











Santander UK Group Holdings plc

Investor Update for the three months ended 31 March 2019

April 2019



Q119 results impacted by the competitive mortgage market, demanding regulatory change agenda and the uncertain economic environment

		Q119 vs Q418	Adjusted ¹	Q119 vs Q118
Mortgage lending		£158.2bn £0.2bn	Operating income	 £1,053m 5%
Consumer (auto) and unsecured lending		£13.4bn £0.4bn	Operating expenses	 £629m 2%
Banking NIM		1.72% 5bps	Operating impairment losses, provisions and charges	 £72m 18%
Stage 3 ratio		1.33% 4bps	Profit before tax	 £352m 13%
CET1 capital ratio		13.3% 10bps	RoTE	 7.6% 110bps

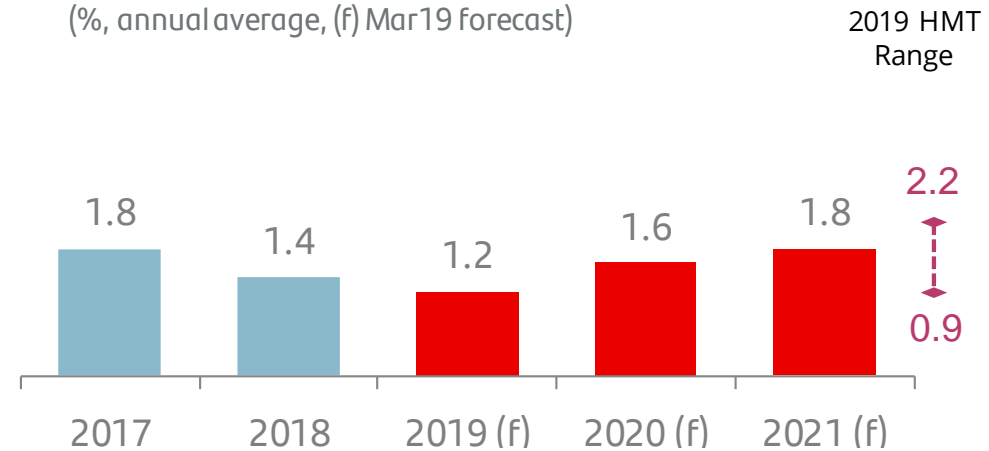
UK economy remains relatively stable; however uncertainty continues

2019 outlook and operating environment

- Our 2019 outlook, as disclosed with our Q418 results, remains broadly unchanged and is predicated on the UK's orderly exit from the European Union
- Our revised assumption is that there will be no increase in Bank of England base rate in 2019 and we anticipate a slight deterioration in UK growth this year given the ongoing Brexit uncertainty and weaker global growth
- Low levels of unemployment should continue with inflation remaining near the Bank of England target rate which, coupled with rising wages, should result in real earnings growth

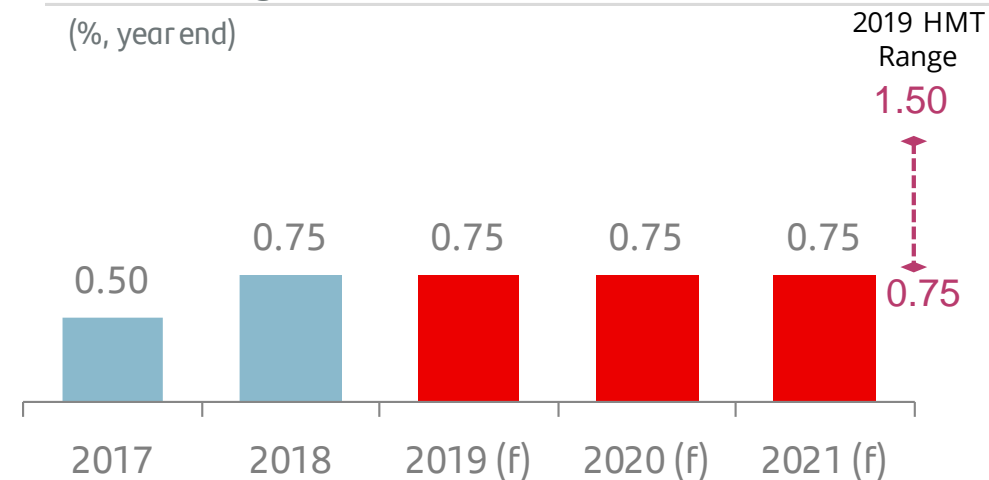
Annual GDP growth

(%, annual average, (f) Mar19 forecast)



