprehensive and continuous agenda setting and escalation process to ensure the Boards have the right information at the right time and in the right format to enable the Directors to make the right decisions. As Chair, I lead the process, assisted by the CEO and Company Secretary, and this ensures enough time is set aside for strategic discussions and business critical items. Together with the Committee Chairs, we ensure Board and Committee meetings are structured to facilitate open discussion, debate and challenge. The NEDs also receive regular updates from management to give context to current issues.

### **Board activities**

I, together with the CEO and Company Secretary, and supported by the Directors and senior management, make sure that the Boards have an appropriate schedule for the year. This is focused on the opportunities to drive growth and profitability of the business, transformation to support the future success of the business, business performance and risk management, customer experience and outcomes and remaining apprised of the external operating environment. It includes the Company's digital strategy, ensuring the Company is run in a responsible and sustainable way in the interests of its stakeholders, and ensuring that the Company's culture is aligned with its purpose, values, and strategy.

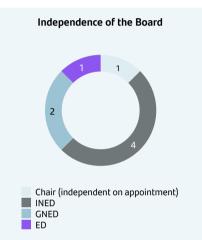
The Boards ensure regular contact with management and colleagues through several means. These include inviting relevant business and function heads to present to the Board or its Committees on latest developments; supporting senior management development plans by welcoming them as observers; scheduling regular meetings for Committee Chairs with relevant senior managers; site visits by NEDs; and topical or technical workshops. Senior leaders are also available to the NEDs for advice and support.

The Boards regularly monitor progress against the strategic priorities and performance targets of the business, and in 2023, once again held a separate Board Strategy Day. This ensures that our strategy remains consistent with that of the wider Banco Santander group and presentations considered the current macro environment, the ambition for the Company over a five-year time horizon, customer sentiment, evolving our value proposition, and opportunities to further grow the business. The day concluded with a presentation by the CEO on potential investments and the financial impact, recognising the trade-off between returns and market share/revenue growth.

Alignment with Banco Santander group strategy is also strengthened by holding one board cycle in Madrid each year, providing the Boards with opportunities to interact with executives and the senior management of Banco Santander SA.

In 2023, the Boards and Board Committees participated in workshops to consider important topics in depth and to engage with key stakeholders. These are listed in the table overleaf. To ensure the most effective use of the time at Board meetings, in addition to the delegation of certain responsibilities to the Board Committees, held informal discussions with Board members. More details of the Board activities in 2023 are set out on the next page.

### **Board composition**



Gender diversity

Board tenure



At 31 December 2023. For more, see the Board Nomination & Governance Committee report.

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# Chair's report on corporate governance continued

### Summary of Board activities in 2023

The Board aims to consider the views of all impacted stakeholders, whilst acting in the best interests of the Company and its members as a whole, as set out in the section 172: Stakeholder Voice statement in the Strategic report. Activities in 2023 included:

| Key: |             |                   |           |      |            |
|------|-------------|-------------------|-----------|------|------------|
| ប៉ប៉ | Customers   | ෯                 | Investors | ්ම   | Regulators |
| ෯    | Communities | <del>(</del> )ំហំ | Employees | දිනු | Climate    |

| Theme  | Action taken by the Board and outcomes   | Stakeholders<br>considered                                 |
|--|--|--|
| Business and<br>Customer<br>Strategy                                     | <ul> <li>As part of the Board Strategy Day, reviewed our customer strategy and proposition across the Retail &amp; Business Banking and Corporate &amp; Commercial Banking businesses. The Board considered management's proposed Initiatives to drive revenue growth and enhance the customer proposition and experience across these business segments.</li> <li>Reviewed and approved the goals and metrics to measure the delivery of the Strategic Blueprint.</li> <li>Considered reports on the external competitor environment, M&amp;A activity, and market trends.</li> <li>Reviewed, challenged, and approved the 3-year business plan (2024-2026) and the annual budget, including assumptions underpinning the plan.</li> <li>Given the rapidly evolving macroeconomic environment throughout the year, particularly in respect of interest and inflation rates, adjusted strategies as necessary to support a resilient and sustainable operating environment and associated risk assessments.</li> <li>Conducted a deep dive into Fraud identification and management focusing on those initiatives which would have the most impact in minimising fraud related loss for our customers and Santander UK.</li> <li>Discussed Management's proposed IT and Digital Strategy and the roadmap of initiatives to enhance these enablers.</li> <li>Board members also visited the Financial Crime and Financial Support Centres of Excellence in Bradford to gain deeper insight into financial crime risk mitigation and initiatives to provide support to our customers experiencing hardship.</li> </ul> | <b>ෆී</b> හී   |
| Transformation<br>including<br>leveraging<br>Banco<br>Santander<br>scale | <ul> <li>Reviewed initiatives and opportunities to collaborate and leverage resources and capability across the Europe region and the Banco Santander group, including the Banco Santander group-wide transformation agenda (One Transformation) and the implications of the Banco Santander group's new operating model structured across five global business lines.</li> <li>Received regular reports on progress with driving operational efficiencies through the Transforming for Success programme and management's revised approach to strategic change management and investment prioritisation.</li> <li>Board members participated in workshops covering agile work practices, cybersecurity risk management, and artificial intelligence.</li> </ul>   | ởở         ẩ         ởở           ởở         ởở         ởở |
| Regulation,<br>Balance Sheet<br>and Capital                              | <ul> <li>Reviewed, challenged, and approved the ICAAP, ILAAP, adequacy and effectiveness of stress-testing and capital management, AT1 payments and ordinary and preference share dividend payments in line with PRA guidance. The Board followed the methodology set out in the Board-approved Surplus Capital Allocation Framework to determine the assessment and utilisation of surplus capital.</li> <li>Approved the Resolvability Assessment Framework Self-Assessment for submission to the Bank of England, and Santander UK plc's Recovery Plan for submission to Banco Santander as part of its Banco Santander group-wide submission to the European Central Bank.</li> <li>Considered the future regulatory landscape and implications, including confirmation that the Company was on track to meet the first phase of the Consumer Duty regulation for new and existing products. Considered regular reports from the General Counsel on legislative developments and other legal matters in progress.</li> <li>Board members also participated in workshops on Asset and Liability management and the evolution of the IFRS 9 approach and supporting models.</li> </ul>   | <u>්</u> කි හි<br>ම  |
| Risk and<br>control  | <ul> <li>Received regular enterprise wide risk updates from the CRO, together with updates on specific risks, such as third-party outsourcing, IT, data management, financial crime compliance, fraud, climate change and inflation. The Board closely monitored overall operational risk given the ongoing execution of the extensive transformation agenda.</li> <li>Considered financial crime, including oversight of programmes to accelerate controls enhancement and regulatory engagement, back book remediation, and the progress made to return the Company to Board Risk Appetite on a sustainable basis. The Board also approved the Anti Money Laundering and Counter Terrorist Policy as part of its annual review.</li> <li>Approved the Company's Risk Appetite Statement as part of the annual review. The Board subsequently approved changes to three financial crime risk indicators, fraud risk appetite metrics, and material outsourcing risk appetite.</li> <li>Approved the Risk Framework as part of the annual review.</li> <li>Received annual reports on whistleblowing.</li> <li>Reviewed and approved relevant submissions related to the Operational Resilience Programme.</li> <li>Received regular reports on recovery and resolution including conducting a fire drill exercise.</li> </ul>   | <u>ÔÔ</u> ÔŸ <b>&amp;ð</b>                                 |

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# Chair's report on corporate governance continued

| Theme                                       | Action taken by the Board and outcomes   | Stakeholders considered |
|---|--|-------------------------|
| People and<br>Culture                       | <ul> <li>Received reports on various people matters including the Company's HR Operating model, talent management and succession planning and gender pay gap.</li> <li>Conducted a deep dive on culture to agree the desired culture for the organisation to support the execution of the Strategic Blueprint which informed the development of the Culture Strategy. In addition to reports from the Board Responsible Banking Committee (RBC) on delivery of the culture strategy, the Board participated in several informal activities to assess the culture and sentiment of employee cohorts including our Young Leaders.</li> <li>Considered colleagues' ways of working and opportunities to optimise the real estate portfolio.</li> <li>Considered succession planning across all key control, support functions and business functions.</li> <li>Approved the Diversity and Inclusion Strategy on recommendation from the RBC.</li> <li>Board members also participated in a workshop to define our Employee Value Proposition.</li> </ul>  | <mark>00</mark> 00      |
| Governance<br>and<br>Responsible<br>Banking | <ul> <li>Approved four appointments to the Board to succeed Group, Executive and Independent Directors who had stepped down from the Board. Approved common membership across the Santander UK Group Holdings plc and Santander UK plc Boards upon receipt of the PRA's approval of the Company's ring-fencing governance submission.</li> <li>Reviewed, challenged, and approved the 2022 Annual Report.</li> <li>Received regular verbal updates of Board Committee activity from their respective Committee Chairs.</li> <li>Approved a revised Banco Santander Subsidiary Governance Model.</li> <li>Approved the recommendations and resulting action plan for the 2023 internally facilitated Board evaluation.</li> <li>Approved the Company's climate strategy and transition plan on recommendation of the RBC.</li> <li>Approved the Modern Slavery report and updated the Employee Code of Conduct.</li> <li>Board members also participated in workshops delivered to the RBC to discuss the specific elements of the Company's approach to comply with the Consumer Duty.</li> <li>Board members attended the Chairman's annual event where the Company's education programme for 2024 was launched.</li> </ul> | <u>ි</u> කි ිකි<br>මා   |

### **Board and Board Committee attendance**

The Directors' attendance at the Board and Board Committee meetings held in the year is set out below. Board and Board Committee meetings are generally held concurrently with Santander UK plc, with business specific to each company identified and recorded as appropriate, reflecting the decisions taken by the Board or Board Committee of the relevant entity.

|   |                                     | Board     |        | Board Board Audit |        | Board Nom<br>Govern<br>Commit | ance   | Board Remuneration<br>Committee (ii) |        | Board Responsible<br>Banking Committee |        | Board Risk<br>Committee |        |
|---|-------------------------------------|-----------|--------|-------------------|--------|-------------------------------|--------|--------------------------------------|--------|--|--------|-------------------------|--------|
|   |                                     | Scheduled | Ad hoc | Scheduled         | Ad hoc | Scheduled                     | Ad hoc | Scheduled                            | Ad hoc | Scheduled                              | Ad hoc | Scheduled               | Ad hoc |
| Chair                                   | William Vereker                     | 8/8       | 3/3    | -                 | -      | 6/6                           | 2/2    | -                                    | -      | -                                      | -      | -                       | -      |
|   | Lisa Fretwell                       | 8/8       | 3/3    | 11/11             | -      | -                             | -      | 2/2                                  | 1/1    | 9/9                                    | -      | 7/7                     | 2/2    |
|   | Ed Giera                            | 8/8       | 3/3    | 11/11             | -      | 6/6                           | 2/2    | 6/6                                  | 2/2    | 9/9                                    | -      | 7/7                     | 2/2    |
| Independent Non-<br>Executive Directors | Michelle Hinchliffe <sup>*</sup>    | 5/5       | 2/2    | 7/7               | -      | 2/2                           | 1/1    | -                                    | -      | 5/5                                    | -      | 4/4                     | 1/1    |
|   | Chris Jones*                        | 6/6       | 1/1    | 8/8               | -      | -                             | -      | 4/4                                  | 1/1    | 6/6                                    | -      | 5/5                     | 2/2    |
|   | Jose Maria Roldan <sup>*</sup>      | 5/5       | 2/2    | -                 | -      | -                             | -      | -                                    | -      | 5/5                                    | -      | 4/4                     | 1/1    |
| Banco Santander                         | Antonio Simoes <sup>*</sup>         | 5/5       | 1/1    | -                 | -      | -                             | -      | -                                    | -      | -                                      | -      | -                       | -      |
| Group nominated<br>Non-Executive        | Pedro Castro e Almeida <sup>*</sup> | 3/3       | 1/2    | -                 | -      | -                             | -      | -                                    | -      | -                                      | -      | -                       | -      |
| Directors                               | Pamela Walkden                      | 8/8       | 3/3    | -                 | -      | 6/6                           | 2/2    | -                                    | -      | -                                      | -      | 7/7                     | 1/1    |
|   | Mike Regnier                        | 8/8       | 3/3    | -                 |        | -                             |        | -                                    |        | -                                      |        | -                       |        |
| Executive Directors                     | Duke Dayal <sup>*</sup>             | 6/6       | 1/1    | -                 |        | -                             |        | -                                    |        | -                                      |        | -                       |        |

\* For dates of Board appointments or resignations during the year, see the timeline on the Governance at a glance page. Appointments to, or resignations from, the relevant Board Committees were aligned to these dates unless stated otherwise.

<sup>(i)</sup> Michelle Hinchliffe joined the Board Nomination & Governance Committee on 1 October 2023.

(ii) Lisa Fretwell joined the Board Remuneration Committee on 1 October 2023.

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### Chair's report on corporate governance continued

### Monitoring independence

The Board Nomination & Governance Committees monitor whether there are relationships or circumstances which may affect a Director's independence, and have concluded that all NEDs are independent in character and judgement. I, as Chair, was independent on appointment when assessed against the circumstances set out in Provision 10 of the Code. No INEDs have a material relationship with the Company nor receive additional remuneration to Directors' fees. In addition, no INEDs serve as directors of any external companies or affiliates in which any other Director is also a director.

# Monitoring Director interests, time commitment, and fees

The Board Nomination & Governance Committees are responsible for oversight of conflicts of interest. Each Director has a duty under the Companies Act 2006 to avoid a situation in which they have or may have, a direct or indirect interest that conflicts, or may conflict, with the interests of the Company. This duty is in addition to the existing duty Directors owe to the Company to disclose to the Board any interest in a transaction or arrangement under consideration by the Company.

In 2023, the Board Nomination & Governance Committees continued to review the time commitment and Directors' potential conflicts of interest to ensure that any such conflicts are managed appropriately and in compliance with CRD IV and ring-fencing requirements. In accordance with Provision 15 of the Code, Directors are required to seek prior approval from the Board before taking up external appointments.

External appointments are disclosed to the Board, before appointment, with an indication of time commitment expected. All Directors continue to devote sufficient time to their roles at the Company. No significant external appointments were undertaken by any Directors. The Articles of Association contain provisions that allow the Board to consider and, if it sees fit, authorise situational conflicts.

These powers have operated effectively and the formal system for Directors to declare their interests and for the non-conflicted Directors to authorise situational conflicts continues to be in place. Any authorisations given are recorded by the Company Secretary and Directors are asked to certify, on an annual basis, that the information in the register is correct. During the year, the CEO and I reviewed the level of fees paid to INEDs for Board and Board Committee chair and membership. In doing so, we considered whether INED fees were at an appropriate level, having regard to factors including the associated time commitments for INEDs and benchmarking against peers. In light of this, increases to the INED base fee, both the Board Audit and Board Risk Committee Chair and member fees, and both the Board Remuneration and Board Responsible Banking Committee member fees were approved. The Board Remuneration Committee also approved an increase to the Chair fee. For more, see the Remuneration Implementation Report.

### The right information and support

The Chair, supported by the Company Secretary, ensures that all Board members receive appropriate and timely information. All Directors have access to the advice of the Company Secretary and the Company provides access, at its expense, to the services of independent professional advisers in order to help the Directors discharge their role.

### Succession Planning

The Board Nomination & Governance Committees are responsible for ensuring plans are in place for orderly succession to both Board and senior management positions and oversees the development of a diverse pipeline for succession. Effective succession planning supports the Company in delivering on its strategic objectives by ensuring we have the right balance of skills and experience on the Board, Board Committees and in senior management roles taking into account current and anticipated future business needs. For more, see the Board Nomination & Governance Committee Chair's report.

### Appointment and retirement of Directors

The Company's Articles of Association require each Director to retire every year at the Annual General Meeting and any Director may offer themselves for re-election by members. For more, see the Directors' report.

### Director induction – Michelle Hinchliffe

Upon Michelle's appointment to the Board, she received a tailored induction plan to gain a thorough understanding of our business, culture and values, her role as an INED and as Chair of the Board Audit Committee and our stakeholders.

Michelle received an induction pack covering a broad range of information including Board and Board Committee papers, meeting minutes and details of operational and financial performance, information on risk management and internal controls, and key policies and governance documents.

Introductory meetings were held with each member of the Board and Executive Committee, the Company Secretary and key senior managers across Santander UK and the Banco Santander group. As Michelle was succeeding Chris Jones as Chair of the Board Audit Committee, additional time was spent with Chris discussing key issues, as well as other key stakeholders covering aspects such as:

- Governance arrangements in relation to the Chief Internal Auditor's objectives, performance, remuneration and succession planning and oversight of Internal Audit function,
- The External Auditors and their audit plan,
- Financial reporting,
- Resolution and recovery, and
- Whistleblowing procedures.

For more on Director induction and training, see the Board Nomination & Governance Committee Chair's report.

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# Chair's report on corporate governance continued

### **Board and Committee effectiveness**

The annual evaluation, which is typically facilitated externally at least once every three years, highlights areas of further development to enable the Boards to continuously improve their performance. I, with the support of the Board Nomination & Governance Committees, lead the Board in considering and responding to the annual review of the Board and Committees' effectiveness, including the performance of individual Directors. The Board Nomination & Governance Committees also review the progress made on the areas of improvement identified. An update on the findings identified in the 2022 evaluation is set out below.

### Progress against 2022 evaluation findings

| Opportunities for improvement                              | Update on actions  |
|--|--|
| Oversight of ESG and<br>Responsible Banking                | The RBC assist the Boards with their strategic ambition for Santander UK to be a sustainable, customer centric and responsible bank. Andrew Wilson, Director of Communications and Responsible Banking, is now responsible for overseeing the coordination of materials into the RBC and the execution of the climate change strategy.   |
| Agenda planning, Board time<br>and Board materials         | Agendas have been refined to focus on fewer items. Matters proposed for discussion are routinely challenged by the Corporate Governance Office to ensure that the Boards' and Board Committees' time is spent on the most material and strategic matters which fall within their remit. Board paper templates and guidance were updated and targeted training to further improve Board paper writing was delivered by the Corporate Governance Office. |
| Board Committee composition                                | The Board Nomination & Governance Committees reviewed the composition of the Board Committees with a number of<br>committee membership changes subsequently approved by the Boards to ensure knowledge was spread among Directors<br>while meeting regulatory requirements.  |
| Emerging market themes and<br>competitor benchmarking      | One of the key areas of focus at the 2023 Board Strategy Day was customer strategy and proposition. The Boards also received a competitor update in September, providing insights into peer performance, strategic investment and M&A activity. Regular updates have been scheduled throughout 2024.   |
| Strengthening our alignment with the Banco Santander group | Regular Board and individual Director visits to Madrid, including one scheduled Board cycle of meetings each year, plus attendance at UK meetings of Banco Santander group directors as appropriate, have strengthened relationships with the Banco Santander group.   |

In 2023, I asked the Company Secretary to undertake an internally facilitated review of the effectiveness of the Boards and Board Committees (the Review). The process included the completion of various questionnaires, covering the Boards and each Board Committee, issued by Lintstock, an independent service provider with no other connection to the Company or any individual Directors. The questionnaires focused on a number of key areas: Board composition; stakeholder oversight; Board dynamics; focus of meetings; strategic oversight; risk oversight; succession planning and people oversight; Board Committees; Board support and priorities for change. Overall, the Review concluded that the Board and all Committees continue to operate effectively and are rated highly. The key strengths identified were the relationships between the Board and its Committees, the relationship between the NEDs and the CEO and the annual cycle of work.

The Review also identified some opportunities for improvement, set out in the table below. The Boards fully considered the recommendations from the internal evaluation and agreed an action plan which will be regularly reviewed by the Board Nomination & Governance Committees in 2024.

As part of the Review, I also conducted individual Directors' assessments. Each Director completed a questionnaire to reflect on their performance, their relationships with other Board members and identify any areas of development, which we then discussed privately. I am satisfied with the performance of all Board members. Ed Giera, as Senior Independent Director, also undertook an assessment of my performance as Chair, seeking feedback from each Director which was then discussed at a meeting without me present.

In accordance with the Corporate Governance Code, it is anticipated that in 2024 an external review will be undertaken.

### 2023 evaluation findings

| 5   |  |
|---|--|
| Opportunities for improvement                         | Commentary and actions   |
| Improving Board-level<br>information                  | Although there has been an improvement in the length of the Board packs and the timeliness in which they are provided, and although the length of packs is in line with the financial services' benchmark, the length of the Board packs still create a challenge for Directors to adequately review the materials in the time available. The Forward-Looking Agendas for the Boards and the Committees will continue to be reviewed to check that items are not presented more often than they need to be. The Board Schedule of Matters Reserved will also be revised so that a more appropriate materiality/significance threshold is applied to ensure the Board's time is maximised on matters of strategic relevance. The Corporate Governance Office will continue to hold training sessions and provide guidance on Board paper writing and presentations. |
| Forward leaning strategic topics for the board agenda | Feedback showed that the Boards would welcome more updates on strategic topics such as customer strategy and sentiment, market outlook and competitor environment, and external perspectives including digitisation and innovation. These topics will be addressed through Board updates, workshops or sessions with external speakers across 2024.  |
| Managing Board transition and roles                   | There were a number of changes to Board composition in the year and ensuring each new Board member settles into their role quickly has been acknowledged as a priority. At management level, succession planning of key positions, particularly at Executive Committee level, should focus on potential internal successors and the effectiveness of Santander UK's talent management processes. Induction plans, ongoing training requirements and succession planning are already key areas of focus for the Board Nomination & Governance Committees and this will continue in 2024.  |

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# Board Nomination & Governance Committee Chair's report

### William Vereker

Chair

### Introduction

On behalf of the Committee, I am pleased to present the Board Nomination & Governance Committee report.

When feasible, the Committee and the RFB Committee (together the Committees) conduct their business concurrently to ensure alignment of practices, policies and procedures.

I am also the Chair of the RFB Committee and, as the vast majority of Santander UK's business is within the RFB's perimeter, this report details the governance arrangements, practices and activities of both Committees.

### Committees' responsibilities

Lead the process for Board and Board Committee appointments and oversee succession planning for the Board and senior management positions.

Oversee the evaluation of the performance and composition of the Board and Board Committees.

Monitor the governance arrangements for Santander UK and make appropriate recommendations to the Board to ensure that those arrangements remain adequate.

### Committee members At 29 February 2024

| William Vereker (Chair) |
|-------------------------|
|-------------------------|

Ed Giera

Michelle Hinchliffe

Mark Lewis<sup>\*</sup>

Nicky Morgan<sup>®</sup> Pamela Walkden

Joined on 1 January 2024

### Key activities in the year

In 2023, the focus of the Committees' work was in the following areas:

### Succession planning

The Committees oversee a formal, rigorous and transparent process to identify, nominate and recommend candidates for appointment to the Board, and consider and approve senior management positions.

Part of this process is to ensure there are succession plans in place for Board, the CEO and key management positions encompassing internal and external candidates, and that there is a skills, experiences and diversity matrix which maps each Director's attributes against those which are most relevant for the Board, taking into account the future strategic direction of the Company and its needs. As well as tracking the Board's strengths, this matrix is used to identify gaps in its desired collective skills profile. For all key Santander UK senior management positions the Committees coordinate with the Banco Santander group to ensure that there are suitable candidates 'Ready Now', 'Ready in 1-3 years' and 'Future Ready'.

While appointments are based on the merit of the individual candidates and objective criteria, we also aim to promote diversity in its broadest sense. This complements and strengthens the overall Board and its Committees' skills, knowledge and experience. Any appointments also take account of all legal and regulatory requirements.

In 2023, a significant proportion of the Committees' time was devoted to search and selection processes and the implementation of our succession plans due to:

- the retirement of Chris Jones (Chair of both the Board Audit and Remuneration Committees and Chair of the RFB Board Audit Committee) after nine years on the Boards,
- the forthcoming retirement of Ed Giera (Senior Independent Director, Chair of both the Board Risk and Responsible Banking Committees and Chair of the RFB Board Risk Committee), who will have served for nine years in late 2024,
- the resignation of Duke Dayal as CFO with effect from October 2023,
- the earlier than planned retirement of Annemarie Durbin from the Santander UK plc Board (Chair of the RFB Board Remuneration Committee and the RFB Senior Ring-fencing Director) with effect from December 2023.

Hedley May and Spencer Stuart, external search consultants with whom the Company and individual Directors have no other relationship, were engaged to assist with the search and selection process to identify two new NEDs who could serve as the Chairs of the Board Audit and Risk Committees respectively.

For each appointment, the Committees agreed the personal attributes including cultural fit, and ability to lead and manage change which were desirable for the role together with the skills and experience which were needed. A database of potential candidates was created in line with our Board Diversity and Inclusion Policy. A longlist of those felt to be most suitable for consideration was prepared and considered by the Committees as a whole before a shortlist was drawn up with candidates invited to interview with me and other Board members. During both processes, the Boards were regularly informed on progress. Following detailed feedback from these interviews the Committees then selected which individuals should progress to interviews with key Banco Santander individuals. This led to Michelle Hinchliffe being recommended by the Committee as the preferred candidate to succeed Chris Jones as Chair of the Board Audit and RFB Board Audit Committees, which was subsequently approved by the Boards.

During this selection process, José María Roldán was also identified as an individual who would bring strength to the Boards, particularly due to his banking experience across Europe. As such, the Committees recommended his appointment to the Boards.

The search for a candidate for the Board Risk Committee and RFB Board Risk Committee Chair role is ongoing.

Both an internal and external search was conducted for Duke Dayal's successor as CFO and ED, with the process taking into consideration the established succession plan as well as the depth of talent across Santander UK and the Banco Santander group. An external exercise to review the UK market for potential candidates was completed in parallel. The short-listed internal and external candidates were initially interviewed by me, the CEO, Michelle Hinchliffe and the Chief People Officer with further input from key Banco Santander group individuals and members of the Executive Committee. Following this appointment process, Angel Santodomingo was identified as the preferred candidate given his skill set, experience with the role and familiarity with the Banco Santander group and was recommended for approval by the Committees to their respective Boards.

Also in the year, Antonio Simoes, one of our GNEDs stepped down and was succeeded by Pedro Castro e Almeida. An external search was not performed as this is a Banco Santander nominated position drawn from the pool of internal Banco Santander executives. In accordance with our UK Group Framework, the INED members of the Committees and the Board have a reasonable veto right over the appointments of GNEDs. Following a review of his skills and experience, the Committees recommended the appointment of Pedro Castro e Almeida to the Boards.

The Committee also considered who would succeed Annemarie Durbin as Chair of the RFB Board Remuneration Committee (RemCo). It was agreed that appointing Mark Lewis, an existing member of the RemCo, would ensure the incoming Chair had an in-depth understanding of both the business and RemCo matters, supporting a seamless transition.

The Committees also reviewed the composition of each of the Board Committees, recommending a number of changes to committee membership in the year.

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# Board Nomination & Governance Committee Chair's report continued

In addition to Board level appointments, the Committees oversaw and approved changes to Executive Committee membership and other management key position holders in 2023. Andrew Wilson was appointed as Director of Corporate Communications and Responsible Banking on 1 March 2023. Alison Webdale was promoted to Chief Compliance Officer, joining the Executive Committee on 14 June 2023. Reza Attar-Zadeh and Tracie Pearce left in the year. Looking forward, succession planning at Executive level will continue to be a key focus for the Committee in 2024.

On behalf of the Boards, I would like to welcome all those who joined us in the year and thank those who left us for their contributions.

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### Renaming of the Committee

As part of the annual review of the Committees' Terms of Reference, the Committees considered the breadth of their responsibilities. Given the number of governance topics that are focused on, including succession planning, Board and Board Committee effectiveness and the review of the Santander UK corporate governance framework, in addition to Board and senior management appointments, it was agreed to update the Committees' name to the 'Nomination & Governance Committee' to more clearly reflect the scope of work they undertake.

### Review of the Corporate Governance Framework and Banco Santander group Frameworks

A key element of our internal governance system is the adoption of corporate frameworks, which are designed to establish common principles across key subsidiaries on matters considered relevant due to their impact on the Banco Santander group's risk profile. When the frameworks are periodically reviewed, the Committees oversee whether the Company remains in compliance with the key principles in each, and determines whether any UK specific amendments are required.

We also completed the annual review of the Santander UK Corporate Governance Framework (CGF) to ensure it remains fit for purpose. Following the changes made in 2022, and the implementation of a supporting Subsidiary Governance Framework, no substantive changes were required in 2023. The CGF was updated in early 2024 to reflect the updated ring-fencing governance rule modifications.

### Board and Committee effectiveness

The Committees oversee the annual effectiveness review (the Review) of the Boards, its committees' and individual Director performance, including the Chair. In 2023, the Review was completed internally. The Committees also reviewed progress made against actions identified in the 2021/2022 reviews, all of which were closed in 2023. Full details are set out in the Board and Committee effectiveness section of the Chair's report on corporate governance.

### Promoting diversity and inclusion

We believe that our success is integrally linked to the diverse composition of our people and the promotion of an inclusive culture. The basis of this premise applies to our Boards and Board Committees as much as it does to any other area of our organisation. Diverse views, combined with inclusion, encourages the sharing of a wide range of perspectives and ideas alongside challenging and raising concerns. As a Board, we approve the Santander UK Diversity, Equity and Inclusion strategy and monitor its progress through our Board Responsible Banking Committees, holding management to account for promoting diversity and inclusion to see a healthy working culture and positive outcomes in risk management, good conduct, innovation and delivering good customer outcomes. Progress against this can be found in our 2023 Diversity, Equity & Inclusion and Pay Gap Report, which does not form part of this Annual Report.

We recognise that a diverse and inclusive Board should result in more effective and prudent decision-making and risk management. We want a Board that reflects a combination of diversity in its broadest sense, embracing different perspectives and dynamics through demographic diversity and diversity of experience to foster diversity of thought, valuing the input of every Director. Due regard is given to this when identifying and selecting candidates for Board appointments and is considered through Board succession planning.

Our Board Diversity and Inclusion Policy sets out the aspirational targets we've set for achieving Board diversity. The Boards aim to maintain at least two female members and have 40% female representation by 2025. At 31 December 2023, 38% of the Board of Santander UK Group Holdings plc and 36% of the Board of Santander UK plc were female. We also aim to maintain at least one member from an ethnic minority background, which due to the changes in Board composition in 2023, we do not currently meet. We do however remain committed to these targets and the Boards and the Committees will continue to challenge external search consultants where necessary, ensuring that diversity is always considered when drawing up candidate shortlists balanced against the need for specific skills and experience.

At 31 December 2023, 25% of Executive Committee members were female, 35% of our Leadership Group (the level below the Executive Committee) were female and 41% of our senior manager population (mid to senior manager roles) were female.

Looking ahead, we support the intent from the FCA and PRA to establish minimum diversity and inclusion standards to give firms a better understanding of what is expected of them in this area from a regulatory standpoint through the publication of a Policy Statement in 2024.

### Director induction and training

As set out above, three new Directors joined the Boards in 2023.

The Committees oversaw the induction and development plans for each Director, ensuring they all received a comprehensive, tailored induction for their specific role so that that they were fully informed about strategic and commercial issues affecting Santander UK and the markets in which we operate, as well as their duties and responsibilities as Directors. In addition, meetings were arranged for each of them with key stakeholders in the UK and across the Banco Santander group, and visits to different sites around the business were undertaken by them in line with their roles and needs.

To support with the changes made to Board Committee composition and to facilitate a smooth handover between chairs, induction plans were also prepared for Mark Lewis to support his new role as Chair of the Board Remuneration and RFB Board Remuneration Committees.

# Annual review of Director interests, fees and conflicts of interest

As set out in the Chair's report on corporate governance, the Committees' have responsibility for the oversight of conflicts of interest, reviewing Directors' proposed external appointments and their time commitment.

The level of fees paid to INEDs for Board and Board Committee chair and membership are set out in the Remuneration Implementation Report.

### **Effectiveness of the Committee**

As noted in the Board and Committee effectiveness section of the Chair's report on corporate governance, the Committees' performance was assessed as part of the annual review. The Committees were rated highly and continue to perform effectively.

The priorities for the Committees for 2024 were identified as:

- Succession planning particularly at Executive Committee level.
- Managing Board transition following the departure of experienced NEDs and overseeing the appointment and induction of their successors.
- Board diversity continuing to balance the requirements of the skills matrix, regulatory requirements, independence and diversity of mind and Banco Santander governance requirements, as well as diversity in terms of gender and ethnicity.

### William Vereker

Chair 29 February 2024

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# Board Risk Committee Chair's report

### Ed Giera

Chair

### Introduction

On behalf of the Committee, I am pleased to present the Board Risk Committee report.

When feasible, the Committee and the RFB Committee (together the Committees) conduct their business concurrently to ensure alignment of practices, policies and procedures. I am also the Chair of the RFB Committee and, as the vast majority of Santander UK's business is within the RFB's perimeter, this report details the governance arrangements, practices and activities of both Committees.

I was pleased to welcome Michelle Hinchliffe and Jose Maria Roldan to the Committee in 2023. I also would like to thank Annemarie Durbin and Chris Jones for their many contributions to the Committee and strong partnership during their tenures as Committee members and Chairs of the Remuneration Committee and Audit Committee, respectively.

### Committees' responsibilities

Advise the Board on the Enterprise Wide Risk profile, Risk Appetite and strategy.

Provide advice, oversight and challenge to embed and maintain a supportive risk culture.

Review the Risk Framework and recommend it to the Board for approval.

Review and approve the key risk type and risk activity frameworks in the Risk Framework.

Review the capability in the organisation to identify and manage new risks and risk types.

Review risks and issues escalated by the CRO, and their associated action plans.

Oversee and challenge the day-to-day risk management, oversight and adherence to risk frameworks and policies.

Oversee the adequacy of governance arrangements.

### Committee members At 29 February 2024

| Ed Giera (Chair)          |  |
|---------------------------|--|
| Lisa Fretwell             |  |
| Michelle Hinchliffe       |  |
| Mark Lewis*               |  |
| Nicky Morgan*             |  |
| Jose Maria Roldan         |  |
| Pamela Walkden            |  |
| *Joined on 1 January 2024 |  |

Key activities in the year

In 2023, the focus of the Committees' work was in the following areas:

### Economic Crime risk

Financial crime risk remained a principal risk for Santander UK and a focus for the Committee. Throughout the year, the Committee continued to provide oversight of the management and plans to return to Board risk appetite. The Committee also challenged management's approach to financial crime policies and procedures, the pace of transformation, and any emerging risks. The Committee oversaw management's actions to mitigate operational risk losses from fraud and recognised that management achieved a significant reduction in fraud losses in 2023.

### Evolving Market and Macroeconomic Conditions

The Committee thoroughly assessed the capital and liquidity requirements needed to sustain business operations and to withstand significant stress. We regularly reviewed and questioned the plans for managing our strategic, credit, and market risks. These plans included potential risks such as rising inflation and interest rates, housing market conditions, unemployment levels, consumer indebtedness and, for our corporate customers, the risk of credit losses resulting from the failure of a counterparty to meet its obligations, and credit quality deterioration due to increased business cost and supply chain pressures. Despite these risks, our credit portfolios remained resilient, and we are closely monitoring the risks associated with customers' affordability and refinancing options.

### IT and Cybersecurity risk

In 2023, IT and Cybersecurity risk remained a top focus for the Committee. Every quarter, we reviewed and challenged management's progress on the bank-wide programme to address our obsolescence risks and the risks associated with our IT systems. The Committee also received regular reports on cybersecurity risks bearing in mind the elevated geopolitical environment, whilst also maintaining a strong focus on understanding our data risk landscape and our strategy and management programme, designed to address such risks.

### Conduct and Regulatory risk

The Committee reviewed the changes to our Board risk appetite measures and received regular updates on the conduct and regulatory risk profiles, the factors contributing to the higher risk profile, and the activities being taken to address those risks, to implement the Consumer Duty, and to strengthen our risk culture. The Committee assessed the adequacy and effectiveness of the Compliance function, which remains independent.

# Third-Party Risk Management and Business Disruption

Given our extensive reliance on third-parties for a range of goods and services and heightened geopolitical risk putting an increased risk on supply chains, the committee reviewed and challenged progress on a programme of work to enhance our controls and governance arrangements relating to supplier risks.

Business Disruption risk remains a key focus for the business and the Committee reviewed plans and progress within the business to achieve operational resiliency regulatory deadlines.

### People risk

People risk was a significant risk to our business in 2023, particularly when we transitioned our Head Office to Unity Place in Milton Keynes. The Committee conducted multiple deep dives into our people risk profiles, with return to the office, colleague attrition, cost of living pressures, long-term and short-term absence, and colleague wellbeing deemed the most significant.

### Effectiveness of risk management system and internal controls

In 2022, we undertook a full re-engineering of our Risk and Control Self-Assessment (RCSA) process to drive a more robust and comprehensive assessment of our risks and controls and improve our identification, assessment, management and reporting of risk. In 2023, this resulted in material improvements in how risks are identified across the business and an increase in controls. Our risk management system and internal controls estate are now based on a standardised library, enabling us to aggregate our common exposures. The standardisation of our control library also means we can now start to identify the most common controls relied upon across the business and focus more efforts on improving them where they relate to critical or high risks.

Whilst good progress has been made, we recognise that this exercise requires iteration and embedding, which we will continue to focus on in 2024. Our revised RCSA results are a positive step forward in the continued evolution of our risk and control environment, and the outputs now better support our understanding of the risk and control environment.

### **Effectiveness of the Committee**

As noted in the Board and Committee effectiveness section of the Chair's report on corporate governance, the Committees' performance was assessed as part of the annual review. The Committees were rated highly and continue to perform effectively. Risk review

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# Board Risk Committee Chair's report continued

### **Primary activities**

The Committee fulfilled its responsibilities in 2023, by challenging, monitoring, and advising the Board on Santander UK's current risk exposure and future risk strategy.

| Areas of focus | Action taken by the Board Risk Committee  | Outcome  |
|----------------|---|--|
| Risk Appetite  | <ul> <li>Reviewed and challenged the framework of the Board Risk Appetite Statement (RAS) to ensure that it effectively sets appropriate limits for each primary risk type.</li> <li>Examined changes proposed to the Cost of Credit limit given the macroeconomic environment, updates to Non-Traded Market Risk limits to allow for wider sensitivity to interest rates and Operational Risk qualitative statements and supporting metrics.</li> <li>Monitored the risk profile of Santander UK relative to risk appetite limits and continually challenged management on its triggers and appropriateness.</li> </ul>  | <ul> <li>Recommended the proposed Risk Appetite<br/>to the Board for approval.</li> <li>For more, see 'Risk Appetite' in the 'Risk<br/>governance' section of the Risk review.</li> </ul>  |
| Risk Framework | <ul> <li>Reviewed proposed changes to the Risk Framework, particularly changes proposed to the operational risk and resilience framework and conduct and regulatory risk framework.</li> <li>Discussed the annual certification process and assessed the extent to which the Risk Framework had been effectively implemented and embedded across the business.</li> <li>Noted that Risk certification results indicated the majority of Santander UK remained compliant with the Risk Framework. Noted that full compliance increased to 96%, with improvements against most sections of the Risk Framework.</li> </ul>   | <ul> <li>Agreed that the Risk Framework continues<br/>to meet Industry and regulatory standards<br/>and that it has been effectively<br/>implemented.</li> <li>Recommended proposed changes to the<br/>Board for approval.</li> <li>For more, see 'Risk Framework' in the<br/>'Risk governance' section of the Risk review.</li> </ul>   |
| Stress testing | <ul> <li>Stress testing remains a key tool to highlight and manage the impact on capital and profit and loss in stress scenarios. The Committee continues to closely monitor methodology, governance arrangements, and outputs.</li> <li>Reviewed and challenged the scenario and stress tests for the 2023 ILAAP and ICAAP.</li> </ul>   | <ul> <li>Supported management's action plan in<br/>response to the 2022/23 Annual Cyclical<br/>Scenario (ACS) stress test regulator's<br/>feedback.</li> <li>For more, see 'Stress testing' in the 'Risk</li> </ul>  |
| Credit risk    | <ul> <li>Regularly reviewed the credit risk exposure of the Retail and Business Banking,<br/>Corporate &amp; Commercial Banking and Consumer Finance businesses by vintage,<br/>asset type, and risk cohort.</li> <li>Held a 'deep dive' session to review Social Housing exposure given cost of living<br/>pressures and implications of Environmental, Social and Governance/<br/>Decarbonisation requirements on the sector.</li> <li>Challenged management on its strategy and approach to managing credit risk and<br/>credit risk capabilities, and particularly in supporting our customers.</li> </ul>  | <ul> <li>governance' section of the Risk review.</li> <li>Concluded that Santander UK's credit<br/>portfolios remained resilient.</li> <li>Encouraged management to review play<br/>books and identify refinements required<br/>to mitigate impacts on the business as a<br/>result of deteriorating macro conditions.</li> <li>For more, see the 'Credit risk' section of the<br/>Risk review.</li> </ul> |
| Liquidity risk | <ul> <li>Held a deep dive session to review Santander UK's liquidity risk following the failure of Silicon Valley Bank (SVB) and Signature Bank, noting that Santander UK had no direct exposure to SVB.</li> <li>Reviewed the ILAAP, including different scenarios and approaches utilised, and noted management have addressed all regulatory feedback on the previous Liquidity Supervisory Review and Evaluation Process and subsequent ILAAP reviews.</li> <li>Questioned management about ILAAP contingency options, which were derived from the Recovery Plan.</li> <li>Considered half yearly updates on Treasury and asset and liability management activities, the macroeconomic environment, Bank of England base rate changes and the impacts on products, particularly mortgages and pricing.</li> </ul> | <ul> <li>Acknowledged that Santander UK holds<br/>sufficient liquid resources and has<br/>adequate governance and controls in<br/>place to manage liquidity risks.</li> <li>Agreed to recommend the 2023 ILAAP to<br/>the Board for approval, following review<br/>and challenge.</li> <li>For more, see the 'Liquidity risk' section of<br/>the Risk review.</li> </ul>                                   |
| Capital risk   | <ul> <li>Considered dividends proposed to be paid from Santander UK plc to Santander UK Group Holdings plc, and from Santander UK Group Holdings plc to Banco Santander SA, for the year.</li> <li>Challenged management on the capital risk profiles, which remained robust, with all key risk appetite measures staying within the Board Risk Appetite.</li> <li>Reviewed and challenged management on the changes proposed to the Surplus Capital Allocation Framework and the Dividend Policy.</li> <li>Reviewed the ICAAP, including the scenarios used, and challenged management on the internal assessment completed using the regulator's Pillar 2A methodologies.</li> </ul>  | <ul> <li>Recommended the payment of dividends<br/>to the Board for approval, subject to final<br/>determinations on capital distributions by<br/>the regulator.</li> <li>Agreed to recommend the ICAAP to the<br/>Board for approval following review and<br/>challenge.</li> <li>For more, see the 'Capital risk' section of the<br/>Risk review.</li> </ul>  |

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# Board Risk Committee Chair's report continued

| Areas of focus                | Action taken by the Board Risk Committee  | Outcome  |
|-------------------------------|---|--|
| Operational risk & resilience | Received regular updates on the operational risk profile and risk appetite, with a particular focus on Business Disruption, Cybersecurity, IT, Outsourcing and Third Party, People and Transformation and Change risks:   | For more, see the 'Operational risk & resilience' section of the Risk review.  |
|                               | <ul> <li>Business disruption</li> <li>Reviewed self-assessments progress made to achieve regulatory compliance.</li> <li>Challenged management on scenario tests carried out across all Important Business Services (IBS) to determine any limitations in the IBS to recover within impact tolerance.</li> </ul>  | <ul> <li>The Committee remains focused on<br/>ensuring Santander UK achieves<br/>operational resilience regulatory<br/>deadlines of March 2025.</li> </ul>   |
|                               | <ul> <li>Cybersecurity         <ul> <li>Reviewed reports on cybersecurity risk and the external threat landscape particularly on Santander UK's supply chain and management actions being taken to mitigate potential impacts on the bank from attacks on third-party suppliers.</li> <li>Considered risk mitigation for key emerging threats particularly obsolescence in legacy Active Directory systems, infrastructure, and firewalls.</li> <li>Examined the results of our cyber internal controls which are regularly tested using adversarial simulations, which were encouraging and provided assurance of the effectiveness of our controls.</li> </ul> </li> </ul>  | <ul> <li>Received reassurance that internal focus<br/>remains on addressing obsolescence and<br/>vulnerabilities across Santander UK's<br/>critical infrastructure.</li> </ul>   |
|                               | <ul> <li>IT</li> <li>Received regular updates on IT risk and progress made across the IT Risk Remediation activities.</li> <li>Considered management's progress in meeting key critical milestones in bringing IT Risk within Board Risk Appetite.</li> <li>Queried management concerning the capacity and skills in place to complete the critical remediation path and received assurance that a reassessment of work streams had been completed to determine capacity plans, including dependencies.</li> </ul>  | <ul> <li>Received assurance from management in<br/>the overall level of progress including<br/>plans to deliver operational resiliency<br/>compliance by March 2025, and<br/>recruitment, including the prioritisation of<br/>people development and talent retention<br/>for the team's future growth.</li> </ul>   |
|                               | <ul> <li>Outsourcing and Third party</li> <li>Received regular reporting on outsourcing and third-party risk and considered this risk type as a significant risk, following management's recognition of the challenges.</li> <li>Reviewed progress made on the Vendor Risk Questionnaire from the SS2/21 reassessment.</li> <li>Queried management on remediation plans for third-party risk management. The Committee was assured that a more robust methodology was being developed.</li> </ul>   | <ul> <li>The Committee is encouraged by the level<br/>of progress made, including investment ir<br/>core systems, training of key staff, and<br/>improved service management.</li> <li>Supported management on its<br/>remediation plans to return the risk<br/>profile to within Board Risk Appetite.</li> </ul>  |
| Financial Crime               | <ul> <li>Continued to challenge management on return to the Board Risk Appetite timeline, adequacy of resources and pace of remediation transformation in driving improvements.</li> <li>Reviewed updates from the business heads of each division, and the Second Line of Defence, and examined progress made on remediation plans, emerging risks and alignment with the One Europe Financial Crime Programme of Banco Santander.</li> <li>Reviewed the Money Laundering Reporting Officer's report and considered the evolving regulatory, geo-political and legal requirements pertaining to the financial crime landscape.</li> <li>Reviewed different strategies to mitigate fraud risk, including improving the Fraud Framework and collaborating with Banco Santander and the UK industry.</li> </ul> | <ul> <li>Acknowledged the significant progress on<br/>financial crime remediation plans made in<br/>2023 and remained committed to<br/>ensuring that Santander UK returns to<br/>Board Risk Appetite within the agreed<br/>timeframes.</li> <li>For more, see the 'Financial crime risk'<br/>section of the Risk review.</li> </ul>  |
| Model risk                    | <ul> <li>Received regular updates on Santander UK's existing International Financial Reporting Standard 9 (IFRS 9) rating systems and progress with respect to Generation 2 model development and implementation, which remains on track.</li> <li>Considered management's effort to deliver a satisfactory IRB Hybrid mortgage model in 2023 and the decision to rebuild the IRB Hybrid model to ensure the regulator's feedback is fully integrated into the model and the documentation.</li> <li>Considered the resources required to fulfil regulatory requirements, noting the challenges of increasing resources given the scarcity of modelling skills.</li> </ul>  | <ul> <li>Noted the mobilisation of the Model Risk<br/>Transformation Programme to address<br/>recommendations, self-identified gaps<br/>and other elements within the PSM and<br/>to ensure compliance with the regulator's<br/>expectations on model risk management<br/>principles for banks.</li> <li>Scheduled regular updates to review<br/>management's progress against agreed<br/>milestones of the IRB Hybrid Model.</li> </ul> |
|                               |   | For more, see the 'Model risk' section of the Risk review.   |

Ed Giera 29 February 2024

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# Board Audit Committee Chair's report

# Michelle Hinchliffe

Chair

### Introduction

On behalf of the Committee, I am pleased to present the Board Audit Committee report, setting out the key topics we considered in the year. Firstly, I would like to thank Chris Jones, who stepped down as Committee Chair on 30 September 2023, for his excellent stewardship of the Committee.

When feasible, the Committee and the RFB Committee (together the Committees) conduct their business concurrently to ensure alignment of practices, policies and procedures. I am also the Chair of the RFB Committee and, as the vast majority of Santander UK's business is within the RFB's perimeter, this report details the governance arrangements, practices and activities of both Committees.

### Committees' responsibilities

Oversight of the integrity of the financial statements of the Company and any formal announcements relating to its financial performance, including underlying significant financial reporting judgements and estimates.

Oversight of internal financial control effectiveness.

Oversight of the relationship with our external auditors including their independence and objectivity, audit scope and effectiveness of the audit process in respect of their statutory audit of the annual financial statements.

Oversight of the Internal Audit function.

Oversight of Recovery and Resolution planning

Oversight of Whistleblowing arrangements.

### Committee members At 29 February 2024

| Michelle Hinchliffe (Chair) |
|-----------------------------|
| Ed Giera                    |
| Lisa Fretwell               |
| Nicky Morgan*               |
| Mark Lewis*                 |
| *Joined on 1 January 2024   |

### Key activities in the year

In 2023, the focus of the Committees' work was in the following areas:

### Financial reporting

- Challenging the macroeconomic scenarios weights and other inputs to our credit risk models for purposes of estimating expected credit loss (ECL) provisions, to ensure appropriateness.
- Considering management's proposals on Judgemental Adjustments (JA) to the ECL, including a new JA to reflect the increasing risk of customers refinancing into a higher interest rate environment.
- Reviewing management's approach and key methodology changes for new mortgage and corporate ECL models, and supporting simplifications to reduce run time and allow for increased macroeconomic sensitivity analysis.
   We will continue to monitor the implementation of the new ECL models, which is expected to be completed in H1 2024.
- Considering management's proposals on key inputs to our interest rate models and challenging the calculation of JA's.
- Considering the pension scheme asset valuation procedures that were completed for the yearend and reviewing key assumptions and inputs to the calculation of the defined benefit obligation.
- Reviewing the goodwill balances to identify any indicators of impairment and consideration of the disclosures made to ensure that the key sensitivities and potential impacts are appropriately highlighted.
- Reviewing the financial reporting disclosures in the quarterly financial statements, and challenged the assessment of contingent liability matters and their disclosures.

### Oversight of external auditors

- Approving the external auditor's proposed audit scope and related fee proposal.
- Considering the FRC's thematic Audit Quality Inspection Report published in July 2023 and other audit quality indicators including PwC Transparency Report as part of our annual assessment of PwC's performance.
- Reviewing PwC's reports on findings and recommendations on internal control and financial reporting matters identified during their audit and their view of management's progress in resolving them.
- Discussing developments in financial reporting including changes to statute, accounting standards and best practice.
- Monitoring the ongoing independence of PwC.

### Internal controls and regulatory reporting

- Overseeing the 100% independent testing of Sarbanes-Oxley (SOx) controls, identified control deficiencies and related remediation plans.
- Continuing focus on oversight of the procurement process including consultant spend.
- Overseeing management's capital and liquidity regulatory reporting programs to ensure continued compliance with changing requirements and standards.
- Reviewing the control environment in Consumer Finance following it coming into full scope of the SOx audit.

### Internal Audit

- Monitoring progress against the 2023 Audit Plan.
- Monitoring past due Internal Audit recommendations and management's remediation plan to close them.
- Receiving regular updates on the operational effectiveness of Internal Audit to ensure the quality and experience is appropriate for the business and that it is appropriately resourced.
- Considering the results of Internal Audit reviews in conjunction with relevant Line 1 management as appropriate.
- Considering the 2024 Audit Plan and annual report for recommendation to the Board.
- Considering the appointment of Deloitte to carry out an External Quality Assessment and the subsequent report and findings from Deloitte.

### Recovery and Resolution planning

- Overseeing management's progress on resolvability, including reviewing the preparations for and submission of the second resolvability public disclosure and arrangements supporting the ongoing maintenance and, where appropriate, enhancement of the Company's resolution capabilities.
- Overseeing the updating of the recovery plan.

### Whistleblowing

- Monitoring management's continued embedding of its whistleblowing framework and arrangements. We continued to refine our policies and operating procedures to stay abreast of best practice.
- Considering key themes and individual whistleblow cases where appropriate.
- Considering the whistleblowing annual report to the Board.

# Board Audit Committee Chair's report continued

### **Financial reporting**

### Significant financial reporting issues including judgements and estimates

The use of assumptions or estimates and the application of management judgement is an essential part of financial reporting. This is considered by the Committee on at least a quarterly basis.

In 2023, we focused on the following significant reporting matters in relation to financial accounting and disclosures:

| Financial reporting issue  | Action taken by the Board Audit Committee   | Outcome   |
|--|---|---|
| <b>Credit impairment</b><br><b>charges</b><br>Determining the<br>appropriateness of credit<br>impairment charges is<br>highly judgemental<br>requiring management to<br>make a number of<br>assumptions.                           | <ul> <li>Overall approach <ul> <li>Considered the challenges in applying management judgements on IFRS 9 ECL provisioning given the cost of living crisis and higher base rate environment.</li> <li>Reviewed the fully updated macroeconomic scenarios and weights on a quarterly basis, which captured a wide range of potential outcomes for the UK economy, particularly in light of the current high inflation environment.</li> <li>Oversaw improvements in the framework to identify when a new JA is needed or an existing JA is no longer needed.</li> <li>Challenged management to ensure appropriate time is given to complete model governance to allow a high quality, well controlled implementation. We monitored the progress of the new model development that was running in parallel with the current models in H223 and which is due to go live in H124 after an independent model validation review. Models are not expected to result in a material change in ECL.</li> </ul> </li> <li>Retail and corporate credit impairment charges <ul> <li>Reviewed detailed reports from management throughout the year to satisfy ourselves that Significant Increase in Credit Risk (SICR) triggers had been correctly identified.</li> <li>Considered management's proposal to introduce a new Mortgage Refinancing JA to target customers susceptible to</li> </ul> </li> </ul> | <ul> <li>changes for new mortgage and corporate ECL models.</li> <li>Monitored governance and progress on the implementation<br/>of new ECL models which are due to go live in H124.</li> <li>See the 'Credit risk' section in the Risk review.</li> <li>See 'Critical judgements and accounting estimates' in Note 1 to<br/>the Consolidated Financial Statements.</li> <li>Concurred with management's judgement on the level of<br/>retail and corporate credit impairment charges, concluding<br/>that the underlying assumptions were appropriate.</li> <li>Agreed with management's updates on existing and new JAs.</li> </ul> |
|  | refinance risk in response to the cost of living crisis and increased interest rates.   | See 'Critical judgements and accounting estimates' in Note 1 to<br>the Consolidated Financial Statements.<br>See Note 13 to the Consolidated Financial Statements.<br>See 'Credit risk' in the Risk Review.   |
| Provisions and<br>Contingent liabilities<br>The provisions for<br>customer remediation,<br>litigation and other<br>regulatory activities<br>continued to be highly<br>judgemental and have<br>required significant<br>assumptions. | <ul> <li>Scrutinised the level and adequacy of customer remediation, litigation and other regulatory provisions and challenged management's assumptions.</li> <li>Monitored progress on litigation with a third party over an alleged PPI liability and reviewed judgements and estimates on the level of provision for potential future legal claims.</li> <li>Reviewed management's judgements and estimates in respect of any potential liability in relation to on-going German dividend tax arbitrage transactions regulatory and law enforcement investigations.</li> <li>Reviewed the risks related to historical Motor Finance commissions arrangements and challenged management's assessment that it is not considered that a legal or constructive obligation has been incurred in relation to these matters that would require a provision to be recognised at this stage.</li> </ul>   | <ul> <li>Agreed with management's judgement on the level of customer remediation, litigation and other regulatory provisions and/or contingent liability disclosures.</li> <li>Endorsed management's assessment that it is not considered that a legal or constructive obligation has been incurred in relation to the Motor Finance commissions review.</li> <li>Endorsed the proposed year-end disclosures.</li> <li>See 'Critical judgements and accounting estimates' in Note 1 to the Consolidated Financial Statements.</li> <li>See Note 29 and 31 to the Consolidated Financial Statements.</li> </ul>                        |

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| Financial | reporting | issue |
|-----------|-----------|-------|

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|--|--|--|
| Defined benefit pension<br>schemes<br>Significant judgement is<br>required on the key<br>assumptions underlying<br>defined benefit pension<br>asset and liability<br>calculations. Outcomes<br>remain inherently<br>uncertain. | <ul> <li>Reviewed management's approach regarding the principal assumptions underlying the defined benefit pension asset and liability calculations.</li> <li>Reviewed management's approach to illiquid assets valuation where there is inherent uncertainty as their values are based on unobservable market inputs. Reviewed the proposal to continue to use the unaudited flash valuations provided by our private equity advisors, following review of the testing carried out against final audited valuations, and the conclusion that this is management's best estimate of the value.</li> <li>Reviewed management's proposals to update the mortality projections to reflect the latest published CMI projections.</li> <li>Assessed management's proposal to apply a model discount rate overlay at 31 December 2023 as the difference between it and the average of benchmark model discount rates exceeded management's policy threshold to make an adjustment.</li> <li>Monitored the continued appropriateness of the methodology for defined benefit pension calculations and reviewed the inflation, discount and mortality rates applied at the year-end.</li> </ul> | <ul> <li>Agreed with management's approach regarding the principal assumptions.</li> <li>Agreed with management's approach to illiquid assets valuation, including the proposal to continue to use the unaudited flash valuations provided by our private equity advisors.</li> <li>Agreed with management's proposals to update the mortalit projections to reflect the latest published CMI projections.</li> <li>Supported management's proposal to apply an overlay to the model discount rate at 31 December 2023.</li> <li>Endorsed the proposed quantitative and qualitative year-end disclosures in respect of pension obligations.</li> <li>See 'Critical judgements and accounting estimates' in Note 1 to the Consolidated Financial Statements.</li> <li>See 'Pension risk' in the Risk Review.</li> </ul> |
| Goodwill and the<br>Company's investment<br>in Santander UK plc  | <ul> <li>Monitored the continued appropriateness of the methodology<br/>applied in management's annual impairment assessments for<br/>goodwill and the cost of the Company's investment in<br/>Santander UK plc including the discount rate, the long-term<br/>growth rate and the cash flow projections applied in the annual<br/>impairment assessment.</li> </ul>   | <ul> <li>Agreed with management that no impairments to goodwill o<br/>the cost of the Company's investment in Santander UK plc<br/>should be recognised in 2023.</li> <li>See Note 20 to the Consolidated Financial Statements.</li> </ul>   |
| Other areas  | <ul> <li>Reviewed the outcome of management's going concern and viability assessments.</li> <li>Reviewed the outcome of management's assessment of climate risk exposure.</li> <li>Reviewed results of the reviews of cybersecurity risk and controls performed by the Internal Audit function.</li> </ul>   | <ul> <li>Agreed with management that the going concern basis of accounting remained appropriate at 31 December 2023.</li> <li>Reconfirmed that three years was an appropriate time horizo for the viability assessment.</li> <li>Agreed with management that no impairment should be recognised in relation to climate risk in 2023.</li> <li>Endorsed the proposed year end disclosures.</li> <li>See Note 1 and 'Going concern' in this report and in the Director.</li> </ul>   |

The Committee's focus continues to be on areas of significant judgement and estimate which pose the greatest risk of a material financial statement misstatement. In doing so we consider carefully the views of PwC, our external auditors, who constructively challenge the Company's financial reporting. In addition to the areas set out in the preceding table, the Committee also considers other higher risk items. For 2023, these continued to include the identification and assessment of risks of material misstatement due to management fraud or error. We also considered management's assessment of the effectiveness of model risk management for financial reporting related models.

### **Disclosure in the Annual Report**

We received verbal updates, in respect of each quarterly financial report, from the Disclosure Committee, a senior executive committee chaired by the CFO. Its remit is to advise the Committee on the completeness and accuracy of disclosures in the Company's external reporting. Some of the Committee's disclosure considerations included:

- ESG data project plans and its impact on improving controls and quality of disclosures.
- Climate change and the transition to a low carbon economy, and its potential impact on the financial statements.

This, together with other reports received in the year, and a review of best practice and peer approaches, enabled us to conclude that we were satisfied with the disclosures in this Annual Report.

Management also engaged with the Board and the Committee early on in 2023 in respect of the approach to the Annual Report which enabled us to input into the overall tone and messaging in a timely manner.

### Fair, balanced and understandable

The Disclosure Committee also reports on whether the Annual Report is fair, balanced, and understandable and whether it provides the information necessary for readers to assess Santander UK's position and performance, business model and strategy.

In this context, the Disclosure Committee considered whether:

- Key messages are consistent throughout the document, relating to financial performance and progress against strategic priorities.
- Key judgements and estimates, significant risks and issues are reported clearly and adequately.
- The Annual Report has a clear framework with good signposting and a complete picture of performance and events.

The Committee's assessment of fair, balanced and understandable is also underpinned by the understanding it gains through the reporting made to it throughout the year relating to management judgements and estimates, internal control matters, Internal Audit activities and the reports of the external auditors. Our assessment also considers the robustness and outcomes of the assurance, review and verification processes conducted by management and whether the key risks reflected the Committee's concerns and were consistent with those reported by management.

Following our assessment, we concluded that the 2023 Annual Report was fair, balanced and understandable.

### Financial Reporting Council (FRC) Annual Review of Corporate Reporting 2022/23

In November 2023, the FRC issued a report which sets out its views on key developments for annual reports, codifying its Thematic Reviews. The report highlighted areas of high-quality reporting, but also drew attention to improvements that would be needed in areas such as disclosures on the impairment of assets, judgements and estimates, cash flow statements, and the requirement for the Strategic Report to be 'fair, balanced and comprehensive'.

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As part of our oversight of this area, management reported to us on its work in the areas of interest to the FRC. We are satisfied that management appropriately addressed the areas identified by the FRC in the preparation of this Annual Report.

### Alternative Performance Measures (APMs)

This Annual Report includes a number of financial measures which are not accounting measures within the scope of IFRS. Such non-IFRS measures are APMs and include financial measures of historical or future performance or financial position that exclude or include amounts that would not be adjusted in the most comparable IFRS measures.

Management reviews these APMs to measure Santander UK's overall performance, position and profitability, and believes that their presentation provides useful information to investors. For definitions of these APMs and, where they are adjusted, reconciliations to the most comparable IFRS measures, see the 'Financial review' section.

We reviewed the APMs and are satisfied that they provide useful information to investors, and that management has clearly identified the APMs in this Annual Report and, where such APMs are adjusted, reconciled them to the most comparable IFRS measures.

### Going concern

We satisfied ourselves that it is appropriate to use the going concern basis of accounting in preparing the financial statements, supported by a detailed analysis provided by senior Finance management.

As part of the assessment, we considered whether there are sufficient financial resources, including liquidity and capital, available to continue the operations of Santander UK. We considered Santander UK's resilience in the face of potential stress and prominent events. In making our assessment, we considered all information of which we were aware about the future, which was at least, but not limited to, 12 months from the date that the balance sheet was signed.

### Viability Statement

The going concern assessment is further enhanced by the Viability Statement, in line with the UK 2018 Corporate Governance Code. This statement requires the Directors to explain how they have assessed Santander UK's prospects, over what period they have done so and why they consider that period appropriate. The full disclosures are included in the Directors' report and we have satisfied ourselves that a three-year time period for the viability statement remains appropriate.

Although the determination of longer-term viability is of inherent uncertainty, banks are subject to extensive regulatory measures including having to meet minimum capital and liquidity requirements as well as having to carry out stress tests. A time period of three years remains consistent with our planning horizon and that covered by regulatory monitoring and is consistent with the regulatory horizon.

### Oversight of external auditors External Auditors

PwC were appointed in 2016 and their independence was considered and monitored throughout the year. We were satisfied that PwC continued to meet the independence requirements. Ian Godsmark has been lead audit engagement partner since June 2022.

A Banco Santander group wide external audit tender will be undertaken in the first half of 2024 for the appointment of financial years 2026, 2027 and 2028. The Committee will oversee the process locally with selected candidate firms and will be focusing on audit quality and expertise to ensure high quality audit standards are retained. A recommendation will be made for the preferred firm to Banco Santander based on a robust review of the selected firms' proposals.

### Oversight of the relationship

Our review of the relationship with PwC included the following activities:

- Consideration of their audit plan and updates.
- Consideration of their work relating to management judgements and estimates.
- Consideration of the summary of misstatements not corrected by management. The Committee was satisfied that they were not quantitatively or qualitatively material, either individually or in the aggregate at each quarter.
- Discussion on the level of disclosure in the Annual Report and Half Yearly Financial Report to satisfy ourselves that it is appropriate.
- Discussion of developments in financial reporting including changes to statute, accounting standards and best practice.
- Review of PwC's reports on findings and recommendations on internal control and financial reporting matters identified during their audit and their view of management's progress in resolving them.
- Interactions, including meetings in private session during Committee meetings, and at other times throughout the year.
- Consideration of Santander UK specific independence issues, as well as those of PwC.
- Consideration of the FRC's thematic Audit Quality Inspection Report published in July 2023 and other audit quality indicators including the PwC Transparency Report as part of our annual assessment of PwC's performance.
- Consideration of the FRC's Audit Committee and the External Auditor: Minimum Standard which was published in May 2023.

Based on the above inputs, captured in a formalised assessment, the Committee satisfied itself as to the rigour and quality of PwC's audit process.

### Non-audit fees

We have a robust policy on non-audit services provided by our external auditors. Non-audit services were under continuous review throughout 2023 to determine that they were permitted by reference to their nature, assessing potential threats and safeguards to auditor independence as well as the overall ratio of audit to non-audit fees.

All assignments require advance approval, either by the Chair (or in their absence their alternate), under delegated authority for amounts under £250,000 plus VAT or, if larger, by the Committee. This process is in addition to the requirement for all non-audit fees to be approved by the Banco Santander Audit Committee.

The fees for non-audit work performed by PwC in the year, are disclosed in Note 7 to the Consolidated Financial Statements. We ensured that these met the external and internal tests for maintaining their independence, including evidence of their professional scepticism. During 2023, the Company paid a fee of £1.59m to PwC in relation to incremental work undertaken in support of their audit of Banco Santander SA.

In 2023, PwC's non-audit related fees were 21% for the Company and 9% for the RFB of their total audit fees, well within the required cap of 70%.

### Internal Controls and regulatory reporting

The Board Risk Committee has overall responsibility for the effectiveness of the internal control systems. However, due to the nature of internal control matters, there is a degree of overlap in responsibilities with those of this Committee, particularly regarding financial reporting controls.

Section 404 of the Sarbanes-Oxley Act requires management to report on the design and effectiveness of its internal controls over financial reporting (ICFR) framework. The Committee considered management's SOx testing framework including 100% independent design and effectiveness testing of controls; reviewing the adequacy of data lineage; and the importance of the deficiencies identified when considering root causes and the remediation plans.

Recognising the importance within statutory and regulatory reporting of capital and risk-weighted asset metrics, many of which are not subject to external audit, the Committee retained its focus on the level of comfort we obtain. We also reviewed the processes and governance in respect of preparing additional capital and risk management disclosures. We had a specific focus on liquidity risk reporting which is subject to a control enhancement programme.

The Committee continued to monitor the control framework in place in respect of consultancy engagement as well as associated spend and performance of consultants.

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# Board Audit Committee Chair's report continued

### Internal Audit

The Internal Audit plan, based on a comprehensive risk assessment, including budget and resources, was reviewed and challenged by the Committee prior to recommendation to the Board for its approval. The plan was updated at regular intervals in 2023 in response to emerging risks, changes in the business and the regulatory environment and at the request of the Committee. Material changes, mainly additions and deletions, were formally approved by the Committee.

As part of our oversight, we received regular updates from our Chief Internal Auditor on internal audit matters which included summaries of the most relevant conclusions of the audits completed, and progress on implementing recommendations with special consideration to any significant overdue recommendations, and broader root cause analyses. All unsatisfactory rated audits were subject to additional scrutiny by the Committee, requiring the relevant business areas to present their response and action plans to address the audit findings.

We also oversaw the objective setting, performance evaluation and remuneration of the Chief Internal Auditor, ensuring objectives were aligned to key priorities for the Company.

The Committee has approved the Internal Audit Charter and receives regular updates on the quality assurance, capabilities and capacity of the Internal Audit function to ensure its operational effectiveness and adequate independence. Relevant changes in the organisational structure of the Internal Audit function were also presented to and discussed by the Committee. This is supplemented by regular interactions between the Chief Internal Auditor and the Committee Chair. We also receive feedback on interactions between Internal Audit, management and our external auditors.

An External Quality Assessment (EQA), as required every five years, was undertaken by Deloitte in the first half of the year. The objective of the EQA was to evaluate conformance of the Internal Audit function with the Institute of Internal Auditors (IIA) International Professional Practices Framework which includes the IIA Standards and Code of Ethics. Deloitte concluded that Internal Audit is operating as a mature function compared to its peers and 'Generally Conforms' with the IIA Standards which is the highest rating attainable.

### **Recovery and Resolution Planning**

The Bank of England's (BoE) Resolvability Assessment Framework (RAF) sets out how it assesses UK financial firms' resolvability and introduces a public disclosure regime. The Committee oversaw management's progress on resolvability, including reviewing the 2023 Resolvability Self-Assessment which was submitted to the BoE in October 2023.

The Committee also oversaw the updating of the recovery plan which was included in the Banco Santander Recovery Plan submission to the European Central Bank in October 2023 and updated in January 2024.

### Whistleblowing

The Committee oversees Santander UK's whistleblowing arrangements including continuous refinement of our processes to align with evolving best practice. Santander UK recognises the importance of creating an environment where colleagues feel safe and able to Speak Up. Speaking Up is a core behaviour at Santander UK and there are a number of ways colleagues can do this, including raising a concern via Santander UK's Whistleblowing arrangements.

In 2023, management continued to manage the whistleblowing framework and arrangements under our oversight. We continued to refine our policies and operating procedures to stay abreast of best practice. During the year the team has been enhanced to allow it to meet the expectations of regulators and internal stakeholders, ensure appropriate management of conduct risk and to enable them to undertake additional activities.

The Committee considered bi-annual reports on Santander UK's whistleblowing arrangements. This included oversight and progress of concerns, outcomes, identifiable trends, observable risks, the regulatory environment, proposed changes to legislation and activities to promote and enhance the arrangements to support the culture of speaking up. The Committee also reviewed the annual Whistleblowing Report ahead of its submission to the Board. The Committee is satisfied that Santander UK complied with the FCA and PRA regulations on whistleblowing in the year. Following the retirement of Chris Jones, I assumed the Whistleblowers' Champion role which is to oversee the integrity, independence, and effectiveness of the whistleblowing arrangements and Whistleblowers' Champion. I am focused on procedures and governance to prevent victimisation of employees who raise a whistleblowing concern. I meet regularly with management and I have been involved in overseeing the implementation of continuous improvements to the arrangements.

### Other areas of 2023 focus

The Committee also reviewed management's preparedness for the adoption and publication of an Audit and Assurance Policy (AAP), as required under proposed legislation. This was prior to the announcement from the Government on 16 October 2023 which withdrew the proposed secondary legislation mandating additional disclosure requirements including the requirement to adopt an AAP and Resilience Statement.

The Committee also reviewed and recommended the Taxation Strategy for 2022 to the Board for its approval.

### **Effectiveness of the Committee**

As noted in the Board and Committee effectiveness section of the Chair's report on corporate governance, the Committees' performance was assessed as part of the annual review. The Committees were rated highly and continue to perform effectively.

In my capacity as Committee Chair, I meet with key members of the management team and the external auditors in advance of each Committee meeting. I ensure that the Committee meets with management and the external auditors in private sessions. I also attend meetings with the PRA and the FRC.

With regards to my operation as Committee Chair, the Board has determined that I have the necessary qualifications and skills to qualify as the Board Audit Committee financial expert as defined in item 16A of Form 20-F and by reference to the NYSE listing standards.

Michelle Hinchliffe 29 February 2024

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# Board Responsible Banking Committee Chair's report

### Nicky Morgan Chair

### Introduction

On behalf of the Committee, I am pleased to present the Board Responsible Banking Committee report.

When feasible, the Committee and the RFB Committee (together the Committees) conduct their business concurrently to ensure alignment of practices, policies and procedures. As the vast majority of Santander UK's business is within the RFB's perimeter, this report details the governance arrangements, practices and activities of both Committees.

I became Chair of the Committee, in addition to the RFB Committee, when the membership of the Committee and the RFB Committee was aligned on 1 January 2024 as a result of revisions to our ring-fencing rule modifications. I would like to thank Ed Giera, the previous Committee Chair, for his guardianship. Ed and I collaborated throughout the year to ensure that matters were considered by the appropriate Committee and that there were no gaps in coverage. Further details on the changes to the composition of the Committees during the year can be found in the Chair's report on corporate governance.

### Committees' responsibilities

Support management in shaping, driving and delivering the responsible banking agenda of the business across a broad spectrum of areas including customers, culture, diversity and inclusion, conduct, communities and climate change and the environment (the Board Risk Committee is responsible for overseeing the risks associated with climate change).

# Committee membersAt 29 February 2024Nicky Morgan (Chair)<sup>1</sup>Lisa FretwellEd GieraMichelle HinchliffeMark Lewis<sup>2</sup>Jose Maria Roldan

<sup>1</sup> Joined as a member and Chair on 1 January 2024 <sup>2</sup> Joined on 1 January 2024

### Key activities in the year

In 2023, the focus of the Committees' work was in the following areas:

### **Responsible Banking**

Responsible banking is a broad term covering an extensive array of environmental, social and governance-related (ESG) matters that are key to delivering Santander UK's strategy. We agreed our Responsible Banking strategy in 2021. In 2023, we endorsed the evolution of the related target operating model to align with the ESG framework and Banco Santander's approach.

We have kept abreast of progress against our strategy, encouraging management to ensure ESG targets are stretching and meaningful.

### Our customers

The Committees' strong focus on supporting our customers continued in 2023 as we recognised the many challenges facing them, including the cost of living crisis, higher borrowing costs and ever increasing, sophisticated fraud attacks.

At each quarterly meeting, the Committees received holistic reports on how well we are supporting our customers, as well as risk-based deep dives on matters such as:

- support for our vulnerable customers
- customer support during the cost of living crisis
- protecting our customers from fraud
- support for those at risk of gambling addictions
  responsible lending
- responsible lending
- branch network strategy, including Work Cafes
   Consumer Duty implementation which you can read more about in the s172: Stakeholder voice

section in the Strategic report. Management continues to take proactive steps to

support our customers, such as educating customers potentially at risk of gambling addiction on practical solutions to manage their interests, implementing new technology to fight fraud and contacting customers to notify them of higher savings rates available. We were pleased to hear that management continues to invest in training for our customer-facing employees to ensure they are fully equipped to deal with the most complex and often emotionally triggering customer issues.

We continued to monitor customer satisfaction via our Net Promoter Scores and to encourage management to resolve the underlying factors that negatively affect customers' experience. We believe management has taken the right steps to help our customers and promote good outcomes, and we encourage them to continue to do so.

### Our people and culture

Given its importance to the organisation, we spend a significant proportion of our meeting time assessing our culture. To allow us to gain insight into different teams' cultures and Santander UK's approach to different issues, we continued our 'Employee Voice' discussions, hearing from Procurement, Legal and Corporate Governance and some of our high potential female employees.

Annemarie Durbin handed the role of Santander UK plc Employee Designated Director to Lisa Fretwell in the year and they reported on their interactions with colleagues at each quarterly meeting.

Each NED was given a full employee engagement programme for 2023 and they shared their insights and experiences from these.

It is widely accepted that, while having the right culture is crucial to the success of any organisation, it is a challenge to measure and monitor that culture. We measure it via staff sentiment, but recognise this is only one view of culture and so we asked management to create a more holistic culture dashboard that we can use to support our oversight role. While this is still a work in progress, we are pleased with progress and expect to have a comprehensive oversight model in place for 2024.

Diversity, Equity and Inclusion is a strength that Santander UK and the Boards are keen to continue to develop and strengthen. In 2023, we considered valuable insights provided by management as to what activity would really turn the dial to increase diversity and reduce our pay gaps. We agreed a new strategy in February 2024 and I look forward to reporting on that and our progress against it in next year's report. You can read our Diversity, Equity & Inclusion and Pay Gap report on our website.

### Regulators, conduct and compliance

Our regulators are key stakeholders as they authorise Santander UK to provide our services to our customers. Complying with regulatory requirements and best practice is a priority and at each quarterly meeting, the RFB Committee receives comprehensive updates on the RFB's conduct and regulatory risk status, as well as actions to resolve any issues. The report also includes 'horizon scanning' to give insight on what regulatory or compliance matters are expected and how management plans to address them.

A key part of our regulatory agenda in 2023 was to oversee implementation of the new Consumer Duty for the benefit of our customers.

### **Community and suppliers**

To ensure that we are doing the right thing by our communities and suppliers, we received reports on a multitude of matters, including on our ethical procurement approach, activities undertaken to ensure that no modern slavery exists in our supply chains and the financial education we are providing to customers and communities. We are pleased with our progress in these areas and continue to encourage management to do more.

### Responding to climate change

See the s172: Stakeholder voice section in the Strategic report for more on our climate strategy and transition planning. As a result of feedback from Committee members, we plan to hold at least one training session on ESG and climate matters given how quickly these areas are progressing.

### Effectiveness of the Committee

As noted in the Board and Committee effectiveness section of the Chair's report on corporate governance, the Committees' performance was assessed as part of the annual review. The Committees were rated highly and continue to perform effectively.

### Nicky Morgan

29 February 2024

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# Board Remuneration Committee Chair's report

### Mark Lewis

Chair

### Introduction

On behalf of the Committee, I am pleased to present the Board Remuneration Committee report.

When feasible, the Committee and the RFB Committee (together the Committees) conduct their business concurrently to ensure alignment of practices, policies and procedures. As the vast majority of Santander UK's business is within the RFB's perimeter, this report details the governance arrangements, practices and activities of both Committees.

I became Chair of the RFB Committee on 16 December 2023 and Chair of the Committee on 1 January 2024 when the membership of the Committees was aligned as a result of revisions to our ring-fencing rule modifications. I would like to thank Annemarie Durbin, the previous RFB Committee Chair, and Chris Jones and Lisa Fretwell, the previous Committee Chairs, for their excellent stewardship of the Committees. We collaborated throughout the year to ensure that matters were considered by the appropriate Committee and that there were no gaps in coverage. Further details on the changes to the composition of the Committees during the year can be found in the Chair's report on corporate dovernance.

### Committees' responsibilities

Setting the overarching principles and parameters of remuneration policy. It does this in consultation with the RFB Committee to ensure that the RFB can comply with its legal and regulatory obligations, including ringfencing

Overseeing the implementation of remuneration policy, including approving individual remuneration packages and the bonus framework and outcomes for EDs and other senior executives

Approving the framework for identifying Material Risk Takers (MRTs) and overseeing their remuneration arrangements

Reviewing the remuneration arrangements for all colleagues

### Committee members At 29 February 2024

| Mark Lewis (Chair)* |
|---------------------|
| Lisa Fretwell       |
| Ed Giera            |
|                     |

\*Joined as a member and Chair on 1 January 2024.

### Key activities in the year

In 2023, the focus of the Committees' work was in the following areas:

### Aligning remuneration with our strategic priorities and good customer outcomes The core principles of our approach to

remuneration continue to be a clear link between pay and performance and alignment to our strategy, risk appetite and culture, which supports the delivery of good outcomes for our customers and treats all our colleagues fairly. Each year we carefully scrutinise our variable pay framework to ensure it remains closely aligned with our strategic priorities and continues to reflect the culture and behaviours we expect from our colleagues. For 2023 we agreed a balanced scorecard of financial and non-financial metrics with appropriately stretching targets focused on Customers, Shareholder, Sustainability and Responsible Banking. These metrics and targets were designed to motivate our people to deliver on our goals and create long-term value for our shareholders, while balancing the interests of our key stakeholders.

Santander UK is committed to delivering good outcomes for its customers and the Committees took steps this year to ensure that the variable pay metrics were aligned with the objectives of the new Consumer Duty. In line with this aim, customer satisfaction and loyalty remained a key element of the 2023 bonus scorecard. More broadly, we reviewed and approved changes to our remuneration framework and policies to ensure they appropriately reflected the higher standards expected under the Consumer Duty and reinforced one of our core behaviours, Think Customer.

Our Sustainability and Responsible Banking ambitions continue to be an important priority and we ensured this had a sufficient representation in the scorecard, through metrics including colleague engagement, colleague inclusion and gender and ethnic diversity. Further, we reported to you last year that the incorporation of a sustainability metric aimed at supporting our customers to reduce their carbon emissions would be considered in 2023. This was challenged extensively by the Board Responsible Banking Committee (RBC), as part of which it considered the approaches being taken by our industry peers in this area. The RBC determined that the most appropriate focus for 2023 would be incentivising management to formulate a robust climate strategy and transition plan, which was aligned to our business strategy, by the end of the year. On the RBC's recommendation, the Committees agreed the inclusion of this objective in the 2023 bonus scorecard.

Santander UK continues to evolve its approach in this area. For more on our Sustainability and Responsible Banking strategy and climate transition plan, see the Sustainability and Responsible Banking report. For more on the 2023 variable pay framework, including the scorecard metrics for Santander UK plc, see the Remuneration Implementation Report.

# Business performance in 2023 and impact on remuneration

When determining variable pay for 2023, the Committees carefully considered the performance delivered against the bonus scorecard metrics, including those designed to promote positive outcomes for our broader stakeholder groups, to ensure a balanced and proportionate outcome. While seeking to fairly reward the strong business performance and other achievements delivered during the year, we remained mindful of the continuing pressures on our customers, colleagues and wider communities driven by higher interest rates and cost of living. We also took into account an assessment of current and future risks when approving the overall bonus pools for Santander UK, Santander Consumer UK and Santander Financial Services, as well as the bonus awards for the EDs and other senior executives.

The Committees are satisfied that 2023 variable pay outcomes for all colleagues appropriately reflect Santander UK's financial and non-financial performance and are fair, consistent, and aligned to our stakeholders' interests. For more, see the Remuneration Implementation Report.

### Our approach to risk adjustments

Our risk adjustment procedures, which are applicable to all colleagues, are robust and wellembedded within our remuneration framework. We continue to use a range of risk adjustment mechanisms, including reducing the bonus pool and / or individual bonus awards in the current and previous years, and / or reducing the amount of any unvested deferred variable remuneration. Our approach to risk adjustment is under continuous review to adapt to the changes in Santander UK's operating environment, ensuring that they remain comprehensive, relevant and compliant with regulatory requirements. In particular, this year we agreed enhancements to our risk adjustment standards which included consideration of climate change risk management and the implementation and ongoing embedding of the new Consumer Duty as part of the qualitative assessment.

The CRO reports to us regularly, commenting on the risk profile and performance of the business in the year, and recommending any bonus pool, collective or individual adjustments that we may wish to implement as a result. The CRO's assessment takes into account the Chief Internal Auditor's perspectives on the control environment. The Committees also seek assurance from the Board Risk Committee on risk performance and any potential areas requiring adjustment.

We also hear from the Chief Compliance Officer on investigations into incidents affecting Santander UK and any resulting recommendations on individual remuneration risk adjustments. During the year, the Committees reviewed and approved a refreshed individual accountability process and standard to ensure our individual accountability arrangements are efficient and effective.

The Committees spent considerable time determining the appropriate way to reflect the current risk issues in the variable pay outcomes for 2023 and are content that the resulting outcomes are fair and proportionate. Sustainability and Responsible Banking

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#### Supporting our colleagues

The Committees' roles and remits extend beyond the remuneration of the EDs to include other senior leaders (including MRTs) and, importantly, to overseeing the implementation of reward and benefits policies for all colleagues across Santander UK. The Committees undertake annual reviews of remuneration and benefits for the wider workforce and receive updates throughout the year on related key matters. This helps us to ensure that executive remuneration decisions are informed by, and consistent with, the approach taken for employees more broadly.

We are committed to ensuring our colleagues are fairly rewarded and have access to a comprehensive and meaningful range of benefits. This is important not only for attracting and retaining talented individuals but also for supporting our people, particularly the lowest paid, amid the ongoing inflationary environment and associated cost of living challenges. In last year's report we outlined several initiatives implemented in 2022 to help colleagues manage these affordability challenges and are pleased to have continued this support in 2023 through an exceptional one-off payment of £400 to all colleagues below senior leader level. This was in addition to a competitive pay award for our lowerpaid colleagues. We also further raised our entrylevel salaries from 1 March 2023, increased the periods of paid parental and bereavement leave available to our workforce, and simplified and enhanced our defined contribution pension scheme which now offers greater flexibility to colleagues.

The Committees monitor management's progress in achieving our objective of harmonising the pension benefits we provide to our senior leaders and wider colleagues and were updated this year on steps being taken to accelerate this activity. We will continue to challenge management to ensure our overall benefits offering remains competitive and supports employee wellbeing.

Santander UK continues to be an accredited Real Living Wage employer, a status over which the Committees maintain oversight.

We have once again voluntarily disclosed our CEO pay ratio. For more, see the Remuneration Implementation Report.

#### **Transformation Incentive Plan**

The performance period for the Transformation Incentive Plan (TIP) concluded at the end of 2023. This was a one-off long-term incentive plan designed to incentivise the delivery of our transformation agenda by recognising and rewarding the achievement of key internal financial targets and an enhanced customer experience, whilst maintaining appropriate controls around conduct and risk management, over the course of Santander UK's transformation period.

The RFB Committee tracked performance against the TIP performance conditions, and scrutinised and approved the final outcomes in February 2024, taking into account an assessment of risk performance by the BRC.

#### Executive Director reward

In July 2023, we announced the departure of Duke Dayal, our former CFO, who left the business later in the year to pursue new business opportunities. Upon Duke's departure, his unvested deferred remuneration lapsed, and he was not eligible for a 2023 bonus award. The Committees reviewed and agreed the total remuneration package for our new CFO, Angel Santodomingo, who will be appointed to the Board once regulatory approval is received. In determining Angel's package, we carefully considered the relevant external market benchmarks and its alignment to our remuneration policy. Further details will be provided in next year's Remuneration Implementation Report.

#### Senior leader reward

To deliver our strategy, it is important that Santander UK can attract, retain and motivate top talent with the right skills and experience. To support us in doing so, the Committees have continued to monitor our remuneration framework and approach to external market benchmarking, with the support of our Independent Remuneration Adviser. In the year, we challenged management to refresh our approach to external benchmarking of executive remuneration to ensure it was appropriately tailored and robust. Where the business recruited or promoted senior members of management, we scrutinised the proposed remuneration and challenged where appropriate.

This year we agreed a change to the operation of our remuneration policy to give MRTs more flexibility in how they receive their bonus awards. They can now choose to receive 25% of their bonus awards in market value options in Banco Santander SA shares, with the rest to be delivered in cash (50%) and Banco Santander SA shares (25%). Any MRTs who do not elect to receive part of their awards in options will continue to receive 50% in cash and 50% in Banco Santander SA shares. This aligns with the approach being taken across Banco Santander SA.

#### **Board Chair fee**

The Committees review the Board Chair's fee on a regular basis and agreed an increase of 7.4% in 2023. This is the first increase made to the Board Chair's fee since his appointment in 2020 and is considered appropriate to reflect the time commitment and regulatory expectations of the role. The fees for the other NEDs are determined by the Board Chair and the CEO. You can read more in the Remuneration Implementation Report.

#### Diversity, equity and inclusion

Strengthening diversity, equity and inclusion is a long-term strategic commitment for Santander UK. We recognise the benefits of this on our colleagues and wider communities, and the value it adds to our business. While the Committees are responsible for overseeing Santander UK's approach to pay gap reporting, the RBC has responsibility for overseeing management's approach to, and progress in, improving diversity, equity and inclusion across Santander UK. For more on this, see the Board Responsible Banking Committee Chair's report. Our 2023 Diversity, Equity & Inclusion and Pay Gap Report was analysed and approved by the RFB Committee and published in December 2023. As well as publishing the required disclosures on our gender pay gaps, we have also voluntarily included our ethnicity pay gaps. Given our commitment to inclusion more broadly, we have continued to provide a more holistic overview of our actions and progress towards achieving everyday inclusion, including additional metrics on diversity representation and employee experience. For more on our approach to diversity, equity and inclusion, see the Sustainability review in the Strategic report.

In terms of the results, the gender pay and bonus gaps for the Santander UK group reduced in 2023. However, ethnicity pay and bonus gaps generally increased. Santander UK has become more ethnically diverse throughout all the role grades, although in particular amongst less senior roles which has had a negative impact on reported ethnicity pay gaps. Management will seek to support the progression of colleagues from ethnic minorities through the organisation and into more senior roles, with a view to narrowing the gaps in the longer-term. For more, see the Diversity, Equity & Inclusion and Pay Gap Report on our website, which does not form part of this Annual Report.

#### Regulatory changes and engagement

Regulatory requirements and expectations are at the forefront of the Committees' considerations when making decisions and we are kept abreast of changes in regulatory requirements via a variety of means, including by management and our Independent Remuneration Adviser. We encourage management to engage proactively and regularly with our regulators on matters of interest to them.

The Committees have monitored the progression and outcome of the FCA and PRA consultation on removing the limits on the ratio between fixed and variable pay. We will keep the impacts of this under review to ensure our remuneration framework and policies remain appropriate, recognising also that Santander UK is part of the Banco Santander group and therefore some of our most senior MRTs continue to be subject to European regulatory requirements in this area.

#### **Effectiveness of the Committee**

As noted in the Board and Committee effectiveness section of the Chair's report on corporate governance, the Committees' performance was assessed as part of the annual review. The Committees were rated highly and continue to perform effectively.

#### Mark Lewis

29 February 2024

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## Remuneration policy report

#### **Basis of preparation**

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This report has been prepared on behalf of the Board by the Board Remuneration Committee. We comply with the statutory reporting obligations for large private companies. We applied the UK Corporate Governance Code 2018 (the Code) and complied with the Provisions other than where stated in the Directors' Report. Several voluntary remuneration disclosures are also presented in this report.

# Remuneration policy for Executive Directors (EDs)

Our remuneration policy, which applies to EDs, is below. Remuneration is structured in two elements: fixed and variable pay. Fixed pay is set at market competitive levels appropriate for the role. Variable pay rewards the delivery of internal financial targets, key strategic priorities and individual performance, and is subject to risk adjustment.

#### Remuneration policy applicable to Executive Directors in the year

| Fixed pay            | Principle and description  | Policy  |
|----------------------|--|---|
| Base salary          | <ul> <li>To attract and retain EDs of sufficient calibre<br/>and with the skills to deliver our strategy,<br/>taking into account the demands and<br/>complexity of the role.</li> </ul> | <ul> <li>Base salaries are normally reviewed annually. In reviewing base salaries the Committee considers a number of factors, including:</li> <li>the skills required, the role responsibilities and the market value of both;</li> <li>the requirement for base salaries to be set at a level that avoids inappropriate risk taking;</li> <li>base salary increases for other employees; and</li> <li>market conditions.</li> </ul> |
| Pension arrangements | <ul> <li>To provide a discrete element of the package<br/>to contribute towards retirement.</li> </ul>   | <ul> <li>EDs receive a cash allowance in lieu of pension, at 9% of salary. This aligns to<br/>the wider workforce average.</li> </ul>   |
| Other benefits       | <ul> <li>To offer a competitive package and to<br/>support employee wellbeing.</li> </ul>  | <ul> <li>Including: private medical insurance for EDs and their dependants, life assurance, health screening, and relocation allowances where relevant.</li> <li>Access to Santander UK's share schemes on the same terms as other employees.</li> </ul>  |

| Variable pay       | Principle and description   | Policy   |
|--------------------|---|--|
| Variable pay plans | <ul> <li>The Variable Pay Plan motivates EDs to<br/>achieve and exceed annual internal targets<br/>within Santander UK's Risk Appetite and<br/>aligned with our strategy and values.</li> <li>Multi-year deferral and delivery in Banco<br/>Santander SA shares or share options aligns<br/>EDs' interests to the long-term interests of<br/>Santander UK. Further performance testing<br/>applies for the CEO.</li> <li>Part of the award is deferred according to the<br/>requirements of the PRA Rulebook.</li> <li>The long-term Transformation Incentive Plan<br/>is a one-off plan which recognises the<br/>collective achievement of key financial and<br/>non-financial targets associated with the<br/>bank's transformation.</li> <li>The long-term PagoNxt Incentive Plan<br/>recognises the contribution of employees<br/>critical to the success of PagoNxt, one of<br/>Banco Santander's strategic priorities.</li> </ul> | <ul> <li>Bonus awards under the Variable Pay Plan are discretionary and determined by performance against a scorecard of financial and non-financial goals, as well as individual performance.</li> <li>40% of any bonus awarded is paid upfront after the performance yearends, and delivered at least half in shares or share options</li> <li>60% of the bonus awarded is deferred and delivered in equal tranches over years three to seven, with each tranche delivered at least half in shares or share options.</li> <li>For the CEO, the first three of five deferred award tranches are subject to further performance testing which may reduce or increase the payout.</li> <li>The Transformation Incentive Plan is based on performance assessed over a three year period with further deferral and delivery in cash and share-linked awards in line with regulatory requirements.</li> <li>Awards under the PagoNxt Incentive Plan are made part in restricted share units of PagoNxt and part in premium priced options of PagoNxt, and vest in line with regulatory requirements.</li> <li>Shares or share instruments are subject to a minimum one-year retention period following vesting.</li> <li>Malus and clawback can be applied to variable pay for up to ten years following the grant of an award.</li> <li>The structure of variable pay awards means EDs acquire a meaningful shareholding in Banco Santander SA which may extend for a significant period post-employment. In addition, the CEO is subject to a Shareholding Policy, which aligns long-term interests with Banco Santander shareholders. The requirement under the policy is set at two times the incumbent's net salary on appointment. A formal post-employment shareholding requirement is therefore not in place.</li> </ul> |

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Our remuneration policy continues to meet regulatory requirements. Santander UK applies a 2:1 variable to fixed pay cap in line with approvals granted to Banco Santander SA by its shareholders. For control function roles, a lower ratio of 1:1 is normally applied.

# Executive remuneration policies and principles

Our core values of Simple, Personal and Fair drive our remuneration policy. We focus on delivering a framework that is easy to understand, tailored to individual roles, competitive and fair.

#### The key drivers of our Remuneration Policy Alignment to culture

- To design policies aligned to our long-term success, which support the delivery of our strategy and reinforce our values.
- To base variable pay on a balanced scorecard of quantitative and qualitative metrics across Customers, Shareholders and Responsible Banking. This aligns to Santander UK's strategic priorities, with a focus on good customer outcomes, simplification, improved efficiency and sustainable growth.

#### Simplicity

- To ensure our approach to remuneration is transparent and easily understood.
- To operate clear structures so our employees can link their contribution to the success of the organisation.

#### Risk

- A consistent approach to reward for all our employees upholds our prudent approach to Risk Appetite set as part of a Santander UK-wide framework. Risk adjustment takes place at an individual and collective level.
- To provide a package that is balanced between fixed and variable pay, and short-term and longterm horizons, which promotes prudent risk management.
- To ensure remuneration complies with applicable regulations and legislation.

#### Fairness

- To take into account an assessment of the EDs' performance against goals set at the start of the year, which cover financial, non-financial, quantitative and qualitative criteria.
- To set robust and stretching targets and reward exceptional performance.
- To attract, retain and motivate employees of the highest calibre by providing total remuneration which reflects individual and Company performance, is competitive, and reflects the responsibilities of the role.
- To consider wider employee pay and conditions when determining Executive pay.

#### Clarity

 The Committee reviews remuneration reporting on an annual basis against best practice and developments in corporate governance, including the Code. Our reporting is designed to be transparent, whilst reflective of our structure.

#### Predictability

 The Committee annually reviews variable pay levels for certain individuals and the basis of the bonus pool calculation. Due to commercial sensitivity, bonus opportunities and targets are not disclosed as per the provisions of the Code. Directors' remuneration is within the variable pay cap as approved by Banco Santander SA shareholders and set out above.

#### On recruitment

When appointing a new ED, base salary is set at a market competitive level appropriate for the role, taking into consideration a range of factors including role responsibilities, internal and external peer groups, and experience.

Unless determined otherwise, new EDs receive a pension allowance of 9% of salary, aligned to the wider workforce average. Benefits will typically be aligned to the wider employee population.

Remuneration will be established in line with the Remuneration Policy, as set out in the table on the previous page.

Relocation support and international mobility benefits may also be given. Relocation assistance will normally be a capped amount for a limited time. In cases of international mobility, the Committee will have discretion to offer benefits and pension provisions which reflect home country market practice and align to relevant legislation.

#### **Buy-out** awards

Compensation may be provided to EDs who forfeit awards on leaving their previous employer. The Committee retains discretion to make such compensation as deemed appropriate to secure the relevant individual's employment and will ensure any such payments align with both the long-term interests of Santander UK and the regulatory framework.

Such payments will be in line with the awards foregone on leaving the previous employer taking into account value, form of awards, vesting dates and the extent to which performance conditions applied to the original awards.

#### Service agreements

The key terms and conditions of employment are set out in individual service agreements. These agreements include a notice period of six months from both the ED and the Company.

The agreement reserves a right for the Company to terminate employment immediately with a payment in lieu equal to the ED's fixed pay for the notice period. In the event of termination for gross misconduct, neither notice nor payment in lieu of notice is required.

#### **Termination payments**

The remuneration impact of an ED leaving the Company, including treatment of variable pay and/ or any termination payment will reflect the terms of the service agreements, relevant scheme rules, regulatory requirements and the Committee's policy relevant to the reason for leaving.

Outstanding variable pay awards will generally lapse on termination, other than where an individual is considered a 'good leaver'. Where an ED is a good leaver, eligibility to variable pay awards will normally subsist until the relevant scheduled payment dates and will remain subject to performance where relevant.

The Committee determines whether an ED is a good leaver. Usual good leaver circumstances include but are not limited to: injury, ill-health, disability, redundancy, retirement and death. The Committee may, at its discretion, determine an ED a good leaver in any other circumstances.

A framework is in place to guide the Committee to determine the discretionary circumstances when good leaver status is appropriate. Other than a payment in the event of redundancy, there are generally no other payments upon termination of employment for EDs.

In the event of a change in control, any outstanding variable pay awards will be treated in line with the relevant scheme rules, taking into account applicable regulatory requirements.

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## Remuneration policy report continued

#### **Risk and Performance adjustment**

We continue to meet the regulatory requirements in respect of risk and performance adjustment. All variable remuneration can be adjusted for current and future risks through our Additional Risk Adjustment Standard which is linked to our Board approved Risk Appetite.

The Standard provides both a formula-based assessment against Santander UK's Risk Appetite and an additional qualitative risk event assessment that can reduce the bonus pool or individual awards to nil at the Committee's discretion.

Our Individual Remuneration Adjustment Standard provides a framework for the process, governance and standards relevant for decisions in relation to individual performance adjustments following an incident, including the application of malus and clawback.

Performance adjustments may include, but are not limited to:

- reducing an award for the current year;
- reducing the amount of any unvested deferred variable remuneration;
- requiring an award which has not yet been paid to be forfeited; and
- requiring repayment on demand (on a net basis) of any cash and share awards received at any time for a period of up to ten years following the date of award.

The Committee has full discretion to prevent vesting of all or part of an amount of deferred remuneration and/or to freeze an award during an ongoing investigation in a number of circumstances, including:

- colleague misbehaviour, misconduct or material error;
- material downturn in the performance of Santander UK or a relevant business unit; and
- Santander UK or a relevant business unit suffering a material failure of risk management.

We have an NYSE-compliant policy in place which enables variable remuneration to be recovered from Executive Officers in the case of an accounting restatement that would have impacted that remuneration.

When determining variable pay awards for individuals performing roles across Santander UK plc and Santander UK Group Holdings plc, the Santander UK Group Holdings plc Board Remuneration Committee will apply any necessary discretion based on factors related to UK group entities outside of Santander UK plc. This discretion is subject to validation by the Santander UK plc Board Remuneration Committee.

The Committee seeks input from the Chair of the Board, Chair of the Board Risk Committee, Chair of the Board Audit Committee, Chief Risk Officer, Chief Compliance Officer, Chief People Officer and Chief Internal Auditor when determining whether any performance or risk adjustments are required.

#### Policy for all employees

Our performance and reward approach across the Company supports our business strategy, rewards strong performance and reinforces our values within our risk management framework. The general principles of the Remuneration Policy broadly apply across all colleagues where appropriate. They are designed to attract, retain, motivate and drive performance.

The structure of remuneration packages for EDs is aligned with the broader colleague population, comprising salary, benefits, pension provision and discretionary variable pay dependent on role and responsibility.

The Committee annually approves the operation of variable reward schemes (as well as share schemes) for all our colleagues to ensure they reward appropriate behaviour and do not incentivise activities which are outside risk appetite.

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## Remuneration implementation report

#### Introduction

This section of the report outlines how our Remuneration Policy was implemented for 2023.

#### Variable Pay Plan

The Committee reviews and approves remuneration governance and frameworks annually. This ensures continued compliance with the relevant regulatory rules, including those for ring-fencing.

To incentivise and reward EDs for achieving superior and sustained performance, our Directors participate in an annual variable incentive plan. A balance of financial and non-financial performance metrics are selected annually by the Committee and are aligned with our strategy as measured over the financial year. Multi-year deferral and delivery in Banco Santander SA shares and share options ensure that EDs' interests are aligned to the longterm interests of the business. Further long-term performance testing also applies for the CEO.

Both upfront and deferred awards are made at least half in shares or share options. The deferred element is delivered over seven years. For the CEO only, the first three tranches of deferred awards are subject to further performance testing against long-term metrics. Awards delivered in shares or share options are subject to an additional one-year retention period from the point of delivery.

The 2023 Variable Pay Plan pool was determined based on a series of stages as follows:

#### Quantitative assessment

A quantitative assessment against a balanced scorecard of financial and non-financial metrics that are key to our strategy. Performance metrics are reviewed annually to ensure continued alignment with strategy and, for 2023 the scorecard included:

- Customers (Net Promoter Score, Active Customers and Total Customers)
- Shareholders (ROTE and Capital Generation)
   Sustainability and Responsible Banking (Climate Strategy Transition Plan, Employee Engagement, Diversity and Inclusion).

A profit underpin applies, requiring Profit after Tax to remain positive in order to pay any award, with a reduced pool should profit reduce substantially from the prior year.

#### **Relative Performance**

A Relative Performance Modifier applies, which assesses our performance against a range of metrics as compared to our closest peers.

#### Qualitative assessment

A qualitative assessment adds context to the quantitative assessment and ensures a balanced view of performance is taken. Performance is assessed across compliance, risk management, network collaboration and responsible banking.

#### Banco Santander Group Multiplier

The Committee has the discretion to adjust the pool upwards or downwards to reflect overall Banco Santander performance, if appropriate.

#### **Regional Adjustment**

A Regional Adjustment reflects the UK's contribution to performance of the Banco Santander group's European Region.

#### Exceptional Adjustment

Exceptional adjustments allow for unexpected factors or additional internal targets not covered by the quantitative or qualitative assessments to be reflected in variable pay outcomes.

#### UK-focused risk adjustment

This provides both a formula-based assessment against our Risk Appetite and an additional qualitative overlay. Consideration is given to risk appetite breaches including, but not limited to: customers, conduct, operational, reputational and financial crime risk. This can result in downward adjustment of up to 100% of the pool or individual awards at the discretion of the Committee.

#### Individual assessment

The allocation of the pool is based on an individual's performance, taking into account a range of factors. Performance is assessed against the delivery of priorities (the 'What'), the behaviours shown in delivering those priorities (the 'How'), and also Risk.

#### Deferred long-term awards

Performance testing applies to a portion of the deferred awards for the CEO. This applies to the first three deferred tranches of the 2023 award (36% of the total award) which are payable in 2027, 2028 and 2029. Performance is measured over a three-year period 2024 to 2026.

The performance measures for 2023 awards are relative TSR, ROTE and ESG metrics. Following the performance assessment, the level of awards will be adjusted accordingly. The assessment could reduce or increase the overall value of the deferred awards.

#### Transformation Incentive Plan

This is a one-off long-term incentive plan which was designed to recognise the achievement of financial targets and an enhanced customer experience, whilst maintaining appropriate conduct controls and risk management, over the course of our transformation period.

Awards under the plan were assessed over the period 1 January 2021 to 31 December 2023. Awards were granted half in cash and half in sharebased units (linked to the Banco Santander SA share price), and will vest in accordance with regulatory requirements. Governance

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## Remuneration implementation report continued

#### 2023 Business Performance and Impact on Remuneration

During 2023 our focus has been on supporting our customers through the higher cost of living and increased interest rates. We have continued to offer the right products and services, underlining our commitment to Consumer Duty.

Despite the difficult backdrop, our prudent approach to risk and the hard work of everyone at Santander UK delivered a strong set of results for 2023. Strong profit performance was driven by higher base interest rates and prudent balance sheet management. Our multi-year transformation programme concluded with a £794m reduction in costs.

The Committee acknowledged this strong financial performance, alongside the experience of our customers, our employees and our communities, in determining variable pay awards for the 2023 performance year.

#### Context for decision making

The Committee ensures that pay policies and practices for employees across Santander UK are taken into account when setting policy for executive remuneration. The Committee reviews trends across Santander UK group, including the outcome of any pay negotiations with our recognised trade unions. It considers the relationship between executive remuneration and that of other Santander UK group employees, as well as remuneration in the wider UK market, when making decisions on executive pay.

The Committee oversees broader workforce remuneration policies and practices, the implementation of remuneration and related employment policies across Santander UK and the salary and variable pay awards for all Material Risk Takers. It also approves the design of any material performance-related pay plans. As part of the monitoring of pay, the following is considered:

- Santander UK's engagement with its recognised trade unions on pay and benefits matters for all colleagues;
- Annual pay reviews for the general employee population;
- Santander UK group-wide pension and other benefit provisions;
- The design of and overall spend on variable incentive arrangements; and
- An assessment of conduct across the business.

The Committee is focused on ensuring that colleagues are not subject to undue pressures or inappropriately incentivised. This is monitored using existing employee engagement indicators including engagement surveys.

The Committee always considers the broader stakeholder environment when setting policy or reaching decisions on executive pay.

#### **Executive Directors' remuneration**

Total remuneration of each ED for the years ended 31 December 2023 and 2022.

|  | Mike Re | Mike Regnier <sup>(4)</sup> |      | yal <sup>(5)</sup> |
|--|---------|-----------------------------|------|--------------------|
|  | 2023    | 2022                        | 2023 | 2022               |
|  | £000    | £000                        | £000 | £000               |
| Salary and fees                          | 1,500   | 1,123                       | 740  | 1,000              |
| Taxable benefits <sup>(1)</sup>          | 3       | 2                           | 16   | 522                |
| Pension                                  | 135     | 101                         | 67   | 88                 |
| Total fixed pay                          | 1,638   | 1,226                       | 823  | 1,610              |
| Bonus (paid and deferred) <sup>(2)</sup> | 1,003   | 1,139                       | -    | 1,901              |
| Long-term incentive plan <sup>(3)</sup>  | 669     | —                           | -    | —                  |
| Total variable pay                       | 1,672   | 1,139                       | -    | 1,901              |
| Total remuneration                       | 3,310   | 2,365                       | 823  | 3,511              |

(1) Taxable benefits for the Executive Directors comprise a range of benefits including, but not limited to, private health care. Included in the 2022 figure for Duke Dayal is a relocation allowance of £500,000.

(2) Effective 2022, 36% of the Chief Executive Officer's Variable Pay Plan award is subject to long-term performance metrics assessed over three years, which can increase the value of this element by up to 125% or decrease the award to 0%. No other executive will be subject to long-term performance metrics. The value of the current Chief Executive Officer's 2023 Variable Pay Plan awards not subject to performance conditions, i.e. 64%, is disclosed above. The value subject to further performance conditions (currently £563,967) will be disclosed at the close of the performance period upon vesting.

(3) The Long Term Incentive Plan value represents the value of awards made under the Transformation Incentive Plan, following the testing of the Plan's performance conditions. The value of awards made in sharelinked instruments has been calculated with reference to Banco Santander's share price over the final three months of the 2023 year. Nathan Bostock, former Chief Executive Officer, received an award with a value of £553,545.

(4) Mike Regnier was appointed as Chief Executive Officer on 1 April 2022. Upon appointment, Mike was awarded guaranteed variable remuneration of £660,648 to compensate for remuneration foregone from his previous employer. This has not been included in the Total Remuneration value above.

(5) Duke Dayal stepped down as a Board Director on 25 September 2023. The figures above reflect remuneration received whilst serving as a Board Director. All outstanding awards lapsed on cessation of employment. Sustainability and Responsible Banking

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#### Stakeholder views

During 2023, Santander UK continued to engage with key stakeholders on remuneration related matters including its main regulators, the PRA and FCA.

Regular engagement takes place with our shareholders to align remuneration across the Banco Santander group, while meeting all local regulatory requirements. The outcome of these discussions drives our bonus pool construct.

Frequent colleague pulse surveys were conducted throughout 2023. The 'Your Voice' function has enabled colleagues to share thoughts and ideas frequently and anonymously all year round, giving an immediate gauge of employee sentiment.

Additionally, we discuss business performance and reward matters with union representatives during the annual pay review cycle and on a frequent basis throughout the year.

#### CEO pay ratio

Santander UK is committed to delivering fair pay which attracts, retains and motivates colleagues of the highest calibre across all grades. In line with this commitment, the Committee has oversight of compensation across the organisation, including pay ratios, and considers this when determining reward outcomes. We continue to voluntarily disclose the ratio of the CEO's total remuneration to that of colleagues.

The CEO's pay mix is weighted more heavily towards variable pay to incentivise the achievement of stretching internal targets and long-term value creation. This can lead to greater variability in total remuneration. In contrast, the typical pay mix of our less senior colleagues places more emphasis on fixed pay, to offer security and certainty, and to meet our commitment to colleagues' financial wellbeing.

Changes in the ratio are therefore influenced by the differences in remuneration structure, rather than an increase in pay disparity. The ratio has decreased from 84:1 in 2022 to 75:1 in 2023. The reduction in pay ratio is mainly due to an increase in average total remuneration amongst all employees. In assessing the pay ratio, the Committee is confident that the Company's policy on remuneration is fair and consistent with our all-employee pay policies.

## Advice and support provided to the Committee

As permitted by its Terms of Reference, the Committee has engaged the advice and support of Deloitte LLP (Deloitte) as independent remuneration consultants at the expense of the Company. Total fees (excluding VAT) for advice and support provided to the Committee in 2023 were £121,150 (2022: £176,600). Deloitte was initially appointed as Adviser to the Committee following a formal tender process conducted in 2015 and was reappointed after a further tender process in 2022.

In 2023, Deloitte also provided unrelated tax, advisory, risk, assurance and consulting services to Santander UK.

