# Santander UK plc

## A systemically important and highly rated UK bank

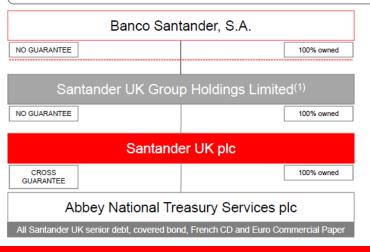
- 998 branches
- 50 regional business centres
- 20,111 employees

S&P: A / Negative / A-1Moody's: A2 / Negative / P-1

Fitch: A / Stable / F1

		2015 target	31.03.14	31.12.13
Loyal and satisfied retail customers	Loyal customers 1 2 3 World Customers Customer satisfaction ('FRS')	4 million 4 million Top 3		2.7 million 2.4 million 57.3%
	(average of top 3 UK peers)	·	(60.9%)	(61.1%)
Bank of Choice' for UK companies	Commercial Banking percentage of total customer loans	20%	12%	12%
	(Commercial Banking customer loans)		(£22.9bn)	(£22.1bn)
Consistent profitability and strong balance sheet	Return on tangible equity	13% - 15%	12.0% <sup>1</sup>	8.9%
	Cost-to-income ratio	< 50%	52%	54%
	Common Equity Tier 1 capital ratio <sup>2</sup>	> 10.5%	11.6%	11.6%
	Loan-to-deposit-ratio	< 125%	125%	126%
	Non performing loan ratio	ratio maintained	1.95%	2.04%
	Dividend payout ratio	50%	n/a	50%/

## Structure and ownership



- Santander UK is a wholly-owned subsidiary of Banco Santander S.A.; a global retail and corporate bank
- All Santander UK senior debt, covered bond and ECP issuance is out of ANTS which is fully guaranteed by Santander UK
- Santander UK is managed and regulated by the PRA on a standalone basis
- PRA approval is required for capital movements (e.g. dividends), large exposures limits and intra-group lending

# Santander UK plc - www.aboutsantander.co.uk

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### Standalone funding and liquidity programme

US\$ 10bn ECP (STEP¹ Label)

US\$ 20bn USCP

• €5bn French CD (STEP¹ Label)

- €10bn Note, Certificate and Warrant Programme
- US\$ 20bn EMTN
- €35bn covered bond

1. STEP: Short Term Euro Paper in compliance with the STEP Market Convention 2010

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