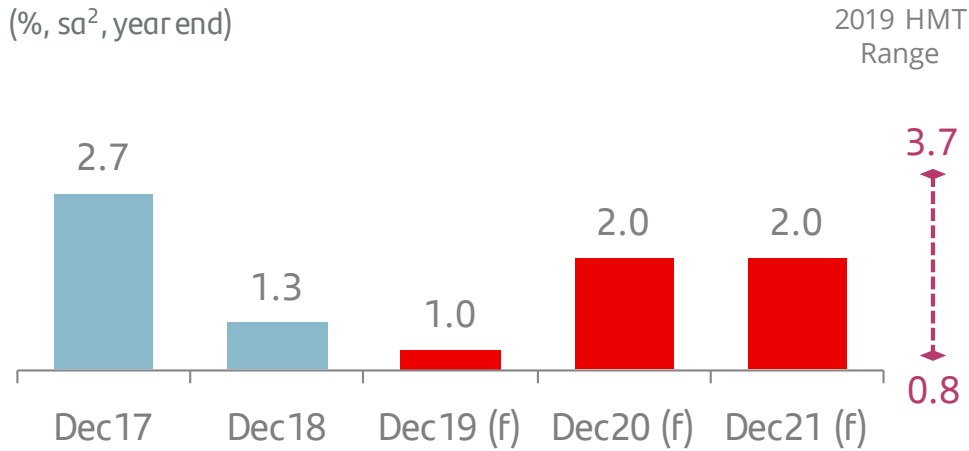
Bank of England base rate

(%, year end)