Deloitte's independence and effectiveness as the Committee adviser is reviewed annually. The Committee is satisfied that the Deloitte engagement partner and team that provides remuneration advice to the Committee do not have connections with Santander UK that may impair their independence. Deloitte is a founding member of the Remuneration Consultants Group and voluntarily operates under the Code of Conduct in relation to executive remuneration consulting in the UK.

By Committee invitation, the Chair, CEO and designated representatives from business functions attend meetings as appropriate to advise on HR, Risk, Legal and Regulatory matters in support of the Committee's work. Attendees included the Chief People Officer, Performance & Reward Director, CRO and Company Secretary.

#### **CEO** pay ratio

|                                   | Methodology <sup>(1)</sup> | 25th percentile                | Median                | 75th percentile                |
|-----------------------------------|----------------------------|--------------------------------|-----------------------|--------------------------------|
| 2023 CEO pay ratio <sup>(5)</sup> | Option A                   | 106:1                          | 75:1                  | 45:1                           |
| 2022 CEO pay ratio <sup>(4)</sup> | Option A                   | 119:1                          | 84:1                  | 48:1                           |
| 2021 CEO pay ratio                | Option A                   | 140:1                          | 96:1                  | 54:1                           |
| 2020 CEO pay ratio                | Option A                   | 88:1                           | 64:1                  | 37:1                           |
|                                   | CEO remuneration (3)       | 25th percentile <sup>(2)</sup> | Median <sup>(2)</sup> | 75th percentile <sup>(2)</sup> |
| 2023 CEO pay ratio                | £                          | £                              | £                     | £                              |
| Total salary                      | £1,500,000                 | £25,446                        | £35,450               | £54,600                        |
| Total remuneration                | £3,309,477                 | £31,314                        | £44,032               | £74,226                        |

(1) Employee pay is calculated based on the 'Option A' methodology. We chose Option A as it gives the most reliable and accurate result by calculating a comparable single figure for each employee.

(2) Employee pay data is based on full time equivalent pay for Santander UK plc employees. This excludes a small number of employees in the rest of the Santander UK group. Including those employees results in a ratio consistent with the above. For each employee, total remuneration is calculated based on fixed pay accrued in the 2023 financial year, and variable pay is either based on actual bonuses in respect of the 2023 year (where these are available) or modelled target bonuses where actuals are not yet available.

(3) The CEO's total remuneration is aligned to that disclosed in the Executive Directors' remuneration table on the previous page

(4) The 2022 ratios are re-stated above. These were originally calculated based on fixed pay accrued within the 2022 year, in addition to target bonuses for eligible colleagues. The 2022 ratios have now been recalculated using 2022 fixed pay and bonuses paid in 2023 in respect of 2022 for all employees.

(5) The values used for the CEO's 2023 Variable Pay Plan awards are the same as those stated in the Executive Directors' remuneration table i.e. the component which is not subject to performance conditions is used for the CEO pay ratio calculation above. The calculation also includes the vesting value of Transformation Incentive Plan awards made to the CEO, as shown in the Executive Directors' remuneration table.

#### Relative importance of spend on pay

|                      | 2023  | 2022  | Change |
|----------------------|-------|-------|--------|
|                      | £m    | £m    | %      |
| Profit before tax    | 2,149 | 1,894 | 13     |
| Total employee costs | 1,264 | 1,179 | 7      |

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#### **Chair and Non-Executive Director remuneration**

The Chair's fee is reviewed and approved by the Committee. The fees paid to NEDs are reviewed and approved by the CEO and the Chair. Fees are reviewed annually taking into account the market rate and time commitment for the role. The Chair is paid an all-inclusive base fee. NEDs are paid a base fee, with a supplement for serving on or chairing a Board Committee, except for the Board Nomination & Governance Committee.

All NEDs and the Chair serve under letters of appointment. In respect of the NEDs appointed prior to 2021, either party can terminate the appointment by giving three months' written notice. From 2021, we increased the notice period for NEDs to six months to support orderly succession planning. For the Chair, 12 months' written notice is required.

Neither the Chair nor the NEDs have the right to compensation on the early termination of their appointment beyond payments in lieu of notice at the option of Santander UK. In addition, neither the Chair nor the NEDs are eligible for pension scheme membership or incentive arrangements.

#### **Chair and Board Committee member fees**

|  | 2023<br>£000 | 2022<br>£000 |
|--|--------------|--------------|
| Chair (inclusive of membership fee)                                | 725          | 675          |
| Board member   | 100          | 95           |
| Additional responsibilities  |              |              |
| Senior Independent Director  | 45           | 45           |
| Chair of Board Risk Committee                                      | 70           | 65           |
| Chair of Board Audit Committee                                     | 70           | 60           |
| Chair of Board Responsible Banking Committee                       | 60           | 60           |
| Chair of Board Remuneration Committee                              | 60           | 60           |
| Membership of Board Risk Committee                                 | 35           | 30           |
| Membership of Board Audit Committee                                | 30           | 25           |
| Membership of Board Responsible Banking Committee                  | 30           | 25           |
| Membership of Board Remuneration Committee                         | 30           | 25           |
| Chair of Litigation and Contentious Regulatory Board Sub-Committee | 15           | 8            |

With effect from 1 April 2023, the following changes were made: The Chair fee increased from £675,000 to £725,000. The fee for Board Members increased from £95,000 to £100,000. The fee for the Chair of the Board Risk Committee increased from £60,000 to £70,000. The fee for the Chair of the Board Audit Committee increased from £60,000 to £70,000. The fee for membership of the Board Risk Committee increased from £60,000 to £70,000. (1) from £30,000 to £35,000 to £36,000 to £36,000 to £36,000 to £30,000 to £36,000 to £36,00

|  | 2023<br>Fees | 2022<br>Fees | 2023<br>Expenses<br>(8) | 2022<br>Expenses | 2023<br>Benefits | 2022<br>Benefits | 2023<br>Total | 2022<br>Total |
|--|--------------|--------------|-------------------------|------------------|------------------|------------------|---------------|---------------|
| Non-Executive Directors  | £000         | £000         | £000                    | £000             | £000             | £000             | £000          | £000          |
| Chair  |              |              |                         |                  |                  |                  |               |               |
| William Vereker <sup>(1)</sup>   | 712          | 675          | _                       | _                | 2                | 2                | 714           | 677           |
| Independent Non-Executive Directors                                    |              |              |                         |                  |                  |                  |               |               |
| Lisa Fretwell  | 204          | 175          | _                       | 10               | _                | _                | 204           | 185           |
| Ed Giera   | 299          | 280          | _                       | -                | _                | -                | 299           | 280           |
| Chris Jones <sup>(2)</sup>   | 201          | 239          | -                       | 2                | _                | _                | 201           | 241           |
| Michelle Hinchliffe <sup>(3)</sup>                                     | 124          | _            | _                       | —                | _                | _                | 124           | _             |
| Jose Maria Roldan <sup>(4)</sup>                                       | 97           | _            | _                       | _                | _                | _                | 97            | _             |
| Banco Santander Group nominated Non-Executive Directors <sup>(5)</sup> |              |              |                         |                  |                  |                  |               |               |
| Antonio Simoes <sup>(6)</sup>  | _            | _            | -                       | _                | _                | -                | -             | _             |
| Pamela Walkden   | 132          | 125          | -                       | 2                | _                | -                | 132           | 127           |
| Pedro Castro e Almeida <sup>(7)</sup>                                  | _            | _            | _                       | _                | _                | _                | _             | _             |

William Vereker's taxable benefit relates to private health care.

Chris Jones stood down on 30 September 2023. Michelle Hinchliffe was appointed on 1 June 2023. Fees received are in respect of services from that date. (3)

Jose Maria Roldan was appointed on 1 June 2023. Fees received are in respect of services from that date. With the exception of Pamela Walkden, none of the Banco Santander Group nominated Non-Executive Directors received any fees or expenses.

(4) (5) (6)

Antonio Simoes stood down on 31 August 2023. Pedro Castro e Almeida was appointed on 1 September 2023.

(7) (8) Only true business expenses have been incurred in the course of Non-Executive Directors' duties. In prior years, these expenses were processed via payroll and as such attracted tax and were declared. Sustainability and Responsible Banking

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## Directors' report

#### Introduction

The Directors submit their report together with the financial statements for the year ended 31 December 2023. The information in the Directors' Report is unaudited, except where indicated.

#### **Corporate structure, Subsidiaries and Branches**

The Company (incorporated on 23 September 2013) is a subsidiary of Banco Santander SA, a Spanish retail and commercial bank with a market share in ten core countries in Europe and the Americas.

Santander UK was formed from two former building societies, Abbey National and Alliance & Leicester, together with the branch network and savings business of Bradford & Bingley, and has operated under a single brand since 2010.

All of Santander UK Group Holdings plc's ordinary shares are unlisted and held directly and indirectly by Banco Santander SA. Santander UK plc's preference shares are listed on the London Stock Exchange and both the Company and Santander UK plc have other equity instruments in the form of AT1 securities listed on various securities exchange markets, including the London Stock Exchange and Euronext Dublin.

In addition, the Company and Santander UK plc are subject to US Securities Exchange Act reporting requirements as they have debt securities registered in the US.

The Santander UK group consists of a parent company, Santander UK Group Holdings plc, incorporated in England and Wales, and a number of directly and indirectly held subsidiaries and associates. The Company directly or indirectly holds 100% of the issued ordinary share capital of its principal subsidiaries. All companies operate principally in their country of incorporation or registration.

As a result of ring-fencing implementation in 2018, and requirements set out in the Financial Services (Banking Reform) Act 2013, Santander UK plc and its subsidiaries comprise of only entities whose business is permitted under the Act as a ringfenced bank. Other entities including Santander Financial Services (SFS) plc, which is incorporated in England and Wales, are directly or indirectly owned by the Company and SFS has branch offices in the Isle of Man and in Jersey. For more information, see Note 19.

#### **Results and dividends**

For details of the results for the year, see the Income Statement in the Consolidated Financial Statements. For more on dividends, see Note 10.

Details of Santander UK's activities and business performance in 2023, together with an indication of the outlook, are set out in the Strategic report and the Financial review.

#### Events after the balance sheet date

There have been no material post balance sheet events, except as set out in Note 43.

#### Directors

A list of the Directors that served in the year can be found in the Board and Board Committee Attendance table in the Chair's report on Corporate Governance. Details of their emoluments and interests in shares are outlined in the Remuneration implementation report. For more on changes to the composition of the Board, see the Chair's report on Corporate Governance and the Board Nomination & Governance Committee Chair's report.

Between 31 December 2023 and 29 February 2024, the following appointments were made to the Board:

- Nicky Morgan was appointed as an INED on 1 January 2024
- Mark Lewis was appointed as an INED on 1 January 2024
- Dirk Marzluf was appointed as an NED on 1 January 2024

#### Appointment and retirement of Directors

All Directors are appointed and retire in accordance with the Company's Articles of Association, the UK Companies Act 2006 and the UK Group Framework. The Directors are required to retire each year at the Annual General Meeting and may offer themselves for re-election.

#### **Directors' indemnities**

Directors' and Officers' liability insurance cover was in place throughout the year, in addition to a deed of indemnity to provide cover to the Directors for liabilities to the maximum extent permitted by law. These remain in force for the duration of the Directors' period of office from the date of appointment until such time as any limitation periods for bringing claims against the Directors have expired. The Directors, including former Directors who resigned in the year, benefit from these deeds of indemnity which constitute qualifying third party indemnity provisions for the purposes of the Companies Act 2006. Deeds for existing Directors are available for inspection at the Company's registered office.

The Company has also granted an indemnity which constitutes 'qualifying third party indemnity provisions' to the Directors of its subsidiary and affiliated companies, including former Directors who resigned in the year and since the year-end. Qualifying pension scheme indemnities were also granted to the Trustees of the Santander UK group's pension schemes.

#### Employees

We continue to ensure that Santander UK's remuneration policies are consistent with its strategic objectives and are designed with its long-term success in mind.

#### Communication

Santander UK aims to involve and inform employees on matters that affect them. The intranet is a focal point for communications and the 'AskHR' website connects employees to all the information they need about working for Santander UK. We also use face-to-face communication, such as team meetings and roadshows for updates. Santander UK regularly considers employees' opinions and asks for their views on a range of issues through regular engagement and surveys. For more on colleague engagement and initiatives, see the Strategic report and the Board Responsible Banking Committee Chair's report.

#### **Consultation with Employees**

Santander UK has a successful history of working in partnership with its recognised trade unions, Advance and the Communication Workers Union (CWU), who collectively negotiate on behalf of approximately 99.5% of our UK workforce. Both trade unions are affiliated to the Trades Union Congress. We consult Advance and the CWU on significant proposals including those relating to change across the business at both national and local levels.

#### Employee share ownership

Santander UK continues to operate two allemployee, HMRC approved share schemes: a Save-As-You-Earn (Sharesave) Scheme and a Share Incentive Plan (SIP). Those employees who are designated as Material Risk Takers receive part of their annual bonus awards in Banco Santander SA shares/share linked instruments. Details of the plans and the related costs and obligations can be found in the Share-based payments and compensation sections in Notes 1 and 36.

#### **Diversity and Inclusion**

Information on our diversity and inclusion policies can be found in the Chair's report on Corporate Governance and the Sustainability & Responsible Banking section of this Annual Report and the 2023 Diversity, Equity & Inclusion and Pay Gap Report, which does not form part of this Annual Report.

#### Disability

Santander UK is committed to equality of employment, access and quality of service for disabled people and complies with the UK Equality Act 2010 throughout its business operations. Santander UK has processes in place to help train, develop, retain and promote employees with disabilities. We are a Disability Confident Employer achieving the 'Leader' level. We are committed to giving full and fair consideration to employment applications by disabled people, having regard to their particular aptitudes and abilities, and for continuing the employment of employees who have become disabled by arranging appropriate training and making reasonable adjustments in the workplace.

#### Engagement with stakeholders and employees

Santander UK recognises the importance of fostering relationships with its principal stakeholders and that this is key to the long-term success of our business. We understand the importance of acting fairly and responsibly and actively engage with our stakeholders and employees. For more, see the s172: Stakeholder voice section in the Strategic report and the Board Responsible Banking Committee Chair's report.

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#### Streamlined Energy & Carbon Reporting (SECR)

For details on our energy use, carbon emissions and efficiency measures implemented in 2023, including Scope 1, 2 and 3 data, see the SECR section in the Sustainability review.

#### **Political contributions**

In 2023 and 2022, no contributions were made for political purposes and no political expenditure was incurred by the Company.

#### Share capital

Details about the structure of the Company's capital can be found in Note 32.

For details of employee share schemes and how rights are exercisable, see Note 36.

The powers of the Directors in relation to share capital are set out in the Company's Articles of Association. These are available for inspection on request.

#### **Financial instruments**

The financial risk management objectives and policies of Santander UK and the policy for hedging, along with details of Santander UK's exposure to credit risk, market risk and liquidity risk are set out in the Risk review.

#### **Research and development**

Santander UK has a comprehensive product approval process and policy. New products, campaigns and business initiatives are reviewed by Santander UK's Proposition Approval Forum, for more information please see the Strategic Report.

#### Supervision and regulation

Some of Santander UK's subsidiaries and joint venture companies are authorised by the FCA and the PRA (dual regulated) or the PRA or the FCA (solo regulated).

While Santander UK operates primarily in the UK, it is also subject to the laws and regulations of other jurisdictions in which it operates or has listed debt securities such as the US.

#### Internal controls

#### **Risk management and internal controls**

The Board and its Committees are responsible for reviewing and ensuring the effectiveness of management's system of risk management and internal controls.

We carried out a robust assessment of the principal and emerging risks facing Santander UK including those that would threaten its business model, future performance, solvency or liquidity. Details of our principal risks, our procedures to identify emerging risks, and how these are being managed or mitigated are set out in the Risk review. A summary of our Top and Emerging Risks is also set out in the Strategic report.

# Management's report on internal control over financial reporting

Internal control over financial reporting is a component of an overall system of internal control. Santander UK's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with UK-adopted international accounting standards (IAS) and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB). Santander UK's internal control over financial reporting includes:

- Policies and procedures that pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of assets.
- Controls providing reasonable assurance that transactions are recorded as necessary to permit the preparation of financial statements in accordance with UK-adopted IAS and IFRS, and that receipts and expenditures are being made only in accordance with authorisations of management.
- Controls providing reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use or disposition of assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. In addition, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or because the degree of compliance with policies or procedures may deteriorate.

Management is responsible for establishing and maintaining adequate internal control over the financial reporting of Santander UK. Management assessed the effectiveness of Santander UK's internal control over financial reporting at 31 December 2023 based on the criteria established in the Internal Control – Integrated Framework issued by the Committee of Sponsoring Organisations of the Treadway Commission (COSO) in May 2013.

As a registrant under the US Securities Exchange Act of 1934, Santander UK's management is responsible for establishing and maintaining an adequate system of internal control over financial reporting in order to ensure the accuracy and reliability of Santander UK's Financial Statements and the Form 20-F submitted to the SEC. In line with COSO and SEC requirements, controls recognised as Sarbanes-Oxley applicable are subject to annual testing and certification by management including an attestation by the CEO and the CFO that they are operating effectively and that the internal control over financial reporting can be relied on.

All Sarbanes-Oxley control weaknesses identified are captured, assessed and included in the yearend assessment of the reliability of the Internal Control environment. They are reported on an ongoing basis to the Board Audit Committee to ensure the control environment is continuously improved.

Based on this assessment, management concluded, at 31 December 2023, that Santander UK's internal control over financial reporting was effective.

#### Disclosure controls and procedures over financial reporting

Santander UK's management has evaluated, with the participation of its CEO and CFO, the effectiveness of its disclosure controls at 31 December 2023. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error, and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives.

Based upon this evaluation, the CEO and the CFO concluded that, at 31 December 2023, Santander UK's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by Santander UK in the reports that it files and submits under the US Securities Exchange Act of 1934 is recorded, processed, summarised and reported within the time periods specified in the applicable rules and forms, and that it is accumulated and communicated to Santander UK's management, including the CEO and CFO, as appropriate, to allow timely decisions regarding disclosure.

## Changes in internal control over financial reporting

There were no changes to our internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Sustainability and Responsible Banking

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#### **Statements of Compliance**

# The UK Corporate Governance Code 2018 (the Code)

Santander UK complies with the Code (which can be found at frc.org.uk) wherever applicable in order to achieve the best standards of corporate governance. The Code applied to the financial year ended 31 December 2023 and the Board confirms that it applied the principles and complied with those provisions of the Code throughout the year, except as follows:

- Provision 5: The Company has not appointed a NED to represent the views of the workforce, as this entity does not have a workforce. The views of the workforce are instead addressed at Santander UK plc where there is a NED appointed to represent the views of the workforce on their board. The Board does however, receive regular updates on the culture of the business and the views of employees from engagement surveys feedback. These provide the Board with an understanding of the wider workforce, within the group, and provide meaningful dialogue at Board meetings on workforce matters. For further details, see 'Culture and hearing the views of the workforce at the Board' in the Chair's Report in the Corporate Governance Section.
- Provision 11: From 1 January to 31 May 2023, the Company did not comply with the requirement for at least half the Board, excluding the Chair, to be NEDs whom the Board considers to be independent. During that time we assessed the implications and believed that the approach followed was appropriate for the size and ownership structure. However, on 1 June 2023 two independent directors were appointed to the Board resulting in compliance with this provision from that date.
- Provision 17: From 1 January to 31 December 2023, the Company did not comply with the requirement that for the Board Nomination & Governance Committee (BNC) membership to comprise a majority of INEDs, following the appointment of Pamela Walkden, as a GNED, to the Committee in October 2021. The Board considered that Pamela's credentials and experience were of value to the BNC and during the period of non-compliance, we assessed the implications and believed that the approach followed was appropriate for the size and ownership of our structure. However, on 1 January 2024 two independent directors were appointed to the BNC resulting in compliance with this provision from that date.
- Provision 25: The Board Risk Committee (BRC), since the appointment of Pamela Walkden as a GNED in October 2021, the BRC has not been composed of only INEDs. We assessed the implications and believe that the approach we follow is appropriate for our size and ownership structure, recognising the experience and expertise that the GNED brings to BRC.

- Provision 36: The Board Remuneration
   Committee has not developed a policy for postemployment shareholding requirements.
   However, the structure of variable pay for EDs and other senior executives ensures that they acquire a meaningful shareholding in Banco
   Santander SA which extends for a significant period post employment. For details, see the Remuneration policy report.
- Provisions 40 and 41: Due to commercial sensitivity, we opted not to provide all of the disclosures required by Provision 41. The details not provided relate to (1) the extent to which discretion has been applied to remuneration outcomes and the reasons why and (2) a description, with examples, of how the Board Remuneration Committee has addressed the factors in Provision 40 (specifically predictability as we do not provide the range of possible values of rewards to individual directors). Specific engagement does not take place with the workforce to explain how executive remuneration aligns with wider company pay policy. However, an explanation is available for employees in the Directors' Remuneration report. Details of the structure of our remuneration arrangements and key considerations of the Board Remuneration Committee in the year are included in the Board Remuneration Committee Chair's Report and, Remuneration policy and Remuneration implementation reports.

#### UK Finance Disclosure Code for Financial Reporting

Santander UK's financial statements for the year ended 31 December 2023 have been prepared in compliance with the principles of the UK Finance Disclosure Code for Financial Reporting.

#### **Going concern**

The going concern of Santander UK is reliant on preserving a sufficient level of capital and adequately funding the balance sheet. In making their going concern assessment in connection with preparing the financial statements, the Directors considered a wide range of information similar to that considered as part of their assessment of longer-term viability including Santander UK's business and strategic plans, top and emerging risks, including those associated with climate change, capital position and liquidity and funding profile, stress scenarios, and contingent liabilities, and the reasonably possible changes in trading performance arising from potential economic, market and product developments. The Directors' assessment included consideration of the potential impacts arising from higher living costs.

Having assessed this information and the principal risks and uncertainties, the Directors are satisfied that the Santander UK group has adequate resources to continue operations for a period of at least 12 months from the date of this report and therefore consider it appropriate to adopt the going concern basis of accounting in preparing the financial statements.

#### Viability

In accordance with Provision 31 of the UK Corporate Governance Code 2018, the Directors must make a statement in this Annual Report regarding the viability of Santander UK, including an explanation of how they assessed the prospects of Santander UK and the period of time for which they made the assessment, including why they consider that period to be appropriate.

#### Considerations

In making their assessment, the Directors considered a wide range of information including Santander UK's:

- Three-year business plan and other longer-term business and strategic plans
- Risk profile and risk management practices, including the processes by which risks are identified and mitigated, including updates on climate change risk and progress towards embedding them into Santander UK's Risk Framework
- Top and emerging risks, with a focus on those which the Directors believe could cause Santander UK's future financial performance or financial condition to differ materially from current expectations or could adversely impact its ability to meet regulatory requirements
- Capital position and liquidity and funding profile, and projections over the relevant period
- Viability under specific internal and regulatory stress scenarios, as explained further below, including scenarios which might affect operational resiliency, and
- Contingent liabilities and the reasonably possible changes in trading performance arising from potential economic, market and product developments.

The Directors' assessment also takes account of the potential impacts on Santander UK's performance, capital position, and liquidity and funding profile, including those arising from higher living costs (driven by high inflation and interest rates) which are stretching household finances and could lead to higher levels of debt and defaults.

For capital, liquidity and funding purposes, Santander UK operates on a standalone basis and is subject to regular and rigorous monitoring by external parties. In addition, for capital purposes, the Company operates as part of the Non ring-fenced bank Capital Support Deed with Santander Financial Services plc and Santander Equity Investments Limited. Sustainability and Responsible Banking

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#### Assessment

The viability of Santander UK is reliant on preserving a sufficient level of capital and adequately funding the balance sheet.

Santander UK's business activities and financial position, together with the factors likely to affect its future development and performance, are set out in the Financial review. Santander UK's objectives, policies and processes for managing the financial risks to which it is exposed are described in the Risk review.

Threats to the achievement of Santander UK's plans are controlled and managed in line with Santander UK's Risk Framework and within the risk appetite approved by the Board. The risk profile, including an assessment of top and emerging risks, is reported regularly to the Board Risk Committee and the Board. Risks are selected on the basis of their ability to impact viability over the time frame of the assessment but most risks extend beyond this period.

#### Stress testing

Santander UK participates in regulatory stress tests usually carried out annually by the BoE as well as being part of the biennial stress testing of Banco Santander carried out by the EBA. Internal stress testing encompasses a series of extreme but plausible scenarios covering a wide range of outcomes, risk factors, time horizons and market conditions.

We also conduct reverse stress testing, in which we identify and assess scenarios that could cause Santander UK's business model to become unviable.

The Directors review the outputs of stress testing as part of the approval processes for the ICAAP, the ILAAP, Risk Appetite and regulatory stress tests. For more on stress testing and reverse stress testing, see Risk review.

#### Time horizon

While a five-year plan is prepared for regulatory purposes and our stress testing encompasses scenarios some of which also extend out to that time period, using a longer time horizon increases uncertainty.

After taking account of Santander UK's current position and principal risks and uncertainties, the Directors consider that a period of three years from the balance sheet date is the most appropriate time frame from which a reasonable assessment of viability can be made.

This period is consistent with the period covered by Santander UK's three-year business plan and is representative of the time horizon to consider the impact of anticipated regulatory changes in the financial services industry.

#### Statement

Based on their assessment of longer-term viability, the Directors have a reasonable expectation that Santander UK will be able to continue in operation and meet its liabilities as they fall due over the next three years. For details on Going Concern and the Viability Statement, see the Board Audit Committee Chair's Report.

#### **Code of Conduct**

Santander UK is committed to ensuring we hold ourselves to high ethical standards. This means adhering to laws, regulations, policies including our Code of Conduct (which was refreshed in October 2023) and also carrying out business in a responsible way. High standards of professional and personal conduct help Santander identify, manage and respond to risks, create a positive, collaborative working environment and ensure positive customer interactions and outcomes.

The Santander Way determines how we deliver on our purpose, to help people and businesses prosper. How we deliver that purpose is as important as the end result. Our conduct and our culture matters. Our aim is to be the best open financial services platform by acting responsibly and earning the lasting loyalty of our colleagues, customers and communities.

How we do business is intrinsically linked to our behaviours and values and supports our aim. Santander UK's Code of Conduct sets the standards expected of all colleagues and forms part of the terms and conditions of employment.

It makes clear our corporate values, our expectations regarding corporate behaviours and general principles and standards we expect with regard to customers, colleagues, conflicts of interest, data, media and our approach to sustainability.

There are numerous policies and processes, as well as support and guidance, that help colleagues meet these expectations and do the right thing to ensure Santander UK remains a Simple, Personal and Fair bank for its colleagues, customers, shareholders and the communities it serves.

The Code of Conduct applies to all colleagues including permanent and temporary colleagues as well as EDs and NEDs. The SEC requires companies to disclose whether they have a code of ethics that applies to the CEO and senior financial officers which promotes honest and ethical conduct, full, fair, accurate, timely and understandable disclosures, compliance with applicable governmental laws, rules and regulations, prompt internal reporting of violations, and accountability for adherence to a code of ethics.

Santander UK meets these requirements through its Code of Conduct and supporting policies, including but not limited to the Anti-Bribery and Corruption Policy, the Whistleblowing Policy, the FCA's Principles for Businesses, and the FCA's Statements of Principle and Code of Practice for Approved Persons, with which the CEO and senior financial officers comply. The Company has not granted any waivers to its principle executives, financial or accounting officers.

Copies of these documents are available on application to Santander UK Group Holdings plc, 2 Triton Square, Regent's Place, London NW1 3AN The Code of Conduct can be found on our website.

#### Statement of Directors' responsibilities

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable laws and regulations.

Company law requires the Directors to prepare financial statements for each financial year. Under that law, the Directors have prepared the Santander UK group and Company financial statements in accordance with UK-adopted IAS. In preparing the Santander UK group and Company financial statements, the Directors have also elected to comply with IFRSs as issued by the IASB.

Under company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit and loss of the Santander UK group for that period.

In preparing the financial statements, the Directors are required to:

- Select suitable accounting policies and then apply them consistently
- State whether applicable UK-adopted IAS and IFRSs as issued by the IASB have been followed, subject to any material departures disclosed and explained in the financial statements
- Make judgements and accounting estimates that are reasonable and prudent, and
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Santander UK group and the Company will continue in business.

The Directors are responsible for safeguarding the assets of the Santander UK group and the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are also responsible for keeping adequate accounting records that are sufficient to show and explain the Santander UK group's and the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Santander UK group and the Company, and enable them to ensure that the financial statements comply with the Companies Act 2006.

The Directors are responsible for the maintenance and integrity of Santander UK's website.

Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Having taken into account all the matters considered by the Board and brought to its attention during the year, the Directors are satisfied that the Annual Report taken as a whole is fair, balanced and understandable, and provides the information necessary to assess Santander UK's position and performance, business model and strategy. Strategic Report

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## Directors' report continued

#### **Directors' confirmations**

Each of the Directors confirms that, to the best of their knowledge:

- The Santander UK group and Company financial statements, which have been prepared in accordance with UK-adopted IAS and IFRSs as issued by the IASB, give a true and fair view of the assets, liabilities and financial position of the Santander UK group and the Company, and of the profit of the Santander UK group, and
- The management report, which is incorporated into the Directors' report, includes a fair review of the development and performance of the business and the position of the Santander UK group and the Company, together with a description of the principal risks and uncertainties they face.

#### **Disclosure of information to Auditors**

Each of the Directors at the date of approval of this report confirms that:

- So far as the Director is aware, there is no relevant audit information of which Santander UK's auditor is unaware
- The Director has taken all steps that they ought to have taken as a Director to make themselves aware of any relevant audit information and to establish that Santander UK's auditor is aware of that information.

This confirmation is given and should be interpreted in accordance with the provisions of Section 418 of the UK Companies Act 2006.

#### Auditor

PricewaterhouseCoopers LLP will continue in the office of auditor. A resolution to reappoint them will be proposed at the Company's forthcoming Annual General Meeting.

By Order of the Board

#### John Mills

Company Secretary

29 February 2024

2 Triton Square, Regent's Place, London NW1 3AN

# Welcome to the **Risk review**

Governance

## **Risk review**

The Risk review consists of unaudited financial information unless otherwise stated. The audited financial information is an integral part of our Consolidated Financial Statements.

We aim to continually enhance our disclosures and their usefulness to readers in the light of developing market practice and areas of focus. As a result, our disclosures go beyond the minimum required by accounting standards and other regulatory requirements.

We support the recommendations and guidance made by the Taskforce on Disclosures about ECL (DECL Taskforce) and have adopted its recommendations where it is practical to do so. The DECL Taskforce was formed in 2017 by the FCA, FRC and PRA with a remit to help encourage high-quality ECL-related disclosures following adoption of IFRS 9.

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# Risk governance

Santander UK Group Holdings plc is the immediate parent company of Santander UK plc. The two companies operate on the basis of a unified business strategy with some overlap in membership, albeit the principal business activities of the Santander UK group are carried out by Santander UK plc and its subsidiaries (the Santander UK plc group). The Company's Risk Frameworks have been adopted by its subsidiaries to ensure consistent application.

As a financial services provider, managing risk is a core part of our day-to-day activities. To be able to manage our business effectively, it is critical that we understand and control risk in everything we do. We aim to use a prudent approach and advanced risk management techniques to help us deliver robust financial performance, withstand stresses, and build sustainable value for our stakeholders. We aim to keep a predictable medium-low risk profile, consistent with our business model. This is key to achieving our strategic objectives.

## **RISK FRAMEWORK**

#### How we define risk

Risk is any uncertainty about us being able to achieve our business objectives. It covers both financial and non financial risks (NFRs). NFR is a broad term usually defined by exclusion, i.e. any risks other than the traditional financial risks of Credit, Liquidity, Capital, Market and Pension, Strategic and business, and Reputational. Risk can be split into a set of key risk types, each of which could affect our results and our financial resources. Enterprise risk is the aggregate view of all the key risk types.

#### Key risk types

| Risk types                    | Description   |
|-------------------------------|---|
| Credit                        | The risk of financial loss due to the default or credit quality deterioration of a customer or counterparty to which we have provided credit, or for whom we have assumed a financial obligation.   |
| Liquidity                     | The risk that we do not have sufficient liquid financial resources available to meet our obligations as they fall due, or we can only secure such resources at excessive cost.  |
| Capital                       | The risk that we do not have an adequate amount or quality of capital to meet our internal business objectives, regulatory requirements and market expectations.  |
| Market                        | Non-traded market risk – the risk of loss of income, economic or market value due to changes to interest rates in the non-trading book or to changes in other market risk factors (e.g. credit spread and inflation risk), where such changes would affect our net worth through a change to revenues, assets, liabilities and off-balance sheet exposures in the non-trading book.<br>Traded market risk – the risk of changes in market factors that affect the value of positions in the trading book. |
| Pension                       | The risk caused by our statutory, contractual or other liabilities with respect to a pension scheme (whether set up for our employees or those of a related company or otherwise). It also refers to the risk that we will need to make payments or other contributions with respect to a pension scheme due to an agreed Recovery Plan or for some other reason.   |
| Strategic and business        | The risk of loss or underperformance against planned objectives; damage from strategic decisions or their poor implementation that impact the long-term interests of our key stakeholders or from an inability to adapt to external developments.   |
| Reputational                  | The risk of damage to the way our reputation and brand are perceived by the public, clients, government, colleagues, investors or any other interested party.   |
| Non Financial Risks:          |   |
| Operational risk & resilience | The risk of loss or adverse impact due to inadequate or failed internal processes, people and systems, or external events. We give a particular focus to Cybersecurity, Fraud, IT, People and Third Party risks, which we mitigate through our management of operational risk.  |
| Financial crime               | The risk that we are used to further financial crime, including money laundering, sanctions evasion, terrorist financing, facilitation of tax evasion, bribery and corruption. Failure to meet our legal and regulatory obligations could result in criminal or civil penalties against Santander UK or individuals, as well as affecting our customers and the communities we serve.   |
| Model                         | The risk that the predictions of our models may be inaccurate, causing us to make sub-optimal decisions, or that a model may be used inappropriately.   |
| Conduct and regulatory        | Conduct risk – the risk that our decisions and behaviours lead to detriment or poor outcomes for our customers and clients and/or fail to uphold and maintain high standards of market integrity.<br>Regulatory risk – the risk of non-compliance with applicable regulatory requirements, including supervisory expectations, which may result in regulatory sanctions.  |

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#### Top and emerging risks

Several of our risk types also have Top risks associated with them. We regularly review the Top risks that could impact our business, customers and shareholders, and they are monitored at each meeting of the Executive Risk Control Committee (ERCC) and Board Risk Committee (BRC). The Top risks we actively monitored in 2023 are set out in the relevant section of this Risk review and summarised in the 'Top risks' section of the Risk management overview in the Strategic report. Our Top risks included risks arising from Inflationary and supply chain pressures, Climate change, Financial crime, Fraud, IT, Cybersecurity, Third Parties, People risk, Data Management, Conduct and regulatory, Model risk and execution of change being key priorities for Santander UK and our regulators.

We also regularly review emerging risks that could impact our business, customers and shareholders, including regular review and discussion at the ERCC and BRC. The identification of emerging risks is co-ordinated by the Risk Division. A key part of the process is continual scanning of the external environment, focusing on emerging risk drivers such as broader geo-political, environmental and social risks, technological change including artificial intelligence, customer behaviour, market competition, regulatory and government interventions, central bank digital currencies and other digital assets and disruption of UK macroeconomic factors. Emerging risks actively monitored in 2023 are set out in the relevant section of this Risk review and summarised in the 'Emerging risks' section of the Risk management overview in the Strategic report.

In 2023, we added Environmental and Social risks as an emerging risk area that could impact on us and our customers. We actively monitor Disruption of UK macroeconomic factors as a crystallised risk through regular updates to ERCC and BRC. For more, see the Risk management overview in the Strategic report.

#### **Key elements**

Our Risk Framework sets out how we manage and control risk.

#### How we approach risk - our culture and principles

The complexity and importance of the financial services industry demands a strong risk culture. We have systems, controls and safeguards in place to manage, control and oversee the risks we face, but it is also crucial that everyone takes personal responsibility for managing risk. Our risk culture plays a key role in our aim to be the best bank for our customers, shareholders, people and communities by acting responsibly. It is vital that all our people understand this. To achieve this, our people have a strong, shared understanding of what risk is, and what their role is in helping to control it. We express this in our Risk Culture Statement:

#### **Risk Culture Statement**

Santander UK places good customer outcomes at the heart of our decision-making and our people take personal responsibility for doing the right thing. We are thoughtful about taking risk, meaning we only take risks that we understand, we balance risk and reward when making decisions and are proportionate in our approach.

The Board reviews and approves our Risk Culture Statement every year. Senior executives are responsible for promoting our risk culture from the top. They drive cultural change and increased accountability across the business. We reinforce our Risk Culture Statement and embed our risk culture in all our business units through our Risk Framework, Risk Certifications and other initiatives. This includes highlighting that:

- It is everyone's personal responsibility to play their part in managing risk
- We must Identify, Assess, Manage and Report risk guickly and accurately
- We make risk part of how we assess our people's performance and how we recruit, develop and reward them
- Our internal control system is essential to ensure we manage and control risk in line with our principles, standards, Risk Appetite and policies.

We use Risk Certifications to confirm how we manage and control risks in line with our Risk Framework and within our Risk Appetite. As an example, every year, each member of our Executive Committee confirms that they have managed risks effectively in line with the Risk Framework in the part of the business for which they are responsible. Their certification lists any exceptions and the agreed actions to be taken to correct them. This is a tangible sign of the personal responsibility that is such a key part of our risk culture.

#### Our risk culture programme

Through communications, training and awareness, we are evolving our approach to focus on the risk culture behaviour we expect of our people. Our I AM Risk approach aims to make sure our people:

- Identify risks and opportunities
- Assess their probability and impact
- Manage the risks and suggest alternatives
- Report, challenge, review, learn and 'speak up'.

LAM RISK MANAGE REPORT

I AM Risk is the process by which we make risk management part of everyone's life as a Santander UK employee from how we recruit them and manage their performance to how we develop and reward them. It is also how we encourage people to take personal responsibility for risk, to speak up and to come up with ideas. We use I AM Risk in our Risk Certifications, policies, frameworks and governance, and risk-related communications. We also include it in reward arrangements and in mandatory training, to support general awareness, our learning websites include videos and factsheets.

As part of I AM Risk, we include mandatory risk objectives for all our people in our performance management processes. The Executive Committee leads our culture initiatives under the CEO's sponsorship and we use monthly staff surveys to give insight into our culture.

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#### Our risk governance structure

We are committed to the highest standards of corporate governance in every part of our business, including risk management. For details of our governance, including the Board and its Committees, see the 'Governance' section of this Annual Report. The Board delegates certain responsibilities to Board Level Committees as needed and where appropriate. Our risk governance structure strengthens our ability to identify, assess, manage and report risks, as follows:

- Committees: A number of Board and Executive committees are responsible for specific parts of our Risk Framework
  Key senior management roles: A number of senior roles have specific responsibilities for risk management
  Risk organisational structure: We have the 'three lines of defence' model built into the way we run our business.

#### Committees

The Board and Board Level Committee responsibilities for risk are:

| Board Level Committee        | Main risk responsibilities  |
|------------------------------|---|
| The Board (including the     | <ul> <li>Has overall responsibility for business execution and for managing risk</li> </ul>   |
| Santander UK plc Board)      | <ul> <li>Reviews and approves the Risk Framework and Risk Appetite</li> </ul>   |
| Board Risk Committee (BRC)   | <ul> <li>Assesses the Risk Framework and recommends it to the Board for approval</li> </ul>   |
|                              | <ul> <li>Advises the Board on our overall Risk Appetite, tolerance and strategy</li> </ul>  |
|                              | - Oversees our exposure to risk and our strategy and advises the Board on both  |
|                              | - Reviews the effectiveness of our risk management systems and internal controls  |
|                              | - Reviews reports from the Chief Compliance Officer (CCO) on the adequacy and effectiveness of the compliance function  |
|                              | <ul> <li>Responsible for oversight of cybersecurity risks and receives regular updates on cybersecurity risk position including cybersecurity incidents</li> </ul>  |
|                              | <ul> <li>Receives regular updates on financial crime compliance and risks including money laundering, bribery and corruption and sanctions<br/>compliance and monitors KPIs in line with approved Board risk appetite</li> </ul>      |
| Board Responsible Banking    | - Responsible for culture and operational risk from conduct, compliance, competition & legal matters  |
| Committee                    | - Ensures that adequate and effective control processes are in place to identify and manage reputational risks  |
|                              | <ul> <li>Oversees our Sustainability and Responsible Banking programme and how it impacts on employees, communities, the environment including sustainability and climate change, reputation, brand and market positioning</li> </ul> |
|                              | - Reviews updates on key risk issues, customer, reputational and conduct matters  |
| Board Audit Committee        | - Monitors and reviews the financial statements integrity, and any formal announcements on financial performance  |
|                              | - Reviews the adequacy and effectiveness of the internal financial controls and whistleblowing arrangements   |
|                              | - Monitors and reviews the effectiveness of the internal audit function   |
|                              | - Receives regular updates from the internal audit function which performs reviews of cybersecurity risk and controls   |
|                              | - Oversees the independence and performance of the external auditors  |
| Board Remuneration Committee | - Oversees implementation of remuneration policies, ensuring they promote sound and effective risk management   |

#### The Executive Level Committee responsibilities for risk are:

| Executive Level Committee        | Main risk responsibilities  |
|----------------------------------|---|
| Executive Committee (ExCo)       | - Reviews business plans in line with our Risk Framework and Risk Appetite before they are sent to the Board to approve   |
|                                  | - Receives updates on key risk issues managed by CEO-level committees and monitors the actions taken  |
| Senior Management Committee      | - Focuses on the responsibilities of the Executive Committee Senior Management Function holders and how they are discharged   |
|                                  | - Reviews updates on key risk issues, customer, reputational and conduct matters  |
| Executive Risk Control Committee | - Reviews Risk Appetite proposals before they are sent to the BRC and the Board to approve  |
| (ERCC)                           | - Ensures that we comply with our Risk Framework, Risk Appetite and risk policies   |
|                                  | - Reviews and monitors our risk exposures and approves any corrective steps we need to take   |
| Asset and Liability Committee    | <ul> <li>Reviews liquidity risk appetite (LRA) proposals</li> </ul>   |
| (ALCO)                           | <ul> <li>Ensures we measure and control structural balance sheet risks, including capital, funding and liquidity, in line with the policies,<br/>strategies and plans set by the Board</li> </ul>                                   |
|                                  | - Reviews and monitors key asset and liability management activities to ensure we keep our exposures within our Risk Appetite   |
| Pensions Committee               | - Reviews pension risk appetite proposals   |
|                                  | - Approves actuarial valuations and reviews the impact they may have on our contributions, capital and funding  |
|                                  | <ul> <li>Consults with the pension scheme trustees on the scheme's investment strategy</li> </ul>   |
| Capital Committee                | - Puts in place reporting systems and risk control processes to make sure capital risks are managed within our Risk Framework   |
|                                  | - Reviews capital adequacy and capital plans, including the ICAAP, before they are sent to the Board to approve   |
| ncident Accountability Committee | - Considers, calibrates, challenges and agrees any appropriate individual remuneration adjustments  |
|                                  | - Presents recommendations to the Board Remuneration Committee  |
| Credit Approval Committee        | - Approves corporate and wholesale credit transactions which exceed levels delegated to lower level forums or individuals   |
| Economic Crime Committee         | <ul> <li>Ensures due reporting, consideration, oversight and informed decision making regarding compliance with financial crime laws and<br/>regulations, fraud, and best industry practice aligned to our Risk Appetite</li> </ul> |
|                                  |   |

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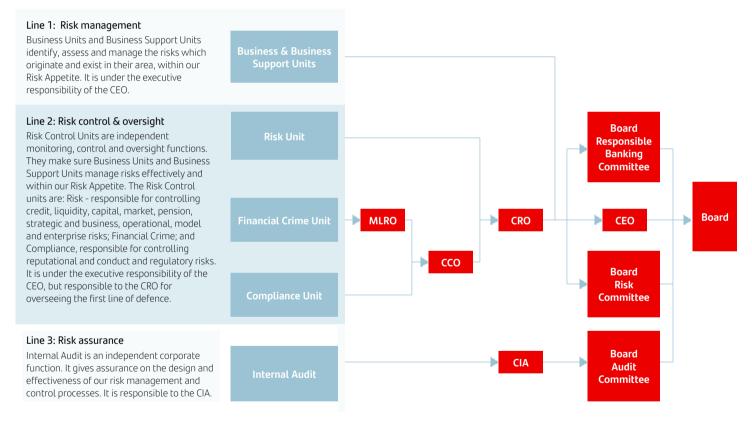
#### Key senior management roles

Senior roles with specific responsibilities for risk management are:

| Role   | Main risk responsibilities  |
|--|---|
| Chief Executive Officer (CEO)                | The Board delegates responsibility for our business activities and managing risk on a day-to-day basis to the CEO. The CEO proposes our<br>strategy and business plan, puts them into practice and manages the risks involved. The CEO must also ensure we have a suitable system<br>of controls to manage risks and report to the Board on them. |
| Chief Risk Officer (CRO)                     | Oversees and challenges risk activities, and ensures that the business activity is conducted within our risk appetite. Responsible for control and oversight of all risk types with regulatory responsibility to report on these risk types to Executive and Board Committees.  |
| Chief Financial Officer (CFO)                | Responsible for developing strategy, leadership and management of the CFO Division. The CFO is responsible for managing interest rate, liquidity, pension and capital risks. The CFO also aims to maximise the return on Regulatory and Economic Capital.   |
| Chief Internal Auditor (CIA)                 | Designs and uses an audit system that identifies key risks and evaluates controls. The CIA also develops an audit plan to assess existing risks that involve producing audit, assurance and monitoring reports.   |
| Chief Compliance Officer (CCO)               | Responsible to the CRO for control and oversight of conduct & regulatory, reputational and economic crime risk, but has direct responsibility to report on conduct & regulatory and reputational risk to Executive and Board Committees and the regulator.  |
| Money Laundering Reporting<br>Officer (MLRO) | Responsible to the CCO for control and oversight of economic crime risk but has regulatory responsibility to report on this risk type to Executive and Board Committees and the regulator.  |

#### **Risk organisational structure**

We use the 'three lines of defence' model to manage risk. This model is widely used in the banking industry and has a clear set of principles to put in place a cohesive operating model across an organisation. It does this by separating risk management, risk control and risk assurance. The reporting lines to the Board (including the Santander UK plc Board) with respect to risk are as follows:



#### Internal control system

Our Risk Framework is an overarching view of our internal control system that helps us manage risk across the business. It sets out at a high level the principles, standards, roles and responsibilities, and governance for internal control. Our Risk Framework covers the categories below:

| Category                                | Description  |
|---|--|
| Risk Frameworks                         | Set out how we should manage and control risk across the business, our risk types and our risk activities.   |
| <b>Risk Management Responsibilities</b> | Set out the Line 1 risk management responsibilities for Business Units and Business Support Units.   |
| Strategic Commercial Plans              | Plans produced by business areas, at least annually, which describe the forecasted objectives, volumes and risk profile of new and existing business, within the limits defined in our Risk Appetite.  |
| Risk Appetite                           | See our Risk Appetite section that follows.  |
| Delegated Authorities/Mandates          | Define who can do what under the authority delegated to the CEO by the Board.  |
| Risk Certifications                     | Business Units, Business Support Units or Risk Control Units set out each year how they managed/controlled risks in line with our risk frameworks and Risk Appetite, and explain any action to be taken. This helps drive personal accountability. |

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## **RISK APPETITE**

#### How we control the risks we are prepared to take

When our Board sets our strategic objectives, it is important that we are clear about the risks we are prepared to take to achieve them. We express this through our Risk Appetite Statement, which defines the amount and kind of risk we are willing to take. Our Risk Appetite and strategy are closely linked, and our strategy must be achievable within the limits set out in our Risk Appetite. Our Risk Appetite Statement establishes principles that we use to set our Risk Appetite and defines our overall approach to risk management.

#### How we describe the limits in our Risk Appetite

Our Risk Appetite sets out detailed limits across all types of risk, using metrics and qualitative statements.

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#### Metrics

We use metrics to set limits across most risk types including a set of metrics focused on losses, capital, liquidity and concentration. We set:

- Limits for losses for our most important risks, including credit, market, operational and conduct risk
- Capital limits, reflecting both the capital that regulators expect us to hold (regulatory capital) and our own internal measure economic capital (EC)
- Liquidity limits according to a range of plausible stress scenarios for our business
- Concentration limits, to determine the maximum concentration level that we are willing to accept.

These limits apply in normal business conditions, but also when we might be experiencing a far more difficult economic environment. We refer to conditions like this as being under stress. For more on EC and stress scenarios, see the Stress Testing section that follows.

#### **Qualitative statements**

For some types of risk, we also use qualitative statements that describe in words the appetite we want to set. We also use them to prohibit or restrict exposure to certain sectors, types of customer and activities.

#### How we set our Risk Appetite, and stay within it

We control our Risk Appetite through our Risk Appetite Framework. Our Board approves and oversees our Risk Appetite Statement every year. This ensures it is consistent with our strategy and reflects changes in the markets and economic environment in which we operate. Our ERCC is responsible for ensuring that our risk profile (the level of risk we are prepared to accept) is consistent with our Risk Appetite Statement. To do this, they monitor our performance against our Risk Appetite, business plans and budgets.

We also use stress testing to review how our business plan performs against our Risk Appetite Statement. This shows us if we would stay within our Risk Appetite under stress conditions. It also helps us to identify any adverse trends or inconsistencies.

We embed our Risk Appetite by setting more detailed risk limits for each business unit and key portfolios. These are set in a way so that if we stay within each detailed limit, we will stay within our overall Risk Appetite. When we use qualitative statements to describe our appetite for a risk, we link them to lower-level key risk indicators, so that we can monitor and report our performance against them.

## STRESS TESTING

Stress testing helps us understand how different events and economic conditions could affect our business plan, earnings and risk profile. This helps us plan and manage our business.

#### Scenarios for stress testing

To see how we might cope with difficult conditions, we regularly develop challenging scenarios that we might face. We consult a broad range of internal stakeholders, including Board members, when we design and choose our most important scenarios. The scenarios cover a wide range of outcomes, risk factors, time horizons and market conditions. They are designed to test:

- The impact of shocks affecting the economy as a whole or the markets we operate in
- Key potential vulnerabilities of our business model, and the processes and systems which support it
- Potential impacts on specific risk types.

We describe each scenario using a narrative setting out how events might unfold, as well as a market and/or economic context. For example, the key economic factors we reflect in our ICAAP scenarios include house prices, interest rates, unemployment levels, inflation, and the size of the UK economy. We also explore sensitivities around several macro variables where there may be concerns or levels of uncertainty.

In 2023, we completed the Bank of England's (BoE) Annual Cyclical Scenario. The purpose of this exercise was to explore a 'tail risk' scenario designed to be severe and broad enough to assess the resilience of UK banks to a range of adverse shocks. In the scenario, weaker household real income growth, lower confidence and tighter financial conditions resulted in severe domestic and global recessions.

Following our 2022 Climate Internal Scenario Analysis (CISA) assessment of potential short-term transition risks on our business portfolios, we performed a review of our exposures to physical risk, as detailed in the Task Force on Climate-related Financial Disclosures (TCFD) section. We continue to enhance our scenario analysis capability with a view to performing long-horizon assessments in 2024.

#### How we use stress testing

We use stress testing to estimate the effect of these scenarios on our business and financial performance, including:

- Our business plan, and its assessment against our Risk Appetite
- Our capital strength, through our ICAAP
- Our liquidity position, through our ILAAP
- Our long term impacts of climate change, through regulatory exercises and CISA
- Impacts on other risk types.

We use a wide range of models, approaches and assumptions supported by robust governance. These help us interpret the links between factors in markets and the economy, and our financial performance. For example, one model looks at how changes to key macroeconomic variables like unemployment rates might affect the number of customers who might fall into arrears on their mortgage or other loans.

Our stress testing models are subject to a formal review, independent validation and approval process. We highlight the key weaknesses and related model assumptions in the approval process for each stress test. In some cases, we overlay expert judgement onto the results of our models. Where this is material to the outcome of the stress test, the approving governance committee reviews it. We take a multi-layered approach to stress testing to capture risks at various levels. This ranges from sensitivity analysis of a single factor to a portfolio, to wider exercises that cover all risks across our entire business. We use stress test outputs to design business plans that aim to mitigate potential impacts of possible stress scenarios.

We also conduct reverse stress tests. These are tests in which we identify and assess scenarios that are most likely to cause our business model to fail.

#### Board oversight of stress testing

The ERCC approves the design of the scenarios in our ICAAP, ILAAP and CISA. The BRC approves the stress testing framework. The Board reviews stress test outputs as part of the approval processes for the ICAAP, ILAAP, Bank Recovery and Resolution Directive (BRRD), our Risk Appetite and regulatory stress tests, including CBES.

#### **Regulatory stress tests**

We take part in a number of external stress testing exercises. These can include stress tests of the UK banking system conducted by the PRA and the BoE. We also contribute to stress tests of Banco Santander conducted by the European Banking Authority (EBA).

For more on capital and liquidity stress testing, see the 'Capital risk' and 'Liquidity risk' sections.

## HOW RISK IS DISTRIBUTED ACROSS OUR BUSINESS

#### Economic capital

As well as assessing how much regulatory capital we need to hold, we use an internal EC model to measure our risk. We use EC to get a consistent measure across different risk types. EC also takes account of how concentrated our portfolios are, and how much diversification there is between our various businesses and risk types. As a consequence, we can use EC for a range of risk management activities. For example, we can use it to help us compare requirements in our ICAAP or to get a risk-adjusted comparison of income from different activities.

#### Regulatory capital – risk-weighted assets

We hold regulatory capital against our credit, market and operational risks. In 2023, over half of our total risk-weighted assets accounted for credit risk in Retail and Business Banking. This reflects our business strategy and balance sheet.

For more on this, see 'Risk-weighted assets' in the 'Capital risk' section.

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# Credit risk

## Overview

Credit risk is the risk of financial loss due to the default or credit quality deterioration of a customer or counterparty to which we provided credit, or for whom we have assumed a financial obligation.

We set out how our exposures arise and our approach to credit risk across the credit risk lifecycle. We discuss our ECL approach and the key inputs to our ECL model. We then analyse our key metrics, credit performance and forbearance.

## **CREDIT RISK MANAGEMENT**

#### Exposures (audited)

Exposures to credit risk arise in our business segments from:

## **Key metrics**

Stage 3 ratio of 1.49% (2022: 1.24%).

Loss allowances of £994m (2022: £1,007m).

Balance weighted average LTV of 66% (2022: 69%) on new mortgage lending.

| Retail and Business Banking  | Consumer Finance  | Corporate & Commercial Banking   | Corporate Centre   |
|--|---|--|--|
| <ul> <li>In Mortgages:</li> <li>Residential mortgages for customers<br/>with good credit quality (prime<br/>lending).</li> <li>We provide these mostly for owner-<br/>occupiers, with buy-to-let mortgages<br/>for non-professional landlords.</li> <li>In Everyday Banking: <ul> <li>Unsecured lending to individuals,<br/>such as loans, credit cards and<br/>overdrafts.</li> </ul> </li> <li>Banking services to businesses<br/>with turnover up to £6.5m per<br/>annum and simpler borrowing<br/>needs. We offer loans, credit cards<br/>and overdrafts.</li> </ul> | <ul> <li>Financing for cars, vans, motorbikes<br/>and leisure vehicles through<br/>Santander Consumer (UK) plc (SCUK).</li> <li>Through our joint ventures, Hyundai<br/>Capital UK Ltd and Volvo Car Financial<br/>Services UK Limited, we provide retail<br/>point of sale customer finance and<br/>wholesale finance facilities (stock<br/>finance).</li> </ul> | <ul> <li>Loans, bank accounts, treasury services,<br/>invoice discounting, cash transmission,<br/>trade finance and asset finance.</li> <li>We provide these to SMEs and mid-<br/>sized corporates with turnover up to<br/>£500m per annum, Commercial Real<br/>Estate and Social Housing associations.</li> </ul> | <ul> <li>Asset and liability management of our<br/>balance sheet.</li> <li>Exposures include financial institutions<br/>(derivatives and other treasury<br/>products), structured products, and<br/>sovereign and supranational assets<br/>chosen for diversification and liquidity.</li> <li>Crown Dependencies - mainly<br/>residential mortgages to individuals in<br/>Jersey and the Isle of Man.</li> </ul> |

## Our approach to credit risk

We manage our portfolios across the credit risk lifecycle, from drawing up our risk strategy and planning, through assessment and origination, monitoring, arrears management and debt recovery. We make sure the actual risk profile of our exposures stays in line with our business plans and within our Risk Appetite. We tailor the way we manage risk to the type of product and regularly review our approach and refine it when we need to.

#### 1. Risk strategy and planning (audited)

All relevant areas of the business work together to create our business plans. We aim to balance our strategy, goals, and financial and technical resources with our Risk Appetite. To do this, we focus on economic and market conditions and forecasts, regulations, conduct matters, profitability, returns and market share.

#### 2. Assessment and origination (audited)

Managing credit risk begins with lending responsibly. That means only lending to customers who are committed to paying us back and can afford to, even if their circumstances change. We perform a thorough risk assessment to make sure a customer can meet their obligations before we approve a loan. We take proportionate steps to assess whether a customer will be able to repay the money borrowed. We do this by a series of initial affordability and credit risk assessments. We access each customer's credit profile and signs of how reliable they are at repaying credit. When a customer applies, we assess the data they provide, plus data from credit reference agencies (for Retail and Business Banking and Consumer Finance) and performance on their other Santander UK accounts (if they have any) against our Credit Policy.

#### **Retail and Business Banking**

In Mortgages, for secured loans, we assess affordability by reviewing the customer's income and spending, their other credit commitments, and what would happen if interest rates went up. Many of our decisions are automated as we use data available to us. We tailor our process and application assessment based on the product. More complex transactions often need greater manual assessment using our credit underwriters' skill and experience.

In Everyday Banking and Business Banking, many of our decisions are automated. We assess affordability by reviewing the customer's income and spending, including other credit commitments and adjusting for future inflation and expected interest rates.

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#### Credit risk mitigation

The types of credit risk mitigation, including collateral, across each of our portfolios are:

| Portfolio                    | Description   |
|------------------------------|---|
| Residential mortgages        | Collateral is in the form of a first legal charge over the property. Before we grant a mortgage, the property is valued either by a surveyor or using automated valuation methodologies where our confidence in the accuracy of this method is high.  |
| Unsecured lending            | There is no collateral or security tied to the loan that can be used to mitigate any potential loss if the customer does not pay us back.   |
| Business banking<br>services | Business banking lending is unsecured. When lending to incorporated businesses, we typically obtain personal guarantees from each director, but we do not treat these as collateral. We consider the UK Government guarantee supporting losses on amounts lent under its Coronavirus Loan Schemes as collateral with 100% for Bounce Back Loan Scheme (BBLS) and 80% for Coronavirus Business Interruption Loan Scheme (CBILS). |

#### Consumer Finance

In Consumer Finance, similar to Retail and Business Banking, many decisions are automated and we tailor the process to the product. Residual value risk is one of our top risks.

#### Credit risk mitigation

The type of credit risk mitigation, including collateral, is:

| Portfolio               | Description  |
|-------------------------|--|
| Consumer (auto) finance | Collateral is in the form of legal ownership of the vehicle for most loans, with the customer being the registered keeper. Only a very small proportion of business is underwritten as a personal loan. In these cases, there is no collateral or security tied to the loan. We use a leading vehicle valuation company to assess the LTV at the proposal stage to ensure the value of the vehicle is appropriate. |

#### Corporate & Commercial Banking

We assign each customer a credit rating according to the internal rating threshold, using our internal rating scale (see 'Credit quality' in 'Santander UK group level – credit risk review' section). To do this, we look at the customer's financial history and trends in the economy, backed up by the expert judgement of a risk analyst. We review our internal ratings on a dynamic basis and at least once a year for those clients that are rated. We also assess the underlying risk of the transaction, taking account of any mitigating factors (see the tables below) and how it fits with our risk policies, limits and Risk Appetite.

#### Responsible lending, including climate change and the transition to a low carbon economy

As part of the Banco Santander group, we comply with the Equator Principles to factor social, ethical and environmental impacts into our risk analysis and decision making for qualifying financial transactions. We are committed to supporting clients and economies in their transition to a low carbon economy, providing financial products and/or services to business activities that are environmentally and socially responsible. Our Environmental, Social and Climate Change (ESCC) policy sets out how we identify, assess, monitor and manage environmental and social risks and other climate change related activities in the Oil and Gas, Power Generation and Mining and Metals sectors and those arising from businesses engaged in soft commodities. Our ESCC policy prohibits project-related financing for new coal-fired power plants (CFPP) worldwide and we will only work with new clients with CFPPs to provide specific financing for renewable energy projects. In line with Banco Santander's commitment, by 2030 we will eliminate all exposure to thermal coal mining and stop providing financial services to power generation clients with more than 10% of revenue from thermal coal. For more on our approach to responsible lending, see the Sustainability and Responsible Banking section.

#### Credit risk mitigation

The types of credit risk mitigation, including collateral, across each of our portfolios are as follows. In addition, from time to time, at a portfolio level we execute significant risk transfer transactions, which typically reduce RWAs.

| Portfolio                 | Description  |
|---------------------------|--|
| SME and mid<br>corporate  | Includes secured and unsecured lending. We can take mortgage debentures or a first charge on commercial property as collateral. Before agreeing the loan, we get an independent professional valuation of the property. Loan agreements typically allow us to obtain revaluations during the term of the loan. We can also take guarantees, but we do not treat them as collateral unless they are supported by a tangible asset charged to us. We also lend against assets (like vehicles and equipment) and invoices for some customers. We value assets before we lend. For invoices, we review the customers' ledgers regularly and lend against debtors who meet agreed criteria. |
| Commercial Real<br>Estate | We take a first charge on commercial property as collateral. The loan is subject to criteria such as the property condition, age and location, tenant quality, lease terms and length, and the sponsor's experience and creditworthiness. Before advancing the loan and where appropriate, a bank representative visits the property. We also get an independent professional valuation which typically includes a site visit. Loan agreements typically allow us to obtain revaluations during the term of the loan.  |
| Social Housing            | We take a first charge on portfolios of residential real estate owned and let by UK Housing Associations as collateral, in most cases. We revalue this every three to five years (in line with industry practice), using the standard methods for property used for Social Housing.  |

#### Corporate Centre

Credit risk mitigation

The types of credit risk mitigation, including collateral, across each of our portfolios are as follows. In addition, from time to time, at a portfolio level we execute significant risk transfer transactions, which typically reduce RWAs.

| Portfolio                   | Description   |
|-----------------------------|---|
| Sovereign and Supranational | In line with market practice, there is no collateral against these assets.  |
| Structured Products         | These are our High Quality Liquid Assets (HQLA) in our Eligible Liquidity Pool. They are mainly Asset Backed Securities (ABS) and covered<br>bonds, which hold senior positions in the creditor hierarchy. Their credit rating reflects over-collateralisation in the structure and the assets<br>that underpin their cash flows. |
| Financial Institutions      | We use standard legal agreements to reduce credit risk via netting and collateralisation on derivatives, repos and reverse repos, and stock borrowing/lending. We also reduce risk by clearing trades through central counterparties (CCPs) where possible.   |
| Crown Dependencies          | We manage the risk on this portfolio in a similar way as for mortgages in Retail and Business Banking.  |

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#### 3. Monitoring (audited)

We measure and monitor changes in our credit risk profile on a regular and systematic basis against our budgets, limits and benchmarks.

#### Credit concentrations

A core part of our monitoring and management is a focus on credit concentrations, such as the proportion of our lending that goes to specific borrowers, groups or industries. We set and monitor concentration limits in line with our Risk Appetite and review them on a regular basis.

- Geographical concentrations: We set exposure limits to countries and geographies, with reference to the country limits set by Banco Santander and our own Risk Appetite. For more geographical information, see 'Country risk exposures'.
- Industry concentrations: We also set exposure limits by industry sector. We set these limits based on the industry outlook, our strategic aims and desired level of concentration, and relevant limits set by Banco Santander. We analyse committed exposures in the 'Credit risk review' section that follows.

#### **Retail and Business Banking**

We use IT systems and data available to us to monitor accounts. The main parts are:

- Behavioural scoring: we use statistical models that help predict whether a customer will have problems repaying, based on how they use their accounts
- Credit reference agencies: we often use data from agencies on how the borrower is handling credit from other lenders in our behaviour scoring models
- Other Santander UK accounts: each month, we also look at how the customer uses their other accounts with us, so we can identify problems early.

Our day-to-day retail credit risk monitoring relies on a mix of product, customer and portfolio performance measures as described above. However, changes in the wider UK economy also impact our Mortgages and Everyday Banking portfolios. As part of our day-to-day risk monitoring, we use a Retail Risk Playbook tolerance framework that sets out the most relevant macroeconomic variables to retail portfolio performance. We monitor these variables against our forecasts. If the economy deviates materially from our forecasts, such as due to the effects of the cost of living crisis or high inflation, we formally review our retail risk management policy and strategy.

We also use the Retail Risk Playbook tolerance framework and management judgements to ensure that portfolio quality remains within our Risk Appetite by measuring against trigger values for key risk profile and performance metrics.

For secured lending, our monitoring also takes account of changes in property prices. We estimate the property's value every three months. In most cases, we use statistical models based on recent sales prices and valuations in that local area. Use of this model is subject to Model Risk Governance. Where a lack of data means the model's valuation is not available, we use the original surveyor valuation with a House Price Index (HPI) adjustment as needed.

For unsecured personal lending like credit cards and overdrafts, monitoring might lead us to raise or lower credit limits. For business banking services, we review revolving credit facilities each year to ensure the facilities remain appropriate for the customer's financial circumstances.

#### **Consumer Finance**

In Consumer Finance, similar to Retail and Business Banking, we use IT systems and data available to us to monitor accounts, and we use the Retail Risk Playbook tolerance framework and management judgements to ensure that portfolio quality remains within Risk Appetite. We also check the Residual Value of our portfolio each month, using triggers set to identify any material change in trends.

#### Corporate & Commercial Banking and Corporate Centre

We regularly monitor and report our credit risk by portfolio, segment, industry, location and customer. We monitor detailed analyses of our credit exposures and risk trends each month. We also report our larger exposures and risks to the BRC each month.

#### Our Watchlist

We also use a Watchlist for exposures subject to annual reviews to help identify potential problem debt early. Just because a customer is on our Watchlist does not mean they have defaulted. It just means that their probability of default has increased, such as they have breached a covenant or lost a major contract.

We classify Watchlist cases as:

- Enhanced monitoring: for less urgent cases. We monitor these cases more often and where appropriate may consider more collateral.
- Proactive management: for more urgent or serious cases. We may take steps to restructure debt including extending the term, taking more collateral, agreeing a
  lower credit limit, or seeking repayment of the loan through refinancing or other means.

We assess Watchlist cases for impairment as set out in the 'Significant Increase in Credit Risk (SICR)' section. When a customer is in enhanced monitoring, we do not consider it has suffered a SICR for ECL purposes, so it remains in Stage 1 for our loss allowance calculations. When a customer is in proactive management, we consider it has suffered a SICR, so we transfer it to Stage 2 and apply a lifetime ECL for our loss allowance calculations. We take into account any forbearance we offer. This includes any extra security, guarantees or equity available and the potential to enhance value by asset management.

In Corporate & Commercial Banking, as part of our annual reviews, for loans nearing maturity, we look at the prospect of refinancing the loan on current market terms and applicable credit policy. If this is unlikely, we put the case on our Watchlist. We manage exposures not subject to annual reviews, mainly high volume and low value cases, using early warning indicators including credit reference agency data, supported by teams of expert analysts.

In Corporate Centre, we typically monitor the credit quality of our exposures daily. We use internal and third-party data to detect any potential credit deterioration. In addition, we manage the credit quality of our Crown Dependencies mortgages in a similar way as for mortgages in Retail and Business Banking.

#### 4. Arrears management (audited)

#### **Retail and Business Banking and Consumer Finance**

We have several strategies to manage arrears that we can use as early as the day after a missed payment. We also reach out to up-to-date customers who may be at risk of going into arrears for support purposes. We assess the financial difficulties a customer is having, so we can offer them the right support to manage their agreement whilst in arrears. The strategy we use depends on the risk and the customer's circumstances.

#### Corporate & Commercial Banking and Corporate Centre

We identify problem debt by close monitoring, supported by our Watchlist process for exposures subject to annual review. We aim to identify warning signs early by monitoring customers' financial and trading data, checking to see they do not breach covenants, and having regular dialogue with them. We tailor our strategy to the type of customer, their circumstances and the level of risk. We try to help our customers find their own way out of financial difficulty and agree on a plan that works for both of us. We engage our Restructuring & Recoveries team as needed on Watchlist cases and we may hand over more serious cases to them. For exposures not subject to annual review, we have strategies to manage arrears that we can use as early as the day of the missed payment. If a case becomes more urgent or needs specialist attention, and if it transfers to Stage 3, we transfer it to our Restructuring & Recoveries team.

For more, see the Forbearance section.

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#### **5. Debt recovery** (audited)

Sometimes, even when we have taken all reasonable and responsible steps to manage arrears in our Financial Support area, they are not effective. If this happens, we may choose to end our agreement with the customer and try to recover the outstanding balance (with recourse to any associated collateral), or as much of it as we can.

#### **Retail and Business Banking**

In Mortgages and Everyday Banking, we may use a debt collection agency, sell the debt, or take the customer to court. For retail mortgages, we may repossess the property as a last resort or to protect it from damage or third-party claims. We make sure our estimated losses from repossessed properties are realistic by getting two independent valuations and the estimated selling costs, and using them in our loss allowances calculations. Where we repossess a property, we do not take ownership. We use agents to realise the value and settle the debt. Any surplus funds are returned to the borrower or dealt with in line with insolvency rules.

#### Consumer Finance

In Consumer Finance, similar to Retail and Business Banking, we may use a debt collection agency or a specialist law firm to recover the balance outstanding. We may also consider the sale of debt where all avenues have been explored.

#### **Corporate & Commercial Banking and Corporate Centre**

Where we look for an exit, we aim to do this, if we can, by agreeing with the borrower that they will sell some or all their assets on a voluntary basis or agreeing to give them time to refinance their debt with another lender. Where we cannot reach an agreement, we consider recovery options. This can be through an insolvency proceeding, enforcing over any collateral or selling debt on the secondary market. We may also consider other legal action to recover what we are owed. If there is a shortfall, we write it off against our loss allowances. In very rare cases, we may act as mortgagee in possession of assets held as collateral against non-performing commercial lending. In such cases, we carry the assets on our balance sheet and classify them in line with our accounting policies.

#### Loan modifications (audited)

We sometimes change the terms of a loan when a customer gets into financial difficulty (this is known as forbearance), or for other commercial reasons.

#### Forbearance (audited)

We can change the terms of a customer's loan, temporarily or permanently, to help them through temporary periods of difficulty so they can get back on to sustainable terms. We assess what we offer to make sure the customer can afford it. Forbearance improves our customer relationships and we review our approach regularly to make sure it is still effective. We try to offer forbearance before a customer defaults and we only foreclose or repossess as a last resort.

#### The main types of forbearance we offer are:

| Action   | Description   |
|--|---|
| Term extension   | We can extend the loan term, making each monthly payment smaller. We may offer this if the customer is up to date with payments but shows signs of financial difficulties. We may also offer this if the loan is about to mature and refinancing is not possible on market terms.   |
| Interest-only  | Historical interest-only payments due to financial difficulties are classed as forborne.<br>For corporate customers, interest-only concessions are considered on a case by case basis. Concessions are only granted if the nature of the financial<br>difficulties is assessed to be temporary. Counterparties are expected to recover in full and resume making full capital and interest payments once they are<br>in a stronger financial position.  |
| Other payment<br>rescheduling, including<br>capitalisation | For retail customers, we may add the arrears to the mortgage balance (this is known as capitalisation) if they cannot afford to increase their monthly payment to pay off their arrears in a reasonable time but have been making their monthly payments, usually for at least six months. We can also capitalise property charges due to a landlord. We pay them for the customer to avoid the lease being forfeited. We may combine this help with term extensions and, in the past, interest-only concessions. In certain cases, we may offer interest rate concessions. For corporate customers, we may lower or stop their payments until they have time to recover. We may reschedule payments to better match the customer's cash flow – for example if the business is seasonal - or provide a temporary increase in facilities to cover peak demand ahead of their trading improving. We might do this by arrears capitalisation or drawing from an overdraft. We may also offer to provide new facilities, interest rate concessions and interest roll-up. In rare cases, we agree to forgive or reduce part of the debt. |

When we agree forbearance, we consider the account has suffered a significant increase in credit risk (SICR), as we explain later on, and we classify it as Stage 2 or 3. A non-performing forborne account is one that has forbearance carried out in Stage 3, and a performing forborne account is one that has forbearance carried out in Stage 2. If an account is already in Stage 2, we keep it in Stage 2 unless the account is deemed unlikely to pay, involves forgiving fees and interest or debt, or is being granted multiple forbearances. In these cases, we move it into Stage 3. If an account is already in Stage 3. A loan moves out of forbearance once the exit criteria below are met. We monitor the performance of all forborne loans.

We signed up to the HM Treasury Mortgage Charter published in June 2023, that aims to provide more support for customers who may be struggling to maintain their mortgage repayments. We made more customer support solutions available from July 2023, allowing customers who are up-to-date with their payments to make interest-only payments for six months or extend their mortgage term to reduce their monthly payments. Volumes of accounts seeking more support were less than 1% of active mortgage account stock. Mortgage Charter support solutions are not automatically classed as forbearance, unless other forbearance criteria are met.

#### Exit from forbearance criteria

|      | Exit from            | Conditions to be met   |
|------|----------------------|--|
|      |                      | For an account in Stage 3 to exit non-performing forbearance, all the following conditions must be met:  |
|      |                      | If the account was classed as Stage 3 due to being more than 90 days past due, then the account should be 90 days or less past due                       |
|      |                      | The customer has no other material default debt with us more than 90 days past due   |
|      | Stage 3 to Stage 2   | If the account was classed as Stage 3 due to being unlikely to pay, then the account should no longer be deemed unlikely to pay                          |
|      |                      | Account has exited its forbearance trigger for 12 consecutive months   |
| Cure |                      | If all the conditions are met, the account is re-classed as Stage 2 forbearance until the Stage 2 forbearance exit conditions set out below are also met |
|      |                      | For an account in Stage 2 to exit forbearance, all the following conditions must be met:   |
|      | Change 2 to Change 1 | The account is no longer in arrears, and the customer has no other material debts with us which are more than 30 days in arrears                         |
|      | Stage 2 to Stage 1   | The account no longer triggers SICR  |
|      |                      | The account has been classed as Stage 2 for at least two years since the end of the latest forbearance strategy  |

If an account fails whilst in probation to cure, i.e. in the 12 months backstop in Stage 3 or the two years in Stage 2, the probation period is reset and the account is moved back to Stage 3.

#### Other forms of debt management and modifications

#### Retail and Business Banking

In Mortgages, apart from forbearance, we have sometimes changed the contract terms to keep a good relationship with a customer. In Mortgages and Everyday Banking, we do not classify insolvency solutions for any unsecured retail customers as forbearance. This is in line with industry guidelines.

#### **Consumer Finance**

We do not classify insolvency solutions for any unsecured retail customers as forbearance. This is in line with industry guidelines.

#### Corporate & Commercial Banking and Corporate Centre

When customers are in financial difficulty, we can also manage debt in other ways, depending on the facts of the specific case:

| Action                                   | Description  |
|--|--|
| Waiving or changing<br>covenants         | If a borrower breaks a covenant, we can either waive it or change it, taking their latest and future financial position into account. We may also add a condition on the use of any surplus cash (after operating costs) to pay down their debt to us.                         |
| Asking for more collateral or guarantees | If a borrower has unencumbered assets, we may accept more collateral in return for revised financing terms. We may also take a guarantee from companies in the same group and/or major shareholders. We only do this where we believe the guarantor can meet their commitment. |
| Asking for more equity                   | Where a borrower can no longer pay the interest on their debt, we may accept fresh equity capital from new or existing investors to change the capital structure in return for better terms on the existing debt.  |

#### **Risk measurement and control**

We measure and control credit risk at all stages across the credit risk lifecycle. We have a range of tools, processes and approaches.

#### **Retail and Business Banking and Consumer Finance**

These businesses involve managing large numbers of accounts, so they produce a huge amount of data. This allows us to take a more analytical and data intense approach to measuring risk. This is reflected in the wide range of statistical models we use across the credit risk lifecycle. We use:

- Risk strategy and planning: econometric models
- Assessment and origination: application scorecards, and attrition, pricing, loss allowance and capital models
- Monitoring: behavioural scorecards and profitability models
- Arrears management: models to estimate the proportion of cases that will result in possession (known as roll rates)
- Debt recovery: recovery models.

We assess and review our loss allowances regularly and have them independently reviewed. We look at factors such as the cash flow available to service debt. We also use an agency to value any collateral – mainly mortgages.

#### **Corporate & Commercial Banking and Corporate Centre**

We measure the credit risk on treasury products by adding their potential future exposure to market movements over their lives to their fair value. Then we add it to any other exposure and measure the total against our credit limits for each client. In Corporate Centre, we manage the credit risk on our Crown Dependencies mortgages in a similar way as for mortgages in Retail and Business Banking. We assess our loss allowances regularly by looking at factors such as the cash flow available to service debt and the value of collateral based on third-party professional valuations.

#### Key metrics (audited)

We use a number of key metrics to measure and control credit risk, as follows:

| Metric                        | Description   |
|-------------------------------|---|
| Expected Credit<br>Loss (ECL) | ECL tells us what credit risk is expected to cost us either over the next 12 months or over the lifetime of the exposure where there is evidence of a SICR since origination. We explain how we calculate ECL below.  |
| Stages 1, 2 and 3             | We assess each facility's credit risk profile to determine which stage to allocate them to, and we monitor where there is a SICR and transfers between the Stages including monitoring of coverage ratios for each stage.   |
| Stage 3 ratio                 | The Stage 3 ratio is the sum of Stage 3 drawn and Stage 3 undrawn assets divided by the sum of total drawn assets and Stage 3 undrawn assets.<br>The Stage 3 ratio is a key indicator used to monitor underlying asset performance.   |
| Expected Loss (EL)            | EL is based on the CRD IV regulatory capital rules and gives us another view of credit risk. It is the product of the probability of default, exposure at default and loss given default, and we include direct and indirect costs. We base it on our risk models and our assessment of each customer's credit quality. The rest of our Risk review, impairments, losses and loss allowances refer to calculations in accordance with IFRS, unless we specifically say they relate to CRD IV. For our IFRS impairment accounting policy, see Note 1 to the Consolidated Financial Statements. |

We also assess risks from other perspectives, such as geography, business area, product and process to identify areas to focus on. We also use stress testing to establish vulnerabilities to economic deterioration. Our business segments tailor their approach to credit risk to their customers, as we explain later on.

#### Key differences between regulatory EL and IFRS 9 ECL models

There are differences between the regulatory EL and IFRS 9 ECL approaches. Although our IFRS 9 models use the existing Basel advanced IRB risk components, we make adjustments to ensure the outcome is in line with IFRS 9, i.e. the financial reporting standard we use, as follows.

|                             | Basel advanced IRB EL   | IFRS 9 ECL   |
|-----------------------------|---|--|
| Rating philosophy           | Mix of point-in-time, through-the-cycle or hybrid                               | Point-in-time, forward-looking. Considers a range of economic scenarios  |
| Parameters calibration      | Contains regulatory floors and downturn calibration                             | Unbiased estimate, based on conditions known at the balance sheet date   |
| Calculation timing          | Considers aggregation of possible default events in the next 12 months          | Considers monthly calculation of parameters, for all possible future default dates. First 12 months are used for Stage 1, full lifetime for Stages 2 and 3 |
| Probability of Default (PD) | PD in the next 12 months  | Includes forward-looking economic data and removes conservatism. PD in next 12 months for Stage 1, lifetime for Stages 2 and 3                             |
| Loss Given Default (LGD)    | Lifetime LGD for defaults in the next 12 months                                 | Modelled without regulatory floors and exclusion of indirect costs   |
| Exposure at Default (EAD)   | Exposure at the point of default if the customer defaults in the next 12 months | Recognises ability for exposure to reduce from balance sheet date to default date  |
| SICR                        | Does not include SICR concept   | Includes SICR concept  |
| Discounting applied         | At weighted average cost of capital to the default date                         | At the effective interest rate (EIR) to the balance sheet date   |

#### Recognising ECL (audited)

The ECL approach estimates the credit losses arising from defaults in the next 12 months on qualifying exposures, or defaults over the lifetime of the exposure where there is evidence of a Significant Increase in Credit Risk (SICR) since the origination date. The ECL approach considers forward-looking data, including a range of possible outcomes, which should be unbiased and probability-weighted to reflect the risk of a loss being incurred even when it is unlikely.

#### Critical judgements and accounting estimates applied in calculating ECL (audited)

The application of the ECL impairment methodology for calculating credit impairment allowances is susceptible to change from period to period. The methodology requires management to make judgmental assumptions in determining the estimates.

For more on our approach to making critical judgements and accounting estimates applied in calculating ECL see 'Critical judgements and accounting estimates' Note 1 to the Consolidated Financial Statements. Sustainability and Financial Shareholder Strategic Report Responsible Banking Governance Risk review Financial review statements information

#### Multiple economic scenarios and probability weights (audited)

For all our portfolios, we use five forward-looking economic scenarios. For 2023, they consisted of a central base case, one upside scenario and three downside scenarios. We use five scenarios to reflect a wide range of possible outcomes for the UK economy.

#### Our forecasting approach

We derive our scenarios in part by using a set of parameters in GDP fan charts published by the Office for Budget Responsibility (OBR). These fan charts reflect the probability distribution of a deviation from the OBR's central forecast to show the uncertainty about the outcome of a variable, in this case GDP.

Once we have established the GDP paths for each scenario, we run them through the Oxford Global Economic Model (OGEM) to derive the other macroeconomic variables, such as unemployment and house prices. These variables are the product of the GDP growth paths we have forecast and the output of the OGEM for these growth paths. We then review them to ensure consistency with the narrative of each scenario and so changes to the variables may be needed in some cases.

We then impose a Bank Rate profile for each scenario using expert judgement with the base case as the starting point and then adjusting this for each of the four other scenarios based on the narratives. We produce a range of Bank Rate profiles to reflect a range of possible outcomes the Bank of England may follow depending on how it sees the trade-off between growth and inflation evolving over the forecast period. For example, this might consist of higher rates initially in response to inflationary concerns followed by lower rates as inflation falls towards target, and that this may be sharper in the event of a deep recession.

We update the baseline in our economic scenarios at least twice a year in line with our annual budgeting and three-year planning processes, or sooner if there is a material change in current or expected economic conditions. We refresh all our economic scenarios quarterly to reflect the latest data and OBR fan charts if these changed, which are then reviewed and approved by the Credit Risk Provisions Forum (CRPF). The CRPF also assesses the probability weights at least once a quarter.

We do not use consensus forecasts as inputs to our models, but we do compare the outputs of our models against consensus views for the base case, to make sure that we understand any significant differences and address them where needed. At 31 December 2023, there were no significant differences between our base case forecasts and the consensus views.

In 2023, we undertook a further peer benchmarking analysis of the economic scenarios, which for Q423 included the mean weighted analysis for a selection of economic variables, including GDP, unemployment rate and HPI. This meant that we could compare our weighted scenarios against the average of our peers to understand what differences there may be. The conclusion of this analysis demonstrated that our economic scenarios were in line with our peers although, on a weighted basis, our house price inflation assumption reflected a more conservative view.

In 2023, we also considered any likely impact from climate risk on our forecasting approach and concluded that no adjustment to the multiple economic scenarios for climate risk was required. This is because climate change effects are generally regarded to be relevant over a longer timeframe than our forecast period of five years.

Our use of five scenarios is designed to reflect different possible outcomes to the base case, highlighting the upside and downside risks associated with the central scenario. The downside risks for the UK economy include a sharp downturn in global growth, a return to upside inflation surprises which raises the cost of living, a continuation of the very low productivity growth seen in the UK, a move to a more protectionist agenda for trade and further geopolitical events adding to challenging economic conditions. The upside risks were more muted at the end of 2023 and include a stronger recovery in global growth, a faster fall in inflation, coupled with further trade agreements with other countries.

Our forecasting period for GDP is five years and then we revert to the average trend growth over three years based on the OBR's long-run GDP forecast assumption. The reversion to mean for all macroeconomic variables is expected to take three years after the initial five-year forecast period.

#### Key changes to our forecasting approach in 2023

In 2023, there were no specific changes to our forecasting approach. We incorporated the OBR's March 2023 fan chart parameters to generate the GDP paths (excluding the base case).

#### Base case

We review the scenarios and associated weights every quarter to ensure they appropriately reflect the current economic circumstances and UK Government policy which is subject to change.

In summary, the outlook for the UK economy in 2024 remains challenging due to a lack of growth, weak investment and with continuing risks to the 2% inflation target, particularly if the situations in the Middle East and Ukraine trigger a renewed surge in oil and gas prices. Inflationary pressures could be further exacerbated by a tight UK labour market maintaining pressure on wage growth at a time when firms are struggling to match appropriately skilled workers to available vacancies.

#### Base case key macroeconomic assumptions

- House price growth: The sharp rise in mortgage rates triggered a slowdown in house price growth in recent months. With survey indicators pointing to a slump in buyer demand as confidence is hit by a squeeze on affordability from the sharp rise in mortgage rates, house prices are expected to continue declining in the near-term. However, as the supply of housing is also weak this has helped to limit the overall fall in house prices compared to previous downturns despite the sharp rise in interest rates. We forecast a c.2% year-on-year decline in house prices by the end of 2023, with a further fall of 1% by the end of 2024. Looser monetary policy from the second half of 2024 enables house price growth to recover with growth back to average levels by the end of the forecast period.
- GDP: While the monthly GDP estimate for October 2023 showed the economy shrinking marginally with a 0.3% month-on-month fall, this aligns to the picture of a stagnating UK economy. The PMI data for November 2023 is marginally above 50 and suggests growth to be modest in Q423. As such, the near-term outlook for growth remains broadly flat but as the effects of higher interest rates filter through the economy this year and the bulk of fixed rate mortgages are renewed, consumer spending growth could fall back sharply and with business insolvencies expected to increase, there are still downside risks to our forecast of 0.4% growth in 2024.
- Unemployment rate: Unemployment remained flat in October 2023 at 4.2% based on the ONS experimental data and combined with other surveys such as REC, suggest that the labour market is slowly loosening. With companies under pressure from rising debt servicing costs and higher wages, it is likely that some will become insolvent and others find that demand for their goods and services reduces as households restrict their spending. We do not envisage a large rise in unemployment compared to previous recessions. The rate peaks at 4.8% by the end of 2024, in part impacted by the ongoing return of previously inactive workers to the labour force.
- Bank Rate: The Monetary Policy Committee (MPC) kept rates at 5.25% at the December 2023 meeting. Our base case assumes no further rate rises with the MPC expected
  to start loosening monetary policy in Q224, with rates ending 2024 at 4.50%. Further cuts through the rest of the 5-year forecast period leaves bank rate at 3.00% by the end
  of 2028.

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In the medium-term, the projections assume that current demographic and productivity trends will continue, causing a reduction in the UK's growth potential. For instance, it is likely that the reduction in the UK workforce will continue and this will have a knock-on impact for the economy, particularly if there are shortages of skilled workers in particular sectors. This is reflected in an average annual growth expectation of 1.6%, in line with the OBR's latest estimate of the UK's long run average growth rate.

#### Key changes to our base case in 2023

For our base case, we no longer expect a short recession given that the economy has been more resilient than expected in 2023. However, risks around this assumption remain as the full effects of higher interest rates have yet to be felt across the UK economy which keeps growth in 2024 significantly below average.

Our base case was updated to reflect the latest market data and to broadly align with the latest consensus estimates. The most notable change was to HPI with expected house price falls now lower in 2023 and 2024.

#### Other scenarios

Based on this revised base case, we reviewed our suite of scenarios to ensure that they capture the wide range of potential outcomes for the UK economy. These include (i) persistent above target inflation over the forecast period; (ii) a slower recovery that is more akin to the 'U' shape of past recessions; (iii) labour market frictions due to skills mismatches and a shrinking workforce as some discouraged workers leave altogether (for example older UK-born workers retiring early and longer term sickness levels remaining above pre-pandemic levels); and (iv) the global economy recovering more swiftly from higher inflation.

To reflect these potential outcomes, we continue to use the base case and four additional scenarios, which we consider sufficient to reflect all the above potential outcomes. However, as the risks remain skewed to the downside, to reflect these outcomes sufficiently, we concluded that only one upside scenario would be needed to reflect the upside risks to the base case. As with the base case, the scenarios are forecast over a five-year period and then mean revert over the next three years to the OBR's latest estimate of the UK's long run average growth rate.

#### The other scenarios are:

#### One upside scenario

This scenario has a quicker recovery than the Baseline and is a bull case to the base forecasts. It assumes that inflation falls back more swiftly than in the base case, helped by lower growth in wages and pass through of lower commodity prices. This allows the Bank of England to cut rates earlier, bringing them back towards what might be considered the neutral rate. This results in higher consumer and business confidence enabling higher levels of spending with savings rates returning to levels consistent with economic growth as real earnings growth returns. Unemployment peaks at a slightly lower level than the base case and drops more quickly than the base, ending the 5-year forecast period at 3%. The Bank Rate profile is lower than the base case as inflation returns to target at a faster pace.

#### Three downside scenarios

The downside scenarios capture a range of risks, including continuing weaker investment, a larger negative impact from the EU trade deal and a continuing and significant mismatch between job vacancies and skills, as well as a smaller labour force.

**Downside 1** - This scenario is a bear case to the baseline. It assumes that the fall in economic growth is sharper and that there is a recession. In this scenario, consumers keep savings rather than spend as consumer confidence remains extremely low while households are worried about the prospect of losing their jobs. House prices fall further than in the base case as more households look to downsize in order to lower their mortgage repayments. With inflation remaining above target, Bank Rate continues to increase as core inflation remains above the baseline view before cuts start as inflation falls back.

**Stubborn inflation** - This scenario considers the effect on the UK economy of a persistent inflationary environment. Here inflation remains above target for much of the forecast period. This persistent inflation is created by a combination of factors, including higher energy costs exacerbated by the Ukraine/Russia crisis and curtailment of oil supply by OPEC countries; continuous wage rises resulting in a spiral effect pushed by increasing numbers of strikes and falling productivity. Despite the peak in inflation having already passed in Q422, inflation remains slightly above the 2% target over the 5-year forecast period. The 2.8% peak to trough fall in GDP is similar to the early 1980s recession due to inflation remaining higher for longer, which in turn reduces households' real incomes and therefore consumption. This is despite higher wage settlements due to increased strike action. Unemployment peaks at 6.2% in 2026 as although inflation eventually returns to target, Bank Rate remains at higher levels compared to recent history and growth is still muted due to weak productivity as investment levels remain low. The large increases in Bank Rate and falling real incomes result in house prices falling by c.26%.

**Downside 2** - The scenario shows a marked fall in GDP, with rising unemployment and falling house prices reflecting the ongoing issues of a higher interest rate environment and above target inflation, which feeds across the whole economy. It also reflects the ongoing strike action by various unions pushing for stronger pay growth, alongside dealing with potential blackouts caused by an increase in energy shortage over the winter months in Q423 and into early 2024. It also assumes that major risk events continue to occur exposing risks to countries' fiscal position and the means to respond to such events. For this scenario, an overlay to the unemployment rate was also made to the model output from the OGEM. This was to account for the possibility of a recession of similar magnitude to that of 2008/09 where the unemployment rate peaked at 8.5%.

#### Key changes to our alternative scenarios in 2023

In 2023 we did not make any methodological changes to the scenarios.

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#### Our macroeconomic assumptions and their evolution throughout the forecast period

Our macroeconomic assumptions and their evolution throughout the forecast period for each of the scenarios at 31 December 2023 were:

|                             |                                    | Upside | Base case | Downside 1 | Stubborn<br>Inflation | Downside 2 | Weighted <sup>(4)</sup> |
|-----------------------------|------------------------------------|--------|-----------|------------|-----------------------|------------|-------------------------|
|                             |                                    | %      | %         | %          | %                     | %          | %                       |
| GDP <sup>(1)</sup>          | 2022 (actual)                      | 4.3    | 4.3       | 4.3        | 4.3                   | 4.3        | 4.3                     |
|                             | 2023                               | 0.6    | 0.5       | 0.5        | 0.5                   | 0.3        | 0.5                     |
|                             | 2024                               | 1.0    | 0.4       | (0.1)      | (1.8)                 | (3.3)      | (0.4)                   |
|                             | 2025                               | 2.1    | 1.3       | 0.2        | (0.9)                 | (1.4)      | 0.6                     |
|                             | 2026                               | 2.4    | 1.5       | 0.5        | 0.4                   | 0.6        | 1.1                     |
|                             | 2027                               | 2.4    | 1.4       | 0.3        | 0.7                   | 2.2        | 1.4                     |
|                             | 2028                               | 2.4    | 1.4       | 0.3        | 0.8                   | 2.6        | 1.4                     |
|                             | 5-year average increase/decrease   | 2.1    | 1.2       | 0.3        | (0.2)                 | 0.1        | N/A                     |
|                             | Peak/(trough) at <sup>(2)(3)</sup> | _      | _         | (0.2)      | (2.8)                 | (5.1)      | (1.1)                   |
| Bank Rate <sup>(1)</sup>    | 2022 (actual)                      | 3.50   | 3.50      | 3.50       | 3.50                  | 3.50       | 3.50                    |
|                             | 2023                               | 5.25   | 5.25      | 5.25       | 5.25                  | 5.25       | 5.25                    |
|                             | 2024                               | 4.25   | 4.50      | 5.25       | 6.50                  | 3.75       | 4.88                    |
|                             | 2025                               | 3.25   | 3.50      | 4.00       | 5.00                  | 2.00       | 3.68                    |
|                             | 2026                               | 2.75   | 3.25      | 3.25       | 3.75                  | 2.00       | 3.18                    |
|                             | 2027                               | 2.75   | 3.00      | 3.00       | 3.00                  | 2.50       | 2.93                    |
|                             | 2028                               | 2.75   | 3.00      | 3.00       | 3.00                  | 2.50       | 2.93                    |
|                             | 5-year end period                  | 2.75   | 3.00      | 3.00       | 3.00                  | 2.50       | N/A                     |
|                             | Peak/(trough) at                   | 5.25   | 5.25      | 5.75       | 6.50                  | 5.25       | 5.55                    |
| HPI <sup>(1)</sup>          | 2022 (actual)                      | 5.0    | 5.0       | 5.0        | 5.0                   | 5.0        | 5.0                     |
|                             | 2023                               | (1.7)  | (2.2)     | (4.7)      | (6.3)                 | (7.8)      | (3.8)                   |
|                             | 2024                               | 2.0    | (1.0)     | (11.7)     | (18.8)                | (25.8)     | (7.8)                   |
|                             | 2025                               | 6.5    | 2.5       | 3.4        | 3.6                   | 3.6        | 3.3                     |
|                             | 2026                               | 5.1    | 3.0       | 2.1        | 1.6                   | 1.6        | 2.7                     |
|                             | 2027                               | 4.0    | 3.0       | 3.0        | 1.6                   | 1.6        | 2.7                     |
|                             | 2028                               | 3.6    | 3.0       | 3.1        | 1.8                   | 1.8        | 2.7                     |
|                             | 5-year average increase/decrease   | 4.3    | 2.0       | (0.8)      | (3.3)                 | (5.4)      | N/A                     |
|                             | Peak/(trough) at <sup>(2)</sup>    | (3.7)  | (6.5)     | (17.5)     | (25.5)                | (33.0)     | (13.8)                  |
| Unemployment <sup>(1)</sup> | 2022 (actual)                      | 3.7    | 3.7       | 3.7        | 3.7                   | 3.7        | 3.7                     |
|                             | 2023                               | 4.3    | 4.3       | 4.3        | 4.3                   | 4.4        | 4.3                     |
|                             | 2024                               | 4.3    | 4.8       | 4.8        | 5.6                   | 8.5        | 5.3                     |
|                             | 2025                               | 3.7    | 4.4       | 4.9        | 5.9                   | 8.0        | 5.1                     |
|                             | 2026                               | 3.4    | 4.3       | 5.2        | 6.2                   | 7.4        | 5.0                     |
|                             | 2027                               | 3.0    | 4.3       | 5.4        | 6.1                   | 6.8        | 4.9                     |
|                             | 2028                               | 3.0    | 4.2       | 5.3        | 5.8                   | 6.2        | 4.7                     |
|                             | 5-year end period                  | 3.0    | 4.2       | 5.3        | 5.8                   | 6.2        | N/A                     |
|                             | Peak/(trough) at                   | 4.5    | 4.8       | 5.5        | 6.2                   | 8.5        | 5.5                     |

GDP is the calendar year annual growth rate, HPI is Q4 annual growth rate and all other data points are at 31 December in the year indicated. GDP peak taken from GDP level at Q2-23 and HPI peak taken from HPI level at Q3-22. Reported as Peak/(trough) from 2023 to align with other metrics. The weighted peak to trough and 5 year peak calculations are based on the annual profiles shown.

(1) (2) (3) (4)

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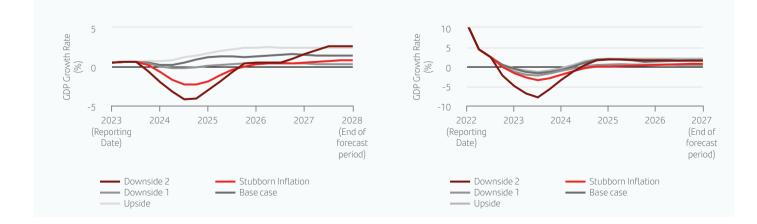
The table below sets out our macroeconomic assumptions and their evolution throughout the forecast period for each of the five scenarios at 31 December 2022:

|                             |   | Upside   | Base case | Downside 1 | Stubborn<br>Inflation | Downside 2   | Weighted <sup>(5)</sup> |
|-----------------------------|---|--|-----------|------------|-----------------------|--|-------------------------|
|                             |   | %  | %         | %          | %                     | %  | %                       |
| GDP <sup>(1)</sup>          | 2021 (actual)   | 7.5  | 7.5       | 7.5        | 7.5                   | 7.5  | 7.5                     |
|                             | 2022  | 4.4  | 4.4       | 4.3        | 4.2                   | 3.7  | 4.3                     |
|                             | 2023  | (1.0)  | (1.3)     | (1.9)      | (2.7)                 | (6.4)  | (2.2)                   |
|                             | 2024  | 0.8  | 0.5       | (0.3)      | (0.9)                 | (0.7)  | —                       |
|                             | 2025  | 2.0  | 1.6       | 0.5        | 0.2                   | 1.7  | 1.2                     |
|                             | 2026  | 2.0  | 1.5       | 0.4        | 0.6                   | 1.5  | 1.2                     |
|                             | 5-year average increase/decrease                      | 1.2  | 0.8       | (0.2)      | (0.5)                 | (0.6)  | 0.3                     |
|                             | Cumulative growth/(fall) to peak/(trough) $^{(2)(4)}$ | 6.0  | 3.8       | (0.8)      | (2.2)                 | (3.1)  | 1.3                     |
| Bank Rate <sup>(1)</sup>    | 2021 (actual)   | 0.25   | 0.25      | 0.25       | 0.25                  | 0.25   | 0.25                    |
|                             | 2022  | Opside         Base case         Downside 1         Inflation         Downside 2           % | 3.50      | 3.50       |                       |  |                         |
|                             | 2023  | 3.75   | 4.00      | 3.50       | 6.00                  | 3.75   | 4.29                    |
|                             | 2024  | 3.00   | 3.25      | 2.75       | 5.50                  | 3.00   | 3.59                    |
|                             | 2025  | 2.50   | 2.75      | 2.50       | 3.50                  | 2.75   | 2.85                    |
|                             | 2026  | 2.25   | 2.50      | 2.25       | 3.00                  | 2.50   | 2.55                    |
|                             | 5-year end period                                     | 2.25   | 2.50      | 2.25       | 3.00                  | 2.50   | 2.55                    |
|                             | Peak/(trough) at <sup>(3)</sup>                       | 3.75   | 4.00      | 3.50       | 6.00                  | 4.00   | 4.31                    |
| HPI <sup>(1)</sup>          | 2021 (actual)   | 8.7  | 8.7       | 8.7        | 8.7                   | 8.7  | 8.7                     |
|                             | 2022  | 7.6  | 7.0       | 7.6        | 7.6                   | 7.6  | 7.3                     |
|                             | 2023  | (8.8)  | (10.0)    | (10.0)     | (10.9)                | (15.8)   | (10.7)                  |
|                             | 2024  | (4.3)  | _         | (6.7)      | (8.8)                 | (14.3)   | (4.4)                   |
|                             | 2025  | 0.6  | 2.0       | (3.1)      | (4.9)                 | (4.1)  | (0.8)                   |
|                             | 2026  | 4.1  | 3.0       | (0.2)      | (0.6)                 | 4.7  | 2.0                     |
|                             | 5-year average increase/decrease                      | (0.7)  | (0.6)     | (3.8)      | (4.7)                 | (4.8)  | (2.3)                   |
|                             | Peak/(trough) at <sup>(3)</sup>                       | (12.8)   | (11.2)    | (19.0)     | (23.1)                | (30.7)   | (16.8)                  |
| Unemployment <sup>(1)</sup> | 2021 (actual)   | 4.0  | 4.0       | 4.0        | 4.0                   | 4.0  | 4.0                     |
|                             | 2022  | 3.7  | 3.8       | 3.7        | 3.7                   | 4.4  | 3.8                     |
|                             | 2023  | 4.7  | 4.7       | 5.1        | 5.5                   | 8.5  | 5.3                     |
|                             | 2024  | 4.5  | 5.1       | 5.4        | 5.9                   | 8.0  | 5.6                     |
|                             | 2025  | 4.5  | 4.5       | 5.8        | 6.4                   | 7.4  | 5.4                     |
|                             | 2026  | 4.4  | 4.3       | 6.1        | 6.6                   | ) (3.1)<br>0.25<br>3.50<br>3.75<br>3.00<br>2.75<br>2.50<br>4.00<br>8.7<br>7.6<br>) (15.8)<br>) (14.3)<br>) (14.3)<br>) (4.1)<br>) 4.7<br>) (4.8)<br>) (30.7)<br>4.0<br>4.4<br>8.5<br>8.0<br>7.4<br>6.8 | 5.3                     |
|                             | 5-year end period                                     | 4.2  | 4.3       | 6.1        | 6.4                   | 6.2  | 5.2                     |
|                             | Peak/(trough) at <sup>(3)</sup>                       | 4.7  | 5.1       | 6.1        | 6.6                   | 8.5  | 5.9                     |

GDP is the calendar year annual growth rate, HPI is Q4 annual growth rate and all other data points are at 31 December in the year indicated. This is the cumulative growth for the 5-year period. For GDP and house price growth it is the peak to trough change within the 5-year period; for the unemployment rate it is the peak; and for Bank Rate it is the peak or trough. If we had calculated GDP on the peak/(trough) basis as adopted for 2023 our upside scenario would have been (1.5%); base case scenario (1.9%); downside 1 (2.7%); stubborn inflation (4.0%); downside 2 (8.8%). The weighted peak to trough and 5-year peak calculations are based on the annual profiles shown. (1) (2) (3) (4) (5)

#### The forecast growth rates for the GDP assumptions we use for scenario modelling

The forecast growth rates for the GDP assumptions we used for scenario modelling at 31 December 2023 and 31 December 2022 were:



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#### Scenario weights

Each quarter, we undertake a full review of the scenario weights we apply. We consider the weighting of the economic scenarios as a whole, while ensuring that the scenarios capture the non-linear distribution of losses across a reasonable range. To support our initial assessment of the weighting of a scenario, we undertake a Monte Carlo analysis to ascertain the likelihood of a five-year average GDP forecast growth rate occurring based on the long run historically observed average. Creating a standard distribution bell curve around this long run average allows us to estimate the probability of a given GDP scenario occurring based on past experience and therefore assign a weight to that scenario.

The scenario weights we applied for 2023 and 2022 were:

|                  | Upside | Base case | Downside 1 | Stubborn<br>Inflation | Downside 2 | Weighted |
|------------------|--------|-----------|------------|-----------------------|------------|----------|
| Scenario weights | %      | %         | %          | %                     | %          | %        |
| 2023             | 10     | 50        | 10         | 20                    | 10         | 100      |
| 2022             | 5      | 50        | 15         | 20                    | 10         | 100      |

#### 2023 compared to 2022

We continue to use both the entire historical GDP data set available for the Monte Carlo analysis to smooth out the large GDP data swings seen in the pandemic as well as the data set from 2009 onwards. The CAGRs are now returning to more 'normal' levels associated with our scenarios as the economy unwinds from the 2020 shock. For H223, the base case using the 2009 data set show that the base case sits around the 50th probability path and that the downside scenarios sit between the 60th to 80th probability paths suggesting that a lower weight than the base case remains appropriate.

We also need to consider the UK economic and political environment when applying weights. Given the current cost of living crisis, we remain of the view that the risks to UK growth are still biased to the downside and include: further geopolitical events creating more challenges for economies both in the UK and abroad; the potential for further upside inflation surprises causing inflation to stay above target for longer, raising the cost of living and so reducing consumer demand; continuing weak investment reflecting the uncertain nature of the economic environment; and a continuing and significant mismatch between vacancies and skills along with a smaller labour force, which may bring disruption to any recovery in the latter years of the forecast.

In 2023, we increased the weight on the Upside scenario by 5% with a corresponding decrease in our Downside 1 to rebalance the overall weighted ECL. It was also to reflect both the change in the fan chart parameters used to determine the Upside and Downside 1 scenarios and the fact that the economic growth outlook has improved slightly since the end of 2022.

#### Definition of default (Credit impaired) (audited)

We define a financial instrument as in default (i.e. credit impaired) for the purpose of calculating ECL if it is more than three months past due, or if we have data that suggests the customer is unlikely to pay. The data we have on customers varies across our business segments. It typically includes where:

#### Retail and Business Banking and Consumer Finance

- They have been reported bankrupt or insolvent and are in arrears
- Their loan term has ended, but they still owe us money more than three months later
- They have had forbearance while in default and have failed to perform under the new arrangement terms, or have had multiple forbearance. Performing forborne
- We have suspended their fees and interest because they are in financial difficulties
- We have repossessed the property.

#### Corporate & Commercial Banking and Corporate Centre

- They have had a winding up notice issued, or something happens that is likely to trigger insolvency such as another lender calls in a loan
- Something happens that makes them less likely to be able to pay us such as they lose an important client or contract
- They have regularly missed or delayed payments, even though they have not gone over the three-month limit for default
- Their loan is unlikely to be refinanced or repaid in full on maturity
- Their loan has an excessive LTV that is unlikely to be resolved, such as by a change in planning policy, pay-downs, or increase in market value
- Loans restructured under financial difficulties, classified as forborne transactions, in last 12 months.

Where we use the advanced internal ratings-based basis for a portfolio in our capital calculations, there are differences with the default definitions for ECL purposes. The main differences are as follows:

- Performing forborne accounts while not in default are in Stage 2 until they cure their forbearance status (measured as 12 consecutive months of successful payments).
- Performing non-forborne accounts, which under our internal rating-based basis are subject to a 3-month cure period. For accounting purposes, we classify
  them in Stage 2 until they cure all SICR triggers.

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#### Significant Increase in Credit risk (SICR) (audited)

Loans which have suffered a SICR since origination are subject to a lifetime ECL assessment which extends to a maximum of the contractual term of the loan, or the behavioural term for a revolving facility. Loans which have not experienced a SICR are provided for on a 12-month basis. We assess the credit risk profile of each facility to determine which of three stages to allocate them to:

- Stage 1: when there has been no SICR since initial recognition. We apply a loss allowance equal to a 12-month ECL i.e. the proportion of lifetime expected losses that relate to that default event expected in the next 12 months
- Stage 2: when there has been a SICR since initial recognition, but the exposure is not considered credit impaired. We apply a loss allowance equal to the lifetime ECL i.e. the expected loss resulting from all possible defaults throughout the residual life of a facility
- Stage 3: when the exposure is considered credit impaired. We apply a loss allowance equal to the lifetime ECL. Objective evidence of credit impairment is required. For more, see the section 'Definition of default (Credit impaired)' above.

We use quantitative, qualitative and backstop criteria to identify exposures that suffer a SICR. The Credit Risk Provisions Forum (CRPF) reviews and approves our SICR thresholds periodically. The Board Audit Committee reviews and challenges their appropriateness each year, or more often if we change them.

#### Quantitative criteria

We use quantitative criteria to identify where an exposure has increased in credit risk. We base our criteria on whether any increase in the lifetime PD since origination exceeds a threshold in relative and absolute terms. We base the value anticipated at origination on similar assumptions and data to the ones we use at the reporting date, adjusted to reflect the account surviving to that date. The comparison uses either an annualised lifetime PD, where the lifetime PD is divided by the forecast period, or the absolute change in lifetime PD since origination. These two sets of criteria are used to determine whether a significant increase of credit risk has concurred since origination. The criteria for 2023 and 2022 were:

| Retail and Business Banking |                |                                 |            | Companyly C                     |  |                        |
|-----------------------------|----------------|---------------------------------|------------|---------------------------------|--|------------------------|
|                             |                | Everyday Banking <sup>(1)</sup> |            | Consumer Finance <sup>(2)</sup> | Corporate & Corp<br>Commercial Banking | Corporate Centre       |
| Mortgages                   | Personal loans | Credit cards                    | Overdrafts |                                 | commerciat banking                     |                        |
| 30bps                       | 30bps          | 340bps                          | 260bps     | 300bps                          | 30bps                                  | Internal rating method |

For larger business banking customers, we apply the same criteria that we use for Corporate & Commercial Banking.
 Consumer Finance use the comparison of lifetime PDs to determine Stage allocation, unlike other products which first turn the lifetime PD into an average yearly PD (annualised) and then do the comparison.

