Branch Closure Impact Assessment

Santander, 82 Newington Road, Edinburgh EH9 1QN

This branch will be closing on 28 September 2017. We'd like to explain why, and help you understand how you can continue banking with us.

Background

Santander UK is a member of UK Finance and is a signatory to the new Access to Banking Standard, a voluntary agreement introduced in May 2017. This aims to ensure that where banks decide to close branches, their customers are communicated with openly and treated fairly.

We don't take the decision to close any branch lightly. We undertake a comprehensive review of each branch to understand the potential impact for customers, and the alternative options available to bank locally. We notify customers and the local community in advance of the branch closure. Branch Closure Impact Assessments can be found on our website **santander.co.uk/uk/about-santander-uk/media-centre/press-releases** and printed versions are available at the closing branch.

Our approach

We're fully committed to investing in our branch network and, over the last four years, all of our largest and busiest branches across the UK have been refurbished. Increasingly however, customers are changing the way they choose to bank with us. In addition to our branches, more and more people are banking with us by phone, online, on tablets and smartphones as well as at cash machines and post offices.

As a result, some of our branches are being used less often. This review outlines our approach when considering whether to keep a branch open and our specific assessment of the Edinburgh, Newington Road branch.



Branch assessment

Before reaching a decision to close the branch at Edinburgh, Newington Road, a full internal review was undertaken, including:

- The facilities in our Edinburgh Newington Road and neighbouring branches
- The availability of alternative ways a customer can bank with us
- The way customers are choosing to bank with us at this branch
- The availability of other ways to bank in the local area

Our findings identified that 93% of customers at Newington Road branch already use a variety of ways to complete their banking transactions, with 7% of customers solely using this branch for their banking needs. For this branch, 59% of customers have chosen to transact online, by telephone or using their mobile in the six months to March 2017, as customers increasingly opt to complete day-to-day banking transactions in a range of alternative ways.

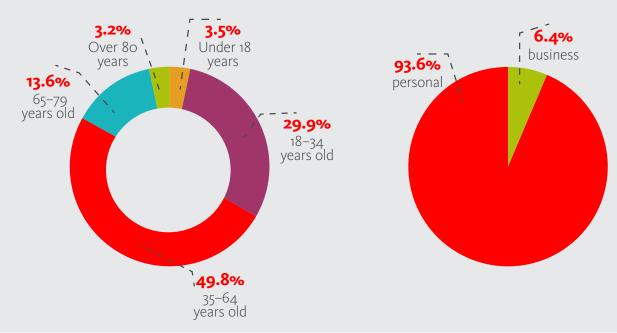
Customers are using the Newington Road branch less in comparison to our other branches in Edinburgh including those at Hanover Street, Princes Street, Morningside Road and Leith Walk.

For these reasons, we've made the decision to close the branch at Edinburgh, Newington Road on 28 September 2017.

How this branch is used

Edinburgh, Newington Road branch customers

Based on personal Santander customers, who used the counter and/or cash machines at the branch, and business customers who used the cash machines at the branch, between September 2016 and March 2017.



Branch facilities

Customer usage

Counter	Yes
Internal cash machine	No
External cash machine	Yes
Self service devices	No
Local Business Manager	No

0	7% of customers solely transact at Edinburgh, Newington Road
	60% of customers use at least one other Santander branch
	59% of customers have also transacted using our Online, Mobile or Telephone Banking services

Based on personal Santander customers, who used the counter and/or cash machines at the branch, and business customers who used the cash machines at the branch, between September 2016 and March 2017.

Ways to bank with Santander



Closest Santander branch

Edinburgh University	0.8	yes	no
5/2 Bristo Square, Potterrow EH8 9AL	miles	Bus	Train

Alternative Santander branches nearby



Accurate at date of publication. Distances measured using Google maps

Telephone Banking

through our automated service 24/7.

or call us on 0800 9 123 123.

your-post-office

You can manage your accounts over the phone by

speaking directly to one of our UK based banking teams

on **0800 9 123 123**, Monday to Saturday 7am to 9pm and

Sunday 8am to 9pm. Outside of these hours you can bank

santander.co.uk/uk/help-support/telephone-banking

If you're not currently registered for this service, visit

Banking at your Post Office

use Post Office branches for cash withdrawals, balance

If you want to make cash deposits at the Post Office you

may need to order a new card. To make cheque deposits,

santander.co.uk/uk/help-support/ways-to-bank/banking-at-

paying in slips and envelopes are required which can be ordered by calling **0800 9 123 123**. You can find full details at

If you have a Santander current account you can

enquiries, cash deposits and cheque deposits.