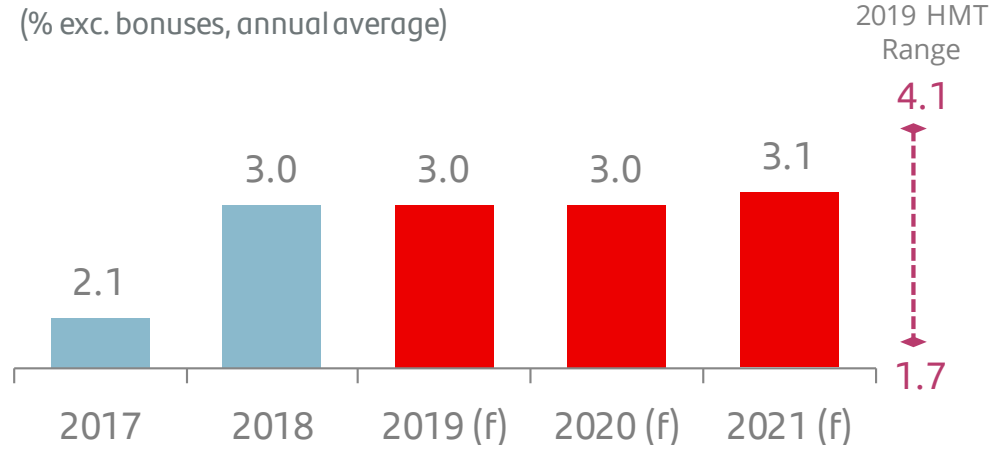


UK economy remains relatively stable; however uncertainty continues

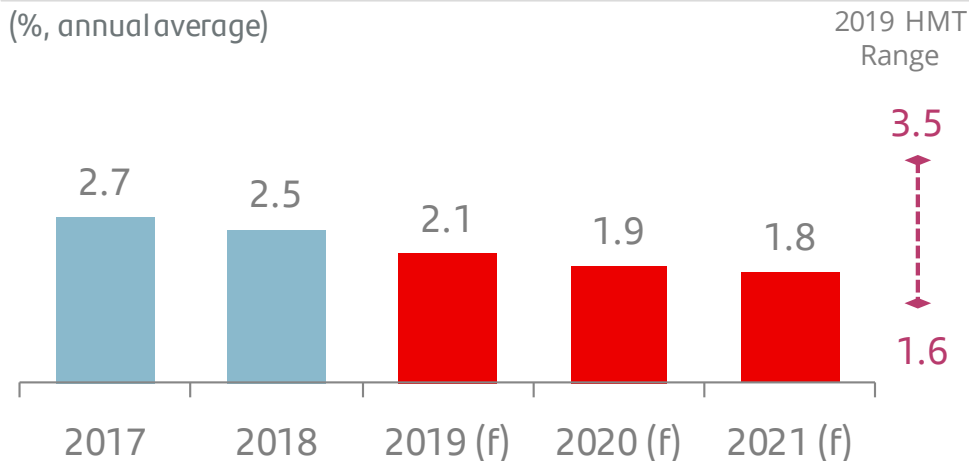
House prices¹



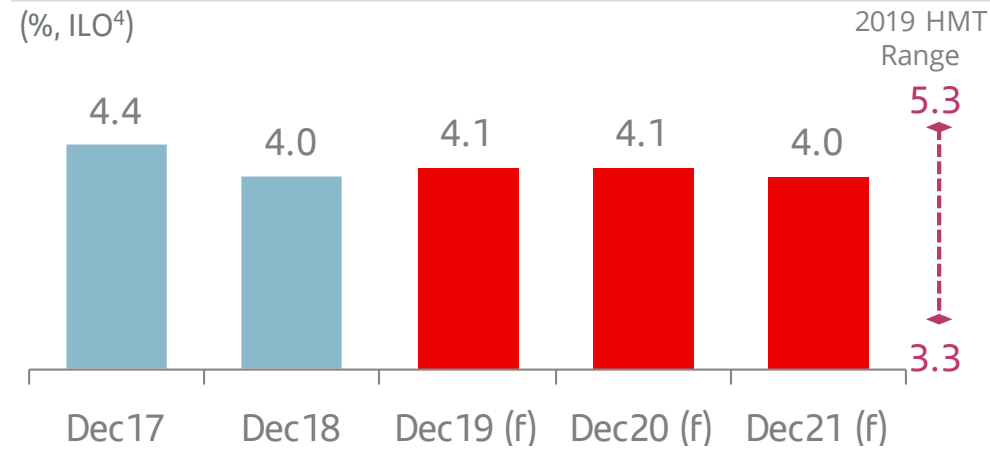
Average weekly earnings



Annual CPI³ inflation rate

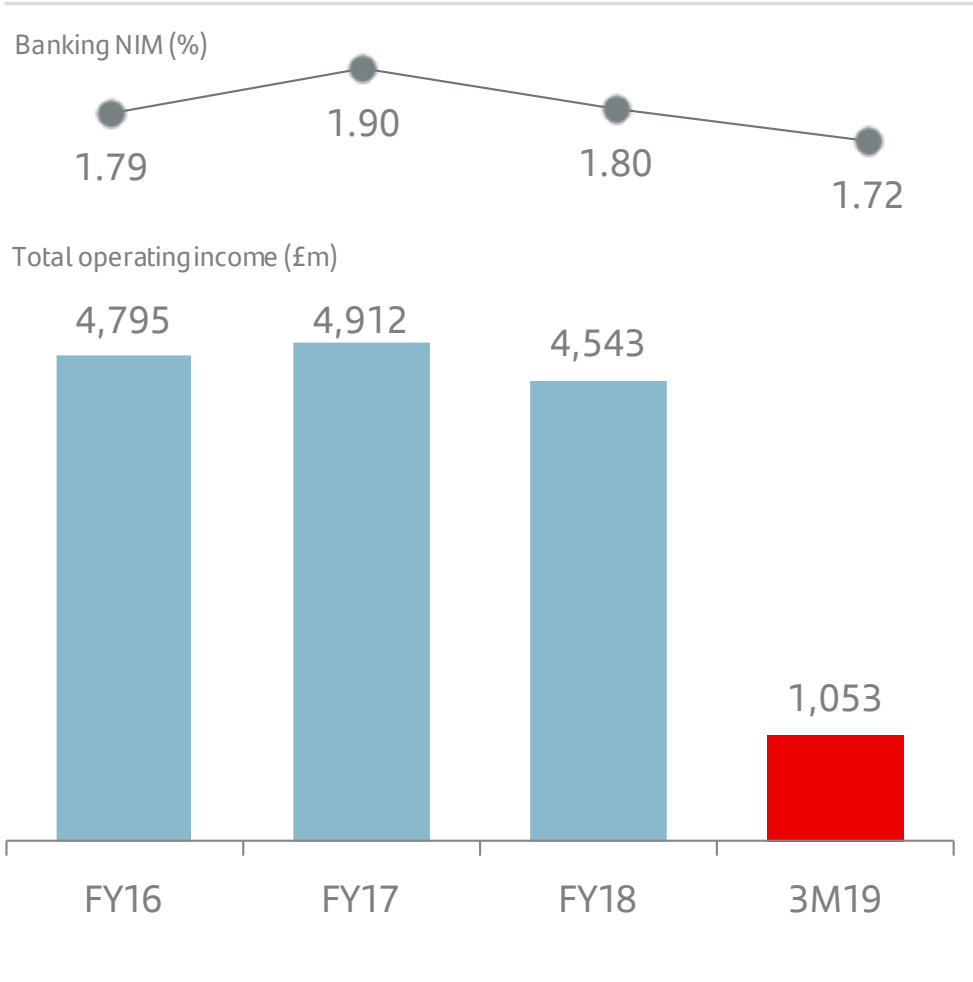


Unemployment rate



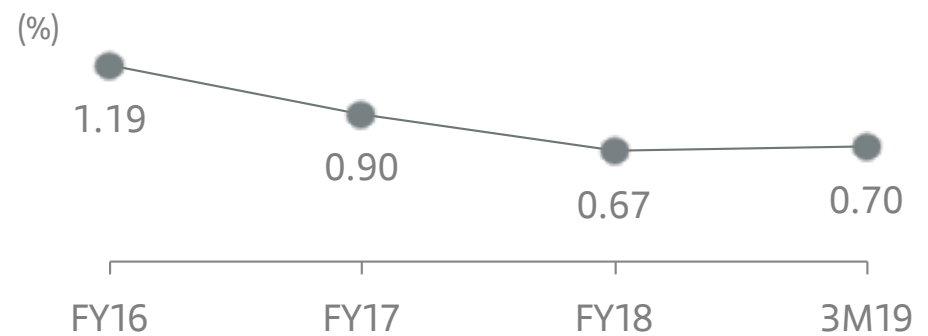
Income impacted by competitive and regulatory pressures

Total operating income and Banking NIM ¹



- Net interest income, down 6%, impacted by mortgage margin pressures and continued SVR attrition. Banking NIM, down 5bps from Q418
- New mortgage lending margins have stabilised since Q318
- Non-interest income down 16%, largely due to ring-fencing perimeter changes impacting CIB income. Adjusted non-interest income up 1%

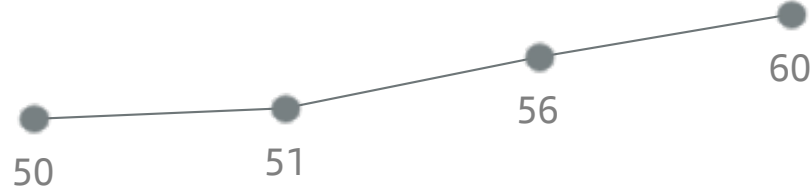
Mortgage market, BoE new lending margins ²