#### Qualitative criteria

We also use qualitative criteria to identify where an exposure has increased in credit risk, independent of changes in PD. The criteria for 2023 and 2022 were:

|   | Retail and Business Banking               |   |   | ss Banking   |   |                                      |  |  |
|---|---|---|---|--|---|--------------------------------------|--|--|
| Markanaa                                  |   | Everyday Banking <sup>(1)</sup>           |   | Consumer Finance   | Corporate &<br>Commercial Banking         | Corporate Centre                     |  |  |
| Mortgages                                 | Personal loans                            | Credit cards                              | Overdrafts                                |  | commercial banking                        |                                      |  |  |
| – In forbearance<br>– Default in last 24m | – In Collections<br>– Default in last 12m | – In forbearance<br>– Default in last 12m | – Fees suspended<br>– Default in last 12m | <ul> <li>In forbearance</li> <li>Deceased or</li> <li>Insolvent</li> </ul>                     | – In forbearance<br>– Default in last 12m |                                      |  |  |
| – 30 Days past due (DPD)<br>in last 12m   |   | – In Collections<br>– £100+ arrears       | – Debit dormant >35<br>days               | – Court 'Return of<br>goods' order or<br>Police watchlist                                      | – Watchlist: proactive<br>management      | – Watchlist: proactive<br>management |  |  |
| – Bankrupt<br>– £100+ arrears             | – £50+ arrears                            | – Behaviour score<br>indicators           | – Any excess in month                     | <ul> <li>Agreement<br/>terminated</li> <li>Payment holiday</li> <li>Cash Collection</li> </ul> | – Default at proxy<br>origination         |                                      |  |  |

(1) For larger business banking customers, we apply the same criteria that we use for Corporate & Commercial Banking.

We continue to apply the additional qualitative assessment that was introduced as part of a Judgemental Adjustment that commenced during 2022 in response to the cost of living crisis. Exposures that were deemed more significantly impacted by cost of living pressures based on indebtedness and disposable income thresholds were migrated to Stage 2. See 'Judgemental Adjustments (JAs)' below for more details.

#### **Backstop criteria**

As a backstop, we classify all exposures more than 30 or 90 DPD in at least Stage 2 or in Stage 3, respectively. This means that we do not rebut the backstop presumptions in IFRS 9 (i.e. credit risk has significantly increased if contractual payments are more than 30 DPD) relating to either a SICR or default.

#### Improvement in credit risk or cure

We transfer Stage 3 exposures to Stage 2 or Stage 1 when we no longer consider them to be credit impaired. We transfer Stage 2 exposures to Stage 1 when they no longer meet the stage 2 SICR criteria. Where we identified a SICR using quantitative criteria, we transfer the exposures to Stage 1 when they no longer meet the original PD-based transfer criteria. Where we identified a SICR using qualitative criteria, the issues that led to the transfer must be cured before we transfer the exposure to Stage 1. For a loan to exit forbearance, it must meet the conditions set out in the section 'Forbearance'.

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#### Judgemental Adjustments (JAs) (audited)

We use a range of methods to identify whether we need a JA. These include regular reviews of model monitoring tools, changes in the period, trend analysis, comparisons against forecasts, and inputs from expert teams who manage key portfolio risks. We only recognise a JA if its expected impact is over £1m and keep it in place until we no longer need it. This is usually when we build it into our core credit model or the conditions that led to raising the JA no longer exist.

Our Risk Provisions & Forecasting team calculate JAs to ensure they are incremental to the core credit model and to ensure the calculation is performed in a consistent and controlled manner. We apply standard end-user computing controls to JAs expected to be in place for more than six months. The CRPF reviews and approves all JAs on a quarterly basis.

| approves all pas on a quarterly basis.                              | Deheil    | and Dusiness Daul | ·           |          |      |           |       |
|---|-----------|-------------------|-------------|----------|------|-----------|-------|
|   | Recall    | and Business Bank | -           |          |      |           |       |
|   |           | -                 | day Banking | Consumer | 66D  | Corporate | Tabal |
|   | Mortgages | Credit Cards      | Other       | Finance  | CCB  | Centre    | Total |
| 2023  | £m        | £m                | £m          | £m       | £m   | £m        | £m    |
| Modelled ECL  | 134       | 123               | 123         | 62       | 240  | —         | 682   |
| Individually assessed   | 4         |                   |             | -        | 124  |           | 128   |
| ECL before JAs  | 138       | 123               | 123         | 62       | 364  | _         | 810   |
| JAs (excluding Affordability and Cost of Living JAs)                | 10        |                   |             |          |      |           | 10    |
| Long-term indeterminate arrears                                     | 16        | _                 | _           | _        | _    | _         | 16    |
| 12+ months in arrears   | 14        | _                 | _           | _        | —    | —         | 14    |
| UPL loss floor  | _         | _                 | 6           | _        | _    | _         | 6     |
| Model underestimation   | 36        | -                 | _           | -        | _    | _         | 36    |
| Corporate single large exposure                                     | _         | _                 | _           | _        | 23   | _         | 23    |
| Other   | 12        | 1                 | 3           | 4        | (31) | _         | (11)  |
| Total JAs (excluding Affordability and Cost of Living JAs)          | 78        | 1                 | 9           | 4        | (8)  | _         | 84    |
| Affordability and Cost of Living JAs                                |           |                   |             |          |      |           |       |
| Corporate lending to segments affected by supply chain<br>pressures | -         | -                 | -           | -        | 24   | -         | 24    |
| Secured affordability   | 9         | _                 | _           | 4        | _    | _         | 13    |
| Unsecured affordability   | -         | 16                | 22          | -        | _    | _         | 38    |
| Mortgage refinancing risk   | 19        | _                 | _           | -        | _    | _         | 19    |
| SME debt burden   | -         | _                 | 6           | _        | _    | _         | 6     |
| Total Affordability and Cost of Living JAs                          | 28        | 16                | 28          | 4        | 24   | _         | 100   |
| Total JAs   | 106       | 17                | 37          | 8        | 16   | _         | 184   |
| Total ECL   | 244       | 140               | 160         | 70       | 380  | —         | 994   |
|   |           |                   |             |          |      |           |       |
| 2022  | £m        | £m                | £m          | £m       | £m   | £m        | £m    |
| Modelled ECL  | 134       | 112               | 93          | 65       | 194  | —         | 598   |
| Individually assessed   |           |                   |             |          | 112  |           | 112   |
| ECL before JAs  | 134       | 112               | 93          | 65       | 306  | _         | 710   |
| JAs (excluding Affordability and Cost of Living JAs)                |           |                   |             |          |      |           |       |
| Long-term indeterminate arrears                                     | 13        | —                 | —           | —        | —    | —         | 13    |
| 12+ months in arrears   | 22        | —                 | —           | —        | —    | —         | 22    |
| UPL loss floor  | —         | —                 | 15          | —        | —    | —         | 15    |
| Model underestimation   | 36        | 2                 | 19          | —        | —    | —         | 57    |
| Corporate single large exposure                                     | —         | —                 | —           | —        | 23   | —         | 23    |
| Other   | 21        | 1                 | 10          | 2        | 3    | _         | 37    |
| Total JAs (excluding Affordability and Cost of Living JAs)          | 92        | 3                 | 44          | 2        | 26   | _         | 167   |
| Affordability and Cost of Living JAs                                |           |                   |             |          |      |           |       |
| Corporate lending to segments affected by supply chain pressures    | _         | _                 | —           | _        | 61   | _         | 61    |
| Mortgage affordability  | 27        | —                 | —           | —        | —    | —         | 27    |
| Retail Unsecured Affordability                                      | _         | 15                | 20          | —        | —    | _         | 35    |
| SME debt burden   | _         | _                 | 7           |          | _    |           | 7     |
| Total Affordability and Cost of Living JAs                          | 27        | 15                | 27          | _        | 61   | _         | 130   |
| Total JAs   | 119       | 18                | 71          | 2        | 87   | —         | 297   |
|   |           |                   |             |          |      |           |       |

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#### JAs (excluding Affordability and Cost of Living JAs)

- Long-term indeterminate arrears: To mitigate the risk of model underestimation, we fully provide for accounts in arrears which have neither repaid (cured) nor been written-off after a period of two years for unsecured portfolios or five years for secured portfolios. For our secured portfolios, we use expected security valuations at the point of repossession to estimate the adjustment. At 31 December 2023, we only had to make an adjustment for mortgages. When calculating this JA, we assume a two year delay in the time to repossessions which reflects experience and ensures the LTVs are impacted by our multiple scenario forecasts for HPI. Over the medium term, as we continue to address long-term arrears in the portfolio, we expect the need for this JA will reduce. Had management assumed no delay in repossessions, the JA would be £12m.
- 12+ months in arrears: To mitigate the risk of model underestimation, we fully provide for mortgage accounts more than 12 months past due after deducting a historically observed self-cure rate. When calculating this JA, we assume a two year delay in the time to repossessions which reflects experience and ensures the LTVs are impacted by our multiple scenario forecasts for HPI. Over the medium term, as we continue to address long-term arrears in the portfolio, we expect the need for this JA will reduce. Had management assumed no delay in repossessions, the JA would be £6m.
- UPL loss floor: We use this JA to address the perceived macroeconomic insensitivity in our Unsecured Personal Loans (UPL) models. This arises where historical analysis of losses shows a larger correlation to the International Labour Organisation (ILO) unemployment forecast than the model gives. The JA then uplifts the lifetime losses expected in each of the macroeconomic scenarios in the model to meet the expected losses the historical analysis predicts.
- Model underestimation: During the pandemic, the government introduced various support schemes which resulted in built up savings and subdued arrears and defaults. This JA reduces the risk of potential ECL underestimation caused by the artificially low modelled PDs. Had management applied the same PD uplift on the upside scenario, the JA would be £13m. Had management applied the same PD uplift on the Downside 3 scenario as the Base case, Upside and Downside 1 scenarios, the JA would be £65m.
- Corporate single large exposure: This JA safeguards against individual large exposures defaulting. We currently use the JA to safeguard against two historically observed single name large losses in CCB. We continue to assess this risk over the medium term based on actual experience and refine the estimate based on changes in our portfolio credit quality and loan size mix. Had management assumed only one average loss was incurred, the JA would be £12m. The JA would be £35m assuming three average losses were incurred. This JA is still needed given UK corporate insolvencies have risen to a 30-year high. In the current high-interest rate environment, the risk of single name defaults which incur high losses is considered greater than before as government support schemes ceased.
- Other: This includes adjustments for CCB and mortgages. In CCB, we calibrate our corporate model PDs based on a historical model development observation period. We hold a JA to recalibrate these PDs to reflect more recent experience. This JA will be embedded into the model in 2024 with no material net impact expected. In mortgages, this JA includes a similar adjustment to recalibrate the PD and LGDs to exclude the period impacted by Covid-19.

#### Affordability and Cost of Living JAs

- Corporate lending to segments affected by supply chain pressures: This JA reflects the corporate lending risks to those sectors susceptible to high inflation and energy prices, higher input costs, potential for lower consumer and business demand and exposure to supply chain pressures. We updated the assumptions of this JA to reflect the available historical default emergence of the sectors in scope of the JA. This JA calculates ECL depending on customers' risk profiles in stage 1 and transfers the customers into stage 2. In the case of those customers already in stage 2 the JA is calculated by stressing PD levels according to the risk profile of those customers. The range for this JA can be between £16m to £58m depending on PD assumptions of high and severe sectors.
- Secured affordability: We use this JA to identify over-indebted customers who, in the current high-interest rate environment, are more susceptible to stress. The JA uses available bureau information (Consumer Indebtedness Index (CII) > 40) and classifies over-indebted customers as Stage 2, which are subsequently provided for on a lifetime basis. The JA reflects the most recent available performance information for customers in scope of the judgement. At 31 December 2023, these accounts made up a significant amount of the total mortgage Stage 2 population as £2.9bn mortgages were moved from Stage 1 into Stage 2 as a result. Had management lowered the CII threshold to 30, the JA would be £21m. Had management increased the CII threshold to 50, the JA would be £8m.
- Unsecured affordability: The JA accounts for repayment affordability risk amongst customers with low disposable income. We use a combination of performance indicators and forward-looking estimated disposable income to identify the number of unsecured customers that may struggle to meet their contractual obligations in the current macroeconomic environment. Their overall level of unsecured debt is also considered (for Credit Cards and Banking products) to determine whether they can absorb additional financial stress. Had management not considered the total level of unsecured debt as an additional filter to identify customers in scope of the JA, the JA would be £47m. Had management considered the same level of Total Unsecured Debt (TUD) for UPL exposures as for Cards and Banking, the JA would be £31m.
- Mortgage refinancing risk: We introduced this JA in December 2023. It considers the risk of mortgage customers being unable to afford their new mortgage instalment after re-mortgaging in the current high-interest rate environment. The JA assesses the likely mortgage payment against the stressed interest rate that customers had been assessed against at the point of application. Customers that are likely to secure rates above their stress levels are considered at risk of not being able to afford their new mortgage. Their respective PDs are uplifted to account for the elevated levels of defaults observed for the most recent cohorts of refinanced mortgages. The JA transfers £6.8bn of exposures into Stage 2. The JA was designed using some profiling characteristics of customers that took advantage of the Mortgage Charter government scheme as some of these accounts are considered to be at higher risk of arrears. Had management replaced the probability weighted interest rate view with a flat 5% forecast, the JA would be £9m. Had management assumed a flat 6% forecast, the JA would be £22m.
- SME debt burden: This JA takes account of the potential debt burden risk of unsecured lending to our SME customers who also took a BBL. This does not incorporate the credit risk on BBLs as these are government guaranteed, but instead considers the possible impact on repayment of other lending with us.

#### 2023 compared to 2022

JAs reduced from £297m to £184m. The proportion of JAs to total ECL decreased from 29% to 19%. This was mainly due to the models reacting to the economic environment normalising post Covid-19, reducing the need for JAs. In 2023, we expanded the scope of the Mortgage Affordability JA to include Consumer Finance (previously included in Other) and renamed it as the Secured Affordability JA. We also renamed the Retail Unsecured Affordability JA as the Unsecured Affordability JA with no change in the scope. In addition, we introduced a Mortgage Refinancing risk JA to target customers susceptible to refinance risk in response to the cost of living crisis and increased interest rates. In 2023, in response to increasing regulatory requirements under SS1/23, we introduced a JA framework to further enhance the governance around judgements.

#### Climate change

In 2023 and 2022, we assessed the risks to asset valuations in the customer loan book from both transitional and physical risks associated with climate change. At 31 December 2023 and 2022, we did not consider it appropriate to recognise a climate risk related JA for the following reasons:

- The behavioural life of the loan book is less than five years. Any material transitional risks are generally regarded to be relevant over a longer timeframe than five years and, as such, the risk predominantly relates to assets yet to be written;
- There have been no observed default events or SICRs due to climate change for any part of the loan book;
- The absolute exposure to fossil fuel industries is not material. On an individually assessed basis, clients in these industries are highly rated and their markets remain highly liquid;
- The residual value of automotive vehicles might be impacted by diesel obsolescence and the transition to electric vehicles. The residual value risk is already set at the more cautious end of the acceptable range to capture the inherent risk of diesel obsolescence and measurement uncertainty of electric vehicles;
- ECL calculations are based on multiple forward-looking economic scenarios developed by management covering a period of 5 years, during which timeframe climate change risks may crystallise;
- The proportion of mortgage loans subject to flood and subsidence risk is not material. The terms of our mortgage lending also require homeowners to have an
  active flood protection at any point of the contract.

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#### Internal credit risk rating for corporate borrowers (audited)

We assign each corporate borrower an internal credit rating based on our internal rating scale. To do this, we look at the customer's financial history and trends in the economy backed up by the expert judgement of a risk analyst. We review our internal ratings on a dynamic basis and at least once a year. The internal risk rating is used to determine the Probability of Default for a client.

#### Individually assessed corporate Stage 3 exposures (audited)

We assess the ECL requirement for large single name corporate exposures on an individual basis when they meet our definition of default and are transferred into Stage 3. This assessment takes into consideration the latest specific information about the counterparty to determine a probability weighted ECL based on a best, worst and mid case outcome. For those loans that were in default (i.e. Stage 3), the ECL net of government guarantee was £124m at 31 December 2023 (2022: £112m). Had management assumed the best or worst outcome in terms of loss estimates, the ECL could have been within a range of £42m to £209m.

#### Sensitivity of ECL allowance (audited)

The ECL allowance is sensitive to the methods, assumptions and estimates underlying its calculation. For example, management could have applied different probability weights to the economic scenarios. In addition, the ECL for residential mortgages is significantly affected by the HPI assumptions which determine the valuation of collateral used in the calculations.

Had management used different assumptions on probability weights and HPI, a larger or smaller ECL charge would have resulted that may have had a material impact on the ECL allowance and profit before tax.

#### Scenario sensitivity

The tables below show the ECL allowances that would have arisen had management applied a 100% weight to each economic scenario. The allowances were calculated using a stage allocation appropriate to each scenario and differs from the probability-weighted stage allocation used to determine the ECL allowance shown above. For exposures subject to individual assessment, the distribution of ECL which could reasonably be expected has also been considered, assuming no change in the number of cases subject to individual assessment, and within the context of a potential best to worst case outcome.

|                                 | Upside  | Base case | Downside 1 | Stubborn<br>Inflation | Downside 2 | Weighted |
|---------------------------------|---------|-----------|------------|-----------------------|------------|----------|
| 2023                            | £m      | £m        | £m         | £m                    | £m         | £m       |
| Exposure                        | 300,969 | 300,969   | 300,969    | 300,969               | 300,969    | 300,969  |
| Retail and Business Banking     | 204,357 | 204,357   | 204,357    | 204,357               | 204,357    | 204,357  |
| – Mortgages                     | 183,568 | 183,568   | 183,568    | 183,568               | 183,568    | 183,568  |
| – EDB - Credit Cards            | 13,116  | 13,116    | 13,116     | 13,116                | 13,116     | 13,116   |
| – EDB - Other                   | 7,673   | 7,673     | 7,673      | 7,673                 | 7,673      | 7,673    |
| Consumer Finance                | 5,228   | 5,228     | 5,228      | 5,228                 | 5,228      | 5,228    |
| CCB                             | 27,277  | 27,277    | 27,277     | 27,277                | 27,277     | 27,277   |
| Corporate Centre                | 64,107  | 64,107    | 64,107     | 64,107                | 64,107     | 64,107   |
| ECL                             | 834     | 898       | 993        | 1,179                 | 1,412      | 994      |
| Retail and Business Banking     | 420     | 467       | 538        | 692                   | 891        | 544      |
| – Mortgages                     | 143     | 176       | 236        | 365                   | 564        | 244      |
| – EDB - Credit Cards            | 132     | 138       | 142        | 150                   | 150        | 140      |
| – EDB - Other                   | 145     | 153       | 160        | 177                   | 177        | 160      |
| Consumer Finance                | 68      | 69        | 70         | 72                    | 72         | 70       |
| CCB                             | 346     | 362       | 385        | 415                   | 449        | 380      |
| Corporate Centre                | _       | _         | _          | _                     | _          | _        |
|                                 | %       | %         | %          | %                     | %          | %        |
| Proportion of assets in Stage 2 | 6       | 6         | 6          | 7                     | 12         | 8        |
| Retail and Business Banking     | 6       | 7         | 7          | 8                     | 15         | 9        |
| – Mortgages                     | 7       | 7         | 7          | 8                     | 17         | 10       |
| – EDB - Credit Cards            | 2       | 3         | 3          | 3                     | 3          | 3        |
| – EDB - Other                   | 7       | 8         | 8          | 9                     | 9          | 8        |
| Consumer Finance                | 6       | 6         | 6          | 6                     | 6          | 6        |
| CCB                             | 13      | 14        | 14         | 17                    | 20         | 13       |
| Corporate Centre                | -       | -         | -          | -                     | -          | _        |
|                                 | %       | %         | %          | %                     | %          | %        |
| Proportion of assets in Stage 3 | 1       | 1         | 1          | 1                     | 1          | 1        |
| Retail and Business Banking     | 1       | 1         | 1          | 1                     | 1          | 1        |
| – Mortgages                     | 1       | 1         | 1          | 1                     | 1          | 1        |
| – EDB - Credit Cards            | -       | -         | _          | -                     | -          | -        |
| – EDB - Other                   | 2       | 2         | 2          | 2                     | 2          | 2        |
| Consumer Finance                | -       | -         | -          | -                     | -          | -        |
| ССВ                             | 3       | 3         | 3          | 3                     | 3          | 3        |
| Corporate Centre                | _       | _         | _          | -                     | _          | -        |

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|  | Upside             | Deee eeee            | Downside 1         | Stubborn<br>Inflation | Downside 2         | W/sishhad          |
|--|--------------------|----------------------|--------------------|-----------------------|--------------------|--------------------|
| 2022                                       | •                  | Base case            |                    |                       |                    | Weighted           |
| Exposure                                   | £m                 | <b>£m</b><br>312,830 | £m                 | <b>£m</b><br>312,830  | £m                 | £m                 |
|  | 312,830<br>216,383 |                      | 312,830            |                       | 312,830            | 312,830            |
| Retail and Business Banking<br>– Mortgages | 216,383            | 216,383<br>195,170   | 216,383<br>195,170 | 216,383<br>195,170    | 216,383<br>195,170 | 216,383<br>195,170 |
| – Mortgages<br>– EDB - Credit Cards        | 12,845             | 195,170              | 195,170            |                       |                    |                    |
| – EDB - Other                              | 8,368              |                      |                    | 12,845                | 12,845             | 12,845             |
| Consumer Finance                           | 8,308<br>5,739     | 8,368<br>5,739       | 8,368<br>5,739     | 8,368<br>5,739        | 8,368<br>5,739     | 8,368<br>5,739     |
| COnsumer Finance                           |                    |                      |                    |                       |                    |                    |
|  | 28,299             | 28,299               | 28,299             | 28,299                | 28,299             | 28,299             |
| Corporate Centre                           | 62,409             | 62,409               | 62,409             | 62,409                | 62,409             | 62,409             |
| ECL  | 931                | 933                  | 994                | 1,150                 | 1,384              | 1,007              |
| Retail and Business Banking                | 490                | 498                  | 530                | 648                   | 831                | 546                |
| – Mortgages                                | 215                | 219                  | 245                | 325                   | 502                | 253                |
| – EDB - Credit Cards                       | 122                | 123                  | 127                | 140                   | 142                | 130                |
| – EDB - Other                              | 153                | 156                  | 158                | 183                   | 187                | 163                |
| Consumer Finance                           | 65                 | 66                   | 65                 | 68                    | 69                 | 67                 |
| CCB  | 376                | 369                  | 399                | 434                   | 484                | 394                |
| Corporate Centre                           | _                  | _                    | _                  | _                     | _                  | _                  |
|  | %                  | %                    | %                  | %                     | %                  | %                  |
| Proportion of assets in Stage 2            | 4                  | 4                    | 5                  | 7                     | 11                 | 7                  |
| Retail and Business Banking                | 4                  | 4                    | 4                  | 6                     | 10                 | 7                  |
| – Mortgages                                | 4                  | 4                    | 4                  | 6                     | 11                 | 7                  |
| – EDB - Credit Cards                       | 2                  | 2                    | 2                  | 3                     | 3                  | 3                  |
| – EDB - Other                              | 7                  | 7                    | 7                  | 8                     | 9                  | 8                  |
| Consumer Finance                           | 6                  | 6                    | 6                  | 6                     | 6                  | 6                  |
| CCB  | 8                  | 9                    | 9                  | 14                    | 18                 | 12                 |
| Corporate Centre                           | _                  | _                    | _                  | _                     | _                  | _                  |
|  | %                  | %                    | %                  | %                     | %                  | %                  |
| Proportion of assets in Stage 3            | 1                  | 1                    | 1                  | 1                     | 1                  | 1                  |
| Retail and Business Banking                | 1                  | 1                    | 1                  | 1                     | 1                  | 1                  |
| – Mortgages                                | 1                  | 1                    | 1                  | 1                     | 1                  | 1                  |
| – EDB - Credit Cards                       | _                  | _                    | _                  | —                     | _                  | -                  |
| – EDB - Other                              | 2                  | 2                    | 2                  | 2                     | 2                  | 2                  |
| Consumer Finance                           | 1                  | 1                    | 1                  | 1                     | 1                  | 1                  |
| CCB  | 2                  | 2                    | 2                  | 2                     | 2                  | 2                  |
| Corporate Centre                           |                    |                      | _                  | _                     | _                  |                    |

#### 2023 compared to 2022

ECL was broadly flat in 2023. In Retail and Business Banking, Mortgages ECL decreased as house prices held up better than expected and Unsecured lending ECL increased in line with arrears. These are yet to rise above pre Covid-19 levels. CCB ECL decreased due to a small number of default cases that were exited late in 2023. The value of JAs decreased in 2023 with models better reflecting the economic environment as the economic distortion caused by Covid-19 reduced.

#### **HPI sensitivity**

Given the relative size of our residential mortgage portfolio, management considers that changes in HPI assumptions used to calculate the ECL allowance for residential mortgages would have the most significant impact on the ECL allowance. The table below shows the ECL impact on the profit before tax of applying an immediate and permanent house price increase/decrease to our unweighted base case scenario, and assumes no changes to the stage allocation of exposures.

|  |   | Increase/decrease in house prices |      |      |       |
|--|---|-----------------------------------|------|------|-------|
|  | + | 20%                               | +10% | -10% | -20%  |
| Increase/(decrease) in profit before tax |   | £m                                | £m   | £m   | £m    |
| 2023                                     |   | 70                                | 38   | (54) | (155) |
| 2022                                     |   | 48                                | 32   | (61) | (176) |

#### 2023 compared to 2022

The sensitivity to decreases in house prices was similar to 2022, but the sensitivity to increases in house prices was higher than in 2022. This is a function of the model and JA interaction under a more benign economic environment. The drop in the average property value in 2023 resulted in a bigger potential benefit of future house price increases, which was the main driver for the higher sensitivity towards  $\pm 10/\pm 20\%$  house price increases.

Both the modelled ECL and the JAs were stressed in the sensitivity analysis to assess the potential impact on ECL from housing market volatility.

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### Measuring ECL (audited)

For accounts not in default at the reporting date, we estimate a monthly ECL for each exposure and for each month over the forecast period. The lifetime ECL is the sum of the monthly ECLs over the forecast period, while the 12-month ECL is limited to the first 12 months. We calculate each monthly ECL as the discounted value for the relevant forecast month of the product of the following factors:

| Factor                         | Description  |
|--------------------------------|--|
| Survival rate (SR)             | The probability that the exposure has not closed or defaulted since the reporting date.  |
| Probability of default<br>(PD) | The likelihood of a borrower defaulting in the following month, assuming it has not closed or defaulted since the reporting date. For each month in the forecast period, we estimate the monthly PD from a range of factors. These include the current risk grade for the exposure, which becomes less relevant further into the forecast period, as well as the expected evolution of the account risk with maturity and factors for changing economics. We support this with historical data analysis.   |
| Exposure at default<br>(EAD)   | The amount we expect to be owed if a default event occurs. We determine EAD for each month of the forecast period by the expected payment profile, which varies by product. For amortising products, we base it on the borrower's contractual repayments over the forecast period. We adjust this for any expected overpayments on Stage 1 accounts that the borrower may make and for any arrears we expect if the account was to default. For revolving products, or amortising products with an off-balance sheet element, we determine EAD using the balance at default and the contractual exposure limit. We vary these assumptions by product and base them on analysis of recent default data. |
| Loss given default<br>(LGD)    | Our expected loss if a default event were to occur. We express it as a percentage and calculate it based on factors that we have observed to affect the likelihood and/or value of any subsequent write-offs, which vary according to whether the product is secured or unsecured. If the product is secured, we take into account collateral values as well as the historical discounts to market/book values due to forced sales type.   |

We use the original effective interest rate as the discount rate. For accounts in default, we use the EAD as the reporting date balance. We also calculate an LGD to reflect the default status of the account, considering the current DPD and loan-to-value. PD and SR are not required for accounts in default.

#### Forecast period

We base the forecast period for amortising facilities on the remaining contract term. For revolving facilities, we base it on the behavioural, rather than contractual, characteristics of the facility type. In some cases, we shorten the period to simplify the calculation. If we do this, we apply a Judgemental Adjustment to reflect our view of the full lifetime ECL.

#### Forward-looking information

Our assessments of a SICR and the calculation of ECL incorporate forward-looking data. We perform historical analysis and identify the key economic variables that impact credit risk and ECL for each portfolio. These can include house price growth, GDP, unemployment rate and BoE Bank Rate. Where applicable, we incorporate these economic variables and their associated impacts into our models.

Economic forecasts have the most impact on ECL measurement for residential mortgages and, to a lesser extent, corporate loans. This is due to the long behavioural lives and large size of these portfolios. Economic forecasts have less impact on ECL for other portfolios due to their shorter lives and smaller size.

#### Grouping of instruments for losses measured on a collective basis

We measure ECL at the individual financial instrument level. However, where we have used internal capital or similar models as the basis for our ECL models, this typically results in a large number of relatively small homogenous groups. We typically group instruments where they share risk characteristics using statistical models and assess them for impairment collectively. We use this approach for all our Retail and Business Banking and Consumer Finance portfolios, SME customers in Corporate & Commercial Banking, and the Crown Dependencies mortgage portfolio in Corporate Centre.

We calculate separate collective provisions for instruments in Stages 1, 2 and 3 where the instrument is not individually assessed.

For all our portfolios (whether we assess them for impairment individually or collectively) we use five forward-looking economic scenarios.

#### Governance around ECL impairment allowances (audited)

Our Risk Methodology team developed our ECL models (except for the external models we use, such as OGEM which we described earlier in 'Our forecasting approach'), and our Independent Validations team reviews all material models. As model owners, our Risk Provisioning & Forecasting team run the models to calculate our ECL each month. The models are sensitive to changes in credit conditions and reflect management judgements that give rise to measurement uncertainty in our ECL as set out above. The following committees and forums review the provision drivers and ensure that the ECL remains appropriate:

- Model Risk Control Forum (MRCF) reviews and approves new models and model changes. It also reviews the use of OGEM as a reliable model on which to base our other forecast macroeconomic variables. We use it across all stress testing and planning so it is subject to model risk criteria.
- ALCO reviews and approves the base case used in the economic scenarios we use to calculate forward-looking scenarios.
- CRPF reviews and approves the economic scenarios and probability weights we use to calculate forward-looking scenarios. It also reviews management
  judgements and approves ECL impairment allowances.
- Board Audit Committee reviews and challenges the appropriateness of the estimates and judgements made by management.

For more on the governance around specific elements of the ECL impairment allowances, including the frequency of, and thresholds for, reviews, including by these committees and forums, see the detailed sections above.

## How we assess the performance of our ECL estimation process

We assess the reasonableness of our ECL provisions and the results of our Staging analysis using a range of methods. These include:

- Benchmarking: we compare our coverage levels with our peers
- Stand-back testing: we monitor the level of our coverage against actual write-offs
- Back-testing: we compare key drivers periodically as part of model monitoring practices
- Monitoring trends: we track ECL and Staged assets over time and against our internal budgets and forecasts, with triggers set accordingly.

**Risk review** 

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## SANTANDER UK GROUP I EVEL – CREDIT RISK REVIEW

Governance

## Our maximum and net exposure to credit risk (audited)

The tables below show the main differences between our maximum and net exposure to credit risk. They show the effects of collateral, netting, and risk transfer to mitigate our exposure. The tables only show the financial assets that credit risk affects and to which the impairment requirements in IFRS 9 are applied.

For balance sheet assets, the maximum exposure to credit risk is the carrying value after impairment loss allowances. Off-balance sheet exposures are mortgage offers, guarantees, formal standby facilities, credit lines and other commitments. For off-balance sheet guarantees, the maximum exposure is the maximum amount that we would have to pay if the guarantees were called on. For formal standby facilities, credit lines and other commitments that are irrevocable over the life of the facility, the maximum exposure is the total amount of the commitment.

|  |         |               | Maximum | exposure |                |         |        |                     |                        |          |
|--|---------|---------------|---------|----------|----------------|---------|--------|---------------------|------------------------|----------|
|  | Bala    | ance sheet as | set     | Of       | f-balance shee | et      | Collat | eral <sup>(1)</sup> |                        |          |
|  | Gross   | Loss          | Net     | Gross    | Loss           | Net     |        |                     | (2)                    | Ne       |
|  | amounts | allowance     | amounts | amounts  | allowance      | amounts | Cash   | Non-cash            | Netting <sup>(2)</sup> | exposure |
| 2023   | £bn     | £bn           | £bn     | £bn      | £bn            | £bn     | £bn    | £bn                 | £bn                    | £br      |
| Cash and balances at central banks   | 40.5    | -             | 40.5    | _        | _              | _       | -      | _                   | _                      | 40.5     |
| Financial assets at amortised cost:  | _       |               |         |          |                |         |        |                     |                        |          |
| <ul> <li>Loans and advances to customers:<sup>(3)</sup></li> </ul>                         | _       |               |         |          |                |         |        |                     |                        |          |
| <ul> <li>Retail Mortgages</li> </ul>   | 176.5   | (0.2)         | 176.3   | 8.3      | -              | 8.3     | _      | (179.1)             | -                      | 5.5      |
| <ul> <li>Corporate loans</li> </ul>  | 18.5    | (0.3)         | 18.2    | 8.9      | -              | 8.9     | (0.1)  | (15.3)              | -                      | 11.7     |
| <ul> <li>Finance leases</li> </ul>   | 4.6     | (0.1)         | 4.5     | -        | -              | -       | -      | (4.5)               | -                      | -        |
| <ul> <li>Accrued interest and other adjustments</li> </ul>                                 | 0.9     | _             | 0.9     | -        | -              | -       | _      | _                   | -                      | 0.9      |
| <ul> <li>Other unsecured loans</li> </ul>  | 7.1     | (0.3)         | 6.8     | 13.8     | (0.1)          | 13.7    | _      | -                   | -                      | 20.5     |
| <ul> <li>Amounts due from fellow Banco Santander<br/>group subsidiaries and JVs</li> </ul> | 4.5     | -             | 4.5     | -        | -              | -       | -      | -                   | _                      | 4.5      |
| Total loans and advances to customers  | 212.1   | (0.9)         | 211.2   | 31.0     | (0.1)          | 30.9    | (0.1)  | (198.9)             | _                      | 43.1     |
| - Loans and advances to banks  | 1.2     | _             | 1.2     | 0.5      | _              | 0.5     | _      | _                   | _                      | 1.7      |
| <ul> <li>Reverse repurchase agreements – non trading</li> </ul>                            | 12.5    | _             | 12.5    | _        | _              | _       | _      | (12.4)              | (0.1)                  | _        |
| <ul> <li>Other financial assets at amortised cost</li> </ul>                               | 0.2     | _             | 0.2     | _        | _              | _       | _      | _                   | _                      | 0.2      |
| Total financial assets at amortised cost   | 226.0   | (0.9)         | 225.1   | 31.5     | (0.1)          | 31.4    | (0.1)  | (211.3)             | (0.1)                  | 45.0     |
| Financial assets at fair value at FVOCI:   |         | (****)        |         |          | (*** )         |         | 11     |                     | (                      |          |
| – Debt securities  | 8.5     | _             | 8.5     | _        | _              | _       | _      | _                   | _                      | 8.5      |
| Total financial assets at FVOCI  | 8.5     | _             | 8.5     | _        | _              | _       | _      | _                   | _                      | 8.5      |
| Total  | 275.0   | (0.9)         | 274.1   | 31.5     | (0.1)          | 31.4    | (0.1)  | (211.3)             | (0.1)                  | 94.0     |
|  |         | ()            |         |          | (*** )         |         | ( )    |                     | 1                      |          |
| 2022   |         |               |         |          |                |         |        |                     |                        |          |
| Cash and balances at central banks   | 46.6    | _             | 46.6    | _        | _              | _       | _      | _                   | _                      | 46.6     |
| Financial assets at amortised cost:  |         |               |         |          |                |         |        |                     |                        |          |
| <ul> <li>Loans and advances to customers:<sup>(3)</sup></li> </ul>                         |         |               |         |          |                |         |        |                     |                        |          |
| – Retail Mortgages <sup>(4)</sup>  | 188.3   | (0.3)         | 188.0   | 8.0      | _              | 8.0     | _      | (191.4)             | _                      | 4.6      |
| - Corporate loans  | 19.1    | (0.3)         | 18.8    | 9.3      | _              | 9.3     | (0.1)  | (16.5)              | _                      | 11.5     |
| – Finance leases   | 4.6     | (0.1)         | 4.5     | 0.4      | _              | 0.4     | _      | (4.8)               | _                      | 0.1      |
| <ul> <li>Accrued interest and other adjustments</li> </ul>                                 | 0.9     | _             | 0.9     | _        | _              | _       | _      | _                   | _                      | 0.9      |
| <ul> <li>Other unsecured loans</li> </ul>  | 7.7     | (0.2)         | 7.5     | 13.7     | (0.1)          | 13.6    | _      | _                   | _                      | 21.1     |
| <ul> <li>Amounts due from fellow Banco Santander<br/>group subsidiaries and JVs</li> </ul> | 4.2     | _             | 4.2     | _        | _              | _       | _      | _                   | _                      | 4.2      |
| Total loans and advances to customers  | 224.8   | (0.9)         | 223.9   | 31.4     | (0.1)          | 31.3    | (0.1)  | (212.7)             | _                      | 42.4     |
| - Loans and advances to banks  | 1.1     | _             | 1.1     | 0.4      | _              | 0.4     | _      | _                   | _                      | 1.5      |
| <ul> <li>Reverse repurchase agreements – non trading</li> </ul>                            | 7.3     | _             | 7.3     | _        | _              | _       | _      | (7.3)               | _                      | -        |
| <ul> <li>Other financial assets at amortised cost</li> </ul>                               | 0.2     | _             | 0.2     | _        | _              | _       | _      | _                   | _                      | 0.2      |
| Total financial assets at amortised cost   | 233.4   | (0.9)         | 232.5   | 31.8     | (0.1)          | 31.7    | (0.1)  | (220.0)             | _                      | 44.      |
| Financial assets at FVOCI:   |         |               |         |          | . /            |         | . /    | /                   |                        |          |
| - Debt securities  | 6.0     | _             | 6.0     | _        | _              | _       | _      | _                   | _                      | 6.0      |
| Total financial assets at FVOCI  | 6.0     | _             | 6.0     | _        | _              |         | _      | _                   | _                      | 6.0      |
| Total  | 286.0   | (0.9)         | 285.1   | 31.8     | (0.1)          | 31.7    | (0.1)  | (220.0)             | _                      | 96.7     |

(1) The forms of collateral we take to reduce credit risk include: residential and commercial property; other physical assets, including motor vehicles; liquid securities, including those transferred under reverse

repurchase agreements; cash, including cash used as collateral for derivative transactions; and receivables. Charges on residential property are most of the collateral we take. We can reduce credit risk exposures by applying netting. We do this mainly for derivative and repurchase transactions with financial institutions. For derivatives and securities finance transactions, we use standard

(2) master netting agreements. For more on this, see 'Credit risk mitigation' in the 'Credit risk - Credit risk management' section. Balances include interest we have charged to the customer's account and accrued interest that we have not charged to the account yet.

(3) (4)

The collateral value shown against advances secured on residential property is limited to the balance of each associated individual loan. It does not include the impact of over-collateralisation (where the collateral has a higher value than the loan balance) and includes collateral we would receive on draw down of certain off-balance sheet commitments

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|                  |   |            |             |                  |                         |                         |

The tables below show the main differences between our maximum and net exposure to credit risk on the financial assets that credit risk affects and to which the impairment requirements in IFRS 9 are not applied.

|                                    | Balance sheet<br>asset gross |       | ral <sup>(1)</sup> |                        | Net      |  |
|------------------------------------|------------------------------|-------|--------------------|------------------------|----------|--|
|                                    | amount                       | Cash  | Non-cash           | Netting <sup>(2)</sup> | exposure |  |
| 2023                               | £bn                          | £bn   | £bn                | £bn                    | £bn      |  |
| Financial assets at FVTPL:         |                              |       |                    |                        |          |  |
| - Derivative financial instruments | 1.5                          | (0.8) | _                  | (0.5)                  | 0.2      |  |
| - Other financial assets at FVTPL  | 0.6                          | -     | _                  | _                      | 0.6      |  |
| Total                              | 2.1                          | (0.8) | _                  | (0.5)                  | 0.8      |  |
|                                    |                              |       |                    |                        |          |  |
| 2022                               |                              |       |                    |                        |          |  |

| Total                              | 2.8 | — | (1.7) | (0.5) | 0.6 |
|------------------------------------|-----|---|-------|-------|-----|
| - Other financial assets at FVTPL  | 0.4 | — | —     | —     | 0.4 |
| - Derivative financial instruments | 2.4 | - | (1.7) | (0.5) | 0.2 |
| Financial assets at FVTPL:         |     |   |       |       |     |
| 2022                               |     |   |       |       |     |

 The forms of collateral we take to reduce credit risk include: liquid securities, including those transferred under reverse repurchase agreements; cash, including cash used as collateral for derivative transactions; and receivables.

(2) We can reduce credit risk exposures by applying netting. We do this mainly for derivative and repurchase transactions with financial institutions. For derivatives and securities finance transactions, we use standard master netting agreements. They allow us to set off our credit risk exposure to a counterparty against our obligations to the counterparty in relation to transactions under the master netting agreement. This gives us a lower net credit exposure. They may also reduce settlement exposure. For more on this, see 'Credit risk mitigation' in the 'Credit risk - Credit risk management' section.

## Single credit rating scale

In the table below, we have used a single rating scale to ensure we are consistent across all our credit risk portfolios in how we report the risk of default. It has eight grades for non–defaulted exposures, from 9 (lowest risk) to 2 (highest risk). We define each grade by an upper and lower PD value and we scale the grades so that the default risk increases by a factor of ten every time the grade number drops by two steps. For example, grade 9 has an average PD of 0.010%, and grade 7 has an average PD of 0.100%. We give defaulted exposures a grade 1 and a PD value of 100%. In the final column of the table we show the approximate equivalent credit rating grade used by Standard & Poor's Ratings Services (S&P).

|                         | PD range |         |         |            |  |  |  |
|-------------------------|----------|---------|---------|------------|--|--|--|
| Santander UK risk grade | Mid      | Lower   | Upper   | S&P        |  |  |  |
|                         | %        | %       | %       | equivalent |  |  |  |
| 9                       | 0.010    | 0.000   | 0.021   | AAA to AA+ |  |  |  |
| 8                       | 0.032    | 0.021   | 0.066   | AA to AA-  |  |  |  |
| 7                       | 0.100    | 0.066   | 0.208   | A+ to BBB  |  |  |  |
| 6                       | 0.316    | 0.208   | 0.658   | BBB- to BB |  |  |  |
| 5                       | 1.000    | 0.658   | 2.081   | BB-        |  |  |  |
| 4                       | 3.162    | 2.081   | 6.581   | B+ to B    |  |  |  |
| 3                       | 10.000   | 6.581   | 20.811  | B-         |  |  |  |
| 2                       | 31.623   | 20.811  | 99.999  | CCC to C   |  |  |  |
| 1 (Default)             | 100.000  | 100.000 | 100.000 | D          |  |  |  |

The PDs in the table above are based on Economic Capital (EC) PD mappings, calculated based on the average PD over an economic cycle. This is different to the IFRS 9 PDs which are calculated at a point in time using forward looking economic scenarios. Where possible, the EC PD values are aligned to the regulatory capital models; however, any regulatory floors are removed and PDs are defined at every possible rating rather than grouped into rating buckets.

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|                  |   |            |             |                  |                         |                         |

## Rating distribution (audited)

The tables below show the credit rating of our financial assets to which the impairment requirements in IFRS 9 apply. JAs are incorporated in the balances. For more on the credit rating profiles of key portfolios, see the credit risk review section for each business segment.

|  |          |  | Santand   | er UK risk gr   | ade   |  |   |                                | Loss  |  |
|--|----------|--|---|---|---|--|---|--------------------------------|---|--|
|  | 9        | 8  | 7   | 6   | 5   | 4  | 3 to 1  | Other <sup>(1)(2)</sup>        | allowance   | Total  |
| 2023   | £bn      | £bn  | £bn   | £bn   | £bn   | £bn  | £bn   | £bn                            | £bn   | £bn  |
| Exposures - On balance sheet   |          |  |   |   |   |  |   |                                |   |  |
| Cash and balances at central banks   | 40.5     | -  | _   | -   | -   | -  | _   | _                              | -   | 40.5   |
| – Stage 1  | 40.5     | -  | -   | -   | -   | -  | -   | -                              | -   | 40.5   |
| Financial assets at amortised cost:  |          |  |   |   |   |  |   |                                |   |  |
| <ul> <li>Loans and advances to customers<sup>(2)</sup></li> </ul>  | 5.3      | 34.7   | 85.6  | 49.3  | 14.7  | 8.4  | 5.5   | 8.6                            | (0.9)   | 211.2  |
| – Stage 1  | 5.3      | 33.6   | 81.5  | 43.9  | 10.4  | 2.8  | 0.4   | 8.3                            | (0.1)   | 186.1  |
| – Stage 2  | -        | 1.1  | 4.1   | 5.4   | 4.3   | 5.5  | 2.4   | 0.1                            | (0.4)   | 22.5   |
| – Stage 3  | _        | -  | —   | -   | -   | 0.1  | 2.7   | 0.2                            | (0.4)   | 2.6  |
| Of which mortgages:  | 5.2      | 33.1   | 81.0  | 42.0  | 6.7   | 3.8  | 3.4   | 1.3                            | (0.2)   | 176.3  |
| – Stage 1  | 5.2      | 32.0   | 76.9  | 36.7  | 3.6   | 0.5  | 0.1   | 1.3                            | -   | 156.3  |
| – Stage 2  | -        | 1.1  | 4.1   | 5.3   | 3.1   | 3.2  | 1.4   | -                              | (0.1)   | 18.1   |
| – Stage 3  | -        | _  | _   | _   | -   | 0.1  | 1.9   | _                              | (0.1)   | 1.9  |
| <ul> <li>Loans and advances to banks</li> </ul>  | 0.1      | 0.2  | _   | _   | _   | -  | _   | 0.9                            | -   | 1.2  |
| – Stage 1  | 0.1      | 0.2  | _   | _   | _   | -  | _   | 0.9                            | -   | 1.2  |
| <ul> <li>Reverse repo agreements – non trading</li> </ul>  | 9.6      | 1.6  | 0.7   | 0.6   | _   | -  | _   | _                              | -   | 12.5   |
| – Stage 1  | 9.6      | 1.6  | 0.7   | 0.6   | _   | _  | _   | _                              | _   | 12.5   |
| - Other financial assets at amortised cost   | 0.2      | _  | _   | _   | -   | _  | _   | _                              | _   | 0.2  |
| – Stage 1  | 0.2      | _  | _   | _   | -   | _  | _   | _                              | _   | 0.2  |
| Total financial assets at amortised cost   | 15.2     | 36.5   | 86.3  | 49.9  | 14.7  | 8.4  | 5.5   | 9.5                            | (0.9)   | 225.1  |
| Financial assets at FVOCI:   | 4.2      | 3.9  | 0.2   | _   | -   | -  | -   | 0.2                            | -   | 8.5  |
| – Stage 1  | 4.2      | 3.9  | 0.2   | _   | -   | -  | -   | 0.2                            | -   | 8.5  |
| Total on balance sheet   | 59.9     | 40.4   | 86.5  | 49.9  | 14.7  | 8.4  | 5.5   | 9.7                            | (0.9)   | 274.1  |
|  |          |  |   |   |   |  |   |                                |   |  |
| Total off-balance sheet  | _        | 6.3  | 7.0   | 6.8   | 4.6   | 1.7  | 0.4   | 4.7                            | (0.1)   | 31.4   |
| – Stage 1  | -        | 6.3  | 6.9   | 6.7   | 4.4   | 1.2  | 0.1   | 4.7                            | -   | 30.3   |
| – Stage 2  | -        | -  | 0.1   | 0.1   | 0.2   | 0.5  | 0.2   | -                              | (0.1)   | 1.0  |
| – Stage 3  | _        | _  | _   | _   |   | _  | 0.1   |                                | _   | 0.1  |
| Total exposures  | 59.9     | 46.7   | 93.5  | 56.7  | 19.3  | 10.1   | 5.9   | 14.4                           | (1.0)   | 305.5  |
|  |          |  |   |   |   |  |   |                                |   |  |
|  |          |  | Santand   | er UK risk gr   | ade   |  |   | (-)(-)                         | Total   | Coverage   |
|  | 9        | 8  | Santand<br>7  | er UK risk gr<br>6  | ade<br>5  | 4  | 3 to 1  | Other <sup>(1)(2)</sup>        | Total   | Coverage<br>Ratio  |
| 2023   | 9<br>£bn | 8<br>£bn   |   |   |   | 4<br>£bn   | 3 to 1<br>£bn   | Other <sup>(1)(2)</sup><br>£bn | Total<br>£bn  | -  |
| 2023<br>ECL - On balance sheet   |          |  | 7   | 6   | 5   |  |   |                                | Iotal   | Ratio  |
|  |          |  | 7   | 6   | 5   |  |   |                                | Iotal   | Ratio  |
| ECL - On balance sheet   |          |  | 7   | 6   | 5   |  |   |                                | Iotal   | Ratio  |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:   |          | £bn<br>—   | 7   | 6<br>£bn  | 5   | £bn<br>—   |   | £bn<br>—                       | fotal<br>£bn<br>—   | Ratio  |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup>   |          | £bn<br>—   | 7   | 6<br>£bn  | 5   | £bn<br>—   |   | £bn<br>—                       | fotal<br>£bn<br>—   | Ratio  |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:   |          | £bn<br>—   | 7   | 6<br>£bn  | 5<br>£bn<br>—<br>—  | £bn<br>—<br>—  | £bn<br>—<br>—   | £bn<br>—                       | focat<br>£bn<br>—   | Ratio<br>%<br>—  |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2   |          | £bn<br>—   | 7   | 6<br>£bn  | 5<br>£bn<br>—<br>—<br>0.2   | £bn<br><br><br>0.2   | £bn<br>—<br>—<br>0.5  | £bn<br>—<br>—                  | focat<br>£bn<br>—<br>—<br>—   | Ratio<br>%<br>—<br>—<br>0.4  |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1  |          | £bn<br>—   | 7   | 6<br>£bn  | 5<br>£bn<br>—<br>—<br>0.2<br>0.1  | £bn<br>—<br>—<br>0.2<br>—  | £bn<br>—<br>—<br>0.5<br>—   | £bn<br>—<br>—                  | 0.9<br>0.1  | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2   |          | £bn<br>  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—   | 5<br>£bn<br>—<br>—<br>0.2<br>0.1<br>0.1   | £bn<br>  | £bn<br>—<br>—<br>0.5<br>—<br>0.1  | £bn<br>                        | 1 ocal<br>£bn<br>—<br>—<br>—<br>0.9<br>0.1<br>0.4   | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3  |          | £bn<br>  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—   | 5<br>£bn<br>—<br>—<br>0.2<br>0.1<br>0.1<br>—  | £bn<br>  | £bn<br>—<br>—<br>0.5<br>—<br>0.1<br>0.4   | £bn<br>                        | 0.9<br>0.4<br>0.4   | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1<br>– Stage 2<br>– Stage 3<br>Of which mortgages:   |          | £bn<br>  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—   | 5<br>£bn<br>—<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—   | fbn<br>  | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1   | £bn<br>                        | 0.9<br>0.4<br>0.2   | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1  |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1<br>– Stage 2<br>– Stage 3<br>Of which mortgages:<br>– Stage 1  |          | £bn<br>  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—   | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—  | £bn<br>—<br>0.2<br>—<br>0.2<br>—<br>0.1<br>—   | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—  | £bn<br>                        | 0.9<br>0.4<br>0.2<br>   | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1<br>—   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1<br>– Stage 2<br>– Stage 3<br>Of which mortgages:<br>– Stage 1<br>– Stage 1<br>– Stage 2  | £bn      | £bn<br>  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—      | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—   | £bn<br>—<br>0.2<br>—<br>0.2<br>—<br>0.1<br>—<br>0.1  | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>_<br>_  | £bn<br>                        | 0.9<br>0.1<br>0.4<br>0.2<br>0.1   | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1<br>—<br>0.5                                      |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1<br>– Stage 2<br>– Stage 3<br>Of which mortgages:<br>– Stage 1<br>– Stage 1<br>– Stage 2<br>– Stage 3   | £bn      | £bn<br>  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—      | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—   | £bn<br>—<br>0.2<br>—<br>0.1<br>—<br>0.1<br>—<br>0.1<br>—   | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>—<br>0.1  | £bn<br>                        | 1 ocal<br>fbn<br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1  | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1<br>—<br>0.5<br>5.0                               |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1<br>– Stage 2<br>– Stage 3<br>Of which mortgages:<br>– Stage 1<br>– Stage 2<br>– Stage 2<br>– Stage 3<br>– Stage 3<br>– Loans and advances to banks   | £bn      | £bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—   | £bn<br>—<br>0.2<br>—<br>0.1<br>—<br>0.1<br>—<br>0.1<br>—   | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>—<br>0.1<br>—<br>—  | £bn<br>                        | 1 ocal<br>fbn<br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>  | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1<br>—<br>0.5<br>5.0<br>—                          |
| ECL - On balance sheet<br>Cash and balances at central banks<br>– Stage 1<br>Financial assets at amortised cost:<br>– Loans and advances to customers <sup>(2)</sup><br>– Stage 1<br>– Stage 2<br>– Stage 3<br>Of which mortgages:<br>– Stage 1<br>– Stage 2<br>– Stage 2<br>– Stage 3<br>– Loans and advances to banks<br>– Stage 1   | £bn      | £bn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                                    | £bn<br>  | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1   | £bn<br>                        | 1 otal<br>fbn<br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br>   | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1<br>—<br>0.5<br>5.0<br>—<br>—                     |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements – non trading<br>- Stage 1<br>- Stage 1<br>- Stage 1<br>- Other financial assets at amortised cost   | £bn      | £bn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—  | £bn<br>  | £bn<br>—<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>—   | £bn                            | 1 otal<br>fbn<br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.2<br>   | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Stage 1<br>- Reverse repo agreements – non trading<br>- Stage 1  | £bn      | £bn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—  | £bn<br>—<br>0.2<br>—<br>0.2<br>—<br>0.1<br>—<br>0.1<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>— | £bn<br>—<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>—<br>—<br>0.1<br>—<br>—<br>—<br>—   | £bn                            | 1 otal<br>fbn<br><br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br><br><br><br><br><br><br><br><br>-  | Ratio<br>%<br>—<br>0.4<br>0.1<br>1.7<br>13.3<br>0.1<br>—<br>0.5<br>5.0<br>—<br>—<br>—<br>—<br>—<br>— |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements – non trading<br>- Stage 1<br>- Stage 1<br>- Stage 1<br>- Other financial assets at amortised cost   | £bn      | £bn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—                               | £bn<br>  | £bn<br>—<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—  | £bn                            | 1 otal<br>fbn<br><br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br><br><br><br><br><br><br><br><br>-  | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1  | £bn      | £bn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—                          | £bn<br><br>0.2<br><br>0.2<br><br>0.1<br><br>0.1<br><br><br><br><br><br><br><br><br><br>-   | £bn   | £bn                            | 1 otal<br>fbn<br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br>0.1<br>0.1<br>0.1<br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.2<br><br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1  | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>Total financial assets at amortised cost   | £bn      | fbn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—                               | 6<br>£bn<br><br><br><br><br><br><br><br><br><br>-   | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—                               | £bn<br>  | £bn 0.5 0.1 0.4 0.1 0.1 0.1 0.1 0.1 0.1 0.5   | fbn                            | 1 ocal<br>fbn<br>   | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>Total financial assets at amortised cost<br>Financial assets at FVOCI:   | £bn      | fbn  | 7<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—                               | 6<br>£bn<br><br><br><br><br><br><br><br><br><br>-   | 5<br>fbn<br><br><br>0.2<br>0.1<br>0.1<br><br><br><br><br><br><br><br><br><br>-  | £bn<br>  | £bn<br>—<br>0.5<br>—<br>0.1<br>0.4<br>0.1<br>—<br>0.1<br>—<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>0.5<br>—<br>—<br>—<br>0.5<br>—<br>—<br>—<br>0.5<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | fbn                            | 1 ocal<br>fbn<br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br>0.1<br>0.1<br>0.1<br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.9<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1                | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>Total financial assets at amortised cost<br>Financial assets at FVOCI:<br>- Stage 1<br>Total on balance sheet   | £bn      | fbn  | 7<br>£bn<br>  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br><br>0.2<br>0.1<br>0.1<br><br><br><br><br><br><br><br><br><br>-  | £bn  | £bn   | fbn                            | forat<br>fbn<br><br><br>0.9<br>0.1<br>0.4<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br><br><br>0.1<br>0.1<br>0.1<br><br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.4<br>0.2<br><br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1<br>0.1 | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>Total financial assets at amortised cost<br>Financial assets at FVOCI:<br>- Stage 1<br>Total on balance sheet<br>- Stage 1<br>- Stag | £bn      | £bn  | 7<br>£bn<br>  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br><br>0.2<br>0.1<br>0.1<br><br><br><br><br><br><br><br><br><br>-  | £bn<br>  | £bn 0.5 0.1 0.4 0.1 0.1 0.1 0.5 0.5 0.5 0.5   | fbn                            | forat<br>fbn<br>  | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>- Other financial assets at amortised cost<br>Financial assets at amortised cost<br>Financial assets at PVOCI:<br>- Stage 1<br>Total on balance sheet<br>- Stage 1  | £bn      | fbn  | 7<br>£bn<br>  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | £bn  | £bn 0.5 0.1 0.4 0.1 0.1 0.1 0.5 0.5 0.5 0.5 0.5   | fbn                            | fbn   | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>Total financial assets at amortised cost<br>Financial assets at PVOCI:<br>- Stage 1<br>Total on balance sheet<br>- Stage 1<br>- Stage 2   | £bn      | fbn  | 7<br>£bn<br>  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | £bn  | £bn 0.5 0.1 0.4 0.1 0.1 0.1 0.5 0.5 0.5   | fbn                            | fbn   | Ratio<br>%<br>   |
| ECL - On balance sheet<br>Cash and balances at central banks<br>- Stage 1<br>Financial assets at amortised cost:<br>- Loans and advances to customers <sup>(2)</sup><br>- Stage 1<br>- Stage 2<br>- Stage 3<br>Of which mortgages:<br>- Stage 1<br>- Stage 2<br>- Stage 2<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 3<br>- Loans and advances to banks<br>- Stage 1<br>- Reverse repo agreements - non trading<br>- Stage 1<br>- Other financial assets at amortised cost<br>- Stage 1<br>- Other financial assets at amortised cost<br>Financial assets at amortised cost<br>Financial assets at PVOCI:<br>- Stage 1<br>Total on balance sheet<br>- Stage 1  | £bn      | fbn  | 7<br>£bn<br>  | 6<br>£bn<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 5<br>£bn<br>—<br>0.2<br>0.1<br>0.1<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | £bn  | £bn 0.5 0.1 0.4 0.1 0.1 0.1 0.5 0.5 0.5 0.5 0.5   | fbn                            | fbn   | Ratio<br>%<br><br><br><br><br><br><br><br><br>   |

|                  | Sustainability and  |            |             |                  | Financial  | Shareholder |
|------------------|---------------------|------------|-------------|------------------|------------|-------------|
| Strategic Report | Responsible Banking | Governance | Risk review | Financial review | statements | information |

|   |      |       | Santand | er UK risk gr | ade  |      |        |                         | Loss      |       |
|---|------|-------|---------|---------------|------|------|--------|-------------------------|-----------|-------|
|   | 9    | 8     | 7       | 6             | 5    | 4    | 3 to 1 | Other <sup>(1)(2)</sup> | allowance | Total |
| 2022  | £bn  | £bn   | £bn     | £bn           | £bn  | £bn  | £bn    | £bn                     | £bn       | £bn   |
| Exposures - On balance sheet                                      |      |       |         |               |      |      |        |                         |           |       |
| Cash and balances at central banks                                | 46.6 | _     | _       | _             | _    | _    | _      | _                       | _         | 46.6  |
| – Stage 1   | 46.6 | _     | _       | _             | _    | _    | -      | _                       | _         | 46.6  |
| Financial assets at amortised cost:                               |      |       |         |               |      |      |        |                         |           |       |
| <ul> <li>Loans and advances to customers<sup>(2)</sup></li> </ul> | 9.5  | 36.5  | 87.1    | 52.7          | 15.2 | 9.3  | 5.4    | 9.0                     | (0.9)     | 223.8 |
| – Stage 1   | 9.5  | 36.2  | 85.4    | 48.4          | 11.1 | 4.0  | 0.5    | 8.6                     | (0.1)     | 203.6 |
| – Stage 2   | —    | 0.3   | 1.7     | 4.3           | 4.1  | 5.2  | 2.6    | 0.2                     | (0.5)     | 17.9  |
| – Stage 3   | —    | —     | _       | —             | —    | 0.1  | 2.3    | 0.2                     | (0.3)     | 2.3   |
| Of which mortgages:   | 9.5  | 34.1  | 83.8    | 45.6          | 7.3  | 3.8  | 3.1    | 1.1                     | (0.3)     | 188.0 |
| – Stage 1   | 9.5  | 33.8  | 82.1    | 41.6          | 4.2  | 0.5  | 0.1    | 1.1                     | —         | 172.9 |
| – Stage 2   | —    | 0.3   | 1.7     | 4.0           | 3.1  | 3.2  | 1.3    | —                       | (0.2)     | 13.4  |
| – Stage 3   | —    | —     | _       | —             | —    | 0.1  | 1.7    | —                       | (0.1)     | 1.7   |
| - Loans and advances to banks                                     | 0.1  | (0.1) | _       | —             | —    | _    | —      | 1.1                     | —         | 1.1   |
| – Stage 1   | 0.1  | (0.1) | _       | _             | _    | _    | _      | 1.1                     | _         | 1.1   |
| - Reverse repo agreements - non trading                           | 5.4  | 0.6   | 0.1     | 1.1           | _    | _    | _      | 0.1                     | _         | 7.3   |
| – Stage 1   | 5.4  | 0.6   | 0.1     | 1.1           | —    | _    | —      | 0.1                     | —         | 7.3   |
| - Other financial assets at amortised cost                        | 0.2  | _     | —       | _             | _    | _    | -      | _                       | _         | 0.2   |
| – Stage 1   | 0.2  | _     | —       | _             | _    | _    | -      | _                       | _         | 0.2   |
| Total financial assets at amortised cost                          | 15.2 | 37.0  | 87.2    | 53.8          | 15.2 | 9.3  | 5.4    | 10.2                    | (0.9)     | 232.4 |
| Financial assets at FVOCI:  | 3.5  | 2.2   | 0.3     | —             | —    | _    | —      | —                       | —         | 6.0   |
| – Stage 1   | 3.5  | 2.2   | 0.3     | —             | —    | _    | —      | —                       | —         | 6.0   |
| Total on balance sheet  | 65.3 | 39.2  | 87.5    | 53.8          | 15.2 | 9.3  | 5.4    | 10.2                    | (0.9)     | 285.0 |
| Total off-balance sheet   | 0.1  | 7.2   | 6.9     | 6.5           | 4.9  | 2.1  | 0.4    | 3.7                     | (0.1)     | 31.7  |
| – Stage 1   | 0.1  | 7.2   | 6.8     | 6.4           | 4.7  | 1.7  | 0.2    | 3.7                     | _         | 30.8  |
| – Stage 2   | _    | _     | 0.1     | 0.1           | 0.2  | 0.4  | 0.1    | —                       | (0.1)     | 0.8   |
| – Stage 3   | _    | _     | _       | —             | _    | _    | 0.1    | _                       | _         | 0.1   |
| Total exposures   | 65.4 | 46.4  | 94.4    | 60.3          | 20.1 | 11.4 | 5.8    | 13.9                    | (1.0)     | 316.7 |

|   |     |     | Santande | er UK risk gra | ide |     |        |                         |       | Coverage |
|---|-----|-----|----------|----------------|-----|-----|--------|-------------------------|-------|----------|
|   | 9   | 8   | 7        | 6              | 5   | 4   | 3 to 1 | Other <sup>(1)(2)</sup> | Total | Ratio    |
| 2022  | £bn | £bn | £bn      | £bn            | £bn | £bn | £bn    | £bn                     | £bn   | %        |
| ECL - On balance sheet  |     |     |          |                |     |     |        |                         |       |          |
| Cash and balances at central banks                                | —   | —   | _        | _              | _   | —   | _      | _                       | —     | _        |
| – Stage 1   | —   | —   | —        | _              | _   | —   | _      | _                       | —     | _        |
| Financial assets at amortised cost:                               |     |     |          |                |     |     |        |                         |       |          |
| <ul> <li>Loans and advances to customers<sup>(2)</sup></li> </ul> | —   | —   | —        | _              | 0.2 | 0.2 | 0.5    | —                       | 0.9   | 0.4      |
| – Stage 1   | —   | —   | —        | —              | 0.1 | _   | _      | —                       | 0.1   | _        |
| – Stage 2   | —   | —   | —        | —              | 0.1 | 0.2 | 0.2    | —                       | 0.5   | 2.8      |
| – Stage 3   | —   | _   | _        | _              | _   | _   | 0.3    | _                       | 0.3   | 13.0     |
| Of which mortgages:   | _   | _   | _        | _              | 0.1 | 0.1 | 0.1    | _                       | 0.3   | 0.2      |
| – Stage 1   | —   | _   | _        | _              | _   | _   | _      | _                       | _     | —        |
| – Stage 2   | _   | _   | -        | -              | 0.1 | 0.1 | _      | -                       | 0.2   | 1.5      |
| – Stage 3   | _   | _   | -        | -              | -   | _   | 0.1    | -                       | 0.1   | 5.9      |
| - Loans and advances to banks                                     | _   | _   | _        | -              | -   | _   | _      | -                       | _     | _        |
| – Stage 1   | —   | _   | —        | _              | _   | —   | _      | —                       | —     | —        |
| – Reverse repo agreements – non trading                           | —   | _   | -        | _              | _   | _   | _      | -                       | -     | -        |
| – Stage 1   | —   | _   | —        | _              | _   | —   | —      | —                       | —     | —        |
| - Other financial assets at amortised cost                        | —   | _   | —        | _              | _   | —   | —      | —                       | —     | —        |
| – Stage 1   | _   | -   | -        | _              | _   | _   | _      | -                       | -     | -        |
| Total financial assets at amortised cost                          | _   | _   | _        | _              | 0.2 | 0.2 | 0.5    | -                       | 0.9   | 0.4      |
| Financial assets at FVOCI:  | _   | _   | _        | _              | _   | _   | _      | -                       | _     | _        |
| – Stage 1   | _   | _   | _        | -              | -   | _   | _      | -                       | _     | _        |
| Total on balance sheet  | _   | _   | _        | _              | 0.2 | 0.2 | 0.5    | _                       | 0.9   | 0.3      |
| Total off-balance sheet   | _   | _   | _        | _              | _   | _   | 0.1    | _                       | 0.1   | 0.3      |
| – Stage 1   | —   | —   | —        | —              | —   | —   | —      | —                       | —     | —        |
| – Stage 2   | —   | —   | —        | _              | _   | _   | 0.1    | —                       | 0.1   | 12.5     |
| – Stage 3   |     | _   | _        | _              | _   | _   | —      | _                       | _     | _        |
| Total ECL   | -   | _   | _        | _              | 0.2 | 0.2 | 0.6    | -                       | 1.0   | 0.3      |

Includes Joint Ventures and Business Banking (including BBLs balances) as well as the Crown Dependencies portfolio. We use scorecards for these items, rather than rating models. Off-balance sheet exposures also include residential mortgage offers in the pipeline. Includes interest we have charged to the customer's account and accrued interest we have not charged to the account yet. (1)

(2)

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### Credit performance (audited)

|   |             |               | Cu           | istomer Loans | S           |            |                        | 12 month            | Loan Loss  |
|---|-------------|---------------|--------------|---------------|-------------|------------|------------------------|---------------------|------------|
|   | Total       |               | Stage 1      |               | Stage 2     |            | Stage 3 <sup>(3)</sup> | Gross<br>write-offs | Allowances |
| 2023  | £bn         | £bn           | %            | £bn           | %           | £bn        | %                      | £m                  | £m         |
| Retail and Business Banking   | 182.3       | 160.8         | 88.3         | 19.2          | 10.5        | 2.3        | 1.27                   | 141                 | 501        |
| – Mortgages   | 175.2       | 155.0         | 88.5         | 18.2          | 10.4        | 2.0        | 1.16                   | 11                  | 241        |
| – EDB - Credit Cards  | 2.7         | 2.3           | 85.4         | 0.3           | 12.9        | 0.1        | 2.95                   | 46                  | 130        |
| – EDB - Other <sup>(1)</sup>  | 4.4         | 3.5           | 80.9         | 0.7           | 14.8        | 0.2        | 4.38                   | 84                  | 130        |
| Consumer Finance <sup>(2)</sup>   | 5.2         | 4.9           | 93.1         | 0.3           | 6.3         | -          | 0.53                   | 23                  | 70         |
| CCB   | 17.9        | 13.8          | 77.1         | 3.4           | 19.1        | 0.7        | 4.14                   | 68                  | 345        |
| Corporate Centre  | 1.3         | 1.3           | 99.8         | -             | 0.1         | -          | 0.10                   | _                   | _          |
| Total Drawn   | 206.7       | 180.8         | 87.5         | 22.9          | 11.1        | 3.0        | 1.49                   | 232                 | 916        |
| Retail and Business Banking   | 22.0        | 21.5          | -            | 0.5           | -           | -          | -                      | -                   | 43         |
| – Mortgages   | 8.3         | 8.2           | -            | 0.1           | -           | -          | -                      | -                   | 3          |
| – EDB - Credit Cards  | 10.4        | 10.3          | -            | 0.1           | -           | -          | -                      | -                   | 10         |
| – EDB - Other <sup>(1)</sup>  | 3.3         | 3.0           | -            | 0.3           | -           | -          | -                      | -                   | 30         |
| Consumer Finance <sup>(2)</sup>   | -           | -             | -            | -             | -           | -          | -                      | -                   | -          |
| CCB   | 9.4         | 8.8           | -            | 0.5           | -           | 0.1        | -                      | -                   | 35         |
| Corporate Centre  | -           | _             | _            | _             | _           | _          | _                      | _                   | _          |
| Total Undrawn   | 31.4        | 30.3          | _            | 1.0           | _           | 0.1        | _                      | _                   | 78         |
| Total   | 238.1       | 211.1         | _            | 23.9          | _           | 3.1        | _                      | 232                 | 994        |
|   |             |               |              |               |             |            |                        | -                   | -          |
| 2022  | £bn         | £bn           | %            | £bn           | %           | £bn        | %                      | £m                  | £m         |
| Retail and Business Banking   | 194.6       | 178.0         | 91.5         | 14.6          | 7.4         | 2.0        | 1.08                   | 113                 | 504        |
| - Mortgages   | 187.1       | 171.7         | 91.8         | 13.6          | 7.3         | 1.8        | 0.99                   | 3                   | 250        |
| <ul> <li>EDB - Credit Cards</li> <li>EDB - Other<sup>(1)</sup></li> </ul> | 2.5         | 2.1           | 85.7         | 0.3           | 12.9        | 0.1        | 2.53                   | 40                  | 120        |
| – EDB - Other **<br>Consumer Finance <sup>(2)</sup>                       | 5.0         | 4.2           | 82.8         | 0.7           | 13.0        | 0.1        | 4.30                   | 70                  | 134        |
|   | 5.4         | 5.0           | 93.0         | 0.4           | 6.5         |            | 0.54                   | 19                  | 67         |
| CCB<br>Corporate Centre   | 18.5<br>1.2 | 14.5<br>1.2   | 78.3<br>99.6 | 3.5           | 18.8<br>0.3 | 0.5        | 3.08<br>0.10           | 24                  | 362        |
|   | 219.7       |               |              | 18.5          |             |            |                        |                     | 933        |
| Total Drawn Retail and Business Banking                                   | 219.7       | 198.7<br>21.2 | 90.4         | 0.5           | 8.4         | 2.5<br>0.1 | 1.24                   | 156                 | 42         |
| 3   | 21.8        | 7.9           | _            | 0.5           | _           | 0.1        | _                      | _                   | 42         |
| <ul> <li>Mortgages</li> <li>EDB - Credit Cards</li> </ul>                 | 8.0<br>10.3 | 10.2          | _            | 0.1           | _           | _          | _                      | _                   | 5<br>10    |
| - EDB - Other <sup>(1)</sup>  | 3.5         | 3.1           | —            | 0.1           | _           | 0.1        | —                      | _                   | 29         |
| – EDB - Other<br>Consumer Finance <sup>(2)</sup>                          | 0.4         | 0.4           | _            | 0.3           | _           | 0.1        | _                      | _                   | 29         |
| CCB   |             |               | _            |               | _           | _          | _                      | _                   |            |
| CCB<br>Corporate Centre   | 9.7         | 9.3           |              | 0.4           |             |            | _                      | _                   | 32         |
| Total Undrawn   | 31.9        | 30.9          |              | 0.9           |             | 0.1        |                        |                     | 74         |
| Total   | 251.6       | 229.6         |              | 19.4          |             | 2.6        |                        | 156                 |            |
| IUlal   | 251.0       | 229.0         |              | 19.4          |             | 2.0        | _                      | 001                 | 1,007      |

EDB - Other includes £1.8bn of BBLS lending (£1.7bn is BBLS with 100% Government guarantee), £2.1bn unsecured personal loans and £0.5bn overdrafts. Consumer Finance - 87% (2022:84%) of lending is collateralised on the vehicle. (1) (2) (3)

Stage 3 ratio is the sum of Stage 3 drawn and Stage 3 undrawn assets divided by the sum of total drawn assets and Stage 3 undrawn assets.

### Arrears over 90 days past due

|                  | 31 December 2023 | 31 December 2022 |
|------------------|------------------|------------------|
|                  | %                | %                |
| Mortgages        | 0.80             | 0.62             |
| Credit Cards     | 0.51             | 0.49             |
| UPL              | 0.73             | 0.61             |
| Overdrafts       | 2.43             | 2.24             |
| Business Banking | 4.15             | 3.47             |
| Consumer Finance | 0.43             | 0.44             |

#### 2023 compared to 2022

With a slower housing market and higher mortgage rates, applications fell in 2023. Our decision to optimise the balance sheet given higher funding costs contributed to a reduction in mortgage lending.

In 2023, early and late arrears remained at low levels despite a slight increase across the portfolio.

For more on the credit performance of our key portfolios by business segment, see the credit risk review section for each business segment.

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### Credit quality (audited)

Total on-balance sheet exposures at 31 December 2023 comprised £206.7bn of customer loans, loans and advances to banks of £1.2 bn, £12.6bn of sovereign assets measured at amortised cost, £8.5bn of assets measured at FVOCI, and £40.5bn of cash and balances at central banks.

|  | Stage 1 | Stage 2   | Stage 3    | Total   |
|--|---------|-----------|------------|---------|
| 2023                                       | fm      | fm        | fm Stage 5 | folat   |
| Exposures                                  | ZIII    | 1111<br>1 | 1111       | ±111    |
| On-balance sheet                           |         |           |            |         |
| Retail and Business Banking                | 160,870 | 19,150    | 2,247      | 182,267 |
| - Mortgages                                | 155,063 | 18,160    | 2,016      | 175,239 |
| – EDB - Credit Cards                       | 2,283   | 345       | 46         | 2,674   |
| – EDB - Other                              | 3,524   | 645       | 185        | 4,354   |
| Consumer Finance                           | 4,870   | 330       | 28         | 5,228   |
| CCB  | 13,822  | 3,418     | 699        | 17,939  |
| Corporate Centre                           | 64,094  | 1         | 1          | 64,096  |
| Total on-balance sheet                     | 243,656 | 22,899    | 2,975      | 269,530 |
| Off-balance sheet                          |         | ==,000    | _,         | _00,000 |
| Retail and Business Banking <sup>(1)</sup> | 21,598  | 433       | 59         | 22,090  |
| – Mortgages <sup>(1)</sup>                 | 8,189   | 120       | 20         | 8,329   |
| – EDB - Credit Cards                       | 10,295  | 114       | 33         | 10,442  |
| – EDB - Other                              | 3,114   | 199       | 6          | 3,319   |
| Consumer Finance                           | _       | _         | _          | _       |
| CCB  | 8,745   | 547       | 46         | 9,338   |
| Corporate Centre                           | 11      | _         | _          | 11      |
| Total off-balance sheet <sup>(2)</sup>     | 30,354  | 980       | 105        | 31,439  |
| Total exposures                            | 274,010 | 23,879    | 3,080      | 300,969 |
| · · · ·                                    |         |           |            |         |
| ECL  |         |           |            |         |
| On-balance sheet                           |         |           |            |         |
| Retail and Business Banking                | 57      | 274       | 170        | 501     |
| – Mortgages                                | 22      | 110       | 109        | 241     |
| – EDB - Credit Cards                       | 17      | 87        | 26         | 130     |
| – EDB - Other                              | 18      | 77        | 35         | 130     |
| Consumer Finance                           | 21      | 30        | 19         | 70      |
| CCB  | 64      | 118       | 163        | 345     |
| Corporate Centre                           | -       | _         | _          | _       |
| Total on-balance sheet                     | 142     | 422       | 352        | 916     |
| Off-balance sheet                          |         |           |            |         |

| Off-balance sheet                      |     |     |     |     |
|--|-----|-----|-----|-----|
| Retail and Business Banking            | 16  | 26  | 1   | 43  |
| – Mortgages                            | 2   | 1   | _   | 3   |
| <ul> <li>EDB - Credit Cards</li> </ul> | 4   | 6   | _   | 10  |
| – EDB - Other                          | 10  | 19  | 1   | 30  |
| Consumer Finance                       | -   | _   | _   | _   |
| CCB                                    | 12  | 14  | 9   | 35  |
| Corporate Centre                       | -   | _   | -   | _   |
| Total off-balance sheet                | 28  | 40  | 10  | 78  |
| Total ECL                              | 170 | 462 | 362 | 994 |
|  |     |     |     |     |
| Coverage ratio <sup>(3)</sup>          | %   | %   | %   | %   |

| Coverage ratio <sup>(*)</sup>          | %   | %    | %    | %   |
|--|-----|------|------|-----|
| On-balance sheet                       |     |      |      |     |
| Retail and Business Banking            | -   | 1.4  | 7.5  | 0.3 |
| – Mortgages                            | -   | 0.6  | 5.4  | 0.1 |
| <ul> <li>EDB - Credit Cards</li> </ul> | 0.8 | 25.2 | 57.7 | 4.9 |
| – EDB - Other                          | 0.5 | 11.9 | 18.8 | 3.0 |
| Consumer Finance                       | 0.4 | 9.0  | 68.5 | 1.3 |
| CCB                                    | 0.5 | 3.5  | 23.4 | 1.9 |
| Corporate Centre                       | -   | -    | 10.0 | _   |
| Total on-balance sheet                 | 0.1 | 1.8  | 11.8 | 0.3 |
| Off-balance sheet                      |     |      |      |     |
| Retail and Business Banking            | 0.1 | 6.0  | 2.8  | 0.2 |
| – Mortgages                            | -   | 1.1  | 0.5  | _   |
| <ul> <li>EDB - Credit Cards</li> </ul> | -   | 5.0  | 1.9  | 0.1 |
| – EDB - Other                          | 0.3 | 9.6  | 18.0 | 0.9 |
| Consumer Finance                       | -   | -    | _    | -   |
| CCB                                    | 0.1 | 2.5  | 20.2 | 0.4 |
| Corporate Centre                       |     | _    | _    | _   |
| Total off-balance sheet                | 0.1 | 4.1  | 10.4 | 0.2 |
| Total coverage                         | 0.1 | 1.9  | 11.8 | 0.3 |

Off-balance sheet exposures include £3.3bn of residential mortgage offers in the pipeline. Off-balance sheet amounts consist of contingent liabilities and commitments. For more, see Note 31. ECL as a percentage of the related exposure. (1) (2) (3)

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|                  |   |            |             |                  |                         |                         |

Total on-balance sheet exposures at 31 December 2022 comprised £219.7bn of customer loans, loans and advances to banks of £1.1bn, £7.5bn of sovereign assets measured at amortised cost, £6.0bn of assets measured at FVOCI, and £46.6bn of cash and balances at central banks.

| 2022                                       | Stage 1 | Stage 2 | Stage 3      | Total   |
|--|---------|---------|--------------|---------|
| 2022<br>Exposures                          | £m      | £m      | £m           | £m      |
| exposures<br>On-balance sheet              |         |         |              |         |
| Retail and Business Banking                | 178,033 | 14,551  | 2,077        | 194,661 |
| 5  | 176,055 | 13,576  | 1,832        | 194,001 |
| – Mortgages                                |         |         |              |         |
| - EDB - Credit Cards                       | 2,192   | 329     | 37           | 2,558   |
| – EDB - Other                              | 4,108   | 646     | 208          | 4,962   |
| Consumer Finance                           | 5,005   | 350     | 29           | 5,384   |
| ССВ  | 14,507  | 3,476   | 535          | 18,518  |
| Corporate Centre                           | 62,405  | 3       | 1            | 62,409  |
| Total on-balance sheet                     | 259,950 | 18,380  | 2,642        | 280,972 |
| Off-balance sheet                          |         |         |              |         |
| Retail and Business Banking <sup>(1)</sup> | 21,176  | 490     | 56           | 21,722  |
| – Mortgages <sup>(1)</sup>                 | 7,899   | 109     | 21           | 8,029   |
| – EDB - Credit Cards                       | 10,137  | 122     | 29           | 10,288  |
| – EDB - Other                              | 3,140   | 259     | 6            | 3,405   |
| Consumer Finance                           | 356     | _       | _            | 356     |
| CCB  | 9,331   | 412     | 37           | 9,780   |
| Corporate Centre                           |         | _       | _            |         |
| Total off-balance sheet <sup>(2)</sup>     | 30,863  | 902     | 93           | 31,858  |
| Total exposures                            | 290,813 | 19,282  | 2,735        | 312,830 |
|  | 230,013 | 15,202  | 2,133        | 512,050 |
| ECL  |         |         |              |         |
| On-balance sheet                           |         |         |              |         |
| Retail and Business Banking                | 57      | 295     | 152          | 504     |
| – Mortgages                                | 24      | 131     | 95           | 250     |
| – EDB - Credit Cards                       | 14      | 85      | 21           | 120     |
| – EDB - Other                              | 19      | 79      | 36           | 134     |
| Consumer Finance                           | 19      | 27      | 21           | 67      |
| CCB  | 69      | 155     | 138          | 362     |
| Corporate Centre                           |         |         |              |         |
| •  | 145     | 477     | 311          | 933     |
| Total on-balance sheet Off-balance sheet   | 145     | 477     | 511          | 900     |
| Retail and Business Banking                | 12      | 28      | 2            | 42      |
| - Mortgages                                | 2       | 1       | _            | 3       |
| – EDB - Credit Cards                       | 3       | 6       | 1            | 10      |
| – EDB - Other                              | 7       | 21      | 1            | 29      |
|  |         |         |              |         |
| Consumer Finance                           |         |         |              | -       |
| ССВ  | 14      | 11      | 7            | 32      |
| Corporate Centre                           |         |         |              |         |
| Total off-balance sheet                    | 26      | 39      | 9            | 74      |
| Total ECL                                  | 171     | 516     | 320          | 1,007   |
| Coverage ratio <sup>(3)</sup>              | %       | %       | %            | %       |
| On-balance sheet                           | 70      | 70      | 70           | 70      |
| Retail and Business Banking                | _       | 2.0     | 7.3          | 0.3     |
| - Mortgages                                | _       | 1.0     | 5.2          | 0.1     |
| – EDB - Credit Cards                       | 0.6     | 25.8    | 56.8         | 4.7     |
| – EDB-Other                                |         |         | 56.8<br>17.3 |         |
|  | 0.5     | 12.2    |              | 2.7     |
| Consumer Finance                           | 0.4     | 7.7     | 72.4         | 1.2     |
| ССВ  | 0.5     | 4.5     | 25.8         | 2.0     |
| Corporate Centre                           |         |         |              |         |
| Total on-balance sheet                     | 0.1     | 2.6     | 11.8         | 0.3     |
| Off-balance sheet                          | 0.1     | 5 7     | 3.6          | 0.2     |
| Retail and Business Banking                | 0.1     | 5.7     |              | 0.2     |
| - Mortgages                                | —       | 0.9     | _            | - 0.1   |
| – EDB - Credit Cards                       | _       | 4.9     | 3.4          | 0.1     |
| – EDB - Other                              | 0.2     | 8.1     | 16.7         | 0.9     |
| Consumer Finance                           |         | _       | _            | _       |
| ССВ  | 0.2     | 2.7     | 18.9         | 0.3     |
| Corporate Centre                           |         | _       |              |         |
| Total off-balance sheet                    | 0.1     | 4.3     | 9.7          | 0.2     |
| Total coverage                             | 0.1     | 2.7     | 11.7         | 0.3     |
|  |         |         |              |         |

Off-balance sheet exposures include £2.8bn of residential mortgage offers in the pipeline.
 Off-balance sheet amounts consist of contingent liabilities and commitments. For more, see Note 31.
 ECL as a percentage of the related exposure.

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## 2023 compared to 2022

The ECL provision at 31 December 2023 decreased by £13m to £994m (2022: £1,007m) largely due to updated economic assumptions.

Gross write-off utilisation of £232m in CCB and unsecured retail (2022: £157m).

Key movements in exposures and ECL in the year by Stage were:

- The reduction in Stage 1 exposures was mainly driven by reduced Mortgage new business due to slowing of the housing market, and customers reducing debt in response to increasing rates. The Stage 1 ECL was broadly flat as reduced Mortgage Stage 1 exposures had little impact on ECL due to their secured nature.
   Stage 2 exposures increased reflecting current economic conditions, but levels of arrears are yet to increase above the long-term average. Stage 2 ECL reduced
- primarily due to the reduced requirement for mortgages, driven by house prices performing better than expected, and in CCB where expected loss rates improved.
- Stage 3 exposures rose due to the economic environment with increases across all portfolios. ECL increased, driven by CCB and Mortgages.

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**Stage 2 analysis** (audited) The following table analyses our Stage 2 exposures and ECL by the reason the exposure is classified as Stage 2.

|                     |             |                     | -                          |       |        | -                        |                            |                         |                        |        |
|---------------------|-------------|---------------------|----------------------------|-------|--------|--------------------------|----------------------------|-------------------------|------------------------|--------|
| 2023                |             | PD<br>deterioration | Forbearance <sup>(1)</sup> | Other | 30 DPD | Secured<br>affordability | Unsecured<br>affordability | Mortgage<br>Refinancing | High risk<br>corporate | Total  |
| Retail and Business | Exposure £m | 5,877               | 516                        | 549   | 560    | 2,889                    | _                          | 7,769                   | _                      | 18,160 |
| Banking - Mortgages | ECL £m      | 65                  | 2                          | 3     | 12     | 9                        | _                          | 19                      | _                      | 110    |
|                     | Coverage %  | 1.1                 | 0.3                        | 0.7   | 2.1    | 0.3                      | _                          | 0.2                     | _                      | 0.6    |
| Retail and Business | Exposure £m | 256                 | _                          | 17    | 9      | -                        | 63                         | _                       | _                      | 345    |
| Cards               | ECL £m      | 63                  | _                          | 5     | 4      | -                        | 15                         | _                       | _                      | 87     |
|                     | Coverage %  | 24.9                | 27.7                       | 24.5  | 47.1   | -                        | 23.7                       | _                       | _                      | 25.2   |
| Retail and Business | Exposure £m | 288                 | _                          | 19    | 169    | _                        | 169                        | _                       | _                      | 645    |
| Banking EDB - Other | ECL £m      | 36                  | _                          | 3     | 18     | _                        | 20                         | _                       | _                      | 77     |
|                     | Coverage %  | 12.3                | _                          | 16.2  | 10.8   | _                        | 11.7                       | _                       | _                      | 11.9   |
| Consumer Finance    | Exposure £m | 115                 | _                          | 126   | 25     | 64                       | _                          | _                       | _                      | 330    |
|                     | ECL £m      | 10                  | _                          | 5     | 11     | 4                        | _                          | _                       | _                      | 30     |
|                     | Coverage %  | 8.7                 | _                          | 4.0   | 43.4   | 6.3                      | _                          | -                       | -                      | 9.0    |
| ССВ                 | Exposure £m | 1,809               | 85                         | 533   | 93     | -                        | _                          | _                       | 898                    | 3,418  |
|                     | ECL £m      | 75                  | 2                          | 17    | 2      | -                        | _                          | _                       | 22                     | 118    |
|                     | Coverage %  | 4.1                 | 2.5                        | 3.2   | 2.4    | -                        | _                          | _                       | 2.5                    | 3.5    |
| Corporate Centre    | Exposure £m | _                   | _                          | _     | 1      | -                        | _                          | _                       | _                      | 1      |
|                     | ECL £m      | _                   | _                          | _     | _      | _                        | _                          | _                       | _                      | _      |
|                     | Coverage %  | _                   | _                          | _     | _      | _                        | _                          | _                       | _                      | _      |
| Total Drawn         | Exposure £m | 8,345               | 601                        | 1,244 | 857    | 2,953                    | 232                        | 7,769                   | 898                    | 22,899 |
|                     | ECL £m      | 249                 | 4                          | 33    | 47     | 13                       | 35                         | 19                      | 22                     | 422    |
|                     | Coverage %  | 3.0                 | 0.7                        | 2.7   | 5.5    | 0.4                      | 15.0                       | 0.2                     | 2.5                    | 1.8    |
| Undrawn             | ECL £m      | 28                  | _                          | 4     | 3      | _                        | 3                          | _                       | 2                      | 40     |
| Total Reported      | Exposure £m | 9,160               | 601                        | 1,436 | 893    | 2,889                    | 233                        | 7,769                   | 898                    | 23,879 |
| ·                   | ECL £m      | 277                 | 4                          | 37    | 50     | 13                       | 38                         | 19                      | 24                     | 462    |

| 2022                          |             |        |     |       |      |       |      |     |     |        |
|-------------------------------|-------------|--------|-----|-------|------|-------|------|-----|-----|--------|
| Retail and Business           | Exposure £m | 7,310  | 449 | 393   | 463  | 4,961 | _    | n/a | _   | 13,576 |
| Banking - Mortgages           | ECL £m      | 85     | 2   | 7     | 10   | 27    | _    | n/a | —   | 131    |
|                               | Coverage %  | 1.2    | 0.4 | 1.8   | 2.2  | 0.5   | _    | n/a | —   | 1.0    |
| Retail and Business           | Exposure £m | 240    | _   | 22    | 8    | —     | 59   | n/a | _   | 329    |
| Banking EDB - Credit<br>Cards | ECL £m      | 63     | _   | 4     | 4    | —     | 14   | n/a | —   | 85     |
| Carus                         | Coverage %  | 26.3   | _   | 18.2  | 50.0 | _     | 23.7 | n/a | _   | 25.8   |
| Retail and Business           | Exposure £m | 303    | _   | 26    | 178  | _     | 139  | n/a | _   | 646    |
| Banking EDB - Other           | ECL £m      | 42     | _   | 6     | 14   | _     | 17   | n/a | _   | 79     |
|                               | Coverage %  | 13.9   | _   | 23.1  | 7.9  | _     | 12.2 | n/a | _   | 12.2   |
| Consumer Finance              | Exposure £m | 159    | _   | 164   | 27   | _     | _    | n/a | _   | 350    |
|                               | ECL £m      | 12     | _   | 5     | 10   | —     | _    | n/a | —   | 27     |
|                               | Coverage %  | 7.5    | _   | 3.0   | 37.0 | —     | _    | n/a | —   | 7.7    |
| ССВ                           | Exposure £m | 1,548  | 64  | 684   | 214  | _     | _    | n/a | 966 | 3,476  |
|                               | ECL £m      | 81     | 4   | 1     | 10   | —     | _    | n/a | 59  | 155    |
|                               | Coverage %  | 5.2    | 6.3 | 0.1   | 4.7  | —     | _    | n/a | 6.1 | 4.5    |
| Corporate Centre              | Exposure £m | _      | _   | _     | 3    | —     | _    | n/a | —   | 3      |
|                               | ECL £m      | _      | _   | _     | _    | —     | _    | n/a | —   | _      |
|                               | Coverage %  | _      | _   | _     | _    | —     | _    | n/a | —   | _      |
| Total Drawn                   | Exposure £m | 9,560  | 513 | 1,289 | 893  | 4,961 | 198  | n/a | 966 | 18,380 |
|                               | ECL £m      | 283    | 6   | 23    | 48   | 27    | 31   | n/a | 59  | 477    |
|                               | Coverage %  | 3.0    | 1.2 | 1.8   | 5.4  | 0.5   | 15.7 | n/a | 6.1 | 2.6    |
| Undrawn                       | ECL £m      | 19     | _   | 8     | 6    | _     | 4    | n/a | 2   | 39     |
| Total Reported                | Exposure £m | 10,323 | 625 | 1,271 | 937  | 4,961 | 199  | n/a | 966 | 19,282 |
|                               | ECL £m      | 302    | 6   | 31    | 54   | 27    | 35   | n/a | 61  | 516    |

(1) Where the values of ECL and/or exposures are not nil, but round to nil when presented in £millions, the coverage ratio is still presented in the table.

Where balances satisfy more than one of the criteria above for determining a SICR, we have assigned the corresponding gross carrying amount and ECL in order of the categories presented.

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|                  |   |            |             |                  |                         |                         |

The following table analyses our Stage 2 and Stage 3 exposures and the related ECL by whether or not they are in a cure period at the balance sheet date:

|  | 2023                  |     |      |          | 2022 |          |  |
|--|-----------------------|-----|------|----------|------|----------|--|
|  | Exposure ECL Coverage |     |      | Exposure | ECL  | Coverage |  |
|  | £m                    | £m  | %    | £m       | £m   | %        |  |
| Stage 2                                  |                       |     |      |          |      |          |  |
| Not in cure period                       | 12,682                | 360 | 2.8  | 13,156   | 439  | 3.3      |  |
| In cure period (for transfer to Stage 1) | 11,197                | 102 | 0.9  | 6,126    | 77   | 1.3      |  |
|  | 23,879                | 462 | 1.9  | 19,282   | 516  | 2.7      |  |
| Stage 3                                  |                       |     |      |          |      |          |  |
| Not in cure period                       | 2,712                 | 342 | 12.6 | 2,421    | 286  | 11.8     |  |
| In cure period (for transfer to Stage 2) | 368                   | 20  | 5.4  | 314      | 34   | 10.8     |  |
|  | 3,080                 | 362 | 11.8 | 2,735    | 320  | 11.7     |  |

#### 2023 compared to 2022

The accounts in a cure period at 31 December 2023 increased compared to 31 December 2022 reflecting the increased asset moved to Stage 2 as a result of the Mortgage refinancing risk JA.

Stage 3 exposures both within a cure period and those not within such a period increased at similar rates in 2023.

#### Reconciliation of exposures, loss allowance and net carrying amounts (audited)

The table below shows the relationships between disclosures in this Credit risk review section which refer to drawn exposures and the associated ECL, and the total assets as presented in the Consolidated Balance Sheet. The Credit risk review disclosures exclude Joint ventures, as they carry low credit risk and therefore have an immaterial ECL, and Other items, mainly accrued interest that we have not yet charged to the customer's account, and cash collateral.

|  | Or        | n-balance sheet |                | Off-balar | ice sheet      |
|--|-----------|-----------------|----------------|-----------|----------------|
|  |           | Loss            | Net carrying   |           |                |
|  | Exposures | allowance       | amount         | Exposures | Loss allowance |
| 2023   | £m        | £m              | £m             | £m        | £m             |
| Retail and Business Banking                                | 182,267   | 501             | 181,766        | 22,090    | 43             |
| – Mortgages <sup>(1)</sup>                                 | 175,239   | 241             | 174,998        | 8,329     | 3              |
| – EDB - Credit Cards <sup>(2)</sup>                        | 2,674     | 130             | 2,544          | 10,442    | 10             |
| – EDB - Other <sup>(3)</sup>                               | 4,354     | 130             | 4,224          | 3,319     | 30             |
| Consumer Finance   | 5,228     | 70              | 5,158          | _         | _              |
| Corporate & Commercial Banking                             | 17,939    | 345             | 17,594         | 9,338     | 35             |
| Corporate Centre   | 64,096    | _               | 64,096         | 11        | _              |
| Total exposures presented in Credit Quality tables         | 269,530   | 916             | 268,614        | 31,439    | 78             |
| Joint ventures   |           |                 | 4,488          |           |                |
| Other items  |           |                 | 960            |           |                |
| Adjusted net carrying amount                               |           |                 | 274,062        |           |                |
| Assets classified at FVTPL                                 |           |                 | 2,074          |           |                |
| Non-financial assets <sup>(3)</sup>                        |           |                 | 5,947          |           |                |
| Total assets per the Consolidated Balance Sheet            |           |                 | 282,083        |           |                |
| 2022   |           |                 |                |           |                |
| Retail and Business Banking                                | 194,661   | 504             | 194,157        | 21,722    | 42             |
| - Mortgages <sup>(1)</sup>                                 | 187,141   | 250             | 186,891        | 8,029     | 3              |
| – EDB - Credit Cards <sup>(2)</sup>                        | 2,558     | 120             | 2,438          | 10,288    | 10             |
| - EDB - Other <sup>(3)</sup>                               | 4,962     | 134             | 4,828          | 3,405     | 29             |
| Consumer Finance   | 5,384     | 67              | 5,317          | 356       |                |
| Corporate & Commercial Banking                             | 18,518    | 362             | 18,156         | 9,780     | 32             |
| Corporate Centre   | 62,409    |                 | 62,409         | 5,780     | JZ             |
| Total exposures presented in Credit Quality tables         | 280,972   | 933             | 280,039        | 31,858    | 74             |
| Joint ventures   | 200,312   |                 | 4,165          | 0,00      | 74             |
| Other items  |           |                 | 4,105<br>904   |           |                |
| Adjusted net carrying amount                               |           |                 | 285,108        |           |                |
| Adjusted het carrying amount<br>Assets classified at FVTPL |           |                 | 2,873          |           |                |
| Non-financial assets <sup>(3)</sup>                        |           |                 | 2,873<br>4,262 |           |                |
| Total assets per the Consolidated Balance Sheet            |           |                 | 292,243        |           |                |
| i otal assets per tile consoliuateu balance sheet          |           |                 | 292,243        |           |                |

(1) Off-balance sheet exposures include offers in the pipeline and undrawn flexible mortgages products.

(2) (3)

Off-balance sheet exposures include credit cards. Non-financial assets include £630m (2022: £2,654m) of Macro hedge of interest rate risk.

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|                  |   |            |             |                  |                         |                         |

### Movement in total exposures and the corresponding ECL (audited)

The following table shows changes in total on and off-balance sheet exposures, subject to ECL assessment, and the corresponding ECL, in the period. The table presents total gross carrying amounts and ECLs at a Santander UK group level. We present segmental views in the sections below.

|   | Stage 1                  |       | Stage 2                  |       | Stage 3                  |       | Total                    |       |
|---|--------------------------|-------|--------------------------|-------|--------------------------|-------|--------------------------|-------|
|   | Exposures <sup>(1)</sup> | ECL   |
|   | £m                       | £m    | £m                       | £m    | £m                       | £m    | £m                       | £m    |
| At 1 January 2023   | 290,813                  | 171   | 19,282                   | 516   | 2,735                    | 320   | 312,830                  | 1,007 |
| Transfers from Stage 1 to Stage 2 <sup>(3)</sup>              | (13,160)                 | (9)   | 13,160                   | 9     | _                        | _     | _                        | _     |
| Transfers from Stage 2 to Stage 1 <sup>(3)</sup>              | 5,974                    | 111   | (5,974)                  | (111) | _                        | _     | _                        | _     |
| Transfers to Stage 3 <sup>(3)</sup>                           | (600)                    | (6)   | (924)                    | (38)  | 1,524                    | 44    | _                        | _     |
| Transfers from Stage 3 <sup>(3)</sup>                         | 28                       | 1     | 306                      | 15    | (334)                    | (16)  | _                        | _     |
| Transfers of financial instruments                            | (7,758)                  | 97    | 6,568                    | (125) | 1,190                    | 28    | _                        | _     |
| Net ECL remeasurement on stage transfer <sup>(4)</sup>        | _                        | (111) | _                        | 145   | _                        | 130   | _                        | 164   |
| Change in economic scenarios <sup>(2)</sup>                   | _                        | 29    | _                        | (33)  | _                        | 9     | _                        | 5     |
| New lending and assets purchased <sup>(5)</sup>               | 25,306                   | 28    | 562                      | 45    | 59                       | 20    | 25,927                   | 93    |
| Redemptions, repayments and assets sold <sup>(7)</sup>        | (34,246)                 | (35)  | (3,030)                  | (53)  | (886)                    | (46)  | (38,162)                 | (134) |
| Changes in risk parameters and other movements <sup>(6)</sup> | (105)                    | (9)   | 497                      | (33)  | 394                      | 133   | 786                      | 91    |
| Assets written off <sup>(7)</sup>                             | _                        | _     | _                        | _     | (412)                    | (232) | (412)                    | (232) |
| At 31 December 2023   | 274,010                  | 170   | 23,879                   | 462   | 3,080                    | 362   | 300,969                  | 994   |
| Net movement in the period                                    | (16,803)                 | (1)   | 4,597                    | (54)  | 345                      | 42    | (11,861)                 | (13)  |
|   |                          |       |                          |       |                          |       |                          |       |
| ECL (release)/charge to the Income Statement                  |                          | (1)   |                          | (54)  |                          | 274   |                          | 219   |
| Less: Discount unwind   |                          | _     |                          | _     |                          | (21)  |                          | (21)  |
| Less: Recoveries net of collection costs                      |                          | _     |                          | _     |                          | 8     |                          | 8     |
| Total ECL (release)/charge to the Income Statement            |                          | (1)   |                          | (54)  |                          | 261   |                          | 206   |

| At 1 January 2022   | 298,285  | 133   | 18,013  | 330   | 3,021 | 403   | 319,319  | 866   |
|---|----------|-------|---------|-------|-------|-------|----------|-------|
| Transfers from Stage 1 to Stage 2 <sup>(3)</sup>              | (9,100)  | (25)  | 9,100   | 25    | _     | _     | _        | _     |
| Transfers from Stage 2 to Stage 1 <sup>(3)</sup>              | 7,207    | 133   | (7,207) | (133) | _     | _     | -        | _     |
| Transfers to Stage 3 <sup>(3)</sup>                           | (621)    | (4)   | (624)   | (32)  | 1,245 | 36    | _        | _     |
| Transfers from Stage 3 <sup>(3)</sup>                         | 10       | 1     | 758     | 150   | (768) | (151) | -        | _     |
| Transfers of financial instruments                            | (2,504)  | 105   | 2,027   | 10    | 477   | (115) | -        | _     |
| Net ECL remeasurement on stage transfer <sup>(4)</sup>        | _        | (110) | _       | 98    | _     | 110   | -        | 98    |
| Change in economic scenarios <sup>(2)</sup>                   | _        | 37    | —       | 123   | _     | 3     | -        | 163   |
| New lending and assets purchased <sup>(5)</sup>               | 48,194   | 42    | 1,119   | 76    | 64    | 24    | 49,377   | 142   |
| Redemptions, repayments and assets sold <sup>(7)</sup>        | (55,332) | (35)  | (2,065) | (60)  | (950) | (35)  | (58,347) | (130) |
| Changes in risk parameters and other movements <sup>(6)</sup> | 2,170    | (1)   | 188     | (61)  | 377   | 87    | 2,735    | 25    |
| Assets written off <sup>(7)</sup>                             | _        | -     | —       | -     | (254) | (157) | (254)    | (157) |
| At 31 December 2022   | 290,813  | 171   | 19,282  | 516   | 2,735 | 320   | 312,830  | 1,007 |
| Net movement in the period                                    | (7,472)  | 38    | 1,269   | 186   | (286) | (83)  | (6,489)  | 141   |
| ECL charge/(release) to the Income Statement                  |          | 38    |         | 186   |       | 74    |          | 298   |
| Less: Discount unwind   |          | —     |         | —     |       | (13)  |          | (13)  |
| Less: Recoveries net of collection costs                      |          | —     |         | —     |       | 36    |          | 36    |
| Total ECL charge/(release) to the Income Statement            |          | 38    |         | 186   |       | 97    |          | 321   |

(1) (2)

Exposures that have attracted an ECL, and as reported in the Credit Quality table above. Changes to assumptions in the period. Isolates the impact on ECL from changes to the economic variables for each scenario, the scenarios themselves, and the probability weights from all other movements. Also includes the impact of quarterly revaluation of collateral. The impact of changes in economics on exposure Stage allocations are shown in Transfers of financial instruments.

Total impact of facilities that moved Stage(s) in the period. This means, for example, that where risk parameter changes (model inputs) or model changes (methodology) result in a facility moving Stage, the full impact is reflected here (rather than in Other). Stage flow analysis only applies to facilities that existed at both the start and end of the period. Transfers between Stages are based on opening balances and ECL at (3)

the start of the period. Relates to the revaluation of ECL following the transfer of an exposure from one Stage to another. (4)

(5) (6)

Exposures and ECL of facilities that did not exist at the start of the period but did at the end. Amounts in Stage 2 and 3 represent assets which deteriorated in the period after origination in Stage 1. Residual movements on existing facilities that did not change Stage in the period, and which were not acquired in the period. Includes the net increase or decrease in the period of the mortgage pipeline, cash at central banks, the impact of changes in risk parameters in the period, unwind of discount rates and increases in ECL requirements of accounts which ultimately were written off in the period.

(7) Exposures and ECL for facilities that existed at the start of the period but not at the end. Governance

**Risk review** 

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## COUNTRY RISK EXPOSURES (audited)

We manage our country risk exposure under our global limits framework. We set our Risk Appetite for each country, considering factors that may affect its risk profile. These can include political events, macroeconomics and the nature of the risk. We actively manage exposures if we need to.

The tables below show our total exposures, which are the total of balance sheet and off-balance sheet values. We calculate balance sheet values in line with IFRS (i.e. after netting allowed under IAS 32) except for credit provisions which we add back. Off-balance sheet values are undrawn facilities and letters of credit. We classify location by country of risk – the country where each client has its main business or assets. That is unless there is a full risk transfer quarantee in place. If so, we use the guarantor's country of domicile. If a client has operations in many countries, we use their country of incorporation. The table below excludes balances with other Banco Santander group members. We show them separately in the section that immediately follows.

|                      |             |                           | 2023  |        |           |                      |                           |                      | 2022  |        |           |                      |
|----------------------|-------------|---------------------------|-------|--------|-----------|----------------------|---------------------------|----------------------|-------|--------|-----------|----------------------|
|                      |             | Financial<br>institutions |       |        |           |                      | Financial<br>institutions |                      |       |        |           |                      |
|                      | Governments | Banks <sup>(1)</sup>      | Other | Retail | Corporate | Total <sup>(2)</sup> | Governments               | Banks <sup>(1)</sup> | Other | Retail | Corporate | Total <sup>(2)</sup> |
|                      | £bn         | £bn                       | £bn   | £bn    | £bn       | £bn                  | £bn                       | £bn                  | £bn   | £bn    | £bn       | £bn                  |
| Eurozone             |             |                           |       |        |           |                      |                           |                      |       |        |           |                      |
| Ireland              | -           | _                         | 3.1   | _      | 0.1       | 3.2                  | _                         | _                    | 2.3   | —      | 0.1       | 2.4                  |
| Spain                | -           | _                         | _     | _      | _         | -                    | —                         | _                    | _     | _      | —         | —                    |
| France               | 0.1         | 1.7                       | 0.8   | _      | _         | 2.6                  | 0.1                       | 0.8                  | 0.5   | _      | —         | 1.4                  |
| Germany              | -           | 0.2                       | 0.3   | _      | _         | 0.5                  | —                         | 0.3                  | _     | _      | 0.1       | 0.4                  |
| Luxembourg           | -           | _                         | 0.5   | _      | 0.1       | 0.6                  | —                         | _                    | _     | _      | —         | —                    |
| Other <sup>(3)</sup> | 0.3         | 0.7                       | _     | _      | _         | 1.0                  | 0.3                       | 0.5                  | _     | —      | _         | 0.8                  |
|                      | 0.4         | 2.6                       | 4.7   | _      | 0.2       | 7.9                  | 0.4                       | 1.6                  | 2.8   | _      | 0.2       | 5.0                  |
| Other countries      |             |                           |       |        |           |                      |                           |                      |       |        |           |                      |
| UK                   | 40.8        | 1.7                       | 7.2   | 208.4  | 25.0      | 283.1                | 46.6                      | 1.8                  | 6.2   | 220.2  | 26.8      | 301.6                |
| US                   | -           | 0.7                       | _     | _      | _         | 0.7                  | 0.1                       | 1.0                  | -     | -      | _         | 1.1                  |
| Japan                | 2.0         | 0.9                       | _     | _      | _         | 2.9                  | 1.1                       | 0.3                  | -     | -      | _         | 1.4                  |
| Switzerland          | 2.1         | _                         | _     | _      | _         | 2.1                  | 1.2                       | _                    | _     | _      | _         | 1.2                  |
| Other                | 0.1         | 1.2                       | 0.2   | 1.3    | 0.7       | 3.5                  | 0.1                       | 0.8                  | 0.2   | 1.3    | 0.5       | 2.9                  |
|                      | 45.0        | 4.5                       | 7.4   | 209.7  | 25.7      | 292.3                | 49.1                      | 3.9                  | 6.4   | 221.5  | 27.3      | 308.2                |
| Total                | 45.4        | 7.1                       | 12.1  | 209.7  | 25.9      | 300.2                | 49.5                      | 5.5                  | 9.2   | 221.5  | 27.5      | 313.2                |

Excludes balances with central banks.

Excludes cash at hand, interests in other entities, intangible assets, property, plant and equipment, tax assets, retirement benefit assets and other assets. Includes The Netherlands £0.3bn (2022; £0.1bn), Belgium £0.5bn (2022; £0.6bn), and Finland £0.1bn (2022; £0.1bn).

(3)

#### Balances with other Banco Santander group members (audited)

We deal with other Banco Santander group members in the ordinary course of business. We do this where we have a particular business advantage or expertise and where they can offer us commercial opportunities. These transactions also arise where we support the activities of, or with, larger multinational corporate clients and financial institutions which may deal with other Banco Santander group members. We conduct these activities on the same terms as for similar transactions with third parties, and in a way that manages the credit risk within limits acceptable to the Board and the PRA.

At 31 December 2023 and 31 December 2022, we had gross balances with other Banco Santander group members as follows:

|             |                 | 23      | 2022      |       |                 |         |           |       |
|-------------|-----------------|---------|-----------|-------|-----------------|---------|-----------|-------|
|             | Financial insti | tutions |           |       | Financial insti | tutions |           |       |
|             | Banks           | Other   | Corporate | Total | Banks           | Other   | Corporate | Total |
|             | £bn             | £bn     | £bn       | £bn   | £bn             | £bn     | £bn       | £bn   |
| Assets      |                 |         |           |       |                 |         |           |       |
| Spain       | 0.9             | -       | -         | 0.9   | 1.4             | —       | —         | 1.4   |
| UK          | _               | 4.5     | _         | 4.5   | _               | 4.2     | —         | 4.2   |
|             | 0.9             | 4.5     | _         | 5.4   | 1.4             | 4.2     | —         | 5.6   |
| Liabilities |                 |         |           |       |                 |         |           |       |
| Spain       | 2.3             | 0.1     | -         | 2.4   | 1.7             | 0.1     | —         | 1.8   |
| UK          | _               | 0.9     | _         | 0.9   | _               | 1.2     | —         | 1.2   |
|             | 2.3             | 1.0     | —         | 3.3   | 1.7             | 1.3     | —         | 3.0   |

Sustainability and Responsible Banking

**Risk review** 

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## RETAIL AND BUSINESS BANKING - CREDIT RISK REVIEW

Governance

We provide detailed credit risk analysis for Retail and Business Banking in separate sections below for Mortgages, our largest portfolio, and our Everyday Banking portfolio

## RETAIL AND BUSINESS BANKING: MORTGAGES – CREDIT RISK REVIEW

We offer mortgages to people who want to buy a property and offer additional borrowing (known as further advances) to existing mortgage customers. The property must be in the UK, except for a small number of loans in the Isle of Man and Jersey.