Online Banking

Our secure Online Banking is here to help you with most of the transactions you need to make in your day-to-day life. Wherever you are, whatever time it is, as long as you have a secure internet connection, you can log on and manage your accounts.

You can use Online Banking to check balances, make payments, set up free email and text alerts, change your personal or security details and much more. If you'd like to sign up for Online Banking, visit **santander.co.uk/onlinebanking**



Mobile Banking

Stay in control of your accounts and bank on the go with the latest Mobile Banking app on your smartphone or tablet. With a secure internet connection, you can use Mobile Banking to check balances, view statements, make payments, view and set up alerts and view your account details.

You can download our app directly from the app stores or alternatively, we can send you a link directly to the app - just visit our website. To find out more about Mobile Banking visit santander.co.uk/mobilebanking

To view our range of helpful demos and videos on Online and Mobile Banking, visit **santander.co.uk/info/videohub**

You can access Online and Mobile Banking as soon as you've received your log on details.



Google Play store



Available through iPhone of or Apple Watch with iOS8.3 or later



Download from the Samsung Galaxy Apps Store



Mobile to Mobile Payments. Register at **santander.co.uk**



Contactless payments (Up to £30)

Alternative local financial services



Banks/Building Societies

TSB 9/11 Clerk Street, Edinburgh, EH8 9JH



Post Office

11-13 Clerk Street, Edinburgh EH8 9JH



Cash machines (Nearest free to use cash machines)

Sainsbury's

80 Causewayside, Edinburgh, Midlothian EH9 1PY

Tesco

158 Causewayside, Edinburgh, Mid Lothian EH9 1PR

Supporting you

Following our announcement to close Santander's branch in Edinburgh, Newington Road we have been contacting customers and members of the local community to share our decision, understand any concerns and to make sure we provide any additional support required locally.

- We wrote to c12,200 customers to notify them of the closure, including details of alternative ways to bank with Santander and where to find our impact assessment.
- We also notified community representatives in Edinburgh, including the local Member of Parliament.
- The Edinburgh, Newington Road branch team has spoken to customers about the alternative ways to access their accounts, offering appointments to discuss options and support with the setting-up of telephone and online banking.
- The branch team has proactively contacted our elderly and registered disabled customers to see if they require any additional help or support.

- Posters and leaflets have been available in branch and online, advising customers of the planned closure date and the range of alternative ways to bank with Santander.
- The local Post Office representative has been advised of the closure. All Santander customers who have a Personal or Business current account can use Post Office branches for cash withdrawals, balance enquiries, cash and cheque deposits. To make cheque deposits, paying in slips and envelopes are required. Full details are available at santander.co.uk/uk/ help-support/ways-to-bank/banking-at-yourpost-office
- Accessibility of neighbouring Santander branches and facilities including step free access have been assessed prior to the decision to close this branch.

Community Feedback

Following our announcement, no responses were received from our customers, or from the community representatives we wrote to.

Next Steps

The closure of our branch in Edinburgh, Newington Road will proceed as planned on 28 September 2017. This decision was not taken lightly and since the announcement was made, we have notified our customers and the wider community. We understand the impact the closure will have and continue to support our customers at this time. Continued support is available to branch closure customers from our dedicated UK based helpline, **0800 085 0879**. We're available Monday to Friday 8am-9pm and Saturday 8am-4pm or alternatively you can email us at **CommunityEngagement@santander.co.uk**

Apple Pay: Apple, the Apple logo and iPhone are trademarks of Apple Inc. registered in the US and other countries. Apple Pay and Apple Watch are trademarks of Apple Inc.

Android Pay: Google Play, Android, Android Pay, and the Android Logo are trademarks of Google Inc. The Android Robot is reproduced or modified from work created and shared by Google and used according to terms described in the Creative Commons 3.0 Attribution License.

Samsung and Samsung Pay are trade marks or registered trade marks of Samsung Electronics Co. Ltd. Use only in accordance with the law. Samsung Pay is available on select Samsung devices.

Santander UK plc. Registered Office: 2 Triton Square, Regent's Place, London, NW1 3AN, United Kingdom. Registered Number 2294747. Registered in England and Wales. www.santander.co.uk. Telephone 0800 389 7000. Calls may be recorded or monitored. Authorityed by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. Our Financial Services Register number is 106054. You can check this on the Financial Services Registered by visiting the FCA's website www.fca.org.uk/register or by contacting the FCA on 0800 111 6768. Santander and the flame logo are registered trademarks. GENH 0286 SEP 17 H