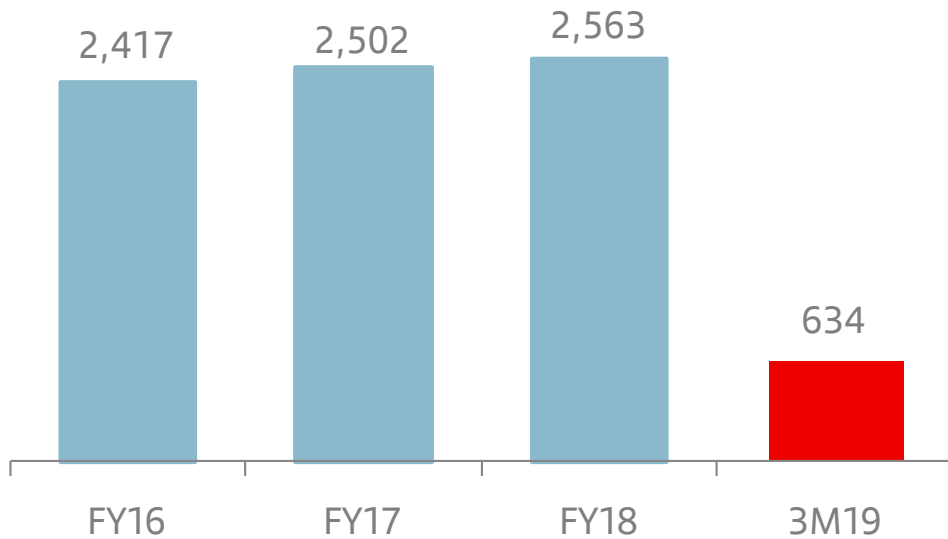
Continued focus on efficiency management and strong credit quality

Operating expenses and cost-to-income ratio

Cost-to-income ratio (%)

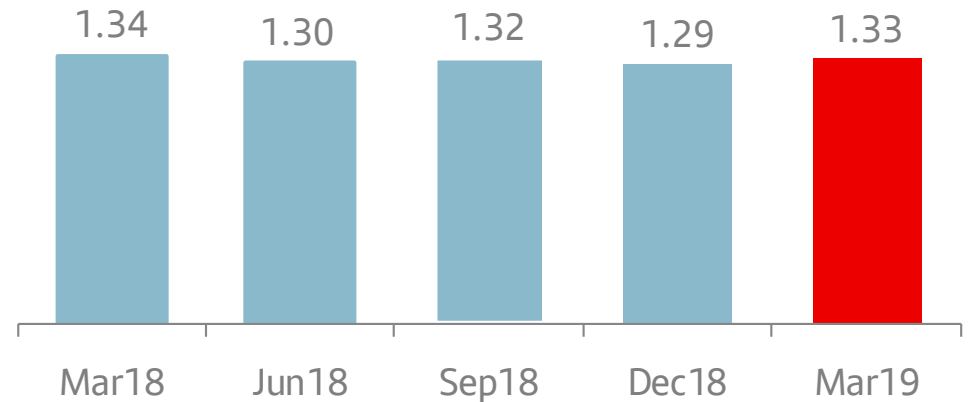


Operating expenses (£m)



- CIR of 60%, stable since Q418. Costs down £15m year-on-year, and managed in line with inflation when adjusted for ring-fencing perimeter changes and Banking Reform costs
- Stage 3 ratio broadly stable, with strong credit quality supported by our prudent approach to risk and the ongoing resilience of the UK economy

Stage 3 ratio (%)



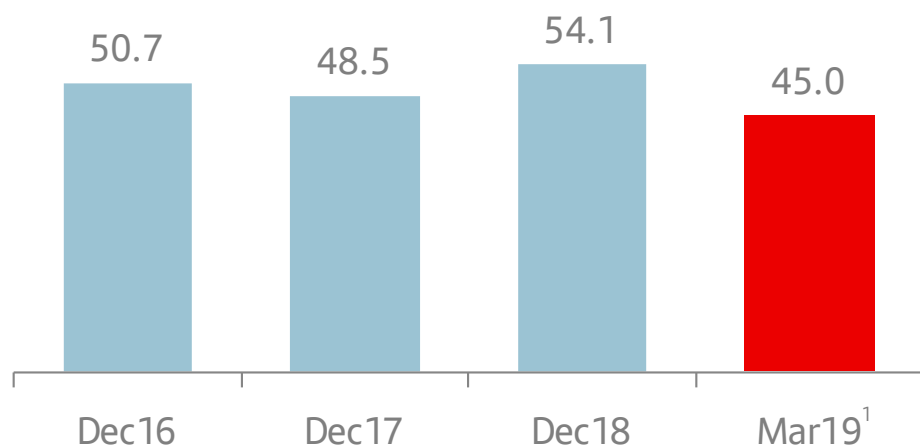
Prudent liquidity and funding position

LCR and liquidity coverage pool

LCR (%)