## Borrower profile (audited)

|                             |         | Sto  | ck      |     |        | New busir | iess   |     |
|-----------------------------|---------|------|---------|-----|--------|-----------|--------|-----|
|                             | 2023    | 2023 |         |     | 2023   |           | 2022   |     |
|                             | £m      | %    | £m      | %   | £m     | %         | £m     | %   |
| Home movers <sup>(1)</sup>  | 73,075  | 42   | 77,708  | 41  | 5,009  | 41        | 12,221 | 36  |
| Remortgagers <sup>(2)</sup> | 49,084  | 28   | 53,936  | 29  | 3,901  | 32        | 10,644 | 31  |
| First-time buyers           | 37,495  | 21   | 38,698  | 21  | 3,015  | 25        | 8,129  | 24  |
| Buy-to-let                  | 15,585  | 9    | 16,799  | 9   | 239    | 2         | 3,133  | 9   |
|                             | 175,239 | 100  | 187,141 | 100 | 12,164 | 100       | 34,127 | 100 |

'Home movers' include both existing customers moving house and taking out a new mortgage with us, and customers who switch their mortgage to us when they move house (1) (2)

'Remortgagers' are new customers who are taking a new mortgage with us.

As well as the new business in the table above, there were £31.9bn (2022: £25.3bn) of remortgages where we moved our customers with maturing mortgages onto new ones. We also provided £0.8bn (2022: £1.2bn) of further advances and flexible mortgage drawdowns. 77% (2022: 81%) of customers with a maturing mortgage were retained, which applied to mortgages four months post maturity, based on a 12-month average of retention rates to September 2023 and December 2022 respectively.

## 2023 compared to 2022

In 2023, mortgage asset stock decreased across all sectors, with the stock borrower profile unchanged. Our new business also decreased, particularly in the Buy-to-Let sector reflecting market conditions where landlords' appetite to expand their portfolios reduced. In 2023, we helped first-time buyers buy their new home with £3.0bn of gross lending (2022: £8.1bn).

## Interest rate profile (audited)

The interest rate profile of our maturing mortgage asset stock was:

|  | 2023    |     | 2022    |     |
|--|---------|-----|---------|-----|
|  | £m      | %   | £m      | %   |
| Fixed rate   | 155,363 | 89  | 166,281 | 89  |
| Of which maturing:   |         |     |         |     |
| – < 12 months  | 38,419  | 22  | 39,123  | 21  |
| <ul> <li>Later than 1 year but no later than 3 years</li> </ul>  | 66,451  | 38  | 39,056  | 21  |
| <ul> <li>Later than 3 years but no later than 4 years</li> </ul> | 34,925  | 20  | 24,584  | 13  |
| <ul> <li>Later than 4 years but no later than 5 years</li> </ul> | 11,126  | 6   | 25,290  | 14  |
| – Later than 5 years   | 4,442   | 3   | 38,228  | 20  |
| Variable rate  | 13,923  | 8   | 12,511  | 7   |
| Standard Variable Rate (SVR)                                     | 3,942   | 2   | 5,682   | 3   |
| Follow on Rate (FoR)   | 2,011   | 1   | 2,667   | 1   |
|  | 175,239 | 100 | 187,141 | 100 |

## 2023 compared to 2022

In 2023, we continued to see customers refinance from reversion to fixed rate products influenced by rapid increases in interest rates, with a slight increase in demand for variable rate products tracking the Bank of England base rate. We also saw more customers choosing shorter-term fixed rate products in 2023.

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## Geographical distribution (audited)

The geographical distribution of our mortgage asset stock and new business was:

|                             | Stock |       | New business |      |
|-----------------------------|-------|-------|--------------|------|
|                             | 2023  | 2022  | 2023         | 2022 |
| Region                      | £bn   | £bn   | £bn          | £bn  |
| London                      | 44.6  | 47.8  | 2.9          | 8.3  |
| Midlands and East Anglia    | 24.6  | 26.0  | 1.8          | 5.3  |
| North                       | 23.2  | 24.8  | 1.7          | 4.7  |
| Northern Ireland            | 2.6   | 2.9   | 0.1          | 0.3  |
| Scotland                    | 6.4   | 6.8   | 0.6          | 1.2  |
| South East excluding London | 55.6  | 59.3  | 3.8          | 10.6 |
| South West, Wales and other | 18.2  | 19.5  | 1.3          | 3.7  |
|                             | 175.2 | 187.1 | 12.2         | 34.1 |

### 2023 compared to 2022

The portfolio's geographical distribution continued to represent a broad footprint across the UK, with a concentration around London and the South East. The loanto-income multiple of mortgage lending in the year, based on average earnings of new business at inception, was 2.98 (2022: 3.35).

### Mortgage loan size (audited)

The split of our mortgage asset by size was:

| Mortgage loan size                             | 2023  | 2022  |
|--|-------|-------|
| >£1.0m   | 2 %   | 2 %   |
| £0.5m to £1.0m                                 | 10 %  | 10 %  |
| £0.25m to £0.5m                                | 31 %  | 31 %  |
| <£0.25m  | 57 %  | 57 %  |
| Average loan size (stock) <sup>(1)</sup>       | £188k | £184k |
| Average loan size (new business)               | £228k | £237k |
| (1) Average initial advance of existing stock. |       |       |

## Loan-to-value analysis (audited)

This table shows the LTV distribution for the gross carrying amount and the related ECL of our total mortgage portfolio and Stage 3 mortgages, and new business. We also show the collateral value and average LTV. We use our estimate of the property value at the balance sheet date and include fees that have been added to the loan. For flexible products, we only include the drawn amount, not undrawn limits.

|   |         |     | 2023    |     |          |         |     | 2022    |     |          |
|---|---------|-----|---------|-----|----------|---------|-----|---------|-----|----------|
|   | Stock   |     | Stage 3 |     | New      | Stock   |     | Stage 3 |     | New      |
|   | Total   | ECL | Total   | ECL | Business | Total   | ECL | Total   | ECL | Business |
| LTV   | £m      | £m  | £m      | £m  | £m       | £m      | £m  | £m      | £m  | £m       |
| Up to 50%                                     | 79,949  | 31  | 1,110   | 12  | 2,616    | 88,841  | 37  | 1,116   | 14  | 4,890    |
| >50-60%                                       | 33,402  | 24  | 348     | 10  | 1,604    | 36,356  | 29  | 284     | 11  | 4,014    |
| >60-70%                                       | 31,261  | 40  | 248     | 16  | 1,977    | 34,350  | 50  | 197     | 16  | 6,104    |
| >70-80%                                       | 18,847  | 50  | 139     | 20  | 2,736    | 17,977  | 46  | 110     | 15  | 10,094   |
| >80-90%                                       | 8,917   | 35  | 67      | 15  | 2,318    | 7,369   | 29  | 42      | 9   | 6,002    |
| >90-100%                                      | 2,418   | 20  | 39      | 11  | 900      | 1,876   | 17  | 32      | 9   | 2,999    |
| >100%   | 445     | 44  | 65      | 25  | 13       | 372     | 45  | 52      | 21  | 24       |
|   | 175,239 | 244 | 2,016   | 109 | 12,164   | 187,141 | 253 | 1,833   | 95  | 34,127   |
| Collateral value <sup>(1)</sup>               | 175,182 |     | 2,005   |     | 12,164   | 187,093 |     | 1,824   |     | 34,126   |
|   |         |     |         |     |          |         |     |         |     |          |
|   | %       |     | %       |     | %        | %       |     | %       |     | %        |
| Average LTV - Balance weighted <sup>(2)</sup> | 51      |     | 49      |     | 66       | 50      |     | 47      |     | 69       |

Collateral value is limited to the balance of each loan and excludes the impact of any over-collateralisation. Includes collateral against loans in negative equity of £389m (2022: £323m).
 Balance weighted LTV = (Loan 1 balance/Loan 1 latest property valuation) + (Loan 2 balance x (loan 2 balance x (loan 1 balance) + ...) /(Loan 1 balance + Loan 2 balance + ...).

The balance weighted average LTV of new business in the period in London was 65% (2022: 66%). £45bn of new business and internal transfers were re-priced in 2023 and a further £39bn will reach the end of the incentive period by the end of 2024. Arrears from recent internal transfers remain low, with less than 1% of customers entering arrears within 12 months. 85% of lending is prime UK retail mortgages with an average new loan size of £228k (2022: £237k). Unsecured retail constitutes 3% of lending.

#### 2023 compared to 2022

There were no significant changes in collateral quality in 2023. Despite economic pressures, balance weighted average LTVs of stock were broadly flat over the period. Balance weighted average LTVs of new business reduced in 2023 driven by proportionally more lending at LTV<=60%. We monitor the profile of new lending and take action as needed to ensure the LTV mix of completions is in line with our risk appetite.

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## Credit performance (audited)

|  | 2023    | 2022    |
|--|---------|---------|
|  | £m      | £m      |
| Mortgage loans and advances to customers | 175,239 | 187,141 |
| of which:                                |         |         |
| - Stage 1                                | 155,063 | 171,733 |
| - Stage 2                                | 18,160  | 13,576  |
| - Stage 3                                | 2,016   | 1,832   |
| Loss allowances <sup>(1)</sup>           | 244     | 253     |
|  | %       | %       |
| Stage 1 ratio <sup>(2)</sup>             | 88.49   | 91.76   |
| Stage 2 ratio <sup>(2)</sup>             | 10.36   | 7.25    |
| Stage 3 ratio                            | 1.16    | 0.99    |

The ECL allowance is for both on and off-balance sheet exposures.
 Stage 1/Stage 2 exposures as a percentage of customer loans.

Movement in total exposures and the corresponding ECL (audited) The following tables show changes in total on and off-balance sheet exposures and ECL in the period. The footnotes to the Santander UK group level table on page 119 also apply to these tables.

|   | Stage 1                  |      | Stage 2                  |      | Stage 3                  |      | Total                    |     |
|---|--------------------------|------|--------------------------|------|--------------------------|------|--------------------------|-----|
|   | Exposures <sup>(1)</sup> | ECL  | Exposures <sup>(1)</sup> | ECL  | Exposures <sup>(1)</sup> | ECL  | Exposures <sup>(1)</sup> | ECI |
|   | £m                       | £m   | £m                       | £m   | £m                       | £m   | £m                       | £m  |
| At 1 January 2023   | 179,632                  | 26   | 13,685                   | 132  | 1,853                    | 95   | 195,170                  | 253 |
| Transfers from Stage 1 to Stage 2 <sup>(3)</sup>              | (11,006)                 | (3)  | 11,006                   | 3    | _                        | _    | -                        | _   |
| Transfers from Stage 2 to Stage 1 <sup>(3)</sup>              | 4,838                    | 30   | (4,838)                  | (30) | _                        | _    | _                        | _   |
| Transfers to Stage 3 <sup>(3)</sup>                           | (337)                    | (3)  | (570)                    | (15) | 907                      | 18   | _                        | _   |
| Transfers from Stage 3 <sup>(3)</sup>                         | 14                       | _    | 279                      | 9    | (293)                    | (9)  | _                        | _   |
| Transfers of financial instruments                            | (6,491)                  | 24   | 5,877                    | (33) | 614                      | 9    | -                        | _   |
| Net ECL remeasurement on stage transfer <sup>(4)</sup>        | _                        | (28) | _                        | 40   | _                        | 22   | -                        | 34  |
| Change in economic scenarios <sup>(2)</sup>                   | _                        | _    | _                        | (2)  | _                        | 3    | _                        | 1   |
| New lending and assets purchased <sup>(5)</sup>               | 12,957                   | 4    | 154                      | 3    | 5                        | 1    | 13,116                   | 8   |
| Redemptions, repayments and assets sold <sup>(7)</sup>        | (23,522)                 | (6)  | (1,765)                  | (12) | (417)                    | (14) | (25,704)                 | (32 |
| Changes in risk parameters and other movements <sup>(6)</sup> | 676                      | 4    | 329                      | (17) | 35                       | 4    | 1,040                    | (9  |
| Assets written off <sup>(7)</sup>                             | _                        | _    | _                        | _    | (54)                     | (11) | (54)                     | (11 |
| At 31 December 2023   | 163,252                  | 24   | 18,280                   | 111  | 2,036                    | 109  | 183,568                  | 244 |
| Net movement in the period                                    | (16,380)                 | (2)  | 4,595                    | (21) | 183                      | 14   | (11,602)                 | (9  |
| ECL (release)/charge to the Income Statement                  |                          | (2)  |                          | (21) |                          | 25   |                          | 2   |
| Less: Discount unwind   |                          | _    |                          | -    |                          | (3)  |                          | (3  |
| Less: Recoveries net of collection costs                      |                          | _    |                          | -    |                          | 29   |                          | 29  |
| Total ECL (release)/charge to the Income Statement            |                          | (2)  |                          | (21) |                          | 51   |                          | 28  |

| At 1 January 2022   | 180,232  | 14   | 11,199  | 88   | 1,816 | 89   | 193,247  | 191  |
|---|----------|------|---------|------|-------|------|----------|------|
| Transfers from Stage 1 to Stage 2 <sup>(3)</sup>              | (5,833)  | (1)  | 5,833   | 1    | —     | _    | —        | -    |
| Transfers from Stage 2 to Stage 1 <sup>(3)</sup>              | 2,961    | 16   | (2,961) | (16) | —     | _    | _        | -    |
| Transfers to Stage 3 <sup>(3)</sup>                           | (278)    | (2)  | (448)   | (11) | 726   | 13   | _        | -    |
| Transfers from Stage 3 <sup>(3)</sup>                         | 3        | _    | 280     | 9    | (283) | (9)  | _        | -    |
| Transfers of financial instruments                            | (3,147)  | 13   | 2,704   | (17) | 443   | 4    | _        | -    |
| Net ECL remeasurement on stage transfer <sup>(4)</sup>        | _        | (15) | _       | 40   | —     | 8    | _        | 33   |
| Change in economic scenarios <sup>(2)</sup>                   | _        | 1    | _       | 21   | _     | 2    | _        | 24   |
| New lending and assets purchased <sup>(5)</sup>               | 35,028   | 7    | 529     | 11   | 1     | _    | 35,558   | 18   |
| Redemptions, repayments and assets sold <sup>(7)</sup>        | (32,565) | (3)  | (1,229) | (11) | (415) | (12) | (34,209) | (26) |
| Changes in risk parameters and other movements <sup>(6)</sup> | 84       | 9    | 482     | _    | 18    | 7    | 584      | 16   |
| Assets written off <sup>(7)</sup>                             | —        | _    | _       | _    | (10)  | (3)  | (10)     | (3)  |
| At 31 December 2022   | 179,632  | 26   | 13,685  | 132  | 1,853 | 95   | 195,170  | 253  |
| Net movement in the period                                    | (600)    | 12   | 2,486   | 44   | 37    | б    | 1,923    | 62   |
| ECL charge/(release) to the Income Statement                  |          | 12   |         | 44   |       | 9    |          | 65   |
| Less: Discount unwind   |          | _    |         | _    |       | (2)  |          | (2)  |
| Less: Recoveries net of collection costs                      |          | _    |         | _    |       | (1)  |          | (1)  |
| Total ECL charge/(release) to the Income Statement            |          | 12   |         | 44   |       | 6    |          | 62   |
|   |          |      |         |      |       |      |          |      |

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## Loan modifications (audited) Forbearance<sup>(1)</sup>

The following table sets out the financial assets that were forborne while they had a loss allowance measured at lifetime ECL.

|   | 2023 | 2022 |
|---|------|------|
|   | £m   | £m   |
| Financial assets modified in the period:  |      |      |
| - Amortised cost before modification  | 351  | 317  |
| - Net modification loss   | 5    | 7    |
| Financial assets modified since initial recognition:  |      |      |
| - Gross carrying amount of financial assets for which the loss allowance changed to 12 months ECL in the period | 79   | 91   |

The balances at 31 December 2023 and 31 December 2022, analysed by their staging at the period-end and the forbearance we applied, were:

|                         | Capitalisation | Term extension | Interest-only | Concessionary<br>interest rate | Total | Loss allowances |
|-------------------------|----------------|----------------|---------------|--------------------------------|-------|-----------------|
| 2023                    | £m             | £m             | £m            | £m                             | £m    | £m              |
| Stage 2                 | 327            | 388            | 212           | 11                             | 938   | 8               |
| Stage 3                 | 285            | 150            | 64            | 172                            | 671   | 30              |
|                         | 612            | 538            | 276           | 183                            | 1,609 | 38              |
| Proportion of portfolio | 0.3%           | 0.3%           | 0.2%          | 0.1%                           | 0.9%  |                 |
|                         |                |                |               |                                |       |                 |
| 2022                    |                |                |               |                                |       |                 |
| Stage 2                 | 311            | 320            | 240           | 6                              | 877   | 11              |
| Stage 3                 | 299            | 140            | 65            | 190                            | 694   | 31              |
|                         | 610            | 460            | 305           | 196                            | 1,571 | 42              |
| Proportion of portfolio | 0.3%           | 0.3%           | 0.2%          | 0.1%                           | 0.9%  |                 |

(1) We base forbearance type on the first forbearance on the accounts.

At 31 December 2023, the proportion of the mortgage portfolio in forbearance remained flat at 0.9% (2022: 0.9%) and the proportion of accounts in forbearance for more than six months that had made their last six months' contractual payments was 81% (2022: 85%). The weighted average LTV of all accounts in forbearance was 44% (2022: 43%) compared to the weighted average portfolio LTV of 51% (2022: 50%)

At 31 December 2023, the carrying value of mortgages classified as multiple forbearance decreased to £121m (2022: £152m).

## Other loan modifications

Santander UK supports the Mortgage Charter which was published in July 2023. There were no modification gains or losses arising from the Charter.

We have made additional customer support solutions available since then, allowing customers who are up-to-date with their payments to make interest-only payments for six months or extend their mortgage term to reduce their monthly payments. The following table provides information on such loan modifications.

|         | 2023           |               | 2022           |               |
|---------|----------------|---------------|----------------|---------------|
|         | Term extension | Interest-only | Term extension | Interest-only |
|         | £m             | £m            | £m             | £m            |
| Stage 1 | 122            | 1,186         | n/a            | n/a           |
| Stage 2 | 31             | 510           | n/a            | n/a           |
| Stage 3 | 2              | 18            | n/a            | n/a           |
|         | 155            | 1,714         | n/a            | n/a           |

At 31 December 2023, there were £1.6bn (2022: £1.9bn) of other mortgages on the balance sheet that we had modified since January 2008. At 31 December 2023, the average LTV was 24% (2022: 24%), and 93% (2022: 94%) of accounts had made their last six months' contractual payments. The proportion of accounts that were 90 days or more in arrears was 1.71% (2022: 1.53%).

There were no other loan modifications made in 2023 and 2022.

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## RETAIL AND BUSINESS BANKING: MORTGAGES – PORTFOLIOS OF PARTICULAR INTEREST

Governance

## Introduction

We are mainly a residential prime lender and we do not originate sub-prime or second charge mortgages. Despite that, some types of mortgages have higher risks and others stand out for different reasons. These are:

| Product                                     | Description  |
|---|--|
| Interest-only loans                         | With an interest-only mortgage, the customer pays interest every month, but the principal is only repaid at the end of the mortgage term.<br>Some mortgages have a part that is interest-only, with the rest being a normal repayment mortgage.<br>We mitigate the risk from new interest-only mortgages by having lower maximum LTVs. For most applicants, the maximum LTV is 50%.<br>For high net worth customers, it can be up to 75%. When a customer plans to repay their mortgage by selling the property, we require a<br>minimum equity buffer of £250k. We also remind customers that they have to arrange to repay the principal at the end of the mortgage.<br>We send them messages with their annual mortgage statements, and we contact them throughout the mortgage term to encourage<br>them to tell us how they plan to repay. We increase the frequency of contact as the loan approaches maturity. If customers know they will<br>not be able to repay their mortgage when it ends, or if their mortgage has already passed the date when it should have ended, we talk to<br>them. If we think it is in their interests and they can afford it, we look at other ways to manage it, such as turning the mortgage into a<br>repayment one and extending it. If the customer is waiting for their way to repay it, such as an investment plan, to mature, we may permit<br>an extension. |
| Part interest-only,<br>part repayment loans | Customers with part interest-only, part repayment mortgages still have to pay back a lump sum at the end of their mortgage for the interest-only part. This means these loans have a higher credit risk as we depend on the customers to pay back a lump sum. We design new account LTV maximums to mitigate this risk. We also make sure the customer has a plausible repayment plan before we lend to them and stays on track for the loan term.<br>We mitigate the risk from these loans in similar ways to those used for interest-only mortgages. The maximum LTV for new loans is 85%. For most applicants, up to 50% of that can be interest-only. For high net worth customers, it can be up to 75%. When a customer plans to repay the interest-only element of their mortgage by selling the property, we require a minimum equity buffer of £250k. We manage communications and extension options in similar ways to those used for interest-only mortgages.  |
| Flexible loans                              | Flexible mortgages allow customers to pay more or less than their usual amount each month, or even to take 'payment holidays' when they pay nothing at all. There are conditions on when and how much customers can draw down, and they do not have to take or draw down the whole loan all at once. A customer can ask us to raise their credit limit, but that means we will go through our full credit approval process. We can also lower a customer's credit limit at any time, so it never goes above 90% of the property's current market value. We no longer offer flexible loans for new mortgages. This is an area of interest if any customers might be using these facilities to self-forbear, such as regularly drawing down small amounts. We reflect signs that the credit risk has significantly increased in our ECL calculations.  |
| Loans with an LTV<br>>100%                  | In some cases, property prices have fallen, so mortgages we gave in the past with lower LTVs now have LTVs greater than 100%. Where the mortgage balance is more than the property is now worth, we cannot recover the full value of the loan by repossessing and selling the property. This means there is a higher credit risk on these loans, so we monitor them as part of our assessment of ongoing portfolio performance. We design new account LTV maximums to mitigate an increase in accounts with an LTV >100%.  |
| Buy-to-Let (BTL) loans                      | We have specific policies for BTL and focus on non-professional landlords. We have prudent lending criteria and the maximum LTV is 75%. The first applicant must earn a minimum of £25,000 per year, and we require proof of income in all cases. We also use a BTL affordability rate as part of our lending assessment. This means that the rental income must cover the monthly mortgage interest payments by a prescribed amount when calculated using a stressed interest rate. We regularly review the prescribed amount and adjust it as needed.  |

#### Climate change

The value of property collateral for mortgages might be affected by physical impacts related to the frequency and scale of extreme weather events, such as flood and subsidence risk or changing environmental performance standards for property. In 2023 we reviewed the proportion of mortgage loans subject to flood and subsidence risk and concluded that the risk was not material. The terms of our mortgage lending require homeowners to buy suitable insurance which transfers the majority of the risk to asset valuations to third party insurers.

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## Credit performance (audited)

|                                |         |               | Portfolio of   | Portfolio of particular interest <sup>(1)</sup> |           |            |                    |  |  |
|--------------------------------|---------|---------------|--|---|-----------|------------|--------------------|--|--|
|                                | Total   | Interest-only | Part interest-<br>only, part<br>repayment <sup>(2)</sup> | Flexible  | LTV >100% | Buy-to-let | Other<br>portfolio |  |  |
| 2023                           | £m      | £m            | £m   | £m  | £m        | £m         | £m                 |  |  |
| Mortgage portfolio             | 175,239 | 39,104        | 12,788   | 5,418   | 445       | 15,585     | 120,878            |  |  |
| – Stage 1                      | 155,063 | 32,244        | 11,077   | 4,420   | 276       | 13,887     | 109,509            |  |  |
| – Stage 2                      | 18,160  | 5,874         | 1,472  | 744   | 104       | 1,647      | 10,618             |  |  |
| – Stage 3                      | 2,016   | 986           | 239  | 254   | 65        | 51         | 751                |  |  |
| Stage 3 ratio                  | 1.16 %  | 2.54 %        | 1.88 %   | 5.01 %  | 14.54 %   | 0.33 %     | 0.62 %             |  |  |
| Properties in possession       | 23      | 12            | 3  | 2   | 5         | 1          | 8                  |  |  |
| Balance weighted LTV (indexed) | 51 %    | 48 %          | 51 %   | 37 %  | 116 %     | 60 %       | 53 %               |  |  |
|                                |         |               |  |   |           |            |                    |  |  |
| 2022                           |         |               |  |   |           |            |                    |  |  |
| Mortgage portfolio             | 187.141 | 41.098        | 13,759   | 6.765   | 372       | 16,799     | 129,299            |  |  |

| Mortgage portfolio             | 187,141 | 41,098 | 13,759 | 6,765  | 372     | 16,799 | 129,299 |
|--------------------------------|---------|--------|--------|--------|---------|--------|---------|
| – Stage 1                      | 171,733 | 35,957 | 12,380 | 5,713  | 218     | 15,884 | 120,683 |
| – Stage 2                      | 13,576  | 4,265  | 1,161  | 839    | 102     | 876    | 7,916   |
| – Stage 3                      | 1,832   | 876    | 218    | 213    | 52      | 39     | 700     |
| Stage 3 ratio                  | 0.99 %  | 2.15 % | 1.60 % | 3.45 % | 13.91 % | 0.23 % | 0.54 %  |
| Properties in possession       | 47      | 18     | 8      | 3      | 7       | 1      | 16      |
| Balance weighted LTV (indexed) | 50 %    | 47 %   | 49 %   | 36 %   | 117 %   | 58 %   | 52 %    |

(1) Where a loan falls into more than one category, we include it in all the categories that apply. As a result, the sum of the mortgages in the segments of particular interest and the other portfolio does not agree to the total mortgage portfolio. Mortgage balance includes both the interest-only part of £9,684m (2022: £10,192m) and the non-interest-only part of the loan.

(2)

#### 2023 compared to 2022

In 2023, the combined total proportion of interest-only loans, part interest-only, part repayment loans and flexible loans was broadly stable at 32.7% (2022: 32.9%).

BTL mortgage balances decreased £1.2bn to £15.6bn (2022: £16.8bn) driven by our strategy to deleverage our mortgage portfolio and changes in the market dynamic. In 2023, the balance weighted average LTV of mortgage total new BTL lending was 58% (2022: 67%).

## Forbearance<sup>(1)</sup> (audited)

The balances at 31 December 2023 and 31 December 2022 were:

|                                 | Interest-only <sup>(2)</sup> | Flexible | LTV >100% | Buy-to-Let |
|---------------------------------|------------------------------|----------|-----------|------------|
| 2023                            | fm                           | £m       | £m        | £m         |
| Total                           | 368                          | 74       | 12        | 23         |
| – Stage 2<br>– Stage 3          | 219                          | 55       | 3         | 16         |
| – Stage 3                       | 149                          | 19       | 9         | 7          |
|                                 |                              |          |           |            |
| 2022                            |                              |          |           |            |
| Total                           | 292                          | 36       | 10        | 15         |
| Total<br>– Stage 2<br>– Stage 3 | 112                          | 19       | 1         | 11         |
| – Stage 3                       | 180                          | 17       | 9         | 4          |

(1) Where a loan falls into more than one category, we have included it in all the categories that apply.

(2) Comprises full interest-only loans and part interest-only, part repayment loans.

#### 2023 compared to 2022

Forbearance levels increased slightly although were lower than expected in 2023, with customers having the option to move to a temporary interest-only conversion under the Mortgage Charter.

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## RETAIL AND BUSINESS BANKING: EVERYDAY BANKING - CREDIT RISK REVIEW

Credit performance (audited)

|                                 | Business |                   | Other unse      | ecured     |                          |        |
|---------------------------------|----------|-------------------|-----------------|------------|--------------------------|--------|
|                                 | banking  | Personal<br>loans | Credit<br>cards | Overdrafts | Total other<br>unsecured | Total  |
| 2023                            | £m       | £m                | £m              | £m         | £m                       | £m     |
| Loans and advances to customers | 1,819    | 2,064             | 2,674           | 471        | 5,209                    | 7,028  |
| of which:                       |          |                   |                 |            |                          |        |
| – Stage 1                       | 1,574    | 1,743             | 2,283           | 207        | 4,233                    | 5,807  |
| – Stage 2                       | 115      | 294               | 345             | 236        | 875                      | 990    |
| – Stage 3                       | 130      | 27                | 46              | 28         | 101                      | 231    |
| Loss allowances <sup>(1)</sup>  | 16       | 66                | 140             | 78         | 284                      | 300    |
| Stage 3 undrawn exposures       | 2        |                   |                 |            | 37                       | 39     |
| Stage 3 ratio                   | 7.25 %   |                   |                 |            | 2.65 %                   | 3.83 % |
| Gross write-offs (12 months)    | 11       |                   |                 |            | 119                      | 130    |
| 2022                            |          |                   |                 |            |                          |        |
| Loans and advances to customers | 2,519    | 1,982             | 2,558           | 461        | 5,001                    | 7,520  |
| of which:                       |          |                   |                 |            |                          |        |
| – Stage 1                       | 2,223    | 1,730             | 2,192           | 155        | 4,077                    | 6,300  |
| – Stage 2                       | 133      | 231               | 329             | 282        | 842                      | 975    |
| – Stage 3                       | 163      | 21                | 37              | 24         | 82                       | 245    |
| Loss allowances <sup>(1)</sup>  | 19       | 62                | 130             | 82         | 274                      | 293    |
| Stage 3 undrawn exposures       | 3        |                   |                 |            | 32                       | 35     |
| Stage 3 ratio                   | 6.58 %   |                   |                 |            | 2.27 %                   | 3.71 % |
| Gross write-offs (12 months)    | 11       |                   |                 |            | 99                       | 110    |

(1) The ECL allowance is for both on and off-balance sheet exposures.

### 2023 compared to 2022

Business Banking balances were lower, mainly due to reductions in the Bounce Back Loans (BBL) portfolio. Stage 3 assets reduced, although this had a minimal impact on write-offs as the reduction in assets was mainly due to the BBLs where the 100% government guarantee was claimed. Stage 2 and 3 unsecured assets and write-offs increased reflecting the current economic environment. However, these rates are yet to exceed long run averages. 55% (2022: 55%) of credit card customers repay their balance in full each month and UPL average customer balances remained unchanged at £6,000.

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|                  |   |            |             |                  |                         |                         |

## Loan modifications (audited)

**Forbearance** The following table sets out the financial assets that were forborne while they had a loss allowance measured at lifetime ECL.

|   | Business<br>banking | Credit cards | Overdrafts | Total |
|---|---------------------|--------------|------------|-------|
| 2023  | £m                  | £m           | £m         | £m    |
| Financial assets modified in the period:  |                     |              |            |       |
| - Amortised cost before modification  | -                   | 13           | 8          | 21    |
| - Net modification loss   | -                   | 14           | 6          | 20    |
| Financial assets modified since initial recognition:  |                     |              |            |       |
| - Gross carrying amount of financial assets for which the loss allowance changed to 12m ECL in the period | _                   | 2            | 1          | 3     |
|   |                     |              |            |       |
| 2022  |                     |              |            |       |
| Financial assets modified in the period:  |                     |              |            |       |
| - Amortised cost before modification  | _                   | 7            | 7          | 14    |
| - Net modification loss   | —                   | 7            | 6          | 13    |
| Financial assets modified since initial recognition:  |                     |              |            |       |
| - Gross carrying amount of financial assets for which the loss allowance changed to 12m ECL in the period | _                   | 3            | 1          | 4     |

The balances at 31 December 2023 and 31 December 2022 were:

|           | -  | Personal loans | Credit cards | Overdrafts | Total other<br>unsecured | Total |
|-----------|----|----------------|--------------|------------|--------------------------|-------|
| 2023      | £m | £m             | £m           | £m         | £m                       | £m    |
| Total     | 3  | 1              | 47           | 19         | 67                       | 70    |
| - Stage 2 | -  | 1              | 5            | 2          | 8                        | 8     |
| – Stage 3 | 3  | _              | 42           | 17         | 59                       | 62    |
|           |    |                |              |            |                          |       |
| 2022      |    |                |              |            |                          |       |
| Total     | 3  | 1              | 34           | 16         | 51                       | 54    |
| - Stage 2 | -  | 1              | 6            | 2          | 9                        | 9     |
| – Stage 3 | 3  | _              | 28           | 14         | 42                       | 45    |

## Other loan modifications

There were no other loan modifications made in 2023 and 2022.

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## **CONSUMER FINANCE – CREDIT RISK REVIEW**

**Credit performance** (audited)

|   | 2023  | 2022  |
|---|-------|-------|
|   | £m    | £m    |
| Loans and advances to customers             | 5,228 | 5,384 |
| of which:                                   |       |       |
| – Stage 1                                   | 4,870 | 5,005 |
| – Stage 2                                   | 330   | 350   |
| - Stage 3<br>Loss allowances <sup>(1)</sup> | 28    | 29    |
| Loss allowances <sup>(1)</sup>              | 70    | 67    |
| Stage 3 ratio                               | 0.53% | 0.54% |
| Gross write-offs                            | 23    | 19    |

(1) The ECL allowance is for both on and off-balance sheet exposures.

#### 2023 compared to 2022

In 2023, we maintained our prudent Consumer (auto) finance underwriting criteria. The product mix was broadly unchanged, with wholesale balances increasing slightly.

At 31 December 2023, Consumer (auto) finance gross lending (new business) was £2,055m (2022: £2,519m). Wholesale loans (Stock finance) to car dealerships at 31 December 2023 were approximately 9.9% (2022: 10.1%) of the Consumer loan book. At 31 December 2023, the average Consumer (auto) finance loan size was £17,308 (2022: £17,256).

The risk profile was stable in terms of our credit scoring acceptance policies. The overall risk performance was good with the vast majority of customers paying.

### Loan modifications (audited)

## Forbearance

There were no accounts in forbearance at 31 December 2023 and 31 December 2022.

#### Other loan modifications

There were no other loan modifications made in 2023 and 2022.

The gross carrying amount of financial assets for which the ECL allowance changed to a 12-month measurement at 31 December 2023 was £30m (2022: £95m).

## CORPORATE & COMMERCIAL BANKING - CREDIT RISK REVIEW

## Movement in total exposures and the corresponding ECL (audited)

The following tables show changes in total on and off-balance sheet exposures and ECL in the period. The footnotes to the Santander UK group level table on page 119 also apply to these tables.

|   | Stage 1                  |      | Stage 2                  | Stage 2 Sta |                          | Stage 3 |                          | otal |
|---|--------------------------|------|--------------------------|-------------|--------------------------|---------|--------------------------|------|
|   | Exposures <sup>(1)</sup> | ECL  | Exposures <sup>(1)</sup> | ECL         | Exposures <sup>(1)</sup> | ECL     | Exposures <sup>(1)</sup> | ECL  |
|   | £m                       | £m   | £m                       | £m          | £m                       | £m      | £m                       | £m   |
| At 1 January 2023   | 23,838                   | 83   | 3,888                    | 166         | 572                      | 145     | 28,298                   | 394  |
| Transfers from Stage 1 to Stage 2 <sup>(3)</sup>              | (1,376)                  | (1)  | 1,376                    | 1           | _                        | _       | _                        | _    |
| Transfers from Stage 2 to Stage 1 <sup>(3)</sup>              | 512                      | 10   | (512)                    | (10)        | _                        | _       | _                        | _    |
| Transfers to Stage 3 <sup>(3)</sup>                           | (118)                    | (3)  | (258)                    | (8)         | 376                      | 11      | _                        | _    |
| Transfers from Stage 3 <sup>(3)</sup>                         | 1                        | _    | 9                        | 1           | (10)                     | (1)     | _                        | _    |
| Transfers of financial instruments                            | (981)                    | 6    | 615                      | (16)        | 366                      | 10      | _                        | _    |
| Net ECL remeasurement on stage transfer <sup>(4)</sup>        | _                        | (16) | _                        | 29          | _                        | 64      | _                        | 77   |
| Change in economic scenarios <sup>(2)</sup>                   | _                        | 30   | _                        | (30)        | _                        | 6       | _                        | 6    |
| New lending and assets purchased <sup>(5)</sup>               | 7,257                    | 5    | 132                      | 6           | 38                       | 10      | 7,427                    | 21   |
| Redemptions, repayments and assets sold <sup>(7)</sup>        | (6,713)                  | (13) | (869)                    | (10)        | (193)                    | (23)    | (7,775)                  | (46) |
| Changes in risk parameters and other movements <sup>(6)</sup> | (834)                    | (19) | 199                      | (13)        | 137                      | 28      | (498)                    | (4)  |
| Assets written off <sup>(7)</sup>                             | _                        | _    | _                        | _           | (175)                    | (68)    | (175)                    | (68) |
| At 31 December 2023   | 22,567                   | 76   | 3,965                    | 132         | 745                      | 172     | 27,277                   | 380  |
| Net movement in the period                                    | (1,271)                  | (7)  | 77                       | (34)        | 173                      | 27      | (1,021)                  | (14) |
| ECL (release)/charge to the Income Statement                  |                          | (7)  |                          | (34)        | _                        | 95      |                          | 54   |
| Less: Discount unwind   |                          | (7)  |                          | (34)        |                          |         |                          | -    |
|   |                          | _    |                          | _           |                          | (9)     |                          | (9)  |
| Less: Recoveries net of collection costs                      |                          |      |                          | _           |                          | (5)     |                          | (5)  |
| Total ECL (release)/charge to the Income Statement            |                          | (7)  |                          | (34)        |                          | 81      |                          | 40   |

|   | Stage 1                  | Stage 1 Stage 2 |                          |      | Stage 3                  |       | Total                    |      |  |
|---|--------------------------|-----------------|--------------------------|------|--------------------------|-------|--------------------------|------|--|
|   | Exposures <sup>(1)</sup> | ECL             | Exposures <sup>(1)</sup> | ECL  | Exposures <sup>(1)</sup> | ECL   | Exposures <sup>(1)</sup> | ECL  |  |
|   | £m                       | £m              | £m                       | £m   | £m                       | £m    | £m                       | £m   |  |
| At 1 January 2022   | 20,604                   | 50              | 5,914                    | 127  | 827                      | 248   | 27,345                   | 425  |  |
| Transfers from Stage 1 to Stage 2 <sup>(3)</sup>              | (2,195)                  | (14)            | 2,195                    | 14   | _                        | _     | _                        | _    |  |
| Transfers from Stage 2 to Stage 1 <sup>(3)</sup>              | 4,023                    | 92              | (4,023)                  | (92) | _                        | _     | _                        | _    |  |
| Transfers to Stage 3 <sup>(3)</sup>                           | (172)                    | (1)             | (111)                    | (13) | 283                      | 14    | _                        | —    |  |
| Transfers from Stage 3 <sup>(3)</sup>                         | _                        | _               | 463                      | 135  | (463)                    | (135) | _                        | _    |  |
| Transfers of financial instruments                            | 1,656                    | 77              | (1,476)                  | 44   | (180)                    | (121) | _                        | _    |  |
| Net ECL remeasurement on stage transfer <sup>(4)</sup>        | _                        | (72)            | _                        | (41) | _                        | 61    | _                        | (52) |  |
| Change in economic scenarios <sup>(2)</sup>                   | _                        | 38              | _                        | 76   | _                        | —     | _                        | 114  |  |
| New lending and assets purchased <sup>(5)</sup>               | 8,629                    | 16              | 228                      | 19   | 43                       | 12    | 8,900                    | 47   |  |
| Redemptions, repayments and assets sold <sup>(7)</sup>        | (9,019)                  | (15)            | (584)                    | (32) | (53)                     | (17)  | (9,656)                  | (64) |  |
| Changes in risk parameters and other movements <sup>(6)</sup> | 1,968                    | (11)            | (194)                    | (27) | 21                       | (14)  | 1,795                    | (52) |  |
| Assets written off <sup>(7)</sup>                             | —                        | _               | —                        | _    | (86)                     | (24)  | (86)                     | (24) |  |
| At 31 December 2022   | 23,838                   | 83              | 3,888                    | 166  | 572                      | 145   | 28,298                   | 394  |  |
| Net movement in the period                                    | 3,234                    | 33              | (2,026)                  | 39   | (255)                    | (103) | 953                      | (31) |  |
| ECL charge/(release) to the Income Statement                  |                          | 33              |                          | 39   |                          | (79)  |                          | (7)  |  |
| Less: Discount unwind   |                          | _               |                          | _    |                          | (3)   |                          | (3)  |  |
| Less: Recoveries net of collection costs                      |                          | _               |                          | _    |                          | 42    |                          | 42   |  |
| Total ECL charge/(release) to the Income Statement            |                          | 33              |                          | 39   |                          | (40)  |                          | 32   |  |

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## **Committed exposures**

Credit risk arises on both on- and off-balance sheet transactions, e.g. guarantees. Therefore, committed exposures are typically higher than asset balances. The derivative and other treasury product exposures (classified under 'Financial Institutions') are also typically lower than the asset balances, because we show our overall risk exposure which takes into account our procedures to mitigate credit risk including netting. The balances on our balance sheet only reflect the more restrictive netting permitted by IAS 32.

## Rating distribution (audited)

These tables show our credit risk exposure according to our internal rating scale (see the 'Santander UK group level – credit risk review' section) for each portfolio. On this scale, the higher the rating, the better the quality of the counterparty.

| Santander UK risk grade |    |       |       |       |       |       |        |                      |        |
|-------------------------|----|-------|-------|-------|-------|-------|--------|----------------------|--------|
|                         | 9  | 8     | 7     | 6     | 5     | 4     | 3 to 1 | Other <sup>(1)</sup> | Total  |
| 2023                    | £m | £m    | £m    | £m    | £m    | £m    | £m     | £m                   | £m     |
| SME and mid corporate   | -  | 166   | 911   | 2,970 | 3,497 | 3,575 | 1,439  | 118                  | 12,676 |
| Commercial Real Estate  | -  | _     | 360   | 1,684 | 2,132 | 972   | 209    | 1                    | 5,358  |
| Social Housing          | 43 | 3,032 | 4,881 | _     | _     | _     | _      | _                    | 7,956  |
|                         | 43 | 3,198 | 6,152 | 4,654 | 5,629 | 4,547 | 1,648  | 119                  | 25,990 |
| Of which:               |    |       |       |       |       |       |        |                      |        |
| Stage 1                 | 43 | 3,130 | 6,152 | 4,618 | 4,715 | 2,363 | 141    | 118                  | 21,280 |
| Stage 2                 | -  | 68    | _     | 36    | 914   | 2,184 | 762    | 1                    | 3,965  |
| Stage 3                 | -  | -     | _     | _     | _     | _     | 745    | _                    | 745    |
|                         |    |       |       |       |       |       |        |                      |        |
| 2022                    |    |       |       |       |       |       |        |                      |        |
| SME and mid corporate   | —  | 336   | 923   | 2,341 | 3,299 | 5,327 | 1,791  | 106                  | 14,123 |
| Commercial Real Estate  | —  | 2     | 111   | 2,044 | 2,128 | 936   | 185    | 1                    | 5,407  |
| Social Housing          | 44 | 4,028 | 3,956 | 6     | —     | —     | _      | 1                    | 8,035  |
|                         | 44 | 4,366 | 4,990 | 4,391 | 5,427 | 6,263 | 1,976  | 108                  | 27,565 |
| Of which:               |    |       |       |       |       |       |        |                      |        |
| Stage 1                 | 39 | 4,364 | 4,944 | 4,202 | 4,773 | 4,289 | 386    | 108                  | 23,105 |
| Stage 2                 | 5  | 2     | 46    | 189   | 654   | 1,974 | 1,018  | —                    | 3,888  |
| Stage 3                 | _  | -     | _     | -     | -     | -     | 572    | _                    | 572    |

(1) Smaller exposures mainly in the commercial mortgage portfolio. We use scorecards for them, instead of a rating model.

### 2023 compared to 2022

In 2023, committed exposure reduced by 5.7%, driven by reductions in the SME and mid corporate portfolios, which was down by 10.2%. The rating distribution saw an improvement in the SME and mid corporate portfolios, with Commercial Real Estate broadly stable.

#### Geographical distribution (audited)

We typically classify geographical location according to the counterparty's country of domicile unless a full risk transfer guarantee is in place, in which case we use the guarantor's country of domicile instead. At 31 December 2023 and 31 December 2022 this is mainly focused in the UK.

### Credit risk mitigation (audited)

|                        | Gross exposure | Collateral | Net exposure |
|------------------------|----------------|------------|--------------|
|                        | Stage 3        | Stage 3    | Stage 3      |
| 2023                   | £m             | £m         | £m           |
| SME and mid corporate  | 627            | 190        | 437          |
| Commercial Real Estate | 118            | 28         | 90           |
|                        | 745            | 218        | 527          |
|                        |                |            |              |
| 2022                   |                |            |              |
| SME and mid corporate  | 513            | 169        | 344          |
| Commercial Real Estate | 59             | 30         | 29           |
|                        | 572            | 199        | 373          |

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|                  |  |            |             |                  |                         |                         |

### Credit performance (audited)

We monitor exposures that show potentially higher risk characteristics using our Watchlist process. The table below shows the exposures we monitor, and those we classify as Stage 3 by portfolio at 31 December 2023 and 31 December 2022.

|                        |                  | Committed exposure     |                         |         |                      |                    |  |  |
|------------------------|------------------|------------------------|-------------------------|---------|----------------------|--------------------|--|--|
|                        |                  | Watc                   | hlist                   |         |                      |                    |  |  |
|                        | Fully performing | Enhanced<br>monitoring | Proactive<br>management | Stage 3 | Total <sup>(1)</sup> | Loss<br>allowances |  |  |
| 2023                   | £m               | £m                     | £m                      | £m      | £m                   | £m                 |  |  |
| SME and mid corporate  | 10,140           | 462                    | 1,447                   | 627     | 12,676               | 341                |  |  |
| Commercial Real Estate | 4,734            | 10                     | 496                     | 118     | 5,358                | 39                 |  |  |
| Social Housing         | 7,752            | _                      | 204                     | _       | 7,956                | _                  |  |  |
|                        | 22,626           | 472                    | 2,147                   | 745     | 25,990               | 380                |  |  |
| 2022                   |                  |                        |                         |         |                      |                    |  |  |
| SME and mid corporate  | 11,796           | 431                    | 1,383                   | 513     | 14,123               | 355                |  |  |
| Commercial Real Estate | 4,765            | 103                    | 480                     | 59      | 5,407                | 38                 |  |  |
| Social Housing         | 7,979            | 46                     | 10                      | _       | 8,035                | 1                  |  |  |
|                        | 24,540           | 580                    | 1,873                   | 572     | 27,565               | 394                |  |  |

(1) Includes committed facilities and derivatives.

## 2023 compared to 2022

In 2023, Watchlist exposures increased, however the overall quality improved with reductions seen in Enhanced Monitoring of 18.6%. An increase in Proactive Management of 14.6% was driven by a small number of larger exposures in Social Housing which have been downgraded to Proactive Management following concerns raised by the Social Housing regulators rather than credit concerns.

## Loan modifications (audited)

#### Forbearance

The following table sets out the financial assets that were forborne while they had a loss allowance measured at lifetime ECL.

| - Net modification loss                  | 10   | 8    |
|--|------|------|
| - Amortised cost before modification     | 189  | 240  |
| Financial assets modified in the period: | 100  | 240  |
|  | £m   | £m   |
|  | 2023 | 2022 |

We only make forbearance arrangements for lending to customers. The balances at 31 December 2023 and 31 December 2022, analysed by their staging at the period–end and the forbearance we applied, were:

|                              | 2023 | 2022 |
|------------------------------|------|------|
|                              | £m   | £m   |
| Stock <sup>(1)</sup>         |      |      |
| – Term extension             | 113  | 98   |
| - Interest-only              | 215  | 238  |
| – Other payment rescheduling | 264  | 219  |
|                              | 592  | 555  |
| Of which:                    |      |      |
| – Stage 1                    | 2    | 17   |
| - Stage 2<br>- Stage 3       | 159  | 173  |
| – Stage 3                    | 431  | 365  |
|                              | 592  | 555  |
| Proportion of portfolio      | 2.3% | 2.0% |

(1) We base forbearance type on the first forbearance we applied. Tables only show accounts open at the period-end. Amounts are drawn balances and include off balance sheet balances.

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## PORTFOLIOS OF PARTICULAR INTEREST

## Introduction

Some types of lending have higher risk and others stand out for other reasons. We give more detail below on the following areas of particular interest.

| Portfolio                       | Description  |
|---------------------------------|--|
| Commercial Real<br>Estate (CRE) | Lending to experienced, professional landlords mainly secured by tenanted UK property. The CRE market has seen regular cyclical downturns, and so is a portfolio of particular interest. We manage and report our CRE portfolio in Corporate & Commercial Banking. |

## Climate change

The global economy is still heavily dependent on fossil fuel energy sources such as coal, natural gas and oil, which significantly contribute to climate change. Energy transmission requires building and maintaining appropriate wholesale networks that can affect the natural environment. We remain committed to reallocating financial flows from fossil fuel consumption, including for electricity generation, to cleaner alternatives as set out in our Environmental, Social and Climate Change Policy.

In order to track and measure how our current lending activities contribute towards the reliance of fossil fuels we maintain portfolio tracking of fossil fuel exposures. We classify lending as a fossil fuel exposure if the counterparty engaged in any of the following activities:

- Oil & Gas: production and treatment including refining, transportation, storage and wholesale distribution

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- Mining & Extraction: any coal mining or extraction activities
- Power Generation: clients for who coal-fired generation represents more than 10% of revenues on a consolidated basis.

At 31 December 2023, we had limited exposure to such counterparties, with these activities making up 0.3% of our Corporate and Commercial Banking lending to non-financial corporates. On an individually assessed basis, clients in these industries were highly rated and their markets remained highly liquid. We will continue to monitor, disclose and reduce lending which contributes to ongoing fossil fuel use.

## **Commercial Real Estate**

## Credit performance

The table below shows the main CRE credit performance metrics at 31 December 2023 and 31 December 2022.

|      | Customer loans<br>£m | Stage 3<br>£m | Stage 3<br>Ratio<br>% | Gross<br>write–offs<br>£m | Total loss<br>allowance<br>£m |
|------|----------------------|---------------|-----------------------|---------------------------|-------------------------------|
| 2023 | 4,691                | 118           | 2.52                  | _                         | 39                            |
| 2022 | 4,822                | 58            | 1.20                  | —                         | 38                            |

## LTV analysis

The table below shows the LTV distribution for our CRE total stock and Stage 3 stock (based on the drawn balance and our latest estimate of the property's current value) of the portfolio at 31 December 2023 and 31 December 2022.

|                       |       | 2023 | 1       |         | 2022  |     |         |     |
|-----------------------|-------|------|---------|---------|-------|-----|---------|-----|
|                       | Stock |      | Stage 3 | Stage 3 |       |     | Stage 3 |     |
|                       | Total | ECL  | Total   | ECL     | Total | ECL | Total   | ECL |
| LTV                   | £m    | £m   | £m      | £m      | £m    | £m  | £m      | £m  |
| Up to 50%             | 2,665 | 12   | 22      | 2       | 2,818 | 15  | 14      | 1   |
| >50-70%               | 1,539 | 13   | 59      | 8       | 1,416 | 7   | 2       | _   |
| >70-100%              | 87    | 7    | 16      | 6       | 137   | 4   | 15      | 3   |
| > 100%                | 13    | 2    | 7       | 2       | 67    | —   | 1       | _   |
| Total with collateral | 4,304 | 34   | 104     | 18      | 4,438 | 26  | 32      | 4   |
| With no collateral    | 387   | 5    | 14      | 3       | 359   | 12  | 26      | 7   |
| Development loans     | _     | _    | _       | _       | 25    | -   | —       | _   |
|                       | 4,691 | 39   | 118     | 21      | 4,822 | 38  | 58      | 11  |

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|                  |   |            |             |                  |                         |                         |

### **Refinancing risk**

At 31 December 2023, CRE loans of £979m (2022: £964m) were due to mature within 12 months. Of these, £26m or 2.6% (2022: £17m or 1.8%) had an LTV ratio higher than is acceptable under our current credit policy, £21m of which were reported as Stage 3 (2022: £7m).

### Sector analysis

| Contrar .                       | 2023  | 2023 |       | 2022 |  |
|---------------------------------|-------|------|-------|------|--|
| etail<br>dustrial<br>esidential | £m    | %    | £m    | %    |  |
| Office                          | 1,067 | 23   | 1,267 | 26   |  |
| Retail                          | 593   | 13   | 635   | 13   |  |
| Industrial                      | 733   | 15   | 749   | 16   |  |
| Residential                     | 788   | 17   | 853   | 18   |  |
| Mixed use                       | 611   | 13   | 641   | 13   |  |
| Student accommodation           | 130   | 3    | 81    | 2    |  |
| Hotels and leisure              | 193   | 4    | 212   | 4    |  |
| Other <sup>(1)</sup>            | 576   | 12   | 384   | 8    |  |
|                                 | 4,691 | 100  | 4,822 | 100  |  |

(1) Mainly unsecured real estate and health related sectors.

## 2023 compared to 2022

The CRE portfolio remains well diversified across sectors, with no significant regional or single name concentration. The LTV profile of the portfolio remained conservative with £4,204m and 98% (2022: £4,234 and 95%) at or below 70% LTV. Almost two thirds of the CRE portfolio has an LTV below 50%.

In 2023, we maintained a prudent lending approach with 100% of new business (2022: >99%) written at or below 60% LTV. The weighted average LTV of the portfolio was 43% (2022: 46%).

Drawn facilities subject to enhanced monitoring decreased by 90% to  $\pm$ 10m (2022:  $\pm$ 102m). Drawn facilities subject to proactive management increased by 4.2% to  $\pm$ 493m (2022:  $\pm$ 473m). Stage 3 exposures increased due to the reclassification to non-performing loans of a single case in the office sector.

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## CORPORATE CENTRE - CREDIT RISK REVIEW

## **Committed exposures**

Credit risk arises on both on- and off-balance sheet transactions, e.g. derivatives.

## Rating distribution (audited)

These tables show our credit risk exposure according to our internal rating scale (see the 'Santander UK group level – credit risk review' section) for each portfolio. On this scale, the higher the rating, the better the quality of the counterparty.

|                             |        |       | Sa    | antander UK ris | sk grade |    |        |                      |        |
|-----------------------------|--------|-------|-------|-----------------|----------|----|--------|----------------------|--------|
|                             | 9      | 8     | 7     | 6               | 5        | 4  | 3 to 1 | Other <sup>(1)</sup> | Total  |
| 2023                        | £m     | £m    | £m    | £m              | £m       | £m | £m     | £m                   | £m     |
| Sovereign and Supranational | 48,338 | 1,895 | -     | -               | -        | -  | -      | -                    | 50,233 |
| Structured Products         | 170    | 1,470 | 787   | -               | -        | -  | -      | -                    | 2,427  |
| Financial Institutions      | 1,262  | 667   | 436   | 7               | -        | -  | -      | -                    | 2,372  |
| Crown Dependencies          | -      | -     | -     | -               | _        | _  | -      | 1,256                | 1,256  |
|                             | 49,770 | 4,032 | 1,223 | 7               | _        | _  | _      | 1,256                | 56,288 |
| Of which:                   |        |       |       |                 |          |    |        |                      |        |
| Stage 1                     | 49,770 | 4,032 | 1,223 | 7               | -        | -  | -      | 1,254                | 56,286 |
| Stage 2                     | -      | -     | -     | -               | -        | -  | -      | 1                    | 1      |
| Stage 3                     | _      | _     | _     | _               | —        | _  | _      | 1                    | 1      |
|                             |        |       |       |                 |          |    |        |                      |        |
| 2022                        |        |       |       |                 |          |    |        |                      |        |
| Sovereign and Supranational | 53,910 | 1,077 | —     | —               | _        | —  | —      | —                    | 54,987 |
| Structured Products         | 136    | 1,162 | 875   | -               | -        | -  | —      | _                    | 2,173  |
| Financial Institutions      | 1,191  | 676   | 635   | 26              | -        | -  | -      | -                    | 2,528  |
| Crown Dependencies          | _      | _     | _     | _               | _        | _  | _      | 1,141                | 1,141  |
|                             | 55,237 | 2,915 | 1,510 | 26              | _        | _  | -      | 1,141                | 60,829 |
| Of which:                   |        |       |       |                 |          |    |        |                      |        |
| Stage 1                     | 55,237 | 2,915 | 1,510 | 26              | -        | -  | -      | 1,137                | 60,825 |
| Stage 2                     | _      | -     | -     | -               | -        | -  | -      | 3                    | 3      |
| Stage 3                     | —      | _     | —     | —               | —        | —  | —      | 1                    | 1      |

(1) Smaller exposures mainly in the commercial mortgage portfolio, and Crown Dependencies residential mortgages portfolio. We use scorecards for them, instead of a rating model.

#### 2023 compared to 2022

Committed exposures reduced by 7.5% mainly driven by UK Sovereign and Supranational exposures, as part of normal liquid asset portfolio management, which reduced by 8.6%. The portfolio profile remained short-term, reflecting the purpose of the holdings.

## Geographical distribution (audited)

We typically classify geographical location according to the counterparty's country of domicile unless a full risk transfer guarantee is in place, in which case we use the guarantor's country of domicile instead.

|                             |        | 2023   |     |                  |        | 2022   |        |     |                  |        |  |
|-----------------------------|--------|--------|-----|------------------|--------|--------|--------|-----|------------------|--------|--|
|                             | UK     | Europe | US  | Rest of<br>World | Total  | UK     | Europe | US  | Rest of<br>World | Total  |  |
|                             | £m     | £m     | £m  | £m               | £m     | £m     | £m     | £m  | £m               | £m     |  |
| Sovereign and Supranational | 45,367 | 2,062  | -   | 2,804            | 50,233 | 50,806 | 1,886  | 83  | 2,212            | 54,987 |  |
| Structured Products         | 1,430  | 243    | -   | 754              | 2,427  | 1,379  | 422    | 4   | 368              | 2,173  |  |
| Financial Institutions      | 892    | 1,004  | 282 | 194              | 2,372  | 1,075  | 1,036  | 230 | 187              | 2,528  |  |
| Crown Dependencies          | -      | -      | _   | 1,256            | 1,256  | _      | —      | _   | 1,141            | 1,141  |  |
|                             | 47,689 | 3,309  | 282 | 5,008            | 56,288 | 53,260 | 3,344  | 317 | 3,908            | 60,829 |  |

## Credit performance (audited)

We monitor exposures that show potentially higher risk characteristics using our Watchlist process. In Corporate Centre, committed exposures were all fully performing at 31 December 2023 and 31 December 2022.

## Loan modifications (audited)

There were no loan modifications made in 2023 and 2022.

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# Liquidity risk

## **Overview**

Liquidity risk is the risk that we do not have sufficient liquid financial resources available to meet our obligations when they fall due, or we can only secure such resources at excessive cost.

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In this section, we describe our sources and uses of liquidity and how we manage liquidity risk. We also analyse our key liquidity metrics, including our LCRs and our eligible liquidity pools.

We then explain our funding strategy and structure and we analyse our wholesale funding. Finally, we analyse how we have encumbered some of our assets to support our funding activities.

**Key metrics** 

LCR of 162% (2022: 163%)

NSFR of 138% (2022: 137%)

Wholesale funding with maturity <1 year £11.9bn (2022: £11.0bn)

LCR eligible liquidity pool of £50.9bn (2022: £49.0bn)

## OUR KEY LIQUIDITY RISKS (audited)

Through our Liquidity Risk Appetite (LRA) framework, we manage our funding or structural contingent and market liquidity risks wherever they arise. This can be in retail and corporate deposit outflows, wholesale secured and unsecured liquidity outflows and off-balance sheet activities. Other risks our framework covers include funding concentrations, intra-day cash flows, intra-group commitments and support, franchise retention and cross currency risk.

### Our main sources of liquidity

Customer deposits finance most of our customer lending. Although these funds are mostly callable, in practice they give us a stable and predictable core of funding. This is due to the nature of retail accounts and the breadth of our retail customer relationships.

We have a strong wholesale funding investor base, diversified across product types and geographies. Through the wholesale markets, we have active relationships in many sectors including banks, other financial institutions, corporates, pensions and investment funds. We access the wholesale funding markets through the issuance of capital, senior unsecured debt, covered bonds, structured notes and short-term funding. We also access these markets through securitisations of certain assets of Santander UK plc and our operating subsidiaries. For more on our programmes, see Notes 14, 26 and 27 in the Consolidated Financial Statements.

We generate funding on the strength of our own balance sheet, our own profitability and our own network of investors. In addition, we have access to UK Government funding schemes. We comply with rules set by the PRA, other regulators, and Banco Santander standards. While we manage, consolidate and monitor liquidity risk centrally, we also manage and monitor it in the business area it comes from.

## Our main uses of liquidity

Our main uses of liquidity are to fund our lending in Retail and Business Banking, Consumer Finance and Corporate & Commercial Banking, to pay interest and dividends, and to repay debt. Our ability to pay dividends depends on various factors. These include our regulatory capital needs, the level of our distributable reserves, and our financial performance. We also use liquidity to pay for business combinations.

## LIQUIDITY RISK MANAGEMENT

#### Introduction

We manage liquidity risk on a consolidated basis in our CFO division, which is our centralised function for managing funding, liquidity and capital. We created our governance, oversight and control frameworks, and our LRA, on the same consolidated basis.

We also monitor and manage liquidity risk for the Santander UK plc group and SFS separately. Under this model, and the PRA's liquidity rules, Santander UK plc and its subsidiary Cater Allen Limited form the RFB Domestic Liquidity Sub-group (the RFB DoLSub), which allows them to collectively meet regulatory requirements to manage liquidity risk. Each member of the RFB DoLSub will support the other by transferring surplus liquidity in times of stress.

We continue to transfer liquidity risks from the securities Santander UK Group Holdings plc issues, or the contracts it executes, into our subsidiaries largely through back-to-back transactions. We fund any mismatches, if needed, by ordinary share dividends from subsidiaries.

#### **Risk appetite**

Separate LRAs are in place for Santander UK plc group and SFS. These are appropriate to their individual business models and consistent with the strategy of Santander UK Group Holdings plc.

Our LRA is based on the principles of liquidity management we use to manage our balance sheet. It also supports our need to meet or exceed regulatory rules. In line with our liquidity management principles, we avoid an over-reliance on funding from a single product, customer or counterparty. We also maintain enough unencumbered customer assets to support current and future funding and collateral requirements and maintain enough capacity to monetise liquid assets and other counterbalancing capacity on a timely basis.

Our LRA is proposed to the Risk division and the Board, which is then approved under advice from the Board Risk Committee. Our LRA, in the context of our overall Risk Appetite, is reviewed and approved by the Board each year, or more often if needed.

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#### **Risk measurement**

We use a number of metrics to manage liquidity risk. These include metrics that show the difference between cash and collateral inflows and outflows in different periods. They also include structural metrics, such as our level of encumbered assets.

#### Ongoing business management

Within our framework of prudent funding and liquidity management, we manage our activities to our liquidity risk appetite. We have clear responsibilities for shortterm funding, medium-term funding, encumbrance, collateral and liquid asset management. This ensures we manage liquidity risks as part of our daily operations, strategy and planning.

Our liquidity management framework is split between short-term and strategic activities. Our short-term activities focus on intra-day collateral management and maintaining liquid assets to cover unexpected demands on cash in a stress, such as large and unexpected deposit withdrawals by customers and loss of wholesale funding. Our strategic activities focus on ensuring we are not over reliant on any one source for funding and that we avoid excessive concentrations in the maturity of our funding.

We regularly test the liquidity of our eligible liquidity pool, in line with PRA rules and Basel guidelines. We do this by realising some of the assets by repurchase or outright sale to the market. We make sure that over any 12-month period we realise a significant part of our eligible liquidity pool. As well as our eligible liquidity pool, we always hold a portfolio of unencumbered liquid assets. Our LRA and PRA requirements determine the size and composition of this portfolio. These assets give us a source of contingent liquidity, as we can realise some of them in a stress to create liquidity by repurchase or outright sale to the market.

#### Stress testing

Our liquidity stress testing framework is central to our LRA measurement and monitoring. To fit with our Risk Appetite, the liquidity outflows that come from these stress tests must be fully covered with high-quality liquid assets, other liquid assets and appropriate management actions.

Our Risk division runs a range of stress tests. Our LRA stress test consists of three tests that cover idiosyncratic, market-wide and combined scenarios.

Our other tests consider scenarios such as a global economic slowdown that results in reduced confidence in banks, a slowdown in a major economy or a decline in access to liquidity. These are considered on both an acute and protracted basis. We also run severe combined stress tests which look at both a deep and prolonged UK recession that results in a reduction in wholesale funding availability and an idiosyncratic shock that would lead to retail and commercial outflows. We run climate change stresses, these include severe physical risks which result in a reduction in retail deposits, increased use of corporate lending facilities and an increase in mortgage defaults and a scenario where there is disorderly transition to net zero, resulting in supply shocks and data transparency concerns.

We also conduct sensitivity analysis and reverse stress testing for instant liquidity shocks by each key liquidity risk. We do this to understand the impacts they would have on our LRA and our regulatory liquidity metrics.

We monitor our LCR and our Net Stable Funding Ratio (NSFR) to ensure we continue to meet the requirements.

#### **Risk mitigation** (audited)

The Board aims to make our balance sheet resilient at all times and for it to be perceived as such by stakeholders. This preserves our short and long-term viability. The Board recognises that as we are involved in maturity transformation, we cannot hold enough liquidity to cover all possible stress scenarios. The Board requires us to hold enough liquidity to make sure we will survive three plausible but severe stress scenarios (our LRA stress test, described above). We do this by maintaining a prudent balance sheet structure and approved liquid resources.

#### **Recovery and Resolution framework**

The CFO is the accountable SMF for recovery and resolution and the related work is managed by the CFO division. They are overseen by the Board Audit Committee and the Board.

We review and refresh our recovery plan each year. It sets out the risks, the indicators we use to monitor those risks, and the actions that are available to mitigate capital, liquidity or combined stress event. We are confident that we have sufficient credible and executable options to respond to a wide range of stresses, be they market-wide or idiosyncratic, in a timely and effective manner. Recovery indicators are both qualitative and quantitative and we have embedded them into our risk frameworks. We monitor recovery capacity, headroom to recovery triggers and recovery indicators regularly. If needed, we would invoke recovery early to mitigate the effects of a stress and restore our financial position and balance sheet strength.

Our resolution capabilities are underpinned by comprehensive governance, testing and assurance arrangements, which seek to ensure that our resolution readiness is maintained and enhanced on an ongoing basis. In October 2023, we submitted our second resolvability self-assessment report to the PRA. This builds on the first self-assessment report submitted in October 2021, as summarised in our June 2022 resolvability public disclosure. The next resolvability public disclosures by the Bank of England and Santander UK are due in June 2024.

#### Risk monitoring and reporting (audited)

We monitor liquidity risk daily, weekly and monthly. We do this through different committees and levels of management, including ALCO and the BRC.

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## LIQUIDITY RISK REVIEW

## Liquidity Coverage Ratio

This table shows our LCR at 31 December 2023 and 31 December 2022.

|   | 2023   | 2022   |
|---|--------|--------|
| LCR   | £bn    | £bn    |
| Eligible liquidity pool (liquidity value) <sup>(1)</sup>              | 50.4   | 48.9   |
| Net stress outflows   | (31.1) | (30.0) |
| Surplus   | 19.3   | 18.9   |
| Eligible liquidity pool as a percentage of anticipated net cash flows | 162 %  | 163 %  |
|   |        |        |

(1) The liquidity value is calculated as applying an applicable haircut to the carrying value.

## LCR eligible liquidity pool

This table shows the carrying value of our eligible liquidity pool assets at 31 December 2023 and 31 December 2022. It also shows the weighted average carrying value in the year.

|  |         |         | Weighted average carrying value in the year |         |         |       |       |       |
|--|---------|---------|---|---------|---------|-------|-------|-------|
|  |         | 2023    |   |         | 2022    |       |       | 2022  |
|  | Level 1 | Level 2 | Total                                       | Level 1 | Level 2 | Total | Total | Total |
|  | £bn     | £bn     | £bn   | £bn     | £bn     | £bn   | £bn   | £bn   |
| Cash and balances at central banks                     | 38.4    | _       | 38.4  | 44.5    | —       | 44.5  | 41.0  | 45.5  |
| Government bonds                                       | 9.0     | 0.3     | 9.3   | 3.2     | —       | 3.2   | 7.1   | 4.1   |
| Supranational bonds and multilateral development banks | 0.3     | _       | 0.3   | 0.3     | —       | 0.3   | 0.1   | 0.1   |
| Covered bonds  | 1.2     | 1.0     | 2.2   | 0.1     | 0.9     | 1.0   | 1.7   | 0.9   |
| Asset-backed securities                                | _       | 0.7     | 0.7   | -       | -       | -     | 0.4   | 0.1   |
|  | 48.9    | 2.0     | 50.9  | 48.1    | 0.9     | 49.0  | 50.3  | 50.7  |

Term duration in the LCR eligible liquidity pool is hedged with swaps to offset mark to market movements from interest rate changes. Currency analysis

This table shows the carrying value of our eligible liquidity pool by major currencies at 31 December 2023 and 31 December 2022. The composition of the pool is consistent with the currency profile of our net liquidity outflows.

|      | US Dollar | Euro | Sterling | Other | Total |
|------|-----------|------|----------|-------|-------|
|      | £bn       | £bn  | £bn      | £bn   | £bn   |
| 2023 | 2.4       | 1.1  | 46.6     | 0.8   | 50.9  |
| 2022 | 0.8       | 1.3  | 46.9     | —     | 49.0  |

## Net Stable Funding Ratio (NSFR)

|      | 2023 | 2022 |
|------|------|------|
|      | %    | %    |
| NSFR | 138  | 137  |

#### 2023 compared to 2022

We remain in a strong liquidity position. We hold sufficient liquid resources and have adequate governance and controls in place to manage the liquidity risks arising from our business and strategy. At 31 December 2023 and 31 December 2022, the LCR and NSFR significantly exceeded regulatory requirements.

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## FUNDING RISK MANAGEMENT

## Funding strategy

Our funding strategy continues to be based on maintaining a conservatively structured balance sheet and diverse sources of funding to meet the needs of our business strategy and plans. The CFO Division maintains a funding plan that complies with the LRA and regulatory liquidity and capital requirements.

Most of our funding comes from customer deposits. We source the rest from a mix of secured and unsecured funding in the wholesale markets. Overall, this means that we do not rely too heavily on wholesale funds. We manage funding requirements by targeting a specific Liquidity Coverage Ratio, we ensure maturities are prefunded and capital/Minimum Requirements for Eligible Liabilities (MREL) requirements are prioritised. We also have checks and controls to limit our asset encumbrance from our secured funding operations.

As part of maintaining a diverse funding base, we raise funding in a number of currencies, including EUR and USD, and convert it into sterling through currency swaps to fund our commercial assets which are largely sterling denominated.

Our base of stable retail and corporate deposits is a key funding source for us. We leverage our large and diverse customer base to offer products that give us a long-term sustainable source of funding. We do this by focusing on building long-term relationships. At 31 December 2023, 86% of our total core retail customer liabilities were covered by the Financial Services Compensation Scheme (the FSCS).

## **Behavioural maturities**

The contractual maturity of our balance sheet assets and liabilities highlights the maturity transformation that underpins the role of banks to lend long term, but to fund themselves mainly with shorter-term liabilities, like customer deposits. We do this by diversifying our funding operations across a wide customer base, both in numbers and by type of depositor. In practice, the behavioural profiles of many liabilities show more stability and longer maturity than their contractual maturity. This is especially true of many retail and corporate deposits that, while they may be repayable on demand or at short notice, have shown good stability even in times of stress. We model behaviour profiles using our experience of customer behaviour. We use this data to determine the funds transfer pricing rates at which we reward and charge our business units for sources and uses of funds. We apply this rate until a customer changes to a different product or service offered by us or by one of our competitors.

We continue to maintain the quality of our retail, commercial and wholesale deposits. We aim to deepen our customer relationships across all customer segments. We do this to lengthen the contractual and behavioural profile of our liability base.

#### **Deposit funding**

We mainly fund our Retail and Business Banking, Consumer Finance and Corporate & Commercial Banking activities by customer deposits. We fund the rest through wholesale markets.

### Wholesale funding

## Composition of wholesale funding

We are active in the wholesale markets and we have direct access to both money market and long-term investors through our funding programmes. This makes our wholesale funding well diversified by product, maturity, geography and currency. This includes currencies available across a range of channels from money markets, repo markets, senior unsecured, secured, medium-term and capital. For details of our main programmes, see the Funding Information section of our website: santander.co.uk/uk/about-santander-uk/investor-relations/funding-information.

Santander UK plc is our main operating company issuer of senior unsecured debt, structured notes, short-term funding and covered bonds.

Santander UK Group Holdings plc is the issuer of capital and MREL/Total Loss Absorbing Capacity (TLAC) eligible senior unsecured debt. In line with the UK CRR and the Bank of England Statement of Policy on MREL, resolution entities that are G-SIBs or are part of a G-SIB are required to hold a minimum amount of loss absorbing and recapitalisation capacity on an ongoing basis. The minimum requirement is the higher of (i) two times the sum of Pillar 1 and Pillar 2A; (ii) 18% of RWAs; (iii) two times the minimum leverage ratio requirement; or (iv) 6.75% of leverage exposures.

Santander UK plc is subject to internal MREL as it meets the requirements of a material subsidiary of our ultimate parent Banco Santander SA.

We also access the wholesale markets through securitisations of certain assets of our operating subsidiaries. We also have access to UK Government funding schemes. Eligible collateral for these schemes includes all collateral that is eligible in the Bank of England's Discount Window Facility. We ensure that enough collateral is placed and available at the Discount Window.

#### Issuance model and resolution

Banco Santander is a multiple point of entry resolution group. This means that should it fail, it would be split up into parts. Healthy parts might be sold or be kept as a residual group without their distressed sister companies. The resolution or recapitalisation of the distressed parts might be effected via 'bail in' of bonds that had been issued to the market by a regional intermediate holding company.

Santander UK is a single point of entry resolution group. This means that resolution would work downwards from the group's holding company i.e. Santander UK Group Holdings plc. Losses in subsidiaries would first be transferred up to Santander UK Group Holdings plc. If the holding company is bankrupt as a result, the group is deemed to be failing or likely to fail, it will be put into resolution. The 'bail in' tool is applied to the holding company, with the equity being written off and bonds written off or converted into equity as needed to recapitalise the group. Those bondholders would become the new owners, and the group would stay together.

Santander UK Group Holdings plc is the immediate holding company of Santander UK plc but does not guarantee its debts or other obligations. This structure is a Bank of England recommended configuration which aims to ensure the activities of the operating company are not disrupted as the Santander UK group goes through resolution, thereby maintaining continuity of services for customers.

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## FUNDING RISK REVIEW

Our funding strategy continues to be based on maintaining a conservatively structured balance sheet and diverse sources of funding to meet the needs of our business strategy and plans. The CFO Division maintains a funding plan that complies with our LRA and regulatory liquidity and capital requirements.

## Reconciliation of wholesale funding to the balance sheet (audited)

This table reconciles our wholesale funding to our balance sheet at 31 December 2023 and 31 December 2022.

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|  |                     |                                     |  | Balance s   | heet line item                 |                             |  |
|--|---------------------|-------------------------------------|--|---|--------------------------------|-----------------------------|--|
|  | Funding<br>analysis | Deposits<br>by banks <sup>(1)</sup> | Repurchase<br>agreements<br>- non<br>trading | Financial<br>liabilities<br>designated<br>at fair value | Debt<br>securities<br>in issue | Subordinated<br>liabilities | Other equity<br>instruments<br>and non-<br>controlling<br>interests <sup>(2)</sup> |
| 2023   | £bn                 | £bn                                 | £bn  | £bn   | £bn                            | £bn                         | £bn  |
| Deposits by banks                            | 1.1                 | 1.1                                 | -  | _   | _                              | -                           | _  |
| Certificates of deposit and commercial paper | 4.3                 | -                                   | -  | -   | 4.3                            | -                           | -  |
| Senior unsecured – public benchmark          | 12.9                | -                                   | -  | -   | 12.9                           | -                           | -  |
| <ul> <li>privately placed</li> </ul>         | 0.8                 | -                                   | -  | 0.6   | 0.2                            | -                           | _  |
| Covered bonds                                | 14.8                | -                                   | -  | -   | 14.8                           | -                           | _  |
| Securitisation and structured issuance       | 2.7                 | -                                   | -  | -   | 2.7                            | -                           | _  |
| TFSME  | 17.0                | 17.0                                | -  | -   | -                              | -                           | _  |
| Subordinated liabilities and equity          | 4.4                 | -                                   | -  | -   | _                              | 2.2                         | 2.2  |
| Total wholesale funding                      | 58.0                | 18.1                                | -  | 0.6   | 34.9                           | 2.2                         | 2.2  |
| Repos  | 8.4                 | -                                   | 8.4  | -   | -                              | -                           | _  |
| Foreign exchange and hedge accounting        | 1.1                 | -                                   | -  | -   | 0.9                            | 0.2                         | _  |
| Other  | 2.6                 | 2.3                                 | -  | 0.3   | _                              | _                           | _  |
| Balance sheet total                          | 70.1                | 20.4                                | 8.4  | 0.9   | 35.8                           | 2.4                         | 2.2  |
| 2022   |                     |                                     |  |   |                                |                             |  |
| Deposits by banks                            | 0.5                 | 0.5                                 | -  | -   | —                              | —                           | —  |
| Certificates of deposit and commercial paper | 4.7                 | —                                   | -  | —   | 4.7                            | —                           | —  |
| Senior unsecured – public benchmark          | 14.4                | -                                   | -  | -   | 14.4                           | _                           | _  |
| - privately placed                           | 0.6                 | _                                   | _  | 0.4   | 0.2                            | —                           | —  |
| Covered bonds                                | 14.9                | _                                   | _  | _   | 14.9                           | —                           | _  |
| Securitisation and structured issuance       | 1.0                 | _                                   | _  | _   | 1.0                            | —                           | —  |
| TFSME  | 25.0                | 25.0                                | _  | _   | —                              | —                           | —  |
| Subordinated liabilities and equity          | 4.1                 | _                                   | _  | _   | _                              | 1.9                         | 2.2  |
| Total wholesale funding                      | 65.2                | 25.5                                | _  | 0.4   | 35.2                           | 1.9                         | 2.2  |
| Repos  | 8.0                 | _                                   | 8.0  | _   |                                | _                           | _  |
| Foreign exchange and hedge accounting        | 1.6                 | —                                   | _  | _   | 1.2                            | 0.4                         | —  |
| Other  | 3.4                 | 3.0                                 | _  | 0.4   | _                              | _                           |  |
| Balance sheet total                          | 78.2                | 28.5                                | 8.0  | 0.8   | 36.4                           | 2.3                         | 2.2  |

(1) (2) Consists of Perpetual Capital Securities (net of issuance costs). See Note 33 to the Consolidated Financial Statements.

Other consists of items in the course of transmission and other deposits. See Note 24 to the Consolidated Financial Statements.

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### Maturity profile of wholesale funding (audited)

This table shows our main sources of wholesale funding. It does not include securities finance agreements. The table is based on exchange rates at issue and scheduled repayments and call dates. It does not reflect the final contractual maturity of the funding.

For details of the maturities of financial liabilities and off-balance sheet commitments, see Note 39 to the Consolidated Financial Statements.

| 2023  | ≤ 1<br>month<br>£bn | >1 and ≤ 3<br>months<br>£bn | >3 and ≤ 6<br>months<br>£bn | >6 and ≤ 9<br>months<br>£bn | ≥9 and ≤<br>12 months<br>£bn | Sub-total<br>≤ 1 year<br>£bn | >1 and<br>≤ 2 years<br>£bn | >2 and<br>≤ 5 years<br>£bn | >5 years<br>£bn | Total<br>£bn |
|---|---------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|------------------------------|----------------------------|----------------------------|-----------------|--------------|
| Santander UK Group Holdings plc <sup>(1)</sup>      |                     |                             |                             |                             |                              |                              |                            |                            |                 |              |
| Senior unsecured – public benchmark                 | _                   | 1.6                         | _                           | _                           | _                            | 1.6                          | 2.5                        | 6.8                        | 0.5             | 11.4         |
| - privately placed                                  | _                   | _                           | _                           | _                           | _                            | _                            | _                          | 0.1                        | _               | 0.1          |
| Subordinated liabilities and equity (incl. AT1)     | _                   | _                           | 0.5                         | _                           | _                            | 0.5                          | 0.8                        | 1.5                        | 0.9             | 3.7          |
|   | _                   | 1.6                         | 0.5                         | _                           | _                            | 2.1                          | 3.3                        | 8.4                        | 1.4             | 15.2         |
| Santander UK plc                                    |                     |                             |                             |                             |                              |                              |                            |                            |                 |              |
| Deposits by banks                                   | 0.3                 | 0.8                         | _                           | _                           | _                            | 1.1                          | _                          | _                          | _               | 1.1          |
| Certificates of deposit and commercial paper        | 1.0                 | 3.3                         | _                           | _                           | _                            | 4.3                          | _                          | _                          | _               | 4.3          |
| Senior unsecured – public benchmark                 | _                   | 0.6                         | 0.2                         | _                           | _                            | 0.8                          | 0.4                        | _                          | 0.3             | 1.5          |
| - privately placed                                  | -                   | -                           | -                           | 0.1                         | -                            | 0.1                          | 0.1                        | 0.2                        | 0.3             | 0.7          |
| Covered bonds                                       | 0.1                 | 1.0                         | 0.9                         | 0.4                         | 1.0                          | 3.4                          | 1.1                        | 9.2                        | 1.1             | 14.8         |
| Securitisation & structured issuance <sup>(2)</sup> | _                   | _                           | _                           | _                           | 0.1                          | 0.1                          | _                          | 2.1                        | _               | 2.2          |
| TFSME   | _                   | _                           | _                           | _                           | _                            | _                            | 17.0                       | _                          | _               | 17.0         |
| Subordinated liabilities                            | -                   | _                           | _                           | _                           | _                            | _                            | _                          | _                          | 0.7             | 0.7          |
|   | 1.4                 | 5.7                         | 1.1                         | 0.5                         | 1.1                          | 9.8                          | 18.6                       | 11.5                       | 2.4             | 42.3         |
| Other group entities                                |                     |                             |                             |                             |                              |                              |                            |                            |                 |              |
| Securitisation & structured issuance <sup>(3)</sup> | _                   | _                           |                             | _                           | _                            | _                            | 0.5                        | _                          | _               | 0.5          |
| 31 December 2023                                    | 1.4                 | 7.3                         | 1.6                         | 0.5                         | 1.1                          | 11.9                         | 22.4                       | 19.9                       | 3.8             | 58.0         |
| Of which:   |                     |                             |                             |                             |                              |                              |                            |                            |                 |              |
| - Secured   | 0.1                 | 1.0                         | 0.9                         | 0.4                         | 1.1                          | 3.5                          | 18.6                       | 11.3                       | 1.1             | 34.5         |
| - Unsecured   | 1.3                 | 6.3                         | 0.7                         | 0.1                         | _                            | 8.4                          | 3.8                        | 8.6                        | 2.7             | 23.5         |
| 2022  |                     |                             |                             |                             |                              |                              |                            |                            |                 |              |
| Total at 31 December 2022                           | 2.6                 | 5.2                         | 0.5                         | 1.5                         | 1.2                          | 11.0                         | 6.6                        | 42.5                       | 5.1             | 65.2         |
| Of which:   |                     |                             |                             |                             |                              |                              |                            |                            |                 |              |
| - Secured   | 0.1                 | 1.0                         | 0.2                         | 0.9                         | —                            | 2.2                          | 3.5                        | 34.0                       | 1.2             | 40.9         |
| – Unsecured   | 2.5                 | 4.2                         | 0.3                         | 0.6                         | 1.2                          | 8.8                          | 3.1                        | 8.5                        | 3.9             | 24.3         |

(1) 96% of senior unsecured debt issued from Santander UK Group Holdings plc has been downstreamed to Santander UK plc as 'secondary non-preferential debt' in line with the guidelines from the Bank of England

for Internal MREL. (2)

Includes funding from mortgage-backed securitisation vehicles where Santander UK plc is the asset originator. Includes funding from asset-backed securitisation vehicles where entities other than Santander UK plc are the asset originator. (3)

## 2023 compared to 2022

Our overall funding strategy remains to develop and sustain a diversified funding base. We also need to fulfil regulatory requirements as well as support our credit ratings. We have stable and diversified wholesale funding programmes.

We repaid £8.0bn of TFSME in 2023 as planned, with £17.0bn outstanding.

At 31 December 2023, 79% (2022:83%) of wholesale funding had a maturity of greater than one year, with an overall residual duration of 35 months (2022: 37 months).

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### Currency composition of wholesale funds (audited)

This table shows our wholesale funding by major currency at 31 December 2023 and 31 December 2022.

|   |          | 2023      |      |       |          | 2022      |      |       |
|---|----------|-----------|------|-------|----------|-----------|------|-------|
|   | Sterling | US Dollar | Euro | Other | Sterling | US Dollar | Euro | Other |
|   | %        | %         | %    | %     | %        | %         | %    | %     |
| Santander UK Group Holdings plc                 |          |           |      |       |          |           |      |       |
| Senior unsecured – public benchmark             | 24       | 59        | 16   | 1     | 18       | 58        | 24   | _     |
| - privately placed                              | _        | _         | _    | 100   |          | _         | _    | 100   |
| Subordinated liabilities and equity (incl. AT1) | 88       | 12        | _    | _     | 75       | 25        | _    | _     |
|   | 40       | 47        | 13   | _     | 28       | 51        | 20   | 1     |
| Santander UK plc                                |          |           |      |       |          |           |      |       |
| Deposits by banks                               | 1        | 97        | 2    | _     | 29       | 71        | _    | _     |
| Certificates of deposit and commercial paper    | 29       | 70        | _    | 1     | 56       | 42        | 2    | _     |
| Senior unsecured – public benchmark             | 21       | 56        | 23   | _     | 18       | 62        | 20   | _     |
| - privately placed                              | 98       | _         | 2    | -     | 95       | _         | 5    | _     |
| Covered bonds                                   | 54       | 5         | 39   | 2     | 43       | 12        | 45   | _     |
| Securitisation & structured issuance            | 100      | _         | -    | -     | 100      | _         | _    | _     |
| TFSME   | 100      | _         | _    | _     | 100      | _         | _    | —     |
| Subordinated liabilities                        | 76       | 24        | _    | _     | 48       | 52        | _    | —     |
|   | 71       | 14        | 15   | _     | 74       | 12        | 14   | _     |
| Other group entities                            |          |           |      |       |          |           |      |       |
| Securitisation & structured issuance            | 1.00     | _         | _    | _     | _        |           | _    |       |
| Total   | 63       | 22        | 14   | 1     | 63       | 21        | 16   |       |

### Term issuance (audited)

In 2023, our external term issuance (sterling equivalent) was:

|   | Sterling | US Dollar | Euro | Other | 2023 | 2022 |
|---|----------|-----------|------|-------|------|------|
|   | £bn      | £bn       | £bn  | £bn   | £bn  | £bn  |
| Santander UK Group Holdings plc           |          |           |      |       |      |      |
| Senior unsecured – public benchmark       | 0.4      | 1.1       | _    | _     | 1.5  | 3.9  |
| Subordinated debt and equity (inc. AT1)   | 1.1      | -         | _    | _     | 1.1  | 0.8  |
|   | 1.5      | 1.1       | _    | _     | 2.6  | 4.7  |
| Santander UK plc                          |          |           |      |       |      |      |
| Securitisations and other secured funding | 1.5      | _         | _    | _     | 1.5  | 0.6  |
| Covered bonds                             | 1.5      | _         | _    | 0.3   | 1.8  | 4.0  |
| Senior unsecured – privately placed       | 0.3      | _         | _    | _     | 0.3  | 0.1  |
|   | 3.3      | _         | _    | 0.3   | 3.6  | 4.7  |
| Other group entities                      |          |           |      |       |      |      |
| Securitisations                           | 0.5      | _         | -    | -     | 0.5  | _    |
| Total gross issuances                     | 5.3      | 1.1       | _    | 0.3   | 6.7  | 9.4  |

In 2023 we issued c£5.6bn medium-term funding across a range of currencies, including c£1.5bn of MREL issuance and c£4.1bn of other secured issuance from Santander UK plc. We also issued £1.1bn of Tier 2 securities which were bought by Banco Santander.

#### Loan to deposit ratio

This table shows our customer loans, customer deposits and loan to deposit ratio (LDR) at 31 December 2023 and 31 December 2022, and the adjustments to reconcile the data to the balance sheet.

|   |                   |                      | 2023               |                   |                      | 2022               |
|---|-------------------|----------------------|--------------------|-------------------|----------------------|--------------------|
|   | Customer<br>loans | Customer<br>deposits | LDR <sup>(2)</sup> | Customer<br>loans | Customer<br>deposits | LDR <sup>(2)</sup> |
|   | £bn               | £bn                  | %                  | £bn               | £bn                  | %                  |
| Total customer loans and deposits <sup>(1)</sup>                                    | 206.7             | 193.6                | 107 %              | 219.7             | 196.5                | 112 %              |
| Adjust for fair value loans, impairment loss allowances, accrued interest and other | 4.5               | 1.5                  |                    | 4.1               | 0.8                  |                    |
| Statutory loans and advances to customers and deposits by customers                 | 211.2             | 195.1                | 108 %              | 223.8             | 197.3                | 113 %              |

The customer loans and customer deposits numbers agree to the customer balances in the Balance sheet review section of the Financial review.
 Customer loans (Loans and advances to customers) divided by Customer deposits (Deposits by customers) The LDR reduced as a result of active balance sheet management.

## 2023 compared to 2022

LDR reduced to 108% in 2023 with lower customer lending and deposits after pricing actions to optimise the customer balance sheet.

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#### Encumbrance

We encumber an asset if we pledge or transfer it as collateral against a liability. This means it is no longer available to secure funding, meet our collateral needs or be sold to reduce funding needs. Being able to pledge or transfer assets as collateral is a key part of a bank's operations. The main ways we encumber assets are that we: enter into securitisation, covered bonds, and repurchase agreements to access medium and long-term funding; enter into short-term funding transactions (including repurchase agreements and stock borrowing) as part of our liquidity management; pledge collateral as part of participating in payment and settlement systems; and post collateral as part of derivatives activity. We control levels of encumbrance by setting a minimum level of unencumbered assets after we factor in our funding plans, whether we can use our assets for our future collateral needs, the impact of a stress and our current encumbrance level.

Assets classified as readily available for encumbrance include cash and securities in our eligible liquidity pool. They also include other unencumbered assets that give us a source of contingent liquidity. We do not rely on these extra unencumbered assets in our LRA, but we might use them in a stress. We can create liquidity by using them as collateral for secured funding or through outright sale. This includes excess collateral already in a secured funding structure and collateral prepositioned at central banks that is available for use in secured funding. All other loans and advances are classified as not readily available for encumbrance, however, they may still be suitable for use in secured funding structures.

#### Encumbrance of customer loans and advances

We issued securitised products to a diverse investor base through our prime mortgage-backed and other asset-backed funding programmes. We raised funding with mortgage-backed notes, both issued to third parties and retained – the latter being central bank eligible collateral for funding purposes in other Bank of England facilities. We also have a covered bond programme, under which we issue securities to investors secured by a pool of residential mortgages. For more on these programmes, see Notes 14 and 26 to the Consolidated Financial Statements.

#### On-balance sheet encumbered and unencumbered assets (audited)

|  | Encumbered       | Encumbered with counterparties other than central banks |       |        |  |
|--|------------------|---|-------|--------|--|
|  | Covered<br>bonds | Securitis-<br>ations                                    | Other | Total  | Assets<br>positioned<br>at central<br>banks <sup>(3)</sup> |
| 2023   | £m               | £m  | £m    | £m     | £m   |
| Cash and balances at central banks <sup>(1)(2)</sup>         | -                | -   | 1,480 | 1,480  | 847  |
| Financial assets at FVTPL:                                   |                  |   |       |        |  |
| - Derivative financial instruments                           | -                | _   | _     | _      | -  |
| <ul> <li>Other financial assets at FVTPL</li> </ul>          | -                | -   | _     | _      | _  |
| Financial assets at amortised cost:                          |                  |   |       |        |  |
| <ul> <li>Loans and advances to customers</li> </ul>          | 21,880           | 5,208   | 55    | 27,143 | 58,489   |
| <ul> <li>Loans and advances to banks</li> </ul>              | -                | -   | 254   | 254    | _  |
| <ul> <li>Repurchase agreements – non trading</li> </ul>      | -                | -   | -     | -      | -  |
| - Other financial assets at amortised cost                   | -                | -   | 14    | 14     | -  |
| Financial assets at FVOCI                                    | -                | -   | 5,254 | 5,254  | -  |
| Interests in other entities                                  | -                | -   | _     | _      | -  |
| Intangible assets  | -                | -   | -     | -      | -  |
| Property, plant and equipment                                | -                | -   | -     | -      | -  |
| Current tax assets   | -                | -   | -     | -      | -  |
| Retirement benefit assets                                    | -                | -   | _     | _      | -  |
| Other assets   | _                | _   | _     | _      | —  |
| Total assets   | 21,880           | 5,208   | 7,057 | 34,145 | 59,336   |
| 2022   | £m               | £m  | £m    | £m     | £m   |
| Cash and balances at central banks <sup>(1)(2)</sup>         | _                | -   | 1,330 | 1,330  | 911  |
| Financial assets at FVTPL:                                   |                  |   |       |        |  |
| - Derivative financial instruments                           | _                | -   | —     | -      | —  |
| <ul> <li>Other financial assets at FVTPL</li> </ul>          | —                | —   | —     | —      | _  |
| Financial assets at amortised cost:                          |                  |   |       |        |  |
| - Loans and advances to customers                            | 21,304           | 2,851   | 46    | 24,201 | 68,535   |
| - Loans and advances to banks                                | —                | —   | 163   | 163    | _  |
| <ul> <li>Repurchase agreements - non trading</li> </ul>      | _                | —   | —     | —      | —  |
| <ul> <li>Other financial assets at amortised cost</li> </ul> | _                | —   | 35    | 35     | _  |
| Financial assets at FVOCI                                    | _                | —   | 4,441 | 4,441  | _  |
| Interests in other entities                                  | —                | —   | —     | —      | —  |
| Intangible assets  | —                | —   | —     | —      | —  |
| Property, plant and equipment                                | _                | —   | —     | —      | _  |
| Current tax assets   | _                | —   | —     | —      | -  |
| Retirement benefit assets                                    | _                | —   | —     | —      | _  |
| Other assets   |                  | _   | _     |        |  |
| Total assets   | 21,304           | 2,851   | 6,015 | 30,170 | 69,446   |

(1) Encumbered cash and balances at central banks include minimum cash balances we have to hold at central banks for regulatory purposes.

(2) Readily realisable cash and balances at central banks are amounts held at central banks as part of our liquidity management activities.

Comprises pre-positioned assets and encumbered assets.

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# Capital risk

### **Overview**

Capital risk is the risk that we do not have an adequate amount or quality of capital to meet our business objectives, regulatory requirements and market expectations.

Governance

In this section, we set out how we are regulated. We explain how we manage capital on a standalone basis as a subsidiary in the Banco Santander group. We then analyse our capital resources and key capital ratios including our leverage and RWAs.

# THE SCOPE OF OUR CAPITAL ADEQUACY

### **Regulatory supervision**

For capital purposes, we are subject to prudential supervision by the PRA, as a UK banking group, and by the European Central Bank (ECB) as part of the Banco Santander group. The ECB supervises Banco Santander as part of the Single Supervisory Mechanism (SSM). Although we are part of the Banco Santander group, we do not have a guarantee from Banco Santander SA and we operate as a standalone subsidiary. As we are part of the UK sub-group regulated by the PRA, we have to meet the PRA capital requirements on a standalone basis. We also have to show the PRA that we can withstand capital stress tests without the support of our parent. Reinforcing our corporate governance framework, the PRA exercises oversight through its rules and regulations on the Board and senior management appointments.

Santander UK Group Holdings plc is the holding company of Santander UK plc and is the head of the Santander UK group for regulatory capital and leverage purposes. Santander UK plc is the head of the ring-fenced bank sub-group and is subject to regulatory capital and leverage rules in relation to that sub-group. Our basis of consolidation for our capital disclosures is substantially the same as for our Consolidated Financial Statements.

# CAPITAL RISK MANAGEMENT

The Board is responsible for capital management strategy and policy and ensuring that we monitor and control our capital within regulatory and internal limits. We manage our funding and maintain capital adequacy on a standalone basis. We operate within the capital risk framework and appetite approved by our Board. This reflects the environment we operate in, our strategy for each material risk and the potential impact of adverse scenarios or stresses on our capital.

### Management of capital requirements (audited)

Our capital risk appetite aims to maintain capital levels appropriate to the level of stress applied, and the expected regulatory response. In:

- An adverse economic stress, which we expect once in 20 years, the firm should remain profitable and exceed all regulatory capital minimums at all times.
- A very severe economic stress, which we expect once in 100 years, and which has been designed to test any specific weaknesses of a firm's business model, the firm should meet all regulatory capital minimums at all times. This is subject to using regulatory buffers designed to absorb losses in such a stress.

### Management of capital resources (audited)

We use a mix of regulatory and EC ratios and limits, internal buffers and restrictions to manage our capital resources. We also take account of the costs of differing capital instruments and capital management techniques. We also use these to shape the best structure for our capital needs. We decide how to allocate our capital resources as part of our strategic planning process. We base this in part on the relative returns on capital using both EC and regulatory capital measures. We plan for severe stresses and we set out what action we would take if an extremely severe stress threatened our viability and solvency. This could include not paying dividends, selling assets, reducing our business and issuing more capital.

### **Risk measurement**

We apply Banco Santander's approach to capital measurement and risk management for CRD IV. Santander UK Group Holdings plc is classified as a significant subsidiary of Banco Santander SA. For more on the CRD IV risk measurement of our exposures, see Banco Santander's Pillar 3 report. For more on our capital, see our Additional Capital and Risk Management Disclosures on our website: aboutsantander.co.uk.

### **Key metrics**

The main metrics we use to measure capital risk are CET1 capital ratio, and total capital ratio and UK leverage ratio. We continue to be in excess of overall capital requirements, minimum leverage requirements and minimum requirements for own funds and eligible liabilities (MREL).

### Stress testing

Each year we create a capital plan, as part of our ICAAP. We share our ICAAP with the PRA. The PRA then tells us how much capital (Pillar 2A), and of what quality, it thinks we should hold on top of our Pillar 1 requirements and buffer levels. We also develop a series of economic scenarios to stress test our capital needs and confirm that we have enough regulatory capital to meet our projected and stressed capital needs and to meet our obligations as they fall due.

In 2022, we developed a Climate Internal Scenario Analysis (CISA) to help understand better the potential impact of climate change on our business portfolios and balance sheet. Since then, we have invested in a strategic solution to deliver capability to run long-term horizon multi-scenario assessments which will inform future strategic decisions and enhance risk management capabilities (CISA Development). The model capability will support in exploring scenarios which would reflect a range of climate outcomes, covering shorter and longer-term (30-year) horizons and reflect physical and transition risks. The CISA outputs will form the basis of our future ICAAP exercises for climate risk and will help us prioritise our actions for the next five years.

We augment our regulatory minimum capital with internal buffers. We hold buffers to ensure we have enough time to take action against unexpected changes.

# **Key metrics**

CET1 capital ratio of 15.2% (2022: 15.2%)

Total qualifying regulatory capital of £14.8bn (2022: £14.5bn)

UK leverage ratio (T1 capital) of 5.1% (2022: 5.2%)

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### **Risk mitigation**

We designed our capital risk framework, policies and procedures to ensure that we operate within our Risk Appetite. We manage capital transferability between our subsidiaries in line with our business strategy, our risk and capital management policies, UK laws and regulations. There are no legal restrictions on us moving capital resources promptly, or repaying liabilities, between the Company and its subsidiaries except for distributions between Santander UK entities in the ring-fenced bank sub-group and Santander UK entities that are not members of the ring-fenced bank sub-group, where the PRA is required to assess the impact of proposed distribution prior to payment. For details on our Recovery framework in the event of a capital stress, see 'risk mitigation' in the 'Liquidity risk' section.

At 31 December 2023, Santander UK Group Holdings plc, Santander Financial Services plc and Santander Equity Investments Limited were party to a capital support deed entered into on 17 December 2021 and effective from 1 January 2022 (the Non-RFB Sub-Group Capital Support Deed). These parties were permitted by the PRA to form a core UK group as defined in the PRA Rulebook, a permission which expires on 31 December 2024. Exposures of Santander Financial Services plc, the regulated entity, to other members of the core UK group are exempt from large exposure limits that would otherwise apply and these exposures are risk-weighted at 0%. Where applicable this permission also provides for intra-group exposures to be excluded from the leverage exposure measure. The purpose of the Non-RFB Sub-Group Capital Support Deed is to facilitate the prompt transfer of available capital resources from, or repayment of liabilities by, the non-regulated party breached or was at risk of breaching its capital resources or risk concentrations requirements.

### **Risk monitoring and reporting**

We monitor and report regularly against our capital plan. We do this to identify any change in our business performance that might affect our capital. Each month, we also review the economic assumptions we use to create and stress test our capital plan. We do this to identify any potential reduction in our capital.

## **CAPITAL RISK REVIEW**

### Meeting evolving capital requirements

We target a CET1 management buffer of sufficient size to absorb volatility in CET1 deductions, capital supply and capital demand whilst remaining above the current and expected future regulatory CET1 requirement. Distribution restrictions would be expected to be applied if we were unable to meet both our minimum requirement, which consists of the Pillar 1 minimum plus Pillar 2A, the CRD IV buffers consisting of the Capital Conservation Buffer (CCB), the Countercyclical Capital Buffer (CCyB), and the Other Systemically Important Institutions Buffer (O-SII) at the level of the RFB group.

### Impact of IFRS 9 on regulatory capital

Our ECL methodology takes account of forward-looking data and covers a range of possible economic outcomes, and so provision movements may result in increased pro-cyclicality of risk-based capital and leverage ratios. However, the impact is currently mitigated by our surplus of IRB model regulatory expected losses over provisions for exposures using the IRB approach. For such exposures (which include residential mortgages) the adverse impact on CET1 capital of provision increases from reserve movements is offset by the related reduction of the negative CET1 capital adjustment for regulatory expected loss amounts. Also, the UK CRR transitional rules for the capital impact of IFRS 9 mean that adverse CET1 effects from increases in ECL-based provisions from the level of such provisions at 1 January 2018 are partly reduced until the end of 2024.

We reflect projections of ECL provisions in our capital position forecasting under base case and stress scenarios for ICAAP and capital management purposes. We also consider the dynamics of ECL in how we assess and manage capital risk. A period of economic instability, such as that seen in early 2020 due to the impacts of the Covid-19 pandemic, could significantly impact our results and our financial assets. It could also impact the amount of capital we have to hold. We take into account the volatility of ECL in our capital planning strategy.

### Bank of England stress testing

The results of the latest Bank of England stress test were released on 12 July 2023. As a result of the exercise, the Bank of England did not require Santander UK to undertake any actions. Before management actions, the CET1 capital ratio low-point of 11.3% is well above the hurdle rate of 8.1%. Additionally, the UK leverage ratio low-point of 4.1% without strategic management actions and 4.5% with strategic management actions is above the hurdle rate of 3.5%. The Bank of England's hurdle rate comprises the sum of minimum capital requirements (4.5% of RWA plus Pillar 2A for the CET1 ratio, and 3.25% of leverage exposure for the UK leverage ratio), applicable systemic buffers, and an adjustment to offset the pro-cyclical impacts of IFRS 9.

### Headroom of our CET1 capital ratio to our current MDA trigger level at 31 December 2023

At 31 December 2023, the headroom of our CET1 capital ratio of 15.2% to our 7% AT1 permanent write down (PWD) securities trigger was 8.2% of total RWAs or £5.7bn (2022: 8.2% of total RWAs or £5.8bn). Higher profit and a reduction in RWA exposure was partially offset by the dividends paid in 2023.

The headroom of our CET1 capital ratio to our current maximum distributable amount (MDA) trigger level at 31 December 2023 was:

|                                | Minimum |
|--------------------------------|---------|
|                                | %       |
| Pillar 1                       | 4.5     |
| Pillar 2A <sup>(1)</sup>       | 2.3     |
| Capital conservation buffer    | 2.5     |
| Countercyclical capital buffer | 2.0     |
| Current MDA trigger            | 11.3    |
| Headroom                       | 3.9     |
| CET1 capital ratio             | 15.2    |

(1) Santander UK's Pillar 2A regulatory requirement reduced by 1.6pp at 31 December 2023, This results in c.£2bn lower MREL requirements in 2024. Pillar 2A guidance is a point in time assessment.

#### Significant headroom to minimum capital requirements and MDA

We remain very strongly capitalised with significant headroom to minimum requirements and MDA trigger. The UK leverage ratio of 5.1% remained broadly stable and is well above regulatory requirements.

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### Key capital ratios

|                     | Santander | Santander UK Group Holdings plo |      |
|---------------------|-----------|---------------------------------|------|
|                     | 2         | 023                             | 2022 |
|                     |           | %                               | %    |
| CET1 capital ratio  |           | 5.2                             | 15.2 |
| AT1                 |           | 3.2                             | 3.1  |
| Tier 2              |           | 3.0                             | 2.1  |
| Total capital ratio |           | 21.4                            | 20.4 |

Total capital ratio increased to 21.4% (2022: 20.4%) as a result of higher total qualifying capital, lower RWA and Tier 2 issuances. The total subordination available to Santander UK plc senior unsecured bondholders was 21.5% (2022 :20.4%) of RWAs.

Return on assets - profit after tax divided by average total assets was 0.55% (2022: 0.48%).

### Summarised change in CET1 capital ratio

|                               | Change | CET1 Capital ratio |
|-------------------------------|--------|--------------------|
|                               | рр     | %                  |
| 1 January 2023                |        | 15.2               |
| Profit                        | +2.2pp |                    |
| Dividends on ordinary shares  | -1.1pp |                    |
| AT1 coupons                   | -0.2pp |                    |
| Special dividend              | -1.0рр |                    |
| Pension                       | -0.3рр |                    |
| Expected loss less provisions | -0.1pp |                    |
| RWA growth and other          | +0.5pp |                    |
| 31 December 2023              |        | 15.2               |

### 2023 compared to 2022

The CET1 capital ratio remained stable at 15.2%. Higher profit and a reduction in RWA exposure was partially offset by the dividends paid in 2023.

### Regulatory capital resources (audited)

This table shows our qualifying regulatory capital:

|  | 2023    | 2022    |
|--|---------|---------|
|  | £m      | £m      |
| CET1 capital instruments and reserves:   |         |         |
| - Capital instruments  | 7,060   | 7,060   |
| - Retained earnings  | 6,047   | 6,563   |
| <ul> <li>Accumulated other reserves and non-controlling interests</li> </ul>   | (337)   | (1,108) |
| CET1 capital before regulatory adjustments   | 12,770  | 12,515  |
| CET1 regulatory adjustments:   |         |         |
| <ul> <li>Additional value adjustments (unaudited)</li> </ul>   | (15)    | (18)    |
| - Goodwill (net of tax)  | (1,129) | (1,133) |
| - Other intangibles  | (349)   | (351)   |
| - Fair value reserves related to gains or losses on cash flow hedges <sup>(1)</sup>  | 335     | 1,116   |
| - Negative amounts resulting from the calculation of regulatory expected loss amounts (unaudited)                          | (595)   | (517)   |
| - Gains or losses on liabilities valued at fair value resulting from changes in own credit standing                        | (14)    | (27)    |
| - Defined benefit pension fund assets  | (520)   | (755)   |
| – NPE Backstop   | -       | (4)     |
| – Dividend accrual   | (3)     | (3)     |
| - IFRS 9 Transitional Adjustment (unaudited)   | 44      | 20      |
| CET1 capital   | 10,524  | 10,843  |
| AT1 capital instruments:   |         |         |
| – Capital instruments  | 2,196   | 2,196   |
| AT1 capital  | 2,196   | 2,196   |
| Tier 1 capital   | 12,720  | 13,039  |
| Tier 2 capital instruments:  |         |         |
| – Capital instruments  | 2,193   | 2,111   |
| <ul> <li>Amount of qualifying items subject to phase out from Tier 2</li> </ul>  | 193     | 207     |
| - Regulatory deductions for instruments issued by subsidiary undertakings or subject to CRDIV amortisation and repurchases | (331)   | (857)   |
| Tier 2 capital   | 2,055   | 1,461   |
| Total regulatory capital   | 14,775  | 14,500  |

(1) From H223, amount includes  $\pm$ 1.3m for cashflow hedge reserves FVOCI.

### 2023 compared to 2022

We paid £1.5bn interim dividends (2022: £1.0bn), £750m (2022: £300m) of which was a special dividend.

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| 5 1              | 1 5                                       |            |             |                  |                         |                            |

### Movements in regulatory capital

|   | CET1 capital | AT1 capital | Tier 2 capital | Total  |
|---|--------------|-------------|----------------|--------|
|   | £m           | £m          | £m             | £m     |
| At 1 January 2023   | 10,843       | 2,196       | 1,461          | 14,500 |
| - Retained earnings   | (516)        | _           | _              | (516)  |
| <ul> <li>Other reserves and non-controlling interests<sup>(1)</sup></li> </ul>                      | 770          | _           | _              | 770    |
| <ul> <li>Additional value adjustments (unaudited)</li> </ul>  | 3            | _           | _              | 3      |
| – Goodwill (net of tax)   | 4            | _           | _              | 4      |
| – Other intangibles   | 2            | _           | _              | 2      |
| – Fair value reserves related to gains and losses on cash flow hedges $^{(1)}$                      | (780)        | _           | _              | (780)  |
| - Negative amounts resulting from the calculation of regulatory expected loss amounts (unaudited)   | (78)         | _           | _              | (78)   |
| – Gains or losses on liabilities valued at fair value resulting from changes in own credit standing | 13           | _           | _              | 13     |
| <ul> <li>Defined benefit pension fund assets</li> </ul>   | 235          | _           | _              | 235    |
| – NPE Backstop  | 4            | _           | _              | 4      |
| – Capital instruments   | -            | _           | 82             | 82     |
| – IFRS 9 Transitional Adjustment (unaudited)  | 24           | _           | _              | 24     |
| <ul> <li>Amount of qualifying items subject to phase out from Tier 2</li> </ul>                     | -            | _           | (14)           | (14)   |
| - Deductions for instruments issued by subsidiary undertakings or subject to CRD IV amortisation    | -            | _           | 526            | 526    |
| At 31 December 2023   | 10,524       | 2,196       | 2,055          | 14,775 |

(1) From H223, amount includes  $\pm$ 1.3m for cashflow hedge reserves FVOCI.

In line with the position of the Basel Committee views following the outbreak of the Covid-19 pandemic, the UK adopted revised IFRS 9 transitional adjustment rules which apply a higher level of transitional relief to capital following rises in IFRS 9 provisions.

The original transitional adjustments consisted of a Static component, which was impacted on 1 January 2018 and a Dynamic component with changes in provisions for non-impaired assets made after 1 January 2018. A transitional factor was applied to the Dynamic component to determine the level of offset that was available over time (95% in 2018, 85% in 2019, 70% in 2020, 50% in 2021 and 25% in 2022).

The revisions to the transitional adjustment are part of the 'Quick fix' CRR amendments which have been in force from 27 June 2020. They have involved dividing the original Dynamic component into two parts – creating an 'old' component for provision changes from 1 January 2018 to 1 January 2020, and then a new Dynamic component for provision changes from 1 January 2020 and applying a revised higher transitional factor to this latter component, with an extended transitional period lasting until the end of 2024.

### CET1, AT1 and Tier 2 regulatory adjustments

These are adjustments required by CRD IV.

### AT1 capital

The £750m Fixed Rate Reset Perpetual AT1 Capital Securities (net of issuance costs), the £800m Perpetual Capital Securities and the £500m Perpetual Capital Securities we have issued since 2017 fully meet the CRD IV AT1 capital rules.

### Tier 2 capital

These are fully CRD IV eligible Tier 2 instruments under CRD IV.

The adjustments are:

- Derivatives netting and potential future exposure: where a qualifying netting agreement is in place netting is allowed for leverage purposes. This is partially offset by including the Potential Future Exposure (PFE) we use to calculate EADs
- Securities financing current exposure add-on: we include an add-on for securities financing transactions to show current exposure for leverage purposes
- Removal of IFRS netting: where netting of assets and liabilities is allowed under IFRS, but not under the Basel rules, we remove it for leverage purposes
- Removal of qualifying central banks claims: permitted under PRA Rulebook, but under CRD IV rules the exposure measure does not allow the removal of qualifying central bank deposits or claims
- Commitments calculated in accordance with Basel Committee Leverage Framework: we add the gross value of off-balance sheet commitments for leverage purposes after we apply regulatory credit conversion factors
- CET1 regulatory adjustments: where we have deducted assets from CET1, they can be deducted for leverage purposes.

### MREL recapitalisation

At 2023, we had outstanding £11.8bn of MREL compliant senior unsecured bonds.

Our forward-looking MREL recapitalisation plan assumes the Pillar 2A requirement remains at 4.13% and is calculated using RWA, leverage exposures and exchange rates at 31 December 2023. Based on this set of assumptions, our MREL requirements are driven by our RWAs. Santander UK's indicative MREL requirements including combined buffer requirements are currently circa £21bn from 31 December 2022.

In addition to meeting our minimum requirement, we intend to have an MREL recapitalisation management buffer in excess of the value of Santander UK Group Holdings plc senior unsecured securities that are due to become MREL ineligible over the following six months, plus a buffer for foreign exchange movements.

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**Risk-weighted assets** The tables below are consistent with our regulatory filings for 31 December 2023 and 31 December 2022.

|                                | 2023 | 2022 |
|--------------------------------|------|------|
| RWAs by risk                   | £bn  | £bn  |
| Credit risk                    | 60.2 | 63.0 |
| Counterparty risk              | 0.7  | 0.7  |
| Market risk                    | 0.4  | 0.3  |
| Operational risk               | 7.8  | 7.2  |
|                                | 69.1 | 71.2 |
|                                | 2023 | 2022 |
| RWAs by segment                | £bn  | £bn  |
| Retail and Business Banking    | 43.2 | 44.6 |
| – Mortgages                    | 32.8 | 35.0 |
| – Everyday Banking             | 10.4 | 9.6  |
| Consumer Finance               | 7.4  | 7.3  |
| Corporate & Commercial Banking | 13.6 | 14.0 |
| Corporate Centre               | 4.9  | 5.3  |
|                                | 69.1 | 71.2 |

|                           | Credit/<br>counterparty |             | Operational |       |
|---------------------------|-------------------------|-------------|-------------|-------|
|                           | risk                    | Market risk | risk        | Total |
| Movements in RWAs by risk | £bn                     | £bn         | £bn         | £bn   |
| At 1 January 2023         | 63.7                    | 0.3         | 7.2         | 71.2  |
| Asset size                | (2.9)                   | 0.1         | 0.6         | (2.2) |
| Asset quality             | 0.2                     | -           | -           | 0.2   |
| Model updates             | 0.1                     | -           | -           | 0.1   |
| Methodology and policy    | 0.3                     | _           | -           | 0.3   |
| Other                     | (0.5)                   | -           | -           | (0.5) |
| At 31 December 2023       | 60.9                    | 0.4         | 7.8         | 69.1  |

### 2023 compared to 2022

RWAs decreased with lower mortgage lending and active balance sheet management.

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### Regulatory leverage

|  | 2023    | 2022    |
|--|---------|---------|
|  | £m      | £m      |
| Regulatory exposure                          | 247,214 | 248,602 |
| End-point Tier 1 capital <sup>(1)</sup>      | 12,533  | 12,863  |
| UK leverage ratio                            | 5.1%    | 5.2%    |
| BBLS lending excluded from leverage exposure | (1,828) | (2,564) |

(1) Includes deductions and AT1 adjustment permitted under the recommendation from the Financial Policy Committee on 25 July 2016.

Under the PRA rules, we adjust our total assets per the Consolidated Balance Sheet to calculate our regulatory exposure for leverage purposes. We do this as follows:

|  | 2023     | 2022     |
|--|----------|----------|
|  | £m       | £m       |
| Total assets per the Consolidated Balance Sheet                              | 282,083  | 292,243  |
| Derivatives netting and potential future exposure                            | (252)    | (1,305)  |
| Securities financing current exposure add-on                                 | 778      | 371      |
| Removal of IFRS netting  | 805      | 923      |
| Removal of qualifying central bank claims                                    | (42,351) | (49,199) |
| Commitments calculated in accordance with Basel Committee Leverage Framework | 7,275    | 6,971    |
| CET1 regulatory adjustments  | (1,124)  | (1,402)  |
|  | 247,214  | 248,602  |

The adjustments are:

- Derivatives netting and potential future exposure: where a qualifying netting agreement is in place netting is allowed for leverage purposes. This is partially offset by including the Potential Future Exposure (PFE) we use to calculate EADs
- Securities financing current exposure add-on: we include an add-on for securities financing transactions to show current exposure for leverage purposes
- Removal of IFRS netting: where netting of assets and liabilities is allowed under IFRS, but not under the Basel rules, we remove it for leverage purposes
- Removal of qualifying central banks claims: permitted under the recommendation of the Financial Policy Committee (FPC) on 25 July 2016, but under CRD IV rules the exposure measure does not allow the removal of qualifying central bank deposits or claims
- Commitments calculated in accordance with Basel Committee Leverage Framework: we add the gross value of off-balance sheet commitments for leverage
  purposes after we apply regulatory credit conversion factors
- CET1 regulatory adjustments: where we have deducted assets from CET1, they can be deducted for leverage purposes.

### Distributable items

Distributable items are equivalent to distributable profits under the UK Companies Act 2006. The distributable items of Santander UK Group Holdings plc under CRD IV at 31 December 2023 and 31 December 2022, and movements in the period, were as follows:

|   | 2023    | 2022    |
|---|---------|---------|
|   | £m      | £m      |
| At 1 January                                  | 4,307   | 4,262   |
| Dividends approved:                           |         |         |
| – AT1 Capital Securities                      | (133)   | (143)   |
| - Tax on above item                           | 25      | 27      |
| - Ordinary shares                             | (1,538) | (1,013) |
| Dividends receivable:                         |         |         |
| - Investment in AT1 Capital Securities        | 123     | 133     |
| – Tax on above item                           | (23)    | (25)    |
| - Investment in ordinary shares of subsidiary | 1,562   | 1,079   |
| Other income statement items (Company)        | (8)     | (13)    |
| At period end                                 | 4,315   | 4,307   |

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# Market risk

### **Overview**

Market risk comprises non-traded market risk and traded market risk.

Non-traded market risk is the risk of loss of income, economic or market value due to changes to interest rates in the non-trading book or to changes in other market risk factors (e.g. credit spread and inflation risk), where such changes would affect our net worth through an adjustment to revenues, assets, liabilities, and off-balance sheet exposures in the non-trading book.

Traded market risk is the risk of changes in market factors that affect the value of the positions in the trading book. We have no significant traded market risk exposure.

In this section, we set out which of our assets and liabilities are exposed to non-traded and traded market risk. Then we explain how we manage these risks and discuss our key market risk metrics.

**Key metrics** 

Net Interest Income (NII) sensitivity to +100bps was  $\pm$ 218m and to -100bps was  $\pm$ (220)m (2022:  $\pm$ 238m and  $\pm$ (194)m).

Economic Value of Equity (EVE) sensitivity to +100bps was  $\pounds(303)m$  and to -100bps was  $\pounds267m$  (2022:  $\pounds(501)m$  and  $\pounds651m$ ).

# BALANCE SHEET ALLOCATION BY MARKET RISK CLASSIFICATION (AUDITED)

We classify all our assets and liabilities exposed to market risk as non-traded market risk, except for certain portfolios that we must classify as trading books for regulatory purposes (such as selling derivatives or derivative-based products to clients), of which we must fair value for accounting reasons (such as assets in the eligible liquidity pool). For accounting purposes, we classify all derivatives as held for trading unless they are designated as being in a hedging relationship. For more, see Note 11 to the Consolidated Financial Statements.

# NON-TRADED MARKET RISK

## OUR KEY NON-TRADED MARKET RISKS (audited)

Non-traded market risk mainly comes from providing banking products and services to our customers, as well as our structural balance sheet exposures. It arises in all our business segments. In Retail and Business Banking, Consumer Finance and Corporate & Commercial Banking, it is a by-product of us writing customer business and we transfer most of these risks to Corporate Centre to manage. The only types of non-traded market risk that we keep in Retail and Business Banking, Consumer Finance and Corporate & Commercial Banking are short-term mismatches due to forecasting variances in prepayment and launch risk. This is where customers repay their loans earlier than their expected maturity date or do not take the expected volume of new products. Corporate Centre also manages our structural balance sheet exposures, such as foreign exchange and Income Statement volatility risk.

Our key non-traded market risks are:

| Key risks                        | Description  |
|----------------------------------|--|
| Interest rate risk               | Yield curve risk: comes from timing mismatches in repricing fixed and variable rate assets, liabilities and off-balance sheet instruments. It also comes from investing non-rate sensitive liabilities in interest-earning assets.   |
|                                  | Basis risk: comes from pricing assets using a different rate index to the liabilities that fund them. We are exposed to basis risks associated with<br>Bank of England bank rate, reserve rate linked assets we deposit with central banks, and the Sterling Overnight Index Average (SONIA) rate.<br>Since the cessation of LIBOR at the end of 2021, basis risk exposure has been immaterial.          |
| Spread risk                      | Spread risk arises when the value of assets or liabilities which are accounted for at fair value (either through Other Comprehensive Income or through Profit and Loss) are affected by changes in the credit spread. We measure these spreads as the difference between the discount rate we use to value the asset or liability, and an underlying interest rate curve.                                |
| Foreign exchange risk            | Our banking businesses operate mainly in sterling markets, so we do not create significant foreign exchange exposures. The only exception to this is money we raise in foreign currencies. For more on this, see 'Wholesale funding' in the 'Liquidity risk' section.  |
| Income statement volatility risk | We measure most of the assets and liabilities in our banking book balance sheet at amortised cost. We sometimes manage their risk profile by<br>using derivatives. As all derivatives are accounted for at fair value, the mismatch in their accounting treatment can lead to volatility in our<br>Income Statement. This happens even if the derivative is an economic hedge of the asset or liability. |

# NON-TRADED MARKET RISK MANAGEMENT

### **Risk appetite**

Our Structural and Market Risk framework sets out our high-level arrangements and standards to manage, control and oversee non-traded market risk, and is part of our overall Risk Framework. Our Risk Appetite sets the controls, risk limits and key risk metrics for non-traded market risk. We show risk appetite by the income and value sensitivity limits we set in our Risk Appetite, at both Santander UK and Banco Santander group levels.

### **Risk measurement**

We mainly measure our exposures with NII and EVE sensitivity analysis. We support this with VaR risk measures and stress testing. We also monitor our interest rate repricing gap. We regularly review our risk models and metrics including underlying model assumptions to ensure they continue to reflect the risks inherent in the current rate environment and regulatory expectations.

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### NII and EVE sensitivities (audited)

The calculations for NII and EVE sensitivities to interest rate moves involve many assumptions, including expected customer behaviour (such as early repayment of loans) and the projected evolution and repricing of our balance sheet. These assumptions are a key part of our overall control framework, so we update and review them regularly. Our NII and EVE sensitivities include the interest rate risk from all our banking book positions. Our banking book positions generate almost all our reported net interest income.

#### Net Interest Income (NII) sensitivity

- NII sensitivity is an income-based measure we use to forecast the changes to interest income and interest expense in different scenarios. It gives us a combined impact on net interest income over a given period usually 12 or 36 months.
- We calculate NII sensitivity as the change in NII for a defined set of instantaneous parallel and non-parallel shifts in the yield curve.

### EVE sensitivity

- We calculate EVE sensitivity as the change in the net present value of all the interest rate sensitive items in the banking book balance sheet for a defined set of instantaneous parallel and non-parallel shifts in the yield curve.

#### The limitations of sensitivities

We use sensitivities to measure the impact of standard, instantaneous, parallel shifts in relevant yield curves. The advantage of using standard parallel shifts is they generally give us a constant measure of the size of our market risk exposure, with a simple and consistent stress. We also run non-parallel stress tests, to calculate the impact of some plausible non-parallel scenarios, and over various time periods for income stresses, usually one or three years.

### Value at Risk (VaR) (audited)

VaR

- VaR indicates the losses that we might suffer because of unfavourable changes in the markets under normal (non-stressed) market conditions.
- We run a historical simulation using historical daily price moves to find how much we might lose, normally at a 99% confidence level.

### The limitations of VaR

VaR is a useful and important market standard measure of risk, but it does have some limitations. These include:

- VaR assumes what happened in the past is a reliable way to predict what will happen in the future. This may not always be the case
- VaR is based on positions at the end of the business day so it doesn't include intra-day positions
- VaR does not predict how big the loss could be on the 1% of trading days that it is greater than the VaR
- Using a time horizon of one day means VaR does not tell us everything about exposures that we cannot liquidate or hedge within a day, or products with infrequent pricing.

### Back-testing - comparing VaR estimates with reality

To check that the way we estimate VaR is reasonable, we back-test our VaR by comparing it against both actual and hypothetical profits and losses, using a one-day time horizon. Back-testing allows us to identify exceptions – times when the predictions were out of line with what happened. We can then look for trends in these exceptions, which can help us decide whether we need to recalibrate our VaR model.

#### Stress testing

Stress testing is an essential part of our risk management. It helps us to measure and evaluate the potential impact on portfolio values of more extreme, although plausible, events or market moves. We express limits as on how much we could lose in a stress event, and this restricts how much risk we take.

#### Stress testing scenarios

Simple stress tests (like parallel shifts in relevant curves) give us clear measures of risk and a consistent starting point for setting limits. More complex, multi-factor and multi-time period stress tests give us information about specific potential events. They can also test outcomes that we might not capture through parallel stresses or VaR-type measures. We use stress tests to estimate losses in extreme market events beyond the confidence level used in VaR models.

We can adapt our stress tests to reflect concerns such as climate change risk, other macroeconomic and geopolitical events or changing market conditions. We run individual business area stresses and Santander UK-wide scenarios.

### Other ways of measuring risk

As well as using sensitivities and stress tests, we can measure non-traded market risk using net notional positions. This can give us a simple view of our exposure, although we generally need to combine it with other risk measures to cover all aspects of a risk profile, such as projected changes over time. Other metrics we can use include Earnings at Risk (EaR). EaR is like VaR but captures changes in income rather than value.

### Risk mitigation (audited)

We typically hedge the interest rate risk of the securities we hold for liquidity and investment purposes with interest rate swaps. We retain spread exposures, and these are the key drivers of the VaR and stress tests we use to assess the risk of the portfolio. We mitigate Income Statement volatility mainly through hedge accounting. We monitor any hedge accounting ineffectiveness that might lead to Income Statement volatility with a VaR measure and trigger, reported monthly. For our accounting policies for derivatives and hedge accounting, see Note 1 to the Consolidated Financial Statements.

We hedge our foreign currency funding positions back to sterling, so our foreign exchange positions tend to be residual exposures that remain after hedging. These exposures could be, for example, to 'spot' foreign exchange rates or to cross currency basis. We monitor foreign exchange risk against absolute net exposures and VaR-based limits and triggers.

For more on this, see 'Funding strategy' and 'Term issuance' in the 'Liquidity risk' section.

### Risk monitoring and reporting (audited)

We monitor our non-traded market risks using NII and EVE sensitivities, VaR and stress tests. We report them against limits and triggers to senior management daily and to ALCO and ERCC each month. The VaR we report captures all key sources of volatility (including interest rate and spread risks) to fully reflect potential volatility.

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# NON-TRADED MARKET RISK REVIEW

### Interest rate risk Yield curve risk

The table below shows how our net interest income would be affected by a 100bps parallel shift (both up and down) applied instantaneously to the yield curve at 31 December 2023 and 31 December 2022. Sensitivity to parallel shifts represents the amount of risk in a way that we think is both simple and scalable.

| 2023    |         | 2022    |         |
|---------|---------|---------|---------|
| +100bps | -100bps | +100bps | -100bps |
| £m      | £m      | £m      | £m      |
| 218     | (220)   | 238     | (194)   |
| (303)   | 267     | (501)   | 651     |

(1) Based on modelling assumptions of repricing behaviour.

### Interest rate repricing gap

The table below shows the interest rate repricing gap of our balance sheet by repricing buckets.

|                   | 3 months | 1 year   | 3 years  | 5 years | >5years | Not sensitive | Total   |
|-------------------|----------|----------|----------|---------|---------|---------------|---------|
| 2023              | £m       | £m       | £m       | £m      | £m      | £m            | £m      |
| Assets            | 108,319  | 49,315   | 81,018   | 41,265  | 5,708   | 14,738        | 300,363 |
| Liabilities       | 120,593  | 51,186   | 55,143   | 46,755  | 2,558   | 25,006        | 301,241 |
| Off-balance sheet | 11,389   | 2,329    | (14,678) | (316)   | 2,154   | _             | 878     |
| Net gap           | (885)    | 458      | 11,197   | (5,806) | 5,304   | (10,268)      | -       |
|                   |          |          |          |         |         |               |         |
| 2022              |          |          |          |         |         |               |         |
| Assets            | 106,980  | 44,748   | 79,006   | 52,489  | 5,249   | 14,123        | 302,595 |
| Liabilities       | 135,801  | 30,262   | 58,526   | 51,161  | 3,833   | 25,023        | 304,606 |
| Off-balance sheet | 31,378   | (16,133) | (16,972) | 723     | 3,015   | —             | 2,011   |
| Net gap           | 2,557    | (1,647)  | 3,508    | 2,051   | 4,431   | (10,900)      | _       |

### Spread risk

The table below shows the risk metrics covering the portfolios of securities we hold for liquidity and investment purposes.

|                                 | 2023 | 2022 |
|---------------------------------|------|------|
|                                 | £m   | £m   |
| VaR                             | 5    | 3    |
| Worst three month stressed loss | 86   | 46   |

We regularly review our risk models and metrics including the scenarios and underlying modelling assumptions we use, to ensure they continue to reflect the risks in the current economic environment, and incorporate regulatory expectations.

### 2023 compared to 2022

NII Sensitivity is adversely exposed to down-shock scenarios driven by margin compression of core liabilities, offset by the structural position. The 1 year NII sensitivity to a -100bps stress increased slightly to  $\pounds(220)$ m (2022:  $\pounds(194)$ m).

EVE sensitivity is adversely exposed to rising interest rate scenarios. The sensitivity to a +100bps stress reduced to  $\pounds(303)m(2022 : \pounds(501)m)$  mainly reflecting the overall reduction in the structural position relative to non-rate sensitive liabilities.

Spread risks are from the Eligible Liquidity Pool. The increase in the stress result was mainly from increases in covered bond positions. These increased spread income compared with government bonds, and we penalise the increased risk they present by applying larger shocks in our stress scenarios.

# TRADED MARKET RISK

We have no significant traded market risk exposure. Our only exposure to traded market risk comes from providing permitted financial services to permitted customers, in our main Ring-Fenced Bank, Santander UK plc. Our exposures are affected by market movements in interest rates, credit spreads, and foreign exchange rates. Traded market risk can reduce our net income. We hedge risks from client trades, and our books are as close to back-to-back as possible, with market risk hedged with Banco Santander SA or CCPs. This is required by Banking Reform legislation. Santander UK plc has two trading desks. The Link Desk transacts derivatives with our corporate clients that are permitted under the ring-fencing regime. The Retail Structured Products desk (RSP) sells investments to retail investors, through our UK branches and other channels. We calculate market risk capital using standard rules.

The Internal VaR for exposure to traded market risk at 31 December 2023 was less than £1m (2022: less than £1m).

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# Pension risk

### **Overview**

Pension risk is the risk caused by our statutory contractual or other liabilities with respect to a pension scheme (whether set up for our employees or those of a related company or otherwise). It also refers to the risk that we will need to make payments or other contributions with respect to a pension scheme due to some other reason.

In this section, we explain how we manage and mitigate pension risk, including our investment and hedging strategies. We also discuss our key metrics and developments in the year.

# **OUR KEY PENSION RISKS**

### Sources of risk

Pension risk is one of our key financial risks. Santander UK plc is the sponsor of the Santander (UK) Group Pension Scheme (the Scheme), a defined benefit scheme. Our risk is that over the long-term the Scheme's assets are not enough to meet its liabilities as they fall due. If this happens, we could have to (or choose to) make extra contributions. We might also need to hold more capital to reflect this risk.

The Scheme, risk metrics and regulatory capital can be sensitive to changes in the assumptions of the key risk factors shown below.

| Key risks          | Description   |
|--------------------|---|
| Interest rate risk | The risk that a decrease in (long-term) interest rates causes an increase in the value of the Scheme's liabilities that are not matched by an increase in the value of its assets.  |
| Inflation risk     | Annual pension increases are directly linked to RPI or CPI. The risk is that an increase in inflation causes an increase in the value of the Scheme's liabilities that are not matched by an increase in the value of its assets.   |
| Longevity risk     | The Scheme's liabilities are in respect of current and past employees and are expected to stretch beyond 2080 due to the long-term nature of the obligation. Therefore, the Scheme's liabilities are also impacted by changes to the life expectancy of Scheme members over time. |
| Investment risk    | The risk that the return on the Scheme's assets is insufficient to meet the liabilities.  |

For more on our defined benefit schemes, including sensitivity analysis of our key actuarial assumptions, see Note 30 to the Consolidated Financial Statements.

### **Defined contribution schemes**

We also have defined contribution schemes for some of our employees. These schemes carry far less market risk for us, although we are still exposed to operational and reputational risks. For more on our defined contribution schemes, see Note 30 to the Consolidated Financial Statements.

### The impact of our defined benefit schemes on capital

We take account of the impact of pension risk on our capital as part of our planning and stress testing process, considering measures such as the impact on CET1 and Pillar 2A, and also where relevant the impact on the related measures such as the leverage ratio.

Our defined benefit pension schemes affect capital in two ways:

- We treat an IAS 19 deficit as a liability on our balance sheet. We recognise deficit movements in Other Comprehensive Income, so this reduces shareholders' equity and CET1 capital. We treat an IAS 19 surplus as an asset. This increases shareholders' equity, but it is deducted in determining CET1 capital. An IAS 19 surplus/deficit is partially offset by a deferred tax liability/asset. These may be recognised for calculating CET1 capital depending on our overall tax position.
- The PRA takes pension risk into account in the Pillar 2A capital assessment in the annual ICAAP exercise. Pillar 2A is part of our overall regulatory requirement for CET1 capital, Tier 1 capital and total capital. For more on our regulatory requirements, see the 'Capital risk' section.

## PENSION RISK MANAGEMENT

#### Scheme governance

For details of how the Scheme is governed and operates, see Note 30 to the Consolidated Financial Statements.

### **Risk appetite**

Our Risk Appetite is a key consideration in all decisions and risk management activities related to the Scheme. Our pension risk appetite is reviewed by our Pensions Committee at least once a year. It is then sent to the Board for approval. We measure pension risk on both a technical provisions (funding) basis and an accounting (IAS 19) basis. We manage pension risk on both the accounting and the funding basis. Both bases are inputs into our capital calculations.

### Risk measurement

Our key risk metrics include:

| Key risk metrics        | Description   |
|-------------------------|---|
| Funding Deficit at Risk | We use a VaR and a forward-looking stress testing framework to model the Scheme's assets and liabilities to show the potential deterioration in the funding position. |
| Required Return         | This estimates the return required from the Scheme's assets each year to reach a pre-defined funding target by a fixed date in the future.                            |
| Pensions Volatility     | We use a VaR and a forward-looking stress testing framework to model the volatility in the pension-related capital deduction.   |

The Scheme invests in certain assets whose values are not based on market observable data, such as investments in private equity funds and property. See Note 30 to the Consolidated Financial Statements for more details. The risks of these assets are included in the metrics described above.

We perform stress tests for regulators, including for ICAAPs and PRA stress tests. For more on our stress testing, see the 'Risk governance' section.

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# **Key metrics**

Funding Deficit at Risk was £980m (2022: £860m)

Funded defined benefit pension scheme accounting surplus was £723m (2022: £1,051m)

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|                  |   |            |             |                  |                         |                            |

Climate change scenario testing was developed in 2021 giving us the capacity to simulate risk exposures over an extended time horizon. We are making further refinements, planned for delivery in 2024. The Trustee adopted a target of net zero by 2050. This target is factored into Trustee decision making.

### **Risk mitigation**

The key tools we use to maintain the above key risk metrics within appetite are:

| Key tools                                  | Description   |
|--|---|
| Investment strategies                      | The Trustee developed the following investment objectives to reflect their main duty to act in the best interests of Scheme beneficiaries:  |
|  | <ul> <li>To maintain a diversified portfolio of assets of appropriate quality, security, liquidity and profitability to generate income and capital growth to meet, with new contributions from members and employers, the cost of current and future benefits that the Scheme provides</li> <li>To limit the risk that the assets fail to meet the liabilities</li> <li>To invest in a manner appropriate to the nature and duration of the expected future retirement benefit payments under the Scheme</li> <li>To minimise the Scheme's long-term costs by maximising asset returns net of fees and expenses whilst reflecting the objectives above.</li> </ul> |
| Hedging strategies                         | The Trustee employs asset-liability matching arrangements including the use of liability driven investment strategies, and has a hedging strategy to reduce key market risks, mainly interest rate and inflation risk, but also currency risk. We monitor available collateral and liquidity with the objective of ensuring we have sufficient collateral and/or liquidity available to meet any margin calls.  |
| Environmental, social and governance (ESG) | The Trustee has established a Sustainability Committee which is responsible for overseeing the Scheme's policies, regulatory obligations and priorities in respect of climate change and wider ESG related matters.   |

We look at the impact on our risk metrics when determining the appropriateness of the investment and hedging strategies.

### **Risk monitoring and reporting**

We monitor pension risk each month and report on it at Pension Risk Forum, ERCC, Pensions Committee and, where thresholds are exceeded (or likely to be), to the Board Risk Committee and the Board in line with our pension risk appetite. This also includes quarterly monitoring of corporate credit exposures to assess any concentrations of risk. We discuss any remedial action with the Trustee. In addition, we monitor the performance of third parties who support the valuation of the Scheme's assets and liabilities.

### PENSION RISK REVIEW

#### 2023 compared to 2022

The underlying level of risk in the Scheme was broadly unchanged in 2023. The Scheme gradually reduced illiquid assets and purchased corporate bonds. The reduction in illiquid assets is expected to continue in 2024.

Collateral and liquidity reporting enhancements started in 2022 and continued into 2023. In the second half of 2023, long-term gilt yields reached similar levels to those seen during the gilt market turmoil in the autumn of 2022. The Scheme's collateral and liquidity position were monitored closely. They remained well above trigger levels that would have required consideration of asset sales or other actions.

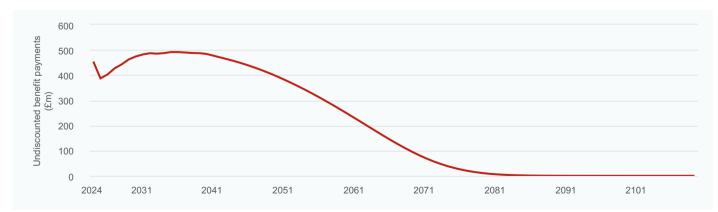
We also monitor the potential impact from variations in the IAS 19 position of CET1 capital. There was a moderate impact on CET1 capital caused by movements in the IAS 19 position in the year. For more on the impact of our defined benefit schemes on capital, see the 'Capital risk' section.

### Accounting position

The accounting position deteriorated in 2023. The Scheme sections in surplus had an aggregate surplus of £723m at 31 December 2023 (2022: £1,051m) while there was one section which had a deficit of £41m at 31 December 2023 (2022: none). The overall funded position was a £682m surplus (2022: £1,051m surplus). There were also unfunded liabilities of £25m at 31 December 2023 (2022: £25m). The overall deterioration was mainly due to the decrease in credit spreads in 2023, which increased the value of the liabilities. There remains considerable market uncertainty and our position could change materially over a short period. For more on our pension schemes, including the asset allocation and our accounting assumptions, see Note 30 to the Consolidated Financial Statements.

### Maturity profile of undiscounted benefit payments

The Scheme's obligation to make benefit payments extends over the long-term. This is expected to stretch beyond 2080. The graph below shows the maturity profile of the undiscounted benefit payments expected to be paid from the Scheme over its life at 31 December 2023:



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# Strategic and business risk

## Overview

Strategic and business risk is the risk of significant loss or underperformance against planned objectives; damage arising from strategic decisions or their poor implementation; an inability to adapt to external developments that impact the long-term interests of our key stakeholders.

In this section, we describe our key strategic and business risks and explain how we manage them. We also describe developments in the year.

# OUR KEY STRATEGIC AND BUSINESS RISKS

Strategic and business risk could impact our long-term success if it caused our business model to become out of date, ineffective, or inconsistent with our goals. This could happen if we fail to identify threats arising from the economy, regulation, competitors and/or changes in technology and customer expectations. It could also arise if we misjudge our capabilities, or the ability to implement our strategy, or pursue initiatives that do not fit with our business model or miss opportunities we could benefit from.

# STRATEGIC AND BUSINESS RISK MANAGEMENT

| Risk management               | Description   |
|-------------------------------|---|
| Risk appetite                 | We have a low to moderate appetite for strategic and business risk. This limits the risks we are prepared to take to achieve our strategic objectives and is aligned to our balanced, customer-centric business model.  |
| Risk measurement              | Our Board and senior management regularly review potential risks in our operations and plans to ensure we stay within risk appetite.  |
| Risk mitigation               | We manage strategic and business risk by having a clear and consistent strategy that takes account of external factors and our own capabilities. We have an effective planning process which ensures we adapt our strategy to reflect changes in key risks and opportunities. |
| Risk monitoring and reporting | We closely track our business environment, including long-term trends that might affect us in the future. As part of this, we report a range of indicators. These include our KPIs as set out in the 'Strategic report'.  |

# STRATEGIC AND BUSINESS RISK REVIEW

### 2023 compared to 2022

These risks remain challenging to manage, due to the competitive market environment in both mortgage and savings markets, alongside elevated Government and regulatory focus, given cost of living issues facing customers. In 2024 our focus is shifting from Inflationary and Supply Chain Pressures to the risk of Margin Compression as a Top Risk. Markets are currently indicating a peak in the bank rate cycle, and our ALCO has approved a strategy to manage and mitigate this risk.

Our business environment is constantly changing, and this affects how we do business. In 2023, there were multiple macro challenges, such as low growth worsened by geo-political tensions in Ukraine and the Middle East, high inflation and interest rates. These continued to put pressure on households and caused house prices to fall. Against this backdrop, we proactively contacted 2.5 million customers in 2023 to offer support with the increased cost of living. We also continued to provide help through our Financial Support Hub, financial health checks, budget planning and management tools. We also completed our Transformation programme, which was one of the most ambitious savings programmes in the UK market, with a focus on efficiency to compensate for inflationary pressures. We will now begin the next phase of our transformation with focus on improved customer experience, simplification, automation and digitalisation.

Competitive pressure increased in 2023 as asset and deposit growth stalled. We managed the business for margin and profitability, deleveraging mortgages in a softer market while carefully managing liabilities volumes and pricing. We launched multiple new products taking into account the needs of our customers. These included Edge Up, the only current account in the market to offer cashback on both debit card spending and direct debits, the market leading Easy Access Saver Pulse, the cahoot simple saver, and the new Private current account. We also enhanced our apps so that mortgage customers can track their mortgage application and manage their homes through the My Home Manager function. In Corporate and Commercial Banking, we now support over 1,200 clients with their international growth aspirations through Santander Navigator. This is a portal that allows our clients to identify growth opportunities, navigate bureaucratic challenges and optimises logistics, connecting them with industry experts and key businesses.

We successfully delivered the Consumer Duty mandate for our front book products and are on track to do the same for back book products by July 2024. We continue to face a demanding regulatory agenda and have started multiple projects to ensure regulatory compliance, while keeping good customer outcomes at the heart of everything we do.

We have an ambition to be net zero by 2050. We are working with our customers to ensure that we support them to make the green transition in a fair and equitable way. In 2023, we updated our climate strategy and created a Transition Plan that highlights the action required to reach net zero target by 2050. We also set up a Green Finance taskforce to combine ongoing and future Green Finance initiatives and ensure delivery of our green finance public commitments.

As a result, throughout 2023 we kept our customers at the centre of everything that we do, while building a responsible and sustainable business.

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# **Reputational risk**

### **Overview**

Reputational risk is the risk of damage to the way our reputation and brand are perceived by the public, clients, government, colleagues, investors, or any other interested party.

In this section, we describe our key reputational risks and explain how we manage them. We also describe developments in the year.

# OUR KEY REPUTATIONAL RISKS

Reputational risks can arise from internal and external factors. We seek to manage our reputation proactively, underpinned by our aim to be a responsible bank, and through our reputational risk framework. Reputational risk is not static; today's decisions may be judged by different standards tomorrow. We build this into our risk culture, evaluation and sanction procedures.

# **REPUTATIONAL RISK MANAGEMENT**

| Risk management               | Description  |
|-------------------------------|--|
| Risk appetite                 | We have a low appetite for reputational risk, which is agreed by the Board at least each year.   |
| Risk measurement              | We assess our exposure to reputational risk daily. We base this on expert judgement and analysis of social, print, and broadcast media, and the views of political and market commentators. We also commission independent third parties to analyse our activities and those of our UK peers to identify reputational events, a decline in our reputation, and sector or thematic issues that impact our business. We also measure the perception of Santander UK by key stakeholders through regular interactions and review staff sentiment each year. |
| Risk mitigation               | Our business units consider reputational risk as part of their operational risk and control assessments. We also consider it as part of our new product reviews. Our Corporate Communications and Responsible Banking, Legal and Compliance and Marketing teams help business units to mitigate the risk and agree action plans as needed, as part of their role to protect our brand and reputation.  |
| Risk monitoring and reporting | We monitor and report reputational risks and issues on a timely basis. Our Reputational Risk Forum reviews and escalates key issues to ERCC, RBC and the Board. We also report regularly to ExCo on Sustainability and Responsible Banking, and Public Affairs policies.   |

Our Reputational and ESCC risk policies define how we create long-term value while managing those risks. Our ESCC policy covers Oil & Gas, Power Generation & Transmission, Mining & Metals and Soft Commodities. For example, financing is prohibited for project-related financing for new CFPP projects worldwide and we will only work with new clients with CFPPs to provide specific financing for renewable energy projects.

# **REPUTATIONAL RISK REVIEW**

### 2023 compared to 2022

Key reputational risks related to the uncertain economic environment and its continued impact on the cost of living. Increased mortgage payments remained a significant issue for our customers so, alongside the measures we put in place for mortgage holders, we also supported the government's Mortgage Charter. More broadly, we continued to proactively contact customers to offer support and help. There was criticism that banks were failing to pass on the increases in the Bank of England base rate to savers. We, therefore, ran campaigns and issued direct communications to customers to advise them of the various products and rates we had available, several of which were market leading.

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# Operational risk and resilience

# Overview

Operational risk is the risk of loss or adverse impact due to inadequate or failed internal processes, people and systems, or external events. Operational resilience is the ability to prevent disruption occurring to the extent practicable; adapt systems and processes to continue to provide services and functions in the event of an incident; return to normal running promptly when a disruption is over; and learn and evolve from both incidents and near misses. Operational Resilience is the outcome of executing sound Operational Risk practices.

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In this section, we describe our key operational risks and explain how we manage them, with a focus on our top operational risks. We also describe our operational risk event losses and developments in the year.

# **Key metrics**

Operational risk losses (over  $\pm 10,000$ ) decreased by 64% in value compared to 2022.

# OUR KEY OPERATIONAL RISKS

Operational risk is inherent in our business. As a result, we aim to manage it down to as low a level as possible, in line with our Risk Appetite, rather than eliminate it entirely. Operational risk events can have a financial impact and can also affect our business objectives, customer service and regulatory obligations. These events can include product misselling, fraud, process failures, system downtime and damage to assets or external events.

Our key operational risks are divided into 11 principal risks:

| Key risks                                 | Description   |
|---|---|
| Business<br>disruption                    | Business disruption risk refers to risks of our ability to maintain and/or recover the normal day-to-day operation of the organisation, to secure the tangible assets of the bank, and to support continued delivery of good customer outcomes.   |
| Cybersecurity                             | Cybersecurity risk refers to the risk that Santander UK and its customers' data is not secured from internal and external threats. This could cause operational disruption, unauthorised access, loss or misuse of data, breach of regulations, negative customer outcomes, financial loss or reputational damage. Our extensive reliance on technology to support customers and operate our business requires a strong focus on cybersecurity and data security. This is because cyber criminals target personal data of our customers and employees, and cause disruptions to normal business operations. This focuses the need for resilience against cybersecurity incidents, and our ability to respond and recover swiftly. |
| Data<br>management                        | Data management risk refers to the potential threats and challenges related to quality and integrity of data, which can impact business decisions and our strategic outcomes. We use data to serve customers, satisfy our regulatory requirements and run our operations, and if our data is not accurate and timely, this could impact our ability to serve customers, operate with resiliency or meet regulatory requirements.  |
| Financial<br>reporting and<br>Tax         | Financial Reporting and Tax risk relates to the risks associated with producing complete and accurate internal and external financial statements, Financial regulatory reporting (including liquidity & capital) as well as the risk that we fail to comply with domestic and international tax regulations, or we report to the tax authorities inaccurately or late.  |
| Fraud                                     | Fraud can be committed by first parties (our customers), second parties (people known to our customers or us), third parties (people unknown to our customers or us), and internally by our staff. We are committed to protecting ourselves and our customers from fraud and to mitigating our fraud risk in an ever-evolving external fraud environment.   |
| IT  | As noted in Cybersecurity, technology is vital to our processes and operations, and in providing service to our customers. IT risk arises from any event related to the use of technology supporting business processes, where the event may result in the unavailability or failure of systems or in processing errors that impact our customers or operations. This includes hardware or software failures, or issues caused by change.   |
| Legal                                     | Legal Risk can arise from legal deficiencies in contracts and failures in protecting assets, managing legal disputes, interpretation and compliance with existing laws and regulations or implementation and compliance with new ones. Failure to manage legal risk may expose Santander UK to financial loss, litigation costs, fines, higher capital or liquidity requirements, criminal sanctions, regulatory action or censure, customer complaints, and/or reputational damage.  |
| Outsourcing<br>and Third party            | Third party risk refers to risks to our operational arrangements due to the engagement of third party entities supplying goods or services. Third party risks can arise from both Outsourcing and Non-Outsourcing arrangements.   |
| People                                    | People risks include all risks related to employees and third parties working for us, covering resource management, health, safety and wellbeing and employee relations. People risk is a transverse risk as resource capacity, capability, and engagement challenges impact all risk types. As we develop our working practices and adapt to changing circumstances, people impacts and risks continue to be key considerations.   |
| Transaction and<br>payments<br>processing | The processing of transactions and payments is a critical service to our customers, and failure to process payments and transactions in a complete, accurate and timely manner could result in material customer harm, regulatory scrutiny and material financial loss. We are required to comply with the rules of the payment schemes that we participate in, as well as significant regulatory and legal requirements.   |
| Transformation<br>and Change              | Transformation and change risk arises in any activity that transforms our business strategy, operating environment, or products and services we provide to our customers. Management of change risks is an integral part of our governance and our focus, given the potential for impacts across all areas of non financial risk. Failure to manage and execute effectively an appropriate and complete change portfolio to the business could result in operational disruption, poor customer outcomes, financial loss, reputational damage and may impeded our ability to meet regulatory requirements.   |

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# **OPERATIONAL RISK MANAGEMENT**

Our Non Financial Risk (NFR) framework (formerly known as the Operational Risk and Resilience framework) sets out our high-level arrangements and standards to manage operational risks, and is part of our overall Risk Framework. Our Risk Appetite sets the risk limits and key risk metrics for non financial risks.

### **Risk appetite**

We maintain NFR appetite across Santander UK through Board approved Risk Appetite Statements. These are in place for all principal risks and describe the extent and type of activities that can be undertaken. The Risk Appetite statements consist of qualitative statements of appetite supported by risk limits and triggers which operate as a defence against excessive risk taking. Risk measures and their associated limits are an integral part of embedding risk appetite in day-to-day risk management decisions.

We set a clear tolerance in line with business activities, and we also set lower level triggers, parameters and quantitative thresholds across our business areas. We monitor our risk profile and performance against the risk appetite, and we have processes to identify, assess, manage, and report risks and events. We incorporate Banco Santander group principles and standards, regulatory requirements, and best practice, where applicable. Coverage across the seven CRD IV loss event types is comprehensive and aligns to the principal risks approved by ERCC.

Our policies directly support the qualitative aspects of Risk Appetite. They define expectations, guidance and standards and support consistency of permissible risk taking across the business.

### **Risk measurement**

The key components of the operational risk toolset we use to measure risks under our NFR framework are:

| NFR risk toolset                              | Description   |  |  |  |  |
|---|---|--|--|--|--|
| Operational risk and control assessments      |   |  |  |  |  |
| Risk scenario analysis                        | We perform this across business units. It involves a top down assessment of our key operational risks. We update our scenarios each year. The analysis gives us insight into rare but high impact events and allows us to understand potential impacts and address issues.  |  |  |  |  |
| Key indicators (metrics)                      | Key indicators and their tolerance levels give us an objective view of risk exposure or the strength of a control at any point in time. They also show trends and give us early warning of potential increasing risk exposures. Of primary importance are our business-wide risk appetite indicators which show adherence to our Risk Appetite statements.  |  |  |  |  |
| Operational risk event<br>and loss management | Operational risk events occur when our controls do not operate as we planned and this leads to customer impact, financial loss, regulatory impacts and/or damage to our reputation. We use data from these processes to identify and correct any control weaknesses. We also use root cause analysis to identify emerging themes, to prevent or reduce the impacts of recurrence and to support risk and control assessments, scenario analysis and risk reporting. Our operational risk loss appetite sets the level of total operational risk loss (expected and unexpected) in any given year (on a 12-month rolling basis) that we consider to be acceptable. We track actual losses against our appetite, and we escalate as needed. |  |  |  |  |

#### **Risk mitigation**

Mitigation Is a critical aspect of ensuring that our risk profile remains within our Risk Appetite. Risk mitigation strategies are discussed and agreed at various Risk committees within Santander.

When we consider strategies, cost and benefits, we also consider residual risks (those retained) and secondary risks (which may be consequential). Monitoring and review processes are in place to evaluate results. Early identification and effective management are critical to successful mitigation. We assess the effects of changes for materiality impact and those assessed as high or medium high impact are managed closely.

| Mitigation tools             | Description  |
|------------------------------|--|
| Training and<br>competence   | We train our staff and require them to maintain a suitable level of competence to ensure customers can achieve appropriate outcomes. We invest in all our people to ensure that we achieve our mandatory risk objectives and that everyone acknowledges their personal responsibility to manage risk. We place focus on ensuring our colleagues are trained to recognise and support customers who may be vulnerable, or who may be experiencing financial stress, financial difficulty or financial abuse. We also have a dedicated Specialist Support Team that offers guidance to colleagues helping customers who may need more tailored solutions |
| Action management            | Where risk exposures are outside our Risk Appetite, our business units identify, assess, manage and monitor material actions to reduce the exposure back to within appetite.   |
| Event root cause<br>analysis | Where new material and significant events are reported, steps are taken to identify the root cause of the event. This enables a read across and the sharing of lessons learned with appropriate mitigating actions taken to address the root cause and successfully resolve the event, and enhancements made to the control environment to prevent re-occurrence.  |
| Emerging risk<br>monitoring  | We monitor key threats, developments, and risks, including consideration of which principal risk types or Business areas may be impacted or stressed by them.  |
| Risk based insurance         | Where appropriate, we use insurance to complement other risk mitigation measures.  |

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We manage our operational risks in line with our NFR framework, as outlined earlier. In addition, to mitigate specific cybersecurity risks, we have the following tailored approach:

|             | Risk mitigation   |
|-------------|---|
| bersecurity | Protecting our customers, systems and data remains a top priority for us. We operate a layered information and cybersecurity defence which aligned to the National Institute of Standards and Technology (NIST).  |
|             | We constantly look to adapt our capabilities to the evolving threats. We do this by gathering intelligence on threat actors, motives, and their attack techniques. We protect our most critical people, assets, and data with preventative controls in line with the identified threats. We also assume that breaches will happen in any case, and so we seek to mitigate these by ensuring their timely detection and that appropriate respondence of threat actors, and this by leveraging industry standard threat analysis, identifying specific real-life scenarios, developidetailed response playbooks, and testing them regularly using bank-wide simulation exercises involving up to the CEO. Cybersecurity controls are also thoroughly captured in policies, standards, guidelines and procedures available to all staff. |
|             | Third parties are vital for the functioning and resilience of our business. As such, we operate a dedicated risk and control assessment prior to, during, the lifecycle of engagements. This ensures the controls operated by the third party are in line with our policies and integrated with ou processes as needed. These include, amongst others, business continuity, incident reporting and regulatory compliance.   |
|             | We regularly assess the state of our environment by reviewing the maturity of our controls in line with our internal risk management framework. We engage with regulatory authorities through regular oversight meetings and we participate in the CBEST programme. The CBE programme aims to evaluate the resilience of firms and financial market infrastructures through testing performed by accredited and independent specialist firms. We also have a team of penetration testers in our Internal Audit function, that reviews our cybersecurity risks an controls, and reports the results to the BAC. We participate in industry recognised intelligence sharing groups with other banks (e.g. Cyber Defence Alliance), and we speak regularly to government agencies.   |
|             | We campaign to raise awareness and give customers the knowledge they need to avoid becoming victims of cybersecurity incidents. As part of this, we run customer education campaigns and offer advice through our online security operations centre. We also have a cybersecurity insurance policy to give us comprehensive cover to respond to and recover losses and damages from security breaches.  |
|             | We appointed a Chief Information Security Officer (CISO). The CISO is responsible for the day-to-day running of security operations and the<br>immediate response to information and cybersecurity incidents. The CISO relies on a comprehensive specialist team, supported by cybersecur<br>controls and capabilities available from the Banco Santander group CISO team in Spain.   |
|             | The CISO and most staff who manage cybersecurity risk across all lines of defence are industry specialists with substantial experience in<br>leadership and technical aspects. This experience is gained via previous cybersecurity related roles in top global financial organisations, globa<br>multinationals, UK government security agencies, UK regulators, such as the PRA, industry leading cybersecurity risk management suppliers,<br>relevant university education. Many hold specialist security certifications that are kept relevant by attending dedicated training and specialist<br>conferences.   |
|             | The CISO is responsible for cybersecurity risk operations and risk management and falls under the COO SMF accountability framework. The CI is responsible for overseeing and challenging the risk management activities enacted by the CISO and the COO to ensure they remain within appetite.  |
|             | The CISO and the COO report regularly and frequently to the Board, ExCo, BRC and ERCC. They provide detailed commentaries on the threat<br>environment, key incidents across the industry, geopolitical considerations, the overall residual risk, progress on key projects, the control<br>environment position, and appetite going forward. In addition, BRC and ERCC receive monthly cybersecurity updates as part of the standard ris<br>reporting suite.   |
|             | The CISO and the COO escalate material cybersecurity incidents affecting us and our suppliers via our internal incident escalation and<br>management procedure with direct notifications to the CRO and other executive management.   |
|             | The Board and BRC include members who have substantial experience of technology risk, including Non-Executive Directors and the Chief<br>Operating and Technology Officer. We also provide targeted training for Board members, senior management and other employees to enhan<br>their knowledge per the evolving and emerging threat landscape.   |

Subject matter experts across the business engage on all risk management and monitoring activities and support effective communication of policy changes. We report exposures for each business unit through regular risk and control forums. These include details of the risks, level of exposure and how we plan to mitigate them. We prioritise and highlight events that have a material impact on our customers, reputation or finance by reporting them to key executives and committees. We use The Standardised Approach (TSA) to calculate our Pillar 1 operational risk capital. We use an internal model aligned to the CRD IV advanced measurement approach to validate our Pillar 2 capital needs.

Our crisis management framework covers all levels of the business. It sets out possible triggers and how we will manage a crisis, and we test it at least annually. If an event occurs, our business continuity plans help us recover as quickly as possible and we undertake post incident reviews to identify learnings.

Emerging threats that could affect future operations and performance are also closely monitored. We take action to mitigate potential risks as and when required. We also carry out further in depth analysis, including stress testing of exposures.

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# **OPERATIONAL RISK REVIEW**

### 2023 compared to 2022

Operational risk event losses

The table below shows our operational losses in 2023 and 2022 for reportable events with an impact over £10,000, by CRD IV loss event types:

|   | 2023        |             | 2022        |             |
|---|-------------|-------------|-------------|-------------|
|   | Value<br>£m | Volume<br>% | Value<br>£m | Volume<br>% |
| External fraud                              | 42.7        | 95          | 59.2        | 95          |
| Clients, products and business practices    | 6.7         | 1           | 52.1        | 1           |
| Business disruption and systems failures    | -           | -           | —           | -           |
| Execution, delivery, and process management | 1.5         | 4           | 28.6        | 4           |
|   | 50.9        | 100         | 139.9       | 100         |

Our operational risk losses (events over £10,000) decreased in 2023. We saw a 64% reduction in value and a 29% reduction in volume. In line with general industry trends, the value and volume of losses due to cases of external fraud decreased. We continue to enhance our anti-fraud measures to help protect our customers.

### **Business disruption**

We committed by March 2025 to address the vulnerabilities identified, approved by the Board and submitted to our regulators as part of our operational resilience self-assessments. Achieving this will enhance our resilience, i.e. the ability of Santander UK to recover its Important Business Services (IBS) within Impact Tolerance levels to avoid intolerable harm to customers, or pose a risk to the safety and soundness of the firm, or to the wider market. In 2023, we made progress in identifying the technology assets that are critical to deliver our IBS. We conduct scenario testing and analyse events and incidents directly impacting our IBS. These enable us to identify resilience vulnerabilities among the underlying assets of technology, data, people, third parties, and premises. As we mature and embed our resilience capability, we contributed to industry working groups and actively responded to regulators, providing clear information on our progress.

### Cybersecurity

Information and cybersecurity remain a key focus. We experienced no significant data or cybersecurity incidents in 2023, although we responded to a number of third-party incidents affecting our suppliers. We continue to enhance our threat prevention controls and test our business area recovery plans against a range of scenarios. We continue to see increasing ransomware attacks across all sectors, driven by compromises in supply chain tools, and we expect this trend to remain. We also continue to invest in the right skills and resources to manage data and cybersecurity risks, and constantly monitor cybersecurity threats, including from the geopolitical environment. Our business strategy, financial results and position have not been significantly affected by cybersecurity threats, including from previous cybersecurity incidents. However, we cannot provide assurance that they will not be significantly affected by such risks and significant incidents in the future.

### Data management

In 2023, we continued to monitor and mitigate data risk through enhanced governance structures and processes. Our Data Programme made positive progress with clearly defined deliverables that will improve our ability to manage data and enhance our capabilities, in line with the Data Strategy driven by the Chief Data Officer.

### Fraud

Authorised Push Payment (APP) fraud is our largest fraud type, and we are focused on preventative measures in response to increasing fraud attacks. In 2023, our Fraud Transformation Program enabled us to deploy new fraud prevention tools to enhance our controls, including configurable payment limits for digital banking. We deployed dynamic 'scam warnings' in our online banking payment process and added new controls to manage purchase scams on social media. Social engineering used by fraudsters is a significant threat to customers and outside of our controls. We continue to focus on combining technical solutions with public campaigns to educate customers. We also play a leading, collaborative role in fraud management with industry partners, through UK Finance and Stop Scams UK.

### IT

The importance of IT remains at the centre of our activities. We continue to progress a bank-wide programme to address key IT risks, including increasing obsolescence, partly due to the fast pace of technological evolution. We expect the programme to deliver risk reduction over a three year period and we closely monitor improvements through our risk governance framework.

### Legal

Our legal risk profile remained heightened but broadly stable in 2023, reflecting the high number and value of legal risks that we continue to manage. We continued to evaluate the evolving legal and regulatory environment, including the introduction of the Consumer Duty, the Financial Services and Markets Act 2023, the Economic Crime and Corporate Transparency Act 2023, and proposals to reform the ring-fencing regime. We continue to align material third party contracts to PRA Supervisory Statement 2/21, and in relation to international data transfers pursuant to the Schrems II judgement. While litigated PPI claim volumes remained stable, on-going large scale complex PPI related litigation brought by AXA, and a German criminal and tax investigation relating to historical dividend tax arbitrage transactions remain. We also managed legal risk relating to litigation and complaints relating to historical motor finance discretionary commission arrangements which matters are also subject to the FCA's announcement on 11 January 2024. We continue to manage our legal risk in relation to thematic Court actions and FOS complaints related to fraud, mortgages and commissions. For more, see Note 31 to the Consolidated Financial Statements.

### Outsourcing & Third Party Supplier

We rely extensively on third parties for a range of goods and services, provided by both Banco Santander and external suppliers. In 2023, we reassessed the majority of our suppliers against a revised set of controls and implemented new metrics to monitor and manage our risk exposure. We continue to progress work to address the key risks in our Third Party Supplier estate.

### People

People risk continues to be impacted by changes in our operating models and the execution of our strategies. We continue to adapt and respond to these risks. In 2023, wellbeing-related absence reduced and attrition rates improved. Our wellbeing and inclusion strategy focuses on helping colleagues through change and supports productivity. We continue to advocate hybrid working and encourage colleagues to attend the office regularly. We also provide support in response to the impact of external economic factors on some colleagues.

### Transformation and change

We continue our transformation to simplify the bank, digitise processes and customer journeys, reduce costs, extend internal capabilities and ensure a resilient operating model. This includes delivery against a diverse transformation agenda with specific focus on cloud migration, further digitalisation and managing obsolescence. Ensuring change does not result in unacceptable impacts on our risk profile underpins our strategic decisions and is robustly managed.

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# Financial crime risk

# Overview

Financial crime risk is the risk that we are used to further financial crime, including money laundering, sanctions evasion, terrorist financing, facilitation of tax evasion, bribery and corruption. We recognise that financial crime and associated illegal activity poses a threat to the UK's national security, economy and its institutions and causes serious harm to the customers and communities we serve.

In this section, we describe our key financial crime risks and explain how we manage them. We also describe developments in the year.

# OUR KEY FINANCIAL CRIME RISKS

We consider financial crime to be a high priority risk for us, and addressing it is a key priority for senior management. We remain committed to countering it by maintaining robust systems and controls, conducting business in line with regulatory and legal requirements. We adopt a risk-based approach in line with UK and international laws and standards. We work with government, law enforcement and the private sector to help meet our commitments and to inform our anti financial crime (AFC) strategy which sets out the principles of 'Deter, Detect and Disrupt'. We believe that having a comprehensive and effective financial crime risk management framework is imperative and a positive investment that protects us from legal, regulatory and reputational risks. Due to the complexity and number of financial crime threats, we continually assess, develop, and improve our capability and capacity to address the changing risk landscape. This includes through our policies, procedures, systems and controls used to prevent and detect financial crime. We have minimal tolerance for residual financial crime risk, and zero tolerance for non- compliance with sanctions laws and regulations. We require staff and third parties acting on our behalf to act with integrity, due diligence and care. We have no appetite for non-compliance with financial crime laws or regulations by staff or persons acting on our behalf.

Our key financial crime risks are:

| Key risks                   | Description  |  |  |  |
|-----------------------------|--|--|--|--|
| Money laundering            | We are used by criminals to transform the proceeds of crime into seemingly legitimate money or other assets. |  |  |  |
| Terrorist financing         | e are used by terrorists to deposit, distribute or collect funds that are used to fund their activity.       |  |  |  |
| Sanctions                   | We do not identify payments, customers or entities that are subject to economic or financial sanctions.      |  |  |  |
| Bribery and corruption      | We fail to put in place effective controls to prevent or detect bribery and corruption.                      |  |  |  |
| Facilitation of tax evasion | We fail to put in place effective systems and controls to prevent the facilitation of tax evasion.           |  |  |  |

# FINANCIAL CRIME RISK MANAGEMENT

We manage our Financial crime risks in line with our NFR framework, as outlined earlier. In addition, we continue to partner with public authorities, the Home Office and the wider financial services industry to pool expertise and data to mitigate specific financial crime risks. We are also involved in partnerships such as the Joint Money Laundering Intelligence Taskforce (JMLIT) which supports public-private collaboration to tackle financial crime.

# FINANCIAL CRIME RISK REVIEW

### 2023 compared to 2022

We understand the importance of protecting the communities we serve from the social and economic impacts of financial crime. We recognise that the financial crime landscape is constantly evolving, influenced by regulatory changes, legal requirements, geopolitical factors and changing criminal methods. As a result, we continue to prioritise and remain vigilant in addressing financial crime risks and actively partner with industry, law enforcement and government to deter, detect and disrupt financial crime and terrorist financing. In 2023 we:

- Played an active role across the public-private partnership, working closely with government, trade bodies and industry on issues that may impact our Financial Crime Compliance capabilities. This included work on major pieces of legislation, such as the Economic Crime & Corporate Transparency Act 2023 and related secondary legislation, and the assessment of Politically Exposed Persons.
- Continued to invest in our financial crime systems and controls to ensure they remain robust, fit for purpose, and can appropriately respond to the constantly
  evolving external legislative environment and to emerging risks.
- Adapted our financial crime policies to reflect the latest external requirements, best practice and with Banco Santander policy requirements.
- Played an active role externally in the development of policy and related strategies, such as in government engagement on the Suspended Accounts Scheme now being legislated for in the Criminal Justice Bill, and in our continued engagement on the implementation of, and outcomes measurement for, the Economic Crime Plan 2 (2023-2026).
- Maintained our focus on providing colleagues with the appropriate skills, knowledge and qualifications to support our efforts to fight financial crime through enhanced and targeted training. Our Economic Crime Academy provides training modules covering high risk Financial Crime areas in line with industry standards, and these modules are endorsed by the International Compliance Association (ICA).
- Remained a committed member of the JMLIT, to exchange and analyse information relating to high-end money laundering and wider economic threats.

Financial crime risk management remains one of our top risks and a key focus area for senior management and the Board. We continue to enhance our risk management capabilities with key activity planned in 2024 including:

- Accelerating risk mitigation responses and controls to new or evolving financial crime risk threats.
- Continuing to enhance our sanctions systems and controls in response to internal and external lessons learned from the external sanctions developments in 2023, notably the continued impacts of the Russia sanctions and increased OFSI powers.
- Maturing our financial crime operations, including continuing to improve our customer data records to help increase the effectiveness and sustainability of our
  efforts to manage financial crime risks.

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# Model risk

### **Overview**

Model risk is the risk that the predictions from models may be inaccurate, causing sub-optimal decisions to be made; or that a model may be used inappropriately. These potential adverse consequences can lead to reputational damage, regulatory non-compliance, a deterioration in prudential position, or financial losses.

In this section, we describe our key model risks and explain how we manage them. We also describe developments in the year.

# OUR KEY MODEL RISKS

We consider a model to be a quantitative repeatable method or system that relies on assumptions to process input data into estimates of uncertain outcomes. Our key model risks arise from inadequate or flawed design leading to weaknesses and limitations in our models, implementation errors or poor deployment of the models, or the incorrect or inappropriate use of a model. The most material models we use help us calculate our regulatory capital and credit losses, and perform stress tests. In 2023 we saw increasing interest in assessing Artificial Intelligence (AI) use cases which create new model risks such as explainability - the ability to understand why an algorithm made a particular prediction.

# MODEL RISK MANAGEMENT

### **Risk mitigation**

We manage our Model risks in line with our NFR framework, as outlined earlier. In addition, to mitigate specific model risks, we have the following tailored policies:

- Model Risk Policy details the action, outcome or standard of behaviour expected to manage and control model risk and remain within risk appetite
- Tiering and Materiality Policy ensures the consistent methodology in determining the significance of models used across the business
- Change Classification Policy explains how model changes are managed and controlled
- Material Changes to IRB Models Policy sets the criteria for assessing the materiality of extensions and changes to IRB models
- Validation Policy sets out the general criteria for internal validation activities, with the aim to provide an objective, unbiased and critical opinion on the adequacy of models we use.

# MODEL RISK REVIEW

### 2023 compared to 2022

This remains a significant focus in the bank, with a heavy regulatory models agenda in 2023 focusing on capital adequacy to comply with new regulatory technical standards for banks. The PRA's Model Risk Supervisory Statement (SS1/23) policy comes into effect in May 2024. We expect the trend of regulatory focus on models to continue over the next two years in line with supervisory expectations.

We continue to recognise model risk as a key risk and maintain a strong model risk management and oversight framework. The model team sets a clear framework and related policies and provides oversight, governance and control activities across all model types. The independent valuation function reviews new models, model changes, and recurrent reviews for our most material models, particularly capital adequacy, provisions and stress testing, which all have regulatory focus.

In 2023, we continued to redevelop key regulatory capital and provision models. This work continues in 2024 for our unsecured portfolios and consumer finance. As part of our ongoing focus on improving customer outcomes, we also changed all our decision scorecards in 2023 to use a new multi bureau capability. In 2024, we expect to focus on our new climate change stress test models, new mortgage IRB capital models and our pension risk model redevelopment. We expect Machine Learning/AI models to gradually become the next key area of interest.

In 2023, we conducted an in-depth gap analysis against the principles of SS1/23 on model risk practices. As the existing principles, current framework and internal practices are largely aligned, we are now able to focus on the design and embedding of the enhancements needed across the full model lifecycle.

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# Conduct and regulatory risk

# Overview

We manage conduct and non-financial regulatory risk types in one framework due to the overlapping nature and similarities.

Governance

Conduct risk is the risk where our decisions and behaviours could lead to detriment or poor outcomes for our customers. It also refers to the risk that we fail to maintain high standards of market behaviour and integrity.

Regulatory risk is the risk of financial or reputational loss, or imposition of our conditions on regulatory permission, due to failing to comply with applicable codes, regulator's rules, guidance and regulatory expectations.

In this section, we describe our key conduct and regulatory risks and explain how we manage them. We also describe our main conduct and regulatory provisions.

**Key metrics** 

Customer remediation provision was £106m (2022: £90m)

Litigation and other regulatory provision was £132m (2022: £136m)

# OUR KEY CONDUCT AND REGULATORY RISKS

We are committed to ensuring conduct strategy is embedded in our business, as good outcomes for our customers are at the heart of what we do. Our proposition and initiative approval process, systems, operation and controls are well designed and delivering our customers' needs. We see our key exposure to conduct and regulatory risk through the risk of errors in our product design, sales practices, post-sale servicing, operational processes, complaint handling, and the failure to supervise, monitor or control the activities of our employees. All of these may result in the risk that we do not deliver good customer outcomes, align to the expectations of our regulators or observe required standards of market behaviour.

Our Conduct and Regulatory framework is built on the following risks:

| Key risks  | Description  |
|------------|--|
| Conduct    | The risk that our decisions and behaviours lead to a detrimental or poor outcome for our customers and clients and/or fail to uphold and maintain high standards of market integrity.  |
| Regulatory | The risk of non-compliance with applicable regulatory requirements, including supervisory expectations, which may result in regulatory<br>sanctions (financial or reputational - including fines, other economic consequences including remediation costs, and the imposition of<br>conditions on regulatory permissions). We take a risk averse approach to managing personal data, understanding that we are accountable for<br>the data we collect and hold and will process it within the law, respecting individuals' rights and complying with regulatory and legal<br>requirements. |

# CONDUCT AND REGULATORY RISK MANAGEMENT

We manage our Conduct and regulatory risks in line with our NFR framework, as outlined earlier.

In addition, to mitigate specific Conduct and Regulatory risks, we have the following tailored policies:

| Policies   | Description   |
|--|---|
| Fair Value policy for regulated products (Retail customers)                      | Our fair value policy details our approach to assessing whether a regulated product provides fair value to our retail customers,<br>considering all stages of value during the product design phase, and on a regular basis.  |
| Fair treatment of vulnerable<br>customers  | Some customers may be impacted financially or personally as a result of their circumstances. Our Vulnerable Customer Policy gives business units a clear and consistent view of what vulnerability can mean and situations when customers may need more support. Our guidelines focus on identifying characteristics of vulnerability, understanding customer needs and the support and flexibility we can give to help. In addition to mandatory training, we train our customer-facing staff using real customer scenarios to enable our colleagues to deal with a wide range of sensitive issues. Our online Vulnerable Customer Support Tool gives our people more guidance and support, and our Specialist Support Team provides guidance for the most complex situations. We also consider vulnerability in every initiative and adapt our technology to the needs of customers with vulnerability characteristics in our design and testing stages. We work with charities, authorities, trade associations and other specialists to develop our understanding of vulnerability. |
| Conduct & Regulatory risk<br>policy for regulated products<br>(Retail customers) | The Policy sets out the actions that we must take and the standards of behaviour we comply with to deliver good outcomes for retail customers, to comply with applicable regulatory requirements and expectations, and to deliver a strong conduct and compliance culture.  |

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# CONDUCT AND REGULATORY RISK REVIEW

### 2023 compared to 2022

The Conduct and Regulatory environment is expected to see a continued demanding agenda. To fully consider customer and conduct impacts across our business, our customers remain at the centre of our culture and purpose. We monitor and regularly review our customers' experiences in practice and take action to address outcomes. As part of this, we:

- Proactively contacted 2.5 million customers who may be at risk of experiencing early signs of financial stress, to support them and try to help avoid longer term financial difficulty. As part of this, we referred them to internal and external sources of support alongside ongoing customer engagement and support plans.
- Are working with the government and regulators to enhance help for customers struggling with higher mortgage rates and we have agreed to the commitments in the Mortgage Charter.
- Continued to focus on financial support for business customers with payment difficulties as they roll off their government scheme loans.
- Further evolved our Financial Support team and SME support, with more investment in people and IT to ensure we continue to drive good outcomes for customers and can provide tailored support, whilst managing the anticipated increased inflow of customers affected by the rising cost of living.
- Reviewed our products and services to ensure our customers receive communications they understand, products and services that meet their needs, and that
  offer fair value. Also, that they get the support they need, when they need it, in order to deliver good customer outcomes required by the FCA's Consumer Duty.
- Continued to actively participate in schemes to ensure the long-term future of access to cash, including supporting the setup of shared banking hubs and wider engagement with LINK and industry partners.
- Assessed ongoing and new policy areas in the FCA's 2023/24 Business Plan. The key focus continues to be on reducing and preventing serious consumer harm; setting and testing higher standards; and promoting competition and positive change. We continue to address these in our controls, product and service processes and frameworks, and we continue to adapt in line with the evolution of a digital economy.

We are actively working with the Payment Systems Regulator (PSR), UK Finance, Pay.UK and other industry partners on the PSR's upcoming Mandatory Reimbursement regulations which come into force in October 2024. Our focus is to ensure consistent standards can be agreed across the industry. At the same time, we need to ensure that our operational environment is ready in time and that we meet our obligations. We continue to consult with the Lending Standards Board (LSB) on the future of the Contingent Reimbursement Model (CRM) code and how that will be part of the Fraud response ecosystem beyond 2024. In 2023, the LSB upgraded our status in relation to our compliance of the CRM code and we continue to adhere to this, providing protection for consumers against APP scams.

We will continue to monitor the regulatory landscape and contribute to debates on regulatory issues. We expect the key areas of regulatory focus in 2024 to include the ongoing embedding of the FCA's Consumer Duty, the FCA's proposals for new rules to maintain reasonable access to cash for personal and business customers across the UK, and the ongoing activity from the government and regulators to implement HM Treasury's Smarter Regulatory Framework, including the Edinburgh Reforms and the transfer of retained EU Law. We will also see the implementation of Basel 3.1 rules, reform to the UK's ring-fencing regime and the implementation of the PRA's expectations in relation to model risk management. The publication of the Future of Payments review in late 2023 will also lead to potential reform of the various inflight payments projects in the UK as HM Treasury publishes its National Payments Vision.

We also managed conduct and regulatory risk relating to historical motor finance discretionary commission arrangements which were subject to an FCA announcement on 11 January 2024. For more, see Note 31 to the Consolidated Financial Statements.

The outlook for the economic environment continues to remain challenging and conduct risks are therefore likely to rise, as banks deal with households that continue to face pressures from increases in the cost of living, and higher interest rates.

We will maintain a strong focus on robust oversight and control of the customer journey across all our products. We will also ensure our strategy, leadership, governance arrangements, and approach to managing and rewarding staff do not lead to a detrimental impact on customers, competition, or to market integrity.

For key movements in our financial crime risk profile, see the 'Financial crime risk review' section.

### Accounting position

For more on our provisions, see Note 29 to the Consolidated Financial Statements. For more on our contingent liabilities, see Note 31 to the Consolidated Financial Statements.

# Welcome to the Financial review

## **Financial review**

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1,596

1,423

# Income statement review SUMMARISED CONSOLIDATED INCOME STATEMENT

Governance

|   | 2023    | 2022    |
|---|---------|---------|
|   | £m      | £m      |
| Net interest income   | 4,667   | 4,472   |
| Non-interest income <sup>(1)</sup>  | 509     | 534     |
| Total operating income  | 5,176   | 5,006   |
| Operating expenses before credit impairment charges, provisions and charges | (2,485) | (2,370) |
| Credit impairment charges   | (206)   | (321)   |
| Provisions for other liabilities and charges                                | (336)   | (421)   |
| Total operating credit impairment charges, provisions and charges           | (542)   | (742)   |
| Profit from continuing operations before tax                                | 2,149   | 1,894   |
| Tax on profit from continuing operations                                    | (553)   | (471)   |
| Profit from continuing operations after tax                                 | 1,596   | 1,423   |
| Profit after tax  | 1,596   | 1,423   |
| Attributable to:  |         |         |
| Equity holders of the parent  | 1,596   | 1,406   |
| Non-controlling interests   | _       | 17      |

# Non-controlling interests Profit after tax

A more detailed Consolidated Income Statement is contained in the Consolidated Financial Statements.

### 2023 compared to 2022

Profit before tax up 13%.

- Net interest income up 4% largely due to the impact of higher base rates alongside active balance sheet management including disciplined deposit pricing. The
  fourth quarter Banking NIM<sup>2</sup> was impacted by higher deposit costs following the eSaver campaign launched in September 2023.
- Non-interest income down 5%, largely due to lower fees volume, as well as unrealised gains in 2022 which were not repeated. These were partially offset by the gain from the sale of Euroclear shares in H123.
- Operating expenses before credit impairment charges, provisions and charges up 5% as inflationary pressures on costs were only partially offset by ongoing savings from the transformation programme which began in 2019 as well as cost management discipline.
- Credit impairment charges down 36% reflecting an improved macroeconomic outlook in Q423, which benefited ECL despite a modest increase in arrears and Stage 3 ratio.
- Provisions for other liabilities and charges down 20% as the 2022 FCA fine related to historical shortcomings in our AML controls was not repeated this year.
   Fraud losses were also lower in 2023.
- Tax on profit increased by £82m, largely due to higher profits and an increase in underlying tax rates. This was partially offset by a reduction in the Bank Corporation Tax Surcharge rate.
- 1. Comprises 'Net fee and commission income' and 'Other operating income'
- 2. Non-IFRS measure. See 'Alternative Performance Measures' in the Financial Overview for details and a reconciliation of adjusted metrics to the nearest IFRS measure and a prior period adjustment for 2022.

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# Balance sheet review CUSTOMER BALANCES

This section analyses customer loans and customer deposits at a consolidated level and by business segment. The customer balances below exclude Joint ventures, as they carry low credit risk and therefore have an immaterial ECL, and Other items, mainly accrued interest that we have not yet charged to the customer's account, and cash collateral. A reconciliation between the customer balances below and the total assets as presented in the Consolidated Balance Sheet is set out in the Risk review.

### Consolidated

|                              | 2023  | 2022  |
|------------------------------|-------|-------|
|                              | £bn   | £bn   |
| Customer loans               | 206.7 | 219.7 |
| Other assets                 | 75.4  | 72.5  |
| Total assets                 | 282.1 | 292.2 |
| Customer deposits            | 193.6 | 196.5 |
| Total wholesale funding      | 55.8  | 63.0  |
| Other liabilities            | 17.7  | 18.0  |
| Total liabilities            | 267.1 | 277.5 |
| Shareholders' equity         | 15.0  | 14.7  |
| Total liabilities and equity | 282.1 | 292.2 |

Further analysis of credit risk on customer loans is set out in the Credit risk section of the Risk review.

### 2023 compared to 2022

The Santander UK plc group structural hedge position decreased, with £106.0bn at 31 December 2023 (2022: £108.0bn), and a duration of 2.4 years (2022: 2.5 years).

- The balance on the Santander UK plc group structural hedge fell in 2023 reflecting lower non-rate sensitive liabilities. The overall contribution to income has, however, increased as maturities were replaced with higher yielding assets offsetting the lower balance. Going forward, we expect the overall contribution of the structural hedge to continue to increase.

# Summary segmental information SEGMENTAL ANALYSIS

|   | Customer loans | Customer<br>deposits | RWA  | Profit/(loss)<br>before tax |
|---|----------------|----------------------|------|-----------------------------|
| 2023  | £bn            | £bn                  | £bn  | £m                          |
| Retail & Business Banking                     | 182.3          | 158.3                | 43.2 | 1,718                       |
| Consumer Finance                              | 5.2            | -                    | 7.4  | 174                         |
| Corporate & Commercial Banking <sup>(1)</sup> | 17.9           | 24.1                 | 13.6 | 570                         |
| Corporate Centre                              | 1.3            | 11.2                 | 4.9  | (313)                       |
| Total   | 206.7          | 193.6                | 69.1 | 2,149                       |
|   |                |                      |      |                             |
| 2022  | £bn            | £bn                  | £bn  | £m                          |
| Retail & Business Banking                     | 194.6          | 161.8                | 44.6 | 1,545                       |
| Consumer Finance                              | 5.4            | _                    | 7.3  | 198                         |
| Corporate & Commercial Banking <sup>(1)</sup> | 18.5           | 24.8                 | 14.0 | 345                         |
| Corporate Centre                              | 1.2            | 9.9                  | 5.3  | (194)                       |
| Total   | 219.7          | 196.5                | 71.2 | 1,894                       |

(1) CCB customer loans included £4.6bn of CRE loans (2022: £4.5bn).

### Retail & Business Banking

Lower lending with reduced mortgage balance alongside a reduction in customer deposits. Profitability increased significantly as a result of balance sheet
optimisation and increases in base rate with disciplined deposit pricing.

### Consumer Finance

Lower lending than 2022, as a decision was made to exit from two small business streams, with a focus on value and capital generation.

### **Corporate and Commercial Banking**

- Delivered strong financial performance in 2023 with client growth, balance sheet management and higher profitability with the impact of higher base rates. Focus on clients' international needs, connecting 1,500 companies to our global network to support their international growth in 2023.

#### Corporate Centre

 The impact of base rate on Crown Dependency liabilities and unrealised gains in 2022 which were not repeated, partially offset by the gain from the sale of Euroclear shares in H123 contributed to higher loss before tax. Sustainability and Responsible Banking

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# Alternative Performance Measures (APMs)

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In addition to the financial information prepared under IFRS, this Annual Report contains non-IFRS financial measures that constitute APMs, as defined in European Securities and Markets Authority (ESMA) guidelines. The financial measures contained in this Annual Report that qualify as APMs have been calculated using the financial information of the Santander UK group but are not defined or detailed in the applicable financial information framework or under IFRS. In 2024, we intend to cease reporting adjusted profit metrics including adjusted CIR and adjusted RoTE.

### Reconciliation of adjusted APMs to nearest IFRS measure

### a) Adjusted Profit Metrics

As shown in the table below, profit before tax is adjusted for items management believe to be significant. We adjust for these to facilitate operating performance comparisons from period to period. No adjustments have been made for net interest income and credit impairment (charges) / write-backs.

|   | Ref.  | 2023    | 2022   |
|---|-------|---------|--------|
|   |       | £m      | £m     |
| Non-interest income   |       |         |        |
| Reported  | (i)   | 509     | 534    |
| Adjust for transformation related net loss / (gain) on sale of property     |       | (3)     | 7      |
| Adjusted  | (ii)  | 506     | 541    |
|   |       |         |        |
| Operating expenses before credit impairment charges, provisions and charges |       |         |        |
| Reported  | (iii) | (2,485) | (2,370 |
| Adjust for transformation   |       | 126     | 171    |
| Adjusted  | (iv)  | (2,359) | (2,199 |
| Provisions for other liabilities and charges                                |       |         |        |
| Reported  |       | (336)   | (421   |
| Adjust for transformation   |       | 56      | 22     |
| Adjust for penalty related to historical shortcomings in AML controls       |       | -       | 108    |
| Adjusted  |       | (280)   | (291   |
| Profit before tax   |       |         |        |
| Reported  |       | 2,149   | 1,894  |
| Specific income, expenses and charges                                       |       | 179     | 308    |
| Adjusted profit before tax  |       | 2,328   | 2,202  |

**Prior period adjustment:** In Q123 we removed the operating lease depreciation adjustment to non-interest income and operating expenses to align to Banco Santander's presentation. Prior periods were restated, there was no impact on adjusted profit. In 2022 adjusted non-interest income and adjusted operating expenses increased by  $\pounds$ 74m and the adjusted CIR increased by 1p.p. to 44%.

Net loss / (gain) on sale of property: previously named 'net gain on sale of London head office and branch properties', now also includes subsequent sale of property under our transformation programme.

**Transformation costs and charges:** relate to a multi-year project to deliver on our strategic priorities and enhance efficiency in order for us to better serve our customers and meet our medium-term targets.

### b) Adjusted cost-to-income ratio

Calculated as adjusted total operating expenses before credit impairment charges, provisions and charges as a percentage of the total of net interest income and adjusted non-interest income.

|                               | Ref.  | 2023 | 2022 |
|-------------------------------|---|------|------|
|                               |   | %    | %    |
| Cost-to-income ratio          | (iii) divided by the sum of (i) and net interest income | 48%  | 47%  |
| Adjusted cost-to-income ratio | (iv) divided by the sum of (ii) and net interest income | 46%  | 44%  |

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### c) Adjusted RoTE

Calculated as adjusted profit after tax attributable to equity holders of the parent, divided by average shareholders' equity less non-controlling interests, other equity instruments, and average goodwill and other intangible assets. We consider this adjusted measure useful for management and investors as a measure of income generation on shareholder investment, as we focus on improving returns through our multi-year transformation programme.

|  |       | Adjust for<br>transformation | As adjusted |
|--|-------|------------------------------|-------------|
| 2023   | £m    | £m                           | £m          |
| Profit after tax   | 1,596 | 129                          | 1,725       |
| Less non-controlling interests of annual profit                  | -     |                              | _           |
| Profit / adjusted profit due to equity holders of the parent (A) | 1,596 |                              | 1,725       |

| RoTE (A/C)                                      | 14.4 %  |                       | 15.5%       |
|---|---------|-----------------------|-------------|
| Return on ordinary shareholders' equity (A/B)   | 12.6 %  |                       | _           |
| Average tangible equity (C)                     | 11,094  | 32                    | 11,126      |
| Average goodwill and intangible assets          | (1,549) |                       |             |
| Average ordinary shareholders' equity (B)       | 12,643  |                       |             |
| Less average Additional Tier 1 (AT1) securities | (2,196) |                       |             |
| Average shareholders' equity                    | 14,839  |                       |             |
| 2023  | £m      | £m                    | £m          |
|   |         | Equity<br>adjustments | As adjusted |

|  |       | Adjust for transformation | As adjusted |
|--|-------|---------------------------|-------------|
| 2022   | £m    | £m                        | £m          |
| Profit after tax   | 1,423 | 254                       | 1,677       |
| Less non-controlling interests of annual profit                  | (17)  |                           | (17)        |
| Profit / adjusted profit due to equity holders of the parent (A) | 1,406 |                           | 1,660       |

|   |         | Equity<br>adjustments | As adjusted |
|---|---------|-----------------------|-------------|
| 2022  | £m      | £m                    | £m          |
| Average shareholders' equity                    | 15,545  |                       |             |
| Less average Additional Tier 1 (AT1) securities | (2,194) |                       |             |
| Less average non-controlling interests          | (118)   |                       |             |
| Average ordinary shareholders' equity (B)       | 13,233  |                       |             |
| Average goodwill and intangible assets          | (1,548) |                       |             |
| Average tangible equity (C)                     | 11,685  | 63                    | 11,748      |
| Return on ordinary shareholders' equity (A/B)   | 10.6%   |                       |             |
| RoTE (A/C)                                      | 12.0%   |                       | 14.1%       |

### - Adjustment for transformation

Details of these items are outlined in section a) of 'Alternative Performance Measures', with a total impact on profit before tax of £179m. The impact of these items on the taxation charge was £50m and on profit after tax was £129m. Tax is calculated at the standard rate of corporation tax including the bank surcharge, except for items such as conduct provisions which are not tax deductible.

### - Equity adjustments

These adjustments are made to reflect the impact of adjustments to profit on average tangible equity.

### **Other non-IFRS measures**

A description of the Santander UK group's other non-IFRS measures and their calculation, in addition to the adjusted APMs above, is set out below.

| Other non-IFRS measure | Description and calculation   |
|------------------------|---|
| Banking NIM            | Annualised net interest income divided by average customer loans for the period. (2023: £212,086m; 2022: £216,644m).  |
| Cost of risk           | Sum of credit impairment (charges) or write-backs for the last 12-month period as a percentage of average customer loans for the last 12 months. (2023: £212,086m; 2022: £216,644m).                              |
| Cost-to-income ratio   | Total operating expenses before credit impairment (charges) or write-backs, provisions and charges as a percentage of the total of net interest income and non-interest income.                                   |
| RoTE                   | Profit after tax attributable to equity holders of the parent, divided by average shareholders' equity less non-controlling interests, other equity instruments and average goodwill and other intangible assets. |
| Non-interest income    | Net fee and commission income plus other operating income.  |
| Stage 3 ratio          | The sum of Stage 3 drawn and Stage 3 undrawn assets divided by the sum of total drawn assets and Stage 3 undrawn assets.  |

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# Welcome to the Financial statements

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# Independent auditors' report to the members of Santander UK Group Holdings plc

# Report on the audit of the financial statements

# Opinion

In our opinion, Santander UK Group Holdings plc's group financial statements and company financial statements (the "financial statements"):

- give a true and fair view of the state of the group's and of the company's affairs as at 31 December 2023 and of the group's profit and the group's and company's cash flows for the year then ended;
- have been properly prepared in accordance with UK-adopted international accounting standards as applied in accordance with the provisions of the Companies Act 2006; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report, which comprise: the Consolidated and Company Balance Sheets as at 31 December 2023; the Consolidated Income Statement, the Consolidated Statement of Comprehensive Income, the Consolidated and Company Cash Flow Statements and the Consolidated and Company Statements of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Our opinion is consistent with our reporting to the Board Audit Committee.

# Separate opinion in relation to IFRSs as issued by the IASB

As explained in note 1 to the financial statements, the group and company, in addition to applying UK-adopted international accounting standards, have also applied international financial reporting standards (IFRSs) as issued by the International Accounting Standards Board (IASB).

In our opinion, the group and company financial statements have been properly prepared in accordance with IFRSs as issued by the IASB.

# **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, as applicable to listed public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

To the best of our knowledge and belief, we declare that non-audit services prohibited by the FRC's Ethical Standard were not provided.

Other than those disclosed in note 7, we have provided no non-audit services to the group and company or their controlled undertakings in the period under audit.

### Our audit approach

### Overview

### Audit scope

- The scope of our audit and the nature, timing and extent of audit procedures performed were determined by our risk assessment, the financial significance of
  components and other qualitative factors (including history of misstatement through fraud and error).
- We performed audit procedures over components considered to be financially significant in the context of the group (full scope audit) or in the context of individual primary statement account balances (audit of specific account balances).
- Our audit plan was discussed with the Board Audit Committee in June 2023 and updates were provided at later stages of the audit. We executed the planned approach and concluded based on the results of our testing, ensuring that sufficient audit evidence had been obtained to support our opinion. We discussed our approach and the results of our audit with the Board Audit Committee. We also discussed the key audit matters at the conclusion of the audit.

### Key audit matters

- Expected credit loss allowance for loans and advances to customers (group)
- Valuation of defined benefit pension surplus (group)
- Impairment assessment of goodwill (group)
- Impairment assessment of investment in subsidiaries (parent)
- Specific legal and regulatory matters (group)

### Materiality

- Overall group materiality: £100 million (2022: £100 million) based on approximately 5% of adjusted profit before tax (2022: 5% of adjusted profit before tax).
- Overall company materiality: £100 million (2022: £100 million) based on 1% of net assets (2022: 1% of net assets). This would result in an overall materiality of
- £136 million and was therefore capped at the group materiality.
- Performance materiality: £75 million (2022: £75 million) (group) and £75 million (2022: £75 million) (company).

### The scope of our audit

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the financial statements.

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|------------------|--|------------|-------------|------------------|-------------------------|-------------------------|

### Key audit matters

Key audit matters are those matters that, in the auditors' professional judgement, were of most significance in the audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by the auditors, including those which had the greatest effect on: the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters, and any comments we make on the results of our procedures thereon, were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

This is not a complete list of all risks identified by our audit.

The key audit matters below are consistent with last year.

| Key audit matter   | How our audit addressed the key audit matter  |  |  |
|--|---|--|--|
| Expected credit loss allowance for loans and advance to customers (group)  |   |  |  |
| Refer to the Board Audit Committee Chair's report, credit risk section of the risk review, note 1 (Accounting Policies) and note 13 (Loans and Advances to customers).   | Testing of key controls   |  |  |
| Credit Impairment allowances represent management's best estimate of the expected credit loss (ECL) within each portfolio at the balance sheet date. The identification and the determination of allowances is inherently judgemental. Management uses a number of models and judgemental adjustments (JAs) to achieve compliance with the requirements of IFRS 9. The determination of ECLs is complex and a number of significant judgements are involved in the estimation process.<br>There continues to be significant economic uncertainty driven by a number of factors including cost of living increases, higher interest rates, business cost increases and ongoing supply chain pressures. As a result, in relation to residential mortgage and corporate loan portfolios, we consider the judgements and assumptions used in the determination of forward looking macroeconomic scenarios and the probability weights applied to be significant.   | <ul> <li>The Asset and Liability Committee's review and approval of the base case economic assumptions; and</li> <li>The Credit Risk Provisions Forum's review and approval of the outer economic scenarios and weightings, significant judgements &amp; estimates and the overall assessment of ECL outputs.</li> <li>We noted no significant exceptions in the design or operating effectiveness of the above</li> </ul>  |  |  |
| In addition, there are a number of JAs held (both within and outside models) to respond<br>to the economic uncertainty not fully captured by the models, and also to address data<br>and model limitations. Given the level of judgement involved we also deem the risk<br>associated with the sufficiency and appropriateness of the following JAs to be significant;<br>Corporate JAs<br>– Corporate lending to segments affected by supply chain pressures;   | Forward looking economic scenarios and scenario probability weightings<br>We used economics experts and credit risk modelling specialists to critically assess the<br>reasonableness of the multiple economic scenarios and scenario probability weightings<br>adopted by management. We considered external economic data and consensus<br>forecasts to assess whether management's forecasts appropriately reflect the different<br>possible paths that the economy could take, including the consequences of cost of living<br>increases, a higher interest rate environment, higher inflation, business cost increases<br>and ongoing supply chain pressures. |  |  |
| <ul> <li>Retail JAs</li> <li>JAs to recognise that the repossession rates in the model are not representative of expected repossessions (Long-term indeterminate arrears and 12+ months in arrears JAs);</li> <li>In model JAs to uplift the repossession rates for interest only mortgages at maturity;</li> <li>The JAs to assess affordability of unsecured lending repayments (Unsecured affordability); and</li> <li>Mortgage refinancing risk JA.</li> </ul> In the corporate loan portfolios, individual impairment assessments are performed for certain credit impaired loans and advances which are categorised as Stage 3. Assumptions are required to be made in determining the level of any allowance. Our focus was on the principal assumptions applied by management in estimating impairment allowances such as collateral valuations for loans secured by property, the accuracy of information used for independent business reviews and the expected timing of future cash flows. | In addition, we compared the base case scenario assumptions to other external<br>consensus forecasts and we considered the inferred GDP 'time to recovery' for each<br>scenario based on historical distributions and made a comparison to other external<br>consensus forecasts.<br>We found that the scenario weights appropriately captured the economic uncertainty<br>and the non-linear distribution of losses across a reasonable range, and are broadly<br>consistent with external forecasts.<br>Overall, we concluded that management's scenarios and associated weights were<br>reasonable.  |  |  |

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| Key audit matter | How our audit addressed the key audit matter  |
|------------------|---|
|                  | JAs within and outside models   |
|                  | We considered whether management had identified judgemental adjustments both within and outside of models where material risks were not captured in the modelled loss allowances, and whether appropriate methodologies were applied in their calculation. This included adjustments in place to address modelling and operational limitations highlighted by the economic conditions caused by cost of living increases, higher interest rates and higher inflation, business cost increases and ongoing supply chain pressures. |
|                  | Corporate JAs   |
|                  | Corporate loan JAs totalling £24m were used to adjust for sector specific risks that were not sufficiently captured by the rating models, or to account for the time delay between the most recent risk rating and the period end, as the stage 2 provision may otherwise be understated. The JAs seek to identify customers and sectors with higher risk classifications and transfer these loans from stage 1 to stage 2, and increase the PDs of loans in higher risk industries already in stage 2.                           |
|                  | We critically assessed management's JA methodologies and sector analysis used in the calculations. We used our economics and restructuring experts to provide input on sector risks.  |
|                  | We have assessed the reasonableness of those sectors and counterparties classified as higher risk, as well as the risk classifications identified to be moved to stage 2. Where customers were transferred into stage 2, we assessed the coverage ratio of ECL in the stage 2 population pre and post the JA, to assess whether the increase in ECL applied by management was appropriate.  |
|                  | For customers in stage 2 receiving a PD uplift, we tested this by assessing the historical observed default rates for customers in stage 2 and identified alternative stress scenarios to verify that the uplift applied by management was within a reasonable range.   |
|                  | Retail JAs  |
|                  | We critically assessed management's JAs both within and outside models using our modelling specialists to assess the appropriateness of the significant assumptions and methodologies used in the adjustments for the Retail portfolios. We performed audit procedures for a sample of the judgemental adjustments, in particular to challenge the appropriateness of:  |
|                  | <ul> <li>In model JAs used to address data limitations in the mortgages model in relation to<br/>repossession rates; and</li> <li>JAs introduced to assess the impact of refinance risk on mortgages and affordability<br/>pressures on unsecured lending repayments.</li> </ul>  |
|                  | Overall, we were satisfied with the sufficiency and appropriateness of the JAs included in the estimate of ECL.   |
|                  | Individually assessed corporate Stage 3 cases   |
|                  | For a sample of credit impaired loans we evaluated the specific circumstances of the borrower and determined whether key judgements were appropriate. We tested the valuation of collateral held, and challenged management on subjective estimates and assumptions. Where applicable, we engaged our real estate experts to critically assess the collateral valuation. We also re-performed management's impairment calculations and tested key inputs.   |
|                  | Overall, we found the ECL provision for individually assessed corporate Stage 3 cases to be reasonable.   |

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| Key audit matter  | How our audit addressed the key audit matter  |
|---|---|
| Valuation of defined benefit pension surplus (group)  |   |
| Refer to the Board Audit Committee Chair's report, note 1 (Accounting Policies) and note 30 (Retirement Benefit Plans).   | Testing of key controls   |
| The group operates a number of defined benefit pension schemes. The main scheme is the Santander (UK) Group Pension Scheme (the scheme). The scheme is in a net surplus position of £657m as at 31 December 2023.   | We understood and evaluated the design and operating effectiveness of the key controls<br>over the determination of the significant actuarial assumptions used in calculating the<br>valuation of future pension obligations and the valuation of the scheme's illiquid assets.<br>These controls included:   |
| position of £65/m as at 31 December 2023. Defined benefit obligations: The valuation of the defined benefit obligations of the scheme is dependent on a number of forward looking assumptions, the most sensitive of which are the discount rate, price inflation and life expectancy. These assumptions are unobservable and complex to estimate due to the long duration of the pension obligations. Small changes in these assumptions can have a material impact on the valuation. Management refreshes the valuation methodology and assumptions each year with the assistance of external experts. During 2023, management revised its mortality assumption. The longevity improvement assumption has been updated to reflect the latest published Continuous Mortality Investigation (CMI) research. The methodology used continues to use section specific discount and inflation rates in order to reflect the duration and profile of each section of the scheme. The valuation of the defined benefit obligation is complex and judgemental and therefore represents a key audit matter. <b>Iliquid pension assets:</b> The pension scheme assets include certain illiquid assets, including direct property investments and complex pooled investment vehicles ("PIVs") consisting of unquoted equilies, unquoted corporate bonds and other assets not quoted in active markets. The advaluation of these assets are derived from inputs or data that are unobservable. The directly held property is valued buy investments and infrastructure and property assets, and there can be a time lag in obtaining valuations. Each complex PIVs include private equily investments and infrastructure and property assets, and there as be a time lag in obtaining valuations. Each complex PIVs include private equily investments and infrastructure and property assets, and there can be a time lag in batianing valuations. Each complex PIVs include private equily investments and infrastructure and property assets, and there can be a time lag in babaining valuations. Each complex PIVs include private equily | <ul> <li>The Annual Review and approval of key methodologies and assumptions;</li> <li>The Quarterly review and approval of the financial and demographic assumptions based on the actuary's report and other data inputs;</li> <li>Assessing the reliability of investment manager valuations by comparing the prior year unaudited NAV statements against the funds' corresponding audited financial statements;</li> <li>Assessing the reasonableness of the property valuations recognised at period ends, as obtained from the custodian, by comparing them on a quarterly basis against the valuation obtained from management's property valuer expert. Differences are analysed and investigated;</li> <li>Assessing the appropriateness of lagged valuations and potential fair value movements since the last valuation date;</li> <li>Assessing the competence and reliability of certain relevant experts engaged by management; and</li> <li>Reviewing third party service organisation controls reports obtained from certain service organisations engaged by management.</li> <li>We noted no significant exceptions in the design or operating effectiveness of the above controls. We also performed the following substantive procedures:</li> <li><b>Defined benefit obligations:</b></li> <li>We engaged our own actuarial experts to evaluate the estimates made by management in determining the key financial and life expectancy assumptions used in the calculation of the liability. We assessed the reasonableness of the methodologies and assumptions adopted using our knowledge of market practice and industry developments, independently developed benchmarks and external market data. We used sensitivity analysis to determine the impact of alternative assumptions;</li> <li>We considered the objectivity and competence of management's actuarial expert. We reviewed the expert's IAS 19 report and discussed with the expert the methods adopted to determine the valuation of the obligations; and</li> <li>We evaluated the appropriateness of financial statement disclosures.</li></ul> |

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| Key audit matter  | How our audit addressed the key audit matter   |
|---|--|
| Impairment assessment of goodwill (group)   |  |
| Refer to the Board Audit Committee Chair's report, note 1 (Accounting Policies) and note 20 (Intangible Assets)<br>The group has a goodwill balance of £1.2bn at 31 December 2023, which predominantly relates to the Personal Financial Services CGU within Retail banking in Santander UK plc.  | To address the risk of impairment of goodwill, we performed a number of audit procedures over the assessments performed by management. We challenged and tested the reasonableness of management's methodology and key assumptions. Our work included the following:   |
| The impairment assessment of the goodwill is contingent on the estimates of future cash flows and profitability which are forecasted using assumptions that require significant management judgement. These assumptions and judgements are inherently uncertain and are impacted by the wider economic environment. Specifically, given the developments in the UK economy and the banking market with rising interest rates, the bank has seen an improving net interest margin, partially offset by the impact of inflationary pressures. However, the expectation that the base rate has peaked, coupled with deposit repricing and the longer term impact of higher interest rates on households and businesses, further increase the uncertainties on future outcomes. Management's impairment existed as at 31 December 2023. The calculation of the VIU is complex and involves subjective assumptions, specifically, the forecast cash flows and the discount rate, the method for determining regulatory capital requirements and the allocation of total carrying value to the Personal Financial Services CGU. Due to the magnitude of this balance and these judgements, this impairment assessment represents a key audit matter.  | <ul> <li>We understood and evaluated the design and implementation of the key controls over the goodwill impairment assessment and the significant assumptions used in calculating the value in use;</li> <li>We engaged our own experts to assist us in evaluating the appropriateness of the methodology used and the reasonableness of key assumptions over the determination of the carrying value of the Personal Financial Services CGU, including:         <ul> <li>determining an independent range for the discount rate using external data sources and peer bank data and comparing it to the rate used by management; and</li> <li>assessing the appropriateness of adjustments and methodology for estimating the regulatory capital requirements and the apportionment. made for the capital retained in the business.</li> </ul> </li> <li>We agreed the cash flow forecasts to the Board approved three-year plans and tested the reasonableness of adjustments to the plans included in the value in use model;</li> <li>We evaluated the reasonableness of management's forecasted cash flows, including comparing performance in recent years to the budgets and 3 year plans for the equivalent periods to assess the historical accuracy of the budgeting and forecasting process; and</li> <li>We assessed the reasonableness of management's forecasted cash flows, using our own economic experts to assess the economic assumptions in the plan, comparing key market assumptions against external data points and our understanding of the business' strategy.</li> <li>Based on the procedures performed and evidence obtained, we found management's conclusion that no impairment existed at 31 December 2023 to be reasonable. We evaluated the disclosures made in the financial statements against the requirements of IAS 36 and found them to be appropriate.</li> </ul> |
| Impairment assessment of investment in subsidiaries (parent)  |  |
| Refer to the Board Audit Committee Chair's report, note 1 (Accounting Policies) and note 7 (Interests in other entities) in relation to the company.<br>The parent company has an investment of £13.6 bn (2022: £13.6 bn) in other entities, of which £11.3 bn (2022: £11.3bn) relates to an investment in Santander UK plc (SUK).<br>The impairment assessment of this investment is contingent on the estimates of future cash flows and profitability which are forecasted using assumptions that require significant management judgement. These assumptions and judgements are inherently uncertain and are impacted by the wider economic environment. Specifically, given the developments in the UK economy and the banking market with rising interest rates, the bank has seen an improving net interest margin partially offset by the impact of inflationary pressures. However, the expectation that the base rate has peaked, coupled with deposit repricing and the long term impact of higher interest rates on households and businesses further increase the uncertainties on future outcomes.<br>Management's impairment assessment used a value in use (VIU) methodology and concluded that no impairment existed as at 31 December 2023. The calculation of the VIU is complex and involves subjective assumptions, specifically, the forecast cash flows and the discount rate. | <ul> <li>To address the risk of impairment of the parent company's investment in SUK, we performed a number of audit procedures over the assessments performed by management. We challenged and tested the reasonableness of management's methodology and key assumptions. Our work included the following:</li> <li>We understood and evaluated the design and implementation of the key controls over the impairment assessment and the significant assumptions used in calculating the value in use;</li> <li>We engaged our own experts to assist us in evaluating the appropriateness of the methodology used and the reasonableness of key assumptions such as the discount rate by determining an independent range for discount rate. using external data sources and peer bank data and comparing it to the rate used by management;</li> <li>We agreed the cash flow forecasts to the Board approved three-year plans and tested the reasonableness of the forecasted cash flows, including comparing performance in recent years to the budgets and 3-year plans for the equivalent periods to assess the historical accuracy of the budgeting and forecasting process; and</li> <li>We assessed the reasonableness of management's forecasted cash flows through using our internal economic experts to assess the economic assumptions in the plan, comparing key market assumptions against external data points and our understanding of the business' strategy.</li> </ul>   |
|   | Based on the procedures performed and evidence obtained, we found management's conclusion that no impairment existed at 31 December 2023 to be reasonable. We evaluated the disclosures made in the financial statements against the requirements of IAS 36 and found them to be appropriate.  |

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| Key audit matter                              | How our audit addressed the key audit matter  |
|---|---|
| Specific legal and regulatory matters (group) |   |
| •   | Testing of key controls         We understood and evaluated the design of the key controls over the assessment of the specific legal and regulatory matters against the requirements of IAS 37 and tested their operating effectiveness. These controls included:         - Management's assessment of the cases against the requirements of IAS 37; and         - The Non Financial Risk Provisions Review Forum's review, challenge and approval of |

### How we tailored the audit scope

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole, taking into account the structure of the group and the company, the accounting processes and controls, and the industry in which they operate.

The group comprises the company and a number of subsidiaries which predominantly operate within the UK. The company operates as a holding company. The principal operating subsidiary within the group is Santander UK plc. We considered which entities ("components") required a full scope audit either due to being individually financially significant (defined as 15% of adjusted profit before tax) or due to their risk characteristics, including a consideration of the history of misstatements due to fraud or error, in the context of the group's consolidated financial statements. We identified the significant audit risks and key audit matters which all relate to either the company or Santander UK plc. Ultimately, we determined that we would perform a full scope audit of the company, Santander UK plc and Santander Consumer (UK) plc. For these components the work is largely performed by PwC UK engagement teams, led by the group audit partner and Santander Consumer (UK) plc partner, with the teams structured in line with the Group's operating segments.

We then considered the components in the group that had either financially significant or unusual account balances and therefore were required to be included in our scope. Where this was the case, we performed an audit over these specific financial statement line items. We adopted this approach for UK and Channel Island businesses of Santander Financial Services plc, Cater Allen Limited, Abbey National Property Investments and Santander Equity Investments Limited.

We instructed PwC Jersey to audit the in scope balances of the Channel Island businesses of Santander Financial Services plc.

Certain processes and controls supporting the group's operations are performed as part of Banco Santander S.A.'s wider processes and controls in Spain, including the hosting and monitoring of certain IT systems. In such instances, we instructed PwC Spain to perform certain audit procedures over these group operations.

As part of the planning and execution of the audit, we worked closely with PwC Spain and the PwC UK and PwC Jersey component auditors throughout the year to ensure that the procedures performed on our behalf were sufficient for our purposes. We reviewed the results of their work and held meetings with the auditors to discuss their findings.

The procedures which we performed over the component accounts for 87.9% of total operating income and 90.2% of total assets of the group.

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|                  |   |            |             |                  |                         |                            |

### The impact of climate risk on our audit

The group, in alignment with their parent company, Banco Santander S.A., has set out its own commitments to be a net zero bank by 2050. Further information on these commitments is provided in the Task Force on Climate-related Financial Disclosures ("TCFD") in the Sustainability and Responsible Banking section on page 38.

In planning and executing our audit, we considered the group's governance framework and preliminary risk assessment processes as outlined in the Governance and Risk Management sections of the TCFD disclosures. This, together with our discussions with our own climate change experts, provided us with an understanding of the potential impact of climate change on the financial statements. We specifically considered the potential impact on the mortgage lending, corporate lending and consumer finance portfolios. We determined that the key financial statement line items and estimates which were more likely to be materially impacted by climate risks were those associated with expected credit losses and related future cash flows. In the current reporting period, the group concluded that there is no material impact on the financial statements and the more notable impacts of climate change on the business are expected to arise in the medium to long term.

Whilst the group is targeting net zero carbon emission by 2050, they are continuing to refine their plans to achieve this. The group has started to quantify some impacts that may arise; however, the future financial impacts are uncertain given the medium to long term time horizon. We discussed with management and the Board Audit Committee that the estimated financial impacts of climate change will need to be frequently reassessed and our expectation is that climate change disclosures will continue to evolve as greater understanding of the actual and potential impacts on the group's future operations is obtained.

### Materiality

The scope of our audit was influenced by our application of materiality. We set certain quantitative thresholds for materiality. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures on the individual financial statement line items and disclosures and in evaluating the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

|                                       | Financial statements - group  | Financial statements - company   |
|---------------------------------------|---|--|
| Overall<br>materiality                | £100 million (2022: £100 million).  | £100 million (2022: £100 million).   |
| How we<br>determined it               | Approximately 5% of adjusted profit before tax (2022: 5% of adjusted profit before tax.)  | 1% of net assets (2022: 1% of net assets). This would result in an overall materiality of $\pm$ 136 million and was therefore capped at the group materiality.   |
| Rationale for<br>benchmark<br>applied | We set materiality using a benchmark of profit before tax (PBT), adjusted for<br>certain items, as these do not reflect the underlying business performance and<br>are not expected to recur.<br>Adjusted PBT is a primary measure used by the shareholder in assessing the<br>performance of the group and is a generally accepted benchmark for<br>determining audit materiality. | A benchmark of net assets has been used, as the company's primary purpose is to act as a holding company with investments in the group's subsidiaries, not to generate operating profits and therefore a profit based measure is not considered appropriate. |

For each component in the scope of our group audit, we allocated a materiality that is less than our overall group materiality. The range of materiality allocated across components was between £10 million and £95 million.

We use performance materiality to reduce to an appropriately low level the probability that the aggregate of uncorrected and undetected misstatements exceeds overall materiality. Specifically, we use performance materiality in determining the scope of our audit and the nature and extent of our testing of account balances, classes of transactions and disclosures, for example in determining sample sizes. Our performance materiality was 75% (2022: 75%) of overall materiality, amounting to  $\pm$ 75 million (2022:  $\pm$ 75 million) for the group financial statements and  $\pm$ 75 million (2022:  $\pm$ 75 million) for the company financial statements.

In determining the performance materiality, we considered a number of factors - the history of misstatements, risk assessment and aggregation risk and the effectiveness of controls - and concluded that an amount at the upper end of our normal range was appropriate.

We agreed with the Board Audit Committee that we would report to them misstatements identified during our audit above £5 million (group audit) (2022: £4 million) and £5 million (company audit) (2022: £4 million) as well as misstatements below those amounts that, in our view, warranted reporting for qualitative reasons.

# Conclusions relating to going concern

Our evaluation of the directors' assessment of the group's and the company's ability to continue to adopt the going concern basis of accounting included:

- A risk assessment to identify factors that could impact the going concern basis of accounting, including the current and forecast financial performance, regulatory
  metrics and the sector in which the group operates;
- Understanding and evaluation of the group's three year plan and the group's stress testing of liquidity and regulatory capital performed by management;
- Review of regulatory correspondence and reports provided to governance forums, and testing of the total capital resources and liquidity financing facilities;
- Consideration of credit rating agency ratings; and
- Reviewing the appropriateness of the disclosures made in the Annual report in relation to going concern.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's and the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the group's and the company's ability to continue as a going concern.

In relation to the directors' reporting on how they have applied the UK Corporate Governance Code, we have nothing material to add or draw attention to in relation to the directors' statement in the financial statements about whether the directors considered it appropriate to adopt the going concern basis of accounting.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

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## **Reporting on other information**

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of the other information. We are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic report and Directors' report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on our work undertaken in the course of the audit, the Companies Act 2006 requires us also to report certain opinions and matters as described below.

### Strategic report and Directors' report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic report and Directors' report for the year ended 31 December 2023 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the group and company and their environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic report and Directors' report.

### **Corporate governance statement**

ISAs (UK) require us to review the directors' statements in relation to going concern, longer-term viability and that part of the corporate governance statement relating to the company's compliance with the provisions of the UK Corporate Governance Code, which the Listing Rules of the Financial Conduct Authority specify for review by auditors of premium listed companies. Our additional responsibilities with respect to the corporate governance statement as other information are described in the Reporting on other information section of this report.

Based on the work undertaken as part of our audit, we have concluded that each of the following elements of the corporate governance statement, included within the Directors' report, is materially consistent with the financial statements and our knowledge obtained during the audit, and we have nothing material to add or draw attention to in relation to:

- The directors' confirmation that they have carried out a robust assessment of the emerging and principal risks;
- The disclosures in the Annual Report that describe those principal risks, what procedures are in place to identify emerging risks and an explanation of how these are being managed or mitigated;
- The directors' statement in the financial statements about whether they considered it appropriate to adopt the going concern basis of accounting in preparing
  them, and their identification of any material uncertainties to the group's and company's ability to continue to do so over a period of at least twelve months from
  the date of approval of the financial statements;
- The directors' explanation as to their assessment of the group's and company's prospects, the period this assessment covers and why the period is appropriate; and
- The directors' statement as to whether they have a reasonable expectation that the group and company will be able to continue in operation and meet their liabilities as they fall due over the period of their assessment, including any related disclosures drawing attention to any necessary qualifications or assumptions.

Our review of the directors' statement regarding the longer-term viability of the group and company was substantially less in scope than an audit and only consisted of making inquiries and considering the directors' process supporting their statement; checking that the statement is in alignment with the relevant provisions of the UK Corporate Governance Code; and considering whether the statement is consistent with the financial statements and our knowledge and understanding of the group and company and their environment obtained in the course of the audit.

In addition, based on the work undertaken as part of our audit, we have concluded that each of the following elements of the corporate governance statement is materially consistent with the financial statements and our knowledge obtained during the audit:

- The directors' statement that they consider the Annual Report, taken as a whole, is fair, balanced and understandable, and provides the information necessary for the members to assess the group's and company's position, performance, business model and strategy;
- The section of the Annual Report that describes the review of effectiveness of risk management and internal control systems; and
- The section of the Annual Report describing the work of the Board Audit Committee.