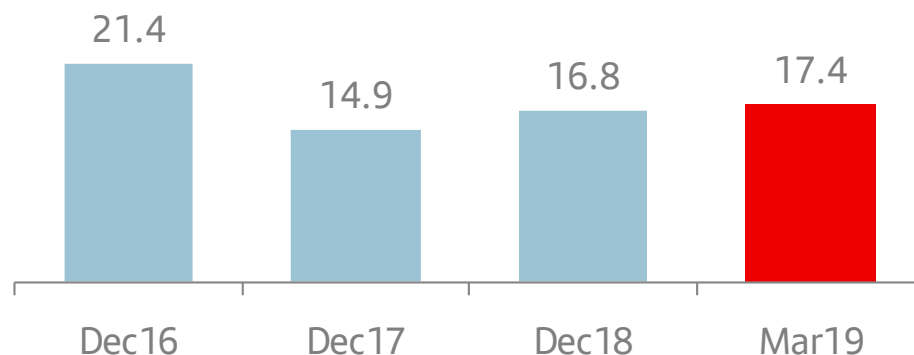
Liquidity coverage pool (£bn)



- The LCR decreased largely due to Crown Dependency branches moving out of Santander UK plc and into ANTS, and liquidity being managed separately for Santander UK plc and ANTS from 1 Jan 2019, due to ring-fencing
- Limited issuance in Q1 19, following pre-funding in 2018: £1bn covered bond issued in Jan 19

Wholesale funding

with a residual maturity of less than 1 year (£bn)



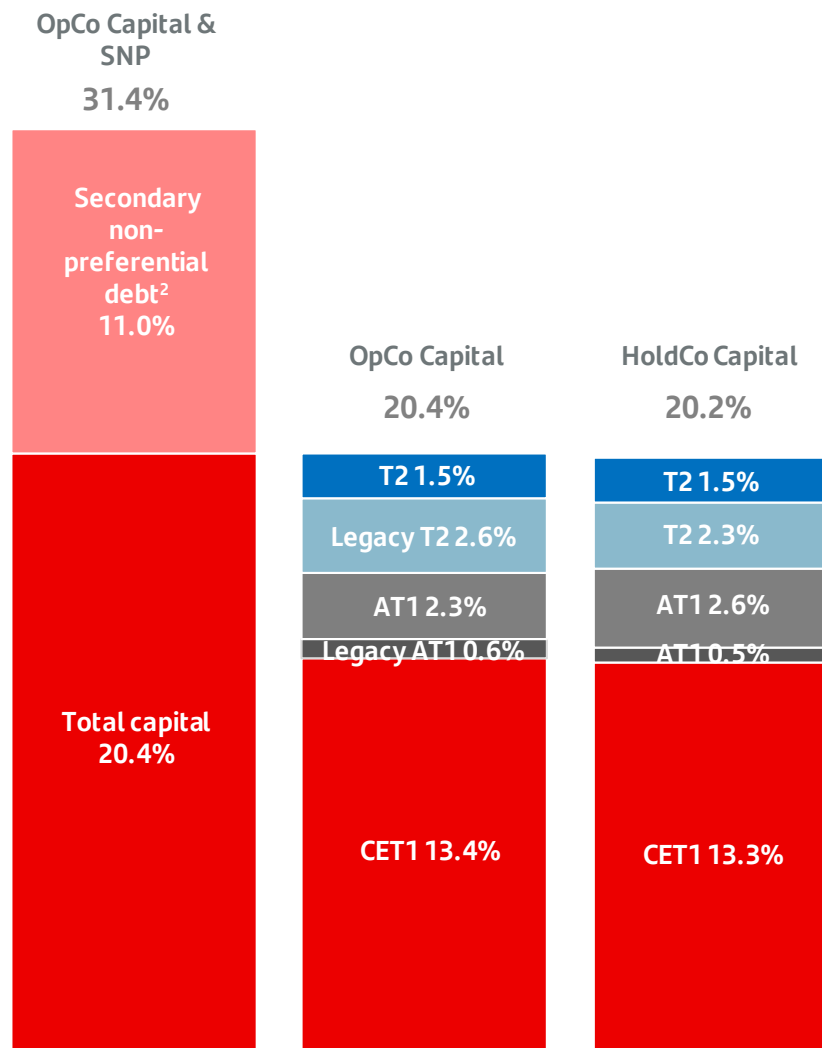
Meeting evolving capital requirements

Capital and leverage

	Dec16	Dec17	Dec18	Mar19
CET1 ratio (%)	11.6	12.2	13.2	13.3
UK leverage ratio ¹ (%)	4.1	4.4	4.5	4.5
RWAs (£bn)	87.6	87.0	78.8	77.8
HoldCo total capital (%)	17.3	17.8	19.1	20.2
OpCo total capital (%)	18.5	19.3	20.3	20.4