We have nothing to report in respect of our responsibility to report when the directors' statement relating to the company's compliance with the Code does not properly disclose a departure from a relevant provision of the Code specified under the Listing Rules for review by the auditors.

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# Responsibilities for the financial statements and the audit

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### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of Directors' responsibilities, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the company or to cease operations, or have no realistic alternative but to do so.

### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the group and industry, we identified that the principal risks of non-compliance with laws and regulations related to breaches of banking laws and regulations, including regulatory reporting requirements and conduct of business, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies Act 2006 and relevant tax legislation. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to posting inappropriate journal entries, and management bias through judgements and assumptions in significant accounting estimates. The group engagement team shared this risk assessment with the component auditors so that they could include appropriate audit procedures in response to such risks in their work. Audit procedures performed by the group engagement team and/or component auditors included:

- Discussions with management, including the Chief Financial Officer, Internal Audit and those charged with governance, and with management's legal counsel, in
  relation to known or suspected instances of non-compliance with laws and regulation and fraud;
- Evaluation of the completeness of matters identified by management which might impact financial reporting, including but not restricted to, the procedures below;
- Evaluation and testing of the operating effectiveness of certain of management's entity level controls designed to prevent and detect irregularities, in particular their code of conduct and whistleblowing helpline;
- Assessment of matters reported on the group's whistleblowing helpline and the results of management's investigation of such matters;
- Observing the effectiveness of key governance forums, reviewing management information presented and reviewing minutes of executive management meetings;
- Reviewing key correspondence with the Financial Conduct Authority and Prudential Regulation Authority and meeting with these regulators during the year;
- Challenging and assessing for bias the assumptions and judgements made by management in its significant accounting estimates, in particular in relation to the
  expected credit loss allowance for loans and advances to customers, legal and regulatory matters, the valuation of the defined benefit pension surplus and the
  impairment assessment of the goodwill and investments in subsidiaries (see related key audit matters above);
- Identifying and testing journal entries, in particular any journal entries posted by senior management and period end adjustments; and
- Incorporating unpredictability into the nature, timing and/or extent of our testing.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

Our audit testing might include testing complete populations of certain transactions and balances, possibly using data auditing techniques. However, it typically involves selecting a limited number of items for testing, rather than testing complete populations. We will often seek to target particular items for testing based on their size or risk characteristics. In other cases, we will use audit sampling to enable us to draw a conclusion about the population from which the sample is selected.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing. Risk review

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# Other required reporting

### **Companies Act 2006 exception reporting**

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not obtained all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
   the company financial statements are not in agreement with the accounting record
- the company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

### Appointment

Following the recommendation of the Board Audit Committee, we were appointed by the members on 31 March 2016 to audit the financial statements for the year ended 31 December 2016 and subsequent financial periods. The period of total uninterrupted engagement is 8 years, covering the years ended 31 December 2016 to 31 December 2023.

lan Godsmark (Senior Statutory Auditor) for and on behalf of PricewaterhouseCoopers LLP Chartered Accountants and Statutory Auditors London 29 February 2024

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### **Consolidated Income Statement**

### For the year ended 31 December

|   |       | 2023    | 2022    | 2021    |
|---|-------|---------|---------|---------|
|   | Notes | £m      | £m      | £m      |
| Interest and similar income   | 3     | 11,853  | 6,822   | 4,830   |
| Interest expense and similar charges  | 3     | (7,186) | (2,350) | (833)   |
| Net interest income   |       | 4,667   | 4,472   | 3,997   |
| Fee and commission income   | 4     | 801     | 836     | 694     |
| Fee and commission expense  | 4     | (505)   | (512)   | (414)   |
| Net fee and commission income   |       | 296     | 324     | 280     |
| Other operating income  | 5     | 213     | 210     | 267     |
| Total operating income  |       | 5,176   | 5,006   | 4,544   |
| Operating expenses before credit impairment charges, provisions and charges | 6     | (2,485) | (2,370) | (2,540) |
| Credit impairment (charges)/write-backs                                     | 8     | (206)   | (321)   | 233     |
| Provisions for other liabilities and charges                                | 8     | (336)   | (421)   | (379)   |
| Total operating credit impairment charges, provisions and charges           |       | (542)   | (742)   | (146)   |
| Profit from continuing operations before tax                                |       | 2,149   | 1,894   | 1,858   |
| Tax on profit from continuing operations                                    | 9     | (553)   | (471)   | (485)   |
| Profit from continuing operations after tax                                 |       | 1,596   | 1,423   | 1,373   |
| Profit from discontinued operations after tax                               | 42    | -       | _       | 32      |
| Profit after tax  |       | 1,596   | 1,423   | 1,405   |
| Attributable to:  |       |         |         |         |
| Equity holders of the parent  |       | 1,596   | 1,406   | 1,369   |
| Non-controlling interests   |       | -       | 17      | 36      |
| Profit after tax  |       | 1,596   | 1,423   | 1,405   |

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

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### **Consolidated Statement of Comprehensive Income**

For the year ended 31 December

|   | 2023  | 2022    | 2021  |
|---|-------|---------|-------|
|   | £m    | £m      | £m    |
| Profit after tax  | 1,596 | 1,423   | 1,405 |
| Other comprehensive income/(expense) that may be reclassified to profit or loss subsequently:         |       |         |       |
| Movement in fair value reserve (debt instruments):  |       |         |       |
| - Change in fair value  | 89    | (278)   | (111) |
| - Income statement transfers  | (105) | 247     | 110   |
| - Taxation  | 5     | 11      | (2)   |
|   | (11)  | (20)    | (3)   |
| Cash flow hedges:   |       |         |       |
| - Effective portion of changes in fair value  | (147) | 436     | (875) |
| - Income statement transfers  | 1,231 | (2,130) | 357   |
| - Taxation  | (302) | 468     | 142   |
|   | 782   | (1,226) | (376) |
| Net other comprehensive income/(expense) that may be reclassified to profit or loss subsequently      | 771   | (1,246) | (379) |
| Other comprehensive (expense)/income that will not be reclassified to profit or loss subsequently:    |       |         |       |
| Pension remeasurement:  |       |         |       |
| - Change in fair value  | (598) | (723)   | 1,263 |
| - Taxation  | 167   | 267     | (419) |
|   | (431) | (456)   | 844   |
| Own credit adjustment:  |       |         |       |
| - Change in fair value  | (15)  | 29      | -     |
| - Taxation  | 4     | (9)     | _     |
|   | (11)  | 20      | —     |
| Net other comprehensive (expense)/income that will not be reclassified to profit or loss subsequently | (442) | (436)   | 844   |
| Total other comprehensive income/(expense) net of tax   | 329   | (1,682) | 465   |
| Total comprehensive income/(expense)  | 1,925 | (259)   | 1,870 |
|   |       |         |       |
| Attributable to:  |       |         |       |
| Equity holders of the parent  | 1,925 | (276)   | 1,834 |
| Non-controlling interests   | -     | 17      | 36    |
| Total comprehensive income/(expense)  | 1,925 | (259)   | 1,870 |

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

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### **Consolidated Balance Sheet**

### At 31 December 2023

|   |       | 2023    | 2022    |
|---|-------|---------|---------|
|   | Notes | £m      | £m      |
| Assets  |       |         |         |
| Cash and balances at central banks                                |       | 40,523  | 46,635  |
| Derivative financial instruments                                  | 11    | 1,472   | 2,439   |
| Other financial assets at fair value through profit or loss       | 12    | 602     | 434     |
| Loans and advances to customers                                   | 13    | 211,222 | 223,840 |
| Loans and advances to banks                                       |       | 1,216   | 1,105   |
| Reverse repurchase agreements - non-trading                       | 16    | 12,468  | 7,348   |
| Other financial assets at amortised cost                          | 17    | 152     | 156     |
| Macro hedge of interest rate risk                                 |       | (630)   | (2,654) |
| Financial assets at fair value through other comprehensive income | 18    | 8,481   | 6,024   |
| Interests in other entities                                       | 19    | 245     | 252     |
| Intangible assets   | 20    | 1,548   | 1,550   |
| Property, plant and equipment                                     | 21    | 1,512   | 1,526   |
| Current tax assets  | 9     | 507     | 484     |
| Retirement benefit assets   | 30    | 723     | 1,051   |
| Other assets  |       | 2,029   | 2,004   |
| Assets held for sale  | 42    | 13      | 49      |
| Total assets  |       | 282,083 | 292,243 |
| Liabilities   |       |         |         |
| Derivative financial instruments                                  | 11    | 891     | 1,008   |
| Other financial liabilities at fair value through profit or loss  | 22    | 899     | 803     |
| Deposits by customers   | 23    | 195,149 | 197,313 |
| Deposits by banks   | 24    | 20,357  | 28,543  |
| Repurchase agreements - non-trading                               | 25    | 8,411   | 7,982   |
| Debt securities in issue  | 26    | 35,778  | 36,420  |
| Subordinated liabilities  | 27    | 2,386   | 2,332   |
| Macro hedge of interest rate risk                                 |       | 86      | 95      |
| Other liabilities   | 28    | 2,501   | 2,601   |
| Provisions  | 29    | 405     | 380     |
| Deferred tax liabilities  | 9     | 188     | 30      |
| Retirement benefit obligations                                    | 30    | 66      | 25      |
| Total liabilities   |       | 267,117 | 277,532 |
| Equity  |       |         |         |
| Share capital   | 32    | 7,060   | 7,060   |
| Other equity instruments  | 33    | 2,196   | 2,196   |
| Retained earnings   |       | 6,047   | 6,563   |
| Other reserves  |       | (337)   | (1,108) |
| Total equity  |       | 14,966  | 14,711  |
| Total liabilities and equity                                      |       | 282,083 | 292,243 |

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

The Financial Statements were approved and authorised for issue by the Board on 29 February 2024 and signed on its behalf by:

Mike Regnier

Chief Executive Officer

William Vereker Chair

Company Registered Number: 08700698

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### **Consolidated Cash Flow Statement**

For the year ended 31 December

|  | 2023     | 2022         | 2021           |
|--|----------|--------------|----------------|
|  | £m       | £m           | £m             |
| Cash flows from operating activities   | 2,149    | 1,894        | 1,902          |
| Profit before tax  | 2,149    | 1,694        | 1,902          |
| Adjustments for:   |          |              |                |
| Non-cash items included in profit:   |          |              |                |
| - Depreciation and amortisation  | 290      | 297          | 506            |
| <ul> <li>Provisions for other liabilities and charges</li> </ul>   | 336      | 421          | 383            |
| – Impairment losses  | 196      | 285          | (228)          |
| - Other non-cash items   | (799)    | 1,363        | (244)          |
| - Pension charge for defined benefit pension schemes   | 13       | 28           | 38             |
|  | 36       | 2,394        | 455            |
| Net change in operating assets and liabilities:<br>– Cash and balances at central banks                                    | (87)     | 274          | (659)          |
| – Derivative assets  | 967      | (719)        | 1,731          |
| <ul> <li>Other financial assets at fair value through profit or loss</li> </ul>  | 27       | 1,064        | 1,143          |
| – Coans and advances to banks and customers  | 12,538   | (10,683)     | (960)          |
|  | (3,224)  | 6,818        | 7,024          |
| <ul> <li>Reverse repurchase agreements - non-trading</li> <li>Other excession</li> </ul>                                   | (3,224)  | (571)        | 327            |
| - Other assets   |          | . ,          |                |
| – Deposits by banks and customers  | (10,982) | (1,373)      | 12,747         |
| - Repurchase agreements - non-trading  | 704      | (4,145)      | (7,550)        |
| – Derivative liabilities   | (117)    | (11)         | (902)          |
| <ul> <li>Other financial liabilities at fair value through profit or loss</li> </ul>                                       | 102      | (973)        | (1,109)        |
| – Debt securities in issue   | (219)    | (1,352)      | (330)          |
| – Other liabilities  | (1)      | (41)         | (608)          |
|  | (436)    | (11,712)     | 10,854         |
| Corporation taxes paid   | (539)    | (397)        | (418)          |
| Effects of exchange rate differences   | (616)    | 2,354        | (640)          |
| Net cash flows from operating activities   | 594      | (5,467)      | 12,153         |
| Cash flows from investing activities   |          | (5,407)      | 12,133         |
| Purchase of property, plant and equipment and intangible assets  | (393)    | (504)        | (615)          |
| Proceeds from sale of property, plant and equipment and intangible assets  | 175      | 159          | 437            |
| Purchase of financial assets at amortised cost and financial assets at FVOCI   | (10,899) | (2,884)      | (1,256)        |
| Proceeds from sale and redemption of financial assets at amortised cost and financial assets at FVOCI                      | 8,362    | 3,023        | 4,509          |
| Net cash flows from investing activities   | (2,755)  | (206)        | 3,075          |
| Cash flows from financing activities   |          |              |                |
| Issue of other equity instruments  | -        | 750          | 450            |
| Issuance costs of other equity instruments   |          |              |                |
| Issue of debt securities and subordinated notes  | 6,415    | 8,683        | 2,853          |
| Issuance costs of debt securities and subordinated notes   | (18)     | (16)         | (6)            |
| Repayment of debt securities and subordinated notes  | (6,409)  | (4,522)      | (13,728)       |
| Disposal of non-controlling interests  | _        | (235)        | (181)          |
| Repurchase of other equity instruments   | _        | (750)        | (500)          |
| Dividends paid on ordinary shares  | (1,538)  | (1,013)      | (1,346)        |
| Dividends paid on other equity instruments   | (133)    | (143)        | (143)          |
| Dividends paid on non-controlling interests  | (,       | (17)         | (17)           |
|  | (48)     | (26)         | (25)           |
| Principal elements of lease payments   |          |              |                |
| Net cash flows from financing activities   | (1,731)  | 2,711        | (12,643)       |
| Change in cash and cash equivalents  | (3,892)  | (2,962)      | 2,585          |
| Cash and cash equivalents at beginning of the year   | 48,945   | 51,787       | 49,221         |
| Effects of exchange rate changes on cash and cash equivalents  | (122)    | 120          | (19)           |
| Cash and cash equivalents at the end of the year   | 44,931   | 48,945       | 51,787         |
| Cash and cash equivalents consist of:  |          |              |                |
| Cash and balances at central banks   | 40,523   | 46,635       | 50,494         |
| Less: restricted balances  | (2,327)  | (2,241)      | (2,515)        |
|  |          |              |                |
|  | 38,196   | 44,394       | 47,979         |
|  |          |              |                |
| Other cash equivalents: Loans and advances to banks - Non-trading  | 1,014    | 938          | 1,270          |
| Other cash equivalents: Loans and advances to banks - Non-trading<br>Other cash equivalents: Reverse repurchase agreements |          | 938<br>3,613 | 1,270<br>2,538 |

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

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### **Consolidated Statement of Changes in Equity**

|   |         |              |            | Other r   | eserves     |            |             | Non-        |             |
|---|---------|--------------|------------|-----------|-------------|------------|-------------|-------------|-------------|
|   |         | Other equity | Fairmalus  | Cash flow | Currency    | Retained   | Tabal       | controlling | Tabal       |
|   | capital | instruments  | Fair value | hedging   | translation | earnings   | Total       | interests   | Total       |
|   | £m      | £m           | £m         | £m        | £m          | £m         | £m          | £m          | £m          |
| At 1 January 2023   | 7,060   | 2,196        | 6          | (1,116)   | 2           | 6,563      | 14,711      | _           | 14,711      |
| Profit after tax  | _       | _            | _          | _         | —           | 1,596      | 1,596       | _           | 1,596       |
| Other comprehensive (expense)/income, net of tax:         |         |              | (11)       |           |             |            | (11)        |             | (11)        |
| - Fair value reserve (debt instruments)                   | -       | -            | (11)       |           | _           | _          | (11)<br>782 | _           | (11)<br>782 |
| - Cash flow hedges  | -       | _            | _          | /82       | —           | (421)      |             | _           |             |
| - Pension remeasurement                                   | -       | _            | _          | _         | —           | (431)      | (431)       | _           | (431        |
| - Own credit adjustment                                   | -       | _            | (11)       |           | —           | (11)       | (11)        | _           | (11         |
| Total other comprehensive (expense)/income                | _       |              | (11)       | 782       | _           | (442)      | 329         | _           | 329         |
| Total comprehensive (expense)/income                      | -       | _            | (11)       | 782       |             | 1,154<br>1 | 1,925<br>1  |             | 1,925<br>1  |
| Other   | -       | _            | _          | _         |             |            |             | _           |             |
| Dividends on ordinary shares                              | -       | _            | _          | _         | _           | (1,538)    | (1,538)     | -           | (1,538)     |
| Dividends on other equity instruments                     | 7.060   |              | —<br>(F)   | (224)     | -           | (133)      | (133)       | -           | (133)       |
| At 31 December 2023                                       | 7,060   | 2,196        | (5)        | (334)     | 2           | 6,047      | 14,966      | -           | 14,966      |
| At 1 January 2022   | 7,060   | 2,191        | 26         | 110       | 2           | 6,754      | 16,143      | 235         | 16,378      |
| Profit after tax  | .,000   |              |            |           | _           | 1,406      | 1,406       | 17          | 1,423       |
| Other comprehensive (expense)/income, net of tax:         |         |              |            |           |             | 1,400      | 1,400       | 17          | 1,423       |
| <ul> <li>Fair value reserve (debt instruments)</li> </ul> | _       | _            | (20)       | _         | _           | _          | (20)        | _           | (20)        |
| - Cash flow hedges  | _       | _            | (20)       | (1,226)   | _           | _          | (1,226)     | _           | (1,226      |
| - Pension remeasurement                                   | _       | _            | _          | (1,220)   | _           | (456)      | (456)       | _           | (456)       |
| - Own credit adjustment                                   | _       | _            | _          | _         | _           | 20         | 20          | _           | 20          |
| Total other comprehensive (expense)                       | _       | _            | (20)       | (1,226)   | _           | (436)      | (1,682)     | _           | (1,682)     |
| Total comprehensive (expense)/income                      | _       | _            | (20)       | (1,226)   | _           | 970        | (276)       | 17          | (259)       |
| Issue of other equity instruments                         | _       | 750          | (_*)       |           | _           | _          | 750         | _           | 750         |
| Disposal of non-controlling interests                     | _       | _            | _          | _         | _           | _          | _           | (235)       | (235)       |
| Repurchase of other equity instruments                    | _       | (745)        | _          | _         | _           | (5)        | (750)       |             | (750)       |
| Dividends on ordinary shares                              | _       |              | _          | _         | _           | (1,013)    | (1,013)     | _           | (1,013)     |
| Dividends on other equity instruments                     | _       | _            | _          | _         | _           | (143)      | (143)       | _           | (143)       |
| Dividends on non-controlling interests                    | _       | _            | _          | _         | _           | _          | _           | (17)        | (17)        |
| At 31 December 2022                                       | 7,060   | 2,196        | 6          | (1,116)   | 2           | 6,563      | 14,711      | _           | 14,711      |
|   | 1       | 1            |            | (1-7      |             | - 1        |             |             | ,           |
| At 1 January 2021   | 7,060   | 2,241        | 29         | 486       | 2           | 6,030      | 15,848      | 397         | 16,245      |
| Profit after tax  | _       | _            | _          | _         | _           | 1,369      | 1,369       | 36          | 1,405       |
| Other comprehensive (expense)/income, net of tax:         |         |              |            |           |             |            |             |             |             |
| - Fair value reserve (debt instruments)                   | -       | _            | (3)        | _         | -           | -          | (3)         | _           | (3          |
| - Cash flow hedges  | _       | _            | _          | (376)     | _           | _          | (376)       | _           | (376        |
| - Pension remeasurement                                   | _       | _            | _          | _         | _           | 844        | 844         | _           | 844         |
| Total other comprehensive income                          | _       | _            | (3)        | (376)     | _           | 844        | 465         | _           | 465         |
| Total comprehensive income                                | -       | _            | (3)        | (376)     | -           | 2,213      | 1,834       | 36          | 1,870       |
| Issue of other equity instruments                         | -       | 450          | -          | _         | _           | -          | 450         | _           | 450         |
| Disposal of non-controlling interests                     | -       | _            | _          | _         | -           | _          | _           | (181)       | (181)       |
| Repurchase of other equity instruments                    | -       | (500)        | _          | _         | -           | _          | (500)       | _           | (500        |
| Dividends on ordinary shares                              | -       | _            | _          | _         | -           | (1,346)    | (1,346)     | _           | (1,346      |
| Dividends on other equity instruments                     | -       | _            | _          | _         | -           | (143)      | (143)       | _           | (143        |
| Dividends on non-controlling interests                    | -       | _            | _          | _         | -           | _          | _           | (17)        | (17         |
| At 31 December 2021                                       | 7,060   | 2,191        | 26         | 110       | 2           | 6,754      | 16,143      | 235         | 16,378      |

The accompanying Notes to the Financial Statements form an integral part of these Consolidated Financial Statements.

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### **1. ACCOUNTING POLICIES**

These financial statements are prepared for Santander UK Group Holdings plc (the Company) and the Santander UK Group Holdings plc group (the Santander UK group) under the UK Companies Act 2006. The principal activity of the Santander UK group is the provision of a wide range of banking and financial services to personal, business and corporate customers. Santander UK Group Holdings plc is a public company, limited by shares and incorporated in England and Wales having a registered office at 2 Triton Square, Regent's Place, London, NW1 3AN. It is a financial services holding company.

### **Basis of preparation**

These financial statements incorporate the financial statements of the Company and entities it controls (its subsidiaries) made up to 31 December each year. The consolidated financial statements have been prepared on the going concern basis using the historical cost convention, except for financial assets and liabilities that have been measured at fair value. An assessment of the appropriateness of the adoption of the going concern basis of accounting is disclosed in the statement of going concern in the Directors' report.

### Compliance with International Financial Reporting Standards (IFRS)

The consolidated financial statements of the Santander UK group and the separate financial statements of the Company comply with UK-adopted International Accounting Standards (IAS). The financial statements are also prepared in accordance with IFRS as issued by the International Accounting Standards Board (IASB), including interpretations issued by the IFRS Interpretations Committee, as there are no applicable differences from IFRS as issued by the IASB for the periods presented.

Disclosures required by IFRS 7 'Financial Instruments: Disclosure' relating to the nature and extent of risks arising from financial instruments, and IAS 1 'Presentation of Financial Statements' relating to objectives, policies and processes for managing capital, have been included in the Risk review section of this Annual Report. This information forms an integral part of these financial statements by this cross reference, is marked as audited, and is covered by the Independent auditors' report.

### Climate change

Santander UK continues to develop its assessment of the potential impacts that climate change and the transition to a low carbon economy may have on the assets and liabilities recognised and presented in its financial statements.

Santander UK is mindful of its responsibilities as a responsible lender and is focused on ways to meet the objectives of the Paris Agreement on climate change and to support the UK's transition to a climate-resilient, net zero economy.

Santander UK's current climate change strategy focuses on three main areas to achieve Banco Santander's ambition to reach net zero emissions by 2050:

- 1. Managing climate risks by integrating climate considerations into risk management frameworks, screening and stress testing our portfolio for climate related financial risks, and setting risk appetites to help steer our portfolio in line with the Paris Agreement,
- 2. Supporting our customers' transition by developing products and services that promote a reduction in CO<sub>2</sub> emissions, and
- 3. Reducing emissions in our operations and supply chain by focusing on continuous improvement in our operations, and environmental and energy management systems in accordance with ISO14001 and 15001, promoting responsible procurement practices and employee engagement.

Santander UK's current climate change strategy and its view of the risks associated with climate change and the transition to a low carbon economy are reflected in its critical judgements and accounting estimates, although climate change risk did not have a material impact at 31 December 2023 and 2022, consistent with management's assessment that climate change and the transition to a low carbon economy are not currently expected to have a meaningful impact on the viability of the Santander UK group in the medium term.

At 31 December 2023 and 2022, management specifically considered the potential impact of climate change and the transition to a low carbon economy on:

- Loans and advances to customers (see Note 13 and the credit risk section of the Risk review). Some climate change risks arise due to the requirements of IFRS 9
  and others relate to specific portfolios and sectors:
- ECL calculations are based on multiple forward-looking economic scenarios developed by management covering a period of 5 years, during which timeframe climate change risks may crystallise;
- For mortgages in Retail & Business Banking and commercial real estate lending in Corporate & Commercial Banking, the value of property collateral might be affected by physical impacts related to the frequency and scale of extreme weather events, such as flood and subsidence risk, or changing environmental performance standards for property.
- For automotive loans in Consumer Finance, the residual value of automotive vehicles might be impacted by diesel obsolescence and the transition to electric vehicles.
- For corporate lending in Corporate & Commercial Banking, certain sectors give rise to fossil fuel exposures, such as Oil & Gas, Mining & Extraction and Power Generation.
- Goodwill impairment assessment (see Note 20). Estimates underpinning the determination of whether or not goodwill balances are impaired are partly based on forecast business performance beyond the time horizon for management's detailed plans.

Future changes to Santander UK's climate change strategy may impact Santander UK's critical judgements and accounting estimates and result in material changes to financial results and the carrying values of certain assets and liabilities in future reporting periods.

### Future accounting developments

At 31 December 2023, for the Santander UK group, there were no significant new or revised standards and interpretations, and amendments thereto, which have been issued but which are not yet effective, or which have otherwise not been early adopted where permitted.

### **Comparative information**

As required by US public company reporting requirements, these financial statements include two years of comparative information for the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity, consolidated statement of cash flows and related notes.

### Material accounting policy information

The following material accounting policies have been applied in preparing these financial statements. For material accounting policies which involve the application of judgements or accounting estimates that are determined to be critical to the preparation of these financial statements see 'Critical judgements and accounting estimates'.

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### Consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by it and its subsidiaries. The acquisition method of accounting is used to account for the acquisition of subsidiaries which meet the definition of a business.

Business combinations between entities under common control (i.e. fellow subsidiaries of Banco Santander SA, the ultimate parent) are outside the scope of IFRS 3 – 'Business Combinations', and there is no other guidance for such transactions under IFRS. The Santander UK group elects to account for business combinations between entities under common control at their book values in the acquired entity by including the acquired entity's results from the date of the business combinations and not restating comparatives. Reorganisations of entities within the Santander UK group are also accounted for at their book values.

Credit protection entities established as part of significant risk transfer (SRT) transactions are not consolidated by the Santander UK group in cases where third party investors have the exposure, or rights, to all of the variability of returns from the performance of the entities.

### **Revenue recognition**

### a) Interest income and expense

Interest and similar income and expense are recognised in the income statement using the effective interest rate method for: all financial instruments measured at amortised cost; debt instruments measured at FVOCI; and the effective part of any related accounting hedging instruments.

Interest income is calculated by applying the effective interest rate to the gross carrying amount of financial assets, except for financial assets that have subsequently become credit-impaired (i.e. Stage 3), for which interest revenue is calculated by applying the effective interest rate to their amortised cost (i.e. net of the ECL provision). For more information on stage allocations of credit risk exposures, see 'Significant increase in credit risk' in the 'Santander UK group level – credit risk management' section of the Risk review.

### b) Fee and commission income and expense

Fees and commissions that are not an integral part of the effective interest rate are recognised when the service is performed. Most fee and commission income is recognised at a point in time. Certain commitment, upfront and management fees are recognised over time but are not material. For retail and corporate products, fee and commission income consists principally of collection services fees, commission on foreign currencies, commission and other fees received from retailers for processing credit card transactions, fees received from other credit card issuers for providing cash advances for their customers through the Santander UK group's branch and ATM networks, annual fees payable by credit card holders and fees for non-banking financial products.

For insurance products, fee and commission income consists principally of commissions and profit share arising from the sale of building and contents insurance and life protection insurance. Commissions arising from the sale of buildings and contents insurance are recognised over the period of insurance cover, adjusted to take account of cancelled policies. Profit share income from the sale of buildings and contents insurance which is not subject to any adjustment is recognised when the profit share income is earned. Commissions and profit share arising from the sale of life protection insurance is subject to adjustment for cancellations of policies within 3 years from inception.

Fee and commission income which forms an integral part of the effective interest rate of a financial instrument (for example certain loan commitment fees) is recognised as an adjustment to the effective interest rate and recorded in 'Interest income'.

### c) Other operating income

Other operating income includes all gains and losses from changes in the fair value of financial assets and liabilities held at fair value through profit or loss (comprising financial assets and liabilities held for trading, trading derivatives and other financial assets and liabilities at fair value through profit or loss), together with related interest income, expense, dividends, and changes in fair value of any derivatives managed in conjunction with these assets and liabilities. Other operating income also includes hedge ineffectiveness arising from fair value and cash flow hedging, income from operating lease assets, and profits and losses arising on the sales of property, plant and equipment and subsidiary undertakings.

#### Defined benefit pension schemes (see 'Critical judgements and accounting estimates')

A defined benefit scheme is a pension scheme that guarantees an amount of pension benefit to be provided, usually as a function of one or more factors such as age, years of service or compensation. Pension costs are charged to 'Administration expenses', within the line item 'Operating expenses before impairment losses, provisions and charges' with the net interest on the defined benefit asset or liability included within 'Net interest income' in the income statement. The asset or liability recognised in respect of defined benefit pension schemes is the present value of the defined benefit obligation at the balance sheet date, less the fair value of scheme assets. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The assets of the schemes are measured at their fair values at the balance sheet date.

The present value of the defined benefit obligation is estimated by projecting forward the growth in current accrued pension benefits to reflect inflation and salary growth to the date of pension payment, then discounted to present value using the yield applicable to high-quality AA rated corporate bonds of the same currency and which have terms to maturity closest to the terms of the scheme liabilities, adjusted where necessary to match those terms. In determining the value of scheme liabilities, demographic and financial assumptions are made by management about life expectancy, inflation, discount rates, pension increases and earnings growth, based on past experience and future expectations. Financial assumptions are based on market conditions at the balance sheet date and can generally be derived objectively.

Demographic assumptions require a greater degree of estimation and judgement to be applied to externally derived data. Any surplus or deficit of scheme assets over liabilities is recognised in the balance sheet as an asset (surplus) or liability (deficit). An asset is only recognised to the extent that the surplus can be recovered through reduced contributions in the future or through refunds from the scheme.

#### Share-based payments

The Santander UK group engages in cash-settled and equity-settled share-based payment transactions in respect of services received from certain of its employees. Shares of the Santander UK group's parent, Banco Santander SA are purchased in the open market by the Santander UK group (for the Employee Sharesave scheme) or are purchased by Banco Santander SA or another Banco Santander subsidiary (including awards granted under the Long-Term Incentive Plan and the Deferred Shares Bonus Plan) to satisfy share options or awards as they vest.

Options granted under the Employee Sharesave scheme and awards granted under the Transformation Incentive Plan are accounted for as cash-settled sharebased payment transactions. Awards granted under the Long-Term Incentive Plan and Deferred Shares Bonus Plan are accounted for as equity-settled share-based payment transactions.

The fair value of the options granted under the Employee Sharesave scheme is determined using an option pricing model, which takes into account the exercise price of the option, the current share price, the risk-free interest rate, the expected volatility of the Banco Santander SA share price over the life of the option and the dividend growth rate. The fair value of the awards granted for the Long-Term Incentive Plan was determined at the grant date using an option pricing model, which takes into account the share price at grant date, the risk-free interest rate, the expected volatility of the Banco Santander SA share price over the life of the award and the dividend growth rate.

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### Goodwill and other intangible assets (for goodwill see 'Critical judgements and accounting estimates')

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Goodwill represents the excess of the cost of an acquisition, as well as the fair value of any interest previously held, over the fair value of the share of the identifiable net assets of the acquired subsidiary, or business at the date of acquisition. Goodwill on the acquisition of subsidiaries and businesses is included in intangible assets. Goodwill is tested for impairment annually, or more frequently when events or changes in circumstances dictate and carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity or business include the carrying amount of goodwill relating to the entity or business sold.

Other intangible assets are recognised if they arise from contractual or other legal rights or if they are capable of being separated or divided from Santander UK and sold, transferred, licensed, rented or exchanged. The value of such intangible assets, where they are available for use, is amortised on a straight-line basis over their useful economic life of three to seven years and the assets are reviewed annually for impairment indicators and tested for impairment where indicators are present. Other intangible assets that are not yet available for use are tested for impairment annually or more frequently when events or changes in circumstances dictate.

Software development costs are capitalised when they are direct costs associated with identifiable and unique software products that are expected to provide future economic benefits and the cost of those products can be measured reliably. These costs include payroll, materials, services and directly attributable overheads. Internally developed software meeting these criteria and externally purchased software are classified in intangible assets on the balance sheet and amortised on a straight-line basis over their useful life of three to seven years, unless the software is an integral part of the related computer hardware, in which case it is treated as property, plant and equipment as described below. Capitalisation of costs ceases when the software is capable of operating as intended. Costs of maintaining software are expensed as incurred.

### Property, plant and equipment

Property, plant and equipment include owner-occupied properties (including leasehold properties), office fixtures and equipment and computer software. Property, plant and equipment also includes operating leases where the Santander UK group is the lessor and right-of-use assets where the Santander UK group is the lesse. Internally developed software meeting the criteria set out in 'Goodwill and other intangible assets' above and externally purchased software are classified in property, plant and equipment where the software is an integral part of the related computer hardware (for example, the operating system of a computer). Classes of property, plant and equipment are depreciated on a straight-line basis over their useful life, as follows:

| Owner-occupied properties         | Not exceeding 50 years   |
|-----------------------------------|--|
| Office fixtures and equipment     | 3 to 15 years  |
| Computer software                 | 3 to 7 years   |
| Right-of-use assets               | Shorter of the lease term or the useful life of the underlying asset |
| Operating lease assets - vehicles | 1 to 4 years   |
|                                   |  |

Depreciation is not charged on freehold land. Depreciation of operating lease assets where the Santander UK group is the lessor is described in 'Leases' below.

## Financial instruments (for impairment of debt instrument financial assets see 'Critical judgements and accounting estimates: Credit impairment losses') a) Initial recognition and measurement

Financial assets and liabilities are initially recognised when the Santander UK group becomes a party to the contractual terms of the instrument. The Santander UK group determines the classification of its financial assets and liabilities at initial recognition and measures a financial asset or financial liability at its fair value plus or minus, in the case of a financial asset or financial liability not at FVTPL, transaction costs that are incremental and directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs of financial liabilities carried at FVTPL are expensed in profit or loss. Immediately after initial recognition, an expected credit loss (ECL) allowance is recognised for financial assets measured at amortised cost and investments in debt instruments measured at FVOCI.

A regular way purchase or sale is a purchase or sale of a financial asset under a contract whose terms require delivery of the asset within the timeframe established generally by regulation or convention in the marketplace concerned. Regular way purchases and sales of financial assets measured at amortised cost are recognised on settlement date; all other regular way purchases and sales of financial assets.

### b) Financial assets and liabilities

### i) Classification and subsequent measurement

The Santander UK group classifies its financial assets in the measurement categories of amortised cost, FVOCI and FVTPL.

Financial assets and financial liabilities are classified as FVTPL where there is a requirement to do so or where they are otherwise designated at FVTPL on initial recognition. Financial assets and financial liabilities which are required to be held at FVTPL include:

- Financial assets and financial liabilities held for trading.
- Debt instruments that do not have solely payments of principal and interest (SPPI) characteristics. Otherwise, such instruments are measured at amortised cost or FVOCI, and
- Equity instruments that have not been designated as held at FVOCI.

Financial assets and financial liabilities are classified as held for trading if they are derivatives or if they are acquired or incurred principally for the purpose of selling or repurchasing in the near-term, or form part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking.

In certain circumstances, other financial assets and financial liabilities are designated at FVTPL where this results in more relevant information. This may arise because it significantly reduces a measurement inconsistency that would otherwise arise from measuring assets or liabilities or recognising the gains or losses on them on a different basis, where the assets and liabilities are managed and their performance evaluated on a fair value basis or, in the case of financial liabilities, where it contains one or more embedded derivatives which are not closely related to the host contract.

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The classification and measurement requirements for financial asset debt and equity instruments and financial liabilities are set out below.

#### Financial assets: debt instruments

Debt instruments are those instruments that meet the definition of a financial liability from the issuer's perspective, such as loans and government and corporate bonds. Classification and subsequent measurement of debt instruments depend on the Santander UK group's business model for managing the asset, and the cash flow characteristics of the asset.

#### Business model

The business model reflects how the Santander UK group manages the assets in order to generate cash flows and, specifically, whether the Santander UK group's objective is solely to collect the contractual cash flows from the assets or is to collect both the contractual cash flows and cash flows arising from the sale of the assets. If neither of these is applicable, such as where the financial assets are held for trading purposes, then the financial assets are classified as part of an 'other' business model and measured at FVTPL. Factors considered in determining the business model for a group of assets include past experience on how the cash flows for these assets were collected, how the assets' performance is evaluated and reported to key management personnel, and how risks are assessed and managed.

### SPPI

Where the business model is to hold assets to collect contractual cash flows or to collect contractual cash flows and sell, the Santander UK group assesses whether the assets' cash flows represent SPPI. In making this assessment, the Santander UK group considers whether the contractual cash flows are consistent with a basic lending arrangement (i.e. interest includes only consideration for the time value of money, credit risk, other basic lending risks and a profit margin that is consistent with a basic lending arrangement). Where the contractual terms introduce exposure to risk or volatility that is inconsistent with a basic lending arrangement, the related asset is classified and measured at FVTPL.

Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are SPPI.

Based on these factors, the Santander UK group classifies its debt instruments into one of the following measurement categories:

- Amortised cost Financial assets that are held for collection of contractual cash flows where those cash flows represent SPPI, and that are not designated at FVTPL, are measured at amortised cost. The carrying amount of these assets is adjusted by any ECL recognised and measured as presented in Note 13. Interest income from these financial assets is included in 'Interest and similar income' using the effective interest rate method. When estimates of future cash flows are revised, the carrying amount of the respective financial assets is adjusted to reflect the new estimate discounted using the original effective interest rate. Any changes are recognised in the income statement.
- FVOCI Financial assets that are held for collection of contractual cash flows and for selling the assets, where the assets' cash flows represent SPPI, and that are not designated at FVTPL, are measured at FVOCI. Movements in the carrying amount are recognised in OCI, except for the recognition of impairment gains or losses, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in OCI is reclassified from equity to profit or loss and recognised in 'Other operating income'. Interest income from these financial assets is included in 'Interest and similar income' using the effective interest rate method.
- FVTPL Financial assets that do not meet the criteria for amortised cost or FVOCI are measured at FVTPL. A gain or loss on a debt instrument that is subsequently measured at FVTPL, including any debt instruments designated at fair value, is recognised in profit or loss and presented in the income statement in 'Other operating income' in the period in which it arises.

The Santander UK group reclassifies financial assets when and only when its business model for managing those assets changes. The reclassification takes place from the start of the first reporting period following the change. Such changes are expected to be very infrequent.

### Financial assets: equity instruments

Equity instruments are instruments that meet the definition of equity from the issuer's perspective, being instruments that do not contain a contractual obligation to pay cash and that evidence a residual interest in the issuer's net assets. All equity investments are subsequently measured at FVTPL; management may elect, at initial recognition, to irrevocably designate an equity investment at FVOCI but has not currently done so. When this election is used, fair value gains and losses are recognised in OCI and are not subsequently reclassified to profit or loss, including on disposal. ECLs (and reversal of ECLs) are not reported separately from other changes in fair value. Dividends, when representing a return on such investments, continue to be recognised in profit or loss as other income when the right to receive payments is established. Gains and losses on equity investments at FVTPL are included in 'Other operating income' in the income statement.

### Financial liabilities

Financial liabilities, which include deposits by banks, deposits by customers, debt securities in issue and subordinated liabilities, are classified as subsequently measured at amortised cost, except for:

- Financial liabilities at FVTPL (see Note 22): this classification is applied to derivatives and other financial liabilities designated as such at initial recognition. Gains or
  losses on financial liabilities designated at FVTPL are presented partially in other comprehensive income (the amount of change in the fair value of the financial
  liability that is attributable to changes in the credit risk of that liability) and partially in profit or loss (the remaining amount of change in the fair value of the
  liability)
- Financial liabilities arising from the transfer of financial assets which did not qualify for derecognition, whereby a financial liability is recognised for the consideration received for the transfer. In subsequent periods, the Santander UK group recognises any expense incurred on the financial liability, and
- Financial guarantee contracts and loan commitments.

Preference shares which carry a contractual obligation to transfer economic benefits are classified as financial liabilities and are presented in subordinated liabilities. The coupon on these preference shares is recognised in the income statement as interest expense on an amortised cost basis using the effective interest method.

Contracts involving the receipt of cash on which customers receive an index-linked return are accounted for as equity index-linked deposits. The principal products are Capital Guaranteed/Protected Products which give the customers a limited participation in the upside growth of an equity index. In the event the index falls in price, a cash principal element is guaranteed/protected. The equity index-linked deposits contain embedded derivatives. These embedded derivatives, in combination with the principal cash deposit element, are designed to replicate the investment performance profile tailored to the return agreed in the contracts with customers. The cash principal element is accounted for as deposits by customers at amortised cost. The embedded derivatives are separated from the host instrument and are separately accounted for as derivatives.

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### Sale and repurchase agreements (including stock borrowing and lending)

Securities sold subject to a commitment to repurchase them at a predetermined price (repos) under which substantially all the risks and rewards of ownership are retained by the Santander UK group remain on the balance sheet and a liability is recorded in respect of the consideration received. Securities purchased under commitments to resell (reverse repos) are not recognised on the balance sheet and the consideration paid is recorded as an asset. The difference between the sale and repurchase price is treated as trading income in the income statement, except where the repo is not treated as part of the trading book, in which case the difference is recorded in interest income or expense.

Securities lending and borrowing transactions are generally secured, with collateral in the form of securities or cash advanced or received. Securities borrowed are not reflected on the balance sheet. Collateral in the form of cash received or advanced is recorded as a deposit or a loan. Collateral in the form of securities is not recognised.

### Day One profit adjustments

The fair value of a financial instrument on initial recognition is generally its transaction price (that is, the fair value of the consideration given or received). However, sometimes the fair value will be based on other observable current market transactions in the same instrument, without modification or repackaging, or on a valuation technique whose variables include only data from observable markets, such as interest rate yield curves, option volatilities and currency rates. When such evidence exists, the Santander UK group recognises a trading gain or loss at inception (Day One gain or loss), being the difference between the transaction price and the fair value. When significant unobservable parameters are used, the entire Day One gain or loss is deferred and is recognised in the income statement over the life of the transaction until the transaction matures, is closed out, the valuation inputs become observable, or an offsetting transaction is entered into.

### ii) Impairment of debt instrument financial assets

The Santander UK group assesses on a forward-looking basis the ECL associated with its debt instrument assets carried at amortised cost and FVOCI and with the exposure arising from financial guarantee contracts and loan commitments. The Santander UK group recognises a loss allowance for such losses at each reporting date. The measurement of ECL reflects:

- An unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes.
- The time value of money, and
- Reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

### Grouping of instruments for losses measured on a collective basis

We typically group instruments and assess them for impairment collectively where they share risk characteristics (as described in the Credit risk section of the Risk review) using one or more statistical models. Where we have used internal capital or similar models as the basis for our ECL models, this typically results in a large number of relatively small homogenous groups which are determined by the permutations of the underlying characteristics in the statistical models. We calculate separate collective provisions for instruments in Stages 1, 2 and 3 where the instrument is not individually assessed, as described below.

### Individually assessed impairments (IAIs)

We assess significant Stage 3 cases individually. We do this for Corporate & Commercial Banking cases, but not for Business Banking cases in Retail & Business Banking which we assess collectively. To calculate the estimated loss, we estimate the future cash flows under several scenarios each of which uses case-specific factors and circumstances. We then probability-weight the net present value of the cash flows under each scenario to arrive at a weighted average provision requirement. We update our assessment process every quarter and more frequently if there are changes in circumstances that might affect the scenarios, cash flows or probabilities we apply.

For more on how ECL is calculated, see the Credit risk section of the Risk review.

### - Write-off

For secured loans, a write-off is only made when all collection procedures have been exhausted and the security has been sold and/or a claim made on any mortgage indemnity guarantee or other insurance. In the corporate loan portfolio, there may be occasions where a write-off occurs for other reasons, such as following a consensual restructure or refinancing of the debt or where the debt is sold for strategic reasons into the secondary market at a value lower than its face value.

There is no threshold based on past due status beyond which all secured loans are written off as there can be significant variations in the time needed to enforce possession and sale of the security, especially due to the different legal frameworks that apply in different regions of the UK. For unsecured loans, a write-off is only made when all internal avenues of collecting the debt have been exhausted. Where appropriate the debt is passed over to external collection agencies. A past due threshold is applied to unsecured debt where accounts that are 180 days past due are written off unless there is a dispute awaiting resolution. Contact is made with customers with the aim to achieve a realistic and sustainable repayment arrangement. Litigation and/or enforcement of security is usually carried out only when the steps described above have been undertaken without success.

All write-offs are assessed / made on a case-by-case basis, taking account of the exposure at the date of write-off, after accounting for the value from any collateral or insurance held against the loan. The exception to this is in cases where fraud has occurred, where the exposure is written off once investigations have been completed and the probability of recovery is minimal. The time span between discovery and write-off will be short and may not result in an impairment loss allowance being raised. The write-off policy is regularly reviewed. Write-offs are charged against previously established loss allowances.

### - Recoveries

Recoveries of credit impairment charges are not included in the impairment loss allowance but are taken to income and offset against credit impairment charges. Recoveries of credit impairment charges are classified in the income statement as 'Credit impairment charges'.

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### iii) Modifications of financial assets

The treatment of a renegotiation or modification of the contractual cash flows of a financial asset normally depends upon whether the renegotiation or modification is due to financial difficulties of the borrower or for other commercial reasons.

- Contractual modifications due to financial difficulties of the borrower: where the Santander UK group modifies the contractual conditions to enable the borrower
  to fulfil their payment obligations, the asset is not derecognised. The gross carrying amount of the financial asset is recalculated as the present value of the
  renegotiated/modified contractual cash flows that are discounted at the financial asset's original EIR and any gain or loss arising from the modification is
  recognised in the income statement.
- Contractual modifications for other commercial reasons: an assessment is performed to determine whether the terms of the new agreement are substantially different from the terms of the existing agreement, after considering changes in the cash flows arising from the modified terms and the overall instrument risk profile. Where terms are substantially different, such modifications are treated as a new transaction resulting in derecognition of the original financial asset, and the recognition of a 'new' financial asset with any difference between the carrying amount of the derecognised asset and the fair value of the new asset is recognised in the income statement as a gain or loss on derecognition. Where terms are not substantially different, the carrying value of the financial asset is adjusted to reflect the present value of modified cash flows discounted at the original EIR with any gain or loss arising from modification recognised immediately in the income statement.

Any other contractual modifications, such as where a regulatory authority imposes a change in certain contractual terms or due to legal reasons, are assessed on a case-by-case basis to establish whether or not the financial asset should be derecognised. For IBOR reform see Note 41.

#### iv) Derecognition other than on a modification

Financial assets are derecognised when the rights to receive cash flows have expired or the Santander UK group has transferred its contractual right to receive the cash flows from the assets and either: (1) substantially all the risks and rewards of ownership have been transferred; or (2) the Santander UK group has neither retained nor transferred substantially all of the risks and rewards but has transferred control.

Financial liabilities are derecognised when extinguished, cancelled or expired.

### c) Financial guarantee contracts and loan commitments

Financial guarantee contracts are contracts that require the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due, in accordance with the terms of a debt instrument. Such financial guarantees are given to banks, financial institutions and others on behalf of customers to secure loans, overdrafts and other banking facilities.

Financial guarantee contracts are initially measured at fair value and subsequently measured at the higher of the amount of the loss allowance, and the premium received on initial recognition less income recognised in accordance with the principles of IFRS 15. Loan commitments are measured as the amount of the loss allowance (determined in accordance with IFRS 9 as described in Credit risk section of the Risk review). The Santander UK group has not provided any commitment to provide loans at a below-market interest rate, or that can be settled net in cash or by delivering or issuing another financial instrument.

For financial guarantee contracts and loan commitments, the loss allowance is recognised as a provision and charged to credit impairment charges in the income statement. The loss allowance in respect of revolving facilities is classified in loans and advances to customers to the extent of any drawn balances. The loss allowance in respect of undrawn amounts is classified in provisions. When amounts are drawn, any related loss allowance is transferred from provisions to loans and advances to customers.

### Derivative financial instruments (derivatives)

Derivatives are contracts or agreements whose value is derived from one or more underlying indices or asset values inherent in the contract or agreement, which require no or little initial net investment and are settled at a future date. Transactions are undertaken in interest rate, cross currency, equity, residential property and other index-related swaps, forwards, caps, floors, swaptions, as well as credit default and total return swaps, equity index contracts and exchange traded interest rate futures, and equity index options.

Derivatives are held for risk management purposes. Derivatives are classified as held for trading unless they are designated as being in a hedge accounting relationship. The Santander UK group chooses to designate certain derivatives as in a hedging relationship if they meet specific criteria, as further described in 'Hedge accounting' below.

Derivatives are recognised initially (on the date on which a derivative contract is entered into), and are subsequently remeasured, at their fair value. Fair values of exchange-traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are estimated using valuation techniques, including discounted cash flow and option pricing models.

Certain derivatives may be embedded in hybrid contracts. If the hybrid contract contains a host that is a financial asset, then the Santander UK group assesses the entire contract as described in the financial asset section above for classification and measurement purposes. Otherwise, embedded derivatives are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract; the terms of the embedded derivative would meet the definition of a stand-alone derivative if they were contained in a separate contract; and the combined contract is not held for trading or designated at fair value. These embedded derivatives are measured at fair value with changes in fair value recognised in the income statement. Contracts containing embedded derivatives are not subsequently reassessed for separation unless either there has been a change in the terms of the contract which significantly modifies the cash flows (in which case the contract is reassessed at the time of modification) or the contract has been reclassified (in which case the contract is reassessed at the time of modification).

All derivatives are carried as assets when their fair value is positive and as liabilities when their fair value is negative, except where netting is permitted. The method of recognising fair value gains and losses depends on whether derivatives are held for trading or are designated as hedging instruments and, if the latter, the nature of the risks being hedged. Gains and losses from changes in the fair value of derivatives held for trading are recognised in the income statement and included in Other operating income.

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### Offsetting financial assets and liabilities

Financial assets and liabilities including derivatives are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The Santander UK group is party to a number of arrangements, including master netting arrangements under industry standard agreements which facilitate netting of transactions in jurisdictions where netting agreements are recognised and have legal force. These netting arrangements do not generally result in an offset of balance sheet assets and liabilities for accounting purposes, as transactions are usually settled on a gross basis.

### Hedge accounting

The Santander UK group applies hedge accounting to represent, to the maximum possible extent permitted under accounting standards, the economic effects of its risk management strategies. Derivatives are used to hedge exposures to interest rates, exchange rates and equity prices.

At the time a financial instrument is designated as a hedge (i.e. at the inception of the hedge), the Santander UK group formally documents the relationship between the hedging instrument(s) and hedged item(s), its risk management objective and strategy for undertaking the hedge. The documentation includes the identification of each hedging instrument and respective hedged item, the nature of the risk being hedged (including the benchmark interest rate being hedged in a hedge of interest rate risk) and how the hedging instrument's effectiveness in offsetting the exposure to changes in the hedge and on an ongoing basis, whether the hedging derivatives have been and will be highly effective in offsetting changes in the fair value attributable to the hedge is designated. A hedge is normally regarded as highly effective if, at inception and throughout its life, the Santander UK group can expect, and actual results indicate, that changes in the fair value or cash flow of the hedged items are effectively offset by changes in the fair value or cash flow of the hedged items. If at any point it is concluded that it is no longer highly effective in achieving its documented objective, hedge accounting is discontinued.

Where derivatives are held for risk management purposes, and when transactions meet the required criteria for documentation and hedge effectiveness, the derivatives may be designated as either: (i) hedges of the change in fair value of recognised assets or liabilities or firm commitments (fair value hedges); (ii) hedges of the variability in highly probable future cash flows attributable to a recognised asset or liability, or a forecast transaction (cash flow hedges); or (iii) a hedge of a net investment in a foreign operation (net investment hedges). The Santander UK group applies fair value and cash flow hedge accounting, but not hedging of a net investment in a foreign operation.

### a) Fair value hedge accounting

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with the changes in the fair value of the hedged asset or liability that are attributable to the hedged risk. Where the hedged item is measured at amortised cost, the fair value changes due to the hedged risk adjust the carrying amount of the hedged asset or liability. Changes in the fair value of portfolio hedged items are presented separately in the consolidated balance sheet in macro hedge of interest rate risk and recognised in the income statement. If the hedge no longer meets the criteria for hedge accounting, changes in the fair value of the hedged item attributable to the hedged risk are no longer recognised in the income statement. For fair value hedges of interest rate risk, the cumulative adjustment that has been made to the carrying amount of the hedged item is amortised to the income statement using the effective interest method over the period to maturity. For portfolio hedged items, the cumulative adjustment is amortised to the income statement using the straight-line method over the period to maturity.

#### b) Cash flow hedge accounting

The effective portion of changes in the fair value of qualifying cash flow hedges is recognised in other comprehensive income in the cash flow hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in the income statement. Amounts accumulated in equity are reclassified to the income statement in the periods in which the hedged item affects profit or loss. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised in the income statement when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement. The Santander UK group is exposed to cash flow interest rate risk on its floating rate assets, foreign currency risk on its fixed rate debt issuances denominated in foreign currency and equity price risk arises from the Santander UK group operating the Employee Sharesave scheme. Cash flow hedging is used to hedge the variability in cash flows arising from these risks.

#### Securitisation transactions

The Santander UK group has entered into arrangements where undertakings have issued mortgage-backed and other asset-backed securities or have entered into funding arrangements with lenders in order to finance specific loans and advances to customers. The Santander UK group has also entered into synthetic securitisation arrangements, as part of significant risk transfer (SRT) transactions to reduce its risk-weighted assets, where undertakings have issued credit-linked notes, and in some cases deposited the funds raised as collateral, for credit protection in respect of specific loans and advances to customers. As the Santander UK group has retained substantially all the risks and rewards of the underlying assets, such financial instruments continue to be recognised on the balance sheet, and a liability recognised for the proceeds of the funding transaction, or in the case of SRT transactions, collateral deposited.

### Impairment of non-financial assets

At each balance sheet date, or more frequently when events or changes in circumstances dictate, property plant and equipment (including operating lease assets) and intangible assets (including goodwill) are assessed for indicators of impairment. If indications are present, these assets are subject to an impairment review. The impairment review comprises a comparison of the carrying value of the asset or cash generating unit with its recoverable amount: the higher of the asset's or cash-generating unit's fair value less costs to sell and its value in use. The cash-generating unit represents the lowest level at which non-financial assets, including goodwill, are monitored for internal management purposes and is not larger than an operating segment.

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Value in use is calculated by discounting management's expected future cash flows obtainable as a result of the asset's continued use (after making allowance for increases in regulatory capital requirements), including those resulting from its ultimate disposal, at a market-based discount rate on a pre-tax basis. The recoverable amounts of goodwill have been based on value in use calculations.

For conducting goodwill impairment reviews, cash generating units are the lowest level at which management monitors the return on investment on assets.

#### Leases (as lessor)

Operating lease assets are recorded at cost and the difference between cost and residual value (RV) is depreciated over the life of the asset. Operating lease rental income and depreciation is recognised on a straight-line basis over the life of the asset. After initial recognition, residual values are reviewed regularly, and any changes are recognised prospectively through remaining depreciation charges.

Amounts due from lessees under finance leases and hire purchase contracts are recorded as receivables at the amount of the Santander UK group's net investment in the leases. Finance lease income is allocated to accounting periods to reflect a constant periodic rate of return on the Santander UK group's net investment outstanding in respect of the leases and hire purchase contracts. A provision is recognised to reflect a reduction in any anticipated unguaranteed RV. A provision is also recognised for voluntary termination of the contract by the customer, where appropriate.

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### Income taxes, including deferred taxes

The tax expense represents the sum of the income tax currently payable and deferred income tax.

A current tax liability for the current or prior period is measured at the amount expected to be paid to the tax authorities. Where the amount of the final tax liability is uncertain or where a position is challenged by a taxation authority, the liability recognised is the most likely outcome. Where a most likely outcome cannot be determined, a weighted average basis is applied.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled, or the asset is realised based on rates enacted or substantively enacted at the balance sheet date. Deferred tax is charged or credited in the income statement, except when it relates to items recognised in other comprehensive income or directly in equity, in which case the deferred tax is also recognised in other comprehensive income or directly in equity.

Deferred and current tax assets and liabilities are only offset when they arise in the same tax reporting group and where there is both the legal right and the intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than three months maturity from the date of acquisition, including cash and non-restricted balances with central banks, treasury bills and other eligible bills, loans and advances to banks, reverse repurchase agreements and short-term investments in securities. Balances with central banks represent amounts held at the Bank of England as part of the Santander UK group's liquidity management activities. It includes certain minimum cash ratio deposits held for regulatory purposes and reserves collateralised accounts in respect of Santander UK's participation in certain payments schemes which are required to be maintained with the Bank of England and are restricted balances.

#### Provisions and contingent liabilities (see 'Critical judgements and accounting estimates')

Provisions are recognised for present obligations arising as consequences of past events where it is more likely than not that a transfer of economic benefits will be necessary to settle the obligation, and it can be reliably estimated.

Customer remediation provisions are made for the estimated cost of making redress payments with respect to the past sales of products, using conclusions such as the number of claims the number of those that will be upheld, the estimated average settlement per case and other related costs. Provision is made for the anticipated cost of restructuring, including redundancy costs, when an obligation exists. An obligation exists when the Santander UK group has a detailed formal plan for restructuring a business, has raised valid expectations in those affected by the restructuring, and has started to implement the plan or announce its main features.

When a leasehold property ceases to be used in the business, provision is made where the unavoidable costs of the future obligations relating to the lease are expected to exceed anticipated rental income. The net costs are discounted using market rates of interest to reflect the long-term nature of the cash flows.

Loan commitments are measured as the amount of the loss allowance, determined in line with IFRS 9 as set out in the Credit risk section of the Risk review.

Contingent liabilities are possible obligations whose existence will be confirmed only by certain future events or present obligations where the transfer of economic benefit is uncertain or cannot be reliably measured. Contingent liabilities are not recognised but are disclosed unless they are remote.

### Critical judgements and accounting estimates

The preparation of Santander UK's consolidated financial statements in accordance with IFRS requires management to make judgements and assumptions in applying the accounting policies that affect the reported amounts of assets, liabilities, income and expenses. Due to the inherent uncertainty in making estimates, actual results reported in future periods may be based on amounts which differ from those estimates. Estimates, judgements and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. There has been no change in the inherent sensitivity of the areas of judgement in the period. Management have considered the impact of developments in principal risks and uncertainties, as set out in the Risk review, on critical judgements and accounting estimates.

The significant judgements, apart from those involving estimation, made by management in applying Santander UK's accounting policies in these financial statements (key judgements) and the key sources of estimation uncertainty that may have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year (key estimates), which together are considered critical to Santander UK's results and financial position, are as follows:

### a) Credit impairment charges

The application of the ECL impairment methodology for calculating credit impairment allowances is highly susceptible to change from period to period. The methodology requires management to make judgmental assumptions in determining the estimates. Any significant difference between the estimated amounts and actual amounts could have a material impact on the future financial results and financial condition. The impact of the cost of living crisis has increased the uncertainty around ECL impairment calculations and has required management to make additional judgements and accounting estimates that affect the amount of assets and liabilities at the reporting date and the amount of income and expenses in the reporting period. The key additional judgements due to the impact of the cost of living crisis mainly reflect the increased uncertainty around forward-looking economic data and the need for additional judgemental adjustments.

| Key judgements | <ul> <li>Determining an appropriate definition of default</li> </ul>   |
|----------------|--|
|                | - Establishing the criteria for a significant increase in credit risk (SICR) and, for corporate borrowers, internal credit risk rating |
|                | <ul> <li>Determining the need for any judgemental adjustments</li> </ul>   |
|                | <ul> <li>Determining the need to assess corporate Stage 3 exposures individually</li> </ul>  |
| Key estimates  | <ul> <li>Forward-looking multiple economic scenario assumptions</li> </ul>   |
|                | <ul> <li>Probability weights assigned to multiple economic scenarios</li> </ul>  |

For more on each of these key judgements and estimates, see 'Critical judgements and accounting estimates applied in calculating ECL' in the 'Credit risk – credit risk management' section of the Risk review.

### Sensitivity of ECL allowance

For detailed disclosures, see 'Sensitivity of ECL allowance' in the 'Credit risk – credit risk management' section of the Risk review.

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#### b) Provisions and contingent liabilities

| Key judgements | <ul> <li>Determining whether a present obligation exists</li> </ul>                      |
|----------------|--|
|                | <ul> <li>Determining the likely outcome of future legal decisions</li> </ul>             |
| Key estimates  | - Probability, timing, nature and amount of any outflows that may arise from past events |

Included in Litigation and other regulatory provisions in Note 29 are amounts in respect of management's best estimates of liability relating to a legal dispute regarding allocation of responsibility for a specific PPI portfolio of complaints. Note 31 provides disclosure relating to ongoing factual issues and reviews that could impact the timing and amount of any outflows.

Note 31 includes disclosure relating to an investigation in relation to the historical involvement of Santander UK plc, Santander Financial Services plc and Cater Allen International Limited (all subsidiaries of Santander UK Group Holdings plc) in German dividend tax arbitrage transactions. It also includes disclosure relating to the historical use of discretionary commission arrangements in Santander Consumer (UK) plc.

These judgements are based on the specific facts available and often require specialist professional advice. There can be a wide range of possible outcomes and uncertainties, particularly in relation to legal actions, and regulatory and consumer credit matters. As a result, it is often not possible to make reliable estimates of the likelihood and amount of any potential outflows, or to calculate any resulting sensitivities. For more on these key judgements and estimates, see Notes 29 and 31.

### c) Pensions

The Santander UK group operates a number of defined benefit pension schemes as described in Note 30 and estimates their position as described in the accounting policy 'Pensions and other post retirement benefits'.

| Key judgements | - Setting the criteria for constructing the corporate bond yield curve used to determine the discount rate |
|----------------|--|
|                | <ul> <li>Determining the methodology for setting the inflation assumption</li> </ul>                       |
| Key estimates  | <ul> <li>Discount rate applied to future cash flows</li> </ul>   |
|                | - Rate of price inflation  |
|                | <ul> <li>Expected lifetime of the schemes' members</li> </ul>  |
|                | <ul> <li>Valuation of pension fund assets whose values are not based on market observable data</li> </ul>  |

For more on each of these key judgements and estimates, see Note 30.

### Sensitivity of defined benefit pension scheme estimates

For detailed disclosures, see 'Actuarial assumption sensitivities' in Note 30.

The Scheme is invested in certain assets whose values are not based on market observable data, such as investments in private equity funds and property. Due diligence has been conducted to support the values obtained in respect of these assets are appropriate and represent fair value. Given the nature of these investments, we are unable to prepare sensitivities on how their values could vary as market conditions or other variables change.

### d) Goodwill

The carrying amount of goodwill is based on the application of judgements including the basis of goodwill impairment calculation assumptions. Santander UK undertakes an annual assessment to evaluate whether the carrying amount of goodwill is impaired, carrying out this assessment more frequently if reviews identify indicators of impairment or when events or changes in circumstances dictate.

| Key judgements: | <ul> <li>Determining the basis of goodwill impairment testing and the methodology for determining the carrying value of CGUs, including the need for planning assumptions and internal capital allocations</li> </ul> |
|-----------------|---|
| Key estimates:  | - Forecast cash flows for cash generating units, including estimated allocations of regulatory capital  |
|                 | <ul> <li>Growth rate beyond initial cash flow projections</li> </ul>  |
|                 | <ul> <li>Discount rates which factor in risk-free rates and applicable risk premiums</li> </ul>   |
|                 | All of these variables are subject to fluctuations in external market rates and economic conditions beyond management's control   |

Santander UK Group undertakes an annual assessment to evaluate whether the carrying amount of goodwill is impaired, carrying out this assessment more frequently if reviews identify indicators of impairment or when events or changes in circumstances dictate.

The estimation of future cash flows and the level to which they are discounted is inherently uncertain and requires significant judgement and is subject to potential change over time.

For more on each of these key judgements and estimates, see Note 20.

### Sensitivity of goodwill

For detailed disclosures, see 'Sensitivities of key assumptions in calculating VIU' in Note 20.

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### 2. SEGMENTS

Santander UK's principal activity is financial services, mainly in the UK. The business is managed and reported on the basis of four segments, which are strategic business units that offer different products and services, have different customers and require different technology and marketing strategies. Geographical information is not provided, as substantially all of Santander UK's activities are in the UK.

- Retail & Business Banking (formerly Retail Banking) consists of two business units, Mortgages and Everyday Banking. Mortgages provides prime UK mortgage
  lending to owner occupiers and buy-to-let landlords with small portfolios. Everyday Banking provides banking services and unsecured lending to individuals and
  small businesses as well alongside wealth management for high-net-worth clients.
- Consumer Finance provides prime auto consumer financing for individuals, businesses, and automotive distribution networks.
- Corporate & Commercial Banking provides banking products and services to SMEs, mid-sized and larger corporates, typically with annual turnovers of between £2m and £500m as well as to Local Authorities and Housing Associations.
- Corporate Centre provides treasury services for asset and liability management of our balance sheet.

Governance

Retail & Business Banking delivers products through our omni-channel presence comprising branches, ATMs, telephony, digital and intermediary channels. Consumer Finance business is primarily introduced by car dealerships acting as our intermediary along with a small amount of new business introduced via digital channels. Corporate and Commercial Banking expertise is provided by relationship managers, product specialists and through digital and telephony channels, and cover clients' needs both in the UK and overseas. In addition, Corporate and Investment Banking (CIB) provided services to corporate clients with an annual turnover of £500m and above. Santander UK transferred a significant part of the CIB business to the London branch of Banco Santander SA under a part VII banking business transfer scheme which completed on 11 October 2021. The residual parts of the business were wound down or transferred to other segments.

The segmental data is prepared on a statutory basis of accounting, in line with the accounting policies set out in Note 1. Transactions between segments are on normal commercial terms and conditions. Internal charges and internal UK transfer pricing adjustments are reflected in the results of each segment, and eliminate on consolidation. Revenue sharing agreements are used to allocate external customer revenues to a segment on a reasonable basis. Funds are ordinarily reallocated between segments, resulting in funding cost transfers disclosed in operating income. Interest charged for these funds is based on Santander UK's cost of wholesale funding. Interest income and interest expense have not been reported separately. The majority of segment revenues are interest income in nature and net interest income is relied on primarily to assess segment performance and to make decisions on the allocation of segment resources.

### Results by segment<sup>3</sup> For the year ended 31 December

|  | Retail &<br>Business<br>Banking | Consumer<br>Finance | Corporate &<br>Commercial<br>Banking | Corporate<br>Centre | Total   |
|--|---------------------------------|---------------------|--------------------------------------|---------------------|---------|
| 2023   | £m                              | £m                  | £m                                   | £m                  | £m      |
| Net interest income/(expense)  | 3,740                           | 156                 | 841                                  | (70)                | 4,667   |
| Non-interest income  | 177                             | 192                 | 135                                  | 5                   | 509     |
| Total operating income/(expense)   | 3,917                           | 348                 | 976                                  | (65)                | 5,176   |
| Operating expenses before credit impairment charges, provisions and charges                | (1,816)                         | (141)               | (351)                                | (177)               | (2,485) |
| Credit impairment charges  | (150)                           | (15)                | (40)                                 | (1)                 | (206)   |
| Provisions for other liabilities and charges   | (233)                           | (18)                | (15)                                 | (70)                | (336)   |
| Total operating credit impairment charges, provisions and charges                          | (383)                           | (33)                | (55)                                 | (71)                | (542)   |
| Profit/(loss) from continuing operations before tax  | 1,718                           | 174                 | 570                                  | (313)               | 2,149   |
| Revenue from external customers  | 3,670                           | 663                 | 712                                  | 131                 | 5,176   |
| Inter-segment revenue/(expense)  | 247                             | (315)               | 264                                  | (196)               | -       |
| Total operating income/(expense)   | 3,917                           | 348                 | 976                                  | (65)                | 5,176   |
| Revenue from external customers includes the following fee and commission income: $^{(1)}$ |                                 |                     |                                      |                     |         |
| <ul> <li>Current account and debit card fees</li> </ul>                                    | 493                             | _                   | 49                                   | _                   | 542     |
| - Insurance, protection and investments  | 47                              | _                   | _                                    | _                   | 47      |
| – Credit cards   | 94                              | _                   | _                                    | _                   | 94      |
| – Non-banking and other fees <sup>(2)</sup>  | 3                               | 25                  | 79                                   | 11                  | 118     |
| Total fee and commission income  | 637                             | 25                  | 128                                  | 11                  | 801     |
| Fee and commission expense   | (463)                           | (6)                 | (11)                                 | (25)                | (505)   |
| Net fee and commission income/(expense)  | 174                             | 19                  | 117                                  | (14)                | 296     |
| Customer loans   | 182,267                         | 5,228               | 17,939                               | 1,256               | 206,690 |
| Customer deposits  | 158,329                         | -                   | 24,066                               | 11,168              | 193,563 |
| Average number of full-time equivalent staff   | 16,330                          | 816                 | 2,376                                | 184                 | 19,706  |

(1) The disaggregation of fees and commission income as shown above is not included in reports provided to the chief operating decision maker but is provided to show the split by reportable segments.

(2) Non-banking and other fees include mortgages (except mortgage account fees), consumer finance, commitment commission, asset finance, invoice finance and trade finance.

(3) Total assets and total liabilities are no longer included in reports provided to the chief operating decision maker.

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|  | Retail &<br>Business<br>Banking | Consumer<br>Finance | Corporate &<br>Commercial<br>Banking | Corporate<br>Centre | Total   |
|--|---------------------------------|---------------------|--------------------------------------|---------------------|---------|
| 2022   | £m                              | £m                  | £m                                   | £m                  | £m      |
| Net interest income  | 3,689                           | 180                 | 580                                  | 23                  | 4,472   |
| Non-interest income/(expense)  | 197                             | 195                 | 146                                  | (4)                 | 534     |
| Total operating income   | 3,886                           | 375                 | 726                                  | 19                  | 5,006   |
| Operating expenses before credit impairment charges, provisions and charges                      | (1,683)                         | (144)               | (342)                                | (201)               | (2,370) |
| Credit impairment charges  | (263)                           | (27)                | (31)                                 | _                   | (321)   |
| Provisions for other liabilities and charges   | (395)                           | (6)                 | (8)                                  | (12)                | (421)   |
| Total operating credit impairment charges, provisions and charges                                | (658)                           | (33)                | (39)                                 | (12)                | (742)   |
| Profit/(loss) from continuing operations before tax  | 1,545                           | 198                 | 345                                  | (194)               | 1,894   |
| Revenue/(expense) from external customers  | 4,153                           | 513                 | 732                                  | (392)               | 5,006   |
| Inter-segment (expense)/revenue  | (267)                           | (138)               | (6)                                  | 411                 | -       |
| Total operating income   | 3,886                           | 375                 | 726                                  | 19                  | 5,006   |
| Revenue from external customers includes the following fee and commission income: <sup>(1)</sup> |                                 |                     |                                      |                     |         |
| - Current account and debit card fees  | 502                             | —                   | 60                                   | —                   | 562     |
| - Insurance, protection and investments  | 78                              | _                   | —                                    | —                   | 78      |
| - Credit cards   | 95                              | _                   | —                                    | —                   | 95      |
| – Non-banking and other fees <sup>(2)</sup>  | 2                               | 20                  | 77                                   | 2                   | 101     |
| Total fee and commission income  | 677                             | 20                  | 137                                  | 2                   | 836     |
| Fee and commission expense   | (483)                           | (5)                 | (18)                                 | (6)                 | (512)   |
| Net fee and commission income/(expense)  | 194                             | 15                  | 119                                  | (4)                 | 324     |
| 31 December 2022   |                                 |                     |                                      |                     |         |
| Customer loans   | 194,661                         | 5,384               | 18,518                               | 1,141               | 219,704 |
| Customer deposits  | 161,748                         | -                   | 24,798                               | 9,930               | 196,476 |
| Average number of full-time equivalent staff   | 15,212                          | 531                 | 2,336                                | 194                 | 18,273  |

|  | Retail &<br>Business<br>Banking | Consumer<br>Finance | Corporate &<br>Commercial<br>Banking | Corporate &<br>Investment<br>Banking | Corporate<br>Centre | Total   |
|--|---------------------------------|---------------------|--------------------------------------|--------------------------------------|---------------------|---------|
| 2021   | £m                              | £m                  | £m                                   | £m                                   | £m                  | £m      |
| Net interest income/(expense)  | 3,374                           | 233                 | 397                                  | _                                    | (7)                 | 3,997   |
| Non-interest income  | 201                             | 178                 | 112                                  |                                      | 56                  | 547     |
| Total operating income   | 3,575                           | 411                 | 509                                  | _                                    | 49                  | 4,544   |
| Operating expenses before credit impairment write-backs, provisions and charges                  | (1,703)                         | (163)               | (365)                                | —                                    | (309)               | (2,540) |
| Credit impairment write-backs  | 98                              | 33                  | 90                                   | _                                    | 12                  | 233     |
| Provisions for other liabilities and charges   | (187)                           | 4                   | (34)                                 | _                                    | (162)               | (379)   |
| Total operating credit impairment (charges)/write-backs, provisions and charges                  | (89)                            | 37                  | 56                                   | —                                    | (150)               | (146)   |
| Profit/(loss) from continuing operations before tax  | 1,783                           | 285                 | 200                                  | _                                    | (410)               | 1,858   |
| Revenue/(expense) from external customers  | 4,061                           | 489                 | 619                                  | _                                    | (625)               | 4,544   |
| Inter-segment (expense)/revenue  | (486)                           | (78)                | (110)                                | _                                    | 674                 | _       |
| Total operating income   | 3,575                           | 411                 | 509                                  | _                                    | 49                  | 4,544   |
| Revenue from external customers includes the following fee and commission income: <sup>(1)</sup> |                                 |                     |                                      |                                      |                     |         |
| - Current account and debit card fees  | 428                             | _                   | 50                                   | _                                    | _                   | 478     |
| - Insurance, protection and investments  | 67                              | -                   | _                                    | _                                    | _                   | 67      |
| - Credit card fees   | 73                              | -                   | _                                    | _                                    | _                   | 73      |
| – Non-banking and other fees <sup>(2)</sup>  | 2                               | 10                  | 62                                   | —                                    | 2                   | 76      |
| Total fee and commission income  | 570                             | 10                  | 112                                  | _                                    | 2                   | 694     |
| Fee and commission expense   | (384)                           | _                   | (22)                                 | _                                    | (8)                 | (414)   |
| Net fee and commission income/(expense)  | 186                             | 10                  | 90                                   | _                                    | (6)                 | 280     |
| Customer loans   | 185,608                         | 4,984               | 19,282                               | —                                    | 742                 | 210,616 |
| Customer deposits  | 156,991                         | —                   | 26,466                               | —                                    | 8,719               | 192,176 |
| Average number of full-time equivalent staff   | 16,149                          | 670                 | 2,281                                | 528                                  | 216                 | 19,844  |
|  |                                 |                     |                                      |                                      |                     |         |

The disaggregation of fees and commission income as shown above is not included in reports provided to the chief operating decision maker but is provided to show the split by reportable segments. Non-banking and other fees include mortgages (except mortgage account fees), consumer finance, commitment commission, asset finance, invoice finance and trade finance. Total assets and total liabilities are no longer included in reports provided to the chief operating decision maker.

(1) (2) (3)

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|                  |   |            |             |                  |                         |                            |

The table below shows the relationships between Customer assets and Loans and advances to customers as presented in the Consolidated Balance Sheet. Customer assets exclude Joint ventures, as they carry low credit risk and therefore have an immaterial ECL, and Other items, mainly accrued interest that we have not yet charged to the customer's account, and cash collateral. It also shows the relationship between customer liabilities (see above) and Deposits by customers as presented in the Consolidated Balance Sheet.

|   |         | Assets  |         |         |
|---|---------|---------|---------|---------|
|   | 2023    | 2022    | 2023    | 2022    |
|   | £m      | £m      | £m      | £m      |
| Customer balances (gross)                               | 206,690 | 219,704 | 193,563 | 196,476 |
| Loan loss allowance                                     | (916)   | (933)   | _       | _       |
| Customer balances (net)                                 | 205,774 | 218,771 | 193,563 | 196,476 |
| Intercompany balances                                   | 4,488   | 4,165   | 958     | 1,153   |
| Accrued interest  | 747     | 647     | 834     | 237     |
| Other items   | 213     | 257     | (206)   | (553)   |
| Loans and advances to customers / Deposits by customers | 211,222 | 223,840 | 195,149 | 197,313 |

### **3. NET INTEREST INCOME**

|   |         |         | Group |
|---|---------|---------|-------|
|   | 2023    | 2022    | 2021  |
|   | £m      | £m      | £m    |
| Interest and similar income:                              |         |         |       |
| Loans and advances to customers                           | 8,888   | 5,854   | 4,685 |
| Loans and advances to banks                               | 1,865   | 651     | 54    |
| Reverse repurchase agreements – non-trading               | 625     | 149     | 35    |
| Other   | 475     | 168     | 56    |
| Total interest and similar income <sup>(1)</sup>          | 11,853  | 6,822   | 4,830 |
| Interest expense and similar charges:                     |         |         |       |
| Deposits by customers                                     | (3,283) | (827)   | (331) |
| Deposits by banks   | (1,167) | (496)   | (23)  |
| Repurchase agreements – non-trading                       | (538)   | (120)   | (3)   |
| Debt securities in issue                                  | (2,024) | (795)   | (372) |
| Subordinated liabilities                                  | (169)   | (108)   | (92)  |
| Other   | (5)     | (4)     | (12)  |
| Total interest expense and similar charges <sup>(2)</sup> | (7,186) | (2,350) | (833) |
| Net interest income                                       | 4,667   | 4,472   | 3,997 |

(1) (2)

Includes £230m (2022: £87m, 2021: £22m) of interest income on financial assets at FVOCI. Includes £707m (2022: £6m, 2021: £317m) of interest expense on the effective part of derivatives hedging debt issuances and £3m (2022: £3m, 2021: £3m) of interest expense on lease liabilities.

### 4. NET FEE AND COMMISSION INCOME

|   |       |       | Group |
|---|-------|-------|-------|
|   | 2023  | 2022  | 2021  |
|   | £m    | £m    | £m    |
| Fee and commission income:                |       |       |       |
| Current account and debit card fees       | 542   | 562   | 478   |
| Insurance, protection and investments     | 47    | 78    | 67    |
| Credit cards                              | 94    | 95    | 73    |
| Non-banking and other fees <sup>(1)</sup> | 118   | 101   | 76    |
| Total fee and commission income           | 801   | 836   | 694   |
| Total fee and commission expense          | (505) | (512) | (414) |
| Net fee and commission income             | 296   | 324   | 280   |

(1) Non-banking and other fees include mortgages (except mortgage account fees), consumer finance, commitment commission, asset finance, invoice finance and trade finance.

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### **5. OTHER OPERATING INCOME**

|  |      |      | Group |
|--|------|------|-------|
|  | 2023 | 2022 | 2021  |
|  | £m   | £m   | £m    |
| Net (losses) on financial instruments designated at fair value through profit or loss <sup>(1)</sup> | (33) | (74) | (68)  |
| Net gains on financial instruments mandatorily at fair value through profit or loss <sup>(2)</sup>   | 42   | 84   | 50    |
| Hedge ineffectiveness  | 18   | 28   | 8     |
| Net profit on sale of financial assets at fair value through other comprehensive income              | -    | —    | 6     |
| Income from operating lease assets   | 118  | 129  | 136   |
| Other  | 68   | 43   | 135   |
|  | 213  | 210  | 267   |

Net (losses) on financial instruments designated at fair value through profit or loss include losses of £24m on deposits (2022: £35m gains, 2021 £18m losses), losses of £32m on debt securities (2022: £31m gains, 2021: £nil).

(2) Net gains on financial instruments mandatorily at fair value through profit or loss include gains of £5m on debt securities (2022: £13m gains, 2021: £10m losses)

Net gains on financial instruments mandatorily at FVTPL includes fair value losses of  $\pm 12m$  (2022: gains of  $\pm 14m$ , 2021: losses of  $\pm 15m$ ) on embedded derivatives bifurcated from certain equity index-linked deposits, as described in the derivatives accounting policy in Note 1. The embedded derivatives are economically hedged, the results of which are also included in this line item and amounted to gains of  $\pm 12m$  (2022: losses of  $\pm 14m$ , 2021: gains of  $\pm 15m$ ). As a result, the net fair value movements recognised on the equity index-linked deposits and the related economic hedges were net gains of  $\pm 11m$  (2022:  $\pm nil$ , 2021:  $\pm nil$ ).

|   |         |         | Group |
|---|---------|---------|-------|
|   | 2023    | 2022    | 2021  |
|   | £m      | £m      | £m    |
| Exchange rate differences in the consolidated income statement on items not at fair value through profit and loss | 1,215   | (2,147) | 215   |
| These are principally offset by related releases from the cash flow hedge reserve                                 | (1,231) | 2,130   | (357) |

In 2023, the Santander UK group repurchased certain debt securities and subordinated liabilities as part of ongoing liability management exercises. For more, see Note 27.

In 2022, Other includes £7m of losses on the sale of property under our transformation programme. In 2021, Other includes £73m of property gains from the sale of our London head office and branch properties.

# 6. OPERATING EXPENSES BEFORE CREDIT IMPAIRMENT CHARGES, PROVISIONS AND CHARGES

### For the year ended 31 December

|  |       |       | Group |
|--|-------|-------|-------|
|  | 2023  | 2022  | 2021  |
|  | £m    | £m    | £m    |
| Staff costs:                                 |       |       |       |
| Wages and salaries                           | 854   | 761   | 759   |
| Performance-related payments                 | 164   | 173   | 184   |
| Social security costs                        | 116   | 112   | 113   |
| Pensions costs: – defined contribution plans | 71    | 60    | 65    |
| – defined benefit plans                      | 13    | 28    | 38    |
| Other share-based payments                   | 4     | 1     | 1     |
| Other personnel costs                        | 42    | 44    | 42    |
|  | 1,264 | 1,179 | 1,202 |
| Other administration expenses                | 931   | 894   | 831   |
| Depreciation, amortisation and impairment    | 290   | 297   | 507   |
|  | 2,485 | 2,370 | 2,540 |

### Staff costs

Performance-related payments' include bonuses paid in cash and share awards granted under the arrangements described in Note 36. Included in this are equitysettled share-based payments, none of which related to option-based schemes. These are disclosed in the table below as 'Shares awards'. Performance-related payments above include amounts related to deferred performance awards as follows:

| Costs recognised in 2023                  |   | Costs expected | to be recognised i                        | n 2024 or later                         |       |
|---|---|----------------|---|---|-------|
| Arising from<br>awards in<br>current year | Arising from<br>awards in<br>prior year | Total          | Arising from<br>awards in<br>current year | Arising from<br>awards in prior<br>year | Total |
| £m  | £m                                      | £m             | £m  | £m                                      | £m    |
| 3   | 4                                       | 7              | 5   | 7                                       | 12    |
| 2   | 5                                       | 7              | 4   | 7                                       | 11    |
| 5   | 9                                       | 14             | 9   | 14                                      | 23    |

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|                  |  |            |             |                  |                         |                         |

The following table shows the amount of bonus awarded to employees for the performance year 2023. In the case of deferred cash and shares awards, the final amount paid to an employee is influenced by forfeiture provisions and any performance conditions to which the awards are subject. The deferred shares award amount is based on the fair value of the awards at the date of grant.

|                             | Expenses char | ged in the year | Expenses defe<br>peri |      | To   | tal  |
|-----------------------------|---------------|-----------------|-----------------------|------|------|------|
|                             | 2023          | 2022            | 2023                  | 2022 | 2023 | 2022 |
|                             | £m            | £m              | £m                    | £m   | £m   | £m   |
| Cash award – not deferred   | 142           | 148             | -                     | -    | 142  | 148  |
| – deferred                  | 7             | 8               | 12                    | 14   | 19   | 22   |
| Shares award – not deferred | 8             | 9               | -                     | —    | 8    | 9    |
| - deferred                  | 7             | 8               | 11                    | 14   | 18   | 22   |
| Total discretionary bonus   | 164           | 173             | 23                    | 28   | 187  | 201  |

Other share-based payments' consist of options granted under the Employee Sharesave scheme which comprise the Santander UK group's cash-settled sharebased payments. For more, see Note 36.

The average number of full-time equivalent staff was 19,706 (2022: 18,273, 2021: 19,844).

### Depreciation, amortisation and impairment

In 2023, depreciation, amortisation and impairment included depreciation of £64m (2022: £73m, 2021: £81m) on operating lease assets (where the Santander UK group is the lessor) with a carrying amount of £488m at 31 December 2023 (2022: £577m, 2021: £595m). It also included depreciation of £30m (2022: £19m, 2021: £20m) on right-of-use assets with a carrying amount of £93m at 31 December 2023 (2022: £115m, 2021: £119m).

Other administration expenses includes £19m (2022: £21m, 2021: £23m) related to short-term leases.

In 2023, depreciation, amortisation and impairment included an impairment charge of £25m (2022: £10m, 2021: £88m) associated with branch and head office site closures as part of the transformation programme. For more, see Note 21.

### 7. AUDIT AND OTHER SERVICES

|  |      |      | Group |
|--|------|------|-------|
|  | 2023 | 2022 | 2021  |
|  | £m   | £m   | £m    |
| Audit fees:  |      |      |       |
| Fees payable to the Company's auditor and its associates for the audit of the Santander UK group's annual accounts | 15.0 | 12.8 | 12.1  |
| Fees payable to the Company's auditor and its associates for other services to the Santander UK group:             |      |      |       |
| – Audit of the Santander UK group's subsidiaries   | 0.7  | 0.8  | 1.2   |
| Total audit fees <sup>(1)</sup>  | 15.7 | 13.6 | 13.3  |
| Non-audit fees:  |      |      |       |
| Audit-related assurance services   | 2.3  | 1.9  | 1.7   |
| Other assurance services   | 0.8  | 0.8  | 0.5   |
| Other non-audit services   | 0.2  | 0.2  | 0.2   |
| Total non-audit fees   | 3.3  | 2.9  | 2.4   |

(1) 2023 audit fees included £0.7m (2022: £0.6m, 2021: £1.2m) which related to the prior year.

Audit fees payable for the statutory audit of Santander UK Group Holdings plc were £0.6m (2022: £0.6m, 2021: £0.5m).

Audit-related assurance services mainly comprised services performed in connection with review of the financial information of the Company and reporting to the Company's UK regulators.

Other assurance services mainly comprised services performed in support of various debt issuance programmes.

Of the total non-audit fees, £1.7m (2022: £1.5m, 2021: £1.2m) accords with the definition of 'Audit Fees' per US Securities and Exchange Commission (SEC) guidance, £1.6m (2022: £1.4m, 2021: £1.2m) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definition of 'Audit related fees' per that guidance and £37,000 (2022: £nil, 2021: £nil) accords with the definit accor

In 2023, the Company's auditors earned no fees (2022: £nil, 2021: £27,000 fees) payable by entities outside the Santander UK group for the review of the financial position of corporate and other borrowers.

In 2023, the Company's auditors earned £1.6m (2022: £1.6m, 2021: £1.4m), in relation to incremental work undertaken in support of the audit of Banco Santander SA.

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### 8. CREDIT IMPAIRMENT CHARGES AND PROVISIONS

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### For the year ended 31 December

|   |      |      | Group |
|---|------|------|-------|
|   | 2023 | 2022 | 2021  |
|   | £m   | £m   | £m    |
| Credit impairment charges/(write-backs):  |      |      |       |
| Loans and advances to customers   | 192  | 249  | (186) |
| Recoveries of loans and advances, net of collection costs   | 10   | 36   | (17)  |
| Off-balance sheet credit exposures (See Note 29)  | 4    | 36   | (30)  |
|   | 206  | 321  | (233) |
| Provisions for other liabilities and charges (excluding off-balance sheet credit exposures) (See Note 29) | 335  | 424  | 388   |
| Releases for residual value and voluntary termination   | 1    | (3)  | (9)   |
|   | 336  | 421  | 379   |
|   | 542  | 742  | 146   |

In 2023, 2022 and 2021 there were no material credit impairment charges on loans and advances to banks, non-trading reverse repurchase agreements, other financial assets at amortised cost and financial assets at FVOCI.

### 9. TAXATION

|   |      |      | Group |
|---|------|------|-------|
|   | 2023 | 2022 | 2021  |
|   | £m   | £m   | £m    |
| Current tax:                              |      |      |       |
| UK corporation tax on profit for the year | 474  | 524  | 400   |
| Adjustments in respect of prior years     | (23) | (88) | (30)  |
| Total current tax                         | 451  | 436  | 370   |
| Deferred tax:                             |      |      |       |
| Charge/(credit) for the year              | 109  | (30) | 101   |
| Adjustments in respect of prior years     | (7)  | 65   | 14    |
| Total deferred tax                        | 102  | 35   | 115   |
| Tax on profit from continuing operations  | 553  | 471  | 485   |

The standard rate of UK corporation tax was 28% for banking entities and 24% for non-banking entities (2022: 27% for banking entities and 19% for non-banking entities; 2021: 27% for banking entities and 19% for non-banking entities) following the introduction of a surcharge on banking companies in 2016. Taxation for other jurisdictions is calculated at the rates prevailing in the relevant jurisdictions.

The Santander UK group's effective tax rate for 2023 was 25.7% (2022: 24.9%, 2021: 26.1%). The tax on profit from continuing operations before tax differs from the theoretical amount that would arise using the basic corporation tax rate as follows:

### For the year ended 31 December

|  |       |       | Group |
|--|-------|-------|-------|
|  | 2023  | 2022  | 2021  |
|  | £m    | £m    | £m    |
| Profit from continuing operations before tax                   | 2,149 | 1,894 | 1,858 |
| Tax calculated at a tax rate of 23.5% (2022:19%, 2021: 19%)    | 505   | 360   | 353   |
| Bank surcharge on profits                                      | 84    | 123   | 106   |
| Non-deductible preference dividends paid                       | 9     | 9     | 9     |
| Non-deductible UK Bank Levy                                    | 10    | 13    | 14    |
| Non-deductible conduct remediation, fines and penalties        | 13    | 48    | 6     |
| Other non-deductible costs and non-taxable income              | (5)   | 20    | 33    |
| Effect of change in tax rate on deferred tax provision         | 2     | (28)  | 8     |
| Tax relief on dividends in respect of other equity instruments | (35)  | (40)  | (40)  |
| Adjustment to prior year provisions                            | (30)  | (34)  | (4)   |
| Tax on profit from continuing operations                       | 553   | 471   | 485   |

On 20 June 2023, Finance (No.2) Act 2023 was substantively enacted in the UK to implement the OECD Pillar Two model rules and which introduces a global minimum effective tax rate of 15% with effect from 1 January 2024. Santander UK will therefore fall within the scope of these rules from 2024.

However, since this legislation does not apply to earlier periods, Santander UK has no related current tax exposure in 2023. Santander UK has also applied the exception to recognising and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes, as provided in the amendments to IAS 12 issued in May 2023.

Santander UK continues to assess its exposure to the Pillar Two legislation for when it comes into effect. This assessment currently indicates that there should be no impact on the UK activities but that an additional top up tax will apply to its operations in Jersey and the Isle of Man where both the statutory rate and effective tax rates are expected to be 10% for 2024. The effect on the Santander UK tax charge for 2024 is not expected to be material.

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|---|------------------|--|------------|-------------|------------------|-------------------------|-------------------------|

### Current tax assets and liabilities

Movements in current tax assets and liabilities during the year were as follows:

|   |       | Group |
|---|-------|-------|
|   | 2023  | 2022  |
|   | £m    | £m    |
| Assets  | 484   | 351   |
| At 1 January  | 484   | 351   |
| Income statement charge (including discontinued operations) | (451) | (436) |
| Other comprehensive income (charge)/credit                  | (70)  | 159   |
| Corporate income tax received                               | 539   | 397   |
| Other movements   | 5     | 13    |
|   | 507   | 484   |
| Assets  | 507   | 484   |
| At 31 December  | 507   | 484   |

The amount of corporation income tax paid differs from the tax charge for the period as a result of the timing of payments due to the tax authorities, the effects of movements in deferred tax, adjustments to prior period current tax provisions and current tax recognised directly in other comprehensive income.

Santander UK proactively engages and cooperates with relevant tax authorities in their oversight of the company's tax matters. The accounting policy for recognising provisions for any tax risks identified is described in Note 1. It is not expected that there will be any material movement in such provisions within the next 12 months.

The Santander UK group has applied the UK's Code of Practice on Taxation for Banks following its adoption in 2010. For more information, see our Taxation Strategy on our website aboutsantander.co.uk.

#### Deferred tax

The table below shows the deferred tax balances including the movement in the deferred tax account during the year. Deferred tax balances are presented in the balance sheet after offsetting assets and liabilities where the Santander UK group has the legal right to offset and intends to settle on a net basis.

|  |                            |                       |              |               |                       |                    |                    | Group       |
|--|----------------------------|-----------------------|--------------|---------------|-----------------------|--------------------|--------------------|-------------|
|  | Fair value of<br>financial | Pension<br>remeasurem | Cash flow    | Fair value    | Tax losses<br>carried | Accelerated<br>tax | Other<br>temporary | Tabal       |
|  | instruments<br>£m          | ent<br>£m             | hedges<br>£m | reserve<br>£m | forward<br>£m         | depreciation<br>£m | differences<br>£m  | Total<br>£m |
| At 1 January 2023                                | 27                         | (290)                 | 305          | (2)           | _                     | 35                 | (105)              | (30)        |
| Income statement (charge)/credit                 | (35)                       | (63)                  | _            | _             | _                     | (17)               | 13                 | (102)       |
| Transfers/reclassifications                      | -                          | 2                     | (2)          | _             | _                     | _                  | _                  | _           |
| Credited/(charged) to other comprehensive income | -                          | 167                   | (232)        | 5             | _                     | _                  | 4                  | (56)        |
| At 31 December 2023                              | (8)                        | (184)                 | 71           | 3             | _                     | 18                 | (88)               | (188)       |
| At 1 January 2022                                | (123)                      | (508)                 | (7)          | (12)          | 8                     | 68                 | 1                  | (573)       |
| Income statement credit/(charge)                 | 150                        | (49)                  | -            | _             | (7)                   | (33)               | (96)               | (35)        |
| Transfers/reclassifications                      | —                          | —                     | 3            | (1)           | (1)                   | —                  | (1)                | -           |
| Credited/(charged) to other comprehensive income | —                          | 267                   | 309          | 11            | _                     | —                  | (9)                | 578         |
| At 31 December 2022                              | 27                         | (290)                 | 305          | (2)           | _                     | 35                 | (105)              | (30)        |

The deferred tax assets and liabilities above have been recognised in the Santander UK group on the basis that sufficient future taxable profits are forecast within the foreseeable future, in excess of the profits arising from the reversal of existing taxable temporary differences, to allow for the utilisation of the assets as they reverse. Based on the conditions at the balance sheet date, management determined that a reasonably possible change in any of the key assumptions underlying the estimated future taxable profits in the Santander UK group's three-year plan (described in Note 20) would not cause a reduction in the deferred tax assets recognised. There are £nil unrecognised deferred tax assets on capital losses carried forward (2022: £nil).

### **10. DIVIDENDS ON ORDINARY SHARES**

Dividends on ordinary shares declared and paid in the year were as follows:

|  |                    |                    | Group              |       |       | Group |
|--|--------------------|--------------------|--------------------|-------|-------|-------|
|  | 2023               | 2022               | 2021               | 2023  | 2022  | 2021  |
|  | Pence per<br>share | Pence per<br>share | Pence per<br>share | £m    | £m    | £m    |
| In respect of current year – first interim | 5.86               | 5.62               | 4.05               | 414   | 397   | 286   |
| - second interim                           | 15.92              | 8.73               | 15.01              | 1,124 | 616   | 1,060 |
|  | 21.78              | 14.35              | 19.06              | 1,538 | 1,013 | 1,346 |

In 2023 an interim dividend of £1,538m (2022: £1,013m, 2021: £1,346m) was paid on the Company's ordinary shares in issue. In 2023, £750m (2022: £300m) of the dividend was a special dividend. These were paid following review and approval by the Board in line with our dividend policy.

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### **11. DERIVATIVE FINANCIAL INSTRUMENTS**

### a) Use of derivatives

Santander UK undertakes derivative activities primarily to provide customers with risk management solutions and to manage and hedge its own risks. These derivative activities do not give rise to significant open positions in portfolios of derivatives. Any residual position is managed to ensure that it remains within acceptable risk levels, with matching transactions used to achieve this where necessary. When entering into derivatives, Santander UK employs the same credit risk management procedures to assess and approve potential credit exposures that are used for traditional lending.

### b) Analysis of derivatives

The table below includes the notional amounts of transactions outstanding at the balance sheet date; they do not represent actual exposures.

| Total derivatives  | 225,608            | 1,472   | 891         | 177.802            | 2,439    | 1,008       |
|--|--------------------|---------|-------------|--------------------|----------|-------------|
| Derivative netting <sup>(1)</sup>                        | -                  | (2,047) | (2,047)     | _                  | (2,173)  | (2,173)     |
| Total derivatives held for hedging                       | 182,456            | 2,886   | 2,046       | 130,480            | 3,677    | 2,065       |
|  | 73,558             | 1,581   | 1,201       | 52,057             | 1,889    | 1,650       |
| Equity derivative contracts                              | 59                 | 19      | _           | 51                 | 8        | 1           |
| Interest rate contracts                                  | 51,881             | 554     | 911         | 25,971             | ,<br>164 | 1,463       |
| Exchange rate contracts                                  | 21,618             | 1,008   | 290         | 26,035             | 1,717    | 186         |
| Designated as cash flow hedges:                          |                    |         |             |                    |          |             |
|  | 108,898            | 1,305   | 845         | 78,423             | 1,788    | 415         |
| Interest rate contracts                                  | 107,753            | 1,276   | 843         | 77,885             | 1,776    | 411         |
| Exchange rate contracts                                  | 1,145              | 29      | 2           | 538                | 12       | 4           |
| Designated as fair value hedges:                         |                    |         |             |                    |          |             |
| Derivatives held for hedging                             |                    |         |             |                    |          |             |
| Total derivatives held for trading                       | 43,152             | 633     | 892         | 47,322             | 935      | 1,116       |
| Equity and credit contracts                              | 810                | 143     | 25          | 954                | 142      | 25          |
| Interest rate contracts                                  | 28,806             | 398     | 626         | 31,599             | 473      | 792         |
| Derivatives held for trading:<br>Exchange rate contracts | 13,536             | 92      | 241         | 14,769             | 320      | 299         |
| Devive times hald for two dia a                          | £m                 | £m      | £m          | £m                 | £m       | £m          |
|  | Notional<br>amount | Assets  | Liabilities | Notional<br>amount | Assets   | Liabilities |
|  |                    |         | Fair value  |                    |          | Fair value  |
|  |                    |         | 2023        |                    |          | 2022        |
|  |                    |         |             |                    |          | Group       |

(1) Derivative netting excludes the effect of cash collateral, which is offset against the gross derivative position. The amount of cash collateral received that had been offset against the gross derivative assets was £472m (2022: £1,368m) and the amount of cash collateral paid that had been offset against the gross derivative liabilities was £12m (2022: £7,368m).

At 31 December 2023, the fair value of derivative assets included amounts due from Banco Santander group entities of £802m (2022: £1,346m) and the fair value of derivative liabilities included amounts due to Banco Santander group entities of £298m (2022: £246m).

For information about the impact of netting arrangements on derivative assets and liabilities in the table above, see Note 40.

The table below analyses the notional and fair values of derivatives by trading and settlement method.

|                             |   | Notional                                    |         |                         |                            |  |  |
|-----------------------------|---|---|---------|-------------------------|----------------------------|--|--|
|                             | Traded over                             | the counter                                 |         | Asset                   | Liability                  |  |  |
|                             | Settled by<br>central<br>counterparties | Not settled by<br>central<br>counterparties | Total   | Traded over the counter | Traded over<br>the counter |  |  |
| 2023                        | £m                                      | £m  | £m      | £m                      | £m                         |  |  |
| Exchange rate contracts     | -                                       | 36,299                                      | 36,299  | 1,129                   | 533                        |  |  |
| Interest rate contracts     | 174,460                                 | 13,980                                      | 188,440 | 181                     | 333                        |  |  |
| quity and credit contracts  | -                                       | 869   | 869     | 162                     | 25                         |  |  |
|                             | 174,460                                 | 51,148                                      | 225,608 | 1,472                   | 891                        |  |  |
| 2022                        |   |   |         |                         |                            |  |  |
| Exchange rate contracts     | _                                       | 41,342                                      | 41,342  | 2,049                   | 489                        |  |  |
| Interest rate contracts     | 124,638                                 | 10,817                                      | 135,455 | 240                     | 493                        |  |  |
| Equity and credit contracts |   | 1,005                                       | 1,005   | 150                     | 26                         |  |  |
|                             | 124,638                                 | 53,164                                      | 177,802 | 2,439                   | 1,008                      |  |  |

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### c) Analysis of derivatives designated as hedges

Santander UK applies hedge accounting on both a fair value and cash flow basis depending on the nature of the underlying exposure. We establish the hedge ratio by matching the notional of the derivative with the underlying position being hedged. Only the designated risk is hedged and therefore other risks, such as credit risk are managed but not hedged. For interest rate hedges, the designated hedged risk is determined with reference to the underlying benchmark rate.

### Fair value hedges

### Portfolio hedges of interest rate risk

Santander UK holds portfolios of fixed rate assets and liabilities which expose it to changes in fair value due to movements in market interest rates. We manage these exposures by entering into interest rate swaps. Each portfolio contains assets or liabilities that are similar in nature and share the risk exposure that is designated as being hedged.

The interest rate risk component is the change in fair value of fixed rate instruments for changes in the designated benchmark rate. Such changes are usually the largest component of the overall change in fair value. Separate hedges are maintained for each underlying currency. Effectiveness is assessed by comparing changes in the fair value of the hedged item attributable to changes in the designated benchmark interest rate, with changes in the fair value of the interest rate swaps.

#### Micro hedges of interest rate risk and foreign currency risk

Santander UK accesses international markets to obtain funding, to issue fixed rate debt or to invest in fixed rate debt of other issuers as part of maintaining a portfolio of HQLA (High Quality Liquid Assets) in its functional currency and other currencies. We are therefore exposed to changes in fair value due to changes in market interest rates and/or foreign exchange rates, principally in USD and EUR, which we mitigate through the use of receive fixed/pay floating rate interest rate swaps and/or receive fixed/pay floating rate cross currency swaps.

The interest rate risk component is the change in fair value of the fixed rate debt due to changes in the benchmark rate. The foreign exchange component is the change in the fair value of the fixed rate debt issuance due to changes in foreign exchange rates prevailing from the time of execution. Effectiveness is assessed by using linear regression techniques to compare changes in the fair value of the debt caused by changes in the benchmark interest rate and foreign exchange rates, with changes in the fair value of the interest rate swaps and/or cross currency swaps.

### Cash flow hedges

### Hedges of interest rate risk

Santander UK manages its exposure to the variability in cash flows of floating rate assets and liabilities attributable to movements in market interest rates by entering into interest rate swaps. The interest rate risk component is determined with reference to the underlying benchmark rate attributable to the floating rates asset or liability. Designated benchmark rates referenced are currently SONIA or BoE base rate. Effectiveness is assessed by comparing changes in the fair value of the interest rate swap with changes in the fair value of the hedged item attributable to the hedged risk, applying a hypothetical derivative method using linear regression techniques.

#### Hedges of foreign currency risk

As Santander UK obtains funding in international markets, we assume significant foreign currency risk exposure, mainly in USD and EUR. In addition, Santander UK also holds debt securities for liquidity purposes which assumes foreign currency exposure, principally in JPY and CHF.

Santander UK manages the exposures to the variability in cash flows of foreign currency denominated assets and liabilities to movements in foreign exchange rates by entering into either foreign exchange contracts (spot, forward and swaps) or cross currency swaps. These instruments are entered into to match the cash flow profile and maturity of the estimated interest and principal repayments of the hedged item.

The foreign currency risk component is the change in cash flows of the foreign currency debt arising from changes in the relevant foreign currency forward exchange rate. Such changes constitute a significant component of the overall changes in cash flows of the instrument. Effectiveness is assessed by comparing changes in the fair value of the foreign exchange contracts (spot, forward and swaps) or cross currency swaps with changes in the fair value of the hedged debt attributable to the hedged risk applying a hypothetical derivative method using linear regression techniques.

### Equity risk on cash settled share-based transactions

Santander Equity Investments Limited (SEIL) offers employees the chance to buy shares in Banco Santander SA at a discount under Sharesave, or other incentive schemes. This exposes Santander UK to equity price risk. The equity risk is managed by purchasing share options which allow Santander UK to buy shares at a fixed price. These instruments are entered into to match the amount of employee share options expected to be exercised.

The equity price risk is the change in cash flows arising from the change in share price over time. Santander UK established the hedge ratio by matching the notional of the derivative with the notional of the employee share options being hedged. Effectiveness is assessed using the Dollar Offset method by comparing the actual changes in the intrinsic value of the hedging instruments and the actual changes in the intrinsic value of the hedged item which have resulted from the actual movements in the Banco Santander share price.

#### Possible sources of hedge ineffectiveness

For both fair value and cash flow hedges, hedge ineffectiveness can arise from hedging derivatives with a non-zero fair value at the date of initial designation. In addition, for:

### Fair value hedges

Hedge ineffectiveness can also arise due to differences in discounting between the hedged item and the hedging instrument as cash collateralised swaps discount using Overnight Indexed Swaps discount curves not applied to the hedged item; and where counterparty credit risk impacts the fair value of the derivative but not the hedged item. For portfolio hedges of interest rate risk, it can also arise due to differences in the expected and actual volume of prepayments.

### Cash flow hedges

Hedge ineffectiveness can also arise due to differences in the timing of cash flows between the hedged item and the hedging instrument. For micro hedges of interest rate risk, it can also arise due to differences in the basis of cash flows between the hedged item and the hedging instrument. For hedges of equity risk on cash settled share-based transactions, it can also arise due to changes in the expected number of Sharesave options to be exercised.

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|                  |   |            |             |                  |                         |                         |

Maturity profile and average price/rate of hedging instruments The following table sets out the maturity profile and average price/rate of the hedging instruments used in the Santander UK group's hedging strategies:

|  |   |   | >1 and <3   | >3 and ≤12  | >1 and ≤5   |   | Grou  |
|--|---|---|---|---|---|---|---|
| 2023   | Hedging Instruments   | ≤1 month  | months  | months  | years   | >5 years  | Tota  |
| Fair value hedges:   |   |   |   |   |   |   |   |
| Interest rate risk   | Interest rate contracts - Nominal amount (£m)   | 3,612   | 7,141   | 32,241  | 60,803  | 3,008   | 106,80  |
|  | Average fixed interest rate - GBP   | 2.38 %  | 3.19 %  | 3.42 %  | 3.89 %  | 3.99 %  |   |
|  | Average fixed interest rate - EUR   | 1.14 %  | 0.18 %  | 0.45 %  | 0.21 %  | 3.92 %  |   |
|  | Average fixed interest rate - USD   | 2.60 %  | 2.46 %  | 4.23 %  | 1.36 %  | 4.91 %  |   |
| Interest rate/FX risk  | Exchange rate contracts - Nominal amount (£m)   | _   | 18  | _   | 1,041   | 86  | 1,14  |
|  | Interest rate contracts - Nominal amount ( $\pm$ m)   | _   | 18  | _   | 844   | 86  | 948   |
|  | Average GBP - EUR exchange rate   | _   | 1.11  | _   | 1.16  | 1.15  |   |
|  | Average GBP - USD exchange rate   | -   | _   | _   | 1.32  | _   |   |
|  | Average fixed interest rate - EUR   | _   | _   | _   | 2.77 %  | 3.48 %  |   |
|  | Average fixed interest rate - USD   | -   | _   | _   | 4.83 %  | _   |   |
| Cash flow hedges:  |   |   |   |   |   |   |   |
| Interest rate risk   | Interest rate contracts - Nominal amount (£m)   | 911   | 3,083   | 13,671  | 27,715  | 1,219   | 46,59   |
|  | Average fixed interest rate - GBP   | 5.06 %  | 3.05 %  | 5.38 %  | 3.84 %  | 3.45 %  |   |
| FX risk  | Exchange rate contracts - Nominal amount (£m)   | 927   | 3,238   | 2,692   | 9,447   | 588   | 16,892  |
|  | Interest rate contracts - Nominal amount (£m)   | _   | 2,199   | _   |   | 942   | 3,14 <sup>.</sup>   |
|  | Average GBP - JPY exchange rate   | 154.14  | 153.95  | 167.85  | _   | _   |   |
|  | Average GBP - CHF exchange rate   | 1.09  | 1.09  | 1.09  | 1.12  | 1.12  |   |
|  | Average GBP - EUR exchange rate   | -   | 1.20  | 1.17  | 1.18  | _   |   |
|  | Average GBP - USD exchange rate   | _   | 1.39  | _   | 1.28  | 1.39  |   |
| Equity risk  | Equity derivative contracts - Nominal amount (£m)   | _   | _   | 7   | 50  | 2   | 59  |
| Interest rate/FX risk  | Exchange rate contracts - Nominal amount (£m)   | 87  | 785   | 500   | 2,896   | 458   | 4,726   |
| ,  | Interest rate contracts - Nominal amount (£m)   | _   | _   | _   | 1,975   | 166   | 2,141   |
|  | Average GBP - EUR exchange rate   | 1.18  | _   | 1.25  | 1.20  | 1.19  |   |
|  | Average GBP - USD exchange rate   | _   | 1.66  | _   | 1.38  | 1.54  |   |
|  | Average fixed interest rate - GBP   | 2.57 %  | 2.54 %  | 2.96 %  | 2.42 %  | 4.81 %  |   |
|  | •   |   |   |   |   |   |   |
| 2022   |   |   |   |   |   |   |   |
| Fair value hedges:   |   |   |   |   |   |   |   |
|  |   |   |   |   |   |   |   |
| Interest rate risk   | Interest rate contracts - Nominal amount (£m)   | 2,210   | 4,468   | 21,678  | 45,451  | 3,808   | 77,615  |
| Interest rate risk   | Interest rate contracts - Nominal amount (£m)<br>Average fixed interest rate - GBP  | 2,210<br>2.58 %   | 4,468<br>0.88 %   | 21,678<br>0.56 %  | 45,451<br>2.07 %  | 3,808<br>3.78 %   | 77,615  |
| Interest rate risk   |   |   |   |   |   | · · · · · · · · · · · · · · · · · · ·   | 77,615  |
| Interest rate risk   | Average fixed interest rate - GBP   | 2.58 %  | 0.88 %  | 0.56 %  | 2.07 %  | 3.78 %<br>3.09 %<br>4.92 %  | 77,615  |
| Interest rate risk Interest rate/FX risk                                       | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR  | 2.58 %<br>1.77 %  | 0.88 %<br>1.60 %  | 0.56 %<br>0.77 %  | 2.07 %<br>0.28 %  | 3.78 %<br>3.09 %  |   |
|  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD   | 2.58 %<br>1.77 %<br>1.35 %  | 0.88 %<br>1.60 %  | 0.56 %<br>0.77 %<br>3.51 %  | 2.07 %<br>0.28 %<br>2.00 %  | 3.78 %<br>3.09 %<br>4.92 %  | 538   |
|  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)<br>Average GBP - EUR exchange rate  | 2.58 %<br>1.77 %<br>1.35 %<br>—   | 0.88 %<br>1.60 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16  | 3.78 %<br>3.09 %<br>4.92 %<br>7   | 538   |
|  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)   | 2.58 %<br>1.77 %<br>1.35 %<br>—   | 0.88 %<br>1.60 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br>—   | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7  | 538   |
|  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)<br>Average GBP - EUR exchange rate  | 2.58 %<br>1.77 %<br>1.35 %<br>—   | 0.88 %<br>1.60 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7  | 538   |
|  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)<br>Average GBP - EUR exchange rate<br>Average GBP - USD exchange rate   | 2.58 %<br>1.77 %<br>1.35 %<br>—<br>—<br>—<br>—  | 0.88 % 1.60 % 3.47 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br>—<br>1.20<br>—  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—   | 538   |
|  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)<br>Average GBP - EUR exchange rate<br>Average GBP - USD exchange rate<br>Average fixed interest rate - EUR  | 2.58 %<br>1.77 %<br>1.35 %<br>—<br>—<br>—<br>—  | 0.88 % 1.60 % 3.47 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>7<br>1.10<br>—  | 538   |
| Interest rate/FX risk  | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)<br>Average GBP - EUR exchange rate<br>Average GBP - USD exchange rate<br>Average fixed interest rate - EUR  | 2.58 %<br>1.77 %<br>1.35 %<br>—<br>—<br>—<br>—  | 0.88 % 1.60 % 3.47 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>7<br>1.10<br>—  | 538<br>270  |
| Interest rate/FX risk<br>Cash flow hedges:                                     | Average fixed interest rate - GBP<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD<br>Exchange rate contracts - Nominal amount (£m)<br>Interest rate contracts - Nominal amount (£m)<br>Average GBP - EUR exchange rate<br>Average GBP - USD exchange rate<br>Average fixed interest rate - EUR<br>Average fixed interest rate - USD   | 2.58 %<br>1.77 %<br>1.35 %<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—   | 0.88 % 1.60 % 3.47 %  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br>  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—  | 538<br>270<br>19,309  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk               | Average fixed interest rate - GBPAverage fixed interest rate - EURAverage fixed interest rate - USDExchange rate contracts - Nominal amount (£m)Interest rate contracts - Nominal amount (£m)Average GBP - EUR exchange rateAverage GBP - USD exchange rateAverage fixed interest rate - EURAverage fixed interest rate - USDInterest rate contracts - Nominal amount (£m)  | 2.58 %<br>1.77 %<br>1.35 %<br><br><br><br><br><br><br><br><br><br><br><br><br>                                    | 0.88 % 1.60 % 3.47 % 2,191  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940   | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.076   | 538<br>270<br>19,309  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk               | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - USD   | 2.58 %<br>1.77 %<br>1.35 %<br><br><br><br><br><br><br><br><br><br><br><br><br>                                    | 0.88 %<br>1.60 %<br>3.47 %<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %   | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.10<br>1.076<br>1.84 %   | 538<br>270<br>19,309  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk               | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - USD         Enterest rate contracts - Nominal amount (£m)         Average rate contracts - Nominal amount (£m)         Exchange rate contracts - Nominal amount (£m)  | 2.58 %<br>1.77 %<br>1.35 %<br><br><br><br><br><br><br><br><br><br>-   | 0.88 %<br>1.60 %<br>3.47 %<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606  | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.10<br>—<br>1.076<br>1.84 %<br>1,163   | 538<br>270<br>19,309<br>19,586  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk               | Average fixed interest rate - GBP         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)   | 2.58 %<br>1.77 %<br>1.35 %<br><br><br><br><br><br>1,042<br>1.77 %<br>2,301<br>415                                 | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br>  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325   | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.10<br>—<br>1.076<br>1.84 %<br>1,163<br>997  | 538<br>270<br>19,309  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk               | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate   | 2.58 %<br>1.77 %<br>1.35 %<br>  | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br><br>160.04  | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325   | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.076<br>1.84 %<br>1,163<br>997<br>—  | 538<br>270<br>19,309  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk               | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate         Average GBP - CHF exchange rate   | 2.58 %<br>1.77 %<br>1.35 %<br>  | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br><br>160.04<br>                                      | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325<br>   | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.076<br>1.84 %<br>1,163<br>997<br>—<br>—   | 538<br>270<br>19,309  |
| Interest rate/FX risk<br>Cash flow hedges:<br>Interest rate risk<br>FX risk    | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate         Average GBP - UF exchange rate         Average GBP - EUR exchange rate         Average GBP - EUR exchange rate  | 2.58 %<br>1.77 %<br>1.35 %<br>  | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br><br>160.04<br><br>1.12                              | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325<br><br><br>1.18                                   | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br><br>-<br>1.076<br>1.84 %<br>1,163<br>997<br>-<br>-<br>1.17  | 538<br>270<br>19,309<br>19,586<br>3,737                                   |
| Interest rate/FX risk Cash flow hedges: Interest rate risk FX risk Equity risk | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate         Average GBP - UCH exchange rate         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate   | 2.58 %<br>1.77 %<br>1.35 %<br><br><br><br><br><br><br><br>1,042<br>1.77 %<br>2,301<br>415<br><br><br><br><br>1.22 | 0.88 %<br>1.60 %<br>3.47 %<br><br><br><br>2,191<br>2.29 %<br>3,135<br><br>157.45<br>1.13<br><br>1.25                      | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br><br>160.04<br><br>1.12<br>1.12<br>1.17              | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325<br><br><br>1.18<br>1.31                           | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br><br>-<br>1.076<br>1.84 %<br>1,163<br>997<br>-<br>-<br>1.17<br>1.39                                    | 538<br>270<br>19,309<br>19,588<br>3,737                                   |
| Interest rate/FX risk Cash flow hedges: Interest rate risk FX risk Equity risk | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate         Average GBP - JPY exchange rate         Average GBP - USD exchange rate         Equity derivative contracts - Nominal amount (£m)   | 2.58 %<br>1.77 %<br>1.35 %<br>  | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br>-<br>160.04<br>-<br>1.12<br>1.17<br>6               | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325<br><br><br>1.18<br>1.31<br>43                     | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.10<br>—<br>—<br>1.076<br>1.84 %<br>1,163<br>997<br>—<br>1.17<br>1.39<br>2                 | 538<br>270<br>19,309<br>19,586<br>3,737<br>51<br>6,445                    |
| Interest rate/FX risk Cash flow hedges: Interest rate risk FX risk Equity risk | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate         Average GBP - UF exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Equity derivative contracts - Nominal amount (£m)         Exchange rate contracts - Nominal amount (£m)  | 2.58 %<br>1.77 %<br>1.35 %<br>  | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br>-<br>160.04<br>-<br>1.12<br>1.17<br>6<br>1,173      | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325<br><br><br>1.18<br>1.31<br>4,32                   | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.10<br>1.076<br>1.84 %<br>1,163<br>997<br>—<br>1.17<br>1.39<br>2<br>650                    | 538<br>270<br>19,309<br>19,586<br>3,737<br>51<br>6,449                    |
| Interest rate/FX risk<br>Cash flow hedges:                                     | Average fixed interest rate - GBP         Average fixed interest rate - EUR         Average fixed interest rate - USD         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - EUR exchange rate         Average GBP - USD exchange rate         Average fixed interest rate - EUR         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - USD         Interest rate contracts - Nominal amount (£m)         Average fixed interest rate - GBP         Exchange rate contracts - Nominal amount (£m)         Interest rate contracts - Nominal amount (£m)         Average GBP - JPY exchange rate         Average GBP - CHF exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Average GBP - USD exchange rate         Equity derivative contracts - Nominal amount (£m)         Exchange rate contracts - Nominal amount (£m)         Exchange rate contracts - Nominal amount (£m) | 2.58 %<br>1.77 %<br>1.35 %<br>  | 0.88 %<br>1.60 %<br>3.47 %<br>  | 0.56 %<br>0.77 %<br>3.51 %<br>66<br><br>1.20<br><br>3.42 %<br><br>1,940<br>1.98 %<br>2,381<br><br>160.04<br><br>1.12<br>1.17<br>6<br>1,173<br>585 | 2.07 %<br>0.28 %<br>2.00 %<br>465<br>263<br>1.16<br>1.19<br>2.06 %<br>4.63 %<br>13,060<br>2.35 %<br>10,606<br>2,325<br>—<br>—<br>1.18<br>1.31<br>43<br>4,626<br>2,132 | 3.78 %<br>3.09 %<br>4.92 %<br>7<br>7<br>1.10<br>—<br>—<br>1.10<br>—<br>1.10<br>1.10<br>1.84 %<br>1,163<br>997<br>—<br>1.17<br>1.39<br>2<br>650<br>208 | 77,615<br>538<br>270<br>19,309<br>19,586<br>3,737<br>51<br>6,449<br>2,925 |

| Strategic report responsible banking dovernance risk review rinancial review statements information | Strategic Report | Sustainability and<br>Responsible Banking | Governance | Risk review | Financial review | Financial<br>statements | Shareholder information |
|---|------------------|---|------------|-------------|------------------|-------------------------|-------------------------|
|---|------------------|---|------------|-------------|------------------|-------------------------|-------------------------|

### Net gains or losses arising from fair value and cash flow hedges included in other operating income

|   |            |            | Group      |
|---|------------|------------|------------|
|   | 2023<br>£m | 2022<br>£m | 2021<br>£m |
| Fair value hedging:   |            |            |            |
| (Losses)/gains on hedging instruments                       | (1,878)    | 2,371      | 846        |
| Gains/(losses) on hedged items attributable to hedged risks | 1,893      | (2,307)    | (804)      |
| Fair value hedging ineffectiveness                          | 15         | 64         | 42         |
| Cash flow hedging ineffectiveness                           | 3          | (36)       | (34)       |
|   | 18         | 28         | 8          |

Hedge ineffectiveness can be analysed by risk category as follows:

|                       |   |                                    | 2023                                 |   |                                    | 2022                                 |   |                                    | Group<br>2021                        |
|-----------------------|---|------------------------------------|--------------------------------------|---|------------------------------------|--------------------------------------|---|------------------------------------|--------------------------------------|
|                       | Change in FV<br>of hedging<br>instruments | Change in FV<br>of hedged<br>items | Recognised<br>in income<br>statement | Change in FV<br>of hedging<br>instruments | Change in FV<br>of hedged<br>items | Recognised in<br>income<br>statement | Change in FV<br>of hedging<br>instruments | Change in FV<br>of hedged<br>items | Recognised in<br>income<br>statement |
| Fair value hedges:    | £m  | £m                                 | £m                                   | £m  | £m                                 | £m                                   | £m  | £m                                 | £m                                   |
| Interest rate risk    | (1,864)                                   | 1,874                              | 10                                   | 2,382                                     | (2,324)                            | 58                                   | 868                                       | (838)                              | 30                                   |
| Interest rate/FX risk | (14)                                      | 19                                 | 5                                    | (11)                                      | 17                                 | 6                                    | (22)                                      | 34                                 | 12                                   |
|                       | (1,878)                                   | 1,893                              | 15                                   | 2,371                                     | (2,307)                            | 64                                   | 846                                       | (804)                              | 42                                   |

|                       |   |              |                      |                     | Group                      |
|-----------------------|---|--------------|----------------------|---------------------|----------------------------|
|                       |   | Hedgir       | ng Instruments       | Recognised in       | Reclassified               |
|                       |   | Change in FV | Recognised in<br>OCI | income<br>statement | from reserves<br>to income |
| Cash flow hedges:     | Income statement line item affected by reclassification | £m           | £m                   | fm                  | £m                         |
| -                     | income statement the item arected by reclassification   | LIII         | LIII                 | LIII                | LIII                       |
| 2023                  |   |              |                      |                     |                            |
| Interest rate risk    | Net interest income                                     | 449          | (447)                | 2                   | (464)                      |
| FX risk               | Net interest income/other operating income              | (375)        | 377                  | 2                   | (392)                      |
| Equity risk           | Operating expenses                                      | 20           | (20)                 | _                   | 13                         |
| Interest rate/FX risk | Net interest income/other operating income              | (238)        | 237                  | (1)                 | (388)                      |
|                       |   | (144)        | 147                  | 3                   | (1,231)                    |
| 2022                  |   |              |                      |                     |                            |
| Interest rate risk    | Net interest income                                     | (1,150)      | 1,150                | -                   | (96)                       |
| FX risk               | Net interest income/other operating income              | 1,602        | (1,602)              | —                   | 1,691                      |
| Equity risk           | Operating expenses                                      | 2            | (2)                  | _                   | 2                          |
| Interest rate/FX risk | Net interest income/other operating income              | (54)         | 18                   | (36)                | 533                        |
|                       |   | 400          | (436)                | (36)                | 2,130                      |
| 2021                  |   |              |                      |                     |                            |
| Interest rate risk    | Net interest income                                     | (312)        | 306                  | (6)                 | 70                         |
| FX risk               | Net interest income/other operating income              | (54)         | 54                   | —                   | (158)                      |
| Equity risk           | Operating expenses                                      | (1)          | 1                    | —                   | 2                          |
| Interest rate/FX risk | Net interest income/other operating income              | (542)        | 514                  | (28)                | (273)                      |
|                       |   | (909)        | 875                  | (34)                | (359)                      |

In 2023, cash flow hedge accounting of £nil (2022: £10m) had to cease due to the hedged cash flows no longer being expected to occur.

The following table provides a reconciliation by risk category of components of equity and analysis of OCI items (before tax) resulting from hedge accounting.

|  |         | Group   |
|--|---------|---------|
|  | 2023    | 2022    |
|  | £m      | £m      |
| alance at 1 January                        | (1,561) | 133     |
| ffective portion of changes in fair value: |         |         |
| - Interest rate risk                       | 447     | (1,150) |
| - Foreign currency risk                    | (377)   | 1,602   |
| - Equity risk                              | 20      | 2       |
| - Interest rate/foreign currency risk      | (237)   | (18)    |
|  | (147)   | 436     |
| ncome statement transfers:                 |         |         |
| - Interest rate risk                       | 464     | 96      |
| - Foreign currency risk                    | 392     | (1,691) |
| - Equity risk                              | (13)    | (2)     |
| - Interest rate/foreign currency risk      | 388     | (533)   |
|  | 1,231   | (2,130) |
| Salance at 31 December                     | (477)   | (1,561) |

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Hedged exposures Santander UK hedges its exposures to various risks, including interest rate risk and foreign currency risk, as set out in the following table.

|  |                         |                      |   |  |   |                         |                      |   |  | Group   |
|--|-------------------------|----------------------|---|--|---|-------------------------|----------------------|---|--|---|
|  |                         |                      |   |  | 2023  |                         |                      |   |  | 2022  |
|  |                         | Accumu               | ilated amou   | nt of FV hedge<br>adjustments            | Change in<br>value to                           |                         | Accum                | Accumulated amount of FV hedge<br>adjustments         |  |   |
|  | Carrying<br>value<br>£m | Hedged<br>item<br>£m | Portfolio<br>hedge of<br>interest<br>rate risks<br>£m | Of which<br>Discontinued<br>hedges<br>£m | calculate<br>hedge<br>ineffective<br>ness<br>£m | Carrying<br>value<br>£m | Hedged<br>item<br>£m | Portfolio<br>hedge of<br>interest<br>rate risks<br>£m | Of which<br>Discontinued<br>hedges<br>£m | calculate<br>hedge<br>ineffective<br>ness<br>£m |
| Fair value hedges                              |                         |                      |   |  |   |                         |                      |   |  |   |
| Interest rate risk:                            |                         |                      |   |  |   |                         |                      |   |  |   |
| Loans and advances to customers                | 73,270                  | -                    | (622)   | (435)                                    | 1,969   | 60,783                  | -                    | (2,637)   | (651)                                    | (2,708)   |
| Other financial assets at amortised cost       | 152                     | 1                    | (8)   | (8)                                      | 5   | 156                     | -                    | (12)  | 2  | (14)  |
| Reverse repurchase agreements – non<br>trading | 6,186                   | _                    | _   | _  | 4   | 4,045                   | _                    | (5)   | (1)                                      | _   |
| Other financial assets at FVOCI                | 2,013                   | (113)                | -   | (131)                                    | 82  | 2,325                   | (200)                | —   | 35                                       | (227)   |
| Deposits by customers                          | (15,052)                | -                    | (10)  | -  | (15)  | (1,394)                 | —                    | 5   | _  | 5   |
| Debt securities in issue                       | (5,065)                 | 162                  | (75)  | (114)                                    | (170)   | (5,210)                 | 355                  | (95)  | (172)                                    | 566   |
| Subordinated liabilities                       | (522)                   | (27)                 | (1)   | (42)                                     | (1)   | (250)                   | (27)                 | (6)   | (62)                                     | 54  |
| Interest rate/FX risk:                         |                         |                      |   |  |   |                         |                      |   |  |   |
| Other financial assets at FVOCI                | 989                     | 4                    | _   | _  | 12  | 237                     | (21)                 | -   | 1  | (9)   |
| Debt securities in issue                       | (214)                   | (14)                 | -   | (24)                                     | 8   | (290)                   | (18)                 | —   | (37)                                     | 27  |
| Subordinated liabilities                       | -                       | -                    | -   | _  | (1)   | 1                       | 1                    | _   | 1  | (1)   |
|  | 61,757                  | 13                   | (716)   | (754)                                    | 1,893   | 60,403                  | 90                   | (2,750)   | (884)                                    | (2,307)   |

|   |  |                                  |   |  |                                  | Group  |
|---|--|----------------------------------|---|--|----------------------------------|--|
|   |  |                                  | 2023  |  |                                  | 2022   |
| Hedged item balance sheet line item                       | Change in value to<br>calculate hedge<br>ineffectiveness<br>£m | Cash flow<br>hedge reserve<br>£m | Balances on cash<br>flow hedge<br>reserve for<br>discontinued<br>hedges<br>£m | Change in value to<br>calculate hedge<br>ineffectiveness<br>£m | Cash flow<br>hedge reserve<br>£m | Balances on cash<br>flow hedge reserve<br>for discontinued<br>hedges<br>£m |
| Cash flow hedges:   |  |                                  |   |  |                                  |  |
| Interest rate risk:                                       |  |                                  |   |  |                                  |  |
| Loans and advances to customers                           | (163)  | (455)                            | 1   | 925  | (999)                            | (1)  |
| Cash and balances at central banks                        | (283)  | 100                              | (76)  | 233  | (274)                            | (106)  |
| Deposits by banks   | (1)  | (1)                              | -   | (8)  | 7                                | _  |
| FX risk:  |  |                                  |   |  |                                  |  |
| Other financial assets at FVOCI                           | (253)  | 1                                | -   | _  | (6)                              | _  |
| Not applicable – highly probable forecast<br>transactions | 88   | 1                                | _   | (349)  | 2                                | _  |
| Deposits by customers                                     | (21)   | _                                | -   | (74)   | —                                | _  |
| Debt securities in issue                                  | 605  | (9)                              | -   | (1,142)  | (19)                             | (2)  |
| Repurchase agreements - non trading                       | (42)   | _                                | -   | (37)   | _                                | _  |
| Equity risk:  |  |                                  |   |  |                                  |  |
| Other liabilities   | (20)   | 10                               | -   | (2)  | 3                                | -  |
| Interest rate/FX risk:                                    |  |                                  |   |  |                                  |  |
| Debt securities in issue/loans and advances to customers  | 194  | (114)                            | _   | 55   | (244)                            | (3)  |
| Subordinated liabilities/loans and advances to customers  | 43   | (10)                             | 52  | (37)   | (31)                             | 77   |
|   | 147  | (477)                            | (23)  | (436)  | (1,561)                          | (35)   |

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### 12. OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

|                                  |      | Group |
|----------------------------------|------|-------|
|                                  | 2023 | 2022  |
|                                  | £m   | £m    |
| Loans and advances to customers: |      |       |
| Loans to housing associations    | 8    | 4     |
| Other loans                      | 347  | 335   |
|                                  | 355  | 339   |
| Debt securities                  | 168  | 16    |
| Other debt instruments           | 49   | 69    |
| Equity securities                | 30   | 10    |
|                                  | 602  | 434   |

In 2023, Santander UK revalued a portfolio of unlisted equity securities held at fair value through profit or loss in Santander Equity Investments Limited (SEIL) ahead of the sale of part of the portfolio, resulting in a gain of £46m.

For the Santander UK group, other financial assets at FVTPL comprised £317m (2022: £312m) of financial assets designated at FVTPL and £285m (2022: £122m) of financial assets mandatorily held at FVTPL.

Loans and advances to customers principally represent other loans, being a portfolio of roll-up mortgages and deferred consideration. These are managed, and have their performance evaluated, on a fair value basis in accordance with a documented investment strategy, and information about them is provided on that basis to management. Since 2009, the Santander UK group's policy has been not to designate similar new loans at FVTPL.

The net loss in the year attributable to changes in credit risk for loans and advances at FVTPL was £nil (2022: £1m, 2021: £nil). The cumulative net loss attributable to changes in credit risk for loans and advances at FVTPL at 31 December 2023 was £3m (2022: £3m, 2021: £2m).

### **13. LOANS AND ADVANCES TO CUSTOMERS**

|   |         | Group   |
|---|---------|---------|
|   | 2023    | 2022    |
|   | £m      | £m      |
| Loans secured on residential properties                                 | 176,495 | 188,282 |
| Corporate loans   | 18,454  | 19,057  |
| Finance leases  | 4,530   | 4,645   |
| Other unsecured loans   | 7,232   | 7,742   |
| Accrued interest and other adjustments                                  | 960     | 904     |
| Amounts due from fellow Banco Santander subsidiaries and joint ventures | 4,488   | 4,165   |
| Loans and advances to customers   | 212,159 | 224,795 |
| Credit impairment loss allowances on loans and advances to customers    | (916)   | (933)   |
| Residual value and voluntary termination provisions on finance leases   | (21)    | (22)    |
| Net loans and advances to customers                                     | 211,222 | 223,840 |

For movements in expected credit losses, see the 'Movement in total exposures and the corresponding ECL' table in the Santander UK group level - Credit risk review section of the Risk review.

Finance lease and hire purchase contract receivables may be analysed as follows:

|  |                     |                               |                   |                     |                         | Group             |
|--|---------------------|-------------------------------|-------------------|---------------------|-------------------------|-------------------|
|  |                     |                               | 2023              |                     |                         | 2022              |
|  | Gross<br>investment | Unearned<br>finance<br>income | Net<br>investment | Gross<br>investment | Unearned finance income | Net<br>investment |
|  | £m                  | £m                            | £m                | £m                  | £m                      | £m                |
| No later than one year                               | 1,502               | (216)                         | 1,286             | 1,493               | (182)                   | 1,311             |
| Later than one year and not later than two years     | 1,426               | (208)                         | 1,218             | 1,367               | (168)                   | 1,199             |
| Later than two years and not later than three years  | 1,331               | (194)                         | 1,137             | 1,190               | (147)                   | 1,043             |
| Later than three years and not later than four years | 882                 | (129)                         | 753               | 1,044               | (129)                   | 915               |
| Later than four years and not later than five years  | 99                  | (14)                          | 85                | 143                 | (18)                    | 125               |
| Later than five years                                | 60                  | (9)                           | 51                | 59                  | (7)                     | 52                |
|  | 5,300               | (770)                         | 4,530             | 5,296               | (651)                   | 4,645             |

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The Santander UK group enters into finance leasing arrangements primarily for the financing of motor vehicles and a range of assets for its corporate customers. Included in the carrying value of net investment in finance leases and hire purchase contracts is  $\pm$ 1,830m (2022:  $\pm$ 1,761m) of unguaranteed RV at the end of the current lease terms, which is expected to be recovered through re-payment, re-financing or sale. Contingent rent income of nil (2022:  $\pm$ 1,201:  $\pm$ nil) was earned in the year, which was classified in 'Interest and similar income'. Finance income on the net investment in finance leases was  $\pm$ 266m (2022:  $\pm$ 230m, 2021:  $\pm$ 243m).

Finance lease receivable balances are secured over the asset leased. The Santander UK group is not permitted to sell or repledge the asset in the absence of default by the lessee. The Directors consider that the carrying amount of the finance lease receivables approximates to their fair value.

Included within loans and advances to customers are advances assigned to bankruptcy remote structured entities and Abbey Covered Bonds LLP. These loans provide security to issues of covered bonds and mortgage-backed or other asset-backed securities issued by the Santander UK group. For more, see Note 14.

At 31 December 2023 and 2022, the Santander UK group had contracted with lessees for the following future undiscounted minimum lease payments receivable under operating leases.

|  |      | Group |
|--|------|-------|
|  | 2023 | 2022  |
|  | fm   | £m    |
| later than one year                              | 29   | 31    |
| ter than one year and not later than two years   | 26   | 28    |
| er than two years and not later than three years | 19   | 23    |
| r than three years and not later than four years | 14   | 13    |
| er than four years and not later than five years | 7    | 11    |
| than five years                                  | 19   | 22    |
|  | 114  | 128   |

### 14. SECURITISATIONS AND COVERED BONDS

The information in this Note relates to securitisations and covered bonds for consolidated structured entities, used to obtain funding or collateral. It excludes structured entities relating to credit protection transactions.

The Santander UK group uses structured entities to securitise some of the mortgage and other loans to customers that it originates. The Santander UK group also issues covered bonds, which are guaranteed by, and secured against, a pool of the Santander UK group's mortgage loans transferred to Abbey Covered Bonds LLP. The Santander UK group issues mortgage-backed securities, other asset-backed securities and covered bonds mainly in order to obtain diverse, low-cost funding, but also to use as collateral for raising funds via third party bilateral secured funding transactions or for liquidity purposes in the future. The Santander UK group has successfully used bilateral secured transactions as an additional form of medium-term funding; this has allowed the Santander UK group to further diversify its medium-term funding investor base.

Loans and advances to customers include portfolios of residential mortgage loans, and receivables derived from credit agreements with retail customers for the purchases of financed vehicles, which are subject to non-recourse finance arrangements. These loans and receivables have been purchased by, or assigned to, structured entities or Abbey Covered Bonds LLP, and have been funded primarily through the issue of mortgage-backed securities, other asset-backed securities or covered bonds. No gain or loss has been recognised as a result of these sales. The structured entities and Abbey Covered Bonds LLP are consolidated as subsidiary undertakings. The Company and its subsidiaries do not own directly, or indirectly, any of the share capital of any of the structured entities.

### a) Securitisations

### i) Master trust structures

The Santander UK group makes use of master trust structures, whereby a pool of residential mortgage loans is assigned to a trust company by the asset originator. A funding entity acquires a beneficial interest in the pool of assets held by the trust company with funds borrowed from qualifying structured entities, which at the same time issue asset-backed securities to third-party investors or the Santander UK group.

Santander UK plc and its subsidiaries receive payments from the securitisation companies in respect of fees for administering the loans, and payment of deferred consideration for the sale of the loans. Santander UK plc and its subsidiaries have no right or obligation to repurchase any securitised loan, except if certain representations and warranties given by Santander UK plc or its subsidiaries at the time of transfer are breached and, in certain cases, if there is a product switch or further advance, if a securitised loan is in arrears for over two months or if a securitised loan does not comply with regulatory requirements.

### ii) Other securitisation structures

The Santander UK group also makes use of auto loan securitisations, whereby a pool of auto loans originated by a member of the Santander UK group is sold to a special purpose vehicle by the asset originator. The special purpose vehicle funds the purchase of the auto loans by issuing asset-backed securities to third-party investors. A proportion of the securities are also retained by members of the Santander UK group. Members of the Santander UK group also receive payments from the special purpose vehicle in respect of fees for administering the auto loans, and payment of deferred consideration for the sale of the auto loans. The seller has no right or obligation to repurchase any securitised loan, except if certain representations and warranties given by the seller at the time of transfer are breached and, in certain cases, if there has been a subsequent variation in the terms of the underlying auto loan not permitted under the sale agreement.

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### b) Covered bonds

Santander UK plc also issues covered bonds, which are its direct, unsecured and unconditional obligation. The covered bonds benefit from a guarantee from Abbey Covered Bonds LLP. Santander UK plc makes a term advance to Abbey Covered Bonds LLP equal to the sterling proceeds of each issue of covered bonds. Abbey Covered Bonds LLP uses the proceeds of the term advance to purchase portfolios of residential mortgage loans and their security from Santander UK plc. Under the terms of the guarantee, Abbey Covered Bonds LLP has agreed to pay an amount equal to the guaranteed amounts when the same shall become due for payment, but which would otherwise be unpaid by Santander UK plc.

### c) Analysis of securitisations and covered bonds

The Santander UK group's principal securitisation programmes and covered bond programme, together with the balances of the advances subject to securitisation (or for the covered bond programme assigned) and the carrying value of the notes in issue at 31 December 2023 and 2022 are listed below.

|  |        | Gross assets |        | External notes in issue |       | to Santander UK<br>ries as collateral |
|--|--------|--------------|--------|-------------------------|-------|---------------------------------------|
|  | 2023   | 2022         | 2023   | 2022                    | 2023  | 2022                                  |
|  | £m     | £m           | £m     | £m                      | £m    | £m                                    |
| Mortgage-backed master trust structures:         |        |              |        |                         |       |                                       |
| – Holmes   | 3,242  | 1,646        | 2,119  | 790                     | 300   | 176                                   |
| – Fosse  | 2,048  | 2,028        | 100    | 100                     | 1,382 | 1,365                                 |
|  | 5,290  | 3,674        | 2,219  | 890                     | 1,682 | 1,541                                 |
| Other asset-backed securitisation structures:    |        |              |        |                         |       |                                       |
| – Motor  | _      | б            | _      | 7                       | _     | _                                     |
| – Repton   | 757    | _            | 550    | _                       | _     | _                                     |
|  | 757    | 6            | 550    | 7                       | _     | _                                     |
| Total securitisation programmes                  | 6,047  | 3,680        | 2,769  | 897                     | 1,682 | 1,541                                 |
| Covered bond programme:                          |        |              |        |                         |       |                                       |
| – Euro 35bn Global Covered Bond Programme        | 21,880 | 21,304       | 15,000 | 15,205                  | _     | _                                     |
| Total securitisation and covered bond programmes | 27,927 | 24,984       | 17,769 | 16,102                  | 1,682 | 1,541                                 |

The following table sets out the internal and external issuances and redemptions in 2023 and 2022 for each securitisation and covered bond programme.

|   | Internal issuances |      | External i | ssuances | Internal red | lemptions | External redemption: |       |
|---|--------------------|------|------------|----------|--------------|-----------|----------------------|-------|
|   | 2023               | 2022 | 2023       | 2022     | 2023         | 2022      | 2023                 | 2022  |
|   | £m                 | £m   | £m         | £m       | £m           | £m        | £m                   | £m    |
| Mortgage-backed master trust structures:                    |                    |      |            |          |              |           |                      |       |
| – Holmes  | 241                | -    | 1,500      | 600      | 121          | 100       | 186                  | 200   |
| – Fosse   | -                  | -    | -          | -        | -            | -         | -                    | 200   |
| Other asset-backed securitisation structures:               |                    |      |            |          |              |           |                      |       |
| - Motor   | -                  | -    | -          | -        | -            | -         | 7                    | 33    |
| – Repton  | -                  | -    | 550        | -        | -            | -         | -                    | -     |
| Covered bond programme:                                     |                    |      |            |          |              |           |                      |       |
| <ul> <li>Euro 35bn Global Covered Bond Programme</li> </ul> | 1,100              | -    | 1,844      | 4,200    | 16           | 100       | 1,897                | 1,700 |
|   | 1,341              | —    | 3,894      | 4,800    | 137          | 200       | 2,090                | 2,133 |

During 2023, the remaining asset-backed notes from the Motor securitisation structure were redeemed. In 2023 Repton 2023-1 Limited borrowed £550m through an asset-backed variable funding note facility. Repayment of this will begin in 2025.

Holmes Funding Ltd has a beneficial interest of £2,396m (2022: £796m) in the residential mortgage loans held by Holmes Trustees Ltd. The remaining share of the beneficial interest in residential mortgage loans held by Holmes Trustees Ltd belongs to Santander UK plc.

Fosse Funding (No.1) Ltd has a beneficial interest of £1,393m (2022: £1,465m) in the residential mortgage loans held by Fosse Trustee (UK) Ltd. The remaining share of the beneficial interest in residential mortgage loans held by Fosse Trustee (UK) Ltd belongs to Santander UK plc.

The Holmes securitisation companies have cash deposits of  $\pm$ 80m (2022:  $\pm$ 112m), which have been accumulated to finance the redemption of a number of securities issued by the Holmes securitisation companies. The share of Holmes Funding Ltd in the trust assets is therefore reduced by this amount.

The Fosse securitisation companies have cash deposits of £108m (2022: £108m), which have been accumulated to finance the redemption of a number of securities issued by Fosse securitisation companies. The share of Fosse Funding (No.1) Ltd's beneficial interest in the assets held by Fosse Trustee (UK) Ltd is therefore reduced by this amount.

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### 15. TRANSFERS OF FINANCIAL ASSETS NOT QUALIFYING FOR DERECOGNITION

The Santander UK group enters into transactions in the normal course of business by which it transfers recognised financial assets directly to third parties or to structured entities. These transfers may give rise to the full or partial derecognition of those financial assets. Transferred financial assets that do not qualify for derecognition consist of (i) securities held by counterparties as collateral under repurchase agreements, (ii) securities lent under securities lending agreements, and (iii) loans that have been securitised under arrangements by which the Santander UK group retains a continuing involvement in such transferred assets.

As a result of these sale and repurchase and securities lending transactions, the Santander UK group is unable to use, sell or pledge the transferred assets for the duration of the transaction. The Santander UK group remains exposed to interest rate risk and credit risk on these pledged instruments. The counterparty's recourse is not limited to the transferred assets.

The Santander UK group securitisation transfers do not qualify for derecognition. The Santander UK group remains exposed to credit risks arising from the mortgage loans or credit agreements and has retained control of the transferred assets. Circumstances in which the Santander UK group has continuing involvement in the transferred assets may include retention of servicing rights over the transferred assets (the servicing fee in respect of which is dependent on the amount or timing of the cash flows collected from, or the non-performance of, the transferred assets), entering into a derivative transaction with the securitisation vehicle, retaining an interest in the securitisation vehicle or providing a cash reserve fund. Where the Santander UK group has continuing involvement, it continues to recognise the transferred assets to the extent of its continuing involvement and recognises an associated liability. The net carrying amount of the transferred assets and associated liabilities reflects the rights and obligations that the Santander UK group has retained.

The following table analyses the carrying amount of financial assets that did not qualify for derecognition and their associated financial liabilities:

|                                       |        |             |        | Group       |
|---------------------------------------|--------|-------------|--------|-------------|
|                                       |        | 2023        |        | 2022        |
|                                       | Assets | Liabilities | Assets | Liabilities |
| Nature of transaction                 | £m     | £m          | £m     | £m          |
| Sale and repurchase agreements        | 14     | (14)        | 120    | (128)       |
| Securities lending agreements         | 3,136  | (2,735)     | 2,871  | (2,509)     |
| Securitisations (See Notes 14 and 26) | 6,047  | (2,769)     | 3,680  | (897)       |
|                                       | 9,197  | (5,518)     | 6,671  | (3,534)     |

### 16. REVERSE REPURCHASE AGREEMENTS – NON-TRADING

|                           |        | Group |
|---------------------------|--------|-------|
|                           | 2023   | 2022  |
|                           | £m     | £m    |
| Agreements with banks     | 2,397  | 885   |
| Agreements with customers | 10,071 | 6,463 |
|                           | 12,468 | 7,348 |

### **17. OTHER FINANCIAL ASSETS AT AMORTISED COST**

|                        |      | Group |
|------------------------|------|-------|
|                        | 2023 | 2022  |
|                        | £m   | £m    |
| sset backed securities | -    | _     |
| ebt securities         | 152  | 156   |
|                        | 152  | 156   |

A significant portion of the debt securities are held in our eligible liquidity pool and consist mainly of government bonds and covered bonds. Detailed disclosures can be found in the 'Liquidity risk' section of the Risk review.

### 18. FINANCIAL ASSETS AT FAIR VALUE THROUGH OTHER COMPREHENSIVE INCOME

|       | Group |
|-------|-------|
| 2023  | 2022  |
| £m    | £m    |
| 8,481 | 6,024 |
| 8,481 | 6,024 |

A significant portion of the debt securities are held in our eligible liquidity pool and consist mainly of government bonds and covered bonds. Detailed disclosures can be found in the 'Liquidity risk' section of the Risk review.

### **19. INTERESTS IN OTHER ENTITIES**

|      | Group |
|------|-------|
| 2023 | 2022  |
| fm   | ı £m  |
| 245  | 252   |
| 245  | 252   |

The Santander UK group consists of a parent company, Santander UK Group Holdings plc, incorporated and domiciled in the UK and a number of subsidiaries and joint ventures held directly and indirectly by it.

Details of subsidiaries and joint ventures are set out in the Shareholder Information section and form an integral part of these financial statements.

Details of subsidiaries benefitting from an audit exemption according to section 479A of the Companies Act 2006 are also set out in the Shareholder Information section and form an integral part of these financial statements.

### a) Interests in subsidiaries

The Company holds directly or indirectly 100% of the issued ordinary share capital of its principal subsidiaries. All companies operate principally in their country of incorporation or registration. SFS has branch offices in Jersey and the Isle of Man.

### Interests in consolidated structured entities

Structured entities are formed by Santander UK to accomplish specific and well-defined objectives. Santander UK consolidated these structured entities when the substance of the relationship indicates control, as described in Note 1. In addition to the structured entities disclosed in Note 14 which are used for securitisation and covered bond programmes, the only other structured entities consolidated by Santander UK are described below. All the external assets and liabilities in these entities are included in the financial statements and in relevant Notes. Other than as set out below, no significant judgements were required with respect to control or significant influence.

### Motor Securities 2018-1 Designated Activity Company (Motor 2018)

Motor 2018 is a credit protection entity, and a Designated Activity Company limited by shares, incorporated in Ireland. It issued a series of credit linked notes varying in seniority which referenced a portfolio of Santander UK group auto loans. Concurrently, this entity sold credit protection to SCUK in respect of the referenced loans and, in return for a fee, was liable to make protection payments to SCUK upon the occurrence of a credit event in relation to any of the referenced loans. Motor 2018 is consolidated as Santander UK held a variable interest by retaining the junior tranche of notes issued by the entity. The outstanding notes were redeemed and the transaction terminated in 2023.

### b) Interests in joint ventures

Santander UK does not have any individually material interests in joint ventures. In 2023, Santander UK's share in the profit after tax of its joint ventures was £43m (2022: £36m) before elimination of transactions between Santander UK and the joint ventures. At 31 December 2023, the carrying amount of Santander UK's interest was £245m (2022: £252m). At 31 December 2023 and 2022, the joint ventures had no commitments and contingent liabilities.

### c) Interests in unconsolidated structured entities

### Structured entities sponsored by the Santander UK group

Santander UK has interests in structured entities which it sponsors but does not control. Santander UK considers itself a sponsor of a structured entity when it facilitates the establishment of the structured entity. Other than as set out below, no significant judgements were required with respect to control or significant influence. The structured entities sponsored but not consolidated by Santander UK are as follows:

### i) Santander (UK) Common Investment Fund (the Fund)

The Fund is a common investment fund that was established to hold the assets of the Santander (UK) Group Pension Scheme. The Fund is not consolidated by Santander UK, but its assets of £8,551m (2022: £8,646m) are accounted for as part of the defined benefit assets and obligations recognised on Santander UK's balance sheet. For more on the Fund, see Note 30. As the Fund holds the assets of the pension scheme, it is outside the scope of IFRS 10. Santander UK's maximum exposure to loss is the carrying amount of the assets held.

### ii) Credit protection entities

Santander UK has established four (2022: four) unconsolidated credit protection entities, which are Designated Activity Companies limited by shares, incorporated in Ireland. Each entity has issued a series of credit linked notes varying in seniority which reference portfolios of Santander UK group loans. Concurrently, these entities sell credit protection to Santander UK in respect of the referenced loans and, in return for a fee, are liable to make protection payments to Santander UK upon the occurrence of a credit event in relation to any of the referenced loans.

Santander UK has no holdings in senior credit linked notes (2022: £180m). Junior credit linked notes, which amounted to £185m (2022: £465m), are all held by third party investors and suffer the first losses incurred in the referenced portfolios. Funds raised by the sale of the credit linked notes are deposited with Santander UK as collateral for the credit protection.

The senior credit linked notes, along with the deposits and associated guarantees, are presented on a net basis, to reflect a legal right of set-off between the principal amounts of senior notes and the cash deposits. Deposits and associated guarantees in respect of the junior credit linked notes are included in 'Deposits by customers' (see Note 23).

The entities are not consolidated by Santander UK because the third-party investors have the exposure, or rights, to all of the variability of returns from the performance of the entities. No assets are transferred to, or income received from, these entities. Since the credit linked notes (including those held by Santander UK) are fully cash collateralised, Santander UK's maximum exposure to loss is equal to any unamortised fees paid to the entities in connection with the credit protection outlined above.

### Structured entities not sponsored by the Santander UK group

Santander UK also has interests in structured entities which it does not sponsor or control. These consist of holdings of mortgage and other asset backed securities issued by entities that were established and/or sponsored by other unrelated financial institutions. These securities comprise the asset backed securities included in Note 17. Management has concluded that the Santander UK group has no control or significant influence over these entities and that the carrying value of the interests held in these entities represents the maximum exposure to loss.

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### **20. INTANGIBLE ASSETS**

### a) Goodwill

|   |       |             | Group           |
|---|-------|-------------|-----------------|
|   |       | Accumulated |                 |
|   | Cost  | impairment  | Carrying amount |
|   | £m    | £m          | £m              |
| At 31 December 2022 and 1 January 2023 and 31 December 2023 | 1,285 | (86)        | 1,199           |

#### Impairment of goodwill

In 2023 and 2022, no impairment of goodwill was recognised. Goodwill is tested for impairment annually, or more frequently, if reviews identify an impairment indicator or when events or changes in circumstances dictate. Goodwill is tested for impairment annually at 31 December, with a review for impairment indicators at 30 June.

The annual review identified that the risks of ongoing global conflicts, places increasing uncertainty on the UK economic trajectory, and its potential impact on the carrying value of goodwill as impairment indicators for all cash-generating units (CGUs). As a result, management updated the impairment test at 31 December 2023 for all CGUs.

#### Basis of the recoverable amount

The recoverable amount of all CGUs was determined based on its value in use (VIU) methodology at each testing date. For each CGU, the VIU is calculated by discounting management's cash flow projections for the CGU. The cash flow projections also take account of increased internal capital allocations needed to achieve internal and regulatory capital targets including the leverage ratio. The key assumptions used in the VIU calculation for each CGU are set out below. The Retail & Business Banking segment consists of the Private Banking CGU and the rest of Retail & Business Banking, known as the Personal Financial Services CGU.

Carrying amount of Goodwill by CGU and key assumptions in the VIU calculation

|                             |                                   | Goodwill |      | Discount rate    | Growth rate beyond initial cash<br>flow projections |     |
|-----------------------------|-----------------------------------|----------|------|------------------|---|-----|
|                             | <b>2023</b> 2022 <b>2023</b> 2022 |          | 2023 | <b>2023</b> 2022 |   |     |
| CGU                         | £m                                | £m       | %    | %                | %   | %   |
| Personal Financial Services | 1,169                             | 1,169    | 16.7 | 16.6             | 1.6   | 1.6 |
| Private Banking             | 30                                | 30       | 14.6 | 15.3             | 1.6   | 1.6 |
|                             | 1,199                             | 1,199    |      |                  |   |     |

The CGUs do not carry on their balance sheets any other intangible assets with indefinite useful lives.

### Management's judgement in estimating the cash flows of a CGU

The cash flow projections for the purpose of impairment testing for each CGU are derived from the latest 3-year plan presented to the Board. The Board challenges and endorses management's planning assumptions in light of internal capital allocations needed to support Santander UK's strategy, current market conditions and the macroeconomic outlook. For the goodwill impairment tests conducted at 31 December 2023, the determination of the carrying amount of the Personal Financial Services CGU was based on an allocation of regulatory capital and management's cash flow projections until the end of 2026. The assumptions included in the cash flow projections reflect an allocation to the cost of capital to support future growth, as well as the expected impact of recent events in the UK economic environment on the financial outlook within which the CGUs operate. The cash flow projections are supported by Santander UK's base case economic scenario. For more on the base case economic scenario, including our forecasting approach and the assumptions in place at 31 December 2023, see the Credit risk – Santander UK group level section of the Risk review. The cash flow projections take into account the likely impact of recent changes to the BoE Bank Rate, inflation and also consider the impact of future climate change.

Cash flow projections for the purpose of impairment testing do not take account of any adverse outcomes arising from contingent liabilities (see Note 31), whose existence will be confirmed by uncertain future events or where any obligation is not probable or otherwise cannot be measured reliably, nor do they take account of the benefits arising from Santander UK's transformation plans that had not yet been implemented or committed at 31 December 2023.

#### Discount rate

The rate used to discount the cash flows is based on the cost of equity assigned to each CGU, which is derived using a capital asset pricing model (CAPM) and calculated on a post-tax basis. The CAPM depends on a number of inputs reflecting financial and economic variables, including the risk-free rate and a premium to reflect the inherent risk of the business being evaluated. These variables are based on the market's assessment of the economic variables and management's judgement. The inputs to the CAPM are observable on a post-tax basis. In determining the discount rate, management has identified the cost of equity associated with market participants that closely resemble our CGUs and adjusted them for tax to arrive at the pre-tax equivalent rate. The Private Banking CGU has a different discount rate compared to the Personal Financial Services CGU because different market participants closely resemble each CGU.

### Growth rate beyond initial cash flow projections

The growth rate for periods beyond the initial cash flow projections is used to extrapolate the cash flows in perpetuity because of the long-term perspective of CGUs. In line with the accounting requirements, management uses the UK Government's official estimate of UK long-term average GDP growth rate, as this is lower than management's estimate of the long-term average growth rate of the business. The estimated UK long-term average GDP growth rate has regard to the long-term impact of inherent uncertainties, such as Brexit, climate change and higher living costs, driven by high inflation and rising interest rates.

### Goodwill arising on the acquisition of Personal Financial Services and Private Banking

The VIU of each CGU remains higher than the carrying value of the related goodwill. The VIU review at 31 December 2023 did not indicate the need for an impairment in the Company's goodwill balances. Management considered the level of headroom and the uncertainty relating to the respective estimates of the VIU for those CGUs but determined that there was a sufficient basis to conclude that no impairment was required.

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|                  |   |            |             |                  |                         |                         |

### Sensitivities of key assumptions in calculating the value in use

At 31 December 2023 and 31 December 2022, the VIU of the Personal Financial Services CGU was sensitive to reasonably possible changes in the key assumptions supporting the recoverable amount.

The table below presents a summary of the key assumptions underlying the most sensitive inputs to the model for the Personal Financial Services CGU, the key risks associated with each and details of a reasonably possible change in assumptions, such as a decrease in mortgage new business. The sensitivity analysis presented below has been prepared on the basis that a change in each key assumption would not have a consequential impact on other assumptions used in the impairment review. However, due to the interrelationships between some of the assumptions, a change in one of the assumptions might impact one or more of the other assumptions and could result in a larger or smaller overall impact.

Reasonably possible changes in key assumptions

| CGU                            | Input                 | Key assumptions  | Associated risks  | Reasonably possible change  |
|--------------------------------|-----------------------|--|---|---|
| Personal Financial<br>Services | Cash flow projections | <ul> <li>BoE Bank Rate</li> <li>UK house price growth</li> <li>UK mortgage loan market growth</li> <li>UK unemployment rate</li> <li>Position in the market</li> <li>Regulatory capital levels.</li> </ul> | <ul> <li>Uncertain market outlook</li> <li>Higher interest rate environment<br/>impact on customer affordability</li> <li>Customer remediation and<br/>regulatory action outcomes</li> <li>Uncertain regulatory capital<br/>requirements.</li> </ul>  | <ul> <li>Cash flow projections decrease by<br/>10% (2022: 5%).</li> </ul>                 |
|                                | Discount rate         | <ul> <li>Discount rate used is a reasonable<br/>estimate of a suitable market rate<br/>for the profile of the business.</li> </ul>   | <ul> <li>Market rates of interest rise.</li> </ul>  | <ul> <li>Discount rate increases by 100 basis points (2022: 100 basis points).</li> </ul> |
|                                | GDP growth rate       | <ul> <li>High oil / gas prices</li> <li>Elevated wage growth</li> <li>Weak productivity</li> <li>Large government debt burden</li> <li>Fragile business and consumer confidence</li> </ul>                 | <ul> <li>Inflation and interest rates stay higher<br/>for longer, hitting the disposable<br/>income of our customers</li> <li>Affects the profitability of our<br/>customers</li> <li>Limits the scope for tax cuts, hitting<br/>the disposable income of our<br/>customers</li> <li>Affects business and consumer<br/>spending decisions of our customers</li> </ul> | <ul> <li>GDP Growth rate decreases by 10%<br/>(2022: 10%)</li> </ul>                      |

At 31 December 2023 and 31 December 2022, a reasonably possible change in the key assumptions in relation to the VIU calculation for the goodwill balance in the Personal Financial Services CGU would have resulted in a reduction in headroom as follows.

|                             |  | Reductio | n in headroom |
|-----------------------------|--|----------|---------------|
|                             |  | 2023     | 2022          |
| CGU                         | Reasonably possible change   | £m       | £m            |
| Personal Financial Services | Cash flow projections decrease by 10% (2022: 5%)                     | (818)    | (538)         |
|                             | Discount rate increases by 100 basis points (2022: 100 basis points) | (663)    | (887)         |
|                             | GDP Growth rate decreases by 10% (2022: 10%)                         | (19)     | (31)          |

Sensitivity of Value in use changes to current assumptions to achieve nil headroom

Although there was no impairment of goodwill relating to the Personal Financial Services CGU or the Private Banking CGU at 31 December 2023, the test for the Personal Financial Services CGU remains sensitive to some of the assumptions used, as described above. In addition, the changes in assumptions detailed below for the discount rate and cash flow projections would eliminate the current headroom. As a result, there is a risk of impairment in the future should business performance or economic factors diverge from forecasts.

In 2023, there was a decrease in headroom arising from a decline in cash flow forecasts, this is partially offset by a decrease to RWAs which has led to a reduction in the required CET1 capital requirement.

The sensitivity analysis presented below has been prepared on the basis that a change in each key assumption would not have a consequential impact on other assumptions used in the impairment review. However, due to the interrelationships between some of the assumptions, a change in one of the assumptions might impact one or more of the other assumptions and could result in a larger or smaller overall impact.

| 2023<br>CGU                 | Carrying value<br>£m | Value in use<br>£m | Headroom<br>£m | Increase in<br>discount rate<br>bps | Decrease in<br>GDP growth<br>rate<br>% | Decrease in<br>cash flows<br>% |
|-----------------------------|----------------------|--------------------|----------------|-------------------------------------|--|--------------------------------|
| Personal Financial Services | 7,513                | 8,178              | 665            | 101                                 | 4                                      | 8                              |
| 2022                        |                      |                    |                |                                     |  |                                |
| 2022                        |                      |                    |                |                                     |  |                                |
| Personal Financial Services | 8,860                | 10,752             | 1,892          | 239                                 | 13                                     | 18                             |

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### b) Other intangibles

|                     |       |   | Group           |
|---------------------|-------|---|-----------------|
|                     | Cost  | Accumulated<br>amortisation /<br>impairment | Carrying amount |
|                     | £m    | £m  | £m              |
| At 1 January 2023   | 1,272 | (921)                                       | 351             |
| Additions           | 114   | -   | 114             |
| Disposals           | (36)  | 36  | -               |
| Charge              | -     | (116)                                       | (116)           |
| At 31 December 2023 | 1,350 | (1,001)                                     | 349             |
| At 1 January 2022   | 1,346 | (1,004)                                     | 342             |
| Additions           | 112   | _   | 112             |
| Disposals           | (186) | 186   | _               |
| Charge              | _     | (100)                                       | (100)           |
| Impairment          | _     | (3)   | (3)             |
| At 31 December 2022 | 1,272 | (921)                                       | 351             |

Other intangibles which consist of computer software, include computer software under development of £157m (2022: £149m), of which £35m is internally generated (2022: £33m).

The impairment charge of £nil (2022: £3m) relates to computer software no longer expected to yield future economic benefits as it has become obsolete.

### 21. PROPERTY, PLANT AND EQUIPMENT

|   |          |                     |                   |                 |                     | Group                |
|---|----------|---------------------|-------------------|-----------------|---------------------|----------------------|
|   |          | Office fixtures and |                   | Operating lease |                     | (7)                  |
|   | Property | equipment           | Computer software | assets          | Right-of-use assets | Total <sup>(1)</sup> |
|   | £m       | £m                  | £m                | £m              | £m                  | £m                   |
| Cost:   |          |                     |                   |                 |                     |                      |
| At 1 January 2023                               | 893      | 831                 | 79                | 722             | 272                 | 2,797                |
| Additions                                       | 89       | 88                  | 1                 | 85              | 31                  | 294                  |
| Reclassification (to)/from assets held for sale | 8        | _                   | _                 | _               | _                   | 8                    |
| Disposals                                       | (66)     | (29)                | (5)               | (172)           | (35)                | (307)                |
| At 31 December 2023                             | 924      | 890                 | 75                | 635             | 268                 | 2,792                |
| Accumulated depreciation:                       |          |                     |                   |                 |                     |                      |
| At 1 January 2023                               | 271      | 625                 | 73                | 145             | 157                 | 1,271                |
| Charge for the period                           | 17       | 63                  | 1                 | 64              | 30                  | 175                  |
| Impairment during the period                    | -        | _                   | _                 | _               | (11)                | (11)                 |
| Disposals                                       | (61)     | (26)                | (5)               | (62)            | (1)                 | (155)                |
| At 31 December 2023                             | 227      | 662                 | 69                | 147             | 175                 | 1,280                |
| Carrying amount                                 | 697      | 228                 | 6                 | 488             | 93                  | 1,512                |
| Cost:   |          |                     |                   |                 |                     |                      |
| At 1 January 2022                               | 981      | 1,056               | 437               | 755             | 258                 | 3,487                |
| Additions                                       | 62       | 87                  | 4                 | 185             | 39                  | 377                  |
| Reclassification to assets held for sale        | (98)     | (13)                | _                 | _               | _                   | (111)                |
| Disposals                                       | (52)     | (299)               | (362)             | (218)           | (25)                | (956)                |
| At 31 December 2022                             | 893      | 831                 | 79                | 722             | 272                 | 2,797                |
| Accumulated depreciation:                       |          |                     |                   |                 |                     |                      |
| At 1 January 2022                               | 335      | 863                 | 435               | 160             | 139                 | 1,932                |
| Charge for the year                             | 18       | 69                  | 1                 | 73              | 19                  | 180                  |
| Impairment during the year                      | 8        | 2                   | _                 | _               | _                   | 10                   |
| Reclassification to assets held for sale        | (49)     | (13)                | _                 | _               | _                   | (62)                 |
| Disposals                                       | (41)     | (296)               | (363)             | (88)            | (1)                 | (789)                |
| At 31 December 2022                             | 271      | 625                 | 73                | 145             | 157                 | 1,271                |
| Carrying amount                                 | 622      | 206                 | 6                 | 577             | 115                 | 1,526                |
|   |          |                     |                   |                 |                     |                      |

(1) Property includes investment properties of £17m (2022: £17m ) and assets under construction of £nil (2022: £204m). In September 2023, we completed the construction of a new head office in Milton Keynes.

In 2023, right-of-use assets were impaired as a result of our multi-year transformation project. The impairment relates to leasehold properties within the scope of our branch network restructuring programme and head office sites which are either closing or consolidating.

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### 22. OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

|                                  |      | Group |
|----------------------------------|------|-------|
|                                  | 2023 | 2022  |
|                                  | £m   | £m    |
| Structured Notes Programmes      | 369  | 375   |
| Structured deposits              | 426  | 321   |
| Zero Amortising Guaranteed Notes | 104  | 107   |
|                                  | 899  | 803   |

For the Santander UK group all (2022: all) of the other financial liabilities at FVTPL were designated as such.

Governance

Gains and losses arising from changes in the credit spread of securities issued by the Santander UK group reverse over the contractual life of the debt, provided that the debt is not repaid at a premium or a discount. The net loss during the year attributable to changes in the Santander UK group's own credit risk on the above securities was £21m (2022: £25m gain, 2021: £12m loss). The cumulative net loss attributable to changes in the Santander UK group's own credit risk on the above securities at 31 December 2023 was £6m (2022: £15m gain, 2021: £10m loss).

At 31 December 2023, the amount that would be required to be contractually paid at maturity of the securities above was £97m (2022: £138m) higher than the carrying value.

### 23. DEPOSITS BY CUSTOMERS

|   |         | Group   |
|---|---------|---------|
|   | 2023    | 2022    |
|   | £m      | £m      |
| Demand and time deposits <sup>(1)</sup>                               | 194,191 | 196,160 |
| Amounts due to fellow Banco Santander subsidiaries and joint ventures | 958     | 1,153   |
|   | 195,149 | 197,313 |

(1) Includes capital amount guaranteed / protected equity index-linked deposits of £304m (2022: £408m).

### 24. DEPOSITS BY BANKS

|                                     |        | Group  |
|-------------------------------------|--------|--------|
|                                     | 2023   | 2022   |
|                                     | £m     | £m     |
| Items in the course of transmission | 732    | 701    |
| Deposits held as collateral         | 888    | 1,758  |
| Other deposits <sup>(1)</sup>       | 18,737 | 26,084 |
|                                     | 20,357 | 28,543 |

(1) Includes drawdown from the TFSME of £17.0bn (2022: £25.0bn).

### 25. REPURCHASE AGREEMENTS - NON TRADING

|                           |       | Group |
|---------------------------|-------|-------|
|                           | 2023  | 2022  |
|                           | £m    | £m    |
| Agreements with banks     | 551   | 50    |
| Agreements with customers | 7,860 | 7,932 |
|                           | 8,411 | 7,982 |

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## **26. DEBT SECURITIES IN ISSUE**

|  |        | Group  |
|--|--------|--------|
|  | 2023   | 2022   |
|  | £m     | £m     |
| Medium-term notes:   |        |        |
| – US\$30bn Euro Medium Term Note Programme                           | 744    | 739    |
| – Euro 30bn Euro Medium Term Note Programme                          | 5,619  | 6,435  |
| – US SEC-registered Debt Programme - Santander UK Group Holdings plc | 6,130  | 7,083  |
| - US SEC-registered Debt Programme - Santander UK plc                | 1,031  | 1,276  |
|  | 13,524 | 15,533 |
| Euro 35bn Global Covered Bond Programme                              | 15,000 | 15,205 |
| US \$20bn Commercial Paper Programmes                                | 2,761  | 1,851  |
| Certificates of deposit  | 1,530  | 2,874  |
| Credit linked notes  | 194    | 60     |
| Securitisation programmes  | 2,769  | 897    |
|  | 35,778 | 36,420 |

The funding from the Euro 30bn Euro Medium Term Note Programme and the US SEC-registered Debt Programme in the name of Santander UK Group Holdings plc has mainly been downstreamed to our operating company Santander UK plc.

## **27. SUBORDINATED LIABILITIES**

|                                  |       | Group |
|----------------------------------|-------|-------|
|                                  | 2023  | 2022  |
|                                  | £m    | £m    |
| £325m Sterling preference shares | 343   | 344   |
| Undated subordinated liabilities | 205   | 219   |
| Dated subordinated liabilities   | 1,838 | 1,769 |
|                                  | 2,386 | 2,332 |

In 2023, certain subordinated liabilities were repurchased as part of ongoing liability management exercises, resulting in a profit of £4m (2022: a loss of £5m).

The above securities will, in the event of the winding up of the issuer, be subordinated to the claims of depositors and all other creditors of the issuer, other than creditors whose claims rank equally with, or are junior to, the claims of the holders of the subordinated liabilities. The subordination amongst each of the subordinated liabilities upon a winding up of the issuer is specified in their respective terms and conditions.

In 2023 and 2022, the Santander UK group had no defaults of principal, interest or other breaches with respect to its subordinated liabilities. No repayment or purchase by the issuer of the subordinated liabilities may be made prior to their stated maturity without the consent of the PRA.

Each of the subordinated liabilities issued by Santander UK Group Holdings plc has been downstreamed to Santander UK plc by means of Santander UK plc issuing equivalent subordinated liabilities to Santander UK Group Holdings plc.

#### **Undated subordinated liabilities**

|  |                 |      | Group |
|--|-----------------|------|-------|
|  |                 | 2023 | 2022  |
|  | First call date | £m   | £m    |
| 10.0625% Exchangeable capital securities                     | n/a             | 205  | 205   |
| 7.125% 30 Year Step-up perpetual callable subordinated notes | 2030            | _    | 14    |
|  |                 | 205  | 219   |

In common with other debt securities issued by Santander UK group companies and notwithstanding the issuer's first call dates in the table above, in the event of certain tax changes affecting the treatment of payments of interest on subordinated liabilities in the UK, the 7.125% 30 Year Step-up perpetual callable subordinated notes are redeemable at any time, and the 10.0625% Exchangeable capital securities are redeemable on any interest payment date – each in whole at the option of Santander UK, at their principal amount together with any accrued interest.

The 10.0625% Exchangeable capital securities are exchangeable into fully paid 10.375% non-cumulative non-redeemable sterling preference shares of £1 each, at the option of Santander UK, on the business day immediately following any interest payment date.

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|                  |   |            |             |                  |                         |                         |

#### Dated subordinated liabilities

|                           |          |       | Group |
|---------------------------|----------|-------|-------|
|                           |          | 2023  | 2022  |
|                           | Maturity | £m    | £m    |
| 5% Subordinated notes     | 2023     | _     | 591   |
| 4.75% Subordinated notes  | 2025     | 326   | 608   |
| 7.95% Subordinated notes  | 2029     | 193   | 207   |
| 6.50% Subordinated notes  | 2030     | 1     | 22    |
| 5.875% Subordinated notes | 2031     | 7     | 7     |
| 5.625% Subordinated notes | 2045     | 222   | 334   |
| 7.869% Subordinated notes | 2033     | 321   | _     |
| 8.296% Subordinated notes | 2033     | 768   | -     |
|                           |          | 1,838 | 1,769 |

The dated subordinated liabilities are redeemable in whole at the option of Santander UK in the event of certain tax changes affecting the treatment of payments of interest on the subordinated liabilities in the UK, at their principal amount together with any accrued interest.

## **28. OTHER LIABILITIES**

|                   |       | Group |
|-------------------|-------|-------|
|                   | 2023  | 2022  |
|                   | fm    | f fm  |
| Lease liabilities | 114   | 129   |
| Other             | 2,387 | 2,472 |
|                   | 2,501 | 2,601 |

## **29. PROVISIONS**

|  |                      |                                       |           |          |   |               |       | Group |
|--|----------------------|---------------------------------------|-----------|----------|---|---------------|-------|-------|
|  | Customer remediation | Litigation<br>and other<br>regulatory | Bank Levy | Property | ECL on<br>undrawn<br>facilities and<br>guarantees | Restructuring | Other | Total |
|  | £m                   | £m                                    | £m        | £m       | £m  | £m            | £m    | £m    |
| At 1 January 2023                                | 90                   | 136                                   | 4         | 47       | 74  | 22            | 7     | 380   |
| Additional provisions (See Note 8)               | 45                   | 28                                    | 46        | 16       | 4   | 56            | 168   | 363   |
| Provisions released (See Note 8)                 | (8)                  | _                                     | (8)       | (6)      | -   | _             | (1)   | (23)  |
| Utilisation and other                            | (21)                 | (32)                                  | (95)      | (10)     | _   | (46)          | (167) | (371) |
| Recharge <sup>(1)</sup>                          | _                    | _                                     | 20        | -        | -   | _             | _     | 20    |
| Reclassification from provisions to other assets | -                    | _                                     | 36        | _        | _   | _             | _     | 36    |
| At 31 December 2023                              | 106                  | 132                                   | 3         | 47       | 78  | 32            | 7     | 405   |

(1) Recharge in respect of the UK Bank Levy paid on behalf of other UK entities in the Banco Santander group

Provisions expected to be settled within no more than 12 months after 31 December 2023 were £220m (2022: £130m).

#### a) Customer remediation

Net provisions of £37m were recognised in 2023 for customer remediations. An additional provision of £45m was recognised in 2023 for customer remediation exercises relating to our mortgage book. £30m of this relates to the proposed refund of interest inconsistently charged on mortgage products for customers in Financial Support, and £10m relates to the proposed refund of early repayment charges paid by a specific group of customers who historically switched mortgage products. The provisions remain subject to change as additional data becomes available and remediation boundaries are finalised.

#### b) Litigation and other regulatory

Litigation and other regulatory provisions principally comprised amounts in respect of litigation and other regulatory charges, operational loss and operational risk provisions, and related expenses. A number of uncertainties exist with respect to these provisions given the uncertainties inherent in litigation and other regulatory matters, that affect the amount and timing of any potential outflows with respect to which provisions have been established. These provisions are reviewed at least quarterly.

In 2023 there were charges of £12m for legal provisions and £16m for regulatory fees and other issues.

The balance also included an amount in respect of our best estimate of liability relating to a legal dispute regarding allocation of responsibility for a specific PPI portfolio of complaints, further described in Note 31. No further information on the best estimate is provided on the basis that it would be seriously prejudicial.

#### c) Bank Levy

In 2023, a rate of 0.05% (2022: 0.05%) was charged on long term chargeable equity and liabilities and 0.10% on short-term chargeable liabilities (2022: 0.10%).

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#### d) Property

Property provisions include leasehold vacant property provisions, dilapidation provisions for leased properties within the scope of IFRS 16 and decommissioning and disposal costs relating to vacant freehold properties. Leasehold vacant property provisions are made by reference to an estimate of any expected sub-let income, compared to the head rent, and the possibility of disposing of Santander UK's interest in the lease, taking into account conditions in the property market. Property provisions included £4m of transformation charges in 2023. These charges consist of costs relating to leasehold head office closures, along with decommissioning costs relating to freehold head office sites which are either closing or consolidating.

#### e) ECL on undrawn facilities and guarantees

Provisions include expected credit losses relating to guarantees given to third parties and undrawn loan commitments.

#### f) Restructuring

Restructuring provisions relate to severance costs associated with transformation and organisational changes. The provision includes a charge of £51m as part of our multi-year transformation programme to improve future returns, focused on simplifying, digitising and automating the bank.

#### g) Other

Other provisions include provisions that do not fit into any of the other categories, such as fraud losses and some categories of operational losses. In 2023, other provisions included charges for operational risk provisions of £163m, including fraud losses of £136m.

## **30. RETIREMENT BENEFIT PLANS**

The amounts recognised in the balance sheet were as follows:

|   |      | Group |
|---|------|-------|
|   | 2023 | 2022  |
|   | £m   | £m    |
| Assets/(liabilities)                                  |      |       |
| Funded defined benefit pension scheme - surplus       | 723  | 1,051 |
| Funded defined benefit pension scheme - deficit       | (41) | —     |
| Unfunded pension and post-retirement medical benefits | (25) | (25)  |
| Total net assets                                      | 657  | 1,026 |

#### a) Defined contribution pension plans

The majority of employees are members of a defined contribution Master Trust, LifeSight. This is the plan into which eligible employees are enrolled automatically. The assets of LifeSight are held in separate trustee-administered funds. Funds arising from Additional Voluntary Contributions (AVCs) are largely held within the main defined benefit scheme operated by the Santander UK group.

An expense of £71m (2022: £60m) was recognised for defined contribution plans in the period and is included in staff costs within operating expenses (see Note 6).

#### b) Defined benefit pension schemes

The Santander UK group operates a number of defined benefit pension schemes. The main scheme is the Santander (UK) Group Pension Scheme (the Scheme). It comprises seven legally segregated sections. The Scheme covers 7% (2022: 10%) of the Santander UK group's current employees and is a funded defined benefit scheme which is closed to new members. Members accrue final salary benefits for each year of service in the Scheme, according to a salary definition which varies across the sections.

The corporate trustee of the Scheme is Santander (UK) Group Pension Scheme Trustees Limited (the Trustee), a private limited company incorporated in 1996 and a wholly owned subsidiary of Santander UK Group Holdings plc. The principal duty of the Trustee is to act in the best interests of the members of the Scheme. The Trustee board comprises six (2022: six) Directors selected by Santander UK Group Holdings plc, plus four (2022: four) member-nominated Directors selected from eligible members who apply for the role.

The assets of the funded schemes including the Scheme are held independently of the Santander UK group's assets in separate trustee administered funds. Investment strategy across the sections of the Scheme remains under regular review. Responsibility for investment decisions, policy and strategy rests with the Trustee of the Scheme who is required under the Pensions Act 2004 to prepare a statement of investment principles. The defined benefit pension schemes expose the Santander UK group to risks such as investment risk, interest rate risk, longevity risk and inflation risk. The Santander UK group does not hold any insurance policies over the defined benefit pension schemes and has not entered into any significant transactions with them.

For IAS 19, an accounting valuation of the assets and liabilities of the defined benefits schemes is prepared at each balance sheet date. For funding purposes, formal actuarial valuations are carried out on at least a triennial basis. Both valuations are carried out by independent professionally qualified actuaries. The Scheme Trustee is responsible for the funding actuarial valuations and in doing so considers, or relies in part on, a report of a third-party expert. The latest triennial funding valuation for the Scheme at 31 March 2022 was finalised in November 2022, with an overall scheme deficit of £183m. The next scheduled triennial funding valuation will be at 31 March 2025. Any funding surpluses can be recovered by Santander UK plc from the Scheme through refunds as the Scheme is run off over time or could be used to pay for the cost of benefits which are accruing.

The main differences between the assumptions used for assessing the defined benefit liabilities for the funding valuation and those used for IAS 19 are that the financial and demographic assumptions used for the funding valuation are generally more prudent than those used for the IAS 19 valuation.

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#### The total amount charged to the income statement was as follows:

|                          |      |      | Group |
|--------------------------|------|------|-------|
|                          | 2023 | 2022 | 2021  |
|                          | £m   | £m   | £m    |
| interest income          | (54) | (31) | (5)   |
| rent service cost        | 13   | 30   | 38    |
| vice and GMP costs       | 1    | —    | _     |
| ervice curtailment costs | -    | —    | 5     |
| tration costs            | 7    | 9    | 8     |
|                          | (33) | 8    | 46    |

#### The amounts recognised in other comprehensive income were as follows:

|  |      |         | Group   |
|--|------|---------|---------|
|  | 2023 | 2022    | 2021    |
|  | £m   | £m      | £m      |
| Return on plan assets (excluding amounts included in net interest expense) | 352  | 5,531   | (452)   |
| Actuarial (gains) arising from changes in demographic assumptions          | (51) | (122)   | (17)    |
| Actuarial losses/(gains) arising from experience adjustments               | 91   | 481     | (19)    |
| Actuarial losses/(gains) arising from changes in financial assumptions     | 206  | (5,167) | (775)   |
| Pension remeasurement  | 598  | 723     | (1,263) |

Movements in the present value of defined benefit scheme obligations were as follows:

|   |         | Group    |
|---|---------|----------|
|   | 2023    | 2022     |
|   | £m      | £m       |
| At 1 January  | (7,937) | (12,884) |
| Current service cost paid by Santander UK plc   | (13)    | (29)     |
| Current service cost paid by other subsidiaries   | -       | (1)      |
| Interest cost   | (379)   | (241)    |
| Employer salary sacrifice contributions   | (1)     | (3)      |
| Past service cost   | (1)     | _        |
| Remeasurement due to actuarial movements arising from:                                      |         |          |
| - Changes in demographic assumptions  | 51      | 122      |
| – Experience adjustments  | (91)    | (481)    |
| - Changes in financial assumptions  | (206)   | 5,167    |
| Benefits paid   | 372     | 413      |
| Derecognition of pension scheme liabilities arising from the wind up of the offshore scheme | 4       | _        |
| At 31 December  | (8,201) | (7,937)  |

Movements in the fair value of the schemes' assets were as follows:

|  |       | Group   |
|--|-------|---------|
|  | 2023  | 2022    |
|  | £m    | £m      |
| At 1 January   | 8,963 | 14,420  |
| Interest income  | 433   | 272     |
| Contributions paid by employer and scheme members                                      | 197   | 224     |
| Administration costs paid  | (7)   | (9)     |
| Return on plan assets (excluding amounts included in net interest expense)             | (352) | (5,531) |
| Benefits paid  | (372) | (413)   |
| Derecognition of pension scheme assets arising from the wind up of the offshore scheme | (4)   | _       |
| At 31 December   | 8,858 | 8,963   |

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The composition and fair value of the schemes' assets by category was:

|                                      |                     |              |                         |              |         |       | Group     |
|--------------------------------------|---------------------|--------------|-------------------------|--------------|---------|-------|-----------|
|                                      | Quoted prices in ac | tive markets | Prices not quoted in ac | tive markets |         | Total | Valuation |
| 2023                                 | £m                  | %            | £m                      | %            | £m      | %     | technique |
| Overseas equities                    | _                   | -            | 980                     | 11           | 980     | 11    | A,C       |
| Corporate bonds                      | 2,284               | 26           | 242                     | 3            | 2,526   | 29    | A,C       |
| Government fixed interest bonds      | 1,618               | 18           | _                       | -            | 1,618   | 18    | А         |
| Government index-linked bonds        | 4,422               | 50           | _                       | -            | 4,422   | 50    | А         |
| Property                             | _                   | -            | 1,080                   | 12           | 1,080   | 12    | В         |
| Derivatives                          | -                   | -            | (2)                     | -            | (2)     | _     | А         |
| Cash                                 | -                   | -            | 586                     | 7            | 586     | 7     | А         |
| Repurchase agreements <sup>(1)</sup> | -                   | -            | (3,062)                 | (35)         | (3,062) | (35)  | А         |
| Infrastructure                       | -                   | -            | 408                     | 5            | 408     | 5     | B,C       |
| Annuities                            | -                   | -            | 293                     | 3            | 293     | 3     | D         |
| Longevity swap                       | -                   | -            | (16)                    | -            | (16)    | -     | D         |
| Other                                | _                   | _            | 25                      | _            | 25      |       | c         |
|                                      | 8,324               | 94           | 534                     | 6            | 8,858   | 100   |           |
| 2022                                 |                     |              |                         |              |         |       |           |
| Overseas equities                    | —                   | —            | 1,172                   | 13           | 1,172   | 13    | A,C       |
| Corporate bonds                      | 1,991               | 22           | 244                     | 3            | 2,235   | 25    | A,C       |
| Government fixed interest bonds      | 1,138               | 13           | —                       | _            | 1,138   | 13    | А         |
| Government index-linked bonds        | 5,525               | 62           | —                       | _            | 5,525   | 62    | А         |
| Property                             | —                   | —            | 1,202                   | 13           | 1,202   | 13    | В         |
| Derivatives                          | —                   | —            | (78)                    | (1)          | (78)    | (1)   | А         |
| Cash                                 | _                   | —            | 1,340                   | 15           | 1,340   | 15    | А         |
| Repurchase agreements <sup>(1)</sup> | —                   | —            | (4,312)                 | (48)         | (4,312) | (48)  | А         |
| Infrastructure                       | —                   | —            | 426                     | 5            | 426     | 5     | B,C       |
| Annuities                            | —                   | —            | 298                     | 3            | 298     | 3     | D         |
| Longevity swap                       | -                   | -            | (12)                    | —            | (12)    | —     | D         |
| Other                                | _                   |              | 29                      |              | 29      |       | C         |
|                                      | 8,654               | 97           | 309                     | 3            | 8,963   | 100   |           |

(1) Sale and repurchase agreements net of purchase and resale agreements.

#### Valuation techniques

The main methods for measuring the fair value of the Scheme's assets at 31 December 2023 and 2022 are set out below.

**A.** The asset valuation is provided by the asset manager. The valuation is based on observable market data, and where relevant is typically based on bid price values, or the single price if only one price is available.

**B.** The underlying asset valuations are prepared by an independent expert, adjusted for any cash movements where necessary since the latest valuation.

C. Assets are valued by reference to the latest manager statements provided by the managers, adjusted for any cash movements since the latest valuation.

**D.** Assets relating to insured liabilities are valued by the actuaries based on our year-end accounting assumptions.

The 'Other' category includes hedge fund investments.

A number of insurance transactions have been entered into that have been included in the asset valuation under annuities and Longevity swap. The transactions were as follows:

In May 2020 a pensioner buy-in was entered into by the Trustee. This transaction insured 100% of the SMA section pensioner liabilities and 50% of the SPI section pensioner liabilities based on membership in the Scheme at 31 December 2018.

In March 2021, the Trustee entered into a longevity swap. Approximately 85% of pensioner liabilities were covered by the longevity swap at inception, excluding
pensioners in the SMA and SPI sections.

- İn 2022, a pensioner buy-in was entered into by the Trustee covering pensioners in the SMA and SPI sections who were uninsured at 30 June 2021.

 In July 2022, the Trustee entered into a second longevity swap, extending the insurance over uninsured pensioners in the same membership groups covered by the first swap transacted in March 2021, based on membership in the Scheme at 31 December 2021.

At 31 December 2023, as highlighted above, the Scheme was invested in certain assets whose values are not based on market observable data, such as the investments in unquoted equities and bonds, as well as property, infrastructure and hedge funds. The valuation of these assets relies on unobservable data as these assets do not have a readily available quoted price in an active market. A large proportion of the property is directly held and valued using a bespoke valuation method taking both the nature of the properties and the tenancy schedules as inputs to derive the fair value. Where there is a time lag between the net asset value and the balance sheet date, management adjusts the value of the assets for any cash movements. Due diligence has been conducted to ensure the values obtained in respect of these assets are appropriate and represent fair value. Given the nature of these investments, we are unable to prepare sensitivities on how their values could vary as market conditions or other variables change.

A strategy is in place to manage interest rate and inflation risk relating to the liabilities. The Scheme also hedges a proportion of its foreign exchange exposure to manage currency risk. At 31 December 2023 the currency forwards had a notional value of £859m (2022: £985m). There have been no significant changes to the asset allocation over 2023.

The Santander UK group's pension schemes did not directly hold any equity securities of the Company or any of its related parties at 31 December 2023 and 2022. The Santander UK group's pension scheme assets do not include any property or other assets that are occupied or used by the Santander UK group.

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#### Funding

In November 2022, in compliance with the Pensions Act 2004, the Trustee and the Santander UK group agreed to a new recovery plan in respect of the Scheme and a schedule of contributions following the finalisation of the 31 March 2022 actuarial valuation. The funding target for this actuarial valuation is for the Scheme to have sufficient assets to make payments to members in respect of the accrued benefits as and when they fall due. In accordance with the terms of the Trustee agreement in place at the time, the Santander UK group contributed £194m in 2023 (2022: £218m) to the Scheme, of which £164m (2022: £178m) was in respect of agreed deficit repair contributions. The agreed schedule of the Santander UK group's contributions to the Scheme covers the period up to 31 March 2026, and comprises contingent contributions which become due if the funding position of any section falls behind the agreed plan. The Santander UK group also meets Scheme administration expenses. The funding valuation is used to judge the amount of cash contributions the Santander UK group needs to put into the pension scheme. It will always be different to the IAS 19 accounting position, which is an accounting rule concerning employee benefits and shown on the balance sheet of our financial statements.

#### Actuarial assumptions

The principal actuarial assumptions used for the Scheme were:

|   |       |       | Group |
|---|-------|-------|-------|
|   | 2023  | 2022  | 2021  |
|   | %     | %     | %     |
| To determine benefit obligations <sup>(1)</sup> :                               |       |       |       |
| - Discount rate for scheme liabilities  | 4.6   | 4.9   | 1.9   |
| - General price inflation   | 3.0   | 3.1   | 3.4   |
| - General salary increase   | 1.0   | 1.0   | 1.0   |
| - Expected rate of pension increase   | 3.0   | 3.0   | 3.2   |
|   | Years | Years | Years |
| Longevity at 60 for current pensioners, on the valuation date:                  |       |       |       |
| - Males   | 27.0  | 27.4  | 27.5  |
| - Females   | 29.8  | 30.1  | 30.1  |
| Longevity at 60 for future pensioners currently aged 40, on the valuation date: |       |       |       |
| - Males   | 28.6  | 28.9  | 29.0  |
| – Females   | 31.3  | 31.6  | 31.6  |

(1) The discount rate and inflation related assumptions set out in the table above reflect the assumptions calculated based on the Scheme's duration and cash flow profile as a whole. The actual assumptions used were determined for each section independently based on each section's duration and cash flow profile.

The majority of the liability movement in 2023 was due to the reduction in credit spreads over the year.

#### Discount rate for scheme liabilities

The rate used to discount the retirement benefit obligation for accounting purposes is based on the annual yield at the balance sheet date of high-quality corporate bonds on that date. There are only a limited number of higher quality Sterling-denominated corporate bonds, particularly those that are longer-dated. Therefore, in order to set a suitable discount rate, we need to construct a corporate bond yield curve. The model which we use to construct the curve uses corporate bond data but excludes convertible bonds, asset-backed bonds and government related bonds. The curve is then constructed from this data by extrapolating the spot rates from 30 years to 50 years by holding the spread above nominal gilt spot rates constant. From 50 years onwards, it is assumed that spot rates remain constant. When considering an appropriate assumption, we project forward the expected cash flows of each section of the Scheme and adopt a single equivalent cash flow weighted discount rate for each section, subject to management judgement.

#### General price inflation

Consistent with our discount rate methodology, we set the inflation assumption using the expected cash flows for each section of the Scheme, fitting them to an inflation curve to give a weighted average inflation assumption. We then deduct an inflation risk premium to reflect the compensation holders of fixed rate instruments expect to receive for taking on the inflation risk. This premium is subject to a cap, to better reflect management's view of inflation expectations.

#### General salary increase

From 1 March 2015, a cap on pensionable pay increases of 1% each year was applied to staff in the Scheme.

#### Expected rate of pension increase

The pension increase assumption methodology uses a stochastic model, which is calibrated to consider both the observed historical volatility term structure and derivative pricing. The model allows for the likelihood that high or low inflation in one year, feeds into inflation remaining high or low in the next year.

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#### Mortality assumptions

The mortality assumptions are based on an independent analysis of the Scheme's actual mortality experience, carried out as part of the triennial actuarial valuation, together with recent evidence from the Continuous Mortality Investigation. An allowance is then made for expected future improvements to life expectancy based on the Continuous Mortality Investigation Tables. Following this review the S3 Medium all pensioner mortality table was adopted with appropriate adjustments to reflect the actual mortality experience. At 31 December 2023 the assumption for future improvements was updated and the CMI 2022 projection model was adopted, with model parameters selected having had regard to the Scheme's membership profile with an initial addition to improvements of 0.25% per annum, together with a long-term rate of future improvements to life expectancy of 1.25% for male and female members.

In 2022, the methodology for setting the demographic assumptions was changed to better represent current expectations, following a review carried out by the Trustee as part of the 2022 triennial valuation. These reviews resulted in changes in the assumptions for family statistics, early retirement and the withdrawal assumption, which were retained at 31 December 2023.

#### Actuarial assumption sensitivities

The sensitivity analyses below have been determined based on reasonably possible changes of the respective assumptions occurring at the end of the reporting period, while holding all other assumptions constant.

|                         |   |        | Group         |
|-------------------------|---|--------|---------------|
|                         |   | (Decre | ase)/increase |
|                         |   | 2023   | 2022          |
| Assumption              | Change in pension obligation at period end from | £m     | £m            |
| Discount rate           | 50bps increase                                  | (507)  | (501)         |
| General price inflation | 50bps increase                                  | 385    | 374           |
| Mortality               | Each additional year of longevity assumed       | 223    | 203           |

The 50bps sensitivity to the inflation assumption includes the corresponding impact of changes in future pension increase assumptions before and after retirement. The sensitivity analysis presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the changes in assumptions would occur in isolation of one another as some of the assumptions may be correlated. Furthermore, in presenting the sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same method used to calculate the defined benefit obligation recognised in the balance sheet. There were no changes in the methods and assumptions used in preparing the sensitivity analyses from prior years.

The benefits expected to be paid in each of the next five years, and in the aggregate for the five years thereafter are:

| Year ending 31 December | £m    |
|-------------------------|-------|
| 2024                    | 455   |
| 2025                    | 389   |
| 2026                    | 404   |
| 2027                    | 428   |
| 2028                    | 444   |
| Five years ending 2033  | 2,398 |

The average duration of the defined benefit obligation at 31 December 2023 was 13.8 years (2022: 14.2 years).

#### **Emerging risks**

The focus in 2023 shifted to the risks arising from the Scheme's private market assets, rising interest rates and cybersecurity risk. The Santander UK group collaborated with the Trustee to identify and monitor such risks to ensure they are adequately managed. The Trustee has engaged an independent cybersecurity advisor to review the cybersecurity arrangements of its most critical suppliers and provide recommendations on potential improvements.

The Trustee has established the Sustainability Committee which is responsible for overseeing the Scheme's policies, regulatory obligations and priorities in respect of climate change and wider Environmental, Social and Governance (ESG) related matters. This includes the monitoring of climate change related risks and opportunities, scenario analysis and monitoring of investments from an ESG perspective.

The Santander UK group's employee pension funds recognise the magnitude of the challenges that climate and energy transition pose to governments, companies and civil society. They are also aware of their impact on the ability to comply with their fiduciary duty providing long-term risk-adjusted returns to their members. They have committed to a target of net zero by 2050, showing their full support for the Santander UK group's vision, commitment to sustainability and climate change.

# **31. CONTINGENT LIABILITIES AND COMMITMENTS**

Governance

|   |        | Group  |
|---|--------|--------|
|   | 2023   | 2022   |
|   | £m     | £m     |
| Guarantees given to third parties                             | 452    | 448    |
| Formal standby facilities, credit lines and other commitments | 30,987 | 31,410 |
|   | 31,439 | 31,858 |

At 31 December 2023, the Santander UK group had credit impairment loss provisions relating to guarantees given to third parties and undrawn loan commitments. See Note 29 for more details.

Where the items set out below can be reliably estimated, they are disclosed in the table above.

#### Guarantees given to third parties

Guarantees given to third parties consist primarily of letters of credit, bonds and guarantees granted as part of normal product facilities which are offered to customers.

#### Formal standby facilities, credit lines and other commitments

Standby facilities, credit lines and other commitments are also granted as part of normal product facilities which are offered to customers. Retail facilities comprise undrawn facilities granted on flexible mortgages, bank overdrafts and credit cards. On flexible mortgages, the credit limit is set at the point of granting the loan through property value and affordability assessments.

Ongoing assessments are made to ensure that credit limits remain appropriate considering any change in the security value or the customer's financial circumstances. For unsecured overdraft facilities and credit cards, the facilities are granted based on new business risk assessment and are reviewed more frequently based on internal, as well as external data. Corporate facilities can comprise standby and revolving facilities which are subject to ongoing compliance with covenants and may require the provision of agreed security.

#### FSCS

The FSCS is the UK's independent statutory compensation fund for customers of authorised financial services firms and pays compensation if a firm is unable to pay certain claims against it. The FSCS is funded by levies on the industry and recoveries and borrowings where appropriate.

#### Loan representations and warranties

In connection with the securitisations and covered bond transactions described in Note 14, the Santander UK group entities selling the relevant loans into the applicable securitisation or covered bond portfolios make representations and warranties with respect to such loans, in each case as of the date of the sale of the loans into the applicable portfolio. These representations and warranties cover, among other things, the ownership of the loan by the relevant Santander UK group entity, absence of a material breach or default by the relevant borrower under the loan, the loan's compliance with applicable laws and absence of material disputes with respect to the relevant borrower, asset and loan. The specific representations and warranties made by Santander UK group companies which act as sellers of loans in these securitisations and covered bond transactions depend in each case on the nature of the transaction and the requirements of the transaction structure.

In the event that there is a material breach of the representations and warranties given by Santander UK plc as seller of loans under the residential mortgagebacked securitisations or the covered bond programmes included in Note 14, or if such representations and warranties prove to be materially untrue at the date when they were given (being the sale date of the relevant mortgage loans), Santander UK plc may be required to repurchase the affected mortgage loans (generally at their outstanding principal balance plus accrued interest). These securitisations and covered bond programmes are collateralised by prime residential mortgage loans. Santander UK plc is principally a retail prime lender and has no appetite or product offering for any type of sub-prime business.

Similarly, under the auto loan securitisations in Note 14, in the event that there is a breach or inaccuracy in respect of a representation or warranty relating to the loans, the relevant Santander UK group entity who sold the auto loans into the securitisation portfolio will be required to repurchase such loans from the structure (also at their outstanding principal balance plus accrued interest). In addition to breaches of representation and warranties, under the auto loan securitisations, the seller may also have a repurchase obligation if certain portfolio limits are breached (which include, amongst other things, limits as to the size of a loan given to an individual customer, LTV ratio, average term to maturity and average seasoning).

In the case of a repurchase of a loan from the relevant securitisation or covered bond programmes, the Santander UK group may bear any subsequent credit loss on such loan. The Santander UK group manages and monitors its securitisation and covered bond activities closely to minimise potential claims.

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#### Other legal actions and regulatory matters

Santander UK engages in discussion, and co-operates, with the FCA, PRA, CMA and other regulators and government agencies in various jurisdictions in their supervision and review of Santander UK including reviews exercised under statutory powers, regarding its interaction with past and present customers, both as part of general thematic work and in relation to specific products, services and activities. During the ordinary course of business, Santander UK is also subject to complaints and threatened legal proceedings brought by or on behalf of current or former employees, customers, investors or other third parties, in addition to legal and regulatory reviews, challenges and tax or enforcement investigations or proceedings by relevant regulators or government agencies in various jurisdictions. All such matters are assessed periodically to determine the likelihood of Santander UK incurring a liability.

In those instances where it is concluded that it is not yet probable that a quantifiable payment will be made, for example because the facts are unclear or further time is required to fully assess the merits of the case or to reasonably quantify the expected payment, no provision is made. In addition, where it is not currently practicable to estimate the possible financial effect of these matters, no provision is made.

#### Payment Protection Insurance

AXA France IARD and AXA France Vie (former GE Capital Corporation Group entities (GE Capital), known as Financial Insurance Company Ltd (FICL) and Financial Assurance Company Ltd (FACL), acquired by AXA SA in 2015) (together, AXA France) have brought a claim for £552m (plus interest) against (i) Santander Cards UK Limited (former GE Capital entity known as GE Capital Bank Limited (GECB), which was acquired by Banco Santander SA in 2008 and subsequently transferred to Santander UK plc); and (ii) Santander Insurance Services UK Limited (a Banco Santander SA subsidiary) (together the Santander Entities). The claim relates to the allocation of liability for compensation and associated costs in respect of a large number of PPI policies distributed by GECB pre-2005, which were underwritten by FICL and FACL. AXA France reduced their claim from £670m (plus interest) to £552m (plus interest) in their Re-Re-Amended Particulars of Claim dated 29 June 2023. The Santander Entities strongly refute the claim. Trial has been fixed for six weeks, beginning on 3 March 2025.

There are ongoing factual issues to be resolved which may have legal consequences including in relation to liability. These issues create uncertainties which mean that it is difficult to reliably predict the outcome or the timing of the resolution of the matter. The litigation and other regulatory provision in Note 29 includes our best estimate of the Santander Entities' liability to the specific portfolio. Further information has not been provided on the basis that it would be seriously prejudicial to the Santander Entities' increases in connection with the dispute.

In addition, and in relation to PPI more generally, the PPI provision includes an amount relating to legal claims challenging the FCA's industry guidance on the treatment of Plevin / recurring non-disclosure assessments. This provision is based on current stock levels, future projected claims, and average redress. There remains a risk that volumes received in future may be higher than forecast. The provision in Note 29 includes our best estimate of Santander UK's liability for the specific issue. The actual cost of customer compensation could differ from the amount provided. It is not currently practicable to provide an estimate of the risk and amount of any further financial impact.

#### German dividend tax arbitrage transactions

In June 2018 the Cologne Criminal Prosecution Office and the German Federal Tax Office commenced an investigation in relation to the historical involvement of Santander UK plc, Santander Financial Services plc and Cater Allen International Limited (all subsidiaries of Santander UK Group Holdings plc) in German dividend tax arbitrage transactions (known as cum/ex transactions). These transactions allegedly exploited a loophole of a specific German settlement mechanism through short-selling and complex derivative structuring which resulted in the German government either refunding withholding tax where such tax had not been paid or refunding it more than once. The German authorities are investigating numerous institutions and individuals in connection with alleged transactions and practices which may be found to be illegal under German law.

During 2023 we continued to cooperate with the German authorities and, with the assistance of external experts, to progress an internal investigation into the matters in question. From Santander UK plc's perspective, the investigation is focused principally on the period 2009-2011 and remains on-going. There remain factual issues to be resolved which may have legal consequences including potentially material financial penalties. These issues create uncertainties which mean that it is difficult to predict the resolution of the matter including timing or the significance of the possible impact. These uncertainties mean it is not currently practicable to make a reliable assessment of the size of any related potential liability. Any potential losses, claims or expenses suffered or incurred by Santander Financial Services plc in respect of these matters have been fully indemnified by Santander UK plc, as part of the ring-fencing transfer scheme between Santander UK plc, Santander Financial Services plc and Banco Santander SA.

#### SCUK - Motor Finance Broker Commissions

Following the FCA's Motor Market review in 2019 which resulted in a change in rules in January 2021, Santander Consumer (UK) plc (SCUK) has received a number of county court claims and complaints in respect of its historical use of discretionary commission arrangements (DCAs) prior to the 2021 rule changes. In the context of the complaints made to the Financial Ombudsman Service relating to such commission arrangements, the FCA announced on 11 January 2024 that it intends to use its powers under s166 of the Financial Services and Markets Act 2000 to review the historical use of DCAs between lenders and credit brokers (the "FCA Review") and whether redress should be payable. In line with the FCA's announcement, we have paused the response to customer complaints until at least 20 November 2024. A claim has been issued against SCUK, Santander UK plc and others in the Competition Appeal Tribunal (CAT), alleging that SCUK's historical commission arrangements in respect of used car financing operated in breach of the Competition Act 1998. While it is possible that certain charges may be incurred in relation to existing or future county court claims, Financial Ombudsman Service (FOS) complaints and the CAT proceedings, it is not considered that a legal or constructive obligation has been incurred in relation to these matters that would require a provision to be recognised at this stage. The resolution of such matters is not possible to predict with any certainty and there remain significant inherent uncertainties regarding the existence, scope and timing of any possible outflow which make it impracticable to disclose the extent of any potential financial impact.

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#### Other

On 2 November 2015, Visa Europe Ltd agreed to sell 100% of its share capital to Visa Inc. The deal closed on 21 June 2016. As a member and shareholder of Visa Europe Ltd, Santander UK received upfront consideration made up of cash and convertible preferred stock. Conversion of the preferred stock into Class A Common Stock of Visa Inc. depends on the outcome of litigation against Visa involving UK & Ireland multilateral interchange fees (UK&I MIFs). Following ring-fencing, all Visa stock is now held by Santander Equity Investments Limited (SEIL), outside the ring-fenced bank. In valuing the preferred stock, SEIL makes adjustments for illiquidity and the potential for changes in the conversion rate due to litigation costs.

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In addition, Santander UK plc and certain other UK&I banks have agreed to indemnify Visa Inc. in the event that the preferred stock is insufficient to meet the costs of this litigation. Visa Inc. has recourse to this indemnity once more than  $\in$ 1bn of losses relating to UK&I MIFs have arisen or once the total value of the preferred stock issued to UK&I banks on closing has been reduced to nil. Santander UK plc's liability under this indemnity is capped at  $\in$ 39.85m. At this stage, it is unclear whether the litigation will give rise to more than  $\in$ 1bn of losses relating to UK&I MIFs which means it is not practicable to predict the resolution of the matter including the timing or the significance of the possible impact.

As part of the sale of subsidiaries, businesses and other entities, and as is normal in such circumstances, entities within the Santander UK group have given warranties and/or indemnities to the purchasers.

#### Obligations under stock borrowing and lending agreements

Obligations under stock borrowing and lending agreements represent contractual commitments to return stock borrowed. These obligations are offset by a contractual right to receive stock under other contractual agreements. See Note 35.

#### Other off-balance sheet commitments

The Santander UK group has commitments to lend at fixed interest rates which expose us to interest rate risk. For more, see the Risk review.

#### Liquidity support arrangements

Under the PRA's liquidity rules, Santander UK plc and its subsidiary Cater Allen Limited form the RFB Domestic Liquidity Sub-group (the RFB DoLSub), which allows the entities to collectively meet regulatory requirements for the purpose of managing liquidity risk. Each member of the RFB DoLSub will support the other by transferring surplus liquidity in times of stress.

## **32. SHARE CAPITAL**

|  |               | Group           |
|--|---------------|-----------------|
|  |               | Ordinary shares |
|  |               | of £1 each      |
| ssued and fully paid share capital                       | No.           | £m              |
| At 31 December 2022, 1 January 2023 and 31 December 2023 | 7,060,000,000 | 7,060           |

## **33. OTHER EQUITY INSTRUMENTS**

|   |               |                |       | Group |
|---|---------------|----------------|-------|-------|
|   | Interest rate |                | 2023  | 2022  |
|   | %             | Next call date | £m    | £m    |
| AT1 securities:   |               |                |       |       |
| - £500m Fixed Rate Reset Perpetual AT1 Capital Securities | 6.75          | June 2024      | 496   | 496   |
| - £500m Fixed Rate Reset Perpetual AT1 Capital Securities | 6.30          | March 2025     | 500   | 500   |
| - £450m Fixed Rate Reset Perpetual AT1 Capital Securities | 4.25          | March 2026     | 450   | 450   |
| - £750m Fixed Rate Reset Perpetual AT1 Capital Securities | 6.50          | June 2027      | 750   | 750   |
|   |               |                | 2,196 | 2,196 |

#### AT1 securities

The AT1 securities are perpetual and pay a quarterly distribution. At each distribution payment date, the Company can decide whether to pay the distribution, which is non-cumulative, in whole or in part. The distribution rate resets every five years. The securities will be automatically written down and the investors will lose their entire investment in the securities should the CET1 capital ratio of the Santander UK prudential consolidation group fall below 7%.

All AT1 securities are redeemable at the option of the Company, and only with the consent of the PRA.

The £450m 4.25% Fixed Rate Reset Perpetual AT1 Capital Securities, the £500m 6.30% Fixed Rate Reset Perpetual AT1 Capital Securities and the £750m 6.50% Fixed Rate Reset Perpetual AT1 Capital Securities were fully subscribed by the Company's immediate parent company, Banco Santander SA.

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## 34. NOTES TO CASH FLOWS

#### Changes in liabilities arising from financing activities

The table below shows the changes in liabilities arising from financing activities. The changes in equity arising from financing activities are set out in the Consolidated Statement of Changes in Equity.

|   |                    |              |                    |                   |                | Group    |
|---|--------------------|--------------|--------------------|-------------------|----------------|----------|
|   |                    | Balan        | ce sheet line item |                   |                |          |
|   | Debt securities in | Subordinated | Other equity       |                   |                |          |
|   | issue              | liabilities  | instruments        | Lease liabilities | Dividends paid | Total    |
| 2023  | £m                 | £m           | £m                 | £m                | £m             | £m       |
| At 1 January                                    | 36,420             | 2,332        | 2,196              | 129               | _              | 41,077   |
| Proceeds from issue of debt securities          | 5,347              | -            | -                  | _                 | _              | 5,347    |
| Repayment of debt securities                    | (5,438)            | _            | _                  | _                 | -              | (5,438)  |
| Proceeds from issue of subordinated liabilities | -                  | 1,050        | _                  | _                 | _              | 1,050    |
| Repayment of subordinated liabilities           | -                  | (971)        | -                  | _                 | _              | (971)    |
| Principal elements of lease payments            | -                  | _            | _                  | (48)              | _              | (48)     |
| Dividends paid                                  | -                  | -            | -                  | -                 | (1,671)        | (1,671)  |
| Liability-related other changes                 | (159)              | 25           | -                  | 33                | -              | (101)    |
| Non-cash changes:                               |                    |              |                    |                   |                |          |
| <ul> <li>Unrealised foreign exchange</li> </ul> | (750)              | (54)         | -                  | _                 | -              | (804)    |
| – Other changes                                 | 358                | 4            | _                  | _                 | 1,671          | 2,033    |
| At 31 December                                  | 35,778             | 2,386        | 2,196              | 114               | _              | 40,474   |
| 2022  |                    |              |                    |                   |                |          |
| At 1 January                                    | 31,580             | 2,228        | 2,191              | 134               | -              | 36,133   |
| Proceeds from issue of debt securities          | 8,667              | _            | _                  | _                 | _              | 8,667    |
| Repayment of debt securities                    | (4,482)            | _            | _                  | _                 | _              | (4,482)  |
| Repayment of subordinated liabilities           | _                  | (40)         | _                  | _                 | _              | (40)     |
| Issue of other equity instruments               | _                  | _            | 750                | _                 | _              | 750      |
| Repurchase of other equity instruments          | _                  | _            | (750)              | _                 | _              | (750)    |
| Principal elements of lease payments            | _                  | _            | _                  | (26)              | _              | (26)     |
| Dividends paid                                  | -                  | _            | _                  | _                 | (1,173)        | (1,173)  |
| Liability-related other changes                 | (1,282)            | 2            | 5                  | 21                | _              | (1,254)  |
| Non-cash changes:                               |                    |              |                    |                   |                |          |
| – Unrealised foreign exchange                   | 1,893              | 190          | _                  | _                 | _              | 2,083    |
| – Other changes                                 | 44                 | (47)         | _                  | _                 | 1,173          | 1,169    |
| At 31 December                                  | 36,420             | 2,332        | 2,196              | 129               | _              | 41,077   |
| 2021  |                    |              |                    |                   |                |          |
| At 1 January                                    | 43,679             | 2,556        | 2,241              | 100               | _              | 48,576   |
| Proceeds from issue of debt securities          | 2,847              | _            |                    | _                 | _              | 2,847    |
| Repayment of debt securities                    | (13,724)           | _            | _                  | _                 | _              | (13,724) |
| Repayment of subordinated liabilities           | (·-··-··/          | (4)          | _                  | _                 | _              | (13,721) |
| Issue of other equity instruments               | _                  |              | 450                | _                 | _              | 450      |
| Repurchase of other equity instruments          | _                  | _            | (500)              | _                 | _              | (500)    |
| Principal elements of lease payments            | _                  | _            | (300)              | (25)              | _              | (25)     |
| Dividends paid                                  | _                  | _            | _                  | (23)              | (1,506)        | (1,506)  |
| Liability-related other changes                 | (473)              | (4)          | _                  | 59                | (1,500)        | (418)    |
| Non-cash changes:                               | (175)              | ( '/         |                    |                   |                | (110)    |
| – Unrealised foreign exchange                   | (930)              | 14           | _                  | _                 | _              | (916)    |
| – Other changes                                 | 181                | (334)        | _                  | _                 | 1,506          | 1,353    |
| At 31 December                                  | 31,580             | 2,228        | 2,191              | 134               |                | 36,133   |

#### Footnotes to the cash flow statement

Net cash flows from operating activities includes interest received of £11,627m (2022: £6,618m, 2021: £4,873m), interest paid of £6,496m (2022: £2,107m, 2021: £1,085m) and dividends received of £nil (2022: £nil, 2021: £nil).

Total cash outflow for leases was £50m (2022: £28m, 2021: £28m).

#### Other matters

In 2022, the non-controlling interests were redeemed. In 2021, there was a disposal of non-controlling interests of £181m.

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# 35. ASSETS CHARGED AS SECURITY FOR LIABILITIES AND COLLATERAL

## ACCEPTED AS SECURITY FOR ASSETS

The following transactions are conducted under terms that are usual and customary to collateralised transactions including, where relevant, standard securities lending and repurchase agreements.

#### a) Assets charged as security for liabilities

The financial assets below are analysed between those assets accounted for on-balance sheet and off-balance sheet.

|   |        | Group  |
|---|--------|--------|
|   | 2023   | 2022   |
|   | £m     | £m     |
| On-balance sheet:   |        |        |
| Cash and balances at central banks  | 1,480  | 1,330  |
| Loans and advances to banks   | 254    | 163    |
| Loans and advances to customers - securitisations and covered bonds (See Note 14) | 27,088 | 24,155 |
| Loans and advances to customers - other   | 20,703 | 32,011 |
| Other financial assets at amortised cost  | 14     | 35     |
| Financial assets at fair value through other comprehensive income                 | 5,253  | 4,441  |
| Total on-balance sheet  | 54,792 | 62,135 |
| Total off-balance sheet   | 10,184 | 9,184  |

Santander UK provides assets as collateral in the following areas of the business.

#### Sale and repurchase agreements

Santander UK also enters into sale and repurchase agreements and similar transactions of debt securities. Upon entering into such transactions, Santander UK provides collateral in excess of the borrowed amount. The carrying amount of assets that were so provided at 31 December 2023 was £13,291m (2022: £11,553m), of which £909m (2022: £900m) was classified in 'Loans and advances to customers – securitisations and covered bonds' in the table above.

#### Securitisations and covered bonds

As described in Note 14, Santander UK plc and certain of its subsidiaries issue securitisations and covered bonds. At 31 December 2023, there were £27,927m (2022: £24,984m) of gross assets in these secured programmes and £839m (2022: £829m) of these related to internally retained issuances that were available for use as collateral for liquidity purposes in the future.

At 31 December 2023, £2,928m (2022: £1,725m) of notes issued under securitisation and covered bond programmes had been retained internally, a proportion of which had been used as collateral via third party bilateral secured funding transactions, which totalled £1,500m at 31 December 2023 (2022: £500m), or for use as collateral for liquidity purposes in the future.

#### Stock borrowing and lending agreements

Asset balances under stock borrowing and lending agreements represent stock lent by Santander UK. These balances amounted to £23,713m at 31 December 2023 (2022: £34,963m) and are offset by contractual commitments to return stock borrowed or cash received.

#### **Derivatives business**

In addition to the arrangements described above, collateral is also provided in the normal course of derivative business to counterparties. At 31 December 2023  $\pm$ 1,793m (2022:  $\pm$ 1,548m) of such collateral in the form of cash had been provided by Santander UK and is included in the table.

#### b) Collateral accepted as security for assets

The collateral held as security for assets, analysed between those liabilities accounted for on balance sheet and off-balance sheet, was:

|                         |        | Group  |
|-------------------------|--------|--------|
|                         | 2023   | 2022   |
|                         | £m     | £m     |
| On-balance sheet:       |        |        |
| Deposits by banks       | 888    | 1,758  |
| Total on-balance sheet  | 888    | 1,758  |
| Total off-balance sheet | 15,652 | 10,395 |

#### Purchase and resale agreements

Santander UK also enters into purchase and resale agreements and similar transactions of debt securities. Upon entering into such transactions, Santander UK receives collateral in excess of the loan amount. The level of collateral held is monitored daily and if required, further calls are made to ensure the market values of collateral remains at least equal to the loan balance. The subsidiaries are permitted to sell or repledge the collateral held in the absence of default. At 31 December 2023, the fair value of such collateral received was £12,983m (2022: £8,628m). Of the collateral received, almost all was sold or repledged. The subsidiaries have an obligation to return collateral that they have sold or pledged.

#### Stock borrowing and lending agreements

Obligations representing contractual commitments to return stock borrowed by Santander UK amounted to £2,669m at 31 December 2023 (2022: £1,767m) and are offset by a contractual right to receive stock lent.

#### **Derivatives business**

In addition to the arrangements described, collateral is also received from counterparties in the normal course of derivative business. At 31 December 2023, £888m (2022: £1,758m) of such collateral in the form of cash had been received by Santander UK and is included in the table.

#### Lending activities

In addition to the collateral held as security for assets, Santander UK may obtain a charge over a customer's property in connection with its lending activities. Details of these arrangements are set out in the 'Credit risk' section of the Risk review.

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## **36. SHARE-BASED COMPENSATION**

The Santander UK group operates share schemes and arrangements for eligible employees. The main current schemes are the Sharesave Schemes, the Deferred Shares Bonus Plan, the Partnership Shares scheme and the Transformation Incentive Plan. All the share options and awards relate to shares in Banco Santander SA.

The amount charged to the income statement in respect of share-based payment transactions is set out in Note 6.

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At 31 December 2023, the carrying amount of liabilities arising from share-based payment transactions, excluding any cash element was £14.7m (2022: £6.6m), of which £1.1m had vested at 31 December 2023 (2022: £0.1m).

#### a) Sharesave Schemes

The Santander UK group launched its sixteenth HM Revenue & Customs approved Sharesave invitation under Banco Santander SA sponsorship in September 2023. Sharesave invitations have been offered since 2008 under broadly similar terms. Under the Sharesave Scheme's HMRC-approved savings limits, eligible employees may enter into contracts to save between £5 and £500 per month. For all schemes, at the end of a fixed term of three or five years after the grant date, the employees can use these savings to buy shares in Banco Santander SA at a discount, calculated in accordance with the rules of the scheme. The option price is calculated as the average middle market quoted price of Banco Santander SA shares over the first three dealing days prior to invitation and discounted by up to 20%. This year a 10% discount was applied. The vesting of awards under the scheme depends on continued employment with the Banco Santander group. Participants in the scheme have six months from the date of vesting to exercise the option.

The table below summarises movements in the number of options, and changes in weighted average exercise price over the same period.

|                           |                   | 2023   |         | 2022                            |  |
|---------------------------|-------------------|--|---------|---------------------------------|--|
|                           | Number of options | Weighted average<br>Number of options exercise price |         | Weighted average exercise price |  |
|                           | '000              | £  | '000    | £                               |  |
| Dutstanding at 1 January  | 29,988            | 2.00   | 25,993  | 2.25                            |  |
| Granted                   | 7,175             | 2.78   | 13,068  | 1.89                            |  |
| Exercised                 | (5,980)           | 1.70   | (242)   | 1.69                            |  |
| Forfeited/expired         | (4,044)           | 2.53   | (8,831) | 2.59                            |  |
| utstanding at 31 December | 27,139            | 2.19   | 29,988  | 2.00                            |  |
| xercisable at 31 December | 868               | 1.84   | 3,439   | 3.22                            |  |

The weighted average share price at the date the options were exercised was £3.22 (2022: £2.34).