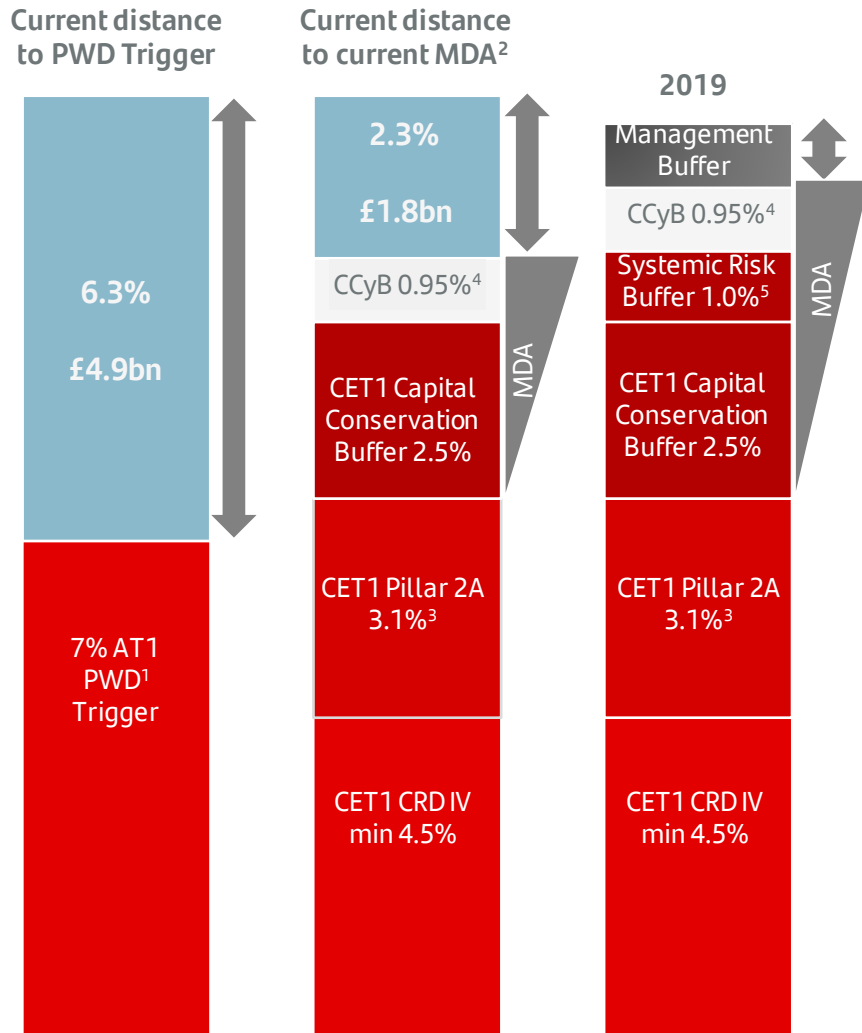
- With ongoing active control, RWAs decreased to £77.8bn
- Santander UK plc senior creditors benefitted from 20.4% of capital and 11.0% of secondary non-preferential debt

Total capital and non capital (iMREL) ratios



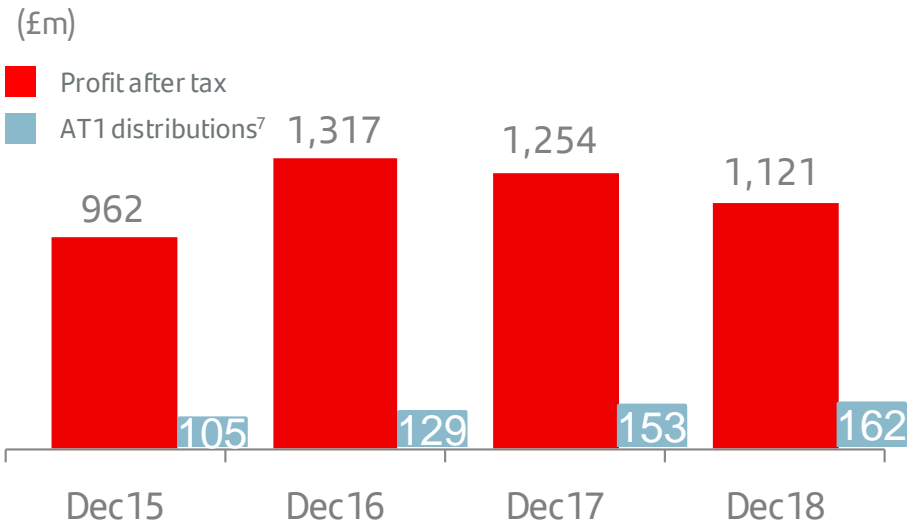
Well managed capital structure

Significant buffer to thresholds



- Our intention is to target a CET1 management buffer of sufficient size to absorb changes in the regulatory minimum requirement (e.g. application of dynamic CCyB buffer) and market volatility
- In the 2018 BoE stress test⁶, Santander UK's CET1 drawdown was the lowest across UK banks at 1.4% before any management actions

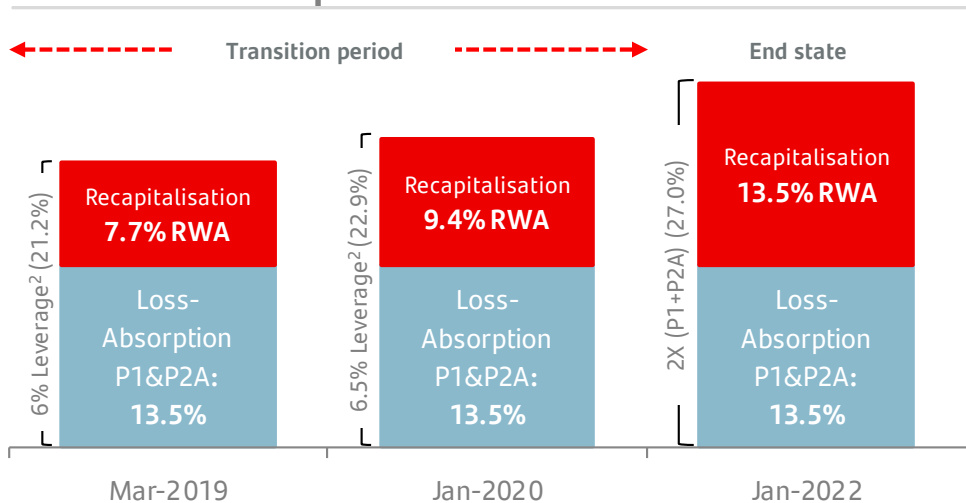
Profit after tax and AT1 distributions



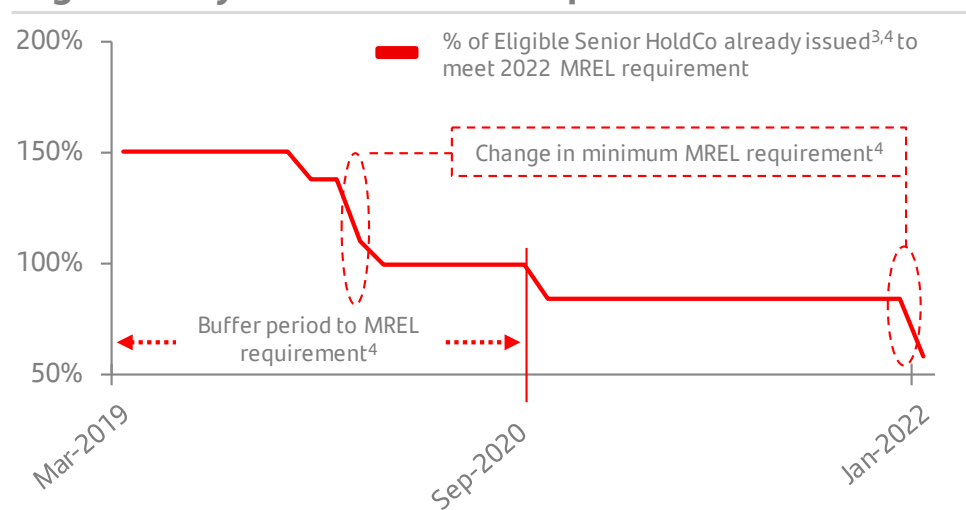
1. Permanent write down | 2. Distribution restrictions would be expected to apply if Santander UK's CET1 ratio would fall between current Regulatory Minimum Capital level, equal to CRD IV 4.5% minimum plus Pillar 2A 3.1% and the CRD IV buffers consisting of the Capital Conservation Buffer of 2.5% and CCyB of 0.95% | 3. Santander UK's Pillar 2 CET1 requirement was 3.1% as at 31 March 2019, Pillar 2A guidance is a point in time assessment | 4. The current applicable UK countercyclical capital buffer (CCyB) rate is 1.0%. Santander UK's current geographical allocation of the CCyB is 95% | 5. Applicable to the ring-fence bank sub-group with an equivalent amount held at HoldCo Group, expected implementation H119 | 6. Source: BoE, Stress testing the UK banking system: 2018 results | 7. Additional Tier 1 instruments with shareholder equity treatment classification