The following table summarises the range of exercise prices and weighted average remaining contractual life of the options at 31 December 2023 and 2022.

|                          |  | 2023                               |  | 2022                               |
|--------------------------|--|------------------------------------|--|------------------------------------|
|                          | Weighted average<br>remaining contractual life | Weighted average<br>exercise price | Weighted average<br>remaining contractual life | Weighted average<br>exercise price |
| Range of exercise prices | Years  | £                                  | Years  | £                                  |
| £1 to £2                 | 3  | 1.84                               | 3  | 1.79                               |
| £2 to £3                 | 3  | 2.65                               | 2  | 2.56                               |
| £3 to £4                 | 0  | 3.46                               | 1  | 3.46                               |
| £4 to £5                 | 0  | -                                  | 0  | 4.02                               |

The fair value of each option at the date of grant is estimated using an analytical model that also reflects the correlation between EUR and GBP. This model uses assumptions on the share price, the EUR/GBP FX rate, the EUR/GBP risk-free interest rate, dividend yields, the expected volatilities of both the underlying shares and EUR/GBP for the expected lives of options granted. The weighted average grant-date fair value of options granted during the year was £0.33 (2022: £0.23).

#### b) Deferred shares bonus plan

Deferred bonus awards are designed to align employee performance with shareholder value and encourage increased retention of senior employees. Those employees who are designated as Material Risk Takers receive part of their annual bonus as a deferred award comprising 50% in shares and 50% in cash. Either 40% (for any variable pay award of less than £500,000) or 60% (for any variable pay award greater than £500,000) is deferred over a four-, five- or seven- year period from the anniversary of the initial award. Deferred bonus awards in shares or share options are subject to an additional one-year retention period from the point of delivery. Any deferred awards are dependent on continued employment and subject to Santander UK's discretion, and the vesting of deferred bonus awards is subject to potential performance adjustment.

#### c) Partnership Shares scheme

A Partnership Shares scheme is operated for eligible employees under the Share Incentive Plan (SIP) umbrella. Participants can choose to invest up to £1,800 per tax year (or no more than 10% of an employee's salary for the tax year) from pre-tax salary to buy Banco Santander SA shares. Shares are held in trust for the participants. There are no vesting conditions attached to these shares, and no restrictions as to when the shares can be removed from the trust. However, if a participant chooses to sell the shares before the end of five years, they will be liable for the taxable benefit received when the shares are taken out of the trust. The shares can be released from trust after five years free of income tax and national insurance contributions. 3,937,473 shares were outstanding at 31 December 2023 (2022: 3,974,698 shares).

#### d) Transformation Incentive Plan

This one-off long-term incentive plan was designed to recognise the achievement of financial targets and an enhanced customer experience, whilst maintaining appropriate conduct controls and risk management, over the course of our transformation period.

Awards under the plan were granted in 2021, 2022 and 2023 with performance assessed over the period 1 January 2021 to 31 December 2023. Awards for Material Risk Takers were granted half in cash and half in share based awards (linked to the Banco Santander SA share price), and will vest in accordance with regulatory requirements. The total value of share-based awards granted in 2023 was  $\pm 1.3$ m (2022:  $\pm 1$ m) and the liability arising from share-based payment transactions, excluding any cash element was  $\pm 3.8$ m (2022:  $\pm 1.8$ m).

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# 37. TRANSACTIONS WITH DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL

The Directors of Santander UK Group Holdings plc did not receive any remuneration in respect of their services to the Company. The remuneration disclosures in these financial statements reflect their remuneration in respect of the Santander UK plc group.

#### a) Remuneration of Directors and Other Key Management Personnel

The remuneration of the Directors and Other Key Management Personnel (KMP) of the Santander UK group is set out in aggregate below.

|   | 2023       | 2022       | 2021       |
|---|------------|------------|------------|
| Directors' remuneration   | £          | £          | £          |
| Salaries and fees   | 4,008,772  | 4,037,116  | 3,828,333  |
| Performance-related payments  | 1,002,607  | 3,701,569  | 3,431,294  |
| Other fixed remuneration (pension and other allowances & non-cash benefits) | 222,538    | 906,201    | 806,103    |
| Expenses  | -          | 13,004     | 3,705      |
| Total remuneration  | 5,233,917  | 8,657,890  | 8,069,435  |
|   | 2023       | 2022       | 2021       |
| Directors' and Other Key Management Personnel compensation                  | £          | £          | £          |
| Short-term employee benefits  | 13,235,757 | 15,641,669 | 18,831,380 |
| Post-employment benefits  | 611,769    | 740,333    | 913,842    |
| Compensation for loss of office <sup>(1)</sup>                              | _          | 1,540,400  | —          |
| Total compensation  | 13,847,526 | 17,922,402 | 19,745,222 |

(1) Compensation for loss of office was not paid to Directors or KMPs in 2023 (2022: three KMPs, £1,540,400; 2021: nil).

In 2023, the remuneration, excluding pension contributions, of the highest paid Director, was £2,640,491 (2022: £3,510,441, 2021: £3,740,810) of which £1,002,607 (2022: £1,900,506, 2021: £1,864,320) was performance related. In 2023, the accrued defined benefit pension relating to the highest paid director was £nil (2022: £nil, 2021: £22,119 per annum for a different individual).

#### b) Retirement benefits

Defined benefit pension schemes are provided to certain employees. See Note 30 for details of the schemes and the related costs and obligations. No director has a deferred pension benefit accruing under a defined benefit scheme. Ex-gratia pensions paid to former Directors of Santander UK plc in 2023, which have been provided for previously, amounted to £327,462 (2022: £379,945; 2021: £370,668). Since the Company became part of the Banco Santander group, the Board has not awarded any new ex-gratia pensions.

#### c) Transactions with Directors, Other Key Management Personnel and each of their connected persons

Directors, Other KMP (defined as the Executive Committee of Santander UK plc who served during the year) and their connected persons have undertaken the following transactions with the Santander UK group in the ordinary course of business.

|   |     | 2023    |     | 2022    |
|---|-----|---------|-----|---------|
|   | No. | £000    | No. | £000    |
| Secured loans, unsecured loans and overdrafts             |     |         |     |         |
| At 1 January  | 6   | 647     | 4   | 27      |
| Net movements   | -   | 244     | 2   | 620     |
| At 31 December  | 6   | 891     | 6   | 647     |
| Deposit, bank and instant access accounts and investments |     |         |     |         |
| At 1 January  | 16  | 2,995   | 16  | 6,427   |
| Net movements   | (3) | (1,819) | _   | (3,432) |
| At 31 December  | 13  | 1,176   | 16  | 2,995   |

In 2023 and 2022, no Director held any interest in the shares of any company in the Santander UK group and no Director exercised or was granted any rights to subscribe for shares in any company in the Santander UK group. In addition, in 2023 and 2022, no Directors exercised share options over shares in Banco Santander SA, the ultimate parent company of the Company.

Secured loans, unsecured loans and overdrafts are made to Directors, Other KMP and their connected persons, in the ordinary course of business, with terms prevailing for comparable transactions and on the same terms and conditions as applicable to other employees in the Santander UK group. Such loans do not involve more than the normal risk of collectability or present any unfavourable features. Amounts deposited by Directors, Other KMP and their connected persons earn interest at the same rates as those offered to the market or on the same terms and conditions applicable to other employees in the Santander UK group. Deposits, bank and instant access accounts and investments are entered into by Directors, Other KMP and their connected persons on normal market terms and conditions, or on the same terms and conditions as applicable to other employees in Santander UK group.

In 2023, loans were made to one Directors (2022: four Directors), with a principal amount of £312,846 outstanding at 31 December 2023 (2022: £332,426). In 2023, loans were made to five Other KMP (2022: two), with a principal amount of £578,568 outstanding at 31 December 2023 (2022: £314,667).

In 2023 and 2022, there were no other transactions, arrangements or agreements with Santander UK in which Directors, Other KMP or their connected persons had a material interest. In addition, in 2023 and 2022, no Director had a material interest in any contract of significance with Santander UK other than a service contract or appointment letter, as appropriate.

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## **38. RELATED PARTY DISCLOSURES**

#### a) Parent undertaking and controlling party

The Company's immediate and ultimate parent and controlling party is Banco Santander SA, a company incorporated in Spain. The smallest and largest groups into which the Santander UK group's results are included are the group accounts of Banco Santander SA, copies of which may be obtained from Shareholder Relations, 2 Triton Square, Regent's Place, London NW1 3AN, or on the Banco Santander corporate website (santander.com).

#### b) Transactions with related parties

Transactions with related parties during the year and balances outstanding at the year-end:

Governance

|                     |  |         |       |                                    |      |                          |       |                          |         | Group   |
|---------------------|--|---------|-------|------------------------------------|------|--------------------------|-------|--------------------------|---------|---------|
|                     | Interest, fees and other income received |         |       | erest, fees and<br>r expenses paic | i    | Amounts ov<br>related pa | ,     | Amounts ov<br>related pa |         |         |
|                     | 2023                                     | 2022    | 2021  | 2023                               | 2022 | 2021                     | 2023  | 2022                     | 2023    | 2022    |
|                     | £m                                       | £m      | £m    | £m                                 | £m   | £m                       | £m    | £m                       | £m      | £m      |
| Ultimate parent     | (12)                                     | (863)   | (210) | 475                                | 47   | 34                       | 903   | 1,423                    | (2,250) | (1,732) |
| Fellow subsidiaries | (28)                                     | (60)    | (47)  | 194                                | 171  | 151                      | 26    | 31                       | (251)   | (278)   |
| Joint ventures      | (183)                                    | (77)    | (34)  | 55                                 | 17   | 4                        | 4,486 | 4,151                    | (781)   | (973)   |
|                     | (223)                                    | (1,000) | (291) | 724                                | 235  | 189                      | 5,415 | 5,605                    | (3,282) | (2,983) |

For more on this, see 'Balances with other Banco Santander group members' in the Risk review, Note 13. Loans and advances to customers, Note 23. Deposits by customers and Note 33. Other Equity Instruments. In addition, transactions with pension schemes operated by the Santander UK group are described in Note 30.

The above transactions were made in the ordinary course of business, on substantially the same terms as for comparable transactions with third party counterparties, and within limits acceptable to the PRA. Such transactions do not involve more than the normal risk of collectability or present any unfavourable features.

In 2021, SCUK sold its entire 50% shareholding in PSA Finance UK Limited to PSA Financial Services Spain EFC SA, a joint venture between Santander Consumer Finance SA, a fellow subsidiary of Banco Santander SA, and Banque PSA Finance SA.

In 2021, a significant part of the CIB business of Santander UK was transferred to the London branch of Banco Santander SA by way of a Part VII banking business transfer scheme. For more details, see Note 42.

In 2021, we sold our then head office site in Triton Square, London to Santander UK Investments Ltd, a wholly owned subsidiary of our ultimate parent. Santander UK occupies space within the building and paid fees of £9m (2022: £6m) under an occupational licence arrangement.

In November 2022, Santander (UK) Group Pension Scheme Trustees Limited entered into an unsecured committed liquidity facility with Santander UK plc for £600m with a maturity date of 31 December 2024. This facility provides an alternate source of short-term liquidity for day-to-day operational needs. At the balance sheet date, no drawings had been made from this facility and the entire facility remained undrawn.

## **39. FINANCIAL INSTRUMENTS**

#### a) Fair value measurement and hierarchy

#### (i) Fair value measurement

The fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which Santander UK has access at that date. The fair value of a liability reflects its non-performance risk.

#### Financial instruments valued using observable market prices

If a quoted market price in an active market is available for an instrument, the fair value is calculated as the current bid price multiplied by the number of units of the instrument held.

#### Financial instruments valued using a valuation technique

In the absence of a quoted market price in an active market, management uses internal models to make its best estimate of the price that the market would set for that financial instrument. In order to make these estimations, various techniques are employed, including extrapolation from observable market data and observation of similar financial instruments with similar characteristics. Wherever possible, valuation parameters for each product are based on prices directly observable in active markets or that can be derived from directly observable market prices. Chosen valuation techniques incorporate all the factors that market participants would take into account in pricing transactions.

Santander UK manages certain groups of financial assets and liabilities on the basis of its net exposure to either market risks or credit risk. As a result, it has elected to use the exception under IFRS 13 which permits the fair value measurement of a group of financial assets and financial liabilities on the basis of the price that would be received to sell a net long position for a particular risk exposure or paid to transfer a net short position for a particular risk exposure in an orderly transaction between market participants at the measurement date under current market conditions.

#### (ii) Fair value hierarchy

Santander UK applies the following fair value hierarchy that prioritises the inputs to valuation techniques used in measuring fair value. The hierarchy establishes three categories for valuing financial instruments, giving the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three categories are: quoted prices in active markets (Level 1), internal models based on observable market data (Level 2) and internal models based on other than observable market data (Level 3). If the inputs used to measure an asset or a liability fall to different levels within the hierarchy, the classification of the entire asset or liability will be based on the lowest level input that is significant to the overall fair value measurement of the asset or liability.

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Santander UK categorises assets and liabilities measured at fair value within the fair value hierarchy based on the inputs to the valuation techniques as follows:

- Level 1 Unadjusted quoted prices for identical assets or liabilities in an active market that Santander UK can access at the measurement date. Active markets are assessed by reference to average daily trading volumes in absolute terms and, where applicable, by reference to market capitalisation for the instrument.
- Level 2 Quoted prices in inactive markets, quoted prices for similar assets or liabilities, recent market transactions, inputs other than quoted market prices for the asset or liability that are observable either directly or indirectly for substantially the full term, and inputs to valuation techniques that are derived principally from or corroborated by observable market data through correlation or other statistical means for substantially the full term of the asset or liability.
- Level 3 Significant inputs to the pricing or valuation techniques are unobservable. These unobservable inputs reflect the assumptions that market participants would use when pricing assets or liabilities and are considered significant to the overall valuation.

Changes in the observability of significant valuation inputs during the reporting period may result in a transfer of assets and liabilities within the fair value hierarchy. The Santander UK group recognises transfers between levels of the fair value hierarchy when there is a significant change in either its principal market or the level of observability of the inputs to the valuation techniques at the end of the reporting period.

#### b) Valuation techniques

The main valuation techniques employed in internal models to measure the fair value of the financial instruments at 31 December 2023 and 2022 are set out below. In substantially all cases, the principal inputs into these models are derived from observable market data. Santander UK did not make any material changes to the valuation techniques and internal models it used in 2023, 2022 and 2021.

- A In the valuation of financial instruments requiring static hedging (for example interest rate, currency derivatives and property derivatives) and in the valuation of loans and advances and deposits, the 'present value' method is used. Expected future cash flows are discounted using the interest rate curves of the applicable currencies or forward house price index levels, as well as credit spreads. The interest rate curves are generally observable market data and reference yield curves derived from quoted interest rates in appropriate time bandings, which match the timings of the cash flows and maturities of the instruments.
- B In the valuation of equity financial instruments requiring dynamic hedging (principally equity securities, options and other structured instruments), proprietary local volatility and stochastic volatility models are used. These types of models are widely accepted in the financial services industry. Observable market inputs used in these models include the bid-offer spread, foreign currency exchange rates, volatility and correlation between indices. In limited circumstances, other inputs may be used in these models that are based on unobservable market data, such as the Halifax's UK HPI volatility, HPI forward growth, HPI spot rate, mortality, mean reversion and contingent litigation risk.
- C In the valuation of financial instruments exposed to interest rate risk that require either static or dynamic hedging (such as interest rate futures, caps and floors, and options), the present value method (futures), Black's model (caps/floors) and the Hull/White and Markov functional models (Bermudan options) are used. These types of models are widely accepted in the financial services industry. The significant inputs used in these models are observable market data, including appropriate interest rate curves, volatilities, correlations and exchange rates. In limited circumstances, other inputs may be used in these models that are based on unobservable market data, such as HPI volatility, HPI forward growth, HPI spot rate and mortality.
- D In the valuation of linear instruments such as credit risk and fixed-income derivatives, credit risk is measured using dynamic models similar to those used in the measurement of interest rate risk. In the case of non-linear instruments, if the portfolio is exposed to credit risk such as credit derivatives, the probability of default is determined using the credit default spread market. The main inputs used to determine the underlying cost of credit of credit derivatives are quoted credit risk premiums and the correlation between the quoted credit derivatives of various issuers.

The fair values of the financial instruments arising from Santander UK's internal models take into account, among other things, contract terms and observable market data, which include such factors as bid-offer spread, interest rates, credit risk, exchange rates, the quoted market price of equity securities, volatility and prepayments. In all cases, when it is not possible to derive a valuation for a particular feature of an instrument, management uses judgement to determine the fair value of the particular feature. In exercising this judgement, a variety of tools are used including proxy observable data, historical data and extrapolation techniques. Extrapolation techniques take into account behavioural characteristics of equity markets that have been observed over time, and for which there is a strong case to support an expectation of a continuing trend in the future. Estimates are calibrated to observable market prices when they become available.

Santander UK believes its valuation methods are appropriate and consistent with other market participants. Nevertheless, the use of different valuation methods or assumptions, including imprecision in estimating unobservable market inputs, to determine the fair value of certain financial instruments could result in different estimates of fair value at the reporting date and the amount of gain or loss recorded for a particular instrument. Most of the valuation models are not significantly subjective, because they can be tested and, if necessary, recalibrated by the internal calculation of and subsequent comparison to market prices of actively traded securities, where available.

#### c) Control framework

Fair values are subject to a control framework designed to ensure that they are either determined or validated by a function independent of the risk-taker. To this end, ultimate responsibility for the determination of fair values lies with the Risk Department. For all financial instruments where fair values are determined by reference to externally quoted prices or observable pricing inputs to models, independent price determination or verification is utilised. In inactive markets, direct observation of a traded price may not be possible. In these circumstances, Santander UK will source alternative market information to validate the financial instrument's fair value, with greater weight given to information that is considered to be more relevant and reliable.

The factors that are considered in this regard include:

- The extent to which prices may be expected to represent genuine traded or tradeable prices
- The degree of similarity between financial instruments
- The degree of consistency between different sources
- The process followed by the pricing provider to derive the data
- The elapsed time between the date to which the market data relates and the balance sheet date
- The manner in which the data was sourced.

The source of pricing data is considered as part of the process that determines the classification of the level of a financial instrument. Consideration is given to the quality of the information available that provides the current mark-to-model valuation and estimates of how different these valuations could be on an actual trade, taking into consideration how active the market is. For spot assets that cannot be sold due to illiquidity, forward estimates are discounted to estimate a realisable value over time. Adjustments for illiquid positions are regularly reviewed to reflect changing market conditions.

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For fair values determined using a valuation model, the control framework may include as applicable, independent development and / or validation of: (i) the logic within the models; (ii) the inputs to those models; and (iii) any adjustments required outside the models. Internal valuation models are validated independently within the Risk Department. A validation report is produced for each model-derived valuation that assesses the mathematical assumptions behind the model, the implementation of the model and its integration within the trading system.

#### d) Fair values of financial instruments carried at amortised cost

The following tables analyse the fair value of the financial instruments carried at amortised cost at 31 December 2023 and 2022, including their levels in the fair value hierarchy - Level 1, Level 2 and Level 3. Cash and balances at central banks, which consist of demand deposits with the Bank of England, together with cash in tills and ATMs, have been excluded from the table as the carrying amount is deemed an appropriate approximation of fair value.

|  |         |         |            |         |          |         |         |            |         | Group    |
|--|---------|---------|------------|---------|----------|---------|---------|------------|---------|----------|
|  |         |         |            |         | 2023     |         |         |            |         | 2022     |
|  |         |         | Fair value | Fair    | Carrying |         |         | Fair value | Fair    | Carrying |
|  | Level 1 | Level 2 | Level 3    | value   | value    | Level 1 | Level 2 | Level 3    | value   | value    |
|  | £m      | £m      | £m         | £m      | £m       | £m      | £m      | £m         | £m      | £m       |
| Assets   |         |         |            |         |          |         |         |            |         |          |
| Loans and advances to customers                | _       | _       | 209,641    | 209,641 | 211,222  | —       | —       | 216,451    | 216,451 | 223,840  |
| Loans and advances to banks                    | _       | 1,216   | -          | 1,216   | 1,216    | —       | 1,105   | —          | 1,105   | 1,105    |
| Reverse repurchase agreements - non<br>trading | _       | 12,470  | _          | 12,470  | 12,468   | _       | 7,341   | _          | 7,341   | 7,348    |
| Other financial assets at amortised cost       | 144     | _       | _          | 144     | 152      | 144     | _       | _          | 144     | 156      |
|  | 144     | 13,686  | 209,641    | 223,471 | 225,058  | 144     | 8,446   | 216,451    | 225,041 | 232,449  |
| Liabilities                                    |         |         |            |         |          |         |         |            |         |          |
| Deposits by customers                          | _       | 76      | 194,831    | 194,907 | 195,149  | _       | 52      | 197,228    | 197,280 | 197,313  |
| Deposits by banks                              | _       | 20,371  | 37         | 20,408  | 20,357   | _       | 27,997  | 54         | 28,051  | 28,543   |
| Repurchase agreements - non trading            | _       | 8,413   | _          | 8,413   | 8,411    | _       | 7,982   | _          | 7,982   | 7,982    |
| Debt securities in issue                       | 11,511  | 22,710  | 1,154      | 35,375  | 35,778   | 4,988   | 28,685  | 1,582      | 35,255  | 36,420   |
| Subordinated liabilities                       | 871     | 1,669   | 209        | 2,749   | 2,386    | 19      | 2,268   | 224        | 2,511   | 2,332    |
|  | 12,382  | 53,239  | 196,231    | 261,852 | 262,081  | 5,007   | 66,984  | 199,088    | 271,079 | 272,590  |

The carrying value above of any financial assets and liabilities that are designated as hedged items in a portfolio (or macro) fair value hedge relationship excludes gains and losses attributable to the hedged risk, as this is included as a separate line item on the balance sheet.

#### Valuation methodology for financial instruments carried at amortised cost

The valuation approach to specific categories of financial instruments is described below.

#### Assets:

#### Loans and advances to customers

The approach to estimating the fair value of loans and advances to customers has been determined by discounting expected cash flows to reflect either current market rates or credit spreads relevant to the specific industry of the borrower. The determination of their fair values is an area of considerable estimation and uncertainty as there is no observable market and values are significantly affected by customer behaviour.

#### i) Advances secured on residential property

The fair value of the mortgage portfolio is calculated by discounting contractual cash flows by different spreads for each LTV Band, after taking account of expected customer prepayment rates. The spread is based on new business interest rates derived from publicly available competitor market information.

#### ii) Corporate loans

The determination of the fair values of performing loans is calculated by discounting the contractual cash flows and also deducting other costs relating to expected credit losses, cost of capital, credit risk capital, operational risk capital, cost of funding and operating costs.

#### iii) Other loans

These consist of unsecured personal loans, credit cards, overdrafts and consumer (auto) finance. The weighted average lives of these portfolios are typically short and relate to relatively new business. For unsecured personal loans and consumer (auto) finance loans, a small surplus or deficit has been recognised based on the differential between existing portfolio margins and the current contractual interest rates.

#### Loans and advances to banks

These comprise secured loans, short-term placements with banks including collateral and unsettled financial transactions. The secured loans have been valued based on a discounted spread for the term of the loans using valuation technique A as described above. The carrying amount of the other items is deemed a reasonable approximation of their fair value, as the transactions are very short-term in duration.

#### Reverse repurchase agreements - non-trading

The fair value of the reverse repurchase agreements - non trading has been estimated using valuation technique A as described above, using a spread appropriate to the underlying collateral.

#### Other financial assets at amortised cost

These consist of asset backed securities and debt securities. The asset backed securities can be complex products and in some instances are valued with the assistance of an independent, specialist valuation firm. These fair values are determined using industry-standard valuation techniques, including discounted cash flow models. The inputs to these models used in these valuation techniques include quotes from market makers, prices of similar assets, adjustments for differences in credit spreads, and additional quantitative and qualitative research. The debt security investments consist of a portfolio of government debt securities. The fair value of this portfolio has been determined using quoted market prices.

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|                  |   |            |             |                  |                         |                            |

#### Liabilities:

#### Deposits by customers

The majority of deposit liabilities are payable on demand and therefore can be deemed short-term in nature with the fair value equal to the carrying value. Certain of the deposit liabilities are at a fixed rate until maturity. The deficit/surplus of fair value over carrying value of these liabilities has been estimated by reference to the market rates available at the balance sheet date for similar deposit liabilities of similar maturities. The fair value of such deposit liabilities has been estimated using valuation technique A as described above.

#### Deposits by banks

The fair value of deposits by banks, including repos, has been estimated using valuation technique A as described above, discounted at the appropriate credit spread.

#### Repurchase agreements - non trading

The fair value of the repurchase agreements - non trading has been estimated using valuation technique A as described above, discounted at a spread appropriate to the underlying collateral.

#### Debt securities in issue and subordinated liabilities

Where reliable prices are available, the fair value of debt securities in issue and subordinated liabilities has been calculated using quoted market prices. Where reliable prices are not available, internal models have been used to determine fair values, which take into account, among other things, contract terms and observable market data, which include such factors as interest rates, credit risk and exchange rates. In all cases, when it is not possible to derive a valuation for a particular feature of an instrument, management uses judgement to determine the fair value of the particular feature. In exercising this judgement, a variety of tools are used including proxy observable data.

#### e) Fair values of financial instruments measured at fair value

The following tables summarise the fair values of the financial assets and liabilities accounted for at fair value at 31 December 2023 and 31 December 2022, analysed by their levels in the fair value hierarchy - Level 1, Level 2 and Level 3.

|  |                                 |         |         |         |         |         |          |         |         | Group     |
|--|---------------------------------|---------|---------|---------|---------|---------|----------|---------|---------|-----------|
|  |                                 |         |         |         | 2023    |         |          |         | 2022    |           |
|  |                                 | Level 1 | Level 2 | Level 3 | Total   | Level 1 | Level 2  | Level 3 | Total   | Valuation |
|  |                                 | £m      | £m      | £m      | £m      | £m      | £m       | £m      | £m      | technique |
| Assets                                 |                                 |         |         |         |         |         |          |         |         |           |
| Derivative financial instruments       | Exchange rate contracts         | -       | 1,129   | _       | 1,129   | _       | 2,049    | -       | 2,049   | A         |
|  | Interest rate contracts         | -       | 2,227   | 1       | 2,228   | -       | 2,406    | 7       | 2,413   | A & C     |
|  | Equity and credit contracts     | _       | 127     | 35      | 162     | _       | 103      | 47      | 150     | B & D     |
|  | Netting                         | _       | (2,047) | _       | (2,047) | _       | (2,173)  | _       | (2,173) |           |
|  |                                 | _       | 1,436   | 36      | 1,472   | _       | 2,385    | 54      | 2,439   |           |
| Other financial assets at FVTPL        | Loans and advances to customers | _       | 309     | 46      | 355     | _       | 294      | 45      | 339     | А         |
|  | Debt securities                 | _       | 168     | 49      | 217     | _       | 13       | 72      | 85      | A, B & D  |
|  | Equity securities               | _       | _       | 30      | 30      | _       | _        | 10      | 10      | В         |
|  |                                 | _       | 477     | 125     | 602     | _       | 307      | 127     | 434     |           |
| Financial assets at FVOCI              | Debt securities                 | 8,293   | 188     | _       | 8,481   | 5,996   | 28       | _       | 6,024   | D         |
|  |                                 | 8,293   | 188     | _       | 8,481   | 5,996   | 28       | _       | 6,024   |           |
| Total assets at fair value             |                                 | 8,293   | 2,101   | 161     | 10,555  | 5,996   | 2,720    | 181     | 8,897   |           |
| Liabilities                            |                                 |         |         |         |         |         |          |         |         |           |
| Derivative financial instruments       | Exchange rate contracts         | _       | 533     | _       | 533     | _       | 489      | _       | 489     | А         |
|  | Interest rate contracts         | _       | 2,379   | 1       | 2,380   | _       | 2,662    | 4       | 2,666   | A & C     |
|  | Equity and credit contracts     | _       | 16      | 9       | 25      | _       | -,<br>18 | 8       | 26      | B & D     |
|  | Netting                         | _       | (2,047) | _       | (2,047) | _       | (2,173)  | _       | (2,173) |           |
|  | 5                               | _       | 881     | 10      | 891     | _       | 996      | 12      | 1,008   |           |
| Other financial liabilities at FVTPL   | Debt securities in issue        | _       | 369     | _       | 369     | _       | 372      | 3       | 375     | А         |
| Series information additional of TVTTE | Structured deposits             | _       | 426     | _       | 426     | _       | 321      | _       | 321     | A         |
|  | Zero Amortising Guaranteed      | _       | 720     |         | 720     |         | ا ےر     |         | ا عر    | A         |
|  | Notes                           | _       | 104     | _       | 104     | _       | 107      | _       | 107     | D         |
|  |                                 | _       | 899     | _       | 899     | _       | 800      | 3       | 803     |           |
| Total liabilities at fair value        |                                 | _       | 1,780   | 10      | 1,790   | _       | 1,796    | 15      | 1,811   |           |

#### Transfers between levels of the fair value hierarchy

In 2023 there were £22m (2022: no significant) transfers of financial instruments between levels of the fair value hierarchy.

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#### f) Fair value adjustments

The internal models incorporate assumptions that Santander UK believes would be made by a market participant to establish fair value. Fair value adjustments are adopted when Santander UK considers that there are additional factors that would be considered by a market participant that are not incorporated in the valuation model.

Santander UK classifies fair value adjustments as either 'risk-related' or 'model-related'. The fair value adjustments form part of the portfolio fair value and are included in the balance sheet values of the product types to which they have been applied.

The fair value adjustments are set out in the following table:

|  |      | Group |
|--|------|-------|
|  | 2023 | 2022  |
|  | £m   | £m    |
| Risk-related:                              |      |       |
| - Bid-offer and trade specific adjustments | (6)  | (12)  |
| - Uncertainty                              | 29   | 27    |
| - Credit risk adjustment                   | (2)  | (1)   |
| - Funding fair value adjustment            | 1    | 1     |
|  | 22   | 15    |
| Day One profit                             | (1)  | (1)   |
|  | 21   | 14    |

#### **Risk-related adjustments**

Risk-related adjustments are driven, in part, by the magnitude of Santander UK's market or credit risk exposure, and by external market factors, such as the size of market spreads.

#### (i) Bid-offer and trade specific adjustments

Portfolios are marked at bid or offer, as appropriate. Valuation models will typically generate mid-market values. The bid-offer adjustment reflects the cost that would be incurred if substantially all residual net portfolio market risks were closed using available hedging instruments or by disposing of or unwinding the position. For debt securities, the bid-offer spread is based on a market price at an individual security level. For other products, the major risk types are identified. For each risk type, the net portfolio risks are first classified into buckets, and then a bid-offer spread is applied to each risk bucket based upon the market bid-offer spread for the relevant hedging instrument.

#### (ii) Uncertainty

Certain model inputs may be less readily determinable from market data, and/or the choice of model itself may be more subjective. In these circumstances, a range of possible values exists that the financial instrument or market parameter may assume, and an adjustment may be needed to reflect the likelihood that in estimating the fair value of the financial instrument, market participants would adopt more conservative values for uncertain parameters and/or model assumptions than those used in the valuation model.

#### (iii) Credit risk adjustment

Credit risk adjustments comprise credit and debit valuation adjustments. The credit valuation adjustment (CVA) is an adjustment to the valuation of OTC derivative contracts to reflect within fair value the possibility that the counterparty may default, and Santander UK may not receive the full market value of the transactions. The debit valuation adjustment (DVA) is an adjustment to the valuation of the OTC derivative contracts to reflect within the fair value the possibility that Santander UK may default, and that Santander UK may not pay full market value of the transactions.

Santander UK calculates a separate CVA and DVA for each Santander UK legal entity, and within each entity for each counterparty to which the entity has exposure. Santander UK calculates the CVA by applying the probability of default of the counterparty to the expected positive exposure to the counterparty, and multiplying the result by the loss expected in the event of default i.e. LGD. Conversely, Santander UK calculates the DVA by applying the PD of the Santander UK group, to the expected positive exposure of the counterparty to Santander UK and multiplying the result by the LGD. Both calculations are performed over the life of the potential exposure.

For most products Santander UK uses a simulation methodology to calculate the expected positive exposure to a counterparty. This incorporates a range of potential exposures across the portfolio of transactions with the counterparty over the life of the portfolio. The simulation methodology includes credit mitigants such as counterparty netting agreements and collateral agreements with the counterparty.

#### (iv) Funding fair value adjustment (FFVA)

The FFVA is an adjustment to the valuation of OTC derivative positions to include the net cost of funding uncollateralised derivative positions. This is calculated by applying a suitable funding cost to the expected future funding exposure of any uncollateralised component of the OTC derivative portfolio.

#### Model-related adjustments

Models used for portfolio valuation purposes may be based upon a simplifying set of assumptions that do not capture all material market characteristics. Additionally, markets evolve, and models that were adequate in the past may require development to capture all material market characteristics in current market conditions. In these circumstances, model limitation adjustments are adopted. As model development progresses, model limitations are addressed within the core revaluation models and a model limitation adjustment is no longer needed.

#### Day One profit adjustments

Day One profit adjustments are adopted where the fair value estimated by a valuation model is based on one or more significant unobservable inputs. Day One profit adjustments are calculated and reported on a portfolio basis.

The timing of recognition of deferred Day One profit and loss is determined individually. It is deferred until either the instrument's fair value can be determined using market observable inputs or is realised through settlement. The financial instrument is subsequently measured at fair value, adjusted for the deferred Day One profit and loss. Subsequent changes in fair value are recognised immediately in the Income Statement without immediate reversal of deferred Day One profits and losses.

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#### g) Internal models based on information other than market data (Level 3)

The table below provides an analysis of financial instruments valued using internal models based on information other than market data together with further details on the valuation techniques used for each type of instrument. Each instrument is initially valued at transaction price:

|                           |                                 |                                   | Balance sheet |      | air value move<br>pro | ements recog<br>ofit/(loss) | Group<br>gnised in |
|---------------------------|---------------------------------|-----------------------------------|---------------|------|-----------------------|-----------------------------|--------------------|
|                           |                                 |                                   | 2023          | 2022 | 2023                  | 2022                        | 2021               |
| Balance sheet line item   | Category                        | Financial instrument product type | £m            | £m   | £m                    | £m                          | £m                 |
| 1. Derivative assets      | Equity and credit contracts     | Reversionary property interests   | 35            | 30   | 12                    | (8)                         | _                  |
| 2. FVTPL assets           | Loans and advances to customers | Roll-up mortgage portfolio        | 24            | 28   | (2)                   | (18)                        | (5)                |
| 3. FVTPL assets           | Loans and advances to customers | Other loans                       | 22            | 17   | 4                     | (4)                         | (2)                |
| 4. FVTPL assets           | Debt securities                 | Reversionary property securities  | 49            | 70   | (3)                   | _                           | 5                  |
| 5. FVTPL assets           | Equity securities               | Unlisted equity shares            | 30            | 10   | 27                    | (10)                        | 1                  |
|                           |                                 |                                   | 160           | 155  | 38                    | (40)                        | (1)                |
| Other Level 3 assets      |                                 |                                   | 1             | 26   | 7                     | 17                          | (6)                |
| Other Level 3 liabilities |                                 |                                   | (10)          | (15) | (1)                   | 2                           | 6                  |
| Total net assets          |                                 |                                   | 151           | 166  |                       |                             |                    |
| Total income/(expense)    |                                 |                                   |               |      | 44                    | (21)                        | (1)                |

#### Valuation techniques

#### 1. Derivative assets – Equity and credit contracts

These are valued using a probability weighted set of HPI forward prices, which are assumed to be a reasonable representation of the increase in value of the Santander UK group's reversionary interest portfolio underlying the derivatives. The probability used reflects the likelihood of the homeowner vacating the property and is calculated from mortality rates and acceleration rates which are a function of age and gender, obtained from the relevant mortality tables. Indexing is felt to be appropriate due to the size and geographical dispersion of the reversionary interest portfolio. These are determined using HPI Spot Rates adjusted to reflect estimated forward growth. Non-seasonally adjusted (NSA) national and regional HPI are used in the valuation model to avoid any subjective judgement in the adjustment process, which is made by Markit, which publishes the Halifax House Price Index.

The inputs used to determine the value of the reversionary property derivatives are HPI spot, HPI forward growth and mortality rates. The principal pricing parameter is HPI forward growth.

#### 2. FVTPL assets – Loans and advances to customers – roll-up mortgage portfolio

These represent roll-up mortgages (sometimes referred to as lifetime mortgages), which are an equity release scheme under which a property owner takes out a loan secured against their home. The owner does not have to make any interest payments during their lifetime in which case the fixed interest payments are rolled up into the mortgage. The loan or mortgage (capital and rolled-up interest) is repaid upon the owner's vacation of the property and the value of the loan is only repaid from the value of the property. This is known as a 'no negative equity guarantee'. Santander UK suffers a loss if the sale proceeds from the property are insufficient to repay the loan, as it is unable to pursue the homeowner's estate or beneficiaries for the shortfall.

The value of the mortgage 'rolls up' or accretes until the owner vacates the property. In order to value the roll-up mortgages, Santander UK uses a probabilityweighted set of European option prices (puts) determined using the Black-Scholes model, in which the 'no negative equity guarantee' are valued as short put options. The probability weighting applied is calculated from mortality rates and acceleration rates as a function of age and gender, taken from mortality tables.

The inputs used to determine the value of these instruments are HPI spot, HPI forward growth, HPI volatility, mortality rates and repayment rates. The principal pricing parameter is HPI forward growth. The HPI forward growth rate used is unobservable and is the same as used in the valuation of Instrument 1 above. The other parameters do not have a significant effect on the value of the instruments.

#### 3. FVTPL assets – Loans and advances to customers – other loans

These relate to loans to transport and education companies. The fair value of these loans is estimated using the 'present value' model based on a credit curve derived from current market spreads. Loan specific credit data is unobservable, so a proxy population is applied based on industry sector and credit rating.

#### 4. FVTPL assets – Debt securities

These consist of reversionary property securities and are an equity release scheme, where the property owner receives an upfront lump sum in return for paying a fixed percentage of the sales proceeds of the property when the owner vacates the property. These reversionary property securities are valued using a probability-weighted set of HPI forward prices which are assumed to be a reasonable representation of the increase in value of Santander UK's reversionary interest portfolio underlying the derivatives. The probability weighting used reflects the probability of the homeowner vacating the property through death or moving into care and is calculated from mortality rates and acceleration factors which are a function of age and gender, obtained from the relevant mortality table.

The inputs used to determine the value of these instruments are HPI spot, HPI forward growth and mortality rates. The principal pricing parameter is HPI forward growth. Discussion of the HPI spot rate, HPI forward growth rate and mortality rates for this financial instrument is the same as Instrument 1 above. An adjustment is also made to reflect the specific property risk. Specific property risk is from the difference between the specific properties in the portfolio, and the average price as expressed in the regionally weighted house price index.

#### 5. FVTPL assets - Equity securities

These consist of unquoted equity investments in companies providing infrastructure services to the financial services industry. Observable market inputs to valuation models used include equity prices and foreign currency exchange rates. The significant unobservable input is contingent litigation costs and related expenses in respect of convertible preferred stock in Visa Inc, as described in Note 31. This is estimated by reference to best estimates received from third party legal counsel.

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#### Reconciliation of fair value measurement in Level 3 of the fair value hierarchy

The following table sets out the movements in Level 3 financial instruments in 2023:

|  |             |  |                                 | Assets |             |   | Group<br>Liabilities |
|--|-------------|--|---------------------------------|--------|-------------|---|----------------------|
|  | Derivatives | Other<br>financial<br>assets at<br>FVTPL | Financial<br>assets at<br>FVOCI | Total  | Derivatives | Other<br>financial<br>liabilities at<br>FVTPL | Total                |
|  | £m          | £m                                       | £m                              | £m     | £m          | £m  | £m                   |
| At 1 January 2023  | 54          | 127                                      | _                               | 181    | (12)        | (3)   | (15)                 |
| Total gains/(losses) recognised:   |             |  |                                 |        | ( )         | (- <i>1</i>                                   | (-)                  |
| Fair value movements <sup>(2)</sup>  | 18          | 27                                       | _                               | 45     | (1)         | _   | (1)                  |
| Foreign exchange and other movements   | _           | (7)                                      | _                               | (7)    | _           | _   | _                    |
| Purchases  | _           | 1  | _                               | 1      | _           | _   | _                    |
| Transfers out  | (22)        | _  | _                               | (22)   | _           | _   | _                    |
| Netting <sup>(1)</sup>   | _           | (3)                                      | _                               | (3)    | -           | _   | _                    |
| Settlements  | (14)        | (20)                                     | _                               | (34)   | 3           | 3   | 6                    |
| At 31 December 2023  | 36          | 125                                      | _                               | 161    | (10)        | _   | (10)                 |
| Gains/(losses) recognised in profit or loss/other comprehensive income relating to assets and liabilities held at the end of the year $^{(2)}$ | 18          | 20                                       | _                               | 38     | (1)         | _   | (1)                  |
| At 1 January 2022  | 56          | 235                                      | 18                              | 309    | (32)        | (6)   | (38)                 |
| Total gains/(losses) recognised:   |             |  |                                 |        |             |   |                      |
| Fair value movements <sup>(2)</sup>  | 5           | (28)                                     | -                               | (23)   | 2           | —   | 2                    |
| Foreign exchange and other movements   | —           | (2)                                      | —                               | (2)    | —           | 1   | 1                    |
| Transfers in   | —           | —  | —                               | —      | (2)         | —   | (2)                  |
| Transfers out  | _           | (28)                                     | -                               | (28)   | _           | —   | -                    |
| Netting <sup>(1)</sup>   | —           | (8)                                      | —                               | (8)    | —           | —   | _                    |
| Sales  | —           | (5)                                      | —                               | (5)    | —           | —   | _                    |
| Settlements  | (7)         | (37)                                     | (18)                            | (62)   | 20          | 2   | 22                   |
| At 31 December 2022  | 54          | 127                                      | —                               | 181    | (12)        | (3)   | (15)                 |
| Gains/(losses) recognised in profit or loss/other comprehensive income relating to assets and liabilities held at the end of the year $^{(2)}$ | 5           | (30)                                     | _                               | (25)   | 2           | 1   | 3                    |

This relates to the effect of netting on the fair value of the credit linked notes due to a legal right of set-off between the principal amounts of the senior notes and the associated cash deposits. For more, see 'ii) Credit protection entities' in Note 19 Fair value movements relating to derivatives and other financial assets at FVTPL are recognised in other operating income in the income statement. (1)

(2)

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#### Effect of changes in significant unobservable assumptions to reasonably possible alternatives (Level 3)

As discussed above, the fair value of financial instruments are, in certain circumstances, measured using valuation techniques that incorporate assumptions that are not evidenced by prices from observable current market transactions in the same instrument and are not based on observable market data and, as such require the application of a degree of judgement. Changing one or more of the inputs to the valuation models to reasonably possible alternative assumptions would change the fair values significantly. The following table shows the sensitivity of these fair values to reasonably possible alternative assumptions.

Favourable and unfavourable changes are determined on the basis of changes in the value of the instrument as a result of varying the levels of the unobservable input as described in the table below. The potential effects do not take into effect any hedged positions.

|   |            |                              |                      |          |       |         | Group        |
|---|------------|------------------------------|----------------------|----------|-------|---------|--------------|
|   |            | Significant                  | unobservable input   |          |       | Sens    | itivity      |
|   |            |                              | Assumption           | value    | e     |         | Unfavourable |
|   | Fair value |                              |                      | Weighted |       | changes | changes      |
| 2023  | £m         | Assumption description       | Range <sup>(1)</sup> | average  | Shift | £m      | £m           |
| 1. Derivative assets – Equity and credit contracts:   | 35         | HPI Forward growth rate      | -5% to 5%            | (0.20)%  | 1.0%  | 2       | (2           |
| <ul> <li>Reversionary property derivatives</li> </ul> |            | HPI Spot rate <sup>(2)</sup> | n/a                  | 513      | 10.0% | 2       | (4           |
| 2. FVTPL – Loans and advances to customers:           | 24         | HPI Forward growth rate      | -5% to 5%            | 1.31 %   | 1.0%  | -       | -            |
| – Roll-up mortgage portfolio                          |            |                              |                      |          |       |         |              |
| 3. FVTPL – Loans and advances to customers:           | 22         | Credit spreads               | 0.13% - 2.54%        | 0.97 %   | 20.0% | -       | -            |
| – Other loans   |            |                              |                      |          |       |         |              |
| 4. FVTPL – Debt securities:                           | 49         | HPI Forward growth rate      | -5% to 5%            | (0.20)%  | 1.0%  | _       | -            |
| <ul> <li>Reversionary property securities</li> </ul>  |            | HPI Spot rate <sup>(2)</sup> | n/a                  | 513      | 10.0% | 2       | (2)          |
| 5. FVTPL – equity securities:                         | 30         | Contingent litigation risk   | 0% - 100%            | 39.00 %  | 20.0% | 3       | (3           |
| – Unlisted equity shares                              |            |                              |                      |          |       |         |              |
| 2022  |            |                              |                      |          |       |         |              |
| 1. Derivative assets – Equity and credit contracts:   | 30         | HPI Forward growth rate      | -5% to 5%            | 0.53 %   | 1.0%  | 4       | (4           |
| - Reversionary property derivatives                   |            | HPI Spot rate <sup>(2)</sup> | n/a                  | 513      | 10.0% | 4       | (4           |
| 2. FVTPL – Loans and advances to customers:           | 28         | HPI Forward growth rate      | -5% to 5%            | 1.39 %   | 1.0%  | 1       | (1)          |
| – Roll-up mortgage portfolio                          |            | -                            |                      |          |       |         |              |
| 3. FVTPL – Loans and advances to customers:           | 17         | Credit spreads               | 0.19% to 2.04%       | 0.98 %   | 20.0% | _       | _            |
| – Other loans   |            |                              |                      |          |       |         |              |
| 4. FVTPL – Debt securities:                           | 70         | HPI Forward growth rate      | -5% to 5%            | 0.53 %   | 1.0%  | 1       | (1)          |
| <ul> <li>Reversionary property securities</li> </ul>  |            | HPI Spot rate <sup>(2)</sup> | n/a                  | 513      | 10.0% | 3       | (3)          |
| 5. FVTPL – equity securities:                         | 10         | Contingent litigation risk   | 0% to 100%           | 0.95 %   | 20.0% | 7       | (7)          |
| – Unlisted equity shares                              |            |                              |                      |          |       |         |              |
| 6. Derivative liabilities – Equity contracts:         | (8)        | HPI Forward growth rate      | -5% to 5%            | -0.92 %  | 1.0%  | 1       | (1)          |
| - Property-related options and forwards               |            | HPI Spot rate <sup>(2)</sup> | n/a                  | 491      | 10.0% | 2       | (3)          |

(1) The range of actual assumption values used to calculate the weighted average disclosure.

(2) The HPI spot rate in the weighted average column represents the HPI spot rate index level at 31 December 2023 and 2022.

No sensitivities are presented for FVTPL assets – Debt securities (credit linked securities) or FVTPL liabilities - Financial guarantees, as the terms of these instruments are fully matched. As a result, any changes in the valuation of the credit linked notes would be offset by an equal and opposite change in the valuation of the financial guarantees.

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#### h) Maturities of financial liabilities and off-balance sheet commitments

The table below analyses the maturities of the undiscounted cash flows relating to financial liabilities and off-balance sheet commitments of Santander UK based on the remaining period to the contractual maturity date at the balance sheet date. Deposits by customers largely consist of retail deposits. This table is not intended to show the liquidity of Santander UK.

|  |           |                |                                |                              |              | Group   |
|--|-----------|----------------|--------------------------------|------------------------------|--------------|---------|
|  |           |                | Later than 3                   | Later than 1                 |              |         |
|  |           | Not later than | months and<br>not later than 1 | year and not<br>later than 5 | Later than 5 |         |
|  | On demand | 3 months       | year                           | years                        | years        | Total   |
| 2023   | £m        | £m             | fm                             | £m                           | £m           | £m      |
| Financial liabilities  |           |                |                                |                              |              |         |
| Derivative financial instruments                                 | 1         | 221            | 53                             | 480                          | 236          | 991     |
| Other financial liabilities at fair value through profit or loss | -         | 8              | 7                              | 538                          | 520          | 1,073   |
| Deposits by customers  | 181,492   | 4,826          | 5,987                          | 2,946                        | 286          | 195,537 |
| Deposits by banks  | 1,479     | 806            | 1,518                          | 18,087                       | _            | 21,890  |
| Repurchase agreements – non trading                              | -         | 8,418          | 8                              | _                            | _            | 8,426   |
| Debt securities in issue   | -         | 7,500          | 3,835                          | 21,708                       | 8,597        | 41,640  |
| Subordinated liabilities   | -         | 27             | 83                             | 876                          | 2,470        | 3,456   |
| Lease liabilities  | -         | _              | 30                             | 73                           | 25           | 128     |
| Total financial liabilities                                      | 182,972   | 21,806         | 11,521                         | 44,708                       | 12,134       | 273,141 |
| Off-balance sheet commitments given                              | 3,805     | 15,205         | 1,408                          | 7,399                        | 3,622        | 31,439  |
| 2022   |           |                |                                |                              |              |         |
| Financial liabilities  |           |                |                                |                              |              |         |
| Derivative financial instruments                                 | _         | 224            | 120                            | 501                          | 302          | 1,147   |
| Other financial liabilities at fair value through profit or loss | —         | _              | 98                             | 443                          | 437          | 978     |
| Deposits by customers  | 181,744   | 4,969          | 7,927                          | 2,471                        | 332          | 197,443 |
| Deposits by banks  | 2,067     | 948            | 659                            | 26,140                       | —            | 29,814  |
| Repurchase agreements – non trading                              | —         | 7,984          | 3                              | —                            | —            | 7,987   |
| Debt securities in issue   | —         | 6,678          | 2,101                          | 23,076                       | 6,830        | 38,685  |
| Subordinated liabilities   | —         | 35             | 691                            | 1,149                        | 1,400        | 3,275   |
| Lease liabilities  | —         | _              | 32                             | 82                           | 28           | 142     |
| Total financial liabilities                                      | 183,811   | 20,838         | 11,631                         | 53,862                       | 9,329        | 279,471 |
| Off-balance sheet commitments given                              | 19,111    | 787            | 898                            | 7,508                        | 3,554        | 31,858  |

As the above table is based on contractual maturities, no account is taken of call features related to subordinated liabilities. In addition, the repayment terms of debt securities may be accelerated in line with relevant covenants. Further, no account is taken of the possible early repayment of Santander UK's mortgage-backed non-recourse finance which is redeemed by Santander UK as funds become available from redemptions of the residential mortgages. Santander UK has no control over the timing and amount of redemptions of residential mortgages.

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## 40. OFFSETTING FINANCIAL ASSETS AND LIABILITIES

Governance

The following table shows the impact of netting arrangements on:

- All financial assets and liabilities that are reported net on the balance sheet
- All derivative financial instruments and repurchase agreements and other similar secured lending and borrowing agreements that are subject to enforceable master netting arrangements or similar agreements, but do not qualify for balance sheet netting.

The table identifies the amounts that have been offset in the balance sheet and also those amounts that are covered by enforceable netting arrangements (offsetting arrangements and financial collateral) but do not qualify for netting under the requirements described above.

For derivative contracts, the 'Financial instruments' column identifies financial assets and liabilities that are subject to set off under netting agreements, such as the ISDA Master Agreement or derivative exchange or clearing counterparty agreements, whereby all outstanding transactions with the same counterparty can be offset and close-out netting applied across all outstanding transactions covered by the agreements if an event of default or other predetermined events occur. Financial collateral refers to cash and non-cash collateral obtained, typically daily or weekly, to cover the net exposure between counterparties by enabling the collateral to be realised in an event of default or if other predetermined events occur. For repurchase and reverse repurchase agreements and other similar secured lending and borrowing, the 'Financial instruments' column identifies financial assets and liabilities that are subject to set off under netting agreements, such as global master repurchase agreements and global master securities lending agreements, whereby all outstanding transactions with the same counterparty can be offset and close-out netting applied across all outstanding transactions covered by the agreements if an event of default or other predetermined events occur. Financial collateral typically comprises highly liquid securities which are legally transferred and can be liquidated if a counterparty defaults.

Santander UK engages in a variety of counterparty credit mitigation strategies in addition to netting and collateral arrangements. Therefore, the net amounts presented in the tables below do not purport to represent Santander UK's actual credit exposure.

|  |                  |                   |                                    |                          |  |       |                             | Group                                 |
|--|------------------|-------------------|------------------------------------|--------------------------|--|-------|-----------------------------|---------------------------------------|
|  |                  | Amounts su        | bject to enforcea                  | ble netting arran        | gements                                |       |                             |                                       |
|  | Effects of off   | setting on bala   | ince sheet                         | Related                  | amounts not off                        | set   | Assets not                  |                                       |
|  | Gross<br>amounts | Amounts<br>offset | Net amounts<br>on balance<br>sheet | Financial<br>instruments | Financial<br>collateral <sup>(1)</sup> |       | arrangements <sup>(2)</sup> | Balance sheet<br>total <sup>(3)</sup> |
| 2023   | £m               | £m                | £m                                 | £m                       | £m                                     | £m    | £m                          | £m                                    |
| Assets   |                  | (* * * * *        |                                    | ()                       | ()                                     |       |                             |                                       |
| Derivative financial assets  | 3,469            | (2,047)           | 1,422                              | (479)                    | (823)                                  | 120   | 50                          | 1,472                                 |
| Reverse repurchase, securities borrowing & similar agreements:                                   |                  |                   |                                    |                          |  |       |                             |                                       |
| - Amortised cost   | 15,625           | (3,157)           | 12,468                             | (118)                    | (12,350)                               | -     | -                           | 12,468                                |
| Loans and advances to customers and $banks^{(4)}$  | 5,565            | (805)             | 4,760                              | _                        | (180)                                  | 4,580 | 207,678                     | 212,438                               |
|  | 24,659           | (6,009)           | 18,650                             | (597)                    | (13,353)                               | 4,700 | 207,728                     | 226,378                               |
| Liabilities  |                  |                   |                                    |                          |  |       |                             |                                       |
| Derivative financial liabilities<br>Repurchase, securities lending & similar<br>agreements:      | 2,911            | (2,047)           | 864                                | (479)                    | (226)                                  | 159   | 27                          | 891                                   |
| - Amortised cost   | 11,568           | (3,157)           | 8,411                              | (118)                    | (8,293)                                | _     | _                           | 8,411                                 |
| Deposits by customers and banks <sup>(4)</sup>   | 2,370            | (805)             | 1,565                              | _                        | _                                      | 1,565 | 213,941                     | 215,506                               |
|  | 16,849           | (6,009)           | 10,840                             | (597)                    | (8,519)                                | 1,724 | 213,968                     | 224,808                               |
| 2022   |                  |                   |                                    |                          |  |       |                             |                                       |
| Assets   |                  |                   |                                    |                          |  |       |                             |                                       |
| Derivative financial assets<br>Reverse repurchase, securities borrowing &<br>similar agreements: | 4,557            | (2,173)           | 2,384                              | (526)                    | (1,720)                                | 138   | 55                          | 2,439                                 |
| - Amortised cost   | 8,826            | (1,478)           | 7,348                              | (9)                      | (7,339)                                | -     | _                           | 7,348                                 |
| Loans and advances to customers and $banks^{^{(4)}}$   | 5,144            | (908)             | 4,236                              | —                        | —                                      | 4,236 | 220,709                     | 224,945                               |
|  | 18,527           | (4,559)           | 13,968                             | (535)                    | (9,059)                                | 4,374 | 220,764                     | 234,732                               |
| Liabilities  |                  |                   |                                    |                          |  |       |                             |                                       |
| Derivative financial liabilities<br>Repurchase, securities lending & similar<br>agreements:      | 3,142            | (2,173)           | 969                                | (526)                    | (158)                                  | 285   | 39                          | 1,008                                 |
| - Amortised cost   | 9,460            | (1,478)           | 7,982                              | (9)                      | (7,973)                                | _     | _                           | 7,982                                 |
| Deposits by customers and banks <sup>(4)</sup>   | 3,265            | (908)             | 2,357                              | _                        | —                                      | 2,357 | 223,499                     | 225,856                               |
|  | 15,867           | (4,559)           | 11,308                             | (535)                    | (8,131)                                | 2,642 | 223,538                     | 234,846                               |

Financial collateral is reflected at its fair value but has been limited to the net balance sheet exposure so as not to include any over-collateralisation.

This column includes contractual rights of set-off that are subject to uncertainty under the laws of the relevant jurisdiction.

The balance sheet total is the sum of 'Net amounts reported on the balance sheet' that are subject to enforceable netting arrangements and 'Amounts not subject to enforceable netting arrangements'. The amounts offset within loans and advances to customers/banks or deposits by customers/banks relate to offset mortgages which are classified as either and that are subject to netting.

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## 41. INTEREST RATE BENCHMARK REFORM

Governance

Santander UK continues to work with customers and counterparties to transition any remaining agreements referencing 3-month synthetic LIBOR before that setting ends on 31 March 2024. At 31 December 2023, these represent an insignificant element of Santander UK's exposures and there are no remaining exposures which reference other LIBOR settings.

The following tables show the notional amounts of assets, liabilities and off-balance sheet commitments at 31 December 2023 and 31 December 2022 affected by IBOR reform that have yet to transition to an alternative benchmark interest rate.

|   |              |              | Group |
|---|--------------|--------------|-------|
|   | GBP<br>LIBOR | USD<br>LIBOR | Total |
| 2023                                    | £m           | £m           | £m    |
| Assets                                  |              |              |       |
| Financial assets at amortised cost      | 6            | _            | 6     |
|   | 6            | _            | 6     |
|   |              |              |       |
| 2022                                    |              |              |       |
| Assets                                  |              |              |       |
| Derivatives                             | —            | 1,665        | 1,665 |
| Financial assets at amortised cost      | 76           | 245          | 321   |
|   | 76           | 1,910        | 1,986 |
| Liabilities                             |              |              |       |
| Derivatives                             | 66           | 1,846        | 1,912 |
| Financial liabilities at amortised cost | _            | 2,491        | 2,491 |
|   | 66           | 4,337        | 4,403 |
| Off-balance sheet commitments given     | 2            | _            | 2     |

## 42. DISCONTINUED OPERATIONS AND ASSETS HELD FOR SALE

#### **Discontinued operations**

#### Transfer of the CIB Business

Santander UK plc transferred a significant part of its CIB business to the London branch of Banco Santander SA under a Part VII banking business transfer scheme, which completed on 11 October 2021. The residual parts of the CIB business were wound down or transferred to other segments. For the periods prior to its sale, the CIB business met the requirements for presentation as discontinued operations.

The financial performance and cash flow information relating to the discontinued operations were as follows:

#### For the year ended 31 December

|   | 2023 | 2022 | 2021 |
|---|------|------|------|
|   | £m   | £m   | £m   |
| Net interest income   | -    | _    | 33   |
| Net fee and commission income   | -    | _    | 34   |
| Other operating income  | -    | —    | 2    |
| Total operating income  | -    | —    | 69   |
| Operating expenses before credit impairment (charges)/write-backs, provisions and charges | -    | —    | (32) |
| Credit impairment (charges)/write-backs   | -    | —    | 11   |
| Provisions for other liabilities and charges  | -    | —    | (4)  |
| Total operating credit impairment (charges)/write-backs, provisions and charges           | -    | —    | 7    |
| Profit from discontinued operations before tax  | -    | —    | 44   |
| Tax on profit from discontinued operations  | -    | _    | (12) |
| Profit from discontinued operations after tax   | -    | _    | 32   |

There were no gains or losses recognised on the measurement to fair value less costs to sell or on the disposal of the asset groups constituting the discontinued operations.

In 2023, the net cash flows attributable to the operating activities in respect of discontinued operations were £nil outflow (2022: £nil outflow, 2021: £3,612m outflow). There were no investing or financing activities in respect of discontinued operations.

#### Assets held for sale

#### Sale of property

Management considered the sale of part of Santander House (Milton Keynes) under a proposed transaction with the developer for the construction of Unity Place and Buckingham House (Bletchley), to be highly probable at the balance sheet date. As such, the Santander UK group classified these properties, which are included in the Corporate Centre segment and carried at their sales prices, as held for sale. The sale is expected to complete in 2024 with no gain or loss.

At 31 December 2023, assets held for sale comprised:

|                               | 2023 | 2022 |
|-------------------------------|------|------|
|                               | £m   | £m   |
| Assets                        |      |      |
| Property, plant and equipment | 13   | 49   |
| Total assets held for sale    | 13   | 49   |

## 43. EVENTS AFTER THE BALANCE SHEET DATE

There have been no significant events between 31 December 2023 and the date of approval of these financial statements which would require a change to or additional disclosure in the financial statements.

| Strategic Report | Sustainability and<br>Responsible Banking | Governance | Risk review | Financial review | Financial<br>statements | Shareholder<br>information |
|------------------|---|------------|-------------|------------------|-------------------------|----------------------------|
|                  |   |            |             |                  |                         |                            |

## **Company Balance Sheet**

#### At 31 December 2023

|  |       | 2023   | 2022   |
|--|-------|--------|--------|
|  | Notes | £m     | £m     |
| Assets   |       |        |        |
| Other financial assets at fair value through profit or loss      | 4     | 9,591  | 7,888  |
| Loans and advances to banks                                      | 5     | 1,816  | 4,800  |
| Other financial assets at amortised cost                         | 6     | 1,633  | 942    |
| Interests in other entities                                      | 7     | 13,640 | 13,640 |
| Current tax assets   |       | 22     | 19     |
| Other assets   |       | 4      | 2      |
| Total assets   |       | 26,706 | 27,291 |
| Liabilities  |       |        |        |
| Other financial liabilities at fair value through profit or loss | 8     | 9,591  | 7,888  |
| Debt securities in issue   | 10    | 1,911  | 4,898  |
| Subordinated liabilities   | 11    | 1,633  | 942    |
| Total liabilities  |       | 13,135 | 13,728 |
| Equity   |       |        |        |
| Share capital  | 14    | 7,060  | 7,060  |
| Other equity instruments   | 15    | 2,196  | 2,196  |
| Retained earnings  |       | 4,315  | 4,307  |
| Total shareholders' equity                                       |       | 13,571 | 13,563 |
| Total liabilities and equity                                     |       | 26,706 | 27,291 |

The accompanying Notes form an integral part of these Financial Statements.

The profit after tax of the Company attributable to shareholders was £1,679m (2022: £1,206m). As permitted by Section 408 of the UK Companies Act 2006, the Company's income statement has not been presented.

The Financial Statements were approved and authorised for issue by the Board on 29 February 2024 and signed on its behalf by:

#### **Mike Regnier**

Chief Executive Officer Company Registered Number: 08700698 William Vereker

Chair

| Strategic Report | Sustainability and<br>Responsible Banking | Governance | Risk review | Financial review | Financial<br>statements | Shareholder<br>information |
|------------------|---|------------|-------------|------------------|-------------------------|----------------------------|
|                  |   |            |             |                  |                         |                            |

## **Company Cash Flow Statement**

#### For the year ended 31 December

|   | 2023    | 2022    |
|---|---------|---------|
|   | £m      | £m      |
| Cash flows from operating activities  |         |         |
| Profit before tax   | 1,675   | 1,202   |
| Adjustments for:  |         |         |
| Non-cash items included in profit   | -       | 9       |
| Net change in operating assets and liabilities                                    | 3,558   | 363     |
| Effects of exchange rate differences  | (513)   | 980     |
| Net cash flows from operating activities  | 4,720   | 2,554   |
| Cash flows from investing activities  |         |         |
| Purchase of financial assets at amortised cost and financial assets at fair value | (2,394) | (3,802) |
| Investments in other entities   | —       | (50)    |
| Net cash flows from investing activities  | (2,394) | (3,852) |
| Cash flows from financing activities  |         |         |
| Issue of other equity instruments   | -       | 750     |
| Issue of debt securities and subordinated notes                                   | 2,582   | 3,898   |
| Repayment of debt securities  | (3,230) | (1,446) |
| Repurchase of other equity instruments  | -       | (750)   |
| Issuance costs of debt securities and subordinated notes                          | (4)     | (9)     |
| Dividends paid on ordinary shares   | (1,538) | (1,013) |
| Dividends paid on other equity instruments  | (133)   | (143)   |
| Net cash flows from financing activities  | (2,323) | 1,287   |
| Change in cash and cash equivalents   | 3       | (11)    |
| Cash and cash equivalents at beginning of the year                                | 41      | 52      |
| Cash and cash equivalents at the end of the year                                  | 44      | 41      |

The accompanying Notes form an integral part of these Financial Statements.

| Strategic Report | Sustainability and<br>Responsible Banking | Governance | Risk review | Financial review | Financial<br>statements | Shareholder information |
|------------------|---|------------|-------------|------------------|-------------------------|-------------------------|
|                  |   |            |             |                  |                         |                         |

## **Company Statement of Changes in Equity**

#### For the year ended 31 December

|  |               | Other equity |                   |         |
|--|---------------|--------------|-------------------|---------|
|  | Share capital | instruments  | Retained earnings | Total   |
|  | £m            | £m           | £m                | £m      |
| At 1 January 2023                          | 7,060         | 2,196        | 4,307             | 13,563  |
| Total comprehensive income: <sup>(1)</sup> |               |              |                   |         |
| Profit after tax                           | -             | -            | 1,679             | 1,679   |
| Dividends on ordinary shares               | -             | -            | (1,538)           | (1,538) |
| Dividends on other equity instruments      | -             | -            | (133)             | (133)   |
| At 31 December 2023                        | 7,060         | 2,196        | 4,315             | 13,571  |
| At 1 January 2022                          | 7,060         | 2,191        | 4,262             | 13,513  |
| Total comprehensive income: <sup>(1)</sup> |               |              |                   |         |
| Profit after tax                           | _             | —            | 1,206             | 1,206   |
| Issue of other equity instruments          | _             | 750          | -                 | 750     |
| Repurchase of other equity instruments     | _             | (745)        | (5)               | (750)   |
| Dividends on ordinary shares               | _             | —            | (1,013)           | (1,013) |
| Dividends on other equity instruments      | _             | —            | (143)             | (143)   |
| At 31 December 2022                        | 7,060         | 2,196        | 4,307             | 13,563  |

(1) Total comprehensive income comprises only the profit for the year; no statement of comprehensive income has been shown for the Company, as permitted by Section 408 of the UK Companies Act 2006.

The accompanying Notes form an integral part of these Financial Statements.

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## **1. ACCOUNTING POLICIES**

These financial statements are prepared for Santander UK Group Holdings plc (the Company) under the Companies Act 2006. The principal activity of the Company is a financial services holding company. Santander UK Group Holdings plc is a public limited company incorporated in England and Wales having a registered office in England.

#### **Basis of preparation**

The accounting policies of the Company are the same as those of the Santander UK Group Holdings plc group which are set out in Note 1 to the Consolidated Financial Statements, to the extent that the Company has similar transactions to the Santander UK Group Holdings plc group, except as set out below. The financial statements have been prepared on the going concern basis using the historical cost convention. An assessment of the appropriateness of the adoption of the going concern basis of accounting is disclosed in the Directors' statement of going concern set out in the Directors' Report.

#### Compliance with International Financial Reporting Standards

The Company's financial statements comply with UK-adopted international accounting standards. The financial statements are also prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the International Accounting Standards Board (IASB), including interpretations issued by the IFRS Interpretations Committee, as there are no applicable differences from IFRSs as issued by the IASB for the periods presented.

#### Climate change

Management specifically also considered the potential impact of climate change and the transition to a low carbon economy on its Investment in Santander UK plc. Estimates underpinning the determination of whether or not the cost of the investment is impaired are partly based on forecast business performance beyond the time horizon for management's detailed plans.

#### Accounting developments

See Note 1 to the Consolidated Financial Statements.

#### Critical judgements and accounting estimates

The preparation of the financial statements requires management to make judgements and accounting estimates that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amount of income and expenses during the reporting period. Management evaluates its judgements and accounting estimates, which are based on historical experience and on various other factors that are believed to be reasonable under the circumstances, on an ongoing basis. Actual results may differ from these accounting estimates under different assumptions or conditions. In preparing the financial statements, no significant judgements have been made in the process of applying the accounting policies, other than those involving estimations about interests in other entities.

#### Interests in other entities - Investment in subsidiaries

The carrying amount of investments in subsidiaries is based on the application of judgements including the basis of the cost of investment impairment calculation assumptions. Santander UK undertakes an annual assessment to evaluate whether the carrying amount of investments in subsidiaries is impaired, carrying out this assessment more frequently if reviews identify indicators of impairment or when events or changes in circumstances dictate.

| Key judgements: | <ul> <li>Determining the basis of investment impairment testing methodology, including the need for planning assumptions and internal capital<br/>allocations</li> </ul> |
|-----------------|--|
| Key estimates:  | - Forecast cash flows for investments, including estimated allocations of regulatory capital   |
|                 | <ul> <li>Growth rate beyond initial cash flow projections</li> </ul>   |
|                 | <ul> <li>Discount rates which factor in risk-free rates and applicable risk premiums</li> </ul>  |
|                 | All of these variables are subject to fluctuations in external market rates and economic conditions beyond management's control  |

The estimation of future cash flows and the level to which they are discounted is inherently uncertain and requires significant judgement and is subject to potential change over time. For more on these assumptions, including changes in the assumptions that would trigger an impairment, see Note 7.

## 2. OPERATING EXPENSES BEFORE CREDIT IMPAIRMENT CHARGES, PROVISIONS AND CHARGES

These comprise wages and salaries of £7m (2022: £6m) recharged by the operating company, Santander UK plc. In 2023 and 2022, the Company had no full-time staff as they are all employed by Santander UK plc.

## **3. DIVIDENDS ON ORDINARY SHARES**

Dividends on ordinary shares declared and paid during the year are set out in Note 10 to the Consolidated Financial Statements.

## 4. OTHER FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

|                 | 2023  | 2022  |
|-----------------|-------|-------|
|                 | £m    | £m    |
| Debt securities | 9,591 | 7,888 |
|                 | 9,591 | 7,888 |

Other financial assets at FVTPL comprised £9,591m (2022: £7,888m) of financial assets mandatorily held at FVTPL. In 2023, as part of MREL requirements, the Company issued £1,481m (2022: £3,991m) debt securities, which were subsequently downstreamed to Santander UK plc.

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## 5. LOANS AND ADVANCES TO BANKS

Loans and advances to banks comprise mainly amounts due from Santander UK group undertakings. The fair values of loans and advances to banks are equal to their carrying amounts. In 2023 and 2022, there were no material expected credit losses. All of our senior debt issued out of Santander UK Group Holdings plc is downstreamed to our principal operating company Santander UK plc.

## 6. OTHER FINANCIAL ASSETS AT AMORTISED COST

Governance

These consist of investments in subordinated notes and have a maturity of 10 years.

## 7. INTERESTS IN OTHER ENTITIES

|   | 2023   | 2022   |
|---|--------|--------|
|   | £m     | £m     |
| Interests in ordinary shares of subsidiaries            | 11,635 | 11,635 |
| £500m Fixed Rate Reset Perpetual AT1 Capital Securities | 495    | 495    |
| £750m Fixed Rate Reset Perpetual AT1 Capital Securities | 750    | 750    |
| £500m Fixed Rate Reset Perpetual AT1 Capital Securities | 210    | 210    |
| £500m Fixed Rate Reset Perpetual AT1 Capital Securities | 500    | 500    |
| £450m Fixed Rate Reset Perpetual AT1 Capital Securities | 50     | 50     |
|   | 13,640 | 13,640 |

Details of subsidiaries and joint ventures are set out in the Shareholder information section. For information on AT1 Capital Securities, see Note 33 to the Consolidated Financial Statements. The Company has no interests in joint ventures or associates.

Interests in other entities mainly relate to investments in 100% of the ordinary share capital of Santander UK plc, Santander Financial Services plc and Santander Equity Investments Limited, as well as holdings of AT1 Capital Securities issued by Santander UK plc.

Interests in subsidiaries are held at cost subject to impairment.

The Company's interests in subsidiaries were as follows:

|                     | Cost   | Impairment | Carrying amount |
|---------------------|--------|------------|-----------------|
|                     | £m     | £m         | £m              |
| At 31 December 2023 | 11,645 | (10)       | 11,635          |
|                     |        |            |                 |
| At 31 December 2022 | 11,645 | (10)       | 11,635          |

#### Impairment testing

Interests in other entities are tested for impairment annually at 31 December. Interests in other entities are otherwise tested for impairment if reviews identify an indicator of impairment or when events or changes in circumstances dictate. Impairment is required where the carrying value of an investment exceeds its recoverable amount.

#### Basis of the recoverable amount

The recoverable amount of all interests in other entities was determined based on a value in use (VIU) methodology at each testing date. For each investment, the VIU is calculated by discounting management's cash flow projections for the investment. The cash flow projections also take account of increased internal capital allocations needed to achieve internal and regulatory capital targets including the leverage ratio. The key assumptions used in the VIU calculation for each investment are set out below.

Carrying amount of investments and key assumptions in the VIU calculation

|                                  | Carrying am | Carrying amount of investment Disco |      | Discount rate | Growth rate beyond initial cash<br>rate projec |      |  |
|----------------------------------|-------------|-------------------------------------|------|---------------|--|------|--|
|                                  | 2023        | 2022                                | 2023 | 2022          | 2023   | 2022 |  |
| Investment                       | £m          | £m                                  | %    | %             | %  | %    |  |
| Santander UK plc                 | 11,268      | 11,268                              | 16.7 | 16.9          | 1.6  | 1.6  |  |
| Santander Financial Services plc | 337         | 337                                 | 17.9 | 16.7          | 1.6  | 1.6  |  |
| Other                            | 30          | 30                                  |      |               |  |      |  |
|                                  | 11,635      | 11,635                              |      |               |  |      |  |

|                 | Sustainability and  |            |             |
|-----------------|---------------------|------------|-------------|
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#### Management's judgement in estimating the cash flows of an investment

The VIU calculation uses cash flow projections derived from the latest 3-year plan presented to the Board. For more details, see Note 20 to the Consolidated Financial Statements.

Cash flow projections for the purpose of impairment testing do not take account of any adverse outcomes arising from contingent liabilities (see Note 31 to the Consolidated Financial Statements), whose existence will be confirmed by uncertain future events or where any obligation is not probable or otherwise cannot be measured reliably, nor do they take account of the benefits arising from Santander UK's transformation plans that had not yet been implemented or committed at 31 December 2023.

#### Discount rate

St

The rate used to discount the cash flows is based on the cost of equity assigned to each investment, which is derived using a CAPM. The CAPM depends on a number of inputs reflecting financial and economic variables, including the risk-free rate and a premium to reflect the inherent risk of the investment being evaluated. These variables are based on the market's assessment of the economic variables and management's judgement. In determining the discount rate, management have identified the cost of equity associated with market participants that closely resemble our investments and adjusted them for tax to arrive at the pre-tax equivalent rate.

#### Growth rate beyond initial cash flow projections

The growth rate for periods beyond the initial cash flow projections is used to extrapolate the cash flows in perpetuity because of the long-term perspective of the business. In line with the accounting requirements, management uses the UK Government's official estimate of the UK long-term average GDP growth rate, as this is lower than management's estimate of the long-term average growth rate of the business.

#### Investments in Santander UK plc and Santander Financial Services plc

The VIU of each investment remains higher than the carrying value of the investment. The VIU review at 31 December 2023 did not indicate the need for an impairment in the Company's investments in Santander UK plc and Santander Financial Services plc. Management considered the reduction in headroom and the uncertainty relating to the respective estimates of the VIU for those investments, but determined that there was a sufficient basis to conclude that no impairment was required.

#### Sensitivities of key assumptions in calculating the VIU of the investment in Santander UK plc

At 31 December 2023 and 2022, the VIU was sensitive to reasonably possible changes in the key assumptions similar to those applied in determining the recoverable amount of goodwill recognised in the Santander UK plc group (see Note 20 to the Consolidated Financial Statements).

At 31 December 2023 and 2022, a reasonably possible change in the following key assumptions in relation to the VIU calculation for the Company's investment in Santander UK plc would have resulted in a reduction in headroom, as shown in the table below. The sensitivity analysis presented below has been prepared on the basis that a change in each key assumption would not have a consequential impact on other assumptions used in the impairment review. However, due to the interrelationships between some of the assumptions, a change in one of the assumptions might impact one or more of the other assumptions and could result in a larger or smaller overall impact.

|                  |  | Reducti | on in headroom |
|------------------|--|---------|----------------|
|                  |  | 2023    | 2022           |
| Subsidiary       | Reasonably possible change   | £m      | £m             |
| Santander UK plc | Cash flow projections decrease by 10% (2022: 5%)                     | (1,261) | (773)          |
|                  | Discount rate increases by 100 basis points (2022: 100 basis points) | (1,026) | (1,212)        |
|                  | GDP growth rate decreases by 10 basis points (2022: 10 basis points) | (24)    | (42)           |

The decrease in cash flow projections in the table above includes the impact of holding back the required capital to support the growth of the business. Under current regulatory capital regulations as they apply to Santander UK plc, the calculation is not sensitive overall to the UK long-term average GDP growth rate assumption as the increased profit after tax generated by growth of the business is mostly offset by the need to retain more profit to meet increased regulatory capital requirements driven by the growth in assets.

#### Sensitivity of VIU changes to current assumptions to achieve nil headroom

Although there was no impairment of the Company's investment in Santander UK plc at 31 December 2023 and 2022, the test remains sensitive to some of the assumptions used, as described above. In addition, the changes in assumptions detailed below for the discount rate and cash flow projections would eliminate the current headroom. As a result, there is a risk of impairment in the future should business performance or economic factors diverge from forecasts.

The sensitivity analysis presented below has been prepared on the basis that a change in each key assumption would not have a consequential impact on other assumptions used in the impairment review. However, due to the interrelationships between some of the assumptions, a change in one of the assumptions might impact one or more of the other assumptions and could result in a larger or smaller overall impact.

| 2023<br>Subsidiary | Carrying value<br>£m | Value in use<br>£m | Headroom<br>£m | Increase in<br>post tax<br>discount rate<br>bps | Decrease in<br>cash flows<br>% |
|--------------------|----------------------|--------------------|----------------|---|--------------------------------|
| Santander UK plc   | 11,268               | 12,610             | 1,342          | 135   | 11                             |
| Santander UK plc   | 11,268               | 15,461             | 4,193          | 450   | 27                             |

|                  | Sustainability and  |            |             |                  | Financial  | Shareholder |  |
|------------------|---------------------|------------|-------------|------------------|------------|-------------|--|
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| 5                |                     |            |             |                  |            |             |  |
|                  |                     |            |             |                  |            |             |  |
|                  |                     |            |             |                  |            |             |  |

#### Sensitivities of key assumptions in calculating the VIU of the investment in Santander Financial Services plc

At 31 December 2023 and 2022, the VIU was sensitive to reasonably possible changes in the key assumptions for the discount rate and cash flows similar to those applied in determining the recoverable amount of goodwill recognised in the Santander UK plc group (see Note 20 to the Consolidated Financial Statements). In line with the position for Santander UK plc, the VIU is not sensitive to the UK long-term average GDP growth rate assumption overall as the increased profit after tax generated by growth of the business is mostly offset by the need to retain more profit to meet increased regulatory capital requirements driven by the growth in assets.

At 31 December 2023 and 2022, a reasonably possible change in the following key assumptions in relation to the VIU calculation for the Company's investment in Santander Financial Services plc would have resulted in a reduction in headroom, as shown in the table below. The sensitivity analysis presented below has been prepared on the basis that a change in each key assumption would not have a consequential impact on other assumptions used in the impairment review. However, due to the interrelationships between some of the assumptions, a change in one of the assumptions might impact one or more of the other assumptions and could result in a larger or smaller overall impact.

|                                  |  | Reduction in headroo |      |
|----------------------------------|--|----------------------|------|
|                                  |  | 2023                 | 2022 |
| Subsidiary                       | Reasonably possible change   | £m                   | £m   |
| Santander Financial Services plc | Cash flow projections decrease by 10% (2022: 5%)                     | (50)                 | (18) |
|                                  | Discount rate increases by 100 basis points (2022: 100 basis points) | (34)                 | (29) |

The decrease in cash flow projections in the table above includes the impact of holding back the required capital to support the growth of the business.

#### Sensitivity of VIU changes to current assumptions to achieve nil headroom

Although there was no impairment of the Company's investment in Santander Financial Services plc at 31 December 2023 and 2022, the test remains sensitive to some of the assumptions used, as described above. In addition, the changes in assumptions detailed below for the discount rate and cash flow projections would eliminate the current headroom. As a result, there is a risk of impairment in the future should business performance or economic factors diverge from forecasts.

The sensitivity analysis presented below has been prepared on the basis that a change in each key assumption would not have a consequential impact on other assumptions used in the impairment review. However, due to the interrelationships between some of the assumptions, a change in one of the assumptions might impact one or more of the other assumptions and could result in a larger or smaller overall impact.

| 2023<br>Subsidiary<br>Santander Financial Services plc | Carrying value<br>£m<br>337 | Value in use<br>£m<br>497 | Headroom<br>£m<br>160 | Increase in<br>post tax<br>discount rate<br>bps<br>720 | Decrease in<br>cash flows<br>%<br>32 |
|--|-----------------------------|---------------------------|-----------------------|--|--------------------------------------|
| 2022<br>Santander Financial Services plc               | 337                         | 359                       | 22                    | 75   | 6                                    |

## 8. OTHER FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT OR LOSS

|                   | 2023  | 2022  |
|-------------------|-------|-------|
|                   | fm    | £m    |
| Medium-term notes | 9,591 | 7,888 |
|                   | 9,591 | 7,888 |

Other financial liabilities at FVTPL comprised £9,591m (2022: £7,888m) of other financial liabilities designated at FVTPL. In 2023, as part of MREL requirements, the Company issued £1,481m (2022: £3,991m) of debt securities, which were then downstreamed to Santander UK plc. See Note 4.

Gains and losses arising from changes in the credit spread of securities issued by the Santander UK group reverse over the contractual life of the debt, provided that the debt is not repaid at a premium or a discount. The cumulative net gain or loss at 31 December 2023, and net gain or loss for the year attributable to changes in the Santander UK group's own credit risk on the above securities was £nil (2022: £nil) and has been included in profit and loss to offset credit risk on internal MREL assets held which are required to be recorded at FVTPL in accordance with IFRS 9.

At 31 December 2023, the amount that would be required to be contractually paid at maturity of the securities above was £197m higher (2022: £755m higher) than the carrying value.,

## 9. DEPOSITS BY BANKS

These consist of amounts due to subsidiaries under loan agreements and are repayable on demand.

# **10. DEBT SECURITIES IN ISSUE**

The Company issues notes in the US from time to time pursuant to a shelf registration statement on Form F-3 filed with the SEC in 2021.

|  | 2023  | 2022  |
|--|-------|-------|
|  | £m    | £m    |
| Medium-term notes:   |       |       |
| – Euro 30bn Euro Medium Term Note Programme                          | 1,123 | 2,387 |
| – US SEC-registered Debt Programme – Santander UK Group Holdings plc | 788   | 2,511 |
|  | 1,911 | 4,898 |

The funding from the Euro 30bn Euro Medium Term Note Programme and the US SEC-registered Debt Programme in the name of Santander UK Group Holdings plc has predominantly been downstreamed to our operating company Santander UK plc.

Debt securities in issue did not include any amounts due from Santander UK group undertakings.

Governance

## **11. SUBORDINATED LIABILITIES**

|                                |          | 2023  | 2022 |
|--------------------------------|----------|-------|------|
| Dated subordinated liabilities | Maturity | £m    | £m   |
| 4.75% Subordinated notes       | 2025     | 326   | 608  |
| 5.625% Subordinated notes      | 2045     | 222   | 334  |
| 8.296% Subordinated notes      | 2033     | 767   | —    |
| 7.869% Subordinated notes      | 2033     | 318   | —    |
|                                |          | 1,633 | 942  |

## **12. NOTES TO CASH FLOWS**

#### Changes in liabilities arising from financing activities

In addition to the changes in equity arising from financing activities, as set out in the Company Statement of Changes in Equity, the table below shows the changes in liabilities arising from financing activities.

|  |                                |  |                             |                          |                   | 2023    |                                |  |                             |                                |                   | 2022    |
|--|--------------------------------|--|-----------------------------|--------------------------|-------------------|---------|--------------------------------|--|-----------------------------|--------------------------------|-------------------|---------|
|  |                                |  | Balance s                   | heet line item           |                   |         |                                |  | Balance sl                  | heet line item                 |                   |         |
|  | Debt<br>securities<br>in issue | Other<br>liabilities<br>at<br>FVTPL <sup>(1)</sup> | Subordinated<br>liabilities | Other equity instruments | Dividends<br>paid | Total   | Debt<br>securities<br>in issue | Other<br>liabilities<br>at<br>FVTPL <sup>(1)</sup> | Subordinated<br>liabilities | Other<br>equity<br>instruments | Dividends<br>paid | Total   |
|  | £m                             | £m   | £m                          | £m                       | £m                | £m      | £m                             | £m   | £m                          | £m                             | £m                | £m      |
| At 1 January                                       | 4,898                          | 7,888  | 942                         | 2,196                    | _                 | 15,924  | 6,013                          | 4,190  | 838                         | 2,191                          | _                 | 13,232  |
| Proceeds from issue of debt securities             | -                              | 1,528  | -                           | -                        | -                 | 1,528   | —                              | 3,889  | _                           | -                              | —                 | 3,889   |
| Repayment of debt securities                       | (2,870)                        | _  | -                           | _                        | _                 | (2,870) | (1,446)                        | _  | -                           | _                              | -                 | (1,446) |
| Proceeds from issue of<br>subordinated liabilities | -                              | -  | 1,050                       | -                        | -                 | 1,050   | —                              | _  | —                           | -                              | —                 | -       |
| Repayment of subordinated<br>liabilities           | -                              | -  | (360)                       | -                        | -                 | (360)   | —                              | _  | —                           | —                              | —                 | _       |
| lssue of other equity<br>instruments               | -                              | -  | _                           | -                        | -                 | -       | —                              | -  | _                           | 750                            | —                 | 750     |
| Repurchase of other equity instruments             | -                              | -  | _                           | -                        | -                 | -       | —                              | -  | _                           | (750)                          | —                 | (750)   |
| Dividends paid                                     | _                              | _  | _                           | _                        | (1,671)           | (1,671) | _                              | _  | _                           | _                              | (1,156)           | (1,156) |
| Liability-related other changes                    | (23)                           | 558  | 30                          | _                        | _                 | 565     | (14)                           | (191)  | 1                           | 5                              | _                 | (199)   |
| Non-cash changes:                                  |                                |  |                             |                          |                   |         |                                |  |                             |                                |                   |         |
| – Unrealised foreign exchange                      | (99)                           | (383)  | (32)                        | -                        | _                 | (514)   | 339                            | -  | 103                         | -                              | _                 | 442     |
| – Other changes                                    | 5                              | _  | 3                           | -                        | 1,671             | 1,679   | 6                              | —  | _                           |                                | 1,156             | 1,162   |
| At 31 December                                     | 1,911                          | 9,591  | 1,633                       | 2,196                    | _                 | 15,331  | 4,898                          | 7,888  | 942                         | 2,196                          | _                 | 15,924  |

(1) Liability-related other changes for Other liabilities at FVTPL are not part of the changes in liability arising from financing activities.

#### Footnotes to the cash flow statement

Net cash flows from operating activities includes interest received of £197m (2022: £202m), interest paid of £130m (2022: £159m) and dividends received of £1,685m (2022: £1,212m).

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# **13. CONTINGENT LIABILITIES AND COMMITMENTS**

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#### Capital support arrangements

At 31 December 2023, Santander UK Group Holdings plc, Santander Financial Services plc and Santander Equity Investments Limited were party to a capital support deed entered into on 17 December 2021 and effective from 1 January 2022 (the Non-RFB Sub-Group Capital Support Deed). These parties were permitted by the PRA to form a core UK group as defined in the PRA Rulebook, a permission which expires on 31 December 2024. Exposures of Santander Financial Services plc, the regulated entity, to other members of the core UK group are exempt from large exposure limits that would otherwise apply and these exposures are risk-weighted at 0%. Where applicable this permission also provides for intra-group exposures to be excluded from the leverage exposure measure. The purpose of the Non-RFB Sub-Group Capital Support Deed is to facilitate the prompt transfer of available capital resources from, or repayment of liabilities by, the non-regulated party breached or was at risk of breaching its capital resources or risk concentrations requirements.

## **14. SHARE CAPITAL**

Details of the Company's share capital are set out in Note 32 to the Consolidated Financial Statements.

## **15. OTHER EQUITY INSTRUMENTS**

Details of the Company's other equity instruments are set out in Note 33 to the Consolidated Financial Statements.

## 16. TRANSACTIONS WITH DIRECTORS AND OTHER KEY MANAGEMENT PERSONNEL

The Directors of Santander UK Group Holdings plc did not receive any remuneration in respect of their services to the Company. The remuneration disclosures in respect of the Santander UK group are set out in Note 37 to the Consolidated Financial Statements.

## **17. RELATED PARTY TRANSACTIONS**

The Company's transactions with related parties during the year and balances outstanding at the year-end:

|                 |       | est, fees and<br>come receive |      |      | est, fees and<br>expenses paid | 1    | Amounts o<br>related p |        | Amounts ov<br>related pa |      |
|-----------------|-------|-------------------------------|------|------|--------------------------------|------|------------------------|--------|--------------------------|------|
|                 | 2023  | 2022                          | 2021 | 2023 | 2022                           | 2021 | 2023                   | 2022   | 2023                     | 2022 |
|                 | £m    | £m                            | £m   | £m   | £m                             | £m   | £m                     | £m     | £m                       | £m   |
| Ultimate parent | _     | _                             | -    | 36   | _                              | -    | _                      | -      | (1,092)                  | _    |
| Subsidiaries    | (990) | (192)                         | -    | 7    | 656                            | -    | 15,004                 | 15,597 | _                        | (3)  |
|                 | (990) | (192)                         | -    | 43   | 656                            | -    | 15,004                 | 15,597 | (1,092)                  | (3)  |

- Dividend income from subsidiaries of £1,685m (2022: £1,212m, 2021: £1,497m),

- Dividends on ordinary shares declared and paid during the year are set out in Note 10 to the Consolidated Financial Statements.

- Loans and advances to banks include £1,772m due from Santander UK group undertakings,

- Other financial assets at amortised cost, see Note 6, all of which are securities issued by Santander UK plc,

- Other financial liabilities at fair value through profit or loss, see Note 8, all of which are securities subscribed for by Santander UK plc,

- Deposits by banks, see Note 9,

- Debt securities, see Note 10.

## **18. EVENTS AFTER THE BALANCE SHEET DATE**

See Note 43 to the Consolidated Financial Statements.

## **19. INTEREST RATE BENCHMARK REFORM**

At 31 December 2023, the Company had no remaining exposures which reference LIBOR settings. At 31 December 2022 the company held, £2,491 m of USD LIBOR-linked Financial liabilities at amortised cost that were affected by IBOR reform and have yet to transition to an alternative benchmark interest rate as provided internally to key management personnel.

Further details of the significant interest rate benchmarks to which hedging relationships are exposed, the extent of risk exposure that is affected by IBOR reform, the effect of IBOR reform on interest rate risk management and how Santander UK's transition to alternative benchmark interest rates is being managed, are disclosed in Note 41 to the Consolidated Financial Statements.

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# Subsidiaries and related undertakings (audited)

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In accordance with Section 409 of the Companies Act 2006, details of the Company's subsidiaries and related undertakings at 31 December 2023 are set out below. This section forms an integral part of the financial statements.

#### Subsidiaries

All subsidiaries are owned 100% and consolidated by Santander UK.

#### Incorporated and registered in England and Wales:

| Name of subsidiary  | Registered<br>office <sup>(1)</sup> | Direct/Indirect | Share class through<br>which ownership is<br>held | Proportion of<br>ownership<br>interest<br>% |
|---|-------------------------------------|-----------------|---|---|
| 2 & 3 Triton Limited                                      | A                                   | Indirect        | Ordinary £1                                       | _   |
| A & L CF June (2) Limited (In Liquidation)                | F                                   | Indirect        | Ordinary £1                                       |   |
| A & L CF June (3) Limited                                 | A                                   | Indirect        | Ordinary £1                                       |   |
| A & L CF March (5) Limited (In Liquidation)               | E                                   | Indirect        | Ordinary £1                                       |   |
| A & L CF September (4) Limited                            | A                                   | Indirect        | Ordinary £1                                       |   |
| Abbey National Beta Investments Limited                   | А                                   | Indirect        | Ordinary £1                                       |   |
| Abbey National Business Office Equipment Leasing Limited  | А                                   | Indirect        | Ordinary £1                                       |   |
| Abbey National Nominees Limited                           | А                                   | Indirect        | Ordinary £1                                       | _   |
| Abbey National PLP (UK) Limited                           | А                                   | Indirect        | Ordinary £1                                       | _   |
| Abbey National Property Investments                       | А                                   | Indirect        | Ordinary £1                                       | _   |
| Abbey National Treasury Services Investments Limited      | А                                   | Indirect        | Ordinary £1                                       | _   |
| Abbey National Treasury Services Overseas Holdings        | А                                   | Indirect        | Ordinary £1                                       | _   |
| Abbey National UK Investments                             | А                                   | Indirect        | Ordinary €0.1524                                  | _   |
|   |                                     |                 | Ordinary £1                                       |   |
| Abbey Stockbrokers (Nominees) Limited                     | А                                   | Indirect        | Ordinary £1                                       | _   |
| Abbey Stockbrokers Limited                                | А                                   | Indirect        | Ordinary £1                                       | _   |
| Alliance & Leicester Cash Solutions Limited               | А                                   | Indirect        | Ordinary £1                                       | _   |
| Alliance & Leicester Commercial Bank Limited              | А                                   | Indirect        | Ordinary £1                                       | _   |
| Alliance & Leicester Investments (Derivatives) Limited    | А                                   | Indirect        | Ordinary £1                                       | _   |
| Alliance & Leicester Investments (No.2) Limited           | А                                   | Indirect        | Ordinary £1                                       | _   |
| Alliance & Leicester Investments Limited (In Liquidation) | E                                   | Indirect        | Ordinary £1                                       |   |
| Alliance & Leicester Limited                              | F                                   | Indirect        | Ordinary £0.50                                    |   |
| Alliance & Leicester Personal Finance Limited             | А                                   | Indirect        | Ordinary £1                                       |   |
| AN (123) Limited  | А                                   | Indirect        | Ordinary £0.10                                    |   |
| ANITCO Limited  | А                                   | Indirect        | Ordinary £1                                       |   |
| Athena Corporation Limited                                | А                                   | Indirect        | Ordinary £1                                       |   |
| Cater Allen Holdings Limited                              | А                                   | Indirect        | Ordinary £1                                       |   |
| Cater Allen International Limited                         | А                                   | Indirect        | Ordinary £1                                       |   |
| Cater Allen Limited                                       | А                                   | Indirect        | Ordinary £1                                       |   |
| Cater Allen Lloyd's Holdings Limited (In Liquidation)     | E                                   | Indirect        | Ordinary £1                                       |   |
| Cater Allen Syndicate Management Limited                  | А                                   | Indirect        | Ordinary £1                                       |   |
| First National Motor plc                                  | В                                   | Indirect        | Ordinary £1                                       |   |
| First National Tricity Finance Limited                    | А                                   | Indirect        | Ordinary £1                                       |   |
| Insurance Funding Solutions Limited                       | А                                   | Indirect        | Ordinary £1                                       |   |
| Liquidity Limited   | А                                   | Indirect        | Ordinary A £0.10                                  | —   |

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| Name of subsidiary                                   | Registered<br>office <sup>(1)</sup> | Direct/Indirect<br>ownership | Share class through<br>which ownership is<br>held | Proportion of<br>ownership<br>interest<br>% |
|--|-------------------------------------|------------------------------|---|---|
| Santander (CF Trustee Property Nominee) Limited      | А                                   | Trust relationship           | Ordinary £1                                       | _   |
| Santander (CF Trustee) Limited                       | А                                   | Trust relationship           | Ordinary £1                                       | _   |
| Santander (UK) Group Pension Scheme Trustees Limited | А                                   | Direct                       | Ordinary £1                                       | 100   |
| Santander Asset Finance (December) Limited           | А                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Asset Finance plc                          | А                                   | Indirect                     | Ordinary £0.10                                    | _   |
| Santander Cards Limited                              | А                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Cards UK Limited                           | А                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Consumer (UK) plc                          | В                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Consumer Credit Services Limited           | А                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Equity Investments Limited                 | А                                   | Direct                       | Ordinary £1                                       | 100   |
| Santander Estates Limited                            | F                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Financial Services plc                     | А                                   | Direct                       | Ordinary £1                                       | 100   |
| Santander Global Consumer Finance Limited            | А                                   | Indirect                     | Ordinary £0.0001                                  | _   |
| Santander Guarantee Company                          | А                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Lending Limited                            | А                                   | Indirect                     | Ordinary £1                                       | —   |
| Santander Mortgage Holdings Limited                  | А                                   | Indirect                     | Ordinary £1                                       | —   |
| Santander Private Banking UK Limited                 | А                                   | Indirect                     | Ordinary £1                                       | —   |
| Santander Secretariat Services Limited               | А                                   | Direct                       | A Ordinary US\$0.01                               | 100   |
| Santander UK Operations Limited                      | А                                   | Indirect                     | Ordinary £1                                       | —   |
| Santander UK (Structured Solutions) Limited          | А                                   | Indirect                     | Ordinary £0.01                                    | —   |
|  |                                     |                              | Preference £0.01                                  | —   |
| Santander UK plc                                     | А                                   | Direct                       | Ordinary £0.10                                    | 100   |
| Santander UK Technology Limited                      | А                                   | Indirect                     | Ordinary £1                                       | —   |
| Sheppards Moneybrokers Limited                       | А                                   | Indirect                     | Ordinary £1                                       | —   |
| Solarlaser Limited (In Liquidation)                  | E                                   | Indirect                     | Ordinary £1                                       | —   |
| SCF Eastside Locks GP Limited                        | А                                   | Trust relationship           | Ordinary £1                                       | —   |
| The Alliance & Leicester Corporation Limited         | А                                   | Indirect                     | Ordinary £1                                       |   |
| Time Retail Finance Limited (In liquidation)         | E                                   | Indirect                     | Ordinary £1<br>Ordinary £0.0001                   | _   |
| Tuttle and Son Limited (In Liquidation)              | E                                   | Indirect                     | Ordinary £1                                       | _   |

(1) Refer to the key at the end of this section for the registered office address.

#### Incorporated and registered outside England and Wales:

| Name of subsidiary                              | Registered<br>office <sup>(1)</sup> | Direct/Indirect<br>ownership | Share class through<br>which ownership is<br>held | Proportion of<br>ownership<br>interest<br>% |
|---|-------------------------------------|------------------------------|---|---|
| A & L CF (Guernsey) Limited                     | Ν                                   | Indirect                     | Ordinary £1                                       |   |
| Abbey Business Services (India) Private Limited | Μ                                   | Indirect                     | Ordinary INR 10                                   |   |
| Abbey National International Limited            | 0                                   | Indirect                     | Ordinary £1                                       | _   |
| Santander Cards Ireland Limited                 | Н                                   | Indirect                     | Ordinary €1                                       | —   |
|   |                                     |                              | Ordinary €1.27                                    |   |
| Santander ISA Managers Limited                  | G                                   | Indirect                     | Ordinary £1                                       | _   |
| Sovereign Spirit Limited                        | L                                   | Indirect                     | Ordinary BMD 1                                    | _   |

(1) Refer to the key at the end of this section for the registered office address, including the country.

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#### Other subsidiary undertakings

All entities are registered in England and Wales except for Motor Securities 2018-1 Designated Activity Company which is registered in Ireland.

The Company and its subsidiaries do not own directly, or indirectly, any of the share capital of any of the entities, however they are consolidated by the Santander UK group because the substance of the relationship indicates control, as described in Note 1 to the Consolidated Financial Statements.

| Name of entity                         | Registered office <sup>(1)</sup> | Name of entity   | Registered office <sup>(1)</sup> |
|--|----------------------------------|--|----------------------------------|
| Abbey Covered Bonds (Holdings) Limited | D                                | Holmes Master Issuer plc   | А                                |
| Abbey Covered Bonds (LM) Limited       | D                                | Holmes Trustees Limited  | А                                |
| Abbey Covered Bonds LLP                | А                                | MAC No.1 Limited   | А                                |
| Fosse (Master Issuer) Holdings Limited | C                                | Motor 2016-1 Holdings Limited  | С                                |
| Fosse Funding (No.1) Limited           | C                                | Motor 2016-1 plc   | С                                |
| Fosse Master Issuer plc                | C                                | Motor 2017-1 Holdings Limited  | С                                |
| Fosse Trustee (UK) Limited             | A                                | Motor Securities 2018-1 Designated Activity Company (in liquidation) | J                                |
| Holmes Funding Limited                 | A                                | Repton 2023-1 Limited  | C                                |
| Holmes Holdinas Limited                | A                                |  |                                  |

(1) Refer to the key at the end of this section for the registered office address.

#### **Related undertakings**

All of these entities, which are registered in England and Wales, are accounted for by the equity method of accounting, with 50% ownership being held.

| Name of entity                          | Registered office <sup>(1)</sup> | Direct/Indirect<br>ownership | Share class<br>through which<br>ownership is<br>held | Proportion of<br>ownership<br>interest<br>% |
|---|----------------------------------|------------------------------|--|---|
| Hyundai Capital UK Limited              | I                                | Indirect                     | Ordinary £1  | _   |
| Volvo Car Financial Services UK Limited | К                                | Indirect                     | Ordinary £1  | _   |
|   |                                  |                              |  |   |

(1) Refer to the key at the end of this section for the registered office address.

#### **Overseas branches**

The Company has no overseas branches. Santander Financial Services plc, a subsidiary, has branch offices in Jersey and the Isle of Man.

#### Key of registered office addresses

- A 2 Triton Square, Regent's Place, London NW1 3AN
- B Santander House, 86 Station Road, Redhill RH1 1SR
- C 1 Bartholomew Lane, London EC2V 2AX
- D Wilmington Trust SP Services (London) Limited, 1 Kings Arms Yard, London EC2R 7AF
- E Griffins Tavistock House North, Tavistock Square, London, WC1H 9HR
- F Carlton Park, Narborough, Leicester LE19 OAL
- G 287 St. Vincent Street, Glasgow, Scotland G2 5NB
- H 3 Dublin Landings, North Wall Quay, Dublin 1, Ireland
- I London Court, 39 London Road, Reigate RH2 9AQ
- J Trinity House, Charleston Road, Ranelagh, Dublin 6, Dublin, Ireland
- K Scandinavia House, Norreys Drive, Maidenhead, Berkshire SL6 4FL
- L Clarendon House, 2 Church Street, Hamilton HM11, Bermuda
- M The Residency, 7th Floor, 133/1 Residency Road, Bangalore, KA 560 025, India
- N Suite 1 North, 1st Floor, Albert House, St. Peter Port, Guernsey GY1 1AJ
- O 13-15 Charing Cross, St. Helier, Jersey JE2 3RP

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# Forward-looking statements

The Company and its subsidiaries (together Santander UK) may from time to time make written or oral forward-looking statements. The Company makes written forward-looking statements in this Annual Report and may also make forward-looking statements in its periodic reports to the SEC on Forms 20-F and 6-K, in its offering circulars and prospectuses, in press releases and in other written materials and in oral statements made by its officers, directors or employees to third parties. Examples of such forward-looking statements include, but are not limited to:

- projections or expectations of revenues, costs, profit (or loss), earnings (or loss) per share, dividends, capital structure or other financial items or ratios
- statements of plans, objectives or goals of Santander UK or its management, including those related to products or services
- statements of future economic performance, and
- statements of assumptions underlying such statements

Words such as 'believes', 'anticipates', 'expects', 'intends', 'aims', 'plans', 'targets' and similar expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements.

By their very nature, forward-looking statements are not statements of historical or current facts; they cannot be objectively verified, are speculative and involve inherent risks and uncertainties, both general and specific, and risks exist that the predictions, forecasts, projections and other forward-looking statements will not be achieved. Santander UK cautions readers that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements made by Santander UK or on its behalf. Some of these factors, which could affect Santander UK's business, financial condition and/or results of operations, are considered in detail in the Risk review, and include:

- the effects of regional conflicts and wars
- the effects of UK economic conditions and disruptions in the global economy and global financial markets
- the effects of the UK's withdrawal from the European Union
- the effects of climate change
- the effects of competition from other financial institutions, including new entrants into the financial services sector
- Santander UK's ability to maintain its competitive position depending, in part, on the success of new products and services it offers its customers and its ability to continue offering products and services from third parties
- the extent to which Santander UK's loan portfolio is subject to risk of prepayment
- the risk of damage to Santander UK's reputation
- the risk that Santander UK is unable to manage the growth of its operations
- the extent to which regulatory capital, liquidity and leverage requirements, and any changes to these requirements may affect Santander UK
- liquidity constraints and Santander UK's ability to access funding on acceptable financial terms
- the effects of an adverse movement in external credit ratings assigned to Santander UK or any of its debt securities
- the effects of any changes in the pension liabilities and obligations of Santander UK  $\,$
- the effects of fluctuations in interest rates and other market risks
- the extent to which Santander UK may be required to record negative changes in positions recorded at fair value for its financial assets due to changes in market conditions
- Santander UK's ability to control the level of non-performing or poor credit quality loans and whether Santander UK's loan loss reserves are sufficient to cover loan losses
- the risk that the value of the collateral, including real estate, securing Santander UK's loans may not be sufficient and that Santander UK may be unable to realise the full value of the collateral securing its loan portfolio
- the effects of the financial services laws, regulations, government oversight, administrative actions and policies and any changes thereto in each location or market in which Santander UK operates
- the risk that Santander UK may become subject to the provisions of the Banking Act 2009, including the bail-in and write-down powers thereunder
- the effects of any failure to comply with laws and regulations relating to anti-money laundering, anti-terrorism, anti-bribery and corruption, sanctions and preventing the facilitation of tax evasion, or the risk of any failure to prevent, detect or deter any illegal or improper activities
- the effects of taxation (and any changes to tax), in each location in which Santander UK operates
- Santander UK's exposure to any risk of loss and damage from civil litigation and/or criminal legal and regulatory proceedings
- the risk of failing to successfully apply or to improve Santander UK's credit risk management systems
- the risk that Santander UK's data management policies and procedures are not sufficiently robust
- the effect of cybersecurity on Santander UK's business
- the risks arising from any non-compliance with Santander UK's regulations, policies, from any employee misconduct, human error, negligence and deliberate acts of harm or dishonesty, including fraud
- the risk of failing to effectively manage changes in Santander UK's information technology infrastructure and management information systems in a timely manner
- Santander UK's exposure to unidentified or unanticipated risks despite its risk management policies, procedures and methods and Santander UK's exposure to risks related to errors in its risk modelling
- the risks arising from Santander UK's reliance on third parties for important infrastructure support, products and services
- the ability of Santander UK to recruit, retain and develop appropriate senior management and skilled personnel
- the effects of any inaccuracy within the judgements and accounting estimates which underpin aspects of the financial statements, and the consequent risk of any material misstatement of Santander UK's financial results
- the effect of any change in accounting standards

Please refer to our latest filings with the SEC (including, without limitation, the Risk Factors section in this Annual Report on Form 20-F for the year ended 31 December 2023) for a discussion of certain risk factors and forward-looking statements. Undue reliance should not be placed on forward-looking statements when making decisions with respect to any Santander UK member and/or its securities. Investors and others should take into account the inherent risks and uncertainties of forward-looking statements and should carefully consider the foregoing non-exhaustive list of important factors. Forward-looking statements speak only as of the date on which they are made and are based on the knowledge, information available and views taken on the date on which they are made; such knowledge, information and views may change at any time. Santander UK does not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

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# Glossary

Our glossary of industry and other main terms is available on our website: www.santander.co.uk/uk/about-santander-uk/investor-relations-glossary. The definitions of our KPIs are included in the table below. KPIs are presented at 31 December in the periods indicated and are based on spot balances at these dates, except for:

- The cost-to-income ratio, digital sales, operating expenses, retail NPS, business & corporate NPS and RoTE which are based on performance in the relevant period
- Green finance raised and financially empowered people, which is a cumulative figure from the start of 2021

| KPI  | Definition  |
|--|---|
| Total customers                                | Total customers are defined as those having an open account.  |
| Active customers                               | Active customers are defined as those having an open account, with more than a set minimum balance along with certain specified transactions in the prior month.  |
| Net Promoter Score<br>– Retail                 | Our customer experience research was subject to independent third party review. We measured the main banking NPS of 17,015 consumers on a six month basis using a 11-point scale (%Top 2 – %Bottom 7). The reported data is based on the six months ending 31 December 2023.  |
| Net Promoter Score<br>– Business and corporate | Business and corporate NPS is measured by the MarketVue Business Banking from Savanta. This is an ongoing telephone based survey designed to monitor usage and attitude of UK businesses towards banks. 14,500 structured telephone interviews are conducted each year among businesses of all sizes from new start-ups to large corporates. The data is based upon 8,275 interviews made in twelve months ended 15 December 2023 with businesses turning over from $\pounds 0 - \pounds 500$ m per annum and are weighted by region and turnover to be representative of businesses in Great Britain. NPS recommendation score is based on an 11-point scale (%Top 2 - %Bottom 7). |
| Digital customers                              | Digital customers reflect the number of customers who have logged onto Retail or Business online banking or mobile app(s) (Retail Mobile includes SanWallet & OnePayFX) at least once in the month.   |
| Digital sales                                  | Percentage of new contracts executed through digital channels during the period. Digital sales as % of total sales  |
| Cost to income ratio                           | Total operating expenses before credit impairment losses and provisions for other liabilities and charges as a<br>percentage of total operating income.   |
| Operating expenses                             | Total operating expenses before credit impairment losses and provisions for other liabilities and charges.  |
| CET1 capital ratio                             | CET1 capital as a percentage of risk weighted assets.   |
| RoTE   | Profit after tax attributable to equity holders of the parent divided by average shareholders' equity less non-controlling interests, other equity instruments and average goodwill and intangible assets.  |
| Green finance raised                           | Classified in line with Banco Santander's Sustainable Finance Classification System. This includes financing raised and facilitated to properties with an EPC of A & B, renewable energy and electric vehicles & hybrid vehicles with less than 50g CO2 per km.   |
| Financially empowered people                   | The number of people we are supporting who are unbanked, underbanked or in a situation of vulnerability to get<br>access to the financial system, receive tailored finance and increase their knowledge and resilience through financial<br>education.  |