Major progress to meet recapitalisation MREL requirements

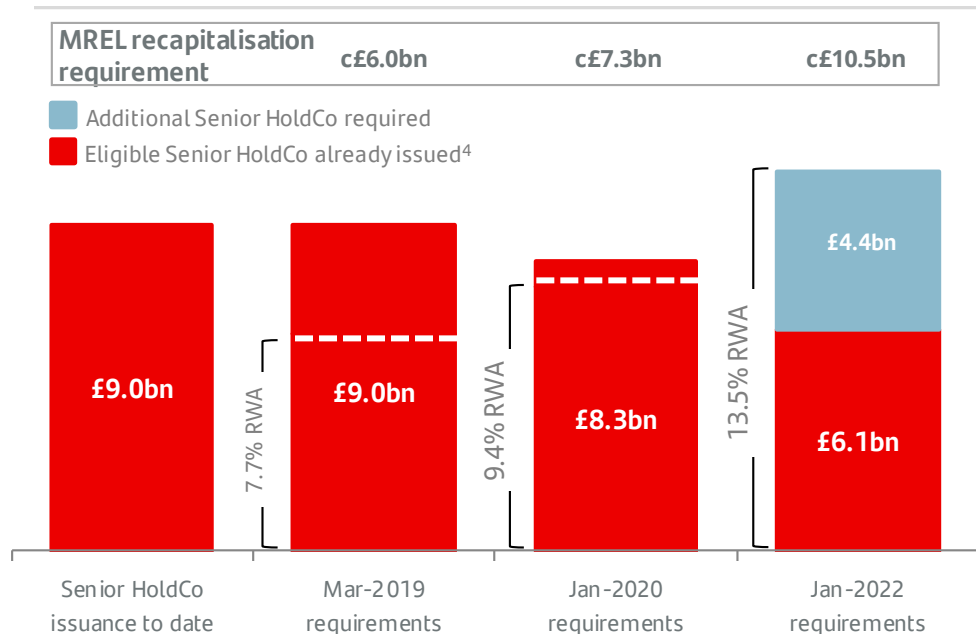
HoldCo MREL requirement^{1,2}



Significantly ahead of MREL requirements



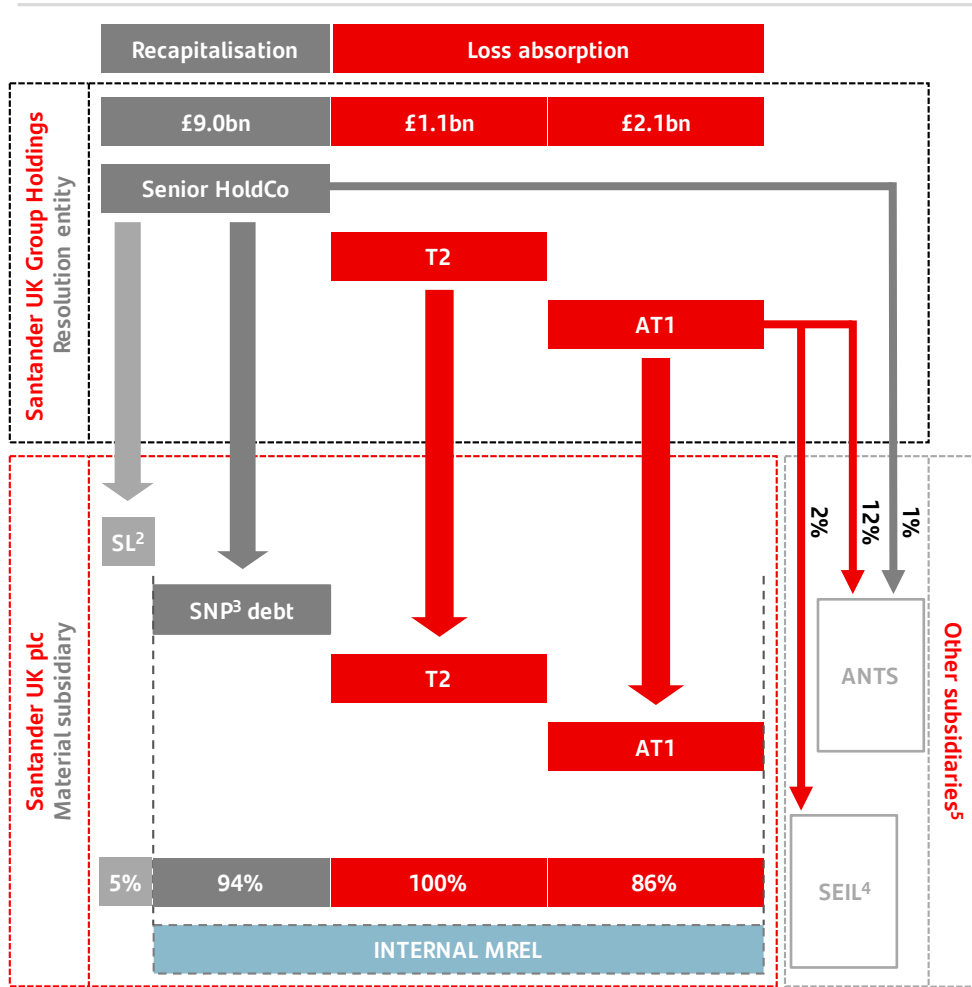
MREL recapitalisation^{2,3}



- MREL requirements are driven by leverage in 2019 and 2020; the driver changes to the RWA measure from 2022
- It is our intention to have an MREL recapitalisation management buffer in excess of the value of HoldCo senior unsecured paper that is due to become MREL ineligible over the following 6 months

Santander UK group down-streaming model

Current down-streaming of HoldCo issuance¹



Compliant with internal MREL requirements

- Internal MREL (iMREL), over and above regulatory capital, became a regulatory requirement on 1 January 2019. The transition period to meet iMREL is the same as for external MREL
- iMREL liabilities must be subordinated to operating liabilities. Since 1 January 2019, Santander UK Group Holdings has down-streamed c£8.5bn to Santander UK plc as 'secondary non-preferential debt' in line with the guidelines of the Bank of England
- As per the Bank of England's MREL Policy Statement⁶, the iMREL instrument is required to contain contractual triggers, therefore, giving the Bank of England powers to write down and/or convert to equity without the use of stabilisation powers in relation to the entity which issues them

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Source: Santander UK Q1 2019 results "Quarterly Management Statement for the three months ended 31 March 2019" or Santander UK Group Holdings Management Information (MI), unless otherwise stated. Santander has a standard listing of its ordinary shares on the London Stock Exchange and Santander UK plc continues to have its preference shares listed on the London Stock Exchange. Further information in relation to Santander UK can be found at: www.santander.co.uk/uk/about-santander-uk. Neither the content of Santander UK's website nor any website accessible by hyperlinks on Santander UK's website is incorporated in, or forms part of, this presentation.

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[Link to glossary](#)



[Key dates¹](#)

Q219 results: 24 July 2019

Q319 results: 30 October 2